



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

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St. Augustine, Florida 32084

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*Patrick Snodgrass, CPSM
Director of Purchasing*

NOTICE OF INTENT

TO: All submitting vendors

FROM: Patrick Snodgrass, Director of Purchasing 

DATE: May 10, 2022

SUBJECT: Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services

This letter serves as notification that a recommendation will be made to the St. Johns County School Board on June 14, 2022, to award this bid to:

Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., PlayPower LT Farmington, Inc., c/o Playworx Playsets LLC, Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc., for Playground Equipment.

Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc., for Shade Structures.

Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., PlayPower LT Farmington, Inc., c/o Playworx Playsets LLC, Southern Recreation, Inc., and Top Line Recreation, Inc., for Repair Work.

If you have any questions regarding the bidding procedures, please contact Patrick Snodgrass at (904) 547-8941.

We appreciate your interest in doing business with St. Johns County School District and we look forward to receiving your submittals on future projects.

“Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.”

PLAYGROUND EQUIPMENT					
Bidders Information	Playground Equipment Manufacturer and Percentage Discount of List Price		Playground Equipment Installer and Percentage Installation Cost		Surfacing Materials
Advanced Recreational Concepts	Playcraft Systems	2%	Playspace Services	35%	Yes
	ID Sculptures	2%			
	Freenotes Harmony Park	2%			
	Grounds for Play	2%			
	Ultraplay	2%			
Bliss Products and Services, Inc.	Action Play Systems	5%	Sandee Sod, Inc.	50%	Yes
	Big Toys	5%	Complete Construction		
	Elephant Play	5%			
	Freenotes Harmony Park	5%			
	Frog Furnishings	5%	Safety First		
	Jensen	5%			
	Park Structures	All Structures			
		Swings Only	5%		
	Sportsplay	10%	Shady Surfacing & More, LLC		
	Ultraplay	10%			
Ultra Site	10%				
BYO Recreation	BYO Recreation	35%	National Playground Construction (NPC)	35%	Yes
	Play & Park Structures	35%			
Industrial Shadeports, Inc.	Industrial Shadeports	5%	None	126%	Yes
Lanier Plans, Inc., dba KorKat	SRP Playgrounds	5%		30%	Yes
Legacy Construction Services Group Inc., dba Pro Playgrounds	PlaygroundEquipment.com	10%		35%	No
	Superior Recreational Products	5%			
PlayCore Wisconsin, Inc., dba GameTime	All GameTime Playground Equipment	10%	John Fitzgerald, Inc.	40%	Yes
Playmore West, Inc.	Playworld	3%		35%	Yes
	Berliner	3%			
PlayPower LT Farmington, Inc. c/o Playworx Playsets LLC.	PlayPower LT Farmington, Inc. Little Tikes Commercial	15%	Gerald Bosgraaf and Sons	40%	Yes
Project Innovations, Inc.	Jambette	3%		50%	Yes
	PlaygroundEquipment.com	5%			
	Kids Pro Surf Turf & Play Pad by Project Innovations Inc	5%			
Southern Recreation, Inc.	SRP Playgrounds	7%	N/A	30%	Yes
	Grounds for Play	7%			
	Ultra Play	5%			
Swartz Associates, Inc.	NO BID		NO BID		NO BID
Top Line Recreation, Inc.	BCI Burke Company LLC	5%	Al Bosgraaf & Sons	42%	No
	Yalp - Electronic Playgrounds	5%			
	Percussion Play	5%			

SHADE STRUCTURES				
Bidders Information	Shade Structure Manufacturer and Percentage Discount of List Price		Shade Structure Installer and Percentage Installation Cost	
Advanced Recreational Concepts	SRP Shade	5%	Playspace Services	49%
Bliss Products and Services, Inc.	Outback Shelters	10%	Sandee Sod, Inc.	80%
	Modern Shade	5%	Complete Construction	
			Safety First	
			Shady Surfacing & More, LLC	
BYO Recreation	Superior Recreational Products	5%	National Playground Construction (NPC)	50%
Industrial Shadeports, Inc.	Industrial Shadeports	5%	none	126%
Lanier Plans, Inc. dba KorKat	Superior Shade	5%		90%
Legacy Construction Services Group Inc., dba Pro Playgrounds	Superior Recreational Products	5%		35%
PlayCore Wisconsin, Inc., dba GameTime	GameTime Shade Structures	5%	John Fitzgerald, Inc.	95%
Playmore West, Inc.	Playworld	3%		200%
PlayPower LT Farmington, Inc., c/o Playworx Playsets, LLC	USA Shade	5%	Gerald Bosgraaf and Sons	175%
Project Innovations, Inc.	Pro Shade by Project Innovations Inc.	5%		85%
Southern Recreation, Inc.	SRP Shades	5%		30% + footer cost
Swartz Associates, Inc.	NO BID		NO BID	
Top Line Recreation, Inc.	Shade Systems Inc.	5%	Al Bosgraaf & Sons	42%
	Americana	5%		
REPAIR WORK				
Bidders Information	Hourly Rate for Repair Work		Percentage Markup over Cost for Materials	
Advanced Recreational Concepts	\$50.00		33%	
Bliss Products and Services, Inc.	\$85.00		35%	
BYO Recreation	\$100.00		10%	
Industrial Shadeports, Inc.	\$135.00		15%	
Lanier Plans, Inc., dba KorKat	\$85.00		20%	
Legacy Construction Services Group Inc., dba Pro Playgrounds	\$250.00		25%	
PlayCore Wisconsin, Inc., dba GameTime	\$150.00		0%	
Playmore West, Inc.	\$150.00		25%	
PlayPower LT Farmington, Inc., c/o Playworx Playsets, LLC	\$75.00		20%	
Project Innovations, Inc.	\$650.00		100%	
Southern Recreation, Inc.	\$135.00		25%	
Swartz Associates, Inc.	NO BID		NO BID	
Top Line Recreation, Inc.	\$120.00		25%	

Thirteen (13) responses received. Industrial Shadeports, Inc., and Legacy Construction Services Group, Inc., dba Pro Playgrounds have been deemed non-responsive. Recommend award to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., PlayPower LT Farmington, Inc., c/o Playworx Playsets LLC, Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc., for Playground Equipment. Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc., for Shaded Structures. Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., PlayPower LT Farmington, Inc., c/o Playworx Playsets LLC, Southern Recreation, Inc., and Top Line Recreation, Inc., for Repair Work.