



Alachua County, Florida

Procurement

Theodore "TJ" White, Jr. CPPB, Procurement Manager
County Administration Building, Gainesville, FL 32601
(352) 374-5202

EXECUTIVE SUMMARY

ITB No. ITB 25-71-MB

Annual On-Demand Repairs, Maintenance, Upgrades, Installations, and Emergency Services for the LenelS2 OnGuard Access Control System

RESPONSE DEADLINE: February 26, 2025 at 2:00 pm

Wednesday, March 19, 2025

SOLICITATION OVERVIEW

Project Title	Annual On-Demand Repairs, Maintenance, Upgrades, Installations, and Emergency Services for the LenelS2 OnGuard Access Control System
Project ID	ITB 25-71-MB
Project Type	Invitation To Bid
Release Date	January 22, 2025
Due Date	February 26, 2025
Procurement Agent	Markisha Boykin, NIGP-CPP, CPPB
Project Description	The Alachua County Board of County Commissioners, represented by the Facilities Management Department (hereafter referred to as "County"), invites qualified and experienced vendors to submit bids for providing on-demand services for the Lenel S2 OnGuard Access Control System. The scope of services includes new installations, routine maintenance, repairs, upgrades, and emergency services on a Time and Materials basis.

Introduction

Summary

Alachua County Board of County Commissioners are requesting the submission of Bids for ITB 25-71-MB Annual On-Demand Repairs, Maintenance, Upgrades, Installations, and Emergency Services for the LenelS2 OnGuard Access Control System.

The following apply to this Invitation to Bid (ITB): [Introduction](#), [Instruction to Bidders](#), [Terms and Conditions](#), [Insurance](#), [Scope of Services](#), [Attachments](#), [Sample Agreement](#), [Submittals](#), and [ITB Pricing Form](#). Specifications and supplementary documents are essential parts of the ITB and requirements occurring in one are as binding as though occurring in all.

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Invitation To Bid - Annual On-Demand Repairs, Maintenance, Upgrades, Installations, and Emergency Services for the LenelS2 OnGuard Access Control System

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Services, as defined herein, are to include all labor, materials, supplies and equipment in accordance with the terms, conditions, and specifications set forth within this solicitation.

Bidder must be qualified and fully capable of performing the required Services while adhering to all laws, specifications, procedures, protocols, applicable guidance, and industry best practices.

The Alachua County Board of County Commissioners, represented by the Facilities Management Department (hereafter referred to as “County”), invites qualified and experienced vendors to submit bids for providing on-demand services for the Lenel S2 OnGuard Access Control System. The scope of services includes new installations, routine maintenance, repairs, upgrades, and emergency services on a Time and Materials basis.

Background

Location: Alachua County is located in North Central Florida. The County government seat is situated in Gainesville. Gainesville is located 70 miles southwest of Jacksonville, 129 miles southeast of Tallahassee, 140 miles northeast of Tampa - St. Petersburg and 109 miles northwest of Orlando. Alachua County has a population of over 250,000 and a regional airport. The County itself consists of a total area of 969 square miles.

Form of Government: Alachua County is governed by a Board of five (5) elected County Commissioners and operates under the established County Manager Charter form of government. In addition to the five County Commissioners, there are five elected Constitutional Officers: Supervisor of Elections, Sheriff, Clerk of the Court, Tax Collector, and the Property Appraiser. The Alachua County Attorney also reports to the Board.

The County currently operates an access control system built on the Lenel S2 OnGuard platform. This system provides access control to multiple County facilities, ensuring secure and authorized entry for staff and visitors. The system manages user credentials for a wide range of personnel and is critical for maintaining security across all controlled access points.

Contact Information

Markisha Boykin, NIGP-CPP, CPPB

Procurement Agent III

Email: mboykin@alachuacounty.us

Phone: [\(352\) 384-3092](tel:(352)384-3092)

Department:

Facilities Management

Timeline

Solicitation Release Date	January 22, 2025
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<p>Question Submission Deadline</p>	<p>February 2, 2025, 12:00am</p>
<p>Solicitation Submission Deadline</p>	<p>February 26, 2025, 2:00pm</p>
<p>Solicitation Opening – Teams Meeting</p>	<p>February 26, 2025, 2:00pm The scheduled solicitation opening will occur via Teams Meeting; the information to join is provided below. Attendance (live viewing) of the bid opening is not required.</p> <p>Join Microsoft Teams meeting Join on your computer, mobile app or room device:</p> <p>https://teams.microsoft.com/l/meetup-join/19%3ameeting_ZTQyYzk5YzMtZDc4ZS00N2lxLTljMWUtMjAwNTQwN2NjNTNi%40thread.v2/0?context=%7b%22Tid%22%3a%2290fc851d-766d-4d7b-a09c-bfbf1d2dac94%22%2c%22Oid%22%3a%22c82ab8e7-6ee1-4cd5-9191-4aa322a1828f%22%7d</p> <p>Meeting ID: 259 625 692 241 Passcode: yX9G3Q Or call in (audio only) +1 469-998-7938,,366862554# United States, Dallas Phone Conference ID: 366 862 554#</p> <p>If you have a disability and need an accommodation in order to participate, please contact the Alachua County ADA Coordinator at ADA@alachuacounty.us or Equal Opportunity Office at 352-374-5275 at least 7 business days prior to the event. If you are unable to notify the Office prior to the event, please inform an Alachua County employee that you need assistance. TDD/TTY users, please call 711 (Florida Relay Service)</p>

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SOLICITATION STATUS HISTORY

Date	Changed To	Changed By
Nov 14, 2024 2:36 PM	Draft	Markisha Boykin, NIGP-CPP, CPPB
Nov 15, 2024 2:23 PM	Review	Markisha Boykin, NIGP-CPP, CPPB
Jan 21, 2025 3:54 PM	Final	Markisha Boykin, NIGP-CPP, CPPB
Jan 21, 2025 3:54 PM	Post Pending	Markisha Boykin, NIGP-CPP, CPPB
Jan 22, 2025 8:30 AM	Open	OpenGov Bot
Feb 26, 2025 2:00 PM	Pending	OpenGov Bot
Feb 26, 2025 4:38 PM	Evaluation	Markisha Boykin, NIGP-CPP, CPPB

PROPOSALS RECEIVED

Status	Vendor	Contact Info	Submission Date
Submitted	BCI Integrated Solutions	Mervin Kerr mkerr@bcifl.net	Feb 25, 2025 3:10 PM
No Bid	Patterson Veterinary	Gregory Pounds pvs.orders.gov- institute@pattersonvet.com	Jan 22, 2025 9:19 AM
Submitted	Security 101 Holdings LLC	Don Cox dcox@security101.com	Feb 21, 2025 10:03 AM
Submitted	Stone Security	Max Wolthuis max@stonesecurity.net	Feb 11, 2025 2:14 PM
Submitted	WW Gay Fire & Integrated System Inc.a Division of Sciens	Davelin Young dyoung@sciensbuildingsolutions.com (904) 233-1535	Feb 20, 2025 11:24 AM

VENDOR QUESTIONNAIRE PASS/FAIL

Question Title	BCI Integrated Solutions	Security 101 Holdings LLC	Stone Security	WW Gay Fire & Integrated System Inc.a Division of Sciens
Submittal Confirmation	Pass	Pass	Pass	Pass
Corporate Resolution	Pass	Pass	Pass	Pass
State Compliance	Pass	Pass	Pass	Pass

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Question Title	BCI Integrated Solutions	Security 101 Holdings LLC	Stone Security	WW Gay Fire & Integrated System Inc.a Division of Sciens
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response	No Response	No Response	No Response
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response	No Response	No Response	No Response
Option 1: Company is an Alachua County Certified Small Business Enterprise.	Pass	Pass	Pass	Pass
SBE Certificate	No Response	No Response	No Response	No Response
Option 2: I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid.	Pass	Pass	Pass	Pass
Option 3: SBE Participation.	Pass	Pass	Pass	Pass
Option 4: SBE Good Faith Effort.	Pass	Pass	Pass	Pass
Alachua County Government Minimum Wage (GMW)	Pass	Pass	Pass	Pass
DRUG FREE WORKPLACE	Pass	Pass	Pass	Pass
Vendor Eligibility	Pass	Pass	Pass	Pass

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Question Title	BCI Integrated Solutions	Security 101 Holdings LLC	Stone Security	WW Gay Fire & Integrated System Inc.a Division of Sciens
List all subcontractor's being utilized on this BID, (NON-SBE) IF no sub contractor are being utilized respond N/A	Pass	Pass	Pass	Pass
Responsible Agent	Pass	Pass	Pass	Pass
Number of years in this type of service?	Pass	Pass	Pass	Pass
Number of years licensed in Alachua County?	Pass	Pass	Pass	Pass
How many employees "ON THE JOB" each week?	Pass	Pass	Pass	Pass
Number of employees "ON CALL" each week?	Pass	Pass	Pass	Pass
Major Equipment	Pass	Pass	Pass	Pass
Do you currently hold any municipality contracts?	Pass	Pass	Pass	Pass
If you indicated yes to holding municipality contracts please list them below:	Pass	Pass	Pass	Pass
References	Pass	Pass	Pass	Pass
Are your employees screened by:	Pass	Pass	Pass	Pass
Cancelled or Termination	Pass	Pass	Pass	Pass
Cancellation and Termination	Pass	Pass	No Response	Pass
What constitutes your normal business days and working hours?	Pass	Pass	Pass	Pass

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Question Title	BCI Integrated Solutions	Security 101 Holdings LLC	Stone Security	WW Gay Fire & Integrated System Inc.a Division of Sciens
Describe below, the Bidder’s operational plan for providing the Services to Alachua County.	Pass	Pass	Pass	Pass
Conflict of Interest	Pass	Pass	Pass	Pass
Acknowledgement of Requirements	Pass	Pass	Pass	Pass

QUESTIONS AND ANSWERS

Approved, Unanswered Questions

Approved, Answers Provided

1. Previous Award

Jan 31, 2025 8:22 AM

Question: I need to submit for public records document for the last contract renewal for the Lenel OnGuard System that is currently out to bid. It should show who it was awarded to at what price and all who bid the project and what numbers everyone came in at. Please let me know if there is anything else you need on my end.

Jan 31, 2025 8:22 AM

Answered by Markisha Boykin, NIGP-CPP, CPPB: Please see Official Notice #2.

Jan 31, 2025 9:41 AM

ADDENDA & NOTICES

ADDENDA ISSUED:

Addendum #1

Feb 12, 2025 1:07 PM

Please use the [See What Changed](#) link to view all the changes made by this addendum.

The due date has been extended to February 26, 2025 at 2:00 p.m.

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ADDENDA ACKNOWLEDGEMENTS:

Addendum #1

Proposal	Confirmed	Confirmed At	Confirmed By
Stone Security	X	Feb 13, 2025 10:34 AM	max Wolthuis
WW Gay Fire & Integrated System Inc.a Division of Sciens	X	Feb 20, 2025 11:20 AM	Davelin Young
Security 101 Holdings LLC	X	Feb 21, 2025 9:40 AM	Don Cox
BCI Integrated Solutions	X	Feb 20, 2025 3:49 PM	Mervin Kerr

NOTICES ISSUED:

Notice #1

Jan 31, 2025 9:41 AM

Please review Official Notice #2.

Notice #2

Jan 31, 2025 10:55 AM

Please see the attached documents.

Attachments:

- [WQ Access Control - Security 101 - Signed](#)
- [WQ Access Control - Convergent Response Wise Signed 01112023](#)
- [W Q Access Control Bid Sheet](#)

Notice #3

Mar 12, 2025 9:22 AM

RECOMMENDATION:

The Board approve the bid award to BCI Integrated Solutions, as the primary and Security 101 Holdings, LLC, as the secondary, lowest, most responsive, and responsible vendors.

The actual bid award is subject to the appropriate signature authority identified in the Procurement Code.

Attachments:

- [ITA ITB 25-71 MB Annual On-Demand LenelS2 Service SIGNED3.12.2025](#)

EVALUATION

SELECTED VENDOR TOTALS

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Vendor	Total
BCI Integrated Solutions	\$527.00
Security 101 Holdings LLC	\$1,250.00
Stone Security	\$1,555.00
WW Gay Fire & Integrated System Inc.a Division of Sciens	\$1,859.00

STANDARD HOURLY RATES

The following hourly rates will apply for all services provided in the Scope of Work Award will be based on Standard Hourly Rates & Fees.

Vendor	Total
BCI Integrated Solutions	\$68.00
Security 101 Holdings LLC	\$150.00
Stone Security	\$180.00
WW Gay Fire & Integrated System Inc.a Division of Sciens	\$220.00

AS NEEDED HOURLY RATES

The following hourly rates will apply for all services provided in the Scope of Work

Vendor	Total
BCI Integrated Solutions	\$358.00
Security 101 Holdings LLC	\$900.00
Stone Security	\$1,270.00
WW Gay Fire & Integrated System Inc.a Division of Sciens	\$1,439.00

FEES

The following fees may not all be applicable. Enter zero (0) for anything that does not apply. These charges should be clearly itemized on all invoices for transparency.

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Vendor	Total
BCI Integrated Solutions	\$101.00
Stone Security	\$105.00
Security 101 Holdings LLC	\$200.00
WW Gay Fire & Integrated System Inc.a Division of Sciens	\$200.00

MATERIALS

Percentage discount or mark-up from MSRP on Lenel branded materials and equipment. Percentage mark-up from cost for third party materials and equipment.

Informational table contains no pricing