

SINGLE/SOLE SOURCE JUSTIFICATION FORM

Complete this form when requesting an exception to the county's competitive procurement policy where only one firm has a product that will meet the project's needs or product specifications, or only one firm can do the work requested. Completing this form does not guarantee that the proposed vendor will be selected. It is the requester's responsibility to provide all required information and documentation as indicated in this form.

Procurement Manager reserves the right to competitively bid, negotiate, or solicit additional information and remains the final authority on all procurement issues.

Type of Source
<p>Sole Source: The ONLY known supplier for unique products and services where no other options are available</p> <p>Single Source: Though there may be alternate sources for the product or service requested, circumstances dictate the use of the proposed vendor, i.e., availability, timeliness, location, etc.</p>

Part I: General Requester Information

Department Name: Tourism and Economic Development	Division Name: Sports and Events
Will the Annual Amount Exceed \$50,000.00? <input checked="" type="radio"/> Yes <input type="radio"/> No	

Part II: Vendor Information

Vendor Name: GEO Surfaces	Vendor Contact Name: Jim Stalford
Vendor Contact Phone: 817-456-0086	Vendor Contact Email: j.stalford@tencategrass.com

Part III: Single/Sole Source Justification (check one or more)
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DESCRIPTION OF PURPOSE: The Manufacturer, model number and / or generic description.

GEO Surfaces is the vendor from which the Mondo World Athletics Track at the Alachua County Sports and Events Center was purchased. Geo Surfaces has proprietary knowledge of this indoor track & field system and the ability to erect it to ensure it meets World Athletics standards. This vendor has been used to erect and disassemble the track since its first delivery and provided supervision on-site when the previous management group self performed this work.

1	Parts/Equipment can Only be Obtained from Original Manufacturer - Not Available through Distributors.
2	<input checked="" type="checkbox"/> Only Authorized Area Distributor of The Original Manufacturer.
3	Proprietary Item/Service (<u>Explain Below</u>)
4	Parts/Equipment Not Interchangeable with Similar Parts of Another Manufacturer (<u>Explain Below</u>)
5	<input checked="" type="checkbox"/> This is the Only Known Item/Source that will Meet the Specialized Needs of this Department Or Perform the Intended Function. (<u>Explain Below</u>)
6	Parts/Equipment are Required from this Vendor to Provide Standardization (<u>Explain Below</u>)
7	Upgrade to Existing Software. Available Only from The Producer of this Software Who Sells on Direct Basis Only.
8	An Awarding Agency or Passthrough that Was Competitively Procured.
9	None of the Above Apply. Detailed Explanation for Source Request (<u>Explain Below</u>) <i>Describe the full scope of work contemplated including installation if required; items should include brand, model and part number if applicable;</i>

GEO Surfaces is the authorized Mondo distributor for the SE United States and was the vendor from which the system was purchased. This is the only known vendor in this region that can perform this function to World Athletics specifications and maintain the certification.

Part IV: Confirmation of Documentation

Have you provided required documentation including vendors quote, for this request in support of the justification in Parts III of this form?



Yes



No

You may also attach any additional information not specifically requested on this form to support your single/sole source justification.

Part V ESTABLISHMENT OF PRICE REASONABLENESS

Analysis of offer and/or offers has determined that the price proposed is determined to be fair, reasonable and in the best interests of the County based on the following:

- 1 Price obtained was from a catalog or standard price list regularly maintained by the vendor covering standard commercial products sold. (Attach copy of vendor's price list.)
- 2 Price obtained includes a discount from current list prices. (Attach copy of quote showing list price and net price paid.)
- 3 Other. (Explain Below.)

Part VI: Department

Stephen V. Rodriguez

Requester Name

Stephen Rodriguez

Stephen Rodriguez (Nov 3, 2025 10:18:45 EST)

Requester Signature

11/03/25

Date of Signature

Jessica Hurov

Director

Jessica Hurov

Director Signature

11/04/25

Date of Signature

Part VII: Procurement & BOCC



Single Source



Sole Source

TJ White

Procurement Manger

TJ White

Procurement Manger Signature

11/05/25

Date of Signature

Chair

Chair Signature

Date of Signature



October 2024

To Whom It May Concern

Re: Mondo's local representative and contactor qualifications.

Geosurfaces has been working in partnership with Mondo and the Mondo distributors for over 15 years. Geosurfaces is one of a few dealers who are certified in the Southeast that has met the stringent requirements laid out by Mondo to handle our Indoor Sport for North Carolina and South Carolina. GeoSurfaces is the only dealer to handle Track Surfaces for the entire Southern United States territory.

Geosurfaces has installed hundreds of indoor sports facilities and has certified many outdoor track facilities. Geosurfaces is the only Mondo certified track supplier and installer in the South Region. Mondo certification program ensures that installation and handling of the products and projects are completed with the outmost professionalism and customer support. By completing this process Geosurfaces is capable of purchasing, programming, and installing the complete line of Mondo athletic surfaces and tracks. **A certified Mondo Installer is required by Mondo to install the Mondo product.** With this certification, Geosurfaces is able to use all Mondo co-ops and other negotiated pricing.

All Mondo surfaces are produced in a controlled environment in factors that comply with a minimum of ISO 9001. All the Mondo surfaces are vulcanized using stringent specification of compositions to ensure the best athletic performance and durability. None of the Mondo surfaces are laminated or constructed on the job site.

MONDO AMERICA INC.
1000 E State Pkwy #H
Schaumburg, IL 60173

TEL. 800-361-3747 - FAX. 450-663-7927
www.mondoworldwide.com



October 15, 2025

Alachua County
Stephen Rodrigues
Gainesville FL

Re: Set up of portable track.

The following proposal is to set up and break down the portable track at Celebration Point. Price is based on set up by January 12th 2026. Would have access to the track December 14th and break down in starting March 8th.

1. To Assemble,
GeoSurfaces will supply all labor, equipment and materials to set up the 200meter indoor track, 3 runways.
 2. To disassemble,
GeoSurfaces will supply all labor, equipment and materials to dismantle the 200meter indoor track, 3 runways and store in onsite storage facility.
- Total cost **\$89,900.00**

Price assumes working 7 days a week and owner will provide sand for the 2 long jump pits and dispose of or store sand after season. Owner will be responsible for moving set and storage of all athletic equipment and removal of the sand after the season.

Schedule assumes working 7 days a week up to 10 hours a day

Regards

Jim Stalford
Track Division President












SS Geo Surfaces

Final Audit Report

2025-11-05

Created:	2025-11-03
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"SS Geo Surfaces" History

-  Document created by Precious Merriweather (pmerriweather@alachuacounty.us)
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