



Alachua County Procurement

Theodore "TJ" White, Jr., NIGP-CPP, CPPB
Procurement Manager

Thomas J. Rouse
Contracts Supervisor

6/6/2025

MEMORANDUM

To: Theodore "TJ" White, Jr. NIGP-CPP, CPPB, Procurement Manager
From: Precious Merriweather, Procurement Agent *PM*
Subject: **INTENT TO AWARD**
ITB 26-100- PM Annual Fiber Optic Cabling

<u>Solicitation Deadline:</u>	2:00 PM, Wednesday, May 7, 2025
<u>Solicitation Notifications View Count:</u>	936 Vendors
<u>Solicitations Downloads:</u>	48 Vendors
<u>Solicitations Submissions:</u>	2 Vendors

Vendors:


MidWest Alarm Company, Inc. dba, BCI
Integrated Solutions
Tampa, FL 33619

MCS of Tampa, Inc. dba, Mission Critical
Solutions, Inc.
Tampa, FL 33634

RECOMMENDATION:

The Board to approve the bid award to MCS of Tampa, INC. dba, Mission Critical Solutions, Inc., as the lowest, most responsive, and responsible vendor.

The actual bid award is subject to the appropriate signature authority identified in the Procurement Code.


TJ White (Jr.) 2025 23:13 EDT

Approved
Theodore "TJ" White, Jr., CPPB
Procurement Manager

06/08/25

Date

TW/pm

Vendor Complaints or Grievances; Right to Protest

Unless otherwise governed by state or Federal law, this part shall govern the protest and appeal of Procurement decisions by the County. As used in Part A of Article 9 of the Procurement Code, the term "Bidder" includes anyone that submits a response to an invitation to bid or one who makes an offer in response to a solicitation (e.g., ITB, RFP, ITN), and is not limited solely to one that submits a bid in response to an Invitation to Bid (ITB).

- (1) *Notice of Solicitations and Awards.* The County shall provide notice of all solicitations and awards by electronic posting in accordance with the procedures and Florida law.
- (2) *Solicitation Protest.* Any prospective Bidder may file a solicitation protest concerning a solicitation.
 - (a) *Basis of the Solicitation Protest:* The alleged basis for a solicitation protest shall be limited to the following:
 - i. The terms, conditions or specifications of the solicitation are in violation of, or are inconsistent with this Code, Florida Statutes, County procedures and policies, or the terms of the solicitation at issue, including but not limited to the method of evaluating, ranking or awarding of the solicitation, reserving rights of further negotiations, or modifying or amending any resulting contract; or
 - ii. The solicitation instructions are unclear or contradictory.
 - (b) *Timing and Content of the Solicitation Protest:* The solicitation protest must be in writing and must be received by the Procurement Manager, twhite@alachuacounty.us by no later than the solicitation's question submission deadline. Failure to timely file a solicitation protest shall constitute a total and complete waiver of the Bidder's right to protest or appeal any solicitation defects, and shall bar the Bidder from subsequently raising such solicitation defects in any subsequent Award Protest, if any, or any other administrative or legal proceeding. In the event a solicitation protest is timely filed, the protesting party shall be deemed to have waived any and all solicitation defects that were not timely alleged in the protesting party's solicitation protest, and the protesting party shall be forever barred from subsequently raising or appealing said solicitation defects in a subsequent award protest, if any, or any other administrative or legal proceeding. The solicitation protest must include, at a minimum, the following information:
 - i. The name, address, e-mail and telephone number of the protesting party;
 - ii. The solicitation number and title;
 - iii. Information sufficient to establish that the protesting party has legal standing to file the solicitation Protest because:
 1. It has a substantial interest in and is aggrieved in connection with the solicitation; and
 2. That the protesting party is responsive, in accordance with the criteria set forth in the solicitation, unless the basis for the Solicitation Protest alleges that the criteria set forth in the solicitation is defective, in which case the protesting party must demonstrate that it is responsible in accordance with the criteria that the protesting party alleges should be used;
 - iv. A detailed statement of the basis for the protest;
 - v. References to section of the Code, Florida Statutes, County policies or procedure or solicitation term that the protesting party alleges have been violated by the County or that entitles the protesting party to the relief requested;
 - vi. All supporting evidence or documents that substantiate the protesting party's alleged basis for the protest; and
 - vii. The form of the relief requested.
 - (c) *Review and Determination of Protest:* If the Solicitation Protest is not timely, the Procurement Manager shall notify the protesting party that the Solicitation Protest is untimely and, therefore, rejected. The Procurement Manager shall consider all timely Solicitation Protests and may conduct any inquiry that the Procurement Manager deems necessary to make a determination regarding a protest. The Procurement Manager shall issue a written determination granting or denying the protest. The written determination shall contain a concise statement of the basis for the determination.

(d) *Appeal*: If the protesting party is not satisfied with the Procurement Manager's determination, the protesting party may appeal the determination to the County Manager by filing a written appeal, which sets forth the basis upon which the appeal is based, including all supporting documentation. The scope of the appeal shall be limited to the basis alleged in the Solicitation Protest. The appeal must be filed with the Procurement Manager within five business days of the date on which the Procurement Manager's written determination was sent to the protesting party. Failure to timely file an appeal shall constitute a waiver of the protesting party's rights to an appeal of the Procurement Manager's determination, and the protesting party shall be forever barred from subsequently raising or appealing said Solicitation defects in a subsequent award protest, if any, or any other administrative or legal proceeding. After considering the appeal, the County Manager must determine whether the solicitation should stand, be revised, or be cancelled, and issue a written determination and provide copies of the determination to the protesting party. The determination of the County Manager shall be final and not subject to further appeal under this code.

(3) *Award Protest*. Any Bidder who is not the intended awardee and who claims to be the rightful awardee may file an award protest. However, an award protest is not valid and shall be rejected for lack of standing if it does not demonstrate that the protesting party would be awarded the Solicitation if its protest is upheld.

(a) *Basis of the Award Protest*: The alleged basis for an Award Protest shall be limited to the following:

- i. The protesting party was incorrectly deemed non-responsive due to an incorrect assessment of fact or law;
- ii. The County failed to substantively follow the procedures or requirements specified in the solicitation documents, except for minor irregularities that were waived by the County in accordance with this Code, which resulted in a competitive disadvantage to the protesting party; and
- iii. The County made a mathematical error in evaluating the responses to the solicitation, resulting in an incorrect score and not *protesting party not being selected for award*.

(b) *Timing and Content of the Award Protest*: The Award Protest must be in writing and must be received by the Procurement Manager, twhite@alachuacounty.us by no later than 3:00 PM on the third business day after the County's proposed Award decision was posted by the County. Failure to timely file an Award Protest shall constitute a total and complete waiver of the Bidder's right to protest or appeal the County's proposed Award decision in any administrative or legal proceeding. In the event an Award Protest is timely filed, the protesting party shall be deemed to have waived any and all proposed Award defects that were not timely alleged in the protesting party's Award Protest, and the protesting party shall be forever barred from subsequently raising or appealing said Award defects in any administrative or legal proceeding. The Award Protest must include, at a minimum, the following information:

- i. The name, address, e-mail and telephone number of the protesting party;
- ii. The Solicitation number and title;
- iii. Information sufficient to establish that the protesting party's response was responsive to the Solicitation;
- iv. Information sufficient to establish that the protesting party has legal standing to file the Solicitation Protest because:
 1. The protesting party submitted a response to the Solicitation or other basis for establishing legal standing;
 2. The protesting party has a substantial interest in and is aggrieved in connection with the proposed Award decision; and
 3. The protesting party, and not any other bidder, should be awarded the Solicitation if the protesting party's Award Protest is upheld.
- v. A detailed statement of the basis for the protest;
- vi. References to section of the Code, Florida Statutes, County policies or procedure or solicitation term that the protesting party alleges have been violated by the County or that entitles the protesting party to the relief requested;

- vii. All supporting evidence or documents that substantiate the protesting party's alleged basis for the protest; and
 - viii. The form of the relief requested.
- (c) *Review and Determination of Protest:* If the Award Protest is not timely, the Procurement Manager shall notify the protesting party that the Award Protests is untimely and, therefore, rejected. The Procurement Manager shall consider all timely Award Protests and may conduct any inquiry that the county Procurement Manager deems necessary to resolve the protest by mutual agreement or to make a determination regarding the protests. The Procurement Manager shall issue a written determination granting or denying each protest. The written determination shall contain a concise statement of the basis for the determination.
- (d) Appeal:
 - i. If the protesting party is not satisfied with the Procurement Manager's determination, the protesting party may appeal the determination to the County Manager by filing a written appeal, which sets forth the basis upon which the appeal is based. The scope of the appeal shall be limited to the basis alleged in the award protest. The appeal must be filed with the Procurement Manager within five business days of the date on which the Procurement Manager's written determination was mailed to the protesting party. Failure to timely file an appeal shall constitute a waiver of the protesting party's rights to an appeal of the Procurement Manager's determination, and the protesting party shall be forever barred from subsequently raising or appealing said award defects in any administrative or legal proceeding.
 - ii. After reviewing the appeal, the County Manager will issue a written final determination and provide copies of the determination to the protesting party. Prior to issuing a final determination, the County Manager, in his or her discretion, may direct a hearing officer, or magistrate, to conduct an administrative hearing in connection with the protest and issue findings and recommendations to the County Manager. Prior to a hearing, if held, the Procurement Manager must file with the hearing officer the protest, any background information, and his or her written determination. The protesting party and the County shall equally share the cost of conducting any hearing, including the services of the hearing officer. If applicable, the County Manager may wait to issue a written final determination until after receipt of the findings and recommendations of the hearing officer. The determination of the County Manager shall be final and not subject to further appeal under this code.
- (4) *Burden of Proof:* Unless otherwise provide by Florida law, the burden of proof shall rest with the protesting party.
- (5) *Stay of Procurements during Protests.* In the event of a timely protest, the County shall not proceed further with the solicitation or with the award of the contract until the Procurement Manager, after consultation with the head of the using department, makes a written determination that the award of the solicitation without delay is:
 - (a) Necessary to avoid an immediate and serious danger to the public health, safety, or welfare;
 - (b) Necessary to avoid or substantial reduce significant damage to County property;
 - (c) Necessary to *avoid or substantially reduce interruption of essential County Services; or;*
 - (d) Otherwise in the best interest of the public.



Alachua County, Florida

Procurement

Theodore "TJ" White, Jr. CPPB, Procurement Manager
County Administration Building, Gainesville, FL 32601
(352) 374-5202

EXECUTIVE SUMMARY

ITB No. ITB 26-100-PM

Annual Fiber Optic Cabling

RESPONSE DEADLINE: May 7, 2025 at 2:00 pm

Friday, June 6, 2025

SOLICITATION OVERVIEW

Project Title	Annual Fiber Optic Cabling
Project ID	ITB 26-100-PM
Project Type	Invitation To Bid
Release Date	March 19, 2025
Due Date	May 7, 2025
Procurement Agent	Precious Merriweather
Project Description	<p>Alachua County Board of County Commissioners are calling for and requesting the submission of BID 26-100-PM Annual Fiber Optic Cabling</p> <p>The instructions to bidders and general conditions described herein apply to transactions on material, supplies or services with an estimated aggregate cost of \$500.00 or more.</p> <p>The herein included sections along with Instruction to Bidders, Scope of Work and the Vendor Questionnaire; together with all attached Attachments herein identified, constitute the entire bid package. Specifications and supplementary documents are essential parts of the ITB and requirements occurring in one are as binding as though occurring in all.</p>

Introduction

Summary

Alachua County Board of County Commissioners are requesting the submission of Bids for ITB 26-100-PM Annual Fiber Optic Cabling.

The following apply to this Invitation to Bid (ITB): [Introduction](#), [Instruction to Bidders](#), [Terms and Conditions](#), [Insurance](#), [Scope of Services](#), [Attachments](#), [Sample Agreement](#), [Submittals](#), and [ITB Pricing Form](#). Specifications and supplementary documents are essential parts of the ITB and requirements occurring in one are as binding as though occurring in all.

EXECUTIVE SUMMARY

Invitation To Bid - Annual Fiber Optic Cabling

Page 1

Services, as defined herein, are to include all labor, materials, supplies and equipment in accordance with the terms, conditions, and specifications set forth within this solicitation.

Bidder must be qualified and fully capable of performing the required Services while adhering to all laws, specifications, procedures, protocols, applicable guidance, and industry best practices.

Alachua County Board of County Commissioners are calling for and requesting the submission of BID 26-100-PM Annual Fiber Optic Cabling

The instructions to bidders and general conditions described herein apply to transactions on material, supplies or services with an estimated aggregate cost of \$500.00 or more.

The herein included sections along with Instruction to Bidders, Scope of Work and the Vendor Questionnaire; together with all attached Attachments herein identified, constitute the entire bid package. Specifications and supplementary documents are essential parts of the ITB and requirements occurring in one are as binding as though occurring in all.

Background

Location: Alachua County is located in North Central Florida. The County government seat is situated in Gainesville. Gainesville is located 70 miles southwest of Jacksonville, 129 miles southeast of Tallahassee, 140 miles northeast of Tampa - St. Petersburg and 109 miles northwest of Orlando. Alachua County has a population of over 250,000 and a regional airport. The County itself consists of a total area of 969 square miles.

Form of Government: Alachua County is governed by a Board of five (5) elected County Commissioners and operates under the established County Manager Charter form of government. In addition to the five County Commissioners, there are five elected Constitutional Officers: Supervisor of Elections, Sheriff, Clerk of the Court, Tax Collector, and the Property Appraiser. The Alachua County Attorney also reports to the Board.

Contact Information

Precious Merriweather

Procurement Agent I

Email: pmerriweather@alachuacounty.us

Phone: [\(352\) 337-6269](tel:(352)337-6269)

Department:

Information and Telecom Services

Timeline

Solicitation Release Date	March 19, 2025
Question Submission Deadline	April 27, 2025, 12:01am

Solicitation Submission Deadline	May 7, 2025, 2:00pm
Solicitation Opening – Teams Meeting	<p>May 7, 2025, 2:00pm</p> <p>The scheduled solicitation opening will occur via Teams Meeting; the information to join is provided below. Attendance (live viewing) of the bid opening is not required.</p> <p>Join Microsoft Teams meeting Join on your computer, mobile app or room device:</p> <p>https://teams.microsoft.com/l/meetup-join/19%3ameeting_ZTQyYzk5YzMtZDc4ZS00N2lxLTljMWUtMjAwNTQwN2NjNTNi%40thread.v2/0?context=%7b%22Tid%22%3a%2290fc851d-766d-4d7b-a09c-bfbf1d2dac94%22%2c%22Oid%22%3a%22c82ab8e7-6ee1-4cd5-9191-4aa322a1828f%22%7d</p> <p>Meeting ID: 259 625 692 241 Passcode: yX9G3Q Or call in (audio only) +1 469-998-7938,,366862554# United States, Dallas Phone Conference ID: 366 862 554#</p> <p>If you have a disability and need an accommodation in order to participate, please contact the Alachua County ADA Coordinator at ADA@alachuacounty.us or Equal Opportunity Office at 352-374-5275 at least 7 business days prior to the event. If you are unable to notify the Office prior to the event, please inform an Alachua County employee that you need assistance. TDD/TTY users, please call 711 (Florida Relay Service)</p>

SOLICITATION STATUS HISTORY

Date	Changed To	Changed By
Mar 4, 2025 10:43 AM	Draft	Precious Merriweather
Mar 4, 2025 4:43 PM	Review	Precious Merriweather
Mar 17, 2025 10:30 AM	Final	Precious Merriweather
Mar 17, 2025 10:30 AM	Post Pending	Precious Merriweather
Mar 19, 2025 8:00 AM	Open	OpenGov Bot
May 7, 2025 2:00 PM	Pending	OpenGov Bot
May 8, 2025 3:06 PM	Evaluation	Precious Merriweather

PROPOSALS RECEIVED

Status	Vendor	Contact Info	Submission Date
Submitted	BCI Integrated Solutions	Mervin Kerr mkerr@bcifl.net	Apr 21, 2025 10:54 AM
Submitted	Mission Critical Solutions, Inc.	Eric Faggiolo efaggiolo@mcsoftampa.com	May 7, 2025 10:38 AM
No Bid	Patterson Veterinary	Gregory Pounds pvs.orders.gov-institute@pattersonvet.com	Mar 19, 2025 8:56 AM

VENDOR QUESTIONNAIRE PASS/FAIL

Question Title	BCI Integrated Solutions	Mission Critical Solutions, Inc.
Submittal Confirmation	Pass	Pass
Corporate Resolution	Pass	Pass
State Compliance	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response	No Response
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response	No Response
Option 1: Company is an Alachua County Certified Small Business Enterprise.	Pass	Pass
SBE Certificate	No Response	No Response

EXECUTIVE SUMMARY
ITB No. ITB 26-100-PM
Annual Fiber Optic Cabling

Question Title	BCI Integrated Solutions	Mission Critical Solutions, Inc.
Option 2: I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid.	Pass	Pass
Option 3: SBE Participation.	Pass	Pass
Option 4: SBE Good Faith Effort.	Pass	Fail
Alachua County Government Minimum Wage (GMW)	Pass	Pass
DRUG FREE WORKPLACE	Pass	Pass
Vendor Eligibility	Pass	Pass
List all subcontractor's being utilized on this BID, (NON-SBE) IF no sub contractor are being utilized respond N/A	Pass	Pass
Responsible Agent	Pass	Pass
Number of years in this type of service?	Pass	Pass
Number of years licensed in Alachua County?	Pass	Pass
How many employees "ON THE JOB" each week?	Pass	Pass
Number of employees "ON CALL" each week?	Pass	Pass
Major Equipment	Pass	Pass
Do you currently hold any municipality contracts?	Pass	Pass
If you indicated yes to holding municipality contracts please list them below:	Pass	Pass
References	Pass	Pass
Are your employees screened by:	Pass	Pass
Cancelled or Termination	Pass	Pass
Cancellation and Termination	Pass	Pass
What constitutes your normal business days and working hours?	Pass	Pass
Describe below, the Bidder's operational plan for providing the Services to Alachua County.	Pass	Pass
Conflict of Interest	Pass	Pass

Question Title	BCI Integrated Solutions	Mission Critical Solutions, Inc.
Acknowledgement of Requirements	Pass	Pass

QUESTIONS AND ANSWERS

Approved, Unanswered Questions

Approved, Answers Provided

1. Scope of work

Mar 19, 2025 4:00 PM

Question: Can you please provide a detailed scope of work? I am not sure if it was missing, but this doesn't list where the fiber optic cabling is inside plant, outside plant, new install, maintenance, repairs, splicing, etc. Thank you very much!

Mar 19, 2025 4:00 PM

Answered by dennis garraty: The work will be as needed and may include any of the services listed: inside plant, outside plant, new install, maintenance, repairs, splicing, etc.

Mar 20, 2025 8:26 AM

2. No subject

Mar 20, 2025 3:52 PM

Question: If the contract is intended for replacement and repairs would the county consider additional hourly rates for Underground conduit placement, Fiber placement in existing conduit, Aerial placement, fiber splicing and testing? This would allow us to be more accurate with our hourly rates and potentially provide cost savings to the county.

Mar 20, 2025 3:52 PM

Answered by dennis garraty: Yes, hourly rates for Underground conduit placement, Fiber placement in existing conduit, Aerial placement, fiber splicing and testing can be provided.

Mar 24, 2025 4:21 PM

3. No subject

Mar 20, 2025 3:52 PM

Question: Should we include equipment costs in our hourly rate? If yes what equipment should be included?

Mar 20, 2025 3:52 PM

Answered by dennis garraty: No. The specification of the bid is provide hourly rate pricing.

Mar 25, 2025 10:24 AM

4. No subject

Mar 20, 2025 3:52 PM

Question: What is the average yearly contract value based on previous years?

Mar 20, 2025 3:52 PM

Answered by dennis garraty: Fiber optic cabling services are provided on an as-needed basis. The annual budget allocated for these services is \$20,000.

Mar 25, 2025 10:24 AM

5. Hourly Work Clarification

Mar 25, 2025 7:32 AM

Question: Is the Hourly Rate based on one Technician with Equipment and Vehicle? If Multiple Technicians are needed can this unit be applied as needed? Is there any qualifications or Certifications needed to work on site?

Mar 25, 2025 7:32 AM

Answered by Precious Merriweather: The hourly rate would be static cost. No, there are no special qualifications or Certifications needed to work on site. However, review the Insurance Section 4 for insurance related requirements.

Mar 26, 2025 3:45 PM

6. Fiber Bid

Apr 10, 2025 10:50 AM

Question: Is this request for Construction work or Materials?

Apr 10, 2025 10:50 AM

Answered by dennis garraty: It is a request for "construction work".

Apr 28, 2025 9:08 AM

ADDENDA & NOTICES

ADDENDA ISSUED:

Addendum #1

Apr 22, 2025 5:00 PM

Extended due date to 5/7/2025 and questions and answer deadline until 4/27/2025.

Please use the [See What Changed](#) link to view all the changes made by this addendum.

ADDENDA ACKNOWLEDGEMENTS:

Addendum #1

Proposal	Confirmed	Confirmed At	Confirmed By
BCI Integrated Solutions	X	Apr 23, 2025 8:02 AM	Mervin Kerr
Mission Critical Solutions, Inc.	X	May 6, 2025 11:51 AM	Eric Faggiolo

NOTICES ISSUED:

No Notices issued.

EVALUATION

SELECTED VENDOR TOTALS

Vendor	Total
Mission Critical Solutions, Inc.	\$165.00
BCI Integrated Solutions	\$263.75

TABLE 1

Vendor	Total
Mission Critical Solutions, Inc.	\$165.00
BCI Integrated Solutions	\$263.75


ITA 26-100 Annual Fiber Optic Cabling


Final Audit Report


2025-06-09


Created:	2025-06-06
By:	Precious Merriweather (pmerriweather@alachuacounty.us)
Status:	Signed
Transaction ID:	CBJCHBCAABAAeLI9-3yFDX6LjUZAayBZsynaxGd89yrx


"ITA 26-100 Annual Fiber Optic Cabling" History


 Document created by Precious Merriweather (pmerriweather@alachuacounty.us)
2025-06-06 - 4:55:38 PM GMT


 Document emailed to TJ White (twhite@alachuacounty.us) for signature
2025-06-06 - 4:55:43 PM GMT

 Email viewed by TJ White (twhite@alachuacounty.us)
2025-06-07 - 5:07:49 PM GMT

 Email viewed by TJ White (twhite@alachuacounty.us)
2025-06-08 - 5:02:18 PM GMT

 Email viewed by TJ White (twhite@alachuacounty.us)
2025-06-09 - 3:12:36 AM GMT

 Document e-signed by TJ White (twhite@alachuacounty.us)
Signature Date: 2025-06-09 - 3:17:09 AM GMT - Time Source: server

 Agreement completed.
2025-06-09 - 3:17:09 AM GMT