



**Proposal Evaluation**  
**Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories RFP #091521**

Possible Points	72 HOUR, LLC dba National Auto Fleet Group	CONTEMPORARY MOTOR CARS, INC.	Creative Bus Sales, Inc.	Davis Chevrolet, GMC, Buick, Ltd.	Donlen, LLC	GreenPower Motor Company, Inc.	Lithia Toyota of Billings II, LLC	Lordstown Motors Corp.	Mike Albert Leasing, Inc.	RO Truck & Equipment LLC DBA RO Bus Sales	Tesla, Inc.	TROPICAL FORD, INC.	VALLEY FORD TRUCK, INC.
Conformance to Terms/ Conditions to Include Documentation	50	46	33	38	34	38	34	37	36	35	40	38	41
Pricing	400	355	244	298	240	268	268	264	259	255	260	301	314
Financial, Industry and Marketplace Successes	75	66	56	63	47	49	50	46	55	58	60	55	64
Bidder's Ability to Sell/ Service Contract Nationally	100	84	66	79	60	72	70	59	70	64	82	65	77
Bidder's Marketing Plan	50	47	31	40	26	31	29	36	36	34	34	36	40
Value Added Attributes	75	61	43	45	49	58	49	64	49	48	65	56	53
Warranty Coverages and Information	50	43	37	40	38	39	41	41	38	38	44	41	39
Depth and Breadth of Offered Equipment, Products, or Services	200	176	134	146	155	154	149	133	156	156	143	160	166
<b>Total Points</b>	<b>1,000</b>	<b>878</b>	<b>644</b>	<b>749</b>	<b>649</b>	<b>709</b>	<b>690</b>	<b>680</b>	<b>699</b>	<b>688</b>	<b>728</b>	<b>752</b>	<b>794</b>
<b>Rank Order</b>	<b>1</b>	<b>12</b>	<b>4</b>	<b>11</b>	<b>6</b>	<b>8</b>	<b>10</b>	<b>7</b>	<b>9</b>	<b>5</b>	<b>3</b>	<b>2</b>	

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