

Alachua County Procurement

Theodore "TJ" White, Jr., NIGP-CPP, CPPB
Procurement Manager

Thomas J. Rouse
Contracts Supervisor

Thursday, November 13, 2025

MEMORANDUM

To: Theodore "TJ" White, Jr. NIGP-CPP, CPPB, Procurement Manager
From: Leira Cruz Cáliz, NIGP-CPP, CPPB, Procurement Agent III *LCC*
Subject: **INTENT TO AWARD**
ITB 26-09-LC Annual Hydroseed with Native Wildflower Mix and Seed

Solicitation Deadline: 2:00 PM, Wednesday, August 27, 2025
Solicitation Notifications View Count: 281 Vendors
Solicitations Downloads: 15 Vendors
Solicitations Submissions: 4 Vendors

Vendors:

Airboat Addicts Florida Hydroseeding and Erosion Control
Wauchula, FL 33873 Stuart, FL

Hydrograss Technologies, Inc. *North Florida Hydroseeding, LLC
Sarasota, FL 34240 Lake City, FL 32024

*Vendor deemed non-responsive

RECOMMENDATION:

The Board to approve the bid award to Hydrograss Technologies, Inc. as the lowest, most responsive, and responsible vendor(s).

The actual bid award is subject to the appropriate signature authority identified in the Procurement Code.

TJ White

Approved
Theodore "TJ" White, Jr., NIGP-CPP, CPPB
Procurement Manager

Nov 18, 2025

Date

TW/lcc

Vendor Complaints or Grievances; Right to Protest

Unless otherwise governed by state or Federal law, this part shall govern the protest and appeal of Procurement decisions by the County. As used in Part A of Article 9 of the Procurement Code, the term “Bidder” includes anyone that submits a response to an invitation to bid or one who makes an offer in response to a solicitation (e.g., ITB, RFP, ITN), and is not limited solely to one that submits a bid in response to an Invitation to Bid (ITB).

- (1) *Notice of Solicitations and Awards.* The County shall provide notice of all solicitations and awards by electronic posting in accordance with the procedures and Florida law.
- (2) *Solicitation Protest.* Any prospective Bidder may file a solicitation protest concerning a solicitation.
 - (a) *Basis of the Solicitation Protest:* The alleged basis for a solicitation protest shall be limited to the following:
 - i. The terms, conditions or specifications of the solicitation are in violation of, or are inconsistent with this Code, Florida Statutes, County procedures and policies, or the terms of the solicitation at issue, including but not limited to the method of evaluating, ranking or awarding of the solicitation, reserving rights of further negotiations, or modifying or amending any resulting contract; or
 - ii. The solicitation instructions are unclear or contradictory.
 - (b) *Timing and Content of the Solicitation Protest:* The solicitation protest must be in writing and must be received by the Procurement Manager, twhite@alachuacounty.us by no later than the solicitation’s question submission deadline. Failure to timely file a solicitation protest shall constitute a total and complete waiver of the Bidder’s right to protest or appeal any solicitation defects, and shall bar the Bidder from subsequently raising such solicitation defects in any subsequent Award Protest, if any, or any other administrative or legal proceeding. In the event a solicitation protest is timely filed, the protesting party shall be deemed to have waived any and all solicitation defects that were not timely alleged in the protesting party’s solicitation protest, and the protesting party shall be forever barred from subsequently raising or appealing said solicitation defects in a subsequent award protest, if any, or any other administrative or legal proceeding. The solicitation protest must include, at a minimum, the following information:
 - i. The name, address, e-mail and telephone number of the protesting party;
 - ii. The solicitation number and title;
 - iii. Information sufficient to establish that the protesting party has legal standing to file the solicitation Protest because:
 1. It has a substantial interest in and is aggrieved in connection with the solicitation; and
 2. That the protesting party is responsive, in accordance with the criteria set forth in the solicitation, unless the basis for the Solicitation Protest alleges that the criteria set forth in the solicitation is defective, in which case the protesting party must demonstrate that it is responsive in accordance with the criteria that the protesting party alleges should be used;
 - iv. A detailed statement of the basis for the protest;
 - v. References to section of the Code, Florida Statutes, County policies or procedure or solicitation term that the protesting party alleges have been violated by the County or that entitles the protesting party to the relief requested;
 - vi. All supporting evidence or documents that substantiate the protesting party’s alleged basis for the protest; and
 - vii. The form of the relief requested.
 - (c) *Review and Determination of Protest:* If the Solicitation Protest is not timely, the Procurement Manager shall notify the protesting party that the Solicitation Protest is untimely and, therefore, rejected. The Procurement Manager shall consider all timely Solicitation Protests and may conduct any inquiry that the Procurement Manager deems necessary to make a determination regarding a protest. The Procurement Manager shall issue a written determination granting or denying the protest. The written determination shall contain a concise statement of the basis for the determination.

(d) *Appeal*: If the protesting party is not satisfied with the Procurement Manager's determination, the protesting party may appeal the determination to the County Manager by filing a written appeal, which sets forth the basis upon which the appeal is based, including all supporting documentation. The scope of the appeal shall be limited to the basis alleged in the Solicitation Protest. The appeal must be filed with the Procurement Manager within five business days of the date on which the Procurement Manager's written determination was sent to the protesting party. Failure to timely file an appeal shall constitute a waiver of the protesting party's rights to an appeal of the Procurement Manager's determination, and the protesting party shall be forever barred from subsequently raising or appealing said Solicitation defects in a subsequent award protest, if any, or any other administrative or legal proceeding. After considering the appeal, the County Manager must determine whether the solicitation should stand, be revised, or be cancelled, and issue a written determination and provide copies of the determination to the protesting party. The determination of the County Manager shall be final and not subject to further appeal under this code.

(3) *Award Protest*. Any Bidder who is not the intended awardee and who claims to be the rightful awardee may file an award protest. However, an award protest is not valid and shall be rejected for lack of standing if it does not demonstrate that the protesting party would be awarded the Solicitation if its protest is upheld.

(a) *Basis of the Award Protest*: The alleged basis for an Award Protest shall be limited to the following:

- i. The protesting party was incorrectly deemed non-responsive due to an incorrect assessment of fact or law;
- ii. The County failed to substantively follow the procedures or requirements specified in the solicitation documents, except for minor irregularities that were waived by the County in accordance with this Code, which resulted in a competitive disadvantage to the protesting party; and
- iii. The County made a mathematical error in evaluating the responses to the solicitation, resulting in an incorrect score and not *protesting party not being selected for award*.

(b) *Timing and Content of the Award Protest*: The Award Protest must be in writing and must be received by the Procurement Manager, twhite@alachuacounty.us by no later than 3:00 PM on the third business day after the County's proposed Award decision was posted by the County. Failure to timely file an Award Protest shall constitute a total and complete waiver of the Bidder's right to protest or appeal the County's proposed Award decision in any administrative or legal proceeding. In the event an Award Protest is timely filed, the protesting party shall be deemed to have waived any and all proposed Award defects that were not timely alleged in the protesting party's Award Protest, and the protesting party shall be forever barred from subsequently raising or appealing said Award defects in any administrative or legal proceeding. The Award Protest must include, at a minimum, the following information:

- i. The name, address, e-mail and telephone number of the protesting party;
- ii. The Solicitation number and title;
- iii. Information sufficient to establish that the protesting party's response was responsive to the Solicitation;
- iv. Information sufficient to establish that the protesting party has legal standing to file the Solicitation Protest because:
 1. The protesting party submitted a response to the Solicitation or other basis for establishing legal standing;
 2. The protesting party has a substantial interest in and is aggrieved in connection with the proposed Award decision; and
 3. The protesting party, and not any other bidder, should be awarded the Solicitation if the protesting party's Award Protest is upheld.
- v. A detailed statement of the basis for the protest;
- vi. References to section of the Code, Florida Statutes, County policies or procedure or solicitation term that the protesting party alleges have been violated by the County or that entitles the protesting party to the relief requested;

- vii. All supporting evidence or documents that substantiate the protesting party's alleged basis for the protest; and
 - viii. The form of the relief requested.
- (c) *Review and Determination of Protest:* If the Award Protest is not timely, the Procurement Manager shall notify the protesting party that the Award Protests is untimely and, therefore, rejected. The Procurement Manager shall consider all timely Award Protests and may conduct any inquiry that the county Procurement Manager deems necessary to resolve the protest by mutual agreement or to make a determination regarding the protests. The Procurement Manager shall issue a written determination granting or denying each protest. The written determination shall contain a concise statement of the basis for the determination.
- (d) Appeal:
- i. If the protesting party is not satisfied with the Procurement Manager's determination, the protesting party may appeal the determination to the County Manager by filing a written appeal, which sets forth the basis upon which the appeal is based. The scope of the appeal shall be limited to the basis alleged in the award protest. The appeal must be filed with the Procurement Manager within five business days of the date on which the Procurement Manager's written determination was mailed to the protesting party. Failure to timely file an appeal shall constitute a waiver of the protesting party's rights to an appeal of the Procurement Manager's determination, and the protesting party shall be forever barred from subsequently raising or appealing said award defects in any administrative or legal proceeding.
 - ii. After reviewing the appeal, the County Manager will issue a written final determination and provide copies of the determination to the protesting party. Prior to issuing a final determination, the County Manager, in his or her discretion, may direct a hearing officer, or magistrate, to conduct an administrative hearing in connection with the protest and issue findings and recommendations to the County Manager. Prior to a hearing, if held, the Procurement Manager must file with the hearing officer the protest, any background information, and his or her written determination. The protesting party and the County shall equally share the cost of conducting any hearing, including the services of the hearing officer. If applicable, the County Manager may wait to issue a written final determination until after receipt of the findings and recommendations of the hearing officer. The determination of the County Manager shall be final and not subject to further appeal under this code.
- (4) *Burden of Proof:* Unless otherwise provide by Florida law, the burden of proof shall rest with the protesting party.
- (5) *Stay of Procurements during Protests.* In the event of a timely protest, the County shall not proceed further with the solicitation or with the award of the contract until the Procurement Manager, after consultation with the head of the using department, makes a written determination that the award of the solicitation without delay is:
- (a) Necessary to avoid an immediate and serious danger to the public health, safety, or welfare;
 - (b) Necessary to avoid or substantial reduce significant damage to County property;
 - (c) Necessary to *avoid or substantially reduce interruption of essential County Services; or;*
 - (d) Otherwise in the best interest of the public.



Alachua County Public Works

Public Works

Ramon D. Gavarrete, P.E.

Public Works Director /
County Engineer

rgavarrete@alachuacounty.us

Tel. (352) 374-5245

Fax: (352) 337-6243

Public Works

Brian C. Kauffman, P.E.

Public Works Assistant Director

bkauffman@alachuacounty.us

Tel. (352) 548-1306

Fax: (352) 337-6243

Road & Bridge

Donald E. Clifton

Road Superintendent

dclifton@alachuacounty.us

Tel. (352) 374-5245

Cell: (352) 213-4832

Fleet Management

Jonathan Dotzler

Fleet Manager

jdotzler@alachuacounty.us

Tel. (386) 462-1975

Fax: (386) 418-0331

Administration

Kenneth Fair, CPA, CGFO

Sr. Administrative Support
Manager

kfair@alachuacounty.us

Tel. (352) 374-5245

Fax: (352) 337-6244

Survey

Matthew Pickel

County Surveyor

mpickel@alachuacounty.us

Tel. (352) 374-5245

Fax: (352) 337-6243

November 13, 2025

MEMORANDUM

TO: Theodore "TJ" White, Jr.

FROM: Ramon D. Gavarrete, P.E., Public Works Director.

RE: BID #26-09; Annual Hydroseed with Native Wildflower Mix and Seed

Our department has reviewed the responses submitted for the above referenced bid and has determined that one bid received is in compliance with the Department's bid documents and instructions.

It is our recommendation that the bid be awarded to the following vendor: Hyrdogass Technologies, Inc., based the lowest competitive unit costs, ability to follow bidding instructions and meeting all of the minimum qualifications.

The Department recommends the initial term of the task assignment-based agreement be through September 30, 2026 with the option to renew for two additional one year periods and an annual NTE amount of \$75,000.00.

Specific questions concerning the above bid may be referred to James (Tony) Flegert at (352) 548-1218.



Alachua County, Florida

Procurement

Theodore "TJ" White, Jr. CPPB, Procurement Manager
County Administration Building, Gainesville, FL 32601
(352) 374-5202

EXECUTIVE SUMMARY

ITB No. ITB 26-09-LC

Annual Hydroseed with Native Wildflower Mix and Seed

RESPONSE DEADLINE: August 27, 2025 at 2:00 pm

Thursday, November 13, 2025

SOLICITATION OVERVIEW

Project Title	Annual Hydroseed with Native Wildflower Mix and Seed
Project ID	ITB 26-09-LC
Project Type	Invitation To Bid
Release Date	July 30, 2025
Due Date	August 27, 2025
Procurement Agent	Leira Cruz Cáliz, NIGP-CPP, CPPB
Project Description	<p>The Alachua County Board of County Commissioners is seeking responses from qualified vendors to provide Annual Hydroseed with Native Wildflower Mix and Seed</p> <p>Services are to include all mobilization, materials, labor, and equipment in accordance with the terms, conditions, and specifications set forth within this solicitation.</p> <p>Vendors must be fully capable of performing the required services while adhering to all laws, specifications, procedures, protocols, applicable guidance, and industry best practices.</p>

Introduction

Summary

Alachua County Board of County Commissioners are requesting the submission of Bids for ITB 26-09-LC Annual Hydroseed with Native Wildflower Mix and Seed.

The following apply to this Invitation to Bid (ITB): [Introduction](#), [Instruction to Bidders](#), [Terms and Conditions](#), [Insurance](#), [Scope of Services](#), [Attachments](#), [Sample Agreement](#), [Submittals](#), and [ITB Pricing Form](#). Specifications and supplementary documents are essential parts of the ITB and requirements occurring in one are as binding as though occurring in all.

EXECUTIVE SUMMARY

ITB No. ITB 26-09-LC

Annual Hydroseed with Native Wildflower Mix and Seed

Services, as defined herein, are to include all labor, materials, supplies and equipment in accordance with the terms, conditions, and specifications set forth within this solicitation.

Bidder must be qualified and fully capable of performing the required Services while adhering to all laws, specifications, procedures, protocols, applicable guidance, and industry best practices.

The Alachua County Board of County Commissioners is seeking responses from qualified vendors to provide Annual Hydroseed with Native Wildflower Mix and Seed

Services are to include all mobilization, materials, labor, and equipment in accordance with the terms, conditions, and specifications set forth within this solicitation.

Vendors must be fully capable of performing the required services while adhering to all laws, specifications, procedures, protocols, applicable guidance, and industry best practices.

Background

Location: Alachua County is located in North Central Florida. The County government seat is situated in Gainesville. Gainesville is located 70 miles southwest of Jacksonville, 129 miles southeast of Tallahassee, 140 miles northeast of Tampa - St. Petersburg and 109 miles northwest of Orlando. Alachua County has a population of over 250,000 and a regional airport. The County itself consists of a total area of 969 square miles.

Form of Government: Alachua County is governed by a Board of five (5) elected County Commissioners and operates under the established County Manager Charter form of government. In addition to the five County Commissioners, there are five elected Constitutional Officers: Supervisor of Elections, Sheriff, Clerk of the Court, Tax Collector, and the Property Appraiser. The Alachua County Attorney also reports to the Board.

Contact Information

Leira Cruz Cáliz, NIGP-CPP, CPPB

Procurement Agent III

Email: lcruzcaliz@alachuacounty.us

Phone: [\(352\) 337-6268](tel:(352)337-6268)

Department:

Public Works

Timeline

Solicitation Release Date	July 30, 2025
Question Submission Deadline	August 17, 2025, 12:01am

<p>Solicitation Submission Deadline</p>	<p>August 27, 2025, 2:00pm The scheduled solicitation opening will occur via Teams Meeting during a public meeting; the information to join is provided below. Attendance (live viewing) of the proposals opening is not required.</p> <p>Join Microsoft Teams meeting Join on your computer, mobile app or room device Click here to join the meeting</p> <p>https://teams.microsoft.com/l/meetup-join/19%3ameeting_ZTQyYzk5YzMtZDc4ZS00N2lxLTljMWUtMjAwNTQwN2NjNTNi%40thread.v2/0?context=%7b%22Tid%22%3a%2290fc851d-766d-4d7b-a09c-bfbf1d2dac94%22%2c%22Oid%22%3a%22c82ab8e7-6ee1-4cd5-9191-4aa322a1828f%22%7d</p> <p>Meeting ID: 259 625 692 241 Passcode: yX9G3Q Download Teams Join on the web Or call in (audio only) +1 469-998-7938,,366862554# United States, Dallas Phone Conference ID: 366 862 554#</p> <p>If you have a disability and need an accommodation in order to participate, please contact the Alachua County ADA Coordinator at ADA@alachuacounty.us or Equal Opportunity Office at 352-374-5275 at least 7 business days prior to the event. If you are unable to notify the Office prior to the event, please inform an Alachua County employee that you need assistance. TDD/TTY users, please call 711 (Florida Relay Service).</p>
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SOLICITATION STATUS HISTORY

EXECUTIVE SUMMARY

ITB No. ITB 26-09-LC

Annual Hydroseed with Native Wildflower Mix and Seed

Date	Changed To	Changed By
Jul 1, 2025 10:01 AM	Draft	Leira Cruz Cáliz, NIGP-CPP, CPPB
Jul 1, 2025 10:17 AM	Review	Leira Cruz Cáliz, NIGP-CPP, CPPB
Jul 30, 2025 3:37 PM	Final	Leira Cruz Cáliz, NIGP-CPP, CPPB
Jul 30, 2025 3:37 PM	Post Pending	Leira Cruz Cáliz, NIGP-CPP, CPPB
Jul 30, 2025 3:37 PM	Open	Leira Cruz Cáliz, NIGP-CPP, CPPB
Aug 27, 2025 2:00 PM	Pending	OpenGov Bot
Aug 27, 2025 2:12 PM	Evaluation	Leira Cruz Cáliz, NIGP-CPP, CPPB
Oct 2, 2025 4:21 PM	Pending	Leira Cruz Cáliz, NIGP-CPP, CPPB
Oct 2, 2025 4:21 PM	Evaluation	Leira Cruz Cáliz, NIGP-CPP, CPPB
Oct 2, 2025 4:22 PM	Pending	Leira Cruz Cáliz, NIGP-CPP, CPPB
Oct 2, 2025 4:22 PM	Evaluation	Leira Cruz Cáliz, NIGP-CPP, CPPB
Oct 2, 2025 4:30 PM	Pending	Leira Cruz Cáliz, NIGP-CPP, CPPB
Oct 2, 2025 4:32 PM	Evaluation	Leira Cruz Cáliz, NIGP-CPP, CPPB
Oct 24, 2025 1:25 PM	Pending	Leira Cruz Cáliz, NIGP-CPP, CPPB
Oct 24, 2025 1:25 PM	Evaluation	Leira Cruz Cáliz, NIGP-CPP, CPPB
Nov 6, 2025 4:32 PM	Award Pending	Leira Cruz Cáliz, NIGP-CPP, CPPB
Nov 13, 2025 10:09 AM	Evaluation	Leira Cruz Cáliz, NIGP-CPP, CPPB

PROPOSALS RECEIVED

Status	Vendor	Contact Info	Submission Date
Submitted	078800225	Byron Waters byron@airboataddicts.com	Aug 15, 2025 8:17 AM
Submitted	Florida Hydroseeding and Erosion Control	Brad Tanzer estimating@flhydroseed.com (772) 888-2989	Aug 8, 2025 1:28 PM
Submitted	Hydrograss Technologies, Inc.	Sandy Davitt sandy@hydrograsstech.com (941) 377-3114	Jul 31, 2025 12:09 PM
Disqualified	North Florida Hydroseeding LLC	Tylor Deas tylor@nflhydroseeding.com (386) 855-1622	Aug 21, 2025 10:59 AM

VENDOR QUESTIONNAIRE PASS/FAIL

EXECUTIVE SUMMARY

ITB No. ITB 26-09-LC

Annual Hydroseed with Native Wildflower Mix and Seed

Question Title	078800225	Florida Hydroseeding and Erosion Control	Hydrograss Technologies, Inc.
Submittal Confirmation	Pass	Pass	Pass
Corporate Resolution	Pass	Pass	Pass
State Compliance	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response	No Response	No Response
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response	No Response	No Response
Option 1: Company is an Alachua County Certified Small Business Enterprise.	Pass	Pass	Pass
SBE Certificate	No Response	Fail	No Response
Option 2: I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid.	Pass	Pass	Pass
Option 3: SBE Participation.	Pass	Fail	Pass
Option 4: SBE Good Faith Effort.	Pass	Pass	Pass
Alachua County Government Minimum Wage (GMW)	Pass	Pass	Pass
DRUG FREE WORKPLACE	Pass	Pass	Pass
Vendor Eligibility	Pass	Pass	Pass
List all subcontractor's being utilized on this BID, (NON-SBE) IF no sub contractor are being utilized respond N/A	Pass	Pass	Pass
Responsible Agent	Pass	Pass	Pass
Number of years in this type of service?	Pass	Pass	Pass

EXECUTIVE SUMMARY

ITB No. ITB 26-09-LC

Annual Hydroseed with Native Wildflower Mix and Seed

Question Title	078800225	Florida Hydroseeding and Erosion Control	Hydrograss Technologies, Inc.
Number of years licensed in Alachua County?	Pass	Pass	Pass
How many employees "ON THE JOB" each week?	Pass	Pass	Pass
Number of employees "ON CALL" each week?	Pass	Pass	Pass
Major Equipment	Pass	Pass	Pass
Do you currently hold any municipality contracts?	Pass	Pass	Pass
If you indicated yes to holding municipality contracts please list them below:	Pass	Pass	Pass
References	Pass	Pass	Pass
Are your employees screened by:	Pass	Pass	Pass
Cancelled or Termination	Pass	Pass	Pass
Cancellation and Termination	Pass	Pass	Pass
What constitutes your normal business days and working hours?	Pass	Pass	Pass
Describe below, the Bidder's operational plan for providing the Services to Alachua County.	Pass	Pass	Pass
Conflict of Interest	Pass	Pass	Pass
Acknowledgement of Requirements	Pass	Pass	Pass

PRICING RESPONSES

ANNUAL HYDROSEED WITH NATIVE WILDFLOWER MIX AND SEED

Annual Hydroseed with Native Wildflower Mix and Seed			078800225		Florida Hydroseeding and Erosion Control		Hydrograss Technologies, Inc.	
Line Item	Description	Unit of Measure	Unit Cost	Estimated Quanties	Unit Cost	Estimated Quanties	Unit Cost	Estimated Quanties
Native Wildflower Seed Mix (See Section 3 on Scope of Service)								
1	Native Wildflower Seed Mix	Lump Sum	\$21,900.00	< 15,000 SF	\$4,000.00	< 15,000 SF	\$3,300.00	< 15,000 SF

EXECUTIVE SUMMARY

ITB No. ITB 26-09-LC

Annual Hydroseed with Native Wildflower Mix and Seed

Annual Hydroseed with Native Wildflower Mix and Seed			078800225		Florida Hydroseeding and Erosion Control		Hydrograss Technologies, Inc.	
Line Item	Description	Unit of Measure	Unit Cost	Estimated Quantities	Unit Cost	Estimated Quantities	Unit Cost	Estimated Quantities
2	Native Wildflower Seed Mix	Square Foot	\$2.46	15,000 SF to 0.5 AC	\$0.25	15,000 SF to 0.5 AC	\$0.22	15,000 SF to 0.5 AC
3	Native Wildflower Seed Mix	Square Foot	\$2.46	0.51 AC to 1AC	\$0.20	0.51 AC to 1AC	\$0.14	0.51 AC to 1AC
4	Native Wildflower Seed Mix	Square Foot	\$1.46	Greater than 1 AC	\$0.18	Greater than 1 AC	\$0.11	Greater than 1 AC
Temporary Hydroseeding/Seed and Mulch (See Section 4 on Scope of Service)								
5	Temporary Hydroseeding/Seed & Mulch	Lump Sum	\$21,900.00	< 15,000 SF	\$4,000.00	< 15,000 SF	\$2,250.00	< 15,000 SF
6	Temporary Hydroseeding/Seed & Mulch	Square Foot	\$2.46	15,000 SF to 0.5 AC	\$0.20	15,000 SF to 0.5 AC	\$0.15	15,000 SF to 0.5 AC
7	Temporary Hydroseeding/Seed & Mulch	Square Foot	\$2.46	0.51 AC to 1 AC	\$0.18	0.51 AC to 1 AC	\$0.10	0.51 AC to 1 AC
8	Temporary Hydroseeding/Seed & Mulch	Square Foot	\$1.46	Greater than 1 AC	\$0.12	Greater than 1 AC	\$0.06	Greater than 1 AC
Permanent Hydroseeding on Flats to Gradual Slopes (See Section 5 on Scope of Service)								
9	Permanent Hydroseeding on Flats to Gradual Slopes	Lump Sum	\$21,900.00	< 15,000 SF	\$4,000.00	< 15,000 SF	\$2,700.00	< 15,000 SF
10	Permanent Hydroseeding on Flats to Gradual Slopes	Square Foot	\$2.46	15,000 SF to 0.5 AC	\$0.20	15,000 SF to 0.5 AC	\$0.18	15,000 SF to 0.5 AC
11	Permanent Hydroseeding on Flats to Gradual Slopes	Square Foot	\$2.46	0.51 AC to 1 AC	\$0.18	0.51 AC to 1 AC	\$0.12	0.51 AC to 1 AC
12	Permanent Hydroseeding on Flats to Gradual Slopes	Square Foot	\$1.46	Greater than 1 AC	\$0.12	Greater than 1 AC	\$0.07	Greater than 1 AC
Permanent Hydroseeding on Slopes less than 3:1 (Pond Banks, Stock Piles, etc.) (See Section 6 on Scope of Service)								
13	Permanent Hydroseeding on Slopes less than 3:1 (Pond Banks, Stock Piles, etc.)	Lump Sum	\$21,900.00	< 15,000 SF	\$4,200.00	< 15,000 SF	\$3,300.00	< 15,000 SF
14	Permanent Hydroseeding on Slopes less than 3:1 (Pond Banks, Stock Piles, etc.)	Square Foot	\$2.46	15,000 SF to 0.5	\$0.25	15,000 SF to 0.5	\$0.22	15,000 SF to 0.5
15	Permanent Hydroseeding on Slopes less than 3:1 (Pond Banks, Stock Piles, etc.)	Square Foot	\$2.46	0.51 AC to 1 AC	\$0.20	0.51 AC to 1 AC	\$0.14	0.51 AC to 1 AC
16	Permanent Hydroseeding on Slopes less than 3:1 (Pond Banks, Stock Piles, etc.)	Square Foot	\$1.00	Greater than 1 AC	\$0.15	Greater than 1 AC	\$0.10	Greater than 1 AC

EXECUTIVE SUMMARY

ITB No. ITB 26-09-LC

Annual Hydroseed with Native Wildflower Mix and Seed

Annual Hydroseed with Native Wildflower Mix and Seed			078800225		Florida Hydroseeding and Erosion Control		Hydrograss Technologies, Inc.	
Line Item	Description	Unit of Measure	Unit Cost	Estimated Quantities	Unit Cost	Estimated Quantities	Unit Cost	Estimated Quantities
Permanent Hydroseeding/Performance Turf on Slopes 3:1 or Greater (See Section 7 on Scope of Service)								
17	Permanent Hydroseeding/Performance Turf on Slopes 3:1 or Greater	Lump Sum	\$21,900.00	< 15,000 SF	\$4,200.00	< 15,000 SF	\$3,600.00	< 15,000 SF
18	Permanent Hydroseeding/Performance Turf on Slopes 3:1 or Greater	Square Foot	\$2.46	15,000 SF to 0.5 AC	\$0.25	15,000 SF to 0.5 AC	\$0.24	15,000 SF to 0.5 AC
19	Permanent Hydroseeding/Performance Turf on Slopes 3:1 or Greater	Square Foot	\$2.46	0.51 AC to 1 AC	\$0.20	0.51 AC to 1 AC	\$0.20	0.51 AC to 1 AC
20	Permanent Hydroseeding/Performance Turf on Slopes 3:1 or Greater	Square Foot	\$1.46	Greater than 1 AC	\$0.15	Greater than 1 AC	\$0.18	Greater than 1 AC
Dust/Erosion Control Emulsion Application (See Section 8 on Scope of Service)								
21	Dust/Erosion Control Emulsion Application	Square Foot	\$1.00	1 AC to 3 AC	\$0.09	1 AC to 3 AC	\$1,800.00	1 AC to 3 AC
22	Dust/Erosion Control Emulsion Application	Square Foot	\$2.00	Greater than 3 AC	\$0.07	Greater than 3 AC	\$0.02	Greater than 3 AC
Biotic Soil Media Application (See Section 9 on Scope of Service)								
24	Biotic Soil Media Application	Square Foot	\$0.00	N/A	\$0.00	N/A	\$0.11	N/A
Flocculant Block for Stormwater Turbidity Application (See Section 10 on Scope of Service)								
25	Flocculant Block for Stormwater Turbidity Application	Each	\$0.00	N/A	\$200.00	N/A	\$150.00	N/A
Total			\$109,534.44		\$20,602.99		\$17,102.36	

QUESTIONS AND ANSWERS

No Questions Received.

ADDENDA & NOTICES

ADDENDA ISSUED:

No Addenda issued.

NOTICES ISSUED:

Notice #1

Nov 6, 2025 4:31 PM

RECOMMENDATION:

The Board to approve the bid award to North Florida Hydroseeding, LLC (Primary) and Hydrograss Technologies, Inc. (Backup) as the lowest, most responsive, and responsible vendor(s).

The actual bid award is subject to the appropriate signature authority identified in the Procurement Code.

Attachments:

· [ITA ITB 26-09-LC](#)

EVALUATION

SELECTED VENDOR TOTALS

Vendor	Total
Hydrograss Technologies, Inc.	\$17,102.36
Florida Hydroseeding and Erosion Control	\$20,602.99
078800225	\$109,534.44

ANNUAL HYDROSEED WITH NATIVE WILDFLOWER MIX AND SEED

Annual Hydroseed with Native Wildflower Mix and Seed				078800225		Florida Hydroseeding and Erosion Control		Hydrograss Technologies, Inc.	
Selected	Line Item	Description	Unit of Measure	Unit Cost	Estimated Quantities	Unit Cost	Estimated Quantities	Unit Cost	Estimated Quantities
Native Wildflower Seed Mix (See Section 3 on Scope of Service)									
X	1	Native Wildflower Seed Mix	Lump Sum	\$21,900.00	< 15,000 SF	\$4,000.00	< 15,000 SF	\$3,300.00	< 15,000 SF
X	2	Native Wildflower Seed Mix	Square Foot	\$2.46	15,000 SF to 0.5 AC	\$0.25	15,000 SF to 0.5 AC	\$0.22	15,000 SF to 0.5 AC
X	3	Native Wildflower Seed Mix	Square Foot	\$2.46	0.51 AC to 1AC	\$0.20	0.51 AC to 1AC	\$0.14	0.51 AC to 1AC
X	4	Native Wildflower Seed Mix	Square Foot	\$1.46	Greater than 1 AC	\$0.18	Greater than 1 AC	\$0.11	Greater than 1 AC
Temporary Hydroseeding/Seed and Mulch (See Section 4 on Scope of Service)									
X	5	Temporary Hydroseeding/Seed & Mulch	Lump Sum	\$21,900.00	< 15,000 SF	\$4,000.00	< 15,000 SF	\$2,250.00	< 15,000 SF

EXECUTIVE SUMMARY

ITB No. ITB 26-09-LC

Annual Hydroseed with Native Wildflower Mix and Seed

Annual Hydroseed with Native Wildflower Mix and Seed				078800225		Florida Hydroseeding and Erosion Control		Hydrograss Technologies, Inc.	
Selected	Line Item	Description	Unit of Measure	Unit Cost	Estimated Quantities	Unit Cost	Estimated Quantities	Unit Cost	Estimated Quantities
X	6	Temporary Hydroseeding/Seed & Mulch	Square Foot	\$2.46	15,000 SF to 0.5 AC	\$0.20	15,000 SF to 0.5 AC	\$0.15	15,000 SF to 0.5 AC
X	7	Temporary Hydroseeding/Seed & Mulch	Square Foot	\$2.46	0.51 AC to 1 AC	\$0.18	0.51 AC to 1 AC	\$0.10	0.51 AC to 1 AC
X	8	Temporary Hydroseeding/Seed & Mulch	Square Foot	\$1.46	Greater than 1 AC	\$0.12	Greater than 1 AC	\$0.06	Greater than 1 AC
Permanent Hydroseeding on Flats to Gradual Slopes (See Section 5 on Scope of Service)									
X	9	Permanent Hydroseeding on Flats to Gradual Slopes	Lump Sum	\$21,900.00	< 15,000 SF	\$4,000.00	< 15,000 SF	\$2,700.00	< 15,000 SF
X	10	Permanent Hydroseeding on Flats to Gradual Slopes	Square Foot	\$2.46	15,000 SF to 0.5 AC	\$0.20	15,000 SF to 0.5 AC	\$0.18	15,000 SF to 0.5 AC
X	11	Permanent Hydroseeding on Flats to Gradual Slopes	Square Foot	\$2.46	0.51 AC to 1 AC	\$0.18	0.51 AC to 1 AC	\$0.12	0.51 AC to 1 AC
X	12	Permanent Hydroseeding on Flats to Gradual Slopes	Square Foot	\$1.46	Greater than 1 AC	\$0.12	Greater than 1 AC	\$0.07	Greater than 1 AC
Permanent Hydroseeding on Slopes less than 3:1 (Pond Banks, Stock Piles, etc.) (See Section 6 on Scope of Service)									
X	13	Permanent Hydroseeding on Slopes less than 3:1 (Pond Banks, Stock Piles, etc.)	Lump Sum	\$21,900.00	< 15,000 SF	\$4,200.00	< 15,000 SF	\$3,300.00	< 15,000 SF
X	14	Permanent Hydroseeding on Slopes less than 3:1 (Pond Banks, Stock Piles, etc.)	Square Foot	\$2.46	15,000 SF to 0.5	\$0.25	15,000 SF to 0.5	\$0.22	15,000 SF to 0.5
X	15	Permanent Hydroseeding on Slopes less than 3:1 (Pond Banks, Stock Piles, etc.)	Square Foot	\$2.46	0.51 AC to 1 AC	\$0.20	0.51 AC to 1 AC	\$0.14	0.51 AC to 1 AC
X	16	Permanent Hydroseeding on Slopes less than 3:1 (Pond Banks, Stock Piles, etc.)	Square Foot	\$1.00	Greater than 1 AC	\$0.15	Greater than 1 AC	\$0.10	Greater than 1 AC
Permanent Hydroseeding/Performance Turf on Slopes 3:1 or Greater (See Section 7 on Scope of Service)									
X	17	Permanent Hydroseeding/Performance Turf on Slopes 3:1 or Greater	Lump Sum	\$21,900.00	< 15,000 SF	\$4,200.00	< 15,000 SF	\$3,600.00	< 15,000 SF

EXECUTIVE SUMMARY

ITB No. ITB 26-09-LC

Annual Hydroseed with Native Wildflower Mix and Seed

Annual Hydroseed with Native Wildflower Mix and Seed				078800225		Florida Hydroseeding and Erosion Control		Hydrograss Technologies, Inc.	
Selected	Line Item	Description	Unit of Measure	Unit Cost	Estimated Quantities	Unit Cost	Estimated Quantities	Unit Cost	Estimated Quantities
X	18	Permanent Hydroseeding/Performance Turf on Slopes 3:1 or Greater	Square Foot	\$2.46	15,000 SF to 0.5 AC	\$0.25	15,000 SF to 0.5 AC	\$0.24	15,000 SF to 0.5 AC
X	19	Permanent Hydroseeding/Performance Turf on Slopes 3:1 or Greater	Square Foot	\$2.46	0.51 AC to 1 AC	\$0.20	0.51 AC to 1 AC	\$0.20	0.51 AC to 1 AC
X	20	Permanent Hydroseeding/Performance Turf on Slopes 3:1 or Greater	Square Foot	\$1.46	Greater than 1 AC	\$0.15	Greater than 1 AC	\$0.18	Greater than 1 AC
Dust/Erosion Control Emulsion Application (See Section 8 on Scope of Service)									
X	21	Dust/Erosion Control Emulsion Application	Square Foot	\$1.00	1 AC to 3 AC	\$0.09	1 AC to 3 AC	\$1,800.00	1 AC to 3 AC
X	22	Dust/Erosion Control Emulsion Application	Square Foot	\$2.00	Greater than 3 AC	\$0.07	Greater than 3 AC	\$0.02	Greater than 3 AC
Biotic Soil Media Application (See Section 9 on Scope of Service)									
X	24	Biotic Soil Media Application	Square Foot	\$0.00	N/A	\$0.00	N/A	\$0.11	N/A
Flocculant Block for Stormwater Turbidity Application (See Section 10 on Scope of Service)									
X	25	Flocculant Block for Stormwater Turbidity Application	Each	\$0.00	N/A	\$200.00	N/A	\$150.00	N/A
Total				\$109,534.44		\$20,602.99		\$17,102.36	






ITA ITB 26-09-LC 11.13sent

Final Audit Report

2025-11-19

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-  Document emailed to TJ White (twhite@alachuacounty.us) for signature
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