SHI Proposed Pricing - Sourcewell RFP # 081419 Technology Catalog Solutions

Product Groups	SHI Discount off Advertised List P
Desktops	4.50%
Notebooks	4.50%
Tablets	4.50%
Servers	4.50%
Group 2 Input Devices	4.50%
Group 3 Output Devices	4.50%
Group 4 Memory	4.50%
Group 5 -Storage Devices	4.50%
Group 6 Network Equipment	4.50%
Group 7 Software	4.50%
Group 8 - Media Supplies	4.50%
Group 9 - Collaboration & IP Telephony	4.50%
Group 10 - Other	4.50%

Services Rates*	T&M Rate/Hour
Project Manager	$125
Sr. Project Manager	$175
Consultant - End User Solutions Group	$175
Consultant - Security Solutions Group	$225
Solutions Architect - End User Solutions	$200
Solutions Architect - Data Center Solutions	$225
Sr. Solution Architect - Security Solution Group	$275
Sr. Solution Architect - Data Center Solutions	$250
Cloud Developer	$100
Senior Cloud Developer	$240
Cloud Solutions Architect	$250

* pricing is a sample and can vary on location, minimum billing requirements and other relevant variables. These rates do not include travel expenses.