



To: Board of Directors
From: Robert Zingelmann
Date: February 23, 2021
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on December 15 2020 for RFP # 20-12 for **Audio Visual Equipment, Accessories and Service**. There were seven (7) proposals submitted:

- Video Hi-Tech Corp. d/b/a Adwar Video
- Audio Visual Innovations, Inc.
- B&H Foto and Electronics DBA B&H
- Best Buy Stores, L.P.
- Clearwing Systems Integration, LLC
- Ford Audio-Visual Systems, LLC
- Iron Bow Technologies, LLC

After careful review of all proposals, the Evaluation Team has determined that three (3) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Audio Visual Equipment, Accessories & Services	Audio Visual Innovations, Inc. B&H Foto and Electronics DBA B&H Best Buy Stores, L.P.	Three (3) years with option of two (2) one year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Deborah Bushnell
Contract Manager

From: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

Date: February 23, 2021

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on February 23, 2021 the following contracts were approved as presented:

➤ **Audio Visual Equipment, Accessories and Service**

- Audio Visual Innovations, Inc.
- B&H Foto and Electronics DBA B&H
- Best Buy Stores, L.P.

Contract is effective April 1, 2021. If you have any questions, please let me know.