



Alachua County, Florida
Procurement
Theodore "TJ" White, Jr. CPPB, Procurement Manager
County Administration Building, Gainesville, FL 32601

[THE REPURPOSE PROJECT, INC] RESPONSE DOCUMENT REPORT

RFA No. RFA 25-333-MM

Zero Waste Grant 2025

RESPONSE DEADLINE: May 14, 2025 at 2:00 pm

Report Generated: Thursday, July 17, 2025

The Repurpose Project, Inc Response

CONTACT INFORMATION

Company:

The Repurpose Project, Inc

Email:

sarah@repurposeproject.org

Contact:

Sarah Goff

Address:

1540
NE Waldo Road
Gainesville, FL 32641

Phone:

(954) 444-1219

Website:

www.repurposeproject.org

Submission Date:

May 13, 2025 4:09 PM (Eastern Time)

ADDENDA CONFIRMATION

Addendum #1

Confirmed May 13, 2025 4:08 PM by Sarah Goff

QUESTIONNAIRE

1. Corporate Resolution Granting Signature*

Pass

The response must be submitted by an officer of the business who is legally authorized to enter into a contractual relationship in the name of the bidder. An authorized representative who is not an officer may sign the proposal, but must attach or upon request provide a corporate resolution granting authorization to the representative to execute on behalf of the business. Are you authorized to submit this RFA?

Confirmed

Please Note: Responses to this question may be publicly displayed after the due date has passed.

2. Alachua County Government Minimum Wage*

Pass

Select which option that apply:

Employees involved with Alachua County projects are paid a minimum of \$ 20.00 hourly or the current prevailing wage but are not provided health benefits

Please Note: Responses to this question may be publicly displayed after the due date has passed.

3. Drug Free Workplace*

Pass

In accordance with §287.087, Florida Statute

Do you certify that you meet the following:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 1893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Yes

Please Note: Responses to this question may be publicly displayed after the due date has passed.

4. Conflict of Interest*

Pass

The bidder certifies that to the best of his knowledge or belief, no elected/appointed official or employee of the County is financially interested, directly or indirectly, in the purchase of the goods or services specified on this order. (Select yes, if there is no conflict of interest)

Confirmed

Please Note: Responses to this question may be publicly displayed after the due date has passed.

5. Acknowledgement of Requirements*

Pass

Did you review and complete all the required documents, attachments, addenda and questions and answers?

Confirmed

Please Note: Responses to this question may be publicly displayed after the due date has passed.

6. Waste Reduction Grant Application

On April 12, 2022 the Alachua County Board of County Commissioners approved the creation of a Waste Reduction Grant program to be administered by the Solid Waste and Resource Recovery Department. The purpose of this grant is to create, or enhance, Waste Reduction activities by the non-governmental, non-profit and for-profit sector for the benefit of Alachua County. Grant proposals will be evaluated based on criteria including, but not limited to, the amount of solid waste diverted from the landfill, the ability of the Waste Reduction activities to continue when the grant is exhausted, and the activity's alignment with the County's Waste Reduction goals as approved in the County's Zero Waste Plan. The maximum award for a Waste Reduction Grant is \$40,000.00.

Recipients of a Waste Reduction Grant from Alachua County will be required to provide quarterly reports to Alachua County detailing the progress of the activities supported by the grant, the tons of waste diverted and a summary of the activities undertaken in support of the Waste Reduction activity proposed in this application.

APPLICANT INFORMATION*

Pass

Name of Entity: _____

Address: _____

Phone Number: _____

Primary Contact Name/Title: _____

Entity Federal Employer Identification Number (FEIN): _____

The Repurpose Project, Inc

1540 NE Waldo Road

Gainesville, FL 32641

954-444-1219

Sarah Goff/ Executive Director/ Board Director

45-4241510

Please Note: Responses to this question may be publicly displayed after the due date has passed.

IS THE ENTITY APPLYING A NON-GOVERNMENTAL NON-PROFIT OR FOR-PROFIT ENTITY REGISTERED IN, AND IN GOOD STANDING WITH, THE STATE OF FLORIDA? *

Pass

Yes

Please Note: Responses to this question may be publicly displayed after the due date has passed.

UPLOAD YOUR REGISTERED DOCUMENTS BELOW.*

Pass

2025_Annual_Report.pdf

Please Note: Responses to this question may be publicly displayed after the due date has passed.

DOES THE ENTITY APPLYING HAVE A BUSINESS ADDRESS LOCATED IN ALACHUA COUNTY, FL?*

Pass

Yes

Please Note: Responses to this question may be publicly displayed after the due date has passed.

BUSINESS ADDRESS*

Pass

Enter Address

The Repurpose Project

1920 NE 23rd Ave

Gainesville, FL 32609

Reuse Planet

1540 NE Waldo Road

Gainesville, FL 32641

Renovator Reuse

1814 NE 23rd Ave

Gainesville, FL 32609

Please Note: Responses to this question may be publicly displayed after the due date has passed.

IS THE ENTITY APPLYING INVOLVED IN ONE OF THE BELOW ACTIVITIES?*

Pass

Proposals that include the use of tires, plastics or plastic derived materials as a fuel source or as feedstock for a waste to energy facility are not eligible to receive funding.

Reuse / Repair

Other Waste Reduction activities as recommended in the County's Zero Waste Plan

C&D Recycling

Research

Education and Outreach

Please Note: Responses to this question may be publicly displayed after the due date has passed.

PROVIDE A DETAILED DESCRIPTION OF THE WASTE REDUCTION ACTIVITIES FOR WHICH GRANT FUNDS ARE BEING REQUESTED.*

Pass

Waste Reduction Activities Description

We are requesting funds to renovate a building to become a Donation Center & Bulk Clearance Reuse Store. We purchased a property in October of 2024 with two buildings. The front building is now Renovator Reuse, our building material reuse store. The back building (5000 sq ft) is currently vacant and requires electrical work, minor plumbing, minor interior bathroom wall construction, and the removal of unsafe exterior awnings (above doors) to be occupied safely. We are also planning new construction to add a covered donation drop off zone to protect customers, staff, and material from the sun and rain.

The addition of this facility is pivotal in completing the reuse model we've been working towards since 2012. We will use this bulk clearance store to give resources one last chance to re-enter the circular economy before we divert them for recycling or disposal. We will also use this operation to seek alternatives to disposal for all types of material. Our intent is to inspire and offer low cost reusable material to innovators, artists, repair specialists, upcyclers, and remanufacturers in their entrepreneurial initiatives to exponentially

increase the local circular economy. This grant will allow us to do the necessary construction to open a Donation Center & Bulk Clearance store to accomplish this goal.

As our organization has grown, our mission has expanded far beyond creative reuse to include innovating reuse infrastructures and systems in a holistic way. We have been building a reuse model (a series of reuse stores, systems and services) that can accommodate all the various types of reusable material currently being landfilled and instead get those resources back into the reuse economy. We currently have three reuse stores, each with a different material focus: The Repurpose Project (arts & crafts creative reuse center), Reuse Planet (traditional thrift store with clothes, shoes, furniture, household goods) and Renovator Reuse (building material). We also have a small fleet (three vehicles and three trailers) to pick up donations, deliver purchases, and move material between our facilities.

The renovation of the back building to allow for a donation center and clearance store is essential for our reuse model and crucial for improving the efficiency of our current system. We believe this facility will complete a basic reuse model. There are many other specialty reuse stores and components that can be added (based on specific community need and interest), but the essential model must include reuse retail stores, pickup/delivery service, donation processing/storage, and a clearance store.

The Donation Processing Center & Bulk Clearance Store Facility will include three components: a donation collection and processing center (to streamline our donations while easing the process for both customers and staff), a bulk clearance store (for material that is plentiful or low dollar) and a free store for community access to free resources. The grant money we are requesting will allow us to do the necessary construction to open this facility.

Part 1: Donation Processing Center - A donation processing center is crucial to improving our reuse model.

- A. **Customer Experience:** The Donation Center will improve the donation experience for individuals by having a user friendly and efficient donation dropoff facility.
- B. **Staff and Reuse Store Functionality:** The Donation Center will reduce the strain on each of our individual stores. We have struggled to accommodate an endless volume of donations which then have to be forced through the stores without flow control. Because of this, we now have a rented warehouse to store back stock items. With this new system, each store will reorder inventory as shelf space becomes available. Depending on store space, material might go directly from the donation processing center to the appropriate reuse store or it will be sent to our inventory warehouse. We have learned there are high seasons for donations (for example student move out) and storing material is essential to accommodate donation fluctuations and capture large quantities of highly desirable reusable items.

- C. **Material Processing Innovation:** The Donation Center will provide adequate space with skilled staff to continue innovating how to process material to make it sellable. (Example: wash station/drying racks for dirty dishware and knickknacks, washer/dryer for desirable but dirty textiles, testing station for electronics, repair station for electronics/appliances, packaging stations for items like jewelry/hardware/fabric, floor space for vacuuming rugs, minor furniture repair station, etc)
- D. **Material Diversion Department:** This department will focus on researching markets and innovating alternatives to recycling, throwing away, or refusing donations. The Donation Processing Center will centralize donations allowing us to better track the non-desirable materials that we reject or throw away. This data will allow us to find or create alternative markets. This is key to reducing local waste and increasing the circular economy.

Part 2: Bulk Clearance Store - The addition of a Bulk Clearance Store is an important step in our mission to divert material, specifically those with lower resale value. Most thrift stores do not accept this type of material because it is not profitable, but we are determined to innovate and even subsidize an effort to find alternatives to disposing of these resources. There are several benefits to adding a bulk clearance store to our reuse model.

- A. **Establishing a low cost commodities store:** We believe creating a separate store for low cost items will open up an opportunity for repair specialists, upcyclers, remanufacturers, artists, and entrepreneurs to source low cost materials and innovate circular economy startups. We believe that having an independent store will help us market the material as very very affordable which will help us get it back into use.
- B. **Low labor input:** Placing the bulk clearance store directly next to the donation center will reduce the labor and therefore the cost of these materials to the community.
- C. **Ability to freely accept marginal items:** The Bulk Clearance Store will allow us to more freely accept marginal items such as broken furniture & dirty appliances in order to give them one last chance to reenter the circular economy. We will reduce the labor and effort spent on processing and price these commodities accordingly. This operation will specialize in material that is not accepted at other reuse stores. Because the nature of much of this material is already questionable, we will shorten the timespan of how long the material is available for purchase and shift unsold resources to our free store. The transparency of the material's end of life cycle will help us market and educate the public on waste issues. This system will allow us to conclusively determine when something has reached the end of its marketable life and then process it for recycling or disposal.

Part 3: Free Zone/Store - All three of our currently operating reuse facilities offer a free shelf with various items depending on the store and our current stock: free personal care products, household cleaning supplies, clothing, harm reduction supplies, creative reuse materials and other miscellaneous items. The free shelf was started at The Repurpose Project location as a community outreach effort intended to divert useful self-care and household items that otherwise couldn't be sold. After the success of the original free shelf, our other two reuse facilities followed suit in offering free items, expanding the offerings to include tools/electronics for parts or repair, shelf stable food items, and children's books/toys. The Donation Processing Center & Bulk Clearance Reuse Store renovation will allow us to expand this free shelf concept far beyond what our current facility's have space for. We gift a lot of material to local organizations and the community members that they serve. This facility will greatly expand our ability to give needed resources to those who need them.

This grant funding will allow us to move forward immediately on our renovations to create a Donation Center & Bulk Clearance Store. We believe this will be a great advancement to our local reuse economy, help the county reach its zero waste goal, and complete our basic reuse infrastructure model.

***Please Note:** Responses to this question may be publicly displayed after the due date has passed.*

6.6. HOW MANY TONS OF SOLID WASTE ARE ESTIMATED TO BE DIVERTED FROM THE LANDFILL BY THESE WASTE REDUCTION ACTIVITIES ON AN ANNUAL BASIS? IF MORE THAN ONE TYPE OF WASTE (E.G. FOOD WASTE, C&D MATERIALS, RECYCLABLES, ETC.) WILL BE DIVERTED, PLEASE PROVIDE TONNAGES FOR EACH TYPE.*

Pass

Waste Reduction Activities Description

The estimated diversion weights for this new operation are not known. We do intend to sell a lot of material by-the-pound which will allow us to collect this sort of data once we open the facility. The material we sell by bulk/volume or individually will also be tracked by weight at this location.

Our three existing reuse stores currently use point of sale software for our registers. We ran reports for 2024 to show customer transaction numbers & number of items sold per location:

Customer Transactions (2024)

- The Repurpose Project store: 38,841

- Reuse Planet: 21,037
- Renovator Reuse: 6,938 (May-Dec only)

Number of Items Sold (2024)

- The Repurpose Project: 185,191 items
- Reuse Planet: 52,716 items
- Renovator Reuse: 39,291 (May-Dec only)

Types of material salvaged and resold by store:

- The Repurpose Project: traditional art supplies (paint, brushes, canvas, frames, pens, paper), creative reuse items(corks, bottle caps, plastic bits, wood bits, metal bits), craft supplies (yarn, string, tools, embroidery), household items (household hardware, glasses, mugs, pots, pans, curtains)
- Reuse Planet: furniture, clothes, shoes, household, appliances (large and small), mattresses
- Renovator Reuse: building materials, doors, windows, tools, hardware, cabinets, flooring, roofing, lumber

Bulk Clearance Store primary salvaged material:

- Clothing/textiles by-the-pound
- Electronics by-the-pound
- Metal by-the-pound
- Broken & dirty appliances
- Office/school supplies (bulk)
- Household/kitchen (bulk)
- Lumber/Fencing (bulk)
- Brick (bulk)

- Tile (bulk)
- Broken/low dollar furniture

Donation Center Items: All of the types of items/material currently being sold in our three reuse stores (such as listed above) will be processed through this facility.

***Please Note:** Responses to this question may be publicly displayed after the due date has passed.*

PROVIDE AN ESTIMATED TIMELINE FOR THE IMPLEMENTATION OF THESE WASTE REDUCTION ACTIVITIES.*

Pass

Waste Reduction Activities Description

If funded, we plan to complete the project within six months. We already have plans and quotes from contractors. We will hire our general contractor to pull an occupancy permit with construction as soon as we are notified of grant funding. We've discussed timing with our contractor who says most of the work can be done simultaneously which will speed up the process. We have gotten occupancy permits several times recently and are very familiar with requirements and processes.

***Please Note:** Responses to this question may be publicly displayed after the due date has passed.*

PROVIDE A BUSINESS PLAN WHICH INCLUDES INFORMATION ABOUT HOW THESE WASTE REDUCTION ACTIVITIES CAN SUSTAIN THEMSELVES BEYOND THE LIFE OF THE GRANT.*

Pass

Provide a business plan which includes information about how these Waste Reduction activities can sustain themselves beyond the life of the grant.

The_Repurpose_Project_Business_Plan_-_Bulk_Clearance_Store_&_Donation_Center.pdf
Bulk_Clearance_Store_&_Donation_Center_Business_Plan.pdf

***Please Note:** Responses to this question may be publicly displayed after the due date has passed.*

IF THE WASTE REDUCTION ACTIVITIES FOR WHICH GRANT FUNDS ARE BEING REQUESTED WILL REQUIRE FUNDING OUTSIDE OF THE WASTE REDUCTION GRANT IN ORDER TO BECOME VIABLE, PLEASE DETAIL HOW THE ADDITIONAL FUNDING WILL BE ACQUIRED AND WHETHER OR NOT THE ADDITIONAL FUNDING HAS ALREADY BEEN SECURED.*

Pass

Additional Funding Detail

The funding requested will allow us to accomplish the essential renovation work to make the building safe and open the operation to the public. We have several other improvements in our facility upgrade plan that will cost approximately an additional +60k. Our intention is to fundraise for these additional improvements and raise money through material sales at all four store locations. Reuse Planet sales have steadily increased over the three years of that facility being open. Renovator Reuse has been open for a year (4 months in our new building) and sales have been steadily improving as folks learn of our existence. We believe that the upward sales trend will continue. We prioritize paying our staff a living wage and as we get busier with donations and customers, our staff numbers and therefore labor expenses have also increased making it difficult to accumulate additional funds quickly. We are not new to hard work and patience and making due with what we have. We will continue our mission and work towards upgrades and facility improvements as we can afford them.

Please Note: Responses to this question may be publicly displayed after the due date has passed.

PROVIDE A DETAILED RESPONSE TO HOW THESE SOLID WASTE REDUCTION ACTIVITIES ALIGNS WITH THE ALACHUA COUNTY ZERO WASTE PLAN.*

Pass

Waste Reduction Activities Description

For this grant, RP is requesting funds to renovate one of our buildings to use as a Donation Center and Bulk Clearance Reuse Store. The renovation of this building will allow us to improve our donation intake, processing, and management system in addition to opening a bulk clearance reuse store. This aligns with the Alachua County Zero Waste Plan in three areas:

1. The Alachua County Zero Waste Plan includes five guiding principles for evaluating Zero Waste Strategies to increase material recovery rates and foster reuse throughout the community including: Keep Resources Local, Foster Job Growth, Emphasize Upstream Solutions, Mitigate Climate Change, Address Environmental Justice, and Create Equity of Service. Here are the activities RP wants to accomplish with the grant money and how they align with these guiding principles:

1. Keep Resources Local – One of our organizations main guiding principles is to keep resources local. The donation center and clearance store will allow us to collect and make more material available to the local community. By having a bargain store we hope to spur innovation and reuse industry to utilize these low cost salvaged material before we take the next step of selling them to large scale recyclers that send the resources farther away.
2. Foster Job Growth – By completing this renovation, our organization will create more good-paying green jobs. We plan to hire a donation manager and five new staff members.
3. Emphasize Upstream Solutions – When our stuff stays in use longer, there’s less demand for new stuff to be made, which decreases the pollution associated with resource extraction, transportation, and manufacturing. The Repurpose Project will help accomplish the goal of keeping materials in use through this renovation.
4. Mitigate Climate Change – Similar to the upstream solutions associated with reusing our stuff, when we keep items in use longer, fewer greenhouse gas emissions enter our atmosphere from the reduced demand for new stuff. This building renovation allows materials to stay in use longer.
5. Address Environmental Justice and Create Equity of Service – This renovation will allow The Repurpose Project to offer more discounted and free items to our local community members in need.

2. The renovation of the Donation Center and Bulk Clearance Store helps Alachua County meet its strategy goal to: *Develop Partnership with the Private Sector to Implement a Large-Scale Reuse Program* (Description: Engage the private entities in developing a comprehensive reuse program to increase the level of material recovery for Alachua County and City of Gainesville). The Donation Center and Bulk Clearance Store will help The Repurpose Project (a nonprofit organization) make great advances in their goal to build a large-scale reuse program. This facility will allow more materials to be diverted from the landfill, increasing the materials available to the public for reuse. This directly helps Alachua County meet its goal of the private sector development of reuse programs.

3. The renovation of the Donation Center and Bulk Clearance Store helps Alachua County meet its strategy goal of: *Foster the Development of Regional Reprocessing Facilities* (Description: Increase economic development and diversion opportunities by implementing incentives that encourage the development of textile, electronics, and other innovative reprocessing facilities to foster closed loop approaches to waste management and foster job growth. This may include economic development incentives, tax breaks, etc.). This grant will help The Repurpose Project expand our donation services and create a new clearance store. Offering low cost textiles, electronics, and appliances is an important step to opening up opportunities for repair specialists, remanufacturers, and entrepreneurs to innovate circular economy small businesses and create jobs.

Please Note: Responses to this question may be publicly displayed after the due date has passed.

WHAT IS THE TOTAL AMOUNT REQUESTED BY THE ENTITY THROUGH THIS GRANT APPLICATION? PLEASE INCLUDE A DETAILED BREAKDOWN OF HOW THE FUNDS POTENTIALLY PROVIDED THROUGH THIS GRANT WOULD BE USED.*

Pass

Example:

Total Request = \$40,000.00

1. Salaries = \$12,500.00 – Position title(s)
2. Equipment = \$15,000.00 – Equipment information
3. Supplies = \$10,000.00 – Supplies information
4. Promotional materials = \$2,500.00 – Promotional materials information

Total Request = \$40,000.00

The grant funds will be used for building renovation. Below is our total project estimate. Grant funds will be used for most essential renovation needs first. Contractor work listed in order based on priority:

- Electrical Work - Rewiring of building & lighting/fan installation. (20k cost estimate from contractor)
- Plumbing - toilets, sinks, washer/dryer (5K)
- Framing & Finishing: Bathrooms, front awnings over doors need to be removed (not safe) (3K)
- Metal Overhang - Construction of a metal overhang for a covered donation drop off area. A covered dropoff area will be a huge improvement for our operation because it will protect staff, customers, and material donations from rain, sun, and scorching heat. Weather has been one of the main stressors for staff, who are doing hard work for the organization and our community. We had to limit our donation hours over summer months and close them at 2:00pm, partially out of health concerns for our staff. (24k cost estimate from steel building contractor)

- Donation Driveway - An asphalt driveway for our donation dropoff area will allow us to utilize carts and other tools (like pallet jacks) to accept and move donations from the dropoff area into the donation processing center. This improvement will greatly reduce staff strain and improve our ability to efficiency accept and process donations. (15k estimate - based on contractor)
- Sitework for Water Retention - Adding a donation overhang will require sitework to address stormwater. (10k estimate)
- AC Installation - The building is currently not climate controlled and we will need to install an HVAC system in the donation processing center. (20k estimate - based on AC contractor)

Please Note: Responses to this question may be publicly displayed after the due date has passed.

. IS THE APPLYING ENTITY WILLING TO ACCEPT PARTIAL FUNDING OF THEIR GRANT REQUEST IF THE SOLID WASTE AND RESOURCE RECOVERY DEPARTMENT, WHICH ADMINISTERS THIS GRANT, OPTS TO ONLY PARTIALLY FUND THE GRANT REQUEST.*

Pass

Yes

Please Note: Responses to this question may be publicly displayed after the due date has passed.

UPLOAD SUPPLEMENTAL INFORMATION (IF APPLICABLE).

Pass

Upload any supplemental information.

The_Repurpose_Project_Business_Plan_-_Bulk_Clearance_Store_&_Donation_Center.pdf

Please Note: Responses to this question may be publicly displayed after the due date has passed.

2025 FLORIDA NOT FOR PROFIT CORPORATION ANNUAL REPORT

DOCUMENT# N12000000443

FILED
Jan 30, 2025
Secretary of State
0635979829CC

Entity Name: THE REPURPOSE PROJECT, INC.

Current Principal Place of Business:

1540 NE WALDO ROAD
GAINESVILLE, FL 32641

Current Mailing Address:

1540 NE WALDO ROAD
GAINESVILLE, FL 32601 US

FEI Number: 45-4241510

Certificate of Status Desired: No

Name and Address of Current Registered Agent:

GOFF, SARAHE
1540 NE WALDO ROAD
GAINESVILLE, FL 32641 US

The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida.

SIGNATURE: SARAHE GOFF

01/30/2025

Electronic Signature of Registered Agent

Date

Officer/Director Detail :

Title	Director	Title	Secretary
Name	GOFF, SARAHE	Name	MYERS, MICHAEL R
Address	1754 S. E. 24TH STREET	Address	14005 N.W. 49TH AVE
City-State-Zip:	GAINESVILLE FL 32641	City-State-Zip:	GAINESVILLE FL 32606
Title	TREASURER, VP	Title	PRESIDENT
Name	BABAKER, THOMAS	Name	WADDLE, AMANDA
Address	1920 NE 23RD AVENUE	Address	4923 NW 64TH BLVD
City-State-Zip:	GAINESVILLE FL 32609	City-State-Zip:	GAINESVILLE FL 32653
Title	DIRECTOR		
Name	JAH, NKWANDA		
Address	1112 NE 2ND ST		
City-State-Zip:	GAINESVILLE FL 32601		

I hereby certify that the information indicated on this report or supplemental report is true and accurate and that my electronic signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 617, Florida Statutes; and that my name appears above, or on an attachment with all other like empowered.

SIGNATURE: SARAHE GOFF

DIRECTOR

01/30/2025

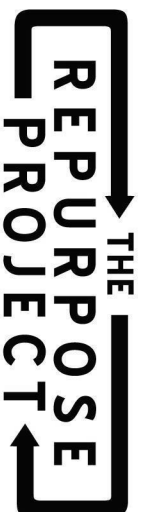
Electronic Signature of Signing Officer/Director Detail

Date

The Repurpose Project

Bulk Clearance Store & Donation Center Expenses

Monthly Expenses	Bulk Clearance Store (\$)	Bulk Clearance Store (Details)	Donation Center (\$)	Donation Center (Details)	Overhead (\$)	Overhead (Details)
Staffing	\$14,400	3 staff/day x 8 hrs x 30 days x \$20/hr	\$4,320	Donation Manager - 1 staff x 8 hrs x 20 days x \$27/hr = \$4320, staff will transfer from Repurpose Project store when we eliminate donations there so there will not be additional staff expense beyond donation manager.	0	Overhead staffing is currently already 100% paid for by other stores. Additional donation manager position is entered in donation center expenses.
Mortgage	\$0	Already covered by Renovator Reuse Sales Income	\$0	Already covered by Renovator Reuse Sales Incom,	0	Mortgage for both buildings is \$6884. Back building share estimated at 3K per month but is currently subsidized by Renovator Reuse sales.
Utilities (electricity/water)	\$300	Based on other facility bills, bulk store will have open bays and large fans, no ac	\$700	Based on other facility bills. This side of building will eventually have AC and this is figured in this number	0	n/a
Utilities (cell phones)	\$70	Bulk store will have two lines - one for store, one for social media and marketing	\$35	One phone line	0	n/a
Utilities (internet)	\$75	shared expense, only one service needed for building	\$0	shared expense, only one service needed for building, entered in bulk store expense column	0	n/a
Utilities (trash & recycling)	\$0	shared expense, only one service needed for building	\$500	shared expense, only one service needed for building	0	shared expense, only one service needed for building
Pest control	\$75	shared expense, only one service needed for building	\$0	shared expense, only one service needed for building	0	shared expense, only one service needed for building
Insurance	\$100	Property insurance already covered by Renovator Reuse Sales Income, additional liability \$1200/year	\$0	Already covered by Renovator Reuse Sales Income	0	
OPERATION EXPENSE	\$15,020		\$5,555		0	
FACILITY TOTAL	\$20,575					
DAYS OPEN	30					
DAILY SALES NEEDED:	\$686					



Bulk Clearance Store & Donation Center Business Plan

The Repurpose Project has a strong track record of financial success. Since our founding in 2012 our organization has held the belief that reuse operations could be designed to be self funded and that a financially sustainable model was necessary for the reuse industry to expand and flourish. We believe there is substantial intrinsic value in the reusable material being discarded all across the world. We also believe that innovation and better reuse systems are essential to the health and wellbeing of our planet. The concept of municipal reuse systems (paid for by resident taxes in the same way we handle recycling) was and still seems to be beyond mainstream thinking, although ultimately we believe that approach is an important solution to help rapidly scale reuse infrastructure to benefit local communities and protect our natural world.

The Repurpose Project has operated like a business and has succeeded in financially sustaining the organization over our 13+ year history. We now employ 40 staff members whose wages are paid for by reuse retail sales income. The grant money, federal loans, and private loans received have aided our growth substantially, but our basic operating expenses have been paid for by material sales at our reuse retail locations.

We have stalled out on this new project due to lack of capital for the essential renovations, but once the building is safe for occupancy, we are in a strong position to make these two new operations financially feasible. Renovator Reuse is currently already covering the entire mortgage payment (both front and back building). This is quite a feat considering our 3rd and newest reuse store has only been open since May 2024 (and only open in our current location since January 2025). Much of the staffing needed for the donation processing center are already working within the organization. We will shift staff members from The Repurpose Project to the donation center because we will stop accepting donations at The Repurpose Project. This better suited facility will increase efficiency and eliminate much of the time consuming and strenuous aspects of the job because we will have adequate space, tools, and solid surfaces for carts. We will need to hire some additional staff, primarily for the bulk clearance store. Much of the material sales from this location will be low dollar; however, this operation will also sell high dollar and desirable oversized and bulk items that do not fit into our Renovator Reuse Building Supply store. For example, we will sell items like pallets of bricks, fence panels, lumber lots, and steel beams which are profitable and in high demand.

Our organization as a whole has experienced tremendous community support and customer loyalty. Our social media and marketing efforts have been effective. We plan to have both facilities open 7 days a week from 10am-6pm. The attached spreadsheet shows our monthly expenses which when divided by 30 days shows a need for a daily sales income of \$686/day. With our knowledge of the reuse industry and successful operation of three reuse stores we feel this is very attainable.

The Repurpose Project

Bulk Clearance Store & Donation Center Expenses

Monthly Expenses	Bulk Clearance Store (\$)	Bulk Clearance Store (Details)	Donation Center (\$)	Donation Center (Details)	Overhead (\$)	Overhead (Details)
Staffing	\$14,400	3 staff/day x 8 hrs x 30 days x \$20/hr	\$4,320	Donation Manager - 1 staff x 8 hrs x 20 days x \$27/hr = \$4320, staff will transfer from Repurpose Project store when we eliminate donations there so there will not be additional staff expense beyond donation manager.	0	Overhead staffing is currently already 100% paid for by other stores. Additional donation manager position is entered in donation center expenses.
Mortgage	\$0	Already covered by Renovator Reuse Sales Income	\$0	Already covered by Renovator Reuse Sales Incom,	0	Mortgage for both buildings is \$6884. Back building share estimated at 3K per month but is currently subsidized by Renovator Reuse sales.
Utilities (electricity/water)	\$300	Based on other facility bills, bulk store will have open bays and large fans, no ac	\$700	Based on other facility bills. This side of building will eventually have AC and this is figured in this number	0	n/a
Utilities (cell phones)	\$70	Bulk store will have two lines - one for store, one for social media and marketing	\$35	One phone line	0	n/a
Utilities (internet)	\$75	shared expense, only one service needed for building	\$0	shared expense, only one service needed for building, entered in bulk store expense column	0	n/a
Utilities (trash & recycling)	\$0	shared expense, only one service needed for building	\$500	shared expense, only one service needed for building	0	shared expense, only one service needed for building
Pest control	\$75	shared expense, only one service needed for building	\$0	shared expense, only one service needed for building	0	shared expense, only one service needed for building
Insurance	\$100	Property insurance already covered by Renovator Reuse Sales Income, additional liability \$1200/year	\$0	Already covered by Renovator Reuse Sales Income	0	
OPERATION EXPENSE	\$15,020		\$5,555		0	
FACILITY TOTAL	\$20,575					
DAYS OPEN	30					
DAILY SALES NEEDED:	\$686					