VOLUNTARY COLLECTION AGREEMENT FOR ALACHUA COUNTY, FLORIDA TOURIST DEVELOPMENT TAX

THIS VOLUNTARY COLLECTION AGREEMENT (the "Agreement") is dated ________, 2024 and is between AIRBNB, INC., a Delaware corporation ("Airbnb"), and Alachua County, Florida (the "Taxing Jurisdiction") and John Power, in his capacity as Tax Collector for Alachua County, Florida (the "County Tax Collector"). Each party may be referred to individually as a "Party" and collectively as the "Parties."

RECITALS:

WHEREAS, Airbnb represents that it provides an Internet-based platform (the "Platform") through which third parties offering accommodations and/or activities ("Hosts") and third parties booking such accommodations and/or activities ("Guests") may communicate, negotiate and consummate a direct booking transaction for accommodations and/or activities to which Airbnb is not a party ("Booking Transactions"); and

WHEREAS, the Taxing Jurisdiction, the County Tax Collector, and Airbnb enter into this Agreement voluntarily in order to facilitate the reporting, collection and remittance of applicable tourist development taxes ("Taxes") imposed under applicable Alachua County law (the applicable "Code"), on behalf of certain Hosts for Booking Transactions completed by such Hosts and Guests on the Platform for accommodations transactions located in Alachua County (the "Taxable Booking Transactions").

NOW, THEREFORE, IN CONSIDERATION OF THE MUTUAL COVENANTS, PROMISES AND AGREEMENTS CONTAINED HEREIN, THE PARTIES AGREE AS FOLLOWS:

- (A) Solely pursuant to the terms and conditions of this Agreement, including only for periods in which this Agreement is effective (defined below), and solely for Taxable Booking Transactions completed on the Platform by Hosts other than those defined in Paragraphs (E) and (E-1) below, Airbnb agrees contractually to assume the duties of a Taxes collector as described in the Code solely for the collection and remittance of Taxes on behalf of such Hosts (hereinafter referred to as a "Collector").
- (B) Starting on January 1, 2025 (the "**Effective Date**"), Airbnb agrees to commence collecting and remitting Taxes on behalf of certain Hosts, pursuant to the terms of this Agreement, at the applicable rate, on Taxable Booking Transactions. Except as set forth in

Paragraph (L) below, Airbnb shall not assume any obligation or liability to collect Taxes for any period or for any transaction prior to the Effective Date or after termination of this Agreement.

(C) Except as set forth in Paragraph (E) below, Airbnb agrees to register as a Collector on behalf of Hosts for the sole purpose of reporting, collection and remittance of Taxes under this Agreement, and will be the registered Collector on behalf of any affiliate or subsidiary collecting Taxes. The assumption of such duties described in Paragraph (A) above and this Paragraph (C) shall not trigger any other registration requirements to which Airbnb is not otherwise subject.

REMITTANCE OF TAXES

(D) Airbnb agrees reasonably to report aggregate information on the tax return form prescribed by the County Tax Collector, including an aggregate of gross receipts, exemptions and adjustments, and taxable receipts of all Taxes that are subject to the provisions of this Agreement. Airbnb shall remit all Taxes collected from Guests in accordance with this Agreement and Airbnb's Terms of Service (www.airbnb.com) (the "TOS") in the time and manner described in the Code or as otherwise agreed to in writing.

REGISTERED HOSTS

- (E) Airbnb reserves the right to implement a software feature on the Platform whereby Airbnb collects Taxes based on tax information supplied by the Host, and remits such Taxes to Hosts for ultimate reporting and remittance by the Host to the County Tax Collector. In such cases, a Host must provide to Airbnb its (i) applicable Tax identification or registration number; (ii) applicable business identification number; and (iii) acknowledgement of its obligation to collect all Taxes owed on a Host's Taxable Booking Transactions and to remit and report any Taxes collected directly to the County Tax Collector (a "**Registered Host**"). Upon request from the Taxing Jurisdiction, and not more than once per consecutive twelve-month period, Airbnb may provide the County Tax Collector with copies of documentation related to Registered Hosts.
- (E-1) Airbnb satisfies its obligations under this Agreement by remitting the full amount of Taxes collected on behalf of Hosts to the County Tax Collector, and in the case of Registered Hosts only, by remitting the Taxes collected on a Registered Host's Taxable Booking Transactions directly to the Registered Host.

AIRBNB LIABILITY

(F) Pursuant to the terms of this Agreement, Airbnb agrees contractually to assume liability for any failure to report, collect and/or remit the correct amount of Taxes, including, but not limited to, penalties and interest, lawfully and properly imposed in compliance with the Code. Nothing contained herein nor any action taken pursuant to this Agreement shall impair, restrict or prevent Airbnb from asserting that any Taxes and/or penalties, interest, fines or other amounts assessed against it were not due or are the subject of a claim for refund under applicable law, or otherwise bar it from enforcing any rights accorded by law. Notwithstanding the above and solely with respect to Registered Hosts, Airbnb does not assume any liability for the failure of a Registered Host to comply with any applicable collection, reporting or remittance obligations related to Taxable Booking Transactions. Further, Airbnb does not assume any liability for collection based on information supplied by the Registered Host. Nothing contained herein constitutes a waiver by the Tax Collector or the County of sovereign immunity or the provisions or limitation of liability of §768.28, Florida Statutes, as may be amended.

AUDIT

- (G) During any period for which Airbnb is not in breach of its obligations under this Agreement, the Taxing Jurisdiction and the County Tax Collector agree to audit Airbnb on the basis of Tax returns filed and supporting documentation. The Taxing Jurisdiction and the County Tax Collector reserve the right to audit any individual Host for activity that has been brought to the attention of the Taxing Jurisdiction or the County Tax Collector in the form of a complaint or other means independent of this Agreement or independent of data or information provided pursuant to this Agreement.
- (H) The Taxing Jurisdiction and the County Tax Collector agree to audit Airbnb on an anonymized transaction basis for Taxable Booking Transactions. Except as otherwise agreed herein, Airbnb shall not be required to produce any personally identifiable information relating to any Host or Guest or relating to any Taxable Booking Transaction without binding legal process served only after completion of an audit by the County Tax Collector of Airbnb with respect to such users. The Parties agree to utilize appropriate sampling audit methodologies based on a standard sample period which may be projected against the remainder of any periods open under

the applicable statute of limitations, unless Airbnb elects, at its sole discretion, to undergo further audit of such open periods by the County Tax Collector.

GUEST AND HOST LIABILITY

(I-1) During any period in which this Agreement is effective, and provided Airbnb is in compliance with its obligations herein, Hosts shall be relieved of any obligation to collect and remit Taxes on Taxable Booking Transactions, and shall be permitted but not required to register individually with the County Tax Collector to collect, remit and/or report Taxes.

Notwithstanding the above, Registered Hosts will be solely responsible for directly remitting Taxes collected on Taxable Booking Transactions to the County Tax Collector. Nothing in this Agreement shall relieve Guests or Hosts from any responsibilities with respect to Taxes for transactions completed other than on the Platform, or restrict the Taxing Jurisdiction or the County Tax Collector from investigating or enforcing any provision of applicable law against such users for such transactions.

NOTIFICATION TO PLATFORM

(I-2) The Taxing Jurisdiction shall notify Airbnb to communicate changes to the Code/Statute/Regulation that have consequences for the levying and collection of Taxes (including, but not limited to, tax rate, exemptions, tax base, etc.). Such notice shall be sent to taxcompliance@airbnb.com. If the Taxing Jurisdiction does not notify Airbnb of the foregoing, the Platform will continue to determine the amount of Taxes due as if the changes had not taken effect. If the changes are such that the Platform needs time to implement them into its systems, the Platform shall provide the Taxing Jurisdiction with a time estimate for the requisite modification(s) and shall use its best efforts to ensure that it implements such modifications within such time estimate provided. Airbnb shall not be liable for any tax not collected and remitted due to the Taxing Jurisdiction being in breach of this paragraph.

WAIVER OF LOOK-BACK

(J) The Taxing Jurisdiction and the County Tax Collector expressly releases, acquits, waives and forever discharges Airbnb, its current or past affiliated parent or subsidiary companies, directors, shareholders, investors, employees and other agents from any and all actions, causes of action, indebtedness, suits, damages or claims arising out of or relating to payment of and/or collection of Taxes or other tax indebtedness, including but not limited to

penalties, fines, interest or other payments relating to Taxes on any Taxable Booking Transactions prior to the Effective Date. Nothing contained in this Paragraph of this Agreement will constitute a release or waiver of any claim, cause of action or indebtedness that the Taxing Jurisdiction and the County Tax Collector may have or claim to have against any Host or Guest unrelated to Taxable Booking Transactions under this Agreement.

NOTIFICATION TO GUESTS AND HOSTS

(K) Airbnb agrees, for the purposes of facilitating this Agreement, and as required by its TOS, that, except with respect to Registered Hosts, it will notify (i) Hosts that Taxes will be collected and remitted to the County Tax Collector as of the Effective Date pursuant to the terms of this Agreement; and (ii) Guests and Hosts of the amount of Taxes collected and remitted on each Taxable Booking Transaction.

LIMITATION OF APPLICATION

- (L) This Agreement is solely for the purpose of facilitating the administration and collection of the Taxes with respect to Taxable Booking Transactions and, except with respect to the rights and liabilities set forth herein, the execution of or actions taken under this Agreement shall not be considered an admission of law or fact or constitute evidence thereof under the Code or any other provisions of the laws of the United States of America or of any State or subdivision or municipality thereof. Neither Party waives, and each Party expressly preserves, any and all arguments, contentions, claims, causes of action, defenses or assertions relating to the validity or interpretation or applicability of the Code, regulations or application of law.
- (L-1) If Airbnb expands the types of transactions that may be completed by Hosts and Guests on the Platform to include additional taxable services or products located in Alachua County, and Airbnb decides in its sole discretion to collect and remit any applicable taxes with respect to such transactions on behalf of Hosts and/or Guests, Airbnb agrees to provide reasonable notice to the County Tax Collector and the Taxing Jurisdiction regarding the collection and remittance of such taxes.

DURATION/TERMINATION

(M) This Agreement may be terminated by Airbnb or the Taxing Jurisdiction or the County Tax Collector for convenience on 30-day written notification to the other Parties. Such termination will be effective on the first day of the calendar month following the 30-day written

notification to the other Party. Any termination under this Paragraph shall not affect the duty of Airbnb to remit to the County Tax Collector any Taxes collected from Guests up through and including the effective date of termination of this Agreement, even if not remitted by Airbnb to the County Tax Collector as of the effective date of termination.

MISCELLANEOUS

- (N) CHOICE OF LAW. This Agreement, its construction and any and all disputes arising out of or relating to it, shall be interpreted in accordance with the substantive laws of the State of Florida without regard to its conflict of law principles.
- (O) MODIFICATION. No modification, amendment, or waiver of any provision of this Agreement shall be effective unless in writing and signed by both Parties.
- (P) MERGER AND INTEGRATION. This Agreement contains the entire agreement of the Parties with respect to the subject matter of this Agreement, and supersedes all prior negotiations, agreements and understandings with respect thereto.
- (Q) COUNTERPARTS. This Agreement may be executed in any number of counterparts, each of which shall be deemed an original, and all of which, when taken together, shall constitute one and the same instrument. The Agreement shall become effective when a counterpart has been signed by each Party and delivered to the other Party, in its original form or by electronic mail, facsimile or other electronic means. The Parties hereby consent to the use of electronic signatures in connection with the execution of this Agreement, and further agree that electronic signatures to this Agreement shall be legally binding with the same force and effect as manually executed signatures.
- (R) RELATIONSHIP OF THE PARTIES. The Parties are entering into an arm's-length transaction and do not have any relationship, employment or otherwise. This Agreement does not create nor is it intended to create a partnership, franchise, joint venture, agency, or employment relationship between the Parties. There are no third-party beneficiaries to this Agreement.
- (S) WAIVER AND CUMULATIVE REMEDIES. No failure or delay by either Party in exercising any right under this Agreement shall constitute a waiver of that right or any other right. Other than as expressly stated herein, the remedies provided herein are in addition to, and not exclusive of, any other remedies of a Party at law or in equity.

- (T) FORCE MAJEURE. Neither Party shall be liable for any failure or delay in performance under this Agreement for causes beyond that Party's reasonable control and occurring without that Party's fault or negligence, including, but not limited to, acts of God, acts of government, flood, fire, civil unrest, acts of terror, strikes or other labor problems (other than those involving Airbnb employees), computer attacks or malicious acts, such as attacks on or through the Internet, any Internet service provider, telecommunications or hosting facility. Dates by which performance obligations are scheduled to be met will be extended for a period of time equal to the time lost due to any delay so caused.
- (U) ASSIGNMENT. Neither Party may assign any of its rights or obligations hereunder, whether by operation of law or otherwise, without the prior written consent of the other Party (which consent shall not be unreasonably withheld). Notwithstanding the foregoing, Airbnb may assign this Agreement in its entirety without consent of the other Party in connection with a merger, acquisition, corporate reorganization, or sale of all or substantially all of its assets.
- (V) MISCELLANEOUS. If any provision of this Agreement is held by a court of competent jurisdiction to be contrary to law, the provision shall be modified by the court and interpreted so as best to accomplish the objectives of the original provision to the fullest extent permitted by law, and the remaining provisions of this Agreement shall remain in effect.

NOTICES

(W) All notices under this Agreement shall be in writing and shall be deemed to have been given upon: (i) personal delivery; (ii) the third business day after first class mailing postage prepaid; or (iii) the second business day after sending by overnight mail or by facsimile with telephonic confirmation of receipt. Notices shall be addressed to the attention of the following persons, provided each Party may modify the authorized recipients by providing written notice to the other Party:

To Airbnb:

Airbnb, Inc. Attn: General Counsel 888 Brannan Street, 4th Fl. SF, CA 94103 legal@airbnb.com Airbnb, Inc. Attn: Global Head of Tax 888 Brannan Street, 4th Fl. SF, CA 94103 tax@airbnb.com To the Taxing Jurisdiction:

Alachua County, FL

Attn: Alachua County Manager

12 SE 1st Street, Gainesville FL 32601

With a copy to: Alachua County Procurement, Attn: Contracts

acpur@alachuacounty.us

Clerk of Court, Attn Finance & Accounting

dmw@alachuaclerk.org

To the Tax Collector:

Alachua County Tax Collector

12 SE 1st Street, Gainesville, FL 32601

(Signatures follow on next page)

IN WITNESS WHEREOF, Airbnb and the Taxing Jurisdiction and the County Tax Collector have executed this Agreement effective on the date set forth in the introductory clause.

	AIRBNB, INC., a Delaware corporation
Ву:	
•	Signature of Authorized Representative
	Mirei Yasumatsu, Global Tax Director
	Name and Title of Authorized Representative
	BOARD OF COUNTY COMMISSIONERS ALACHUA COUNTY, FL
By:	
	Board of County Commissioners, Chair
	Date:
ATTEST	Approved as to form:
J.K. "Jess" Irby, Esq., Clerk	Alachua County Attorney's Office
	John Power, in his capacity as TAX COLLECTOR For ALACHUA COUNTY
By:	
	John Power, as Tax Collector
	Date: