



Agenda Item Summary

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**File #: 25-00044**

**Agenda Date: 1/14/2025**

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**Agenda Item Name:**

**Ranking of Request for Proposal (RFP) 24-509 Alachua County ITS Penetration (PEN) Test for Information & Telcom Services.**

**Presenter:**

Kevin Smith, Information & Telcom Director, 352.374.5242  
Theodore White, Procurement Manager, 352.374.5202

**Description:**

Ranking of RFP 24-509 Alachua County ITS Penetration (PEN) Test for Information & Telcom Services.

**Recommended Action:**

Approve the ranking and authorize staff to negotiate an agreement for RFP 24-509-PM Alachua County ITS Penetration (PEN) Test:

1. True North Consulting Group, LLC dba WWW.TNCG.COM
2. Global Solutions Group, Inc.
3. Shorebreak iThreat Security, LLC
4. LanceSoft, Inc.
5. Affinity IT Security Services
6. InterSec, Inc.
7. Cyber Security Services, LLC
8. Tyler Technologies, Inc.
9. Anthony Brunson P.A.
10. United Data Technologies, Inc.
11. GoSecure, Inc.
12. Sentinel Technologies, Inc.
13. Brackish Security, LLC
14. TechGuard Security, LLC
15. Continuum GRC, Inc.
16. Helios Innovations, LLC

Authorize staff to negotiate an agreement with the top ranked firm. Should the staff be unable to negotiate a satisfactory agreement with the top ranked firm, negotiations with the unsuccessful firm will be terminated. Negotiations with the second ranked firm may be undertaken in the same manner in order of ranking until an agreement is reached, and so forth.

**Prior Board Motions:**

N/A

**Fiscal Note:**

This is for Ranking only. No fiscal impact until the agreement is approved by the Board. Budget in the amount of \$100,000 is available in Professional Services account 001.16.1620.519.31.00.

**Strategic Guide:**

All Other Mandatory and Discretionary Services

**Background:**

The purpose of this penetration test is to identify and address security vulnerabilities to improve the organization's overall security posture.

RFP 24-509 Alachua County ITS Penetration (PEN) Test was released on July 3, 2024. The deadline for receipt of RFP 24-509 Alachua County ITS Penetration (PEN) Test was August 28, 2024; twenty-nine (29) vendors responded. One (1) vendor's response disqualified "minimum response requirements not met". Twelve (12) vendors responses disqualified "incomplete response".

The project details can be found here:

<https://procurement.opengov.com/portal/alachuacounty/projects/97666>