



Alachua County, Florida
Solid Waste & Resource Recovery
Gus Olmos, Director
County Administration Building, Gainesville, FL 32601

[LOST AND FOUND GNV LLC] RESPONSE DOCUMENT REPORT

RFA No. RFA 25-333-MM

[Zero Waste Grant 2025](#)

RESPONSE DEADLINE: May 14, 2025 at 2:00 pm

Report Generated: Wednesday, June 25, 2025

Lost and Found GNV LLC Response

CONTACT INFORMATION

Company:

Lost and Found GNV LLC

Email:

lostnfoundgnv@gmail.com

Contact:

Patrick Moran

Address:

1030 Northeast 12th Avenue
Gainesville, FL 32601

Phone:

(352) 256-1401

Website:

N/A

Submission Date:

Apr 25, 2025 11:25 AM (Eastern Time)

ADDENDA CONFIRMATION

Addendum #1

Confirmed Apr 24, 2025 2:09 PM by Patrick Moran

QUESTIONNAIRE

1. Corporate Resolution Granting Signature*

Pass

The response must be submitted by an officer of the business who is legally authorized to enter into a contractual relationship in the name of the bidder. An authorized representative who is not an officer may sign the proposal, but must attach or upon request provide a corporate resolution granting authorization to the representative to execute on behalf of the business. Are you authorized to submit this RFA?

Confirmed

Please Note: Responses to this question may be publicly displayed after the due date has passed.

2. Alachua County Government Minimum Wage*

Pass

Select which option that apply:

Employees involved with Alachua County projects are paid a minimum of \$ 20.00 hourly or the current prevailing wage but are not provided health benefits

Please Note: Responses to this question may be publicly displayed after the due date has passed.

3. Drug Free Workplace*

Pass

In accordance with §287.087, Florida Statute

Do you certify that you meet the following:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 1893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Yes

Please Note: Responses to this question may be publicly displayed after the due date has passed.

4. Conflict of Interest*

Pass

The bidder certifies that to the best of his knowledge or belief, no elected/appointed official or employee of the County is financially interested, directly or indirectly, in the purchase of the goods or services specified on this order. (Select yes, if there is no conflict of interest)

Confirmed

Please Note: Responses to this question may be publicly displayed after the due date has passed.

5. Acknowledgement of Requirements*

Pass

Did you review and complete all the required documents, attachments, addenda and questions and answers?

Confirmed

Please Note: Responses to this question may be publicly displayed after the due date has passed.

6. Waste Reduction Grant Application

On April 12, 2022 the Alachua County Board of County Commissioners approved the creation of a Waste Reduction Grant program to be administered by the Solid Waste and Resource Recovery Department. The purpose of this grant is to create, or enhance, Waste Reduction activities by the non-governmental, non-profit and for-profit sector for the benefit of Alachua County. Grant proposals will be evaluated based on criteria including, but not limited to, the amount of solid waste diverted from the landfill, the ability of the Waste Reduction activities to continue when the grant is exhausted, and the activity's alignment with the County's Waste Reduction goals as approved in the County's Zero Waste Plan. The maximum award for a Waste Reduction Grant is \$40,000.00.

Recipients of a Waste Reduction Grant from Alachua County will be required to provide quarterly reports to Alachua County detailing the progress of the activities supported by the grant, the tons of waste diverted and a summary of the activities undertaken in support of the Waste Reduction activity proposed in this application.

APPLICANT INFORMATION*

Pass

Name of Entity: _____

Address: _____

Phone Number: _____

Primary Contact Name/Title: _____

Entity Federal Employer Identification Number (FEIN): _____

Lost and Found GNV LLC

1030 NE 12th Ave

Gainesville FL 32601

352-245-1401

Patrick Moran

994503267

Please Note: Responses to this question may be publicly displayed after the due date has passed.

IS THE ENTITY APPLYING A NON-GOVERNMENTAL NON-PROFIT OR FOR-PROFIT ENTITY REGISTERED IN, AND IN GOOD STANDING WITH, THE STATE OF FLORIDA? *

Pass

Yes

Please Note: Responses to this question may be publicly displayed after the due date has passed.

UPLOAD YOUR REGISTERED DOCUMENTS BELOW.*

Pass

Lost_and_Found_Sunbiz_Registration.pdf

Please Note: Responses to this question may be publicly displayed after the due date has passed.

DOES THE ENTITY APPLYING HAVE A BUSINESS ADDRESS LOCATED IN ALACHUA COUNTY, FL?*

Pass

Yes

Please Note: Responses to this question may be publicly displayed after the due date has passed.

BUSINESS ADDRESS*

Pass

Enter Address

1030 NE 12th Ave Gainesville FL 32601

Please Note: Responses to this question may be publicly displayed after the due date has passed.

IS THE ENTITY APPLYING INVOLVED IN ONE OF THE BELOW ACTIVITIES?*

Pass

Proposals that include the use of tires, plastics or plastic derived materials as a fuel source or as feedstock for a waste to energy facility are not eligible to receive funding.

Other Waste Reduction activities as recommended in the County's Zero Waste Plan

Education and Outreach

Research

Recycling

Please Note: Responses to this question may be publicly displayed after the due date has passed.

PROVIDE A DETAILED DESCRIPTION OF THE WASTE REDUCTION ACTIVITIES FOR WHICH GRANT FUNDS ARE BEING REQUESTED.*

Pass

Waste Reduction Activities Description

Lost and Found GNV LLC implements a comprehensive waste reduction program focused on intercepting reusable materials from Gainesville's residential waste stream. Our primary activities include:

A. **Systematic Material Recovery**

- Strategic collection from residential areas during peak moving periods
- Efficient sorting and categorization of recoverable materials
- Professional transportation and storage systems
- Coordinated collection schedules with property managers
- Estimated annual recovery: 2.2 million pounds of reusable materials

B. **Material Processing and Redistribution**

- Systematic evaluation of collected items
- Organized inventory management
- Strategic marketplace redistribution through:
 - Facebook Marketplace
 - eBay
 - Local community networks
 - Direct sales channels

C. **Operational Infrastructure**

- Specialized equipment for heavy item handling
- Secure storage facilities
- Digital inventory tracking systems

- Professional processing stations

D.

E. Material Categories Managed

- Furniture (40%): Beds, desks, chairs, storage units
- Household Goods (35%): Kitchen equipment, room furnishings
- Electronics (15%): Mini-fridges, microwaves, appliances
- General Items (10%): Textbooks, supplies, décor

F. Environmental Impact Metrics

- Landfill diversion tracking
- Weight documentation
- Category-specific recovery rates
- Resource conservation measurements
- Carbon footprint reduction calculations

G. Community Engagement

- Education on sustainable disposal
- Coordination with property managers
- Public awareness campaigns
- Local business partnerships
- Community outreach programs

Please Note: Responses to this question may be publicly displayed after the due date has passed.

6.6. HOW MANY TONS OF SOLID WASTE ARE ESTIMATED TO BE DIVERTED FROM THE LANDFILL BY THESE WASTE REDUCTION ACTIVITIES ON AN ANNUAL BASIS? IF MORE THAN ONE TYPE OF WASTE (E.G. FOOD WASTE, C&D MATERIALS, RECYCLABLES, ETC.) WILL BE DIVERTED, PLEASE PROVIDE TONNAGES FOR EACH TYPE.*

Pass

Waste Reduction Activities Description

1100 tons on average

Please Note: Responses to this question may be publicly displayed after the due date has passed.

PROVIDE AN ESTIMATED TIMELINE FOR THE IMPLEMENTATION OF THESE WASTE REDUCTION ACTIVITIES.*

Pass

Waste Reduction Activities Description

Phase 1: Pre-Collection Planning (June 1-30, 2025)

- Establish partnerships with UF Housing and off-campus properties
- Secure necessary permits and agreements
- Order pallets and sorting supplies
- Set up digital inventory tracking system
- Train initial staff/volunteers
- Prepare storage facility

Phase 2: Pre-Collection Setup (July 1-16, 2025)

- Finalize logistics coordination
- Complete safety protocols
- Set up communication systems

- Final staff training
- Prepare collection materials

Phase 3: Active Collection Period (July 17-31, 2025)

Week 1 (July 17-23)

- **Collection Point Installation (July 17)**
 - Install collection points at all housing locations
 - Set up palletizing stations
 - Begin community outreach
 - Start monitoring collection points

Week 2 (July 24-31)

- **Peak Collection Operations**
 - Trailer Team:
 - Daily collection runs
 - Continuous sorting and palletizing
 - Multiple runs per day as volume increases
 - U-Haul Transport:
 - Regular pallet pickup
 - Transport to storage facility
 - Increased frequency as needed
 - July 31st: Final collection deadline

Phase 4: Processing and Distribution (August 1-31, 2025)

- Week 1-2:
 - Sort and categorize collected items
 - Begin listing items for resale
 - Start community distribution
- Week 3-4:
 - Continue processing inventory
 - Expand online listings (Facebook Marketplace, eBay)
 - Track diversion metrics
 - Evaluate program success

Phase 5: Ongoing Operations (September 2025 onwards)

- Continuous improvement of processes
- Regular community engagement
- Monthly reporting and metrics
- Preparation for next collection cycle

Please Note: Responses to this question may be publicly displayed after the due date has passed.

PROVIDE A BUSINESS PLAN WHICH INCLUDES INFORMATION ABOUT HOW THESE WASTE REDUCTION ACTIVITIES CAN SUSTAIN THEMSELVES BEYOND THE LIFE OF THE GRANT.*

Pass

Provide a business plan which includes information about how these Waste Reduction activities can sustain themselves beyond the life of the grant.

Business_Plan_11_7_24.docx

Please Note: Responses to this question may be publicly displayed after the due date has passed.

IF THE WASTE REDUCTION ACTIVITIES FOR WHICH GRANT FUNDS ARE BEING REQUESTED WILL REQUIRE FUNDING OUTSIDE OF THE WASTE REDUCTION GRANT IN ORDER TO BECOME VIABLE, PLEASE DETAIL HOW THE ADDITIONAL FUNDING WILL BE ACQUIRED AND WHETHER OR NOT THE ADDITIONAL FUNDING HAS ALREADY BEEN SECURED.*

Pass

Additional Funding Detail

Lost and Found GNV LLC maintains operational viability through a self-sustaining business model that generates revenue through direct resale, ensuring the waste reduction activities can continue independently of grant funding. Our funding structure includes:

A. **Primary Revenue Streams (Currently Secured)**

- Direct sales of recovered items through Facebook Marketplace
- eBay marketplace sales
- Local direct sales
- Property management partnerships

B. **Operating Capital**

- Business maintains operational reserves
- Established credit lines for seasonal expansion
- Positive cash flow from current operations

C. **Cost Management**

- Efficient transportation routing minimizes fuel costs
- Strategic storage solutions reduce overhead
- Digital inventory systems optimize operational efficiency
- Streamlined collection and sales process

D. **Business Sustainability**

- Operations currently cash-flow positive
- Established customer base
- Proven resale model
- Existing infrastructure

The grant funds would accelerate our waste reduction impact rather than serve as essential operating capital. Our existing business model ensures long-term viability independent of external funding sources.

Please Note: Responses to this question may be publicly displayed after the due date has passed.

PROVIDE A DETAILED RESPONSE TO HOW THESE SOLID WASTE REDUCTION ACTIVITIES ALIGNS WITH THE ALACHUA COUNTY ZERO WASTE PLAN.*

Pass

Waste Reduction Activities Description

Lost and Found GNV LLC's operations directly support multiple key objectives of the Alachua County Zero Waste Plan through our focus on waste prevention and material recovery:

A. Waste Prevention and Reuse

- Intercepts reusable items before they enter the waste stream
- Extends product lifecycles through direct redistribution
- Prevents premature disposal of usable goods
- Reduces demand for new products through secondary market sales
- Promotes a circular economy within Alachua County

B. Landfill Diversion

- Actively diverts significant volumes from local landfills
- Focuses on bulky items that consume substantial landfill space:

- Furniture
- Household goods
- Electronics
- General residential items
- Reduces burden on county waste management facilities

C. Local Market Development

- Creates accessible resale channels within Alachua County
- Keeps materials circulating in the local economy
- Provides affordable goods to community members
- Strengthens local secondary markets
- Supports economic sustainability

D. Community Education

- Raises awareness about reuse opportunities
- Demonstrates practical waste reduction methods
- Promotes responsible disposal practices
- Encourages sustainable consumption habits
- Builds community engagement in waste reduction

E. Environmental Impact

- Reduces greenhouse gas emissions through waste prevention
- Minimizes transportation environmental impact through local focus
- Conserves resources by extending product lifecycles

- Supports the county's environmental protection goals
- Contributes to climate change mitigation efforts

F. Economic Benefits

- Creates local green jobs
- Reduces municipal waste management costs
- Provides affordable goods to residents
- Supports local economic circulation
- Demonstrates viable waste reduction business models

These activities directly support Alachua County's vision for a zero-waste future by implementing practical, market-based solutions for waste reduction and material recovery.

Please Note: Responses to this question may be publicly displayed after the due date has passed.

WHAT IS THE TOTAL AMOUNT REQUESTED BY THE ENTITY THROUGH THIS GRANT APPLICATION? PLEASE INCLUDE A DETAILED BREAKDOWN OF HOW THE FUNDS POTENTIALLY PROVIDED THROUGH THIS GRANT WOULD BE USED.*

Pass

Example:

Total Request = \$40,000.00

1. Salaries = \$12,500.00 – Position title(s)
2. Equipment = \$15,000.00 – Equipment information
3. Supplies = \$10,000.00 – Supplies information
4. Promotional materials = \$2,500.00 – Promotional materials information

Total Request = \$40,000.00

A. Salaries = \$12,000.00

- 3 weeks of operational staffing
 - 2 full-time material handlers (\$15/hr × 40hrs × 3 weeks × 2 people)
 - 1 inventory specialist (\$18/hr × 40hrs × 3 weeks)
 - Includes payroll taxes and workers' compensation insurance

B. Equipment = \$16,000.00

- Material Handling Equipment (\$8,000.00)
 - Heavy-duty pallet jacks (2) for efficient loading/unloading
 - Portable pop-up tents (4) for weather protection
 - Fencing panels with chains and locks for secure storage
 - Pallets with attachable sorting containers (50 sets)
 - Heavy-duty cargo straps and safety equipment
- Digital inventory system hardware (\$4,000.00)
 - Barcode scanner
 - Label printer
 - Tablet devices for field operations
 - Digital scale system
- U-Haul Truck Rental Fund (\$4,000.00)
 - Dedicated fund for regular truck rentals
 - Covers deposits and insurance

- C. Building Rental = \$9,000.00
 - Secure storage facility rental
 - Climate-controlled space for sensitive items
 - Loading dock access
 - Utilities deposit

- D. Safety Supplies and Operating Costs = \$3,000.00
 - Safety equipment (gloves, masks, first aid kits)
 - Fuel allocation for collection routes
 - Basic tool replacements
 - Local advertising materials
 - Insurance coverage
 - Digital inventory system subscription
 - Marketplace listing fees
 - Payment processing fees

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. IS THE APPLYING ENTITY WILLING TO ACCEPT PARTIAL FUNDING OF THEIR GRANT REQUEST IF THE SOLID WASTE AND RESOURCE RECOVERY DEPARTMENT, WHICH ADMINISTERS THIS GRANT, OPTS TO ONLY PARTIALLY FUND THE GRANT REQUEST.*

Pass

No

Please Note: Responses to this question may be publicly displayed after the due date has passed.

UPLOAD SUPPLEMENTAL INFORMATION (IF APPLICABLE).

Upload any supplemental information.

No response submitted

Please Note: Responses to this question may be publicly displayed after the due date has passed.

**Electronic Articles of Organization
For
Florida Limited Liability Company**

L24000354396
FILED 8:00 AM
August 12, 2024
Sec. Of State
aiparishani

Article I

The name of the Limited Liability Company is:

LOST AND FOUND GNV LLC

Article II

The street address of the principal office of the Limited Liability Company is:

1030 NORTHEAST 12TH AVENUE
GAINESVILLE, FL. UN 32601

The mailing address of the Limited Liability Company is:

1030 NORTHEAST 12TH AVENUE
GAINESVILLE, FL. UN 32601

Article III

The name and Florida street address of the registered agent is:

REGISTERED AGENTS INC
7901 4TH ST
N STE 300
ST PETERSBURG, FL. 33702

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Registered Agent Signature: DAVID ROBERTS

Article IV

The name and address of person(s) authorized to manage LLC:

Title: MGR
PATRICK H MORAN
1030 NORTHEAST 12TH AVENUE,
GAINESVILLE, FL. 32601 UN

L24000354396
FILED 8:00 AM
August 12, 2024
Sec. Of State
aiparishani

Article V

The effective date for this Limited Liability Company shall be:

08/07/2024

Signature of member or an authorized representative

Electronic Signature: PATRICK H MORAN

I am the member or authorized representative submitting these Articles of Organization and affirm that the facts stated herein are true. I am aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S. I understand the requirement to file an annual report between January 1st and May 1st in the calendar year following formation of the LLC and every year thereafter to maintain "active" status.

Lost & Found GNV LLC Executive Summary

1. Executive Summary

Your used goods acquisition company aims to capitalize on the growing demand for affordable and sustainable consumer goods by acquiring and reselling high-quality used items. Key competitive advantages include the ability to source and transport goods efficiently using shipping containers and trailers, which are easy to transport and store. The company has a strong online sales presence through eBay, is a veteran-owned business led by a University of Florida graduate, and promotes environmental sustainability.

The company focuses on diverting significant amounts of material from landfills, particularly through initiatives like student move-out events in Gainesville, where large volumes of furniture and household items are often discarded. We are partnering with GFL Environmental and other waste companies across the country to enhance our waste management strategies and capture re-sellable waste streams. Additionally, we aim to collaborate with universities nationwide to implement similar student move-out initiatives, maximizing the recovery of usable items. Our partnerships with local and state governments will further support efforts to meet zero waste initiatives. The establishment of a network of resale partners and efforts to find international partners that can utilize the various waste streams produced in the U.S. will enhance our overall impact on global sustainability efforts.

2. Company Overview

- **Management Team:** Experienced management team with expertise in supply chain logistics, inventory management, and online sales. The founder is a U.S. military veteran and University of Florida alumnus.
- **Mission Statement:** To provide customers with quality used goods at discounted prices while promoting a more sustainable and circular economy, reducing waste, and aligning with the zero waste initiatives of the University of Florida and the City of Gainesville, as well as Alachua County's waste reduction strategy and public education programs.

3. Market Analysis

- **Target Market:** Cost-conscious consumers within a 200-mile radius who seek gently used, high-quality products, as well as environmentally conscious individuals wanting to support sustainable consumption.
- **Competitive Analysis:** Opportunities to differentiate through efficient logistics, a robust online sales channel, the company's veteran-owned and UF-graduate status, the altruistic appeal of environmental sustainability, and significant waste reduction impact from student move-outs in Gainesville. Established networks with resale partners, partnerships with the University of Florida, and alignment with Alachua County's waste reduction strategy will enhance competitiveness.

4. Acquisition and Sales Strategies

- Utilize shipping containers and trailers to acquire and transport used goods from a wide geographic area, leveraging connections with major apartment complex owners in Gainesville.
- Collaborate with waste companies to provide shipping containers for capturing resellable waste streams.
- Proactively find buyers for products before projects such as demolitions and remodels, allowing for efficient sales and inventory management.
- Develop relationships with international partners to utilize U.S. waste streams, expanding reach and contributing to global sustainability.
- Maintain a centralized storage and processing facility to inspect, catalog, and prepare items for resale through eBay and a network of resale partners.
- Collaborate with Alachua County's public education programs to promote waste prevention, recycling, and sustainable consumption.

5. Operations Plan

- Secure a suitable warehouse or storage facility to house the shipping containers and process acquired goods.
- Invest in transportation assets, including trailers and equipment for loading and unloading.
- Implement a robust inventory management system to track the flow of goods and ensure efficient processing and sales.

6. Financial Projections

- **Startup Costs:** Acquisition of shipping containers, trailers, and setup of the storage/processing facility.
- **Projected Revenue from One Major University:** \$1.2 million.
- **Projected Revenue from Approximately 600 Major Universities:** \$720 million.
- **National Profitability:** Given the scale, the company aims for a profit margin of approximately 10-15%, translating to an estimated profit of **\$72 million to \$108 million** nationally from the 600 universities.
- **Local Profitability:** A viable path to profitability within the first 2-3 years, while diverting 2.2 million pounds of material from landfills annually and aligning with sustainability goals.

7. Risk Assessment and Mitigation

- **Potential Risks:** Fluctuations in the used goods market and competition from other resellers.

- **Mitigation Strategies:** Maintain a flexible operating model, continuously monitor market trends, and foster strong relationships with partners and stakeholders.