

		Contract ID	HGAC Contract #: SL12-24
Opportunity Owner	Michael Montenaro	Quote Number	00086339
Payment Terms	100% Net 30 from Ship Date-contingent on credit approval	Quote Name	G8519 - Micanopy FL- Cuscowilla Parking Lot
Shipping Terms	Prices are FOB Origin	Quote Date	9/12/2025
Notes to the customer	This quote is subject to HGAC's terms & conditions in lieu of Fonroche Lighting America's terms & conditions	Quote Expiration Date	11/12/2025
		Est. Lead Time	Within 6 Weeks
		Ship To Name	Alachua County, FL
		Ship To	United States

Shipping estimated; final cost determined on day of shipping and added to invoice.

Shipping fees do not include offloading at the delivery site. It is the customer's responsibility to arrange for any necessary equipment or personnel to unload the shipment upon arrival.

Beware of Fraud: Any advance payment request will only be made on the basis of a proforma invoice sent by Fonroche Lighting America.

Fonroche Model Number	Fonroche Product Description	Price System	Quantity	Amount
2[T54-CK16B-3K-T4] [P310F-4P]HW-MC Fixture Color: BK POLE: 20Ft. Round Tapered Pole-Anchor Base-2-4 FT Arm --Pole Color: BK	SmartLight Assembly with 1248Wh-24V NiMH Battery , special extreme temperature (from -40 °F to +158 °F), 310W solar module with Top of Pole assembly and Intelligent management/control system. Provisioned for Twin Fixture. Twin Essential (Formerly CK16B) Fixture 3K Color Temp.-Type 4 Fixture Color: BK - . System color is black. Mount: High wind and enhanced marine coating. 20Ft. Round Tapered Pole-Anchor Base-2-4 FT Arm --Pole Color is BK 8 Year Warranty All Night Lighting 365 Days a Year - Full Battery Replacement Assumes No Shading Assumes little or no snow 10 Degrees Tilt 100% =22 Watts worst case conditions.T-PM: 6 hrs. @100% T-N (Balance of night) @50% T-AM: 2 hrs. @100%	USD 5,113.00	4.00	USD 20,452.00
[T54-CK16B-3K-T3] [P190F-2P]HW-MC Fixture Color: BK POLE: 20Ft. Round Tapered Pole-Anchor Base-1-4 FT Arm --Pole Color: BK	SmartLight Assembly with 624Wh-24V NiMH Battery , special extreme temperature (from -40F to +158F), 1 x 190W solar module with Top of Pole assembly and Intelligent management/control system. Provisioned for Single Fixture configuration. Single Essential (Formerly CK16B) Fixture 3K Color Temp.-Type 3 Fixture Color: BK - . System color is black. Mount: High wind and enhanced marine coating. 20Ft. Round Tapered Pole-Anchor Base-1-4 FT Arm --Pole Color is BK 8 Year Warranty All Night Lighting 365 Days a Year - Full Battery Replacement Assumes No Shading Assumes little or no snow 10 Degrees Tilt 100% =22 Watts worst case conditions.T-PM: 6 hrs. @100% T-N (Balance of night) @50% T-AM: 2 hrs. @100%	USD 3,760.00	6.00	USD 22,560.00
	SmartLight Assembly with 936Wh-24V NiMH Battery , special extreme temperature (from -40 °F to +158 °F), 310W solar module with Top of Pole assembly and Intelligent			

[T54-CK16B-3K-T3] [P310F-3P]HW-MC Fixture Color: BK POLE: 20Ft. Round Tapered Pole-Anchor Base-1-4 FT Arm --Pole Color: BK	management/control system. Provisioned for Single Fixture configuration. Single Essential (Formerly CK16B) Fixture 3K Color Temp.-Type 3 Fixture Color: BK - . System color is black. Mount: High wind and enhanced marine coating. 20Ft. Round Tapered Pole-Anchor Base-1-4 FT Arm --Pole Color is BK 8 Year Warranty All Night Lighting 365 Days a Year - Full Battery Replacement Assumes No Shading Assumes little or no snow 10 Degrees Tilt 100% =22 Watts worst case conditions.T-PM: 6 hrs. @100% T-N (Balance of night) @50% T-AM: 2 hrs. @100%	USD 4,387.00	1.00	USD 4,387.00
GATEWAY	Fonroche Connect Gateway enables optional wireless networking and customer portal access. With long-range LoRA communication, you can connect one or more SmartLight Projects for monitoring and reporting. Communications included, NO MONTHLY FEES.	USD 1,000.00	1.00	USD 1,000.00

Total Line Items	USD 48,399.00
Programming, Packaging, Shipping & Handling	USD 5,663.00
Quote Total	USD 54,062.00

This quotation is subject to the following terms and conditions

Seller's Terms and Conditions of Sale in effect on the date of this order shall apply to this quote and are hereby incorporated by reference. Seller's Terms and Conditions of Sale may be viewed at <https://www.fonrochesolarlighting.com/about-us/terms/>.

Pricing is based on Fonroche Lighting America's Standard Terms & Conditions and any additional terms stipulated herein. It is the Representative's responsibility to convey these terms to the customer. Without prior written approval from Fonroche Lighting America's Sales Director, any deviation from these terms may constitute a change in this pricing at the time of order.