



Alachua County Budget and Fiscal Services Procurement

Theodore "TJ" White, Jr. CPPB
Procurement Manager

Thomas J. Rouse
Contracts Supervisor

February 10, 2025

MEMORANDUM

To: Theodore "TJ" White, Jr. CPPB, Procurement Manager
From: Mandy Mullins, Procurement Agent I
Subject: **INTENT TO AWARD**
ITB 25-209 Annual Purchase of Safety Shoes (ITB)

Solicitation Deadline: 2:00 PM, February 5, 2025
Solicitation Notifications View Count: 485 Vendors
Solicitations Downloads: 21 Vendors
Solicitations Submissions: 3 Vendors

Vendors:

Alachua Farm & Lumber, Inc.
Alachua, FL 32615


Boot Barn, Inc.
Gainesville, FL 32608

Maaeka III, LLC, dba Red Wing Shoe Store
Gainesville, FL

RECOMMENDATION:

The Board to approve the bid award to Alachua Farm & Lumber, Inc., Boot Barn, Inc. and Maaeka III, LLC, dba Red Wing Shoe Store, as the lowest, most responsive, and responsible Vendor.

The actual bid award is subject to the appropriate signature authority identified in the Procurement Code.


TJ White (Feb 11, 2025 15:03 EST)
Approved
Theodore "TJ" White, Jr., CPPB
Procurement Manager

Feb 11, 2025
Date

TW/mm



Alachua County, Florida

Procurement

Theodore "TJ" White, Jr. CPPB, Procurement Manager
County Administration Building, Gainesville, FL 32601
(352) 374-5202

EXECUTIVE SUMMARY

ITB No. ITB 25-209-MM

Annual Purchase of Safety Shoes

RESPONSE DEADLINE: February 5, 2025 at 2:00 pm

Tuesday, February 11, 2025

SOLICITATION OVERVIEW

| | |
|----------------------------|--|
| Project Title | Annual Purchase of Safety Shoes |
| Project ID | ITB 25-209-MM |
| Project Type | Invitation To Bid |
| Release Date | January 8, 2025 |
| Due Date | February 5, 2025 |
| Procurement Agent | Mandy Mullins |
| Project Description | Purpose: Alachua County Board of County Commissioners are seeking the services of a qualified vendor to supply safety shoes on a continuing supply basis to County employees in accordance with the technical specifications contained in this ITB. |

Introduction

Summary

Alachua County Board of County Commissioners are requesting the submission of Bids for ITB 25-209-MM Annual Purchase of Safety Shoes.

The following apply to this Invitation to Bid (ITB): [Introduction](#), [Instruction to Bidders](#), [Terms and Conditions](#), [Insurance](#), [Scope of Services](#), [Attachments](#), [Sample Agreement](#), [Submittals](#), and [ITB Pricing Form](#). Specifications and supplementary documents are essential parts of the ITB and requirements occurring in one are as binding as though occurring in all.

Services, as defined herein, are to include all labor, materials, supplies and equipment in accordance with the terms, conditions, and specifications set forth within this solicitation.

Bidder must be qualified and fully capable of performing the required Services while adhering to all laws, specifications, procedures, protocols, applicable guidance, and industry best practices.

EXECUTIVE SUMMARY

Invitation To Bid - Annual Purchase of Safety Shoes

Page 1

Purpose: Alachua County Board of County Commissioners are seeking the services of a qualified vendor to supply safety shoes on a continuing supply basis to County employees in accordance with the technical specifications contained in this ITB.

Background

Location: Alachua County is located in North Central Florida. The County government seat is situated in Gainesville. Gainesville is located 70 miles southwest of Jacksonville, 129 miles southeast of Tallahassee, 140 miles northeast of Tampa - St. Petersburg and 109 miles northwest of Orlando. Alachua County has a population of over 270,000 and a regional airport. The County itself consists of a total area of 969 square miles.

Form of Government: Alachua County is governed by a Board of five (5) elected County Commissioners and operates under the established County Manager Charter form of government. In addition to the five County Commissioners, there are five elected Constitutional Officers: Supervisor of Elections, Sheriff, Clerk of the Court, Tax Collector, and the Property Appraiser. The Alachua County Attorney also reports to the Board.

Contact Information

Mandy Mullins

Procurement Agent I

12 SE 1st Street, 3rd Floor

Gainesville, FL 32601

Email: mmmullins@alachuacounty.us

Phone: (352) 384-3090

Department:

Procurement

Timeline

| | |
|---|---------------------------|
| Solicitation Release Date | January 8, 2025 |
| Question Submission Deadline | January 26, 2025, 12:00am |
| Solicitation Submission Deadline | February 5, 2025, 2:00pm |

| | |
|--|---|
| <p>Solicitation Opening – Teams Meeting</p> | <p>February 5, 2025, 2:00pm The scheduled solicitation opening will occur via Teams Meeting; the information to join is provided below. Attendance (live viewing) of the bid opening is not required.</p> <p>Join Microsoft Teams meeting Join on your computer, mobile app or room device:</p> <p>https://teams.microsoft.com/l/meetup-join/19%3ameeting_ZTQyYzk5YzMtZDc4ZS00N2IxLTljMWUtMjAwNTQwN2NjNTNi%40thread.v2/0?context=%7b%22id%22%3a%2290fc851d-766d-4d7b-a09c-bfbf1d2dac94%22%2c%22oid%22%3a%22c82ab8e7-6ee1-4cd5-9191-4aa322a1828f%22%7d</p> <p>Meeting ID: 259 625 692 241 Passcode: yX9G3Q Or call in (audio only) +1 469-998-7938,,366862554# United States, Dallas Phone Conference ID: 366 862 554#</p> <p>If you have a disability and need an accommodation in order to participate, please contact the Alachua County ADA Coordinator at ADA@alachuacounty.us or Equal Opportunity Office at 352-374-5275 at least 7 business days prior to the event. If you are unable to notify the Office prior to the event, please inform an Alachua County employee that you need assistance. TDD/TTY users, please call 711 (Florida Relay Service)</p> |
|--|---|

SOLICITATION STATUS HISTORY

| Date | Changed To | Changed By |
|----------------------|------------|---------------|
| Dec 3, 2024 12:09 PM | Draft | Mandy Mullins |
| Dec 3, 2024 1:23 PM | Review | Mandy Mullins |

| Date | Changed To | Changed By |
|-----------------------|---------------|---------------|
| Jan 6, 2025 5:17 AM | Final | Mandy Mullins |
| Jan 6, 2025 5:17 AM | Post Pending | Mandy Mullins |
| Jan 8, 2025 6:00 AM | Open | OpenGov Bot |
| Feb 5, 2025 2:00 PM | Pending | OpenGov Bot |
| Feb 5, 2025 2:29 PM | Evaluation | Mandy Mullins |
| Feb 10, 2025 5:48 AM | Pending | Mandy Mullins |
| Feb 10, 2025 5:48 AM | Evaluation | Mandy Mullins |
| Feb 10, 2025 5:49 AM | Award Pending | Mandy Mullins |
| Feb 10, 2025 12:41 PM | Evaluation | Mandy Mullins |

PROPOSALS RECEIVED

| Status | Vendor | Contact Info | Submission Date |
|-----------|-----------------------|---|----------------------|
| Submitted | Alachua Farm & Lumber | James Tanner afl.bkpr@gmail.com (386) 462-3003 | Feb 4, 2025 11:20 AM |
| Submitted | Boot Barn | Bill Ledet bledet@bootbarn.com (346) 330-0604 | Jan 8, 2025 2:25 PM |
| No Bid | Patterson Veterinary | Gregory Pounds pvs.orders.gov- institute@pattersonvet.com | Jan 8, 2025 10:54 AM |
| Submitted | Red Wing Shoes | Randal Steiner rsteiner@redwingshoes- rcg.com (404) 927-3345 | Feb 4, 2025 3:45 PM |

VENDOR QUESTIONNAIRE PASS/FAIL

| Question Title | Alachua Farm & Lumber | Boot Barn | Red Wing Shoes |
|---------------------------------|-----------------------|-----------|----------------|
| Submittal Confirmation | Pass | Pass | Pass |
| Brick and Mortor Store Location | Pass | Pass | Pass |
| Corporate Resolution | Pass | Pass | Pass |
| State Compliance | Pass | Pass | Pass |

EXECUTIVE SUMMARY
 ITB No. ITB 25-209-MM
 Annual Purchase of Safety Shoes

| Question Title | Alachua Farm & Lumber | Boot Barn | Red Wing Shoes |
|--|-----------------------|-------------|----------------|
| Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request | Pass | Pass | Pass |
| Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request | No Response | No Response | No Response |
| Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request | No Response | No Response | No Response |
| Option 1: Company is an Alachua County Certified Small Business Enterprise. | Pass | Pass | Pass |
| SBE Certificate | No Response | No Response | No Response |
| Option 2: I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid. | Pass | Pass | Pass |
| Option 3: SBE Participation. | Pass | Pass | Pass |
| Option 4: SBE Good Faith Effort. | Pass | Pass | Pass |
| Alachua County Government Minimum Wage (GMW) | | | |
| DRUG FREE WORKPLACE | Pass | Pass | Pass |
| Vendor Eligibility | Pass | Pass | Pass |
| List all subcontractor's being utilized on this BID, (NON-SBE) IF no sub contractor are being utilized respond N/A | Pass | Pass | Pass |
| Responsible Agent | Pass | Pass | Pass |
| Number of years in this type of service? | Pass | Pass | Pass |
| How many employees "ON THE JOB" each week? | Pass | Pass | Pass |
| Do you currently hold any municipality contracts? | Pass | Pass | Pass |

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| Question Title | Alachua Farm & Lumber | Boot Barn | Red Wing Shoes |
|---|-----------------------|-------------|----------------|
| If you indicated yes to holding municipality contracts please list them below: | Pass | Pass | |
| References | Pass | Pass | Pass |
| Are your employees screened by: | Pass | Pass | Pass |
| Cancelled or Termination | Pass | Pass | Pass |
| Cancellation and Termination | Pass | No Response | Pass |
| What constitutes your normal business days and working hours? | Pass | Pass | Pass |
| Describe below, the Bidder's operational plan for providing the Services to Alachua County. | Pass | Pass | Pass |
| Conflict of Interest | Pass | Pass | |
| Acknowledgement of Requirements | Pass | Pass | Pass |

PRICING RESPONSES

PRICING

| Line Item | Pricing | | Alachua Farm & Lumber | Boot Barn | Red Wing Shoes |
|-----------|--------------|-----------------|-----------------------|------------|----------------|
| | Description | Unit of Measure | Percentage | Percentage | Percentage |
| 1 | Ariat | pr | 10% | 18% | No Bid |
| 2 | Avenger | pr | No Bid | 18% | No Bid |
| 3 | Bates | pr | No Bid | 18% | No Bid |
| 4 | Carhartt | pr | No Bid | 18% | No Bid |
| 5 | Caterpillar | pr | No Bid | 18% | No Bid |
| 6 | Florsheim | pr | No Bid | 18% | No Bid |
| 7 | Footspec | pr | No Bid | 18% | No Bid |
| 8 | Georgia | pr | 10% | 18% | No Bid |
| 9 | Genuine Grip | pr | No Bid | 18% | No Bid |

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| Pricing | | | Alachua Farm & Lumber | Boot Barn | Red Wing Shoes |
|-----------|-------------|-----------------|-----------------------|------------|----------------|
| Line Item | Description | Unit of Measure | Percentage | Percentage | Percentage |
| 10 | Hyttest | pr | No Bid | No Bid | No Bid |
| 11 | Ironage | pr | No Bid | 18% | No Bid |
| 12 | Justin | pr | 10% | 18% | No Bid |
| 13 | Keen | pr | No Bid | 18% | No Bid |
| 14 | Knapp | pr | No Bid | 18% | No Bid |
| 15 | Merrell | pr | No Bid | 18% | No Bid |
| 16 | New Balance | pr | No Bid | 18% | No Bid |
| 17 | Nordtrail | pr | No Bid | No Bid | No Bid |
| 18 | Redwing | pr | No Bid | No Bid | 15% |
| 19 | Reebok | pr | No Bid | 18% | No Bid |
| 20 | Rocky | pr | 10% | 18% | No Bid |
| 21 | Rockport | pr | No Bid | 18% | No Bid |
| 22 | Sketchers | pr | 10% | 18% | No Bid |
| 23 | Thorogood | pr | No Bid | 18% | No Bid |
| 24 | Timberland | pr | No Bid | 18% | No Bid |
| 25 | Tonylama | pr | No Bid | 18% | No Bid |
| 26 | Volcom | pr | No Bid | 18% | No Bid |
| 27 | Wolverine | pr | No Bid | 18% | No Bid |
| 28 | Accessories | pr | No Bid | 18% | 0% |

CATALOG/STORE DISCOUNT

PERCENTAGE (%) OFF LIST PRICE ITEMS NOT LISTED IN PRICING FORM

| CATALOG/STORE DISCOUNT | | | Alachua Farm & Lumber | Boot Barn | Red Wing Shoes |
|------------------------|---|-----------------|-----------------------|------------|----------------|
| Line Item | Description | Unit of Measure | Percentage | Percentage | Percentage |
| 30 | CATALOG/STORE DISCOUNT - CATALOG/STORE DISCOUNT - PERCENTAGE (%) OFF LIST PRICE | pr | 10% | 18% | 15% |

QUESTIONS AND ANSWERS

Approved, Unanswered Questions

Approved, Answers Provided

1. No subject

Jan 8, 2025 1:05 PM

Question: Is there a current contract for this solicitation and if so, please provide details such as prices, current vendor and terms.

Jan 8, 2025 1:05 PM

Answered by Mandy Mullins: The county currently uses Red Wing utilizing GSA Contract 47ASWA22D00AB. The approximate funds spend are around \$30,000.00. The link to the contract is <https://www.gsaelibrary.gsa.gov/ElibMain/home.do><http://www.gsaelibrary.%20gsa.gov/ElibMain/contractorInfo.do?contractNumber=47QSWA20D002B&contractorName=D.+H.+PACE+COMPANY%2C+INC.&executeQuery=YES>

Jan 8, 2025 1:18 PM

2. Scope of Services

Jan 8, 2025 2:37 PM

Question: Can participate to this bid with only a mobile footwear unit?

Jan 8, 2025 2:37 PM

Answered by Mandy Mullins: See Scope of Services 5.4. MANDATORY REQUIREMENTS

Jan 10, 2025 6:33 AM

3. Scope of Services

Jan 8, 2025 2:35 PM

Question: Could you please provide the total number of employees who are required to wear safety shoes and are currently serving under this contract?

Jan 8, 2025 2:35 PM

Answered by Mandy Mullins: Public Works 123 EPD/Lands 56 Solid Waste 43 Facility Maintenance 25 Animal Care 17 Codes Admin 6 Administration 2

Jan 10, 2025 6:33 AM

ADDENDA & NOTICES

ADDENDA ISSUED:
No Addenda issued.

NOTICES ISSUED:
No Notices issued.

EVALUATION

SELECTED VENDOR TOTALS

| Vendor | Total |
|-----------------------|--------|
| Alachua Farm & Lumber | \$0.00 |
| Boot Barn | \$0.00 |
| Red Wing Shoes | \$0.00 |

PRICING

| Pricing | | | Alachua Farm & Lumber | Boot Barn | Red Wing Shoes |
|-----------|--------------|-----------------|-----------------------|------------|----------------|
| Line Item | Description | Unit of Measure | Percentage | Percentage | Percentage |
| 1 | Ariat | pr | 10% | 18% | No Bid |
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|-----------|-------------|-----------------|-----------------------|------------|----------------|
| Line Item | Description | Unit of Measure | Percentage | Percentage | Percentage |
| 16 | New Balance | pr | No Bid | 18% | No Bid |
| 17 | Nordtrail | pr | No Bid | No Bid | No Bid |
| 18 | Redwing | pr | No Bid | No Bid | 15% |
| 19 | Reebok | pr | No Bid | 18% | No Bid |
| 20 | Rocky | pr | 10% | 18% | No Bid |
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CATALOG/STORE DISCOUNT

PERCENTAGE (%) OFF LIST PRICE ITEMS NOT LISTED IN PRICING FORM

| CATALOG/STORE DISCOUNT | | | Alachua Farm & Lumber | Boot Barn | Red Wing Shoes |
|------------------------|---|-----------------|-----------------------|------------|----------------|
| Line Item | Description | Unit of Measure | Percentage | Percentage | Percentage |
| 30 | CATALOG/STORE DISCOUNT - CATALOG/STORE DISCOUNT - PERCENTAGE (%) OFF LIST PRICE | pr | 10% | 18% | 15% |