

RECYCLINGPARTNERSHIP.ORG

RECYCLING PARTNERSHIP GRANT AGREEMENT BETWEEN THE RECYCLING PARTNERSHIP AND ALACHUA COUNTY

This Grant Agreement is hereby made and entered into on the last date of execution below ("Effective Date"), by and between The Recycling Partnership, Inc. ("The Partnership") and the Alachua County, Florida, a political subdivision and charter county of the State of Florida, by and through its Board of County Commissioners ("Grantee"), which are referred to collectively herein as the "Parties" and individually as a "Party."

1. Grant Agreement Documents; Entire Agreement: This Grant Agreement consists of this document and its attachments: Terms and Conditions Attachment A, and Grantee's Work Plan Attachment B. This Grant Agreement comprises the entire agreement between the Parties and supersedes any and all previous and contemporaneous agreements and representations, whether oral or written.

2. Term: The Grant Agreement shall be effective during the Grant Period, which begins on the Effective Date and ends on December 31, 2023, unless the Parties agree to amend the Grant Agreement as provided in Paragraph 8.

3. Grantee's Duties: Subject to Paragraph 10 hereof, the Grantee shall take reasonable and appropriate steps to substantially complete the Grantee's Work Plan as set out in Attachment B and under the conditions set forth in Attachment A.

4. **Duties of Partnership and Grantee**: The Partnership shall make cash grants to the Grantee in an amount not to exceed \$137,500 to support the improvement of multifamily recycling. ("Cash Grants"). The details of the Cash Grants and the anticipated costs and expenditures associated with this grant project are detailed in the section g, Project Budget and Grant Funding, of Attachment B.

In addition to the Cash Grants, during the Grant Period The Partnership shall also provide the Grantee with access to resources, Partnership staff time, and other in-kind services with an estimated value of ONE HUNDRED TWENTY FIVE THOUSAND DOLLARS (\$125,000). The purpose of these in-kind services is to support the Grantee's public recycling program through the provision of technical support for strategic planning, program assessment, and recycling education and outreach including recycling program outreach collateral. The amounts set forth below represent The Partnership's intended distribution of in-kind resources to the Grantee.

Description of In-Kind Resources from The Recycling Partnership	Projected Value
Access to Recycling Partnership educational campaign materials	Up to \$100,000
Dedicated technical assistance and outreach campaign design support from Partnership staff	Up to \$25,000
Total projected value of in-kind assistance and support	Up to \$125,000

In exchange for the Cash Grants and in-kind resources from The Partnership, the Grantee will commit staff time and resources for the planning and implementation of the project that is the subject of this Grant Agreement, in the Grantee's Workplan as set out in Attachment B, and under the conditions set forth in Attachment A.

Subject to Paragraph 10 hereof the Grantee will take reasonable and appropriate steps to substantially complete the Grantee's Work Plan in accordance with the Anticipated Implementation Timeline described in the Grantee's Work Plan.

5. Distribution Provisions: The Partnership shall distribute Cash Grant funds to the Grantee to support actual allowable expenditures the Grantee has made or otherwise will incur during the Grant Period. An allowable expenditure is one associated with work performed or goods or services acquired to complete the Grantee's Work Plan as outlined in Attachment B hereto determined by The Partnership in its sole and absolute discretion. As provided in section s of Attachment A, The Partnership may also make payments to the vendors for equipment, containers, printing or vendors hired to perform measurement, management and other activities. Grant funds other than those paid to vendors as described above, excluding the final payment of grant funds, shall be distributed to reimburse Grantee for actual allowable expenditures, and The Partnership shall make such distributions to the Grantee within thirty (30) days of receiving from the Grantee invoices prepared as described in Paragraph 6 below documenting allowable expenditures. Total distributions from The Partnership will not exceed ninety percent (90%) of reimbursable costs until the submittal of a final project report; the remaining ten percent (10%) of reimbursable expenses shall be paid upon final report submittal. Grant proceeds may be distributed to the Grantee by check or direct deposit, as the Grantee and The Partnership shall mutually agree prior to the distribution of Grant funds.

6. Invoices: As described in section r of Attachment A captioned "Reimbursement," the Grantee shall submit reimbursement requests to The Partnership, which shall include copies of invoices for allowable expenditures for which the Grantee is seeking reimbursement. The Grantee's final invoices must be received by The Partnership with the Grantee's Final Report, as described in the "Reporting and Additional Post Award Requirements" section q of Attachment A. Except for invoices related to the vendors hired by The Partnership on behalf of the Grantee to perform measurement activities provided

in section s of Attachment A, all invoices submitted to The Partnership by the Grantee shall provide reasonable and appropriate evidence for The Partnership to determine the actual amounts paid by Grantee for work and services associated with allowable expenditures, and documentation that provides evidence of payment by the Grantee for all allowable expenditures submitted. In addition to supporting documentation, the Grantee shall provide a summary of the expenses paid by the Grantee in a table or spreadsheet outlining the expense, vendor, and the purpose of the expense. Upon presentation of herein described invoices and documentation, the Grantee will then be eligible for reimbursement of up to ninety percent (90%) of the amount of grant funds to be provided by The Partnership for allowable expenditures and with the final ten percent (10%) becoming available as detailed in Paragraph 5 above.

Partnership Grant Implementation Director	Partnership Project Manager:	Grantee Project Manager:
Craig Wittig	Alita Kane	Patrick Irby
Telephone: (919) 830-0547	Community Program Manager	Waste Collection Manager
Email:	Telephone: (785) 840-4048	Solid Waste and Resource Recovery
cwittig@recyclingpartnership.org	Email:	352-548-1285 (office)
	cford@recyclingpartnership.org	pirby@AlachuaCounty.US

7. Grant Contacts: Contacts for purposes of this Grant Agreement are set forth below.

8. Public Records. In accordance with §119.0701, Florida Statutes, The Partnership, if and when acting on behalf of Alachua County, shall, as required by Florida law:

a. Keep and maintain public records required by the County to perform the Services.

b. Upon request from the County's custodian of public records, provide the County with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Florida law or as otherwise provided by law.

c. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the term of this Agreement and following completion of the Agreement if The Partnership does not transfer the records to the County.

d. Upon completion of the Agreement, transfer, at no cost, to the County all public records in possession of The Partnership or keep and maintain public records required by the County to perform the Services. If The Partnership transfers all public records to the County upon completion of the Agreement, The Partnership shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If The Partnership keeps and maintains public records upon completion of the Agreement, The Partnership shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the County, upon request from the County's custodian of public records, in a format that is compatible with the County's information technology systems.

e. If The Partnership fails to comply with this section, The Partnership will be deemed in default under this Agreement. The County may enforce as set forth in §119.0701, Florida Statutes. A contractor who fails to provide the public records in response to a request within a reasonable time may be subject to penalties imposed under §119.10, Florida Statute, and costs of enforcement, including fees, under §119.0701 and §119.12, Florida Statutes.

f. The Partnership will take reasonable measures to protect, secure and maintain any data held by The Partnership in an electronic form that is or contains exempt, confidential, personal information, or protected information, as defined by Florida or federal law, related to or in connection with this Agreement. If The Partnership suspects or becomes aware of a security breach or unauthorized access to such data by a third party, The Partnership shall immediately notify the Grantee in writing and will work, at The Partnership's expense, to prevent or stop the data breach.

9. **Changes and Amendments**: Any change to this Grant Agreement that increases or decreases the amount of the Cash Grants is not effective until approved in writing by the Grat Implementation Director of The Partnership. This Grant Agreement may be amended in writing signed by the Parties, subject to the approval of the Board of County Commissioners of Alachua County, FL by amendment.

10. Signature Warranty: Each of the undersigned represents and warrants that he or she is authorized to execute this Grant Agreement.

11. Appropriations Limitation: All expenditures and other performance by the Grantee under this Grant Agreement are subject to appropriations by the Board of County Commissioners of Alachua County. Consequently, this Grant Agreement shall bind the Grantee only to the extent the Grantee appropriates sufficient funds for the Grantee to perform its obligations hereunder.

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The parties have executed this Grant Agreement as of the date last below written.

The Recycling Partnership, Inc.

By: <u>Craig Wittig</u>

Craig Wittig, Grat Implementation Director

DATE: 9-26-22

Alachua County, Florida

By: _____

Marihelen Wheeler, Chair Alachua County Board of County Commissioners

DATE: ______

ATTEST:

Approved as to form:

By:______ JK Jess Irby II, Clerk (Seal)

Alachua County Attorney's Office

Attachment A: Terms and Conditions

a. Termination: Either Party may terminate the Grant Agreement in writing with thirty (30) days' notice to the other Party. If the Grantee fails to substantially fulfill its obligations under this Grant Agreement in a timely and proper manner, The Partnership may provide written notice to the Grantee of its intent to terminate the Grant Agreement. Such notice shall specify the reasons for termination and allow the Grantee thirty (30) days to mitigate any specified reasons. If the Grantee fails to cure, as determined by The Partnership in its sole discretion, The Partnership may terminate this Grant Agreement by giving written notice to the Grantee of such termination and the effective date of such termination. In such event, the Grantee may receive Cash Grants equal to the total amount of actual allowable expenditures paid or entered into in good faith and subject to the other terms and conditions of this Grant Agreement that were incurred by the Grantee prior to receipt of a notice of termination from The Partnership and submitted for reimbursement within thirty (30) days of such receipt date in accordance with Paragraphs 5 and 6 of this Grant Agreement.

b. Notices: All notices required by the terms of this Grant Agreement to be sent to The Partnership must be delivered by email with a read receipt requested to <u>cwittig@recyclingpartnership.org</u> with a copy to akane@recyclingpartnership.org.

All notices required by the terms of this Grant Agreement to be sent to the Grantee must be delivered by email with a read receipt requested to the Grantee's Director, Gus Olmos, at <u>gus@AlachuaCounty.US</u> with a copy to acpur@alachuacounty.us.

c. Recycled Paper: The Partnership encourages the Grantee, if cost effective, to have all publications produced as a result of this Grant Agreement be printed double-sided on recycled-content paper with minimal thirty percent (30%) post-consumer recycled content.

d. Lobbying: The Grantee shall not use or appropriate any Cash Grant to carry on propaganda or otherwise attempt to influence legislation.

e. Compliance with Work Plan: The Grantee shall substantially adhere to the timeline and objectives detailed in the Grantee's Work Plan as set out in Attachment B and strive to make sufficient progress toward fulfilling such timeline and objectives.

f. Extensions: The Partnership may grant extensions of time for the Grantee to perform its obligations hereunder, but such extensions are not guaranteed. If the Grantee desires an extension, the Grantee shall submit a written request to the Chief Community Strategy Officer of The Partnership at least sixty (60) days prior to the end of the Grant Period.

g. Retroactive Costs: Costs incurred before the Grant Period are not eligible for reimbursement unless approved in writing by the Chief Community Strategy Officer of The Partnership.

h. Travel Expenses: Cash Grants from The Partnership may not be used for travel expenses without prior written approval from the Chief Community Strategy Officer of The Partnership.

i. Technical Assistance: The Grantee agrees to work with The Partnership during the design, implementation and monitoring of the program improvements, both educational and operational, during the Grant Period.

j. Material Collection and Management of Recyclable Materials: The Grantee shall provide a listing of the materials currently accepted for recycling. After a review by The Partnership of recycling materials already accepted by the Grantee, the Grantee shall work with its Materials Recovery Facility ("MRF"), hauler (if applicable) and The Partnership and/or a contractor hired at The Partnership's expense to evaluate the current mix of recycling materials collected residentially and consider the inclusion of other recyclable materials as appropriate in curbside collection.

The Parties agree that recyclable materials meeting reasonable contamination standards established by the Grantee and Grantee's MRF operator that are collected for recycling by the program benefitted by Cash Grants made pursuant to this Grant Agreement will be delivered to a reputable processor for recycling and recovery. The Grantee shall work in good faith with The Partnership to address any issues related to the recycling and/or recovery of such materials with the goal that properly prepared recyclable materials collected by the Grantee's program will be managed responsibly.

k. Educational Best Practices: The Partnership utilizes a behavior change approach to recycling education and outreach. Our best practices consist of a direct mailer to all residents with information about acceptable materials and informational cart tags that address recycling contamination, while providing direct feedback to residents. At a minimum, the Partnership requires that grant funds allocated for education and outreach be used toward the procurement of direct-to-resident communications. The Partnership further requires that Grantee cooperate with The Partnership in support of the design and implementation of the education and outreach campaign. Finally, the Partnership requires that the Grantee update its websites with updated messaging and information about the public recycling services in its jurisdiction based on recent work with the Partnership to include at a minimum a listing of acceptable materials, how to gain additional information about recycling collection schedule, requirements about recycling containers, and how residents may obtain county-issued recycling containers.

I. Press Events: The Grantee agrees to participate in local press events related to The Partnership, which may include, but are not limited to, press releases, interviews, ribbon cutting ceremonies, etc. The Partnership agrees to give reasonable notice to the Grantee's Project Manager regarding any such press events.

m. Graphic Design Edits: The Partnership will work with the Grantee to customize educational materials to fit the needs of the Grantee's campaign in accordance with the timeline established by the Parties. The Grantee must give at least seven (7) days' notice for any edits or changes to educational materials that are to be conducted by The Partnership. If the Grantee uses a third-party service provider for the design of education and outreach materials, The Partnership will cooperate with the third-party service provider by providing access to Partnership tools, artwork and images for use by such third-party provider. The Partnership will not, however, provide customized design services to such a third-party service provider. The Partnership will work with the Grantee on campaign materials and will provide two (2) rounds of edits to the graphic design of these materials. Additional rounds of editing on graphic design materials may be provided by mutual agreement between the Parties.

n. Logo Usage: The Grantee shall use The Partnership logo with the phrase "Funded in part by" on all education materials associated with the project that is the subject of this Grant Agreement. When a Partnership project is funded by one or more other funders, then, in addition to The Partnership logo, such funders may also need to be acknowledged by the Grantee in communications materials with the "Funded in part by" language, and the use of one or more funder logos may be requested, with the final acknowledgment to be developed by mutual agreement between the Parties. Prior to finalization, The Partnership requires proof review of any campaign materials developed by the Grantee or a third party that uses campaign images, graphics or logos of The Partnership and any other funders. Upon presentation of materials for review, The Partnership agrees to review proofs and provide feedback within five (5) business days, or it shall lose the right to require the use of The Partnership logo, and the logos of any additional funders and associated use of the "Funded in part by" phrasing. The Grantor understands that under no circumstances may the Grantee appear to be endorsing or advertising on behalf of a private business.

o. Compliance with Patent, Trademark and Copyright Laws: The Parties agree that all work performed under this Grant Agreement, shall comply with all applicable patent, trademark and copyright laws, rules, regulations and codes. The Parties further agree that neither will use any protected patent, trademark or copyright in performance of their respective work unless a Party has obtained proper permission and all releases and other necessary documents. The Parties agree to release, indemnify and save one another harmless from any and all claims, damages, suits, costs, expenses, liabilities, actions or proceedings of any kind or nature whatsoever, of or by anyone whomsoever, in any way resulting from,

or arising out of, directly or indirectly, the performance or work under this Grant Agreement which infringes upon any patent, trademark or copyright protected by law.

p. Electronic Signatures and Electronic Records: The Partnership consents to the use of electronic signatures by the Grantee. The Grant Agreement, and any other documents requiring a signature under the Grant Agreement, may be signed electronically by the Grantee in the manner specified by the Grantee. The Parties agree not to deny the legal effect or enforceability of the Grant Agreement solely because it is in electronic form or because an electronic record was used in its formation. The Parties agree not to object to the admissibility of the Grant Agreement in the form of an electronic record, or a paper copy of an electronic document, or a paper copy of a document bearing an electronic signature, on the ground that it is an electronic record or electronic signature or that it is not in its original form or is not an original.

q. Reporting and Additional Post-Award Requirements: The Grantee shall comply with reporting requirements, including:

- In order to establish a baseline for measurement of project success, the Grantee shall provide The Partnership with monthly waste and recycling tonnage data for at least the twelve (12) month period immediately before the project that is the subject of this Grant Agreement is initiated.
- The Grantee shall deliver to The Partnership monthly waste and recycling data reports on a quarterly basis during the duration of quality improvement project and Grantee shall further provide a final tonnage report with monthly waste and recycling data for one full year (twelve (12) months) beyond the date of the completion of the quality improvement project that is the subject of this Grant Agreement.
- The Grantee shall submit to The Partnership for review a draft Final Report at least thirty (30) days prior to the end of the Grant Period. The Partnership will provide the required format for the Final Report and feedback to the Grantee about the draft Final Report, including necessary changes and points of clarification, within fourteen (14) days of receipt of the draft Final Report, and a fully reviewed and finalized Final Report is required to be submitted by the end of the Grant Period.
- Additional reporting requirements may be included in Grantee's Work Plan set out in Attachment B.

r. Reimbursement: Other than grant funds paid directly to the vendors hired by The Partnership on behalf of the Grantee as provided for in section s of Attachment A, as stipulated in Paragraph 5 of the Grant Agreement, grant funds will be distributed by The Partnership on a reimbursement basis. When seeking reimbursement for grant related expenditures, Grantee must utilize the format provided by The Partnership. When submitting reimbursement requests, the Grantee must include a copy of any invoices or receipts for which the Grantee seeks reimbursement from The Partnership. All invoices should be accompanied by associated proof that Grantee has made payment for the invoices in question. Acceptable proof of payment can include copies of canceled checks or Grantee finance system reports showing that the payment has been made. The Partnership shall reimburse Grantee for actual allowable expenditures with The Partnership retaining a minimum of ten percent (10%) of the grant funds until all grant related activities are completed, and all reports are received and accepted. The remaining ten percent (10%) of reimbursable expenses shall be paid upon completion of a satisfactory Final Report as described above in the section titled "Reporting and Additional Post-Award Requirements."

The Partnership may withhold making Cash Grants if the Grantee does not meet its reporting obligations as set out in section q, Reporting and Additional Post-Award Requirements. It is acknowledged by both Parties that select reporting requirements including the requirement to provide one full year of post-implementation monthly waste and recycling data. Grantee commits in good faith to meet these future reporting obligations and to work with The Partnership to resolve any questions about the data submitted in these reports even though this may take place after the Grant Agreement has expired.

s. Vendors Hired on Behalf of Grantee: The Partnership may, in its sole discretion, hire vendors on behalf of the Grantee for the performing activities in support of the project described in Attachment B, Grantee's Workplan. Such vendors shall be hired on behalf of the Grantee to provide various services including, but not limited to measurement activities and technology supporting the Feet on the Street Inspection Program. No vendor hired on behalf of the Grantee may be an employee of the Grantee or an entity controlled by an employee of the Grantee or members of his or her family. The Partnership shall notify the Grantee in writing of its intent to hire vendors and shall include the Grantee in the process to integrate the services to be provided by such vendors into the Grantee's Work Plan as outlined in Attachment B. Such vendors shall (i) provide evidence of commercially reasonable insurance for the services provided and (ii) indemnify and hold harmless The Partnership and the Grantee for third party and other claims related to the services provided, each under such terms and conditions as determined by The Partnership in its sole discretion.

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Attachment B: Workplan

a. Project Objective: This project provides new recycling access in multifamily properties in Alachua County and will add new tons to the recycling system.

b. Background:

According to data provided by the Alachua County Property Appraiser's Office, there are approximately 11,140 multifamily property units located in the Unincorporated portion of Alachua County, Florida (County). Multifamily properties in the County are categorized as commercially collected residential properties. As such, these properties may have their garbage and recycling services collected by any of the four franchised waste haulers operating within the County. Following collection, these haulers deliver the recyclables to a number of material recovery facilities (MRF) based primarily on whether or not the material is dual-stream or single-stream. For dual-stream material, the primary facility is the County owned and operated MRF located at the Leveda Brown Environmental Park. The County purchased this MRF in 2014 from SP Recycling. This facility was designed with two material sorting lines which prevent containers such as cans, bottles, and jugs from mixing with fibrous material such as paper, cardboard, and pasteboard. This process helps produce a cleaner end product which is more valuable when it is sold. Single-stream material, where the containers and the fibrous materials are mixed, is not accepted at the County owned MRF and must be taken elsewhere. Whether a particular multifamily complex or commercial entity utilizes dualstream or single-stream recycling depends on which waste hauler they have contracted with for service. The largest waste hauler in the area, GFL Environmental, offers dual-stream service to its customers. Since the recyclables collected are blended with other commercially collected recyclables, specifics for tons of material collected from multifamily properties and their contamination rates are not known.

c. Project Description:

With the support of Cash Grants and technical assistance from The Partnership, the County will developand implement an in-unit recycling separation pilot project for approximately 2,000 multifamily units. County staff will provide each of the participating multifamily units with a reusable bag for collecting and sorting their recyclable materials prior to recycling. These bags will be purchased by The Partnership. Data collection and analysis will then be conducted by Kessler Consulting, a Florida based solid waste consulting firm. It is hypothesized that a reduction in contamination as well as an increase inparticipation will be seen. The combination of these two things should increase the amount of recyclables collected and may require the multifamily complexes to increase their capacity for recycling. The bag itself will serve as an educational piece to ensure that accurate recycling information is delivered to each unit and will have two compartments to enable for

dual-stream separation of materials. The use of the bag should discourage the use of plastic bags to gather recyclables in the multifamily unit for transportation to the recycling bins, this act is a major contamination issue. The goal of this effort is to increase the tons of recyclable materials received at the MRF through increased participation and reduced contamination. After the first 2,000 units, bags will be supplied to the remaining multifamily units in the unincorporated area of the County and potentially expanding into the municipalities.

This project will also include a marketing and education effort to increase commercial capacity for collecting recyclables at these facilities. This will be done by the County's Communications staff and the Solid Waste and Resource Recovery Department in coordination with the franchised waste haulersproviding service at these multifamily complexes. The project will be expanded to 10,000 multifamily units after the initial measurement phase with 2,000 units.

d. Measurement Plan:

This pilot project will rely on the measurement of the volume of material collected, the weight of the material collected, and the contamination rate of the material collected for fiber and commingled recycling containers at multifamily properties in the Unincorporated portion of Alachua County. To obtain these measurements, Kessler Consulting will work alongside GFL Environmental, the largest waste hauler in Alachua County, to collect and segregate the recyclables from the participating multifamily complexes.

e. Public Outreach Plan:

Outreach and education will primarily be provided on the in-unit recycling separation bag itself. This information will include images and descriptions of what is recyclable in Alachua County and limited information about common contaminates to avoid placing in recycling containers. Additional outreach and education will be offered to the participating multifamily complexes by Alachua County staff. The specifics of this will vary based on the desires and capabilities of the individual multifamily complex and the current pandemic situation. Examples of anticipated additional outreach and education efforts include printed educational materials, in-person recycling presentations to tenants, in-unit recycling guide magnets. An FAQ on how to participate and an information card are the desired minimum educational collateral pieces to be utilized and TRP will design those pieces if desired.

f. **Anticipated Implementation Timeline:** The Parties agree to develop and maintain a detailed Project Timeline providing milestones in the implementation of the project. The anticipated key dates in the project are as follows:

- a. Fall 2022 Contract signed
- b. Finalize design of in-unit recycling separation bags for appearance and messaging. Completed
- c. Late Fall 2022 Submit order for in-unit recycling separation bags.
- d. Late 2022/2023 Receive Delivery of in-unit recycling separation bags.
- e. 2023 Provide tenant education program about recycling and pilot program to multifamily complexes.
- f. 2023 Deliver in-unit recycling separation bags and associated collateral to participating multifamily complexes.
- g. Late Fall 2022/Early 2023 Kessler Consulting conducts analysis of recycling containers.
- h. 2023 Summary of findings delivered by Kessler Consulting to Alachua County and The RecyclingPartnership.

The Parties acknowledge the difficulty of predicting the exact dates for implementation of the various elements of this project. With this in mind, the above dates are intended as milestones, and with the understanding that if unanticipated changes or delays in the above schedule occur, then the Parties agree to revisit the timeline and adjust as necessary to pursue the successful implementation of the project as described in section b, Project Description, above.

g. **Project Budget and Grant Funding:** The amounts set forth in the table below represents ThePartnership's intended distribution of Cash Grants to the Grantee or directly to vendors.

	Phase 1 – Initial Study	Phase 2 – Remainder of Alachua County
In-Unit Bags	\$8,000	\$38,000
Education and Outreach	\$5,000	\$25,000
Measurement Study/PM (Direct to KCI)	\$40,000	\$15,000
Logistics (Distribution Costs)	\$2,500	\$5,000
TOTAL	\$54,500	\$83,000
GRAND TOTAL BOTH PHASES	\$137,500	