

SINGLE/SOLE SOURCE JUSTIFICATION FORM

Complete this form when requesting an exception to the county's competitive procurement policy where only one firm has a product that will meet the project's needs or product specifications, or only one firm can do the work requested. Completing this form does not guarantee that the proposed vendor will be selected. It is the requester's responsibility to provide all required information and documentation as indicated in this form.

Procurement Manager reserves the right to competitively bid, negotiate, or solicit additional information and remains the final authority on all procurement issues.

Type of Source
<p>Sole Source: The <i>ONLY</i> known supplier for unique products and services where no other options are available</p> <p>Single Source: Though there may be alternate sources for the product or service requested, circumstances dictate the use of the proposed vendor, i.e., availability, timeliness, location, etc.</p>

Part I: General Requester Information

Department Name: Fire Rescue	Division Name: Operations
Will the Annual Amount Exceed \$50,000.00? <input checked="" type="radio"/> Yes <input type="radio"/> No	

Part II: Vendor Information

Vendor Name: Rescue Systems Unlimited	Vendor Contact Name: Luther McClellan
Vendor Contact Phone: 850-697-2457	Vendor Contact Email: Luther@RescueSystemsunlimited.com

Part III: Single/Sole Source Justification (check one or more)
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DESCRIPTION OF PURPOSE: The Manufacturer, model number and / or generic description.

Genesis Rescue System Tools and Maintenance.

1	Parts/Equipment can Only be Obtained from Original Manufacturer - Not Available through Distributors.
2	<input checked="" type="checkbox"/> Only Authorized Area Distributor of The Original Manufacturer.
3	Proprietary Item/Service (Explain Below)
4	<input checked="" type="checkbox"/> Parts/Equipment Not Interchangeable with Similar Parts of Another Manufacturer (Explain Below)
5	<input checked="" type="checkbox"/> This is the Only Known Item/Source that will Meet the Specialized Needs of this Department Or Perform the Intended Function. (Explain Below)
6	<input checked="" type="checkbox"/> Parts/Equipment are Required from this Vendor to Provide Standardization (Explain Below)
7	Upgrade to Existing Software. Available Only from The Producer of this Software Who Sells on Direct Basis Only.
8	An Awarding Agency or Passthrough that Was Competitively Procured.
9	None of the Above Apply. Detailed Explanation for Source Request (Explain Below) <i>Describe the full scope of work contemplated including installation if required; items should include brand, model and part number if applicable;</i>

Rescue Systems Unlimited LLC is the sole supplier/distributor for products manufactured by Genesis Rescue Systems, Milwaukee 28V 5Ah battery, Genesis Air Lifting Bags, Kodiak Struts, and Quick-Kut Air Hammers in Florida and Georgia. They are the solely responsible for all sales, service, and training in Florida, South Alabama, and Georgia. At the end of 2020 a competitive evaluation was complete to evaluate the tools for use and determined Genesis Rescue extrication tools met the specific needs for the Fire Rescue Department.

The Genesis Rescue extrication tools are: 1) all tools meet the stringent NFPA 1936 verification. 2) Non-proprietary battery platform. 3) The batteries have a 3-year warranty from the manufacturer and an additional 2-year warranty from Rescue Systems Unlimited. 4) The tools have removable, adjustable handles that can be manipulated or removed to access small areas and reduce stress and fatigue on the operator. 5) The Genesis tools have a dead-man trigger control which is an added safety feature to keep the patient safe as well as the rescuer. 6) The bladder of the tools is protected by an aluminum housing inside the case to protect the contents of the bladder when performing, pushing, and pulling in extrication rescue scenarios. 7) Brush-less motors that allow for an enclosed housing without the need for vents to reduce wear and tear on internal components. 8) Cutter blades are forged instead of machined for increased strength as well as reducing the possibility of catastrophic failure and possible injuries to patients and rescuers. 9) Tools are rated for ultra-high strength steels included in new vehicle manufacturing. 10) Genesis Limited Lifetime Warranty on all tools. 11) 24-hour turnaround time for service or loaner tools. As Alachua County Fire Rescue has been utilizing Genesis Rescue System Tools since 2001 it is beneficial for the department to continue with their maintenance and additional purchases, if needed.

Part IV: Confirmation of Documentation

Have you provided required documentation including vendors quote, for this request in support of the justification in Parts III of this form?

Yes

No

You may also attach any additional information not specifically requested on this form to support your single/sole source justification.

Part V ESTABLISHMENT OF PRICE REASONABLENESS

Analysis of offer and/or offers has determined that the price proposed is determined to be fair, reasonable and in the best interests of the County based on the following:

- 1 Price obtained was from a catalog or standard price list regularly maintained by the vendor covering standard commercial products sold. (Attach copy of vendor's price list.)
- 2 Price obtained includes a discount from current list prices. (Attach copy of quote showing list price and net price paid.)
- 3 Other. (Explain Below.)

Part VI: Department

Jacqueline Taylor

Requester Name

Jacqueline Taylor

Requester Signature

11/18/2024

Date of Signature

Cheryl Ellis

Director

Cheryl Ellis

Director Signature

11/18/2024

Date of Signature

Part VII: Procurement & BOCC

Single Source

Sole Source

TJ White

Procurement Manger

TJ White
TJ White (Dec 2, 2024 12:00 EST)

Procurement Manger Signature

12/02/24

Date of Signature

Chair

Chair Signature

Date of Signature



GENESIS
RESCUE SYSTEMS

Genesis Rescue Systems
2780 Culver Ave.
Kettering, Ohio 45429
Phone: 937.293.6240
Fax: 937.293.7049

August 8, 2024

To whom it may concern,

Rescue Systems Unlimited LLC is the sole supplier/distributor, for products manufactured by Genesis Rescue Systems, Genesis Air Lifting Bags, Kodiak struts and Quik-Kut Air Hammers in Florida Georgia, Alabama and Mississippi. They are solely responsible for all sales, service and training in Florida, South Alabama, Mississippi and Georgia. If you have any questions, or if I can be of any further assistance, please feel free to contact me.

Sincerely,

Richard S. Michalo
President
Genesis Rescue Systems

Donna Guirate

From: Harold Theus
Sent: Monday, October 18, 2021 3:15 PM
To: Larry M. Sapp; Darryl R. Kight; Mandy Mullins
Cc: Cheryl Ellis; Jacqueline Hines; Donna Guirate
Subject: Designation of Authority (Sole Source & Bid Awards)

I am designating signature authority to Assistant Director Cheryl Ellis for the purposes of approving single/sole source and department recommendations for bid awards. This action will assist Fire Rescue in streamlining our purchasing projects and needs.

Please contact me if you have any questions.



Harold Theus

Chief
Fire Rescue
911 SE 5th ST • Gainesville • FL • 32601
352-384-3101 (office) • 352-327-2166 (mobile)



PLEASE NOTE: Florida has a very broad public records law (F.S.119). All e-mails to and from County Officials and County Staff are kept as public records. Your e-mail communications, including your e-mail address, may be disclosed to the public and media at any time.

Approval Status: 0 of 1 at 6 Validation Status: Valid Not Printed Printed Encumbered Funds: Yes

Department: 5400 - Fire-Rescue Services Dept
Vendor: 1014832 - RESCUE SYSTEMS UNLIMITED LLC
Description: M/\$8CC/XB28/FR/JT - RESCUE SYSTEMS UNLIMITED - E
Type: Purchase Order
Form Type: Custom PO - Standard - Cust
Bill To Location: FS - FIRE RESCUE SERVICES

Purchasing Address: HAL EASTMAN JR. - Primary
G/L Date: 11/18/2024
Deliver by Date:
Expiration Date:
Resolution Number: XBID EX 28 / Quote # 24-1594
Assign to Buyer: 3 - MULLINS, MARY M

Number of Items: 5 Total: \$65,585.00 Encumbered Amount: \$65,585.00

Description	U/M	Quantity	Price per Unit	Amount	Ship To
Shipping and Freight - Freight	Each	1.0000	330.5800	\$330.58	FW
XBID EX 28 - Sole Sources Purchases per Procedures - EFORCE GENESIS 3 BAY C	Each	2.0000	520.0000	\$1,040.00	FW
XBID EX 28 - Sole Sources Purchases per Procedures - EFORCE SC240-SL3	Each	2.0000	14,550.0000	\$29,100.00	FW
XBID EX 28 - Sole Sources Purchases per Procedures - M28 MILWAUKEE 28V 5 A	Each	6.0000	275.0000	\$1,650.00	FW
ZZ Equipment Misc ->\$5000.00 - EFORCE 3.0 S49 SL-3 W/ BATTERY	NA	2.0000	16,732.2100	\$33,464.42	FW



Alachua County, Florida

Procurement

Theodore "TJ" White, Jr. CPPB, Procurement Manager
County Administration Building, Gainesville, FL 32601
(352) 374-5202

EXECUTIVE SUMMARY

SS- ITA No. SS- ITA 25-526-MM

Intended Sole Source Purchase of Genesis Rescue System Tools and
Maintenance from Rescue Systems Unlimited LLC

RESPONSE DEADLINE: December 23, 2024 at 1:00 pm

Thursday, December 26, 2024

SOLICITATION OVERVIEW

Project Title	Intended Sole Source Purchase of Genesis Rescue System Tools and Maintenance from Rescue Systems Unlimited LLC
Project ID	SS- ITA 25-526-MM
Project Type	Single-Sole Source
Release Date	December 2, 2024
Due Date	December 23, 2024
Procurement Agent	Mandy Mullins

EXECUTIVE SUMMARY

SS- ITA No. SS- ITA 25-526-MM

Intended Sole Source Purchase of Genesis Rescue System Tools and Maintenance from Rescue Systems Unlimited LLC

Project Description	<p>This is a Notice for a Sole Source Source designation for Alachua County Board of County Commissioners.</p> <p><u>Commodity or Service Required:</u></p> <p>Purchase of Genesis Rescue System Tools and Maintenance</p> <p><u>Justification for Single Source Acquisition:</u></p> <p>Rescue Systems Unlimited LLC is the sole supplier/distributor for products manufactured by Genesis Rescue Systems, Milwaukee 28V 5Ah battery, Genesis Air Lifting Bags, Kodiak Struts, and Quick-Kut Air Hammers in Florida and Georgia. They are the solely responsible for all sales, service, and training in Florida, South Alabama, and Georgia. At the end of 2020 a competitive evaluation was complete to evaluate the tools for use and determined Genesis Rescue extrication tools met the specific needs for the Fire Rescue Department. The Genesis Rescue extrication tools are: 1) all tools meet the stringent NFPA 1936 verification. 2) Non-proprietary battery platform. 3) The batteries have a 3-year warranty from the manufacturer and an additional 2-year warranty from Rescue Systems Unlimited. 4) The tools have removable, adjustable handles that can be manipulated or removed to access small areas and reduce stress and fatigue on the operator. 5) The Genesis tools have a dead-man trigger control which is an added safety feature to keep the patient safe as well as the rescuer. 6) The bladder of the tools is protected by an aluminum housing inside the case to protect the contents of the bladder when performing, pushing, and pulling in extrication rescue scenarios. 7) Brush-less motors that allow for an enclosed housing without the need for vents to reduce wear and tear on internal components. 8) Cutter blades are forged instead of machined for increased strength as well as reducing the possibility of catastrophic failure and possible injuries to patients and rescuers. 9) Tools are rated for ultra-high strength steels included in new vehicle manufacturing. 10) Genesis Limited Lifetime Warranty on all tools. 11) 24-hour turnaround time for service or loaner tools. As Alachua County Fire Rescue has been utilizing Genesis Rescue System Tools since 2001 it is beneficial for the department to continue with their maintenance and additional purchases, if needed.</p> <p><u>Recommended Procurement Approach:</u></p> <p>For the reason stated above, Alachua County Procurement Division intends to utilize the Sole Source Procurement method to contract with Rescue Systems Unlimited LLC for supplying the above.</p>
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Summary

This is not a formal solicitation and there are no submissions required. The proposed action is for product or services for which the County intends to negotiate and award with only one source under the authority of and in accordance with Florida State Statute 287.057(3)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

EXECUTIVE SUMMARY

SS- ITA No. SS- ITA 25-526-MM

Intended Sole Source Purchase of Genesis Rescue System Tools and Maintenance from Rescue Systems Unlimited LLC

Summary

The description of services intended for purchase from a Single/Sole Source is posted in accordance with section 287.057(3)(c), Florida Statutes and will be posted for a minimum of 15 business days.

This is a Notice for a Sole Source Source designation for Alachua County Board of County Commissioners.

Commodity or Service Required:

Purchase of Genesis Rescue System Tools and Maintenance

Justification for Single Source Acquisition:

Rescue Systems Unlimited LLC is the sole supplier/distributor for products manufactured by Genesis Rescue Systems, Milwaukee 28V 5Ah battery, Genesis Air Lifting Bags, Kodiak Struts, and Quick-Kut Air Hammers in Florida and Georgia. They are the solely responsible for all sales, service, and training in Florida, South Alabama, and Georgia. At the end of 2020 a competitive evaluation was complete to evaluate the tools for use and determined Genesis Rescue extrication tools met the specific needs for the Fire Rescue Department. The Genesis Rescue extrication tools are: 1) all tools meet the stringent NFPA 1936 verification. 2) Non-proprietary battery platform. 3) The batteries have a 3-year warranty from the manufacturer and an additional 2-year warranty from Rescue Systems Unlimited. 4) The tools have removable, adjustable handles that can be manipulated or removed to access small areas and reduce stress and fatigue on the operator. 5) The Genesis tools have a dead-man trigger control which is an added safety feature to keep the patient safe as well as the rescuer. 6) The bladder of the tools is protected by an aluminum housing inside the case to protect the contents of the bladder when performing, pushing, and pulling in extrication rescue scenarios. 7) Brush-less motors that allow for an enclosed housing without the need for vents to reduce wear and tear on internal components. 8) Cutter blades are forged instead of machined for increased strength as well as reducing the possibility of catastrophic failure and possible injuries to patients and rescuers. 9) Tools are rated for ultra-high strength steels included in new vehicle manufacturing. 10) Genesis Limited Lifetime Warranty on all tools. 11) 24-hour turnaround time for service or loaner tools. As Alachua County Fire Rescue has been utilizing Genesis Rescue System Tools since 2001 it is beneficial for the department to continue with their maintenance and additional purchases, if needed.

Recommended Procurement Approach:

For the reason stated above, Alachua County Procurement Division intends to utilize the Sole Source Procurement method to contract with Rescue Systems Unlimited LLC for supplying the above.

Contact Information

Mandy Mullins

Procurement Agent I

Email: mmmullins@alachuacounty.us

Phone: [\(352\) 384-3090](tel:(352)384-3090)

EXECUTIVE SUMMARY

SS- ITA No. SS- ITA 25-526-MM

Intended Sole Source Purchase of Genesis Rescue System Tools and Maintenance from Rescue Systems Unlimited LLC

Department:

Fire Rescue

Timeline

OpenGov Project Release Date	December 2, 2024
OpenGov Submission Deadline	December 23, 2024, 1:00pm

SOLICITATION STATUS HISTORY

Date	Changed To	Changed By
Dec 2, 2024 12:16 PM	Draft	Mandy Mullins
Dec 2, 2024 12:29 PM	Review	Mandy Mullins
Dec 2, 2024 12:30 PM	Final	Mandy Mullins
Dec 2, 2024 12:30 PM	Post Pending	Mandy Mullins
Dec 2, 2024 12:30 PM	Open	Mandy Mullins
Dec 23, 2024 1:00 PM	Pending	OpenGov Bot

PROPOSALS RECEIVED

Status	Vendor	Contact Info	Submission Date
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QUESTIONS AND ANSWERS

No Questions Received.

ADDENDA & NOTICES

ADDENDA ISSUED:

No Addenda issued.

NOTICES ISSUED:

No Notices issued.