

**OMNIA Partners Contract #01-154**  
**Fortinet - IT Security and Data Protection Solutions**

<b>Fortinet Product Categories</b>	<b>Standard Baseline Discount off MSRP</b>
<b>Hardware (HW)</b>	<b>20%</b>
<b>Software (SW and SW-SUB)</b>	<b>15%</b>
<b>HaaS</b>	<b>15%</b>
<b>SaaS</b>	<b>15%</b>
<b>Service – 12 Months Support</b>	<b>15%</b>
<b>Service – 36-60 Months Support</b>	<b>20%</b>
<b>Training Services</b>	<b>3%</b>
<b>Professional Services</b>	<b>3%</b>