



Alachua County Procurement

Theodore "TJ" White, Jr., NIGP-CPP, CPPB
Procurement Manager

Thomas J. Rouse
Contracts Supervisor

Monday, June 16, 2025

MEMORANDUM

To: Theodore "TJ" White, Jr. NIGP-CPP, CPPB, Procurement Manager
From: Mandy Mullins, Procurement Agent I *MM*
Subject: **INTENT TO AWARD RFA 25-333-MM Zero Waste Grant 2025**

Solicitation Deadline: 2:00 PM Wednesday, May 14, 2025
Solicitation Notifications View Count: 874 Vendors
Solicitations Downloads: 28 Vendors
Solicitations Submissions: 3 Vendors

Vendors:


Lost and Found GNV LLC Gainesville, FL 32601	O-Town Compost, Inc. Orlando, FL 32804	The Repurpose Project, Inc. Gainesville, FL 32641
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RECOMMENDATION:

The board approve the awarded applicants and funding recommendations (100% Funding) with the top 2 applicants, Lost and Found GNV LLC and O-Town Compost Inc., and ask the BOCC to approve contract negotiations with the below vendors. Should the staff be unable to negotiate a satisfactory agreement with the top-ranked applicants, negotiations with the unsuccessful applicant will be terminated.

1. Lost and Found GNV LLC
2. O-Town Compost, Inc.

The actual bid award is subject to the appropriate signature authority identified in the Procurement Code.

 _____ TJ White (Jun 18, 2025 16:08 EDT)	06/18/25 _____ Date
Approved Theodore "TJ" White, Jr., NIGP-CPP, CPPB Procurement Manager	

TW/mm

Vendor Complaints or Grievances; Right to Protest

Unless otherwise governed by state or Federal law, this part shall govern the protest and appeal of Procurement decisions by the County. As used in Part A of Article 9 of the Procurement Code, the term “Bidder” includes anyone that submits a response to an invitation to bid or one who makes an offer in response to a solicitation (e.g., ITB, RFP, ITN), and is not limited solely to one that submits a bid in response to an Invitation to Bid (ITB).

- (1) *Notice of Solicitations and Awards.* The County shall provide notice of all solicitations and awards by electronic posting in accordance with the procedures and Florida law.
- (2) *Solicitation Protest.* Any prospective Bidder may file a solicitation protest concerning a solicitation.
 - (a) *Basis of the Solicitation Protest:* The alleged basis for a solicitation protest shall be limited to the following:
 - i. The terms, conditions or specifications of the solicitation are in violation of, or are inconsistent with this Code, Florida Statutes, County procedures and policies, or the terms of the solicitation at issue, including but not limited to the method of evaluating, ranking or awarding of the solicitation, reserving rights of further negotiations, or modifying or amending any resulting contract; or
 - ii. The solicitation instructions are unclear or contradictory.
 - (b) *Timing and Content of the Solicitation Protest:* The solicitation protest must be in writing and must be received by the Procurement Manager, twhite@alachuacounty.us by no later than the solicitation’s question submission deadline. Failure to timely file a solicitation protest shall constitute a total and complete waiver of the Bidder’s right to protest or appeal any solicitation defects, and shall bar the Bidder from subsequently raising such solicitation defects in any subsequent Award Protest, if any, or any other administrative or legal proceeding. In the event a solicitation protest is timely filed, the protesting party shall be deemed to have waived any and all solicitation defects that were not timely alleged in the protesting party’s solicitation protest, and the protesting party shall be forever barred from subsequently raising or appealing said solicitation defects in a subsequent award protest, if any, or any other administrative or legal proceeding. The solicitation protest must include, at a minimum, the following information:
 - i. The name, address, e-mail and telephone number of the protesting party;
 - ii. The solicitation number and title;
 - iii. Information sufficient to establish that the protesting party has legal standing to file the solicitation Protest because:
 1. It has a substantial interest in and is aggrieved in connection with the solicitation; and
 2. That the protesting party is responsive, in accordance with the criteria set forth in the solicitation, unless the basis for the Solicitation Protest alleges that the criteria set forth in the solicitation is defective, in which case the protesting party must demonstrate that it is responsive in accordance with the criteria that the protesting party alleges should be used;
 - iv. A detailed statement of the basis for the protest;
 - v. References to section of the Code, Florida Statutes, County policies or procedure or solicitation term that the protesting party alleges have been violated by the County or that entitles the protesting party to the relief requested;
 - vi. All supporting evidence or documents that substantiate the protesting party’s alleged basis for the protest; and
 - vii. The form of the relief requested.
 - (c) *Review and Determination of Protest:* If the Solicitation Protest is not timely, the Procurement Manager shall notify the protesting party that the Solicitation Protest is untimely and, therefore, rejected. The Procurement Manager shall consider all timely Solicitation Protests and may conduct any inquiry that the Procurement Manager deems necessary to make a determination regarding a protest. The Procurement Manager shall issue a written determination granting or denying the protest. The written determination shall contain a concise statement of the basis for the determination.

(d) *Appeal*: If the protesting party is not satisfied with the Procurement Manager's determination, the protesting party may appeal the determination to the County Manager by filing a written appeal, which sets forth the basis upon which the appeal is based, including all supporting documentation. The scope of the appeal shall be limited to the basis alleged in the Solicitation Protest. The appeal must be filed with the Procurement Manager within five business days of the date on which the Procurement Manager's written determination was sent to the protesting party. Failure to timely file an appeal shall constitute a waiver of the protesting party's rights to an appeal of the Procurement Manager's determination, and the protesting party shall be forever barred from subsequently raising or appealing said Solicitation defects in a subsequent award protest, if any, or any other administrative or legal proceeding. After considering the appeal, the County Manager must determine whether the solicitation should stand, be revised, or be cancelled, and issue a written determination and provide copies of the determination to the protesting party. The determination of the County Manager shall be final and not subject to further appeal under this code.

(3) *Award Protest*. Any Bidder who is not the intended awardee and who claims to be the rightful awardee may file an award protest. However, an award protest is not valid and shall be rejected for lack of standing if it does not demonstrate that the protesting party would be awarded the Solicitation if its protest is upheld.

(a) *Basis of the Award Protest*: The alleged basis for an Award Protest shall be limited to the following:

- i. The protesting party was incorrectly deemed non-responsive due to an incorrect assessment of fact or law;
- ii. The County failed to substantively follow the procedures or requirements specified in the solicitation documents, except for minor irregularities that were waived by the County in accordance with this Code, which resulted in a competitive disadvantage to the protesting party; and
- iii. The County made a mathematical error in evaluating the responses to the solicitation, resulting in an incorrect score and not *protesting party not being selected for award*.

(b) *Timing and Content of the Award Protest*: The Award Protest must be in writing and must be received by the Procurement Manager, twhite@alachuacounty.us by no later than 3:00 PM on the third business day after the County's proposed Award decision was posted by the County. Failure to timely file an Award Protest shall constitute a total and complete waiver of the Bidder's right to protest or appeal the County's proposed Award decision in any administrative or legal proceeding. In the event an Award Protest is timely filed, the protesting party shall be deemed to have waived any and all proposed Award defects that were not timely alleged in the protesting party's Award Protest, and the protesting party shall be forever barred from subsequently raising or appealing said Award defects in any administrative or legal proceeding. The Award Protest must include, at a minimum, the following information:

- i. The name, address, e-mail and telephone number of the protesting party;
- ii. The Solicitation number and title;
- iii. Information sufficient to establish that the protesting party's response was responsive to the Solicitation;
- iv. Information sufficient to establish that the protesting party has legal standing to file the Solicitation Protest because:
 1. The protesting party submitted a response to the Solicitation or other basis for establishing legal standing;
 2. The protesting party has a substantial interest in and is aggrieved in connection with the proposed Award decision; and
 3. The protesting party, and not any other bidder, should be awarded the Solicitation if the protesting party's Award Protest is upheld.
- v. A detailed statement of the basis for the protest;
- vi. References to section of the Code, Florida Statutes, County policies or procedure or solicitation term that the protesting party alleges have been violated by the County or that entitles the protesting party to the relief requested;

- vii. All supporting evidence or documents that substantiate the protesting party's alleged basis for the protest; and
 - viii. The form of the relief requested.
- (c) *Review and Determination of Protest:* If the Award Protest is not timely, the Procurement Manager shall notify the protesting party that the Award Protests is untimely and, therefore, rejected. The Procurement Manager shall consider all timely Award Protests and may conduct any inquiry that the county Procurement Manager deems necessary to resolve the protest by mutual agreement or to make a determination regarding the protests. The Procurement Manager shall issue a written determination granting or denying each protest. The written determination shall contain a concise statement of the basis for the determination.
- (d) Appeal:
- i. If the protesting party is not satisfied with the Procurement Manager's determination, the protesting party may appeal the determination to the County Manager by filing a written appeal, which sets forth the basis upon which the appeal is based. The scope of the appeal shall be limited to the basis alleged in the award protest. The appeal must be filed with the Procurement Manager within five business days of the date on which the Procurement Manager's written determination was mailed to the protesting party. Failure to timely file an appeal shall constitute a waiver of the protesting party's rights to an appeal of the Procurement Manager's determination, and the protesting party shall be forever barred from subsequently raising or appealing said award defects in any administrative or legal proceeding.
 - ii. After reviewing the appeal, the County Manager will issue a written final determination and provide copies of the determination to the protesting party. Prior to issuing a final determination, the County Manager, in his or her discretion, may direct a hearing officer, or magistrate, to conduct an administrative hearing in connection with the protest and issue findings and recommendations to the County Manager. Prior to a hearing, if held, the Procurement Manager must file with the hearing officer the protest, any background information, and his or her written determination. The protesting party and the County shall equally share the cost of conducting any hearing, including the services of the hearing officer. If applicable, the County Manager may wait to issue a written final determination until after receipt of the findings and recommendations of the hearing officer. The determination of the County Manager shall be final and not subject to further appeal under this code.
- (4) *Burden of Proof:* Unless otherwise provide by Florida law, the burden of proof shall rest with the protesting party.
- (5) *Stay of Procurements during Protests.* In the event of a timely protest, the County shall not proceed further with the solicitation or with the award of the contract until the Procurement Manager, after consultation with the head of the using department, makes a written determination that the award of the solicitation without delay is:
- (a) Necessary to avoid an immediate and serious danger to the public health, safety, or welfare;
 - (b) Necessary to avoid or substantial reduce significant damage to County property;
 - (c) Necessary to *avoid or substantially reduce interruption of essential County Services; or;*
 - (d) Otherwise in the best interest of the public.

Public Meeting Minutes (Start Recording)
RFA 25-333-MM Zero Waste Grant 2025

Date: Monday, June 16, 2025

Start Time: 9:00 am

Location: 12 SE 1st Street
Third Floor Conference Room
Gainesville, FL 32601

1. Call Meeting to Order

2. RFA Process Overview for Today's Meeting

Good morning, I am Mandy Mullins, here with Precious Merriweather with Procurement, and I will be administrating this meeting as the Committee Chair (non-voting member).

Introduce the Evaluation Committee (the Committee), Patrick Irby (Leader), Jeff Klugh and Alanna Carinio. Thank you, committee, for taking the time out of your busy schedule to evaluate these proposals.

Welcome to the citizens attending this Public Meeting, in person and online; this meeting is open to the public and you will have an announced time of 3 minutes for public comments. No response is required.

Please review the agenda that is on the screen.

The Committee will be evaluating vendors' proposals, discussing the submitted proposals, and approving the Committee's Ranking. The final award and funding recommendation will be submitted to the Board of County Commissioners for approval and requesting authorization to move forward with negotiating contract(s).

3. RFA Committee Members Process Instructions

First The Committee has certified that they have no Conflict of Interest in OpenGov.
(show them on screen, discuss if necessary)

Second Due to the cone-of-silence imposed on the Committee, this is the first occasion they have been able to talk and work together.

Third The Committee will discuss the proposals, starting with the Committee leader allowing each member to give feedback.

The Committee has broad latitude in their discussions, deliberations and ranking provided they are not arbitrary or capricious.

During this discussion, Committee members have the option to revisit their scores, as long as their reasoning is not arbitrary or capricious.

*(Encourage discussion on the proposals until all members are satisfied.
Agents will monitor the discussion, following the RFA guidelines.)*

Fourth The Committee will determine whether to request oral presentations or not.

Motion for Oral Presentations: Patrick Irby motioned to not have Oral Presentations.

Seconded by Alanna Carinio

Vote 3-0 in favor.

Fifth Procurement will review and confirm the scores provided by the Evaluation Committee.

Report Final Scores Table Options

Aggregate Scores Summary

Export to CSV

Vendor	Alanna Carinio	Patrick Irby	Jeffery Klugh	Total Score (Max Score 100)
Lost and Found GNV LLC	70	85	85	80
O-Town Compost Inc.	60	70	55	61.67
The Repurpose Project, Inc	50	60	50	53.33

4 Motion for Award and Funding: Patrick Irby motioned to approve the awarded applicants and funding recommendations (100% Funding) with the top 2 rank applicants, Lost and Found GNV LLC and O-Town Compost Inc. and ask the BOCC to approve contract negotiations with the above vendors. Should the staff be unable to negotiate a satisfactory agreement with the top-ranked applicants, negotiations with the unsuccessful applicant will be terminated. Jeff Klugh seconded the motion.

Vote 3-0 in favor.

5 Public Comments (3 minutes): none

6 Motion to Approve the Meeting Minutes: Patrick Irby moved to approve the Minutes, Alanna Carinio seconded the motion.

Vote 3-0 in favor.

7 Meeting Adjourned at 9:31 a.m.



Alachua County, Florida

Procurement

Theodore "TJ" White, Jr. CPPB, Procurement Manager
County Administration Building, Gainesville, FL 32601
(352) 374-5202

EXECUTIVE SUMMARY RFA No. RFA 25-333-MM Zero Waste Grant 2025

RESPONSE DEADLINE: May 14, 2025 at 2:00 pm

Monday, June 16, 2025

SOLICITATION OVERVIEW

Project Title	Zero Waste Grant 2025
Project ID	RFA 25-333-MM
Project Type	Request For Application
Release Date	April 9, 2025
Due Date	May 14, 2025
Procurement Agent	Mandy Mullins
Evaluators	Alanna Carinio, Patrick Irby, Jeffery Klugh
Project Description	<p>The Alachua County Board of County Commissioners ("Board") is seeking applications from qualified non-governmental, non-profit and for-profit entities ("Applicant") for the Zero Waste Grant ("Grant") Request for Application ("RFA").</p> <p>The following apply to this request for application: Instruction to Proposers, Terms and Conditions, Insurance, Scope of Work, Sample Agreement/Contract, Proposed Requirements and Organization, Request for Proposal Selection Procedures, Evaluation Phases, Attachments, and Submittals.</p> <p>The Zero Waste is designed to stoke innovation, spur development, and encourage the enhancement of Waste Reduction programs within our non-profit and for-profit community for the benefit of the residents of Alachua County (County).</p>

Introduction

Summary

The Alachua County Board of County Commissioners (“Board”) is seeking applications from qualified non-governmental, non-profit and for-profit entities (“Applicant”) for the Zero Waste Grant (“Grant”) Request for Application (“RFA”).

The following apply to this request for application: [Instruction to Proposers](#), [Terms and Conditions](#), [Insurance](#), [Scope of Work](#), [Sample Agreement/Contract](#), [Proposed Requirements and Organization](#), [Request for Proposal Selection Procedures](#), [Evaluation Phases](#), [Attachments](#), and [Submittals](#).

The Zero Waste is designed to stoke innovation, spur development, and encourage the enhancement of Waste Reduction programs within our non-profit and for-profit community for the benefit of the residents of Alachua County (County).

Background

Location: Alachua County is located in North Central Florida. The County government seat is situated in Gainesville. Gainesville is located 70 miles southwest of Jacksonville, 129 miles southeast of Tallahassee, 140 miles northeast of Tampa - St. Petersburg and 109 miles northwest of Orlando. Alachua County has a population of over 250,000 and a regional airport. The County itself consists of a total area of 969 square miles.

Form of Government: Alachua County is governed by a Board of five (5) elected County Commissioners and operates under the established County Manager Charter form of government. In addition to the five County Commissioners, there are five elected Constitutional Officers: Supervisor of Elections, Sheriff, Clerk of the Court, Tax Collector, and the Property Appraiser. The Alachua County Attorney also reports to the Board.

Contact Information

Mandy Mullins

Procurement Agent I

Email: mmmullins@alachuacounty.us

Phone: [\(352\) 384-3090](tel:(352)384-3090)

Department:

Solid Waste & Resource Recovery

Timeline

Solicitation Release Date	April 9, 2025
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Question Submission Deadline	May 4, 2025, 12:00am
Solicitation Submission Deadline	May 14, 2025, 2:00pm

SOLICITATION STATUS HISTORY

Date	Changed To	Changed By
Mar 6, 2025 5:30 AM	Draft	Mandy Mullins
Mar 19, 2025 9:34 AM	Review	Mandy Mullins
Apr 9, 2025 2:37 PM	Final	Mandy Mullins
Apr 9, 2025 2:37 PM	Post Pending	Mandy Mullins
Apr 9, 2025 2:37 PM	Open	Mandy Mullins
May 14, 2025 2:00 PM	Pending	OpenGov Bot
May 21, 2025 1:09 PM	Evaluation	Mandy Mullins

PROPOSALS RECEIVED

Status	Vendor	Contact Info	Submission Date
Submitted	Lost and Found GNV LLC	Patrick Moran lostnfoundgnv@gmail.com (352) 256-1401	Apr 25, 2025 11:25 AM
Submitted	O-Town Compost Inc.	Charlie Pioli cpioli@o-towncompost.com (407) 214-5193	May 1, 2025 3:14 PM
Submitted	The Repurpose Project, Inc	Sarah Goff sarah@repurposeproject.org (954) 444-1219	May 13, 2025 4:09 PM

VENDOR QUESTIONNAIRE PASS/FAIL

Question Title	Lost and Found GNV LLC	O-Town Compost Inc.	The Repurpose Project, Inc
Corporate Resolution Granting Signature	Pass	Pass	Pass
Alachua County Government Minimum Wage	Pass	Pass	Pass
Drug Free Workplace	Pass	Pass	Pass
Conflict of Interest	Pass	Pass	Pass

EXECUTIVE SUMMARY
RFA No. RFA 25-333-MM
Zero Waste Grant 2025

Question Title	Lost and Found GNV LLC	O-Town Compost Inc.	The Repurpose Project, Inc
Acknowledgement of Requirements	Pass	Pass	Pass
Waste Reduction Grant Application			
Applicant Information	Pass	Pass	Pass
Is the entity applying a non-governmental non-profit or for-profit entity registered in, and in good standing with, the State of Florida?	Pass	Pass	Pass
Upload your registered documents below.	Pass	Pass	Pass
Does the entity applying have a business address located in Alachua County, FL?	Pass	Pass	Pass
Business Address	Pass	Pass	Pass
Is the entity applying involved in one of the below activities?	Pass	Pass	Pass
Provide a detailed description of the Waste Reduction activities for which grant funds are being requested.	Pass	Pass	Pass
6.6. How many tons of solid waste are estimated to be diverted from the landfill by these Waste Reduction activities on an annual basis? If more than one type of waste (e.g. food waste, C&D materials, recyclables, etc.) will be diverted, please provide tonnages for each type.	Pass	Pass	Pass
Provide an estimated timeline for the implementation of these Waste Reduction activities.	Pass	Pass	Pass

EXECUTIVE SUMMARY
RFA No. RFA 25-333-MM
Zero Waste Grant 2025

Question Title	Lost and Found GNV LLC	O-Town Compost Inc.	The Repurpose Project, Inc
Provide a business plan which includes information about how these Waste Reduction activities can sustain themselves beyond the life of the grant.	Pass	Pass	Pass
If the Waste Reduction activities for which grant funds are being requested will require funding outside of the Waste Reduction Grant in order to become viable, please detail how the additional funding will be acquired and whether or not the additional funding has already been secured.	Pass	Pass	Pass
Provide a detailed response to how these solid Waste Reduction activities aligns with the Alachua County Zero Waste Plan.	Pass	Pass	Pass
What is the total amount requested by the entity through this grant application? Please include a detailed breakdown of how the funds potentially provided through this grant would be used.	Pass	Pass	Pass
. Is the applying entity willing to accept partial funding of their grant request if the Solid Waste and Resource Recovery Department, which administers this grant, opts to only partially fund the grant request.	Pass	Pass	Pass
Upload Supplemental Information (if applicable).	No Response	Pass	Pass

QUESTIONS AND ANSWERS

Approved, Unanswered Questions

Approved, Answers Provided

1. RFA 25-333-MM

Apr 14, 2025 4:18 PM

Question: Evaluation Phases 1. Alignment with the County's Zero Waste Plan Where online can one find the most current version of the County's Zero Waste Plan?

Apr 14, 2025 4:18 PM

Answered by Mandy Mullins: See Amendment #1 A copy will be added as an Attachment A.

Apr 17, 2025 2:34 PM

2. RFA 25-333-MM

Apr 14, 2025 4:20 PM

Question: Does Alachua County, FL have a preferred or prescribed format/template for a RFA submission? If so, then how can this format/template be obtained?

Apr 14, 2025 4:20 PM

Answered by Mandy Mullins: No preferred format. Complete Section 7 Submittals of the RFA.

Apr 17, 2025 2:34 PM

3. Evaluation Criteria #3

Apr 17, 2025 6:29 AM

Question: What is an example of a project that would be awarded a full 20 points for Evaluation Criteria #3? An example of a project that would not require reliance on grant funding after the initial 12 months?

Apr 17, 2025 6:29 AM

Answered by Patrick Irby: It would be a project that becomes self-reliant at the end of the grant. For instance, a new business or project which requires start up capital to purchase equipment, but once those initial expenses are taken care of the business or project can continue with the revenue they generate outside of the grant.

Apr 17, 2025 2:34 PM

4. Insurance

Apr 23, 2025 6:10 AM

Question: Is Grant Applicant required to submit proof of insurance with application?

Apr 23, 2025 6:10 AM

Answered by Mandy Mullins: No

Apr 23, 2025 6:21 AM

5. Required Document(s)

Apr 30, 2025 8:35 AM

Question: Applicant is a for-profit entity. What is/are the appropriate registered document(s) to upload for the Application in 6.2.1?

Apr 30, 2025 8:35 AM

Answered by Leira Cruz Cáliz, NIGP-CPP, CPPB: Applicant can upload any documentation that shows that they are certified to do business in the State of Florida, and that they are in good standing.

May 1, 2025 1:21 PM

6. RFA Evaluation Committee

Apr 30, 2025 8:45 AM

Question: What is the projected date for the final RFA Evaluation Committee recommendations for RFA 25-333-MM?

Apr 30, 2025 8:45 AM

Answered by Leira Cruz Cáliz, NIGP-CPP, CPPB: At the moment, there is no projected date. The Public Meeting will be advertised in the Addendum and Notices tab when it's scheduled.

May 1, 2025 1:17 PM

ADDENDA & NOTICES

ADDENDA ISSUED:

Addendum #1

Apr 17, 2025 1:22 PM

Please use the [See What Changed](#) link to view all the changes made by this addendum.

Added Attachment A "Alachua County Zero Waste Strategy Report with Appendix"

Attachments:

· [Alachua County Zero Waste Strategy Report with Appendix](#)

ADDENDA ACKNOWLEDGEMENTS:

Addendum #1

Proposal	Confirmed	Confirmed At	Confirmed By
Lost and Found GNV LLC	X	Apr 24, 2025 2:09 PM	Patrick Moran
O-Town Compost Inc.	X	Apr 29, 2025 2:36 PM	Richard Devereaux
The Repurpose Project, Inc	X	May 13, 2025 4:08 PM	Sarah Goff

NOTICES ISSUED:

Notice #1

May 14, 2025 4:44 PM

Please see the attached document.

Attachments:

· [BT RFA 25-333-MM](#)

Notice #2

May 27, 2025 10:42 AM

Alachua County Procurement announces a public meeting to which all persons are invited to attend an Evaluation Committee Meeting on **Monday, June 16, 2025**, 9:00 AM to for vendors to attend and ask questions about the process and the solicitation ITB 26-86-PM Annual Decedent Body Transport.

Topic: Public Notice of Evaluation Committee Meeting for RFA 25-333-MM Zero Waste Grant 2025

Time: **Monday, June 16, 2025** at 9:00 am Eastern Time (US and Canada)

Location: Alachua County Administration Building
3rd Floor Conference Room
12 SE 1st Street, Gainesville, FL 32601

Join Microsoft Teams meeting

Join on your computer, mobile app or room device:

https://teams.microsoft.com/l/meetup-join/19%3ameeting_NTgwMGlxZmUtZjcxZC00N2IzLWlwYWUtODJlMjNlMGRhZGE4%40thread.v2/0?context=%7b%22Tid%22%3a%2290fc851d-766d-4d7b-a09c-bfbf1d2dac94%22%2c%22Oid%22%3a%22c82ab8e7-6ee1-4cd5-9191-4aa322a1828f%22%7d

Meeting ID: 270 953 684 348 6

Passcode: xp7fq9zm

Or call in (audio only)

+1 469-998-7938,,330469363# United States, Dallas

Find a local number

Phone conference ID: 330 469 363#

These meetings are subject to change and/or cancellation. If you have any questions regarding these meetings, please call 352.384.3090. All persons are advised that, if they decide to contest any decision

made at any of these meetings, they will need a record of the proceedings and, for such purpose, they may need to ensure that verbatim record of the proceedings is made which record includes the testimony and evidence upon which the appeal is to be based. If any accommodations are needed for persons with disabilities, please contact the County’s Equal Opportunity Office at (352)374-5275 or (TTD) (352)-374-5284.

TW/mm

Attachments:

· [PM Notice 25-333 Zero Waste Grant](#)

EVALUATION

PHASE 1

EVALUATORS

Name	Title	Agreement Accepted On
Alanna Carinio	Public Education Program Coordinator	May 27, 2025 5:40 PM
Patrick Irby	Waste Collection & Alternatives Manager	May 29, 2025 11:17 AM
Jeffery Klugh	Assistant Waste Collection & Alternatives Manager	May 29, 2025 11:33 AM

EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Alignment with the County’s Zero Waste Plan: (Scoring range: 0 – 40 pts.)	Points Based	40 (40% of Total)

Description:

- A. How closely do the Waste Reduction activities proposed in the Grant application align with those in the County’s Zero Waste Plan?

Criteria	Scoring Method	Weight (Points)
Waste Reduction: (Scoring range: 0 – 40 pts.)	Points Based	40 (40% of Total)

Description:

- A. How much solid waste, by weight, will the proposed Waste Reduction activities prevent from reaching a landfill annually? If multiple waste types are being targeted by the Waste Reduction

activities proposed in the Grant application, these weights should be broken down by the applicant by type (e.g. food waste, C&D material, recyclables, etc.).

Criteria	Scoring Method	Weight (Points)
Reliance on Grant Funds: (Scoring range: 0 – 20 pts.)	Points Based	20 (20% of Total)

Description:

- A. Will the Waste Reduction activities proposed in the Grant application be able to continue on beyond the life of the Grant? The business plan provided by the applicant in their Grant application should detail how Grant funds will be replaced by future revenues, or will no longer be necessary, to continue the Waste Reduction activities proposed in the Grant application.

AGGREGATE SCORES SUMMARY

Vendor	Alanna Carinio	Patrick Irby	Jeffery Klugh	Total Score (Max Score 100)
Lost and Found GNV LLC	70	85	85	80
O-Town Compost Inc.	60	70	55	61.67
The Repurpose Project, Inc	50	60	50	53.33

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Alignment with the County's Zero Waste Plan: (Scoring range: 0 – 40 pts.) Points Based 40 Points (40%)	Waste Reduction: (Scoring range: 0 – 40 pts.) Points Based 40 Points (40%)	Reliance on Grant Funds: (Scoring range: 0 – 20 pts.) Points Based 20 Points (20%)	Total Score (Max Score 100)
Lost and Found GNV LLC	38.3	25	16.7	80
O-Town Compost Inc.	38.3	15	8.3	61.67
The Repurpose Project, Inc	38.3	8.3	6.7	53.33

INDIVIDUAL PROPOSAL SCORES

Lost and Found GNV LLC

Alignment with the County’s Zero Waste Plan: (Scoring range: 0 – 40 pts.) | Points Based | 40 Points (40%)

Alanna Carinio: 40

Patrick Irby: 40

Apartment/student turnover has been an issue the BOCC has wanted to tackle for many years.

Jeffery Klugh: 35

Lost & Found GNV’s proposal aligns well with the County’s Zero Waste Plan. A major component of the plan is reuse and developing a circular economy.

Waste Reduction: (Scoring range: 0 – 40 pts.) | Points Based | 40 Points (40%)

Alanna Carinio: 15

Estimate 1100 tons

Patrick Irby: 30

1100 tons

Jeffery Klugh: 30

1,100 tons represents 0.5% of the county's annual landfilled tonnage. While the tonnage may not be huge, the volume saved would have more impact on landfill space

Reliance on Grant Funds: (Scoring range: 0 – 20 pts.) | Points Based | 20 Points (20%)

Alanna Carinio: 15

Cannot be used to pay insurance.

Patrick Irby: 15

Scalable business model.

Jeffery Klugh: 20

Per the business plan, once the grant funding is finished the business should be up and running.

O-Town Compost Inc.

Alignment with the County’s Zero Waste Plan: (Scoring range: 0 – 40 pts.) | Points Based | 40 Points (40%)

Alanna Carinio: 40

Patrick Irby: 40

Composting has greater value compared to C&D or other non-putrescible materials by reducing organic waste in landfill which produces methane when decomposes in anaerobic situation

Jeffery Klugh: 35

Application address the need for composting opportunities outside of backyard composting.

Waste Reduction: (Scoring range: 0 – 40 pts.) | Points Based | 40 Points (40%)

Alanna Carinio: 15

Estimate 130 tons = organics. limited to 500 participants.

Patrick Irby: 20

130 tons of organics.

Jeffery Klugh: 10

Offering composting at the RCCs would only divert 0.06% of the county's annual landfilled tonnage.

Reliance on Grant Funds: (Scoring range: 0 – 20 pts.) | Points Based | 20 Points (20%)

Alanna Carinio: 5

4.1.F excludes using funds for salaries of current positions and insurance.

Patrick Irby: 10

If pilot is successful, will need to become a county budgeted item to continue

Jeffery Klugh: 10

Grant funds would cover the cost for the initial term of the program, but any continuation of the program would depend on the county paying for the service.

The Repurpose Project, Inc

Alignment with the County's Zero Waste Plan: (Scoring range: 0 – 40 pts.) | Points Based | 40 Points (40%)

Alanna Carinio: 40

Patrick Irby: 40

reuse

Jeffery Klugh: 35

The proposal address multiple aspects of the zero waste plan

Waste Reduction: (Scoring range: 0 – 40 pts.) | Points Based | 40 Points (40%)

Alanna Carinio: 5

Did not provide estimate by weight.

Patrick Irby: 15

No tonnage estimate given, but their other facilities are widely utilized.

Jeffery Klugh: 5

No amount of diversion by weight was given, but it would be safe to assume that some material would be diverted

Reliance on Grant Funds: (Scoring range: 0 – 20 pts.) | Points Based | 20 Points (20%)

Alanna Carinio: 5

Is building renovations "maintenance" or "new construction"? Maintenance not eligible for funding. Listed need for additional \$60K for build out. To be funded by "donations" and sales.

Patrick Irby: 5

Grant funds don't fund full repair needs to open. Unknown timeline for full funding to become operational.

Jeffery Klugh: 10

Grant funding should cover the initial renovation of the facility and allow it to begin generating funds needed to expand