

From: [Dee Maloy](#)
To: [Jacqueline A. Taylor](#)
Subject: Re: Motorola Solutions Quote # 2900797
Date: Thursday, December 5, 2024 9:12:40 AM
Attachments: [image001.png](#)
[image002.png](#)
[image003.png](#)
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[image006.png](#)
[image007.png](#)
[Alachua County Fire Rescue-MARC QUOTE 2900797 APX8000 ALL BAND QTY 10 27% discount.pdf](#)

Good Morning, Jacqueline

Sorry for the late reply, it's been a crazy couple of days

The pricing you are looking at is the latest, and it only shows the price for a 1.5. I quoted the APX8000 M2.5, which is the model I was asked to provide.

Yes, it all falls under line 264 APX Radio and Software Features and Accessories

All pricing on the quote is broken down and shows the 27% discount, I have attached it for clarity

Please let me know if you need anything further.

Best Regards, Dee



Dee Maloy

**Motorola Solutions
Manufacturer Representative**

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On Wed, Dec 4, 2024 at 7:53 AM Jacqueline A. Taylor <jataylor@alachuacounty.us> wrote:

Good morning Dee,

We put the PO through the Procurement this morning and they have some questions.

Line #1 on the quote reads APX 8000 ALL BAND PORTABLE MODEL 2 PORTABLE MODEL **2.5** and the

Price list reads APX8000 7/800 MODEL 1.5 – can you confirm which model we are receiving? Does the quote need to be updated, or do we have an old pricing list?

Procurement is also asking that all pricing matches the price list. On the Quote line #1 is \$5,396.39 but on the price list it is \$5,210.74.

Can you also confirm that line 1E, 1J, 1K, 1L, and 1M all fall under APX Radio Software Features and Accessories (line 264) of the price list? They are not listed out individually.

Thank you,

Jackie Taylor

From: Dee Maloy <dee.maloy@tri-co.us>
Sent: Tuesday, December 3, 2024 4:17 PM
To: Jacqueline A. Taylor <jataylor@alachuacounty.us>
Subject: Re: Motorola Solutions Quote # 2900797

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Jacqueline,

I believe what you are referring to is the 3-year essential service which is (1C) \$1,840.00 for 10 units at \$184.00 each. That service does not have a NASPO discount.

Please let me know if you have any other questions

Best Regards, Dee



Dee Maloy

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On Tue, Dec 3, 2024 at 3:24 PM Jacqueline A. Taylor <jataylor@alachuacounty.us> wrote:

Good afternoon,

I have received the attached quote to enter a purchase order for. When I was comparing the quote pricing to the NASPO price list it seems the radio is quoted at \$5,396.39 and the price list indicates \$5,210.74. Is the quoted price including a feature that I am missing?

Thank you,

Jackie Taylor



Jacqueline A. Taylor

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