



Alachua County Procurement

Theodore "TJ" White, Jr., NIGP-CPP, CPPB
Procurement Manager

Thomas J. Rouse
Contracts Supervisor

7/11/2025

MEMORANDUM

To: Theodore "TJ" White, Jr. NIGP-CPP, CPPB, Procurement Manager
From: Markisha Boykin, NIGP-CPP, CPPB, Procurement Agent III *MB*
Subject: **INTENT TO AWARD**
ITB 26-233 MB Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Solicitation Deadline: 2:00 PM, Wednesday, June 18, 2025
Solicitation Notifications View Count: 1000 Vendors
Solicitations Downloads: 35 Vendors
Solicitations Submissions: 7 Vendors


Vendors:

Critical Power Solutions Group Inc Miami, FL 33155	Mission Critical Solutions, Inc. Tampa, FL 33634
Eola Power LLC Doral, FL 33172	Santa Fe Power Solutions, Inc. Branford, FL 32008
Facility Gateway Corporation Madison, WI 53716	United Power System Inc. Whitehall, PA 18052
Miller Electric Company Jacksonville, FL 32216	

RECOMMENDATION:

The Board to approve the bid award to primary, Mission Critical Solutions, Inc. and Secondary, Critical Power Solutions Group, Inc., as the lowest, most responsive, and responsible vendors.

The actual bid award is subject to the appropriate signature authority identified in the Procurement Code.



Approved
Theodore "TJ" White, Jr., CPPB
Procurement Manager

07/21/2025

Date



DISCOVER
200
1824-2024

**ALACHUA
COUNTY**
BICENTENNIAL

Alachua County Procurement

Theodore "TJ" White, Jr., NIGP-CPP, CPPB
Procurement Manager

Thomas J. Rouse
Contracts Supervisor

TW/mb

Vendor Complaints or Grievances; Right to Protest

Unless otherwise governed by state or Federal law, this part shall govern the protest and appeal of Procurement decisions by the County. As used in Part A of Article 9 of the Procurement Code, the term "Bidder" includes anyone that submits a response to an invitation to bid or one who makes an offer in response to a solicitation (e.g., ITB, RFP, ITN), and is not limited solely to one that submits a bid in response to an Invitation to Bid (ITB).

- (1) *Notice of Solicitations and Awards.* The County shall provide notice of all solicitations and awards by electronic posting in accordance with the procedures and Florida law.
- (2) *Solicitation Protest.* Any prospective Bidder may file a solicitation protest concerning a solicitation.
 - (a) *Basis of the Solicitation Protest:* The alleged basis for a solicitation protest shall be limited to the following:
 - i. The terms, conditions or specifications of the solicitation are in violation of, or are inconsistent with this Code, Florida Statutes, County procedures and policies, or the terms of the solicitation at issue, including but not limited to the method of evaluating, ranking or awarding of the solicitation, reserving rights of further negotiations, or modifying or amending any resulting contract; or
 - ii. The solicitation instructions are unclear or contradictory.
 - (b) *Timing and Content of the Solicitation Protest:* The solicitation protest must be in writing and must be received by the Procurement Manager, twhite@alachuacounty.us by no later than the solicitation's question submission deadline. Failure to timely file a solicitation protest shall constitute a total and complete waiver of the Bidder's right to protest or appeal any solicitation defects, and shall bar the Bidder from subsequently raising such solicitation defects in any subsequent Award Protest, if any, or any other administrative or legal proceeding. In the event a solicitation protest is timely filed, the protesting party shall be deemed to have waived any and all solicitation defects that were not timely alleged in the protesting party's solicitation protest, and the protesting party shall be forever barred from subsequently raising or appealing said solicitation defects in a subsequent award protest, if any, or any other administrative or legal proceeding. The solicitation protest must include, at a minimum, the following information:
 - i. The name, address, e-mail and telephone number of the protesting party;
 - ii. The solicitation number and title;
 - iii. Information sufficient to establish that the protesting party has legal standing to file the solicitation Protest because:
 1. It has a substantial interest in and is aggrieved in connection with the solicitation; and
 2. That the protesting party is responsive, in accordance with the criteria set forth in the solicitation, unless the basis for the Solicitation Protest alleges that the criteria set forth in the solicitation is defective, in which case the protesting party must demonstrate that it is responsive in accordance with the criteria that the protesting party alleges should be used;
 - iv. A detailed statement of the basis for the protest;
 - v. References to section of the Code, Florida Statutes, County policies or procedure or solicitation term that the protesting party alleges have been violated by the County or that entitles the protesting party to the relief requested;
 - vi. All supporting evidence or documents that substantiate the protesting party's alleged basis for the protest; and
 - vii. The form of the relief requested.
 - (c) *Review and Determination of Protest:* If the Solicitation Protest is not timely, the Procurement Manager shall notify the protesting party that the Solicitation Protest is untimely and, therefore, rejected. The Procurement Manager shall consider all timely Solicitation Protests and may conduct any inquiry that the Procurement Manager deems necessary to make a determination regarding a protest. The Procurement Manager shall issue a written determination granting or denying the protest. The written determination shall contain a concise statement of the basis for the determination.

(d) *Appeal:* If the protesting party is not satisfied with the Procurement Manager's determination, the protesting party may appeal the determination to the County Manager by filing a written appeal, which sets forth the basis upon which the appeal is based, including all supporting documentation. The scope of the appeal shall be limited to the basis alleged in the Solicitation Protest. The appeal must be filed with the Procurement Manager within five business days of the date on which the Procurement Manager's written determination was sent to the protesting party. Failure to timely file an appeal shall constitute a waiver of the protesting party's rights to an appeal of the Procurement Manager's determination, and the protesting party shall be forever barred from subsequently raising or appealing said Solicitation defects in a subsequent award protest, if any, or any other administrative or legal proceeding. After considering the appeal, the County Manager must determine whether the solicitation should stand, be revised, or be cancelled, and issue a written determination and provide copies of the determination to the protesting party. The determination of the County Manager shall be final and not subject to further appeal under this code.

(3) *Award Protest.* Any Bidder who is not the intended awardee and who claims to be the rightful awardee may file an award protest. However, an award protest is not valid and shall be rejected for lack of standing if it does not demonstrate that the protesting party would be awarded the Solicitation if its protest is upheld.

(a) *Basis of the Award Protest:* The alleged basis for an Award Protest shall be limited to the following:

- i. The protesting party was incorrectly deemed non-responsive due to an incorrect assessment of fact or law;
- ii. The County failed to substantively follow the procedures or requirements specified in the solicitation documents, except for minor irregularities that were waived by the County in accordance with this Code, which resulted in a competitive disadvantage to the protesting party; and
- iii. The County made a mathematical error in evaluating the responses to the solicitation, resulting in an incorrect score and not *protesting party not being selected for award*.

(b) *Timing and Content of the Award Protest:* The Award Protest must be in writing and must be received by the Procurement Manager, twhite@alachuacounty.us by no later than 3:00 PM on the third business day after the County's proposed Award decision was posted by the County. Failure to timely file an Award Protest shall constitute a total and complete waiver of the Bidder's right to protest or appeal the County's proposed Award decision in any administrative or legal proceeding. In the event an Award Protest is timely filed, the protesting party shall be deemed to have waived any and all proposed Award defects that were not timely alleged in the protesting party's Award Protest, and the protesting party shall be forever barred from subsequently raising or appealing said Award defects in any administrative or legal proceeding. The Award Protest must include, at a minimum, the following information:

- i. The name, address, e-mail and telephone number of the protesting party;
- ii. The Solicitation number and title;
- iii. Information sufficient to establish that the protesting party's response was responsive to the Solicitation;
- iv. Information sufficient to establish that the protesting party has legal standing to file the Solicitation Protest because:
 1. The protesting party submitted a response to the Solicitation or other basis for establishing legal standing;
 2. The protesting party has a substantial interest in and is aggrieved in connection with the proposed Award decision; and
 3. The protesting party, and not any other bidder, should be awarded the Solicitation if the protesting party's Award Protest is upheld.
- v. A detailed statement of the basis for the protest;
- vi. References to section of the Code, Florida Statutes, County policies or procedure or solicitation term that the protesting party alleges have been violated by the County or that entitles the protesting party to the relief requested;

- vii. All supporting evidence or documents that substantiate the protesting party's alleged basis for the protest; and
 - viii. The form of the relief requested.
- (c) *Review and Determination of Protest:* If the Award Protest is not timely, the Procurement Manager shall notify the protesting party that the Award Protests is untimely and, therefore, rejected. The Procurement Manager shall consider all timely Award Protests and may conduct any inquiry that the county Procurement Manager deems necessary to resolve the protest by mutual agreement or to make a determination regarding the protests. The Procurement Manager shall issue a written determination granting or denying each protest. The written determination shall contain a concise statement of the basis for the determination.
- (d) Appeal:
- i. If the protesting party is not satisfied with the Procurement Manager's determination, the protesting party may appeal the determination to the County Manager by filing a written appeal, which sets forth the basis upon which the appeal is based. The scope of the appeal shall be limited to the basis alleged in the award protest. The appeal must be filed with the Procurement Manager within five business days of the date on which the Procurement Manager's written determination was mailed to the protesting party. Failure to timely file an appeal shall constitute a waiver of the protesting party's rights to an appeal of the Procurement Manager's determination, and the protesting party shall be forever barred from subsequently raising or appealing said award defects in any administrative or legal proceeding.
 - ii. After reviewing the appeal, the County Manager will issue a written final determination and provide copies of the determination to the protesting party. Prior to issuing a final determination, the County Manager, in his or her discretion, may direct a hearing officer, or magistrate, to conduct an administrative hearing in connection with the protest and issue findings and recommendations to the County Manager. Prior to a hearing, if held, the Procurement Manager must file with the hearing officer the protest, any background information, and his or her written determination. The protesting party and the County shall equally share the cost of conducting any hearing, including the services of the hearing officer. If applicable, the County Manager may wait to issue a written final determination until after receipt of the findings and recommendations of the hearing officer. The determination of the County Manager shall be final and not subject to further appeal under this code.
- (4) *Burden of Proof:* Unless otherwise provide by Florida law, the burden of proof shall rest with the protesting party.
- (5) *Stay of Procurements during Protests.* In the event of a timely protest, the County shall not proceed further with the solicitation or with the award of the contract until the Procurement Manager, after consultation with the head of the using department, makes a written determination that the award of the solicitation without delay is:
- (a) Necessary to avoid an immediate and serious danger to the public health, safety, or welfare;
 - (b) Necessary to avoid or substantial reduce significant damage to County property;
 - (c) Necessary to *avoid or substantially reduce interruption of essential County Services; or;*
 - (d) Otherwise in the best interest of the public.



DISCOVER
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1824-2024

**ALACHUA
COUNTY**
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Alachua County Facilities Management

Travis Parker
Facilities Director

July 9, 2025

MEMORANDUM

To: Theodore "TJ" White, Jr., Procurement Manager

From: Travis Parker, Facilities Director **Travis Parker**
Digitally signed by Travis Parker
Date: 2025.07.14
07:24:38 -04'00'

Subject: ITB 26-233-MB Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Our department has reviewed the submitted proposals for the above referenced project and determined that they are in compliance with the bid documents and instructions provided by the department. Seven vendors responded:

1. Critical Power Solutions Group Inc.
2. EOLA POWER LLC
3. Facility Gateway Corporation
4. Miller Electric Company
5. Mission Critical Solutions, Inc.
6. Santa Fe Power Solutions, Inc
7. United Power System Inc.

Upon review of the proposals, the department has determined the following vendor(s) should be ranked and retained as the lowest and most responsive bidder(s):

Primary: Mission Critical Solutions, Inc.
Secondary: Critical Power Solutions Group Inc.

It should be noted that the award recommendation is based solely on the submitted pricing for preventive maintenance and repair labor rates. Material mark-up percentages were not a factor in determining the lowest and most responsive bidder. If you have any questions, please contact Patrick Thomas at pthomas@alachuacounty.us or (352) 374-5286.

Cc: Carl Johns, Facilities Manager
Danny Moore, Projects Supervisor
Paul Bekaert, Fiscal Assistant
Markisha Boykin, Procurement Agent

Hello Markisha and Alachua County,

This letter serves as a formal notice that:

The -15% below show as 15%. This is wrong, we offered a -15% discount for line item 84. This was a scrivener's error.

Materials Pricing			Critical Power Sol...
Line Item	Description	Unit of Measure	Percentage
84	Percentage discount (-) or mark-up (+) from MSRP for materials and equipment where the vendor is a manufacturer-authorized distributor or dealer. For discounts, enter a negative (-) percentage (e.g., -10% for a 10% discount off MSRP).	Percentage	15%

Sincerely,



Nancy Venegas



Alachua County, Florida

Procurement

Theodore "TJ" White, Jr. CPPB, Procurement Manager
County Administration Building, Gainesville, FL 32601
(352) 374-5202

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

RESPONSE DEADLINE: June 18, 2025 at 2:00 pm

Friday, July 18, 2025

SOLICITATION OVERVIEW

Project Title	Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services
Project ID	ITB 26-233 MB
Project Type	Invitation To Bid
Release Date	April 30, 2025
Due Date	June 18, 2025
Procurement Agent	Markisha Boykin, NIGP-CPP, CPPB

Project Description	<p>This contract establishes a comprehensive maintenance and service agreement for Uninterruptible Power Supply (UPS) systems across County facilities. It encompasses Preventative Maintenance (PM), Service Calls (Emergency and Non-Emergency), Battery Replacements, Online Monitoring, and Work Order Management via FlowPath.</p> <p>The awarded vendor will be responsible for:</p> <ul style="list-style-type: none">A. Conducting initial inspections to assess equipment condition and establish a maintenance baseline.B. Performing semi-annual Preventative Maintenance (PM) services for all covered UPS units.C. Providing 24/7 emergency response for UPS failures and critical alarms.D. Managing battery replacements in accordance with lifecycle planning and environmental regulations.E. Ensuring online UPS monitoring access for County personnel to facilitate real-time diagnostics.F. Utilizing FlowPath for work order management, documentation, and invoicing. <p>All work must comply with industry standards, manufacturer specifications, and County requirements, ensuring optimal system performance, uptime reliability, and cost-effective lifecycle planning. This contract sets fixed pricing for PMs and battery replacements with hourly rates for service calls, ensuring transparency and budget predictability. Vendors must maintain detailed documentation and strict adherence to reporting, compliance, and security measures to remain eligible for contract renewal.</p>
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Introduction

Summary

Alachua County Board of County Commissioners are requesting the submission of Bids for ITB 26-233 MB Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services.

The following apply to this Invitation to Bid (ITB): [Introduction](#), [Instruction to Bidders](#), [Terms and Conditions](#), [Insurance](#), [Scope of Services](#), [Attachments](#), [Sample Agreement](#), [Submittals](#), and [ITB Pricing Form](#). Specifications and supplementary documents are essential parts of the ITB and requirements occurring in one are as binding as though occurring in all.

Services, as defined herein, are to include all labor, materials, supplies and equipment in accordance with the terms, conditions, and specifications set forth within this solicitation.

Bidder must be qualified and fully capable of performing the required Services while adhering to all laws, specifications, procedures, protocols, applicable guidance, and industry best practices.

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

This contract establishes a comprehensive maintenance and service agreement for **Uninterruptible Power Supply (UPS) systems** across County facilities. It encompasses **Preventative Maintenance (PM), Service Calls (Emergency and Non-Emergency), Battery Replacements, Online Monitoring, and Work Order Management** via FlowPath.

The awarded vendor will be responsible for:

- A. **Conducting initial inspections** to assess equipment condition and establish a maintenance baseline.
- B. **Performing semi-annual Preventative Maintenance (PM) services** for all covered UPS units.
- C. **Providing 24/7 emergency response** for UPS failures and critical alarms.
- D. **Managing battery replacements** in accordance with lifecycle planning and environmental regulations.
- E. **Ensuring online UPS monitoring access** for County personnel to facilitate real-time diagnostics.
- F. **Utilizing FlowPath for work order management**, documentation, and invoicing.

All work must comply with **industry standards, manufacturer specifications, and County requirements**, ensuring optimal system performance, uptime reliability, and cost-effective lifecycle planning. This contract sets **fixed pricing for PMs and battery replacements** with **hourly rates for service calls**, ensuring transparency and budget predictability. Vendors must maintain **detailed documentation** and **strict adherence to reporting, compliance, and security measures** to remain eligible for contract renewal.

Background

Location: Alachua County is located in North Central Florida. The County government seat is situated in Gainesville. Gainesville is located 70 miles southwest of Jacksonville, 129 miles southeast of Tallahassee, 140 miles northeast of Tampa - St. Petersburg and 109 miles northwest of Orlando. Alachua County has a population of over 250,000 and a regional airport. The County itself consists of a total area of 969 square miles.

Form of Government: Alachua County is governed by a Board of five (5) elected County Commissioners and operates under the established County Manager Charter form of government. In addition to the five County Commissioners, there are five elected Constitutional Officers: Supervisor of Elections, Sheriff, Clerk of the Court, Tax Collector, and the Property Appraiser. The Alachua County Attorney also reports to the Board.

Contact Information

Markisha Boykin, NIGP-CPP, CPPB

Procurement Agent III

Email: mboykin@alachuacounty.us

Phone: [\(352\) 384-3092](tel:(352)384-3092)

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Department:

Facilities Management

Timeline

Solicitation Release Date	April 30, 2025
Question Submission Deadline	June 8, 2025, 12:00am
Solicitation Submission Deadline	June 18, 2025, 2:00pm

<p>Solicitation Opening – Teams Meeting</p>	<p>June 18, 2025, 2:00pm</p> <p>The scheduled solicitation opening will occur via Teams Meeting; the information to join is provided below. Attendance (live viewing) of the bid opening is not required.</p> <p>Join Microsoft Teams meeting Join on your computer, mobile app or room device:</p> <p>https://teams.microsoft.com/l/meetup-join/19%3ameeting_ZTQyYzk5YzMtZDc4ZS00N2lxLTljMWUtMjAwNTQwN2NjNTNi%40thread.v2/0?context=%7b%22Tid%22%3a%2290fc851d-766d-4d7b-a09c-bfbf1d2dac94%22%2c%22Oid%22%3a%22c82ab8e7-6ee1-4cd5-9191-4aa322a1828f%22%7d</p> <p>Meeting ID: 259 625 692 241 Passcode: yX9G3Q Or call in (audio only) +1 469-998-7938,,366862554# United States, Dallas Phone Conference ID: 366 862 554#</p> <p>If you have a disability and need an accommodation in order to participate, please contact the Alachua County ADA Coordinator at ADA@alachuacounty.us or Equal Opportunity Office at 352-374-5275 at least 7 business days prior to the event. If you are unable to notify the Office prior to the event, please inform an Alachua County employee that you need assistance. TDD/TTY users, please call 711 (Florida Relay Service)</p>
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SOLICITATION STATUS HISTORY

Date	Changed To	Changed By
Mar 27, 2025 1:44 PM	Draft	Markisha Boykin, NIGP-CPP, CPPB
Apr 9, 2025 3:33 PM	Review	Markisha Boykin, NIGP-CPP, CPPB

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Date	Changed To	Changed By
Apr 29, 2025 3:42 PM	Final	Markisha Boykin, NIGP-CPP, CPPB
Apr 29, 2025 3:42 PM	Post Pending	Markisha Boykin, NIGP-CPP, CPPB
Apr 30, 2025 9:00 AM	Open	OpenGov Bot
Jun 18, 2025 2:00 PM	Pending	OpenGov Bot
Jun 24, 2025 3:02 PM	Evaluation	Markisha Boykin, NIGP-CPP, CPPB

PROPOSALS RECEIVED

Status	Vendor	Contact Info	Submission Date
Submitted	Critical Power Solutions Group Inc.	Nancy Venegas nancy.venegas@cpsgroupinc.net (305) 586-1550	Jun 18, 2025 11:39 AM
Submitted	EOLA POWER LLC	Alex Zehr registrations@eolapower.com (786) 696-7017	Jun 16, 2025 4:54 PM
Submitted	Facility Gateway Corporation	Sara Hull shull@facilitygateway.com (608) 838-6060 Ext: 123	Jun 18, 2025 1:53 PM
Submitted	Miller Electric Company	Ashley Thigpen athigpen@mecojax.com	Jun 18, 2025 1:02 PM
Submitted	Mission Critical Solutions, Inc.	Eddie Feliciano efaggiolo@mcsoftampa.com	Jun 18, 2025 1:48 PM
No Bid	Patterson Veterinary	Gregory Pounds pvs.orders.gov-institute@pattersonvet.com	Apr 30, 2025 9:08 AM
Submitted	Santa Fe Power Solutions, Inc	Doug Godbey doug@santafepower.net	Jun 11, 2025 1:25 PM
No Bid	Southern Computer Warehouse, Inc.	SCW Bids scwbids@scw.com (770) 579-8927	Apr 30, 2025 10:20 AM
Submitted	United Power System Inc.	Andrew Powell support@unitedpws.com (610) 443-0405	Jun 18, 2025 9:46 AM

VENDOR QUESTIONNAIRE PASS/FAIL

Question Title	Critical Power Solutions Group Inc.	EOLA POWER LLC	Facility Gateway Corporation	Miller Electric Company
Submittal Confirmation	Pass	Pass	Pass	Pass

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Question Title	Critical Power Solutions Group Inc.	EOLA POWER LLC	Facility Gateway Corporation	Miller Electric Company
Corporate Resolution	Pass	Pass	Pass	Pass
State Compliance	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response	No Response	No Response	No Response
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response	No Response	No Response	No Response
Option 1: Company is an Alachua County Certified Small Business Enterprise.	Pass	Pass	Pass	Pass
SBE Certificate	No Response	No Response	No Response	No Response
Option 2: I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid.	Pass	Pass	Pass	Pass
Option 3: SBE Participation.	Pass	Pass	Pass	Pass
Option 4: SBE Good Faith Effort.	Pass	Pass	Pass	Pass
Alachua County Government Minimum Wage (GMW)	Pass	Pass	Pass	Pass
DRUG FREE WORKPLACE	Pass	Pass	Pass	Pass
Vendor Eligibility	Pass	Pass	Pass	Pass

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Question Title	Critical Power Solutions Group Inc.	EOLA POWER LLC	Facility Gateway Corporation	Miller Electric Company
List all subcontractor's being utilized on this BID, (NON-SBE) IF no sub contractor are being utilized respond N/A	Pass	Pass	Pass	Pass
Responsible Agent	Pass	Pass	Pass	Pass
Number of years in this type of service?	Pass	Pass	Pass	Pass
Number of years licensed in Alachua County?	Pass	Pass	Pass	Pass
How many employees "ON THE JOB" each week?	Pass	Pass	Pass	Pass
Number of employees "ON CALL" each week?	Pass	Pass	Pass	Pass
Major Equipment	Pass	Pass	Pass	Pass
Do you currently hold any municipality contracts?	Pass	Pass	Pass	Pass
If you indicated yes to holding municipality contracts please list them below:	Pass	Pass	Pass	Pass
References	Pass	Pass	Pass	Pass
Are your employees screened by:	Pass	Pass	Pass	Pass
Cancelled or Termination	Pass	Pass	Pass	Pass
Cancellation and Termination	No Response	Pass	No Response	Pass
What constitutes your normal business days and working hours?	Pass	Pass	Pass	Pass

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Question Title	Critical Power Solutions Group Inc.	EOLA POWER LLC	Facility Gateway Corporation	Miller Electric Company
Describe below, the Bidder's operational plan for providing the Services to Alachua County.	Pass	Pass	Pass	Pass
Conflict of Interest	Pass	Pass	Pass	Pass
Acknowledgement of Requirements	Pass	Pass	Pass	Pass

Question Title	Mission Critical Solutions, Inc.	Santa Fe Power Solutions, Inc	United Power System Inc.
Submittal Confirmation	Pass	Pass	Pass
Corporate Resolution	Pass	Pass	Pass
State Compliance	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response	No Response	No Response
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response	No Response	No Response
Option 1: Company is an Alachua County Certified Small Business Enterprise.	Pass	Pass	Pass
SBE Certificate	No Response	No Response	No Response
Option 2: I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid.	Pass	Pass	Pass
Option 3: SBE Participation.	Pass	Pass	Pass
Option 4: SBE Good Faith Effort.	Pass	Pass	Pass
Alachua County Government Minimum Wage (GMW)	Pass	Pass	Pass

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Question Title	Mission Critical Solutions, Inc.	Santa Fe Power Solutions, Inc	United Power System Inc.
DRUG FREE WORKPLACE	Pass	Pass	Pass
Vendor Eligibility	Pass	Pass	Pass
List all subcontractor's being utilized on this BID, (NON-SBE) IF no sub contractor are being utilized respond N/A	Pass	Pass	Pass
Responsible Agent	Pass	Pass	Pass
Number of years in this type of service?	Pass	Pass	Pass
Number of years licensed in Alachua County?	Pass	Pass	Pass
How many employees "ON THE JOB" each week?	Pass	Pass	Pass
Number of employees "ON CALL" each week?	Pass	Pass	Pass
Major Equipment	Pass	Pass	Pass
Do you currently hold any municipality contracts?	Pass	Pass	Pass
If you indicated yes to holding municipality contracts please list them below:	Pass	Pass	Pass
References	Pass	Pass	Pass
Are your employees screened by:	Pass	Pass	Pass
Cancelled or Termination	Pass	Pass	Pass
Cancellation and Termination	Pass	Pass	Pass
What constitutes your normal business days and working hours?	Pass	Pass	Pass
Describe below, the Bidder's operational plan for providing the Services to Alachua County.	Pass	Pass	Pass
Conflict of Interest	Pass	Pass	Pass
Acknowledgement of Requirements	Pass	Pass	Pass

QUESTIONS AND ANSWERS

Approved, Unanswered Questions

Approved, Answers Provided

1. Question on RFP

May 16, 2025 2:45 PM

Question: I have been going through the RFP and having some trouble. One example is that the Jail is showing the following units to quote: This is 3333 NE 39th 40 kVA GE ups 2 PDU's 1 EXM UPS-Purchased 2021 The units look like the purchase for the new 75kVa UPS, Maint Bypass and Ext battery cabinet from 2021 may have replaced this equipment. I cannot be certain.

May 16, 2025 2:45 PM

Answered by Patrick Thomas: Please see updated equipment list, verified 5-30-2025.

May 30, 2025 2:25 PM

2. Eaton Battery Quantities

May 19, 2025 1:50 PM

Question: Could you please check the battery quantities on the two 9170+ and the 9XM units? These units are customizable so battery quantities are not standard. Alternatively, I should be able to get the battery quantities from a picture of the units and any EBMs with the front cover removed.

May 19, 2025 1:50 PM

Answered by Patrick Thomas: Please see updated equipment list, verified 5-30-2025.

May 30, 2025 2:25 PM

3. Battery Quantities For Replacements

May 21, 2025 11:18 AM

Question: Hi, Can you send a list with the battery quantities for each unit needing to be replaced? Or can we come visit each unit next week?

May 21, 2025 11:18 AM

Answered by Patrick Thomas: Please see updated equipment list, verified 5-30-2025.

May 30, 2025 2:25 PM

4. Monitoring System

May 22, 2025 1:29 PM

Question: 1- Do all UPS's have working communication cards? 2- What type of communication protocol does the county want to use, Modbus, SNMP, BACnet, etc.? 3- What data does the county want to monitor, Voltage, Frequency, AMP, kVA ?

May 22, 2025 1:29 PM

Answered by Patrick Thomas: 1. Do all UPS's have working communication cards? At this time, not all UPS units have verified working communication cards. The awarded vendor will be responsible for identifying any missing or non-functional communication hardware during the initial assessment. The County may require recommendations and pricing for replacement or upgrades to enable full remote monitoring capabilities in accordance with the scope of services. 2. What type of communication protocol does the County want to use—Modbus, SNMP, BACnet, etc.? The County prefers to utilize standard, open communication protocols that ensure long-term flexibility and compatibility with third-party monitoring systems and FlowPath integration. SNMP is preferred for its broad support across UPS models and ease of integration. However, we are open to Modbus, BACnet, or similar protocols depending on the capabilities of the installed units. The selected vendor should recommend the most practical protocol based on existing equipment and secure remote access needs. 3. What data does the County want to monitor—Voltage, Frequency, AMP, kVA? At a minimum, the County requires monitoring of the following data points: Input and Output Voltage Load (in AMPs or percentage) Battery status and runtime System temperature Alarm or fault conditions Frequency kVA load, where available The goal is to support real-time diagnostics, preventive maintenance, and prompt fault detection. The vendor should configure alerts and data access to cover these metrics and provide recommendations for any additional data points that would enhance reliability or service response.

Jun 2, 2025 9:37 AM

ADDENDA & NOTICES

ADDENDA ISSUED:

Addendum #1

May 20, 2025 3:39 PM

Please use the [See What Changed](#) link to view all the changes made by this addendum.

- Pricing sheet has been revised.

Addendum #2

May 23, 2025 12:11 PM

Please use the [See What Changed](#) link to view all the changes made by this addendum.

- Deadline extended.

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Addendum #3

May 30, 2025 2:28 PM

This addendum updates the ITB Pricing Form and adds language about Shipping charges

Please use the [See What Changed](#) link to view all the changes made by this addendum.

ADDENDA ACKNOWLEDGEMENTS:

Addendum #1

Proposal	Confirmed	Confirmed At	Confirmed By
Santa Fe Power Solutions, Inc	X	May 21, 2025 11:21 AM	Doug Godbey
EOLA POWER LLC	X	Jun 16, 2025 1:28 PM	Alex Zehr
United Power System Inc.	X	Jun 9, 2025 2:17 PM	Andrew Powell
Critical Power Solutions Group Inc.	X	Jun 17, 2025 11:48 AM	Nancy Venegas
Miller Electric Company	X	Jun 18, 2025 11:23 AM	Ashley Thigpen
Mission Critical Solutions, Inc.	X	Jun 13, 2025 12:51 PM	Eddie Feliciano
Facility Gateway Corporation	X	Jun 17, 2025 2:43 PM	Jay Lecy

Addendum #2

Proposal	Confirmed	Confirmed At	Confirmed By
Santa Fe Power Solutions, Inc	X	Jun 9, 2025 8:01 AM	Doug Godbey
EOLA POWER LLC	X	Jun 16, 2025 1:28 PM	Alex Zehr
United Power System Inc.	X	Jun 9, 2025 2:17 PM	Andrew Powell
Critical Power Solutions Group Inc.	X	Jun 17, 2025 11:48 AM	Nancy Venegas
Miller Electric Company	X	Jun 18, 2025 11:23 AM	Ashley Thigpen
Mission Critical Solutions, Inc.	X	Jun 13, 2025 12:52 PM	Eddie Feliciano
Facility Gateway Corporation	X	Jun 17, 2025 2:43 PM	Jay Lecy

Addendum #3

Proposal	Confirmed	Confirmed At	Confirmed By
Santa Fe Power Solutions, Inc	X	Jun 9, 2025 8:01 AM	Doug Godbey
EOLA POWER LLC	X	Jun 16, 2025 1:28 PM	Alex Zehr
United Power System Inc.	X	Jun 9, 2025 2:17 PM	Andrew Powell
Critical Power Solutions Group Inc.	X	Jun 17, 2025 11:50 AM	Nancy Venegas
Miller Electric Company	X	Jun 18, 2025 11:23 AM	Ashley Thigpen
Mission Critical Solutions, Inc.	X	Jun 13, 2025 12:52 PM	Eddie Feliciano

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Facility Gateway Corporation	X	Jun 17, 2025 2:45 PM	Jay Lecy
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NOTICES ISSUED:

Notice #1

May 23, 2025 12:08 PM

Error

Notice #2

May 30, 2025 2:24 PM

See attached updated UPS Equipment List as of 5/30/2025 and pictures for reference.

Attachments:

· [Updated UPS List 5-30-2025](#)

· [UPS photos](#)

EVALUATION

SELECTED VENDOR TOTALS

Vendor	Total
Mission Critical Solutions, Inc.	\$77,797.00
Critical Power Solutions Group Inc.	\$77,863.00
United Power System Inc.	\$91,131.60
Facility Gateway Corporation	\$94,455.00
EOLA POWER LLC	\$124,902.44
Santa Fe Power Solutions, Inc	\$160,505.76
Miller Electric Company	\$390,766.20

GENERAL FACILITIES LOCATIONS

Initial Condition Assessment – Conducted separately and prior to any Preventative Maintenance. The price bid for each assessment is the total amount the vendor will receive, with no additional charges allowed for travel, including trip charges, truck charges, fuel surcharges, or administrative fees.

Vendor	Total
United Power System Inc.	\$0.00
EOLA POWER LLC	\$7.00

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Vendor	Total
Facility Gateway Corporation	\$125.00
Critical Power Solutions Group Inc.	\$350.00
Santa Fe Power Solutions, Inc	\$525.00
Mission Critical Solutions, Inc.	\$1,365.00
Miller Electric Company	\$3,003.00

CRITICAL FACILITIES LOCATIONS

Initial Condition Assessment – Conducted separately and prior to any Preventative Maintenance. The price bid for each assessment is the total amount the vendor will receive, with no additional charges allowed for travel, including trip charges, truck charges, fuel surcharges, or administrative fees.

Vendor	Total
United Power System Inc.	\$0.00
EOLA POWER LLC	\$19.00
Facility Gateway Corporation	\$375.00
Critical Power Solutions Group Inc.	\$950.00
Santa Fe Power Solutions, Inc	\$1,450.00
Mission Critical Solutions, Inc.	\$5,005.00
Miller Electric Company	\$8,151.00

JUDICIAL FACILITIES LOCATIONS

Initial Condition Assessment – Conducted separately and prior to any Preventative Maintenance. The price bid for each assessment is the total amount the vendor will receive, with no additional charges allowed for travel, including trip charges, truck charges, fuel surcharges, or administrative fees.

Vendor	Total
United Power System Inc.	\$0.00

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Vendor	Total
EOLA POWER LLC	\$1.00
Facility Gateway Corporation	\$25.00
Critical Power Solutions Group Inc.	\$50.00
Santa Fe Power Solutions, Inc	\$75.00
Mission Critical Solutions, Inc.	\$130.00
Miller Electric Company	\$429.00

GENERAL FACILITIES LOCATIONS

Preventative Maintenance and Inspections: Semi-Annual Visits to Include UPS and Batteries. The price bid for each visit is the total amount the vendor will receive, with no additional charges allowed for travel, including trip charges, truck charges, fuel surcharges, or administrative fees.

Vendor	Total
Santa Fe Power Solutions, Inc	\$2,000.00
Critical Power Solutions Group Inc.	\$2,690.00
Mission Critical Solutions, Inc.	\$3,250.00
EOLA POWER LLC	\$4,100.00
Facility Gateway Corporation	\$4,200.00
United Power System Inc.	\$4,673.00
Miller Electric Company	\$53,636.00

CRITICAL FACILITIES LOCATIONS

Preventative Maintenance and Inspections: Semi-Annual Visits to Include UPS and Batteries. The price bid for each visit is the total amount the vendor will receive, with no additional charges allowed for travel, including trip charges, truck charges, fuel surcharges, or administrative fees.

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Vendor	Total
Santa Fe Power Solutions, Inc	\$5,200.00
Mission Critical Solutions, Inc.	\$5,590.00
Critical Power Solutions Group Inc.	\$8,030.00
EOLA POWER LLC	\$12,804.00
United Power System Inc.	\$13,546.00
Facility Gateway Corporation	\$14,200.00
Miller Electric Company	\$167,261.40

JUDICIAL FACILITIES LOCATIONS

Preventative Maintenance and Inspections: Semi-Annual Visits to Include UPS and Batteries. The price bid for each visit is the total amount the vendor will receive, with no additional charges allowed for travel, including trip charges, truck charges, fuel surcharges, or administrative fees.

Vendor	Total
Santa Fe Power Solutions, Inc	\$200.00
Mission Critical Solutions, Inc.	\$260.00
Critical Power Solutions Group Inc.	\$450.00
United Power System Inc.	\$600.00
Facility Gateway Corporation	\$800.00
EOLA POWER LLC	\$1,200.00
Miller Electric Company	\$6,557.80

GENERAL FACILITIES LOCATIONS

Full Battery Replacement Cost, Including Diagnostic, Installation, Testing, and Disposal. The price bid for each full battery replacement is the total amount the vendor will receive, with no additional charges allowed for travel, including trip charges, truck charges, fuel surcharges, or administrative fees.

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Vendor	Total
Critical Power Solutions Group Inc.	\$10,862.00
Mission Critical Solutions, Inc.	\$10,952.00
United Power System Inc.	\$12,321.25
Facility Gateway Corporation	\$18,710.00
Miller Electric Company	\$20,350.00
EOLA POWER LLC	\$20,606.53
Santa Fe Power Solutions, Inc	\$24,265.55

CRITICAL FACILITIES LOCATIONS

Full Battery Replacement Cost, Including Diagnostic, Installation, Testing, and Disposal. The price bid for each full battery replacement is the total amount the vendor will receive, with no additional charges allowed for travel, including trip charges, truck charges, fuel surcharges, or administrative fees.

Vendor	Total
Mission Critical Solutions, Inc.	\$36,899.00
Critical Power Solutions Group Inc.	\$42,111.00
Facility Gateway Corporation	\$55,750.00
United Power System Inc.	\$57,929.85
EOLA POWER LLC	\$83,011.67
Santa Fe Power Solutions, Inc	\$123,202.56
Miller Electric Company	\$125,500.00

JUDICIAL FACILITIES LOCATIONS

Full Battery Replacement Cost, Including Diagnostic, Installation, Testing, and Disposal. The price bid for each full battery replacement is the total amount the vendor will receive, with no additional charges allowed for travel, including trip charges, truck charges, fuel surcharges, or administrative fees.

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Vendor	Total
Facility Gateway Corporation	\$0.00
Critical Power Solutions Group Inc.	\$850.00
United Power System Inc.	\$1,126.50
Mission Critical Solutions, Inc.	\$1,369.00
EOLA POWER LLC	\$2,178.24
Santa Fe Power Solutions, Inc	\$3,337.65
Miller Electric Company	\$5,200.00

SERVICE CALLS

Hourly rates for service outside of scheduled preventative maintenance.

Vendor	Total
Mission Critical Solutions, Inc.	\$155.00
Santa Fe Power Solutions, Inc	\$250.00
Facility Gateway Corporation	\$270.00
Miller Electric Company	\$278.00
EOLA POWER LLC	\$395.00
United Power System Inc.	\$435.00
Critical Power Solutions Group Inc.	\$520.00

VARIOUS FEES

If a fee does not apply to your company, enter \$0 in the corresponding field. They should be limited to one per incident, meaning they cannot be charged multiple times for the same issue. These fees are only allowed for emergency service calls, the costs for PM services should include all necessary charges.

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Vendor	Total
Facility Gateway Corporation	\$0.00
Mission Critical Solutions, Inc.	\$0.00
Santa Fe Power Solutions, Inc	\$0.00
EOLA POWER LLC	\$80.00
Miller Electric Company	\$400.00
United Power System Inc.	\$500.00
Critical Power Solutions Group Inc.	\$1,000.00

MATERIALS PRICING

Materials Supplied by the Vendor 1. Primary Source Materials (Manufacturer-Authorized Equipment & Materials) Materials and equipment sourced directly from a manufacturer for which the vendor is an authorized distributor, dealer, or service provider. These may include exclusive products, manufacturer-approved components, or proprietary accessories. Typically covered under manufacturer warranties and may include additional value-added services such as technical support or extended warranties. 2. Third-Party Materials (Non-Authorized Sourced Equipment & Materials) Materials and equipment sourced from other manufacturers that the vendor can procure and install but is not an authorized distributor or dealer for. These items may have different pricing structures, warranties, or support levels compared to manufacturer-authorized materials. The vendor may apply a separate discount or markup for these materials compared to their manufacturer-authorized products.

Informational table contains no pricing

REMOTE MONITORING

If remote monitoring requires a subscription, all associated costs must be disclosed in the bid response.

Vendor	Total
Facility Gateway Corporation	\$0.00
Miller Electric Company	\$0.00
Santa Fe Power Solutions, Inc	\$0.00

EXECUTIVE SUMMARY

ITB No. ITB 26-233 MB

Annual Uninterruptible Power Systems (UPS) Preventive Maintenance Checks and Services

Vendor	Total
United Power System Inc.	\$0.00
EOLA POWER LLC	\$500.00
Critical Power Solutions Group Inc.	\$10,000.00
Mission Critical Solutions, Inc.	\$12,822.00





ITA 26-233-MB Annual Uninterruptible Power Systems (UPS) Packet FINAL

Final Audit Report

2025-07-21

Created:	2025-07-18
By:	Markisha Boykin (MBOYKIN@ALACHUACOUNTY.US)
Status:	Signed
Transaction ID:	CBJCHBCAABAmbI3KFrwbBQ8AixyHzg8oS8GjOgWF6NV

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-  Document created by Markisha Boykin (MBOYKIN@ALACHUACOUNTY.US)
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-  Document emailed to TJ White (twhite@alachuacounty.us) for signature
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-  Email viewed by TJ White (twhite@alachuacounty.us)
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-  Document e-signed by TJ White (twhite@alachuacounty.us)
Signature Date: 2025-07-21 - 3:12:59 PM GMT - Time Source: server
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