



Agenda Item Summary

File #: 25-00167

Agenda Date: 2/25/2025

Agenda Item Name:

Agreement with True North Consulting Group, LLC d/b/a TNCG (14581) for Request for Proposal (RFP) 24-509 Alachua County ITS Penetration (PEN) Test for Information & Telcom Services.

Presenter:

Kevin Smith, Information & Telcom Director, 352.374.5242
Theodore White, Procurement Manager, 352.374.5202

Description:

Agreement with True North Consulting Group, LLC d/b/a TNCG (14581) for RFP 24-509 Alachua County ITS Penetration (PEN) Test, in the amount not to exceed (NTE) \$66,970.00 for Information & Telcom Services. The purpose of this penetration test is to identify and address security vulnerabilities to improve the organization's overall security posture.

Recommended Action:

Approve and authorize the Chair to execute Agreement with True North Consulting Group, LLC d/b/a TNCG (14581) in the amount not to exceed (NTE) \$66,970.00, for RFP 24-509 Alachua County ITS Penetration (PEN) Test, for Information & Telcom Services.

Prior Board Motions:

January 14, 2025, the Board approved the ranking and authorized staff to negotiate an agreement for RFP 24-509 Alachua County ITS Penetration (PEN) Test, for Information & Telcom Services. Item 25-00044.

Fiscal Note:

ITS has \$100,000.00 budgeted in 001.16.1620.519.31.00 (Tech Investment-Professional Services)

Strategic Guide:

All Other Mandatory and Discretionary Services

Background:

To enhance the organization's cybersecurity posture and proactively identify potential vulnerabilities, Information & Telecom Services recommends procuring the services of True North Consulting Group, LLC (d/b/a TNCG), the awarded vendor for Request for Proposal (RFP) 24-509, Alachua County ITS Penetration (PEN) Test, to conduct a penetration test.

This assessment will evaluate the security of our internal and external network infrastructure, identify security gaps, provide remediation recommendations, and deliver a detailed report of findings, including an executive summary for leadership review.

RFP 24-509 Alachua County ITS Penetration (PEN) Test was released on July 3, 2024. The deadline for receipt of RFP 24-509 Alachua County ITS Penetration (PEN) Test was August 28, 2024; twenty-nine (29) vendors responded. One (1) vendor's response disqualified "minimum response requirements not met". Twelve (12) vendors responses disqualified "incomplete response".

The project details can be found here:

<https://procurement.opengov.com/portal/alachuacounty/projects/97666>