



**Office of General Services  
Procurement Services**

Corning Tower, Empire State Plaza, Albany, NY 12242 | <https://ogs.ny.gov/procurement> | [customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov) | 518-474-6717

# Contract Award Notification

<b>Title</b> :	<b>GROUP 20915 – FURNITURE, ALL TYPES (except Hospital Room and Patient Handling) (STATEWIDE) Classification Code(s): 56</b>
<b>Award Number</b> :	<b><a href="#">23109</a> (Replaces 22398)</b>
<b>Contract Period</b> :	<b>December 2, 2018 – December 1, 2023</b>
<b>Bid Opening Date</b> :	<b>August 14, 2018</b>
<b>Date of Issue</b> :	<b>December 2, 2018 (October 1, 2019)</b>
<b>Specification Reference</b> :	<b>As Incorporated In The Solicitation</b>
<b>Contractor Information</b> :	<b>Appears on Page 2 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors		Political Subdivisions & Others	
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**Procurement Services values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

Furniture All Types Statewide: Conference Furniture (seating and tables), Dormitory Furniture, General Purpose Tables, High Density Filing, Household Furniture, Library Furniture, Office Furniture, School Furniture (found in classrooms for elementary schools through college), Specialty Seating (includes big and tall seating, bariatric, gang seating and laboratory stools), Systems Furniture. This Award excludes furniture specific to Hospital Room & Direct Patient Care. **INSTALLATION IS NOT PART OF THIS AWARD.**

PR #23109

(continued)

**NOTE: See individual contract items to determine actual awardees.**

Contractor information (i.e. Company Name, Address, Pricing Pages, Authorized Dealers) may be found on a separate attachment titled "CONTRACTOR INFORMATION PAGE" which is housed on the Award Summary page.

Contractor information (i.e. Discounts, Delivery, Price List Info, Payment Terms, MWBE status, etc.) may be found on a separate attachment titled "CONTRACTOR TERMS PAGE" which is housed on the Award Summary page.

SCOPE: It is the intent of this Award to establish a comprehensive multiple manufacturer's product line contract for NEW, unused and in current production commercial and institutional quality furniture in the following categories listed below. Direct patient care medical furniture (for example, exam tables, wheel chairs, geriatric chairs, over bed tables, etc.) and remanufactured or refurbished furniture products are NOT a part of this Award.

**Product Category Matrix**

The following commercial and institutional quality furniture categories are available under Award No. 23109

**NOTE:** Direct patient care medical furniture (for example, exam tables, wheel chairs, geriatric chairs, over bed tables, etc.) and remanufactured or refurbished furniture products are NOT a part of this Award.

- |  |                       |
|--|-----------------------|
| 1. Conference Furniture (seating and tables) | 7. Office Furniture   |
| 2. Dormitory Furniture                       | 8. School Furniture   |
| 3. General Purpose Tables                    | 9. Specialty Seating  |
| 4. High Density Filing                       | 10. Systems Furniture |
| 5. Household Furniture                       |                       |
| 6. Library Furniture                         |                       |

**DESCRIPTION OF CATEGORIES:**

1. Encompasses all seating to go with Conference Tables, including stacking chairs. Includes tables of various styles and materials suitable for conference rooms or areas from basic to executive levels. May also include meeting room tables.
2. Includes Bedroom, Lounge, Dining Hall, in room Storage and Desks. Suitable for school dormitory generally more durable and versatile than household.
3. Includes work tables, occasional tables and folding tables.
4. Includes manual or powered shelving designed to take as little space as possible also includes retrieval systems.
5. Includes Living Room, Dining Room and Bedroom furniture suitable for Community residence programs. Some of the upholstered Seating and cross over to Dormitory or office Lounge.
6. Includes bookcases, display cases, tables, chairs, lounge seating carts and circulation desks.
7. Includes desks, files credenzas, and storage for use in office environments made of metal and/or wood. Bookcases for office and library application furniture include case goods, filing, storage and seating for upper level Executive offices also usable for courtrooms. This category consists of upholstered seating (chairs, loveseats and sofas) and occasional tables as would be found in a waiting area and includes Ergonomic Task, and Managerial chairs and Side chairs.
8. Consists of student desks, tables and seating for elementary schools through college found in classrooms.

9. This includes big and tall seating, bariatric, gang seating such as that found in public transportation terminals and laboratory stools.
10. Includes products and parts to build "Cubicles".

<b>Bidder</b>	<b>Cat. 1</b>	<b>Cat. 2</b>	<b>Cat. 3</b>	<b>Cat. 4</b>	<b>Cat. 5</b>	<b>Cat. 6</b>	<b>Cat. 7</b>	<b>Cat. 8</b>	<b>Cat. 9</b>	<b>Cat. 10</b>
A2S Inc.	X		X			X	X	X		X
ADI Art Design International Inc.	X	X			X	X	X	X	X	
A.F.C. Industries Inc.	X						X	X		X
Affordable Interior Systems Inc.	X		X		X	X	X	X	X	X
Agati Inc.			X			X	X	X		
Allseating Corp.	X	X				X	X	X	X	
Allsteel Inc.	X		X			X	X	X	X	X
Alumni Classroom Furniture Inc.			X			X		X		
Amcase Inc.	X	X	X			X	X	X		X
AmTab Manufacturing Corporation								X		
Arcadia Chair Company	X						X		X	
Arconas Corporation						X		X	X	
Artco Bell Corporation	X		X				X	X		
Artopex Inc.	X	X	X			X	X	X	X	X
ASSA Group Inc. D/B/A Enwork	X		X			X	X	X		X
Aurora Storage					X		X			
Bay View Industries Inc. D/B/A SurfaceWorks	X	X	X		X	X	X	X		X
Biofit Engineered Products Inc.			X			X	X	X	X	
Blockhouse Company Inc.	X	X	X		X	X			X	
Brodart Co.	X					X	X			
Bush Industries Inc.	X						X	X		
Case Systems Inc.			X			X	X	X		X
CBT Supply Inc., D/B/A SmartDesks	X	X	X			X	X	X		
Claridge Products & Equipment Inc.	X							X		X
Classic Leather Inc D/B/A St. Timothy Chair	X		X		X	X	X		X	
Columbia Manufacturing Inc.								X		
Commercial Furniture Group Inc.	X		X			X	X	X	X	X
Community Products D/B/A Community Playthings								X		
Computer Comforts Inc.	X		X			X		X		
D3 Inc. D/B/A 9to5					X	X	X	X	X	
Daco Limited Partnership D/B/A Dauphin and Valo	X		X		X	X	X	X	X	
DARRAN Furniture Industries Inc.	X	X	X		X		X			X
Datum Filing Systems Inc. D/B/A Datum Storage Solutions		X	X	X		X	X	X		
DCI Inc.		X			X					
Demco Inc.		X				X	X	X		

**GROUP 20915 - FURNITURE, ALL TYPES  
(except Hospital Room and Patient Handling) (Statewide)**

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Ditto Sales Inc.	X	X	X		X	X	X	X	X	
Diversified Woodcrafts Inc.			X					X		
DSI Industries Inc. D/B/A ofgo Studio	X	X	X			X	X	X		
Eminence Group Inc. D/B/A Colecraft Commercial Furnishings	X	X	X		X	X	X	X		
Encore Seating Inc.	X						X		X	
Endura LLC									X	
Environamics Inc.										X
Ergo-Industrial Seating Systems Inc.	X		X			X	X	X	X	
ErgoFlex Systems Inc. D/B/A Xybix	X						X			X
ErgoGenesis Inc.							X		X	
ESI Ergonomic Solutions, a Division of Fellowes Inc.	X	X				X	X	X		
Ergonom Corporation D/B/A ERG International	X	X	X		X	X	X	X	X	
Evans Consoles Incorporated	X		X				X			
Exemplis LLC	X	X	X		X	X	X	X	X	
F. E. Hale Mfg. Co.						X	X			
Fairway Holdings Inc. D/B/A Berco Designs	X		X			X	X	X		
Fleetwood Group Inc.	X		X			X	X	X		
Foliot Furniture Pacific Inc.		X								
Furniture Pro Corporation	X	X	X	X	X	X	X	X	X	X
Global Industries, Inc.	X	X	X		X	X	X	X	X	X
Grand Rapids Chair Company	X	X	X		X	X		X		
Groupe Lacasse LLC	X		X			X	X	X	X	X
Hancock and Moore D/B/A Cabot Wrenn	X	X	X		X	X	X		X	
Haskell Office	X		X			X	X	X	X	
Haworth Inc.	X	X	X		X	X	X	X	X	X
Herman Miller Inc.	X	X	X		X	X	X	X	X	X
Hertz Furniture Systems, LLC			X			X	X	X		
Hickory Business Furniture LLC	X		X				X			
High Point Furniture Industries Inc.	X	X	X		X	X	X	X	X	
HLF Furniture	X					X	X			X
Humanscale Corporation	X		X				X	X		X
IMF Solutions LLC D/B/A Invincible	X		X			X	X	X		X
Indiana Furniture	X		X			X	X		X	
Inscape						X	X	X		X
Integra Inc.		X	X		X	X	X		X	
Interior Resources	X	X	X		X	X		X		
Jasper Seating Company Inc.	X		X			X	X	X	X	X
John Savoy and Sons Inc.	X	X	X							
Jonti-Craft Inc.								X		
Kaplan Early Learning Company								X		
Keihauer LTD	X	X	X		X	X	X	X	X	
KFI Furniture LLC	X		X				X	X	X	

Kimball Office Inc.	X	X	X			X	X	X	X	X
Knoll Inc.	X	X	X		X	X	X	X		X
KNU D/B/A La-Z-Boy		X	X				X		X	
Krueger International Inc.	X	X	X			X	X	X	X	X
Krug Inc.	X	X	X		X	X	X	X	X	
Lakeshore Equipment Company								X		
Leeder Furniture LLC		X								
Leland International Inc.	X	X	X		X	X	X	X	X	
Lesro Industries Inc.	X						X			
LIAT LLC						X				
Library Interiors Inc.	X	X	X	X		X	X	X		
Maxon Furniture Inc.	X	X	X			X	X			X
Mesa Contract Incorporated							X			X
Metalworks Inc. D/B/A Great Openings		X			X	X	X	X		
MiEN Company	X	X	X		X	X	X	X	X	
Mitchell Furniture Systems Inc.	X		X			X	X	X		
Mity Lite Inc.	X	X	X			X	X	X		
Mobilier de Bureau Logiflex	X	X	X			X	X	X	X	
Moduform Inc.		X	X		X	X	X		X	
Montel Aetnastak Inc.				X		X	X			
National Office Furniture Inc.	X		X			X	X	X	X	X
Neutral Posture Inc.	X		X			X	X		X	X
New England Woodcraft Inc.		X	X		X					
Nickerson Corp.	X		X			X	X	X	X	X
Nightingale Corporation	X				X	X	X	X	X	
Norix Group Inc.	X	X	X		X	X	X	X	X	
NOVA Solutions Inc.	X		X			X		X		
NPS Public Furniture Corporation D/B/A National Public Seating	X		X			X	X	X	X	
Office Master Inc.	X	X			X	X	X	X	X	
OFS Brands Inc.	X	X	X		X	X	X	X	X	
Palmer Hamilton LLC	X	X	X			X	X	X		
Palmieri Furniture LTD						X				
Paragon Furniture			X			X	X		X	
PS Furniture Inc.			X		X		X	X		X
RT London	X	X	X		X	X	X	X	X	
Rapp Productions Inc. D/B/A FurnitureLab	X	X	X			X	X	X	X	
Raynor Marketing LTD D/B/A Eurotech	X						X	X	X	
Russ Bassett Corporation	X						X			X
Safco Products Co.	X		X	X		X	X	X	X	X
Sauder Manufacturing Co.	X	X	X		X	X	X	X	X	
Scholar Craft Products Inc.								X		
School Outfitters LLC	X		X			X	X	X	X	X

School Specialty Inc.			X				X	X		
Seating Inc.	X	X	X		X	X	X	X	X	
Sedia Systems Inc.								X	X	
Senator International Inc.	X	X	X		X	X	X	X	X	X
SICO America Inc.	X		X					X		
Silver Street Inc.	X		X			X	X	X		
Smith System Manufacturing Company Inc.								X		
Source International	X	X			X	X	X	X	X	
Spacesaver Storage Systems Inc.				X		X	X			
Spec Furniture Inc.	X	X	X			X	X	X	X	
Special-T LLC	X		X			X	X	X		
Spectrum Industries Inc.	X		X			X		X		
Stance Healthcare Inc.	X	X	X				X		X	
Steelcase Inc.	X	X	X		X	X	X	X	X	X
Stylex	X	X	X			X	X		X	
Swiftspace Inc.	X		X			X	X	X		X
TAB Products Co LLC				X						
Teknion LLC	X	X	X		X	X	X	X	X	X
Tesco Industries LP	X					X				
The Gunlocke Company LLC	X		X				X			
The HON Company LLC	X		X			X	X	X	X	X
Thompson Contract Inc.	X	X	X		X	X	X	X	X	
TMC Furniture Inc.	X	X	X		X	X	X	X		
Toledo Furniture Inc.	X	X	X			X	X	X		X
Transformations by Wieland Inc.		X	X		X	X	X	X	X	
Trendway Corporation	X		X			X	X	X	X	X
Trinity Furniture	X	X			X	X	X		X	
Tristate Apartment Furnishers LLC	X	X	X		X	X	X			
United Supply Corp.	X	X	X	X	X	X	X	X	X	X
Via Inc.	X	X			X	X	X	X	X	
VS America Inc.	X		X			X	X	X	X	
WB Manufacturing LLC			X	X		X	X	X		
Workrite Ergonomics Canada	X						X	X		
Wright Line LLC	X			X			X			X
Young Equipment Solutions Inc.								X		

AGENCIES SHOULD NOTIFY THE NEW YORK STATE PROCUREMENT PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**PRICE:**

Price shall include all customs duties and charges and be net, F.O.B. destination any point in New York State.

Pricelists containing Not-To-Exceed prices can be found on the OGS Website at:

<https://online.ogs.ny.gov/purchase/spg/awards/2091523109ContractorInformation.pdf>

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.  
(See "Contract Payments" and "Electronic Payments" in this document.)**

**DISCOUNTS:** Prices are discount from Manufacturer's List Price. All discounts, to include applicable volume discounts, are available on each Contractor's Attachment 10 – Contact Information and Terms and Conditions, located on their respective Contact Information Page and/or on the Terms and Conditions page on the OGS website: <https://online.ogs.ny.gov/purchase/spg/awards/2091523109Can.htm>

**DELIVERY:** All Contractors will be required to offer inside delivery, which may be at an additional cost represented by a percentage above the net price charged, and may be charged at a different percentage rate for Downstate and Upstate. For this Solicitation, Downstate is defined as the Metropolitan NYC area, which includes the following nine (9) counties: Rockland, Westchester, Nassau, Suffolk, Queens, Kings, New York, Bronx and Richmond. Upstate is defined as the rest of New York State.

- A. Inside delivery is intended for essentially free-standing furniture when the Authorized User is unable to bring it from the dock to the point of use. It shall consist of removal from truck, bringing to point of use, uncrating, minor assembly (for example: attach hutch to desk or credenza, attach a return, set shelves in bookcase and leveling), removal of debris and leaving ready for use. Inside delivery cannot be applied to installation, such as systems furniture and high-density filing, which is not included in the scope of this Solicitation.
- B. The inside delivery fee may not be used to assemble furniture shipped KD ("Knocked Down")
- C. The inside delivery fee shall be based on the following conditions:
  - 1. Delivery location has a loading dock or off-street loading area;
  - 2. The delivery will be to the same floor as the loading dock or there is a freight elevator available;
  - 3. The delivery may be completed during regular working hours;
  - 4. Delivery fee must be agreed to by the Authorized User and Contractor prior to delivery; and
  - 5. Deviations from the above shall require a separate non-contract negotiation by the Authorized User at the time of order.
- D. Delivery shall be expressed in number of calendar days required to make delivery after receipt of a Purchase Order. Product is required as soon as possible and guaranteed delivery may be considered in making award. Delivery shall be made in accordance with instructions from the Authorized User included on the Purchase Order. If there is a discrepancy between the Purchase Order and what is listed on the Contract, it is the Contractor's obligation to seek clarification from the Authorized User and, if applicable, from OGS Procurement Services.
- E. Price shall include all customs duties and charges and be net, F.O.B. destination any point in New York State, as designated by the ordering agency including dock delivery and tailgating of load, which means bringing the truck to the loading dock or loading area and bringing the load to the tailgate of the truck for agency personnel to remove the load without entering the truck. In addition, upon agreement, delivery locations may be expanded per the "Extension of Use" clause.
- F. The Contractor may allow multiple delivery points from the same Authorized User, at their discretion, at the time the order is placed, and/or prior to delivery.

**AUTHORIZED RESELLERS:** OGS agrees to permit Bidders to utilize approved Authorized Resellers to participate as alternate distribution sources pertaining to this Solicitation. Authorized Resellers may be added quarterly during the Contract term, or extension, provided that the Awarded Bidder complies with all of the Reseller Requirements set forth below. There are no set minimum or maximum number of Authorized Resellers who may be used; however, such participation is subject to the following conditions:

- A. Designation of Authorized Reseller(s): Contractor shall specify within Attachment 12- *Authorized Reseller List*, whether orders must be placed directly with Contractor, or may be placed directly with Authorized Reseller(s).
- B. All Authorized Resellers chosen to fulfill orders to include, though not limited to, issuing invoices and receiving payments, must be authorized by OGS.

**INSTALLATION:** Installation is excluded from the scope of this Solicitation. Installation of products such as systems furniture, high density filing systems, etc. shall be handled by the ordering entity separately from this Solicitation and resultant Contract(s) according to the Purchasing Guidelines and discretionary limits, and shall comply with wage and labor rates, and all state and local codes and public works guidelines, if applicable.

HOW TO USE: A How to Use is provided by OGS, and is located on the OGS Furniture Website, here:  
<https://online.ogs.ny.gov/purchase/spg/awards/2091523109Can.htm>

**State of New York  
Office of General Services  
Procurement Services  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one Contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & returned to:**

OGS Procurement Services  
Customer Services, 38th Floor  
Corning 2<sup>nd</sup> Tower - Empire State Plaza  
Albany, New York 12242  
customer.service@ogs.ny.gov  
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