



Alachua County, Florida

Procurement

Theodore "TJ" White, Jr. CPPB, Procurement Manager
County Administration Building, Gainesville, FL 32601
(352) 374-5202

EXECUTIVE SUMMARY

ITB No. 24-48-MB

Annual Armed/Unarmed Security Services for Alachua County Facilities Management

RESPONSE DEADLINE: July 31, 2024 at 2:00 pm

Monday, September 16, 2024

SOLICITATION OVERVIEW

Project Title	Annual Armed/Unarmed Security Services for Alachua County Facilities Management
Project ID	24-48-MB
Project Type	Invitation To Bid
Release Date	July 10, 2024
Due Date	July 31, 2024
Procurement Agent	Markisha Boykin, NIGP-CPP, CPPB
Project Description	Alachua County Facilities Management is seeking proposals from licensed professionals (hereinafter, referred to as Consultants) for the provision of Armed/Unarmed Annual Security Services for Alachua County.

Introduction

Summary

Alachua County Board of County Commissioners are requesting the submission of Bids for 24-48-MB Annual Armed/Unarmed Security Services for Alachua County Facilities Management.

The following apply to this Invitation to Bid (ITB): [Introduction](#), [Instruction to Bidders](#), [Terms and Conditions](#), [Insurance](#), [Scope of Services](#), [Attachments](#), [Sample Agreement](#), [Submittals](#), and [ITB Pricing Form](#). Specifications and supplementary documents are essential parts of the ITB and requirements occurring in one are as binding as though occurring in all.

Services, as defined herein, are to include all labor, materials, supplies and equipment in accordance with the terms, conditions, and specifications set forth within this solicitation.

Bidder must be qualified and fully capable of performing the required Services while adhering to all laws, specifications, procedures, protocols, applicable guidance, and industry best practices.

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Invitation To Bid - Annual Armed/Unarmed Security Services for Alachua County Facilities Management

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Alachua County Facilities Management is seeking proposals from licensed professionals (hereinafter, referred to as Consultants) for the provision of Armed/Unarmed Annual Security Services for Alachua County.

Background

Location: Alachua County is located in North Central Florida. The County government seat is situated in Gainesville. Gainesville is located 70 miles southwest of Jacksonville, 129 miles southeast of Tallahassee, 140 miles northeast of Tampa - St. Petersburg and 109 miles northwest of Orlando. Alachua County has a population of over 250,000 and a regional airport. The County itself consists of a total area of 969 square miles.

Form of Government: Alachua County is governed by a Board of five (5) elected County Commissioners and operates under the established County Manager Charter form of government. In addition to the five County Commissioners, there are five elected Constitutional Officers: Supervisor of Elections, Sheriff, Clerk of the Court, Tax Collector, and the Property Appraiser. The Alachua County Attorney also reports to the Board.

Contact Information

Markisha Boykin, NIGP-CPP, CPPB

Procurement Agent III

Email: mboykin@alachuacounty.us

Phone: [\(352\) 384-3092](tel:(352)384-3092)

Department:

Facilities Management

Timeline

Solicitation Release Date	July 10, 2024
Question Submission Deadline	July 21, 2024, 12:00am
Solicitation Submission Deadline	July 31, 2024, 2:00pm

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<p>Solicitation Opening – Teams Meeting</p>	<p>July 31, 2024, 2:00pm The scheduled solicitation opening will occur via Teams Meeting; the information to join is provided below. Attendance (live viewing) of the bid opening is not required.</p> <p>Join Microsoft Teams meeting Join on your computer, mobile app or room device:</p> <p>https://teams.microsoft.com/l/meetup-join/19%3ameeting_ZTQyYzk5YzMtZDc4ZS00N2lxLTljMWUtMjAwNTQwN2NjNTNi%40thread.v2/0?context=%7b%22Tid%22%3a%2290fc851d-766d-4d7b-a09c-bfbf1d2dac94%22%2c%22Oid%22%3a%22c82ab8e7-6ee1-4cd5-9191-4aa322a1828f%22%7d</p> <p>Meeting ID: 259 625 692 241 Passcode: yX9G3Q Or call in (audio only) +1 469-998-7938,,366862554# United States, Dallas Phone Conference ID: 366 862 554#</p> <p>If you have a disability and need an accommodation in order to participate, please contact the Alachua County ADA Coordinator at ADA@alachuacounty.us or Equal Opportunity Office at 352-374-5275 at least 7 business days prior to the event. If you are unable to notify the Office prior to the event, please inform an Alachua County employee that you need assistance. TDD/TTY users, please call 711 (Florida Relay Service)</p>
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SOLICITATION STATUS HISTORY

Date	Changed To	Changed By
Jun 17, 2024 2:16 PM	Draft	Markisha Boykin, NIGP-CPP, CPPB
Jun 17, 2024 3:24 PM	Review	Markisha Boykin, NIGP-CPP, CPPB

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Date	Changed To	Changed By
Jul 9, 2024 4:57 PM	Final	Markisha Boykin, NIGP-CPP, CPPB
Jul 9, 2024 4:57 PM	Post Pending	Markisha Boykin, NIGP-CPP, CPPB
Jul 10, 2024 9:00 AM	Open	OpenGov Bot
Jul 31, 2024 2:00 PM	Pending	OpenGov Bot
Aug 13, 2024 3:15 PM	Evaluation	Markisha Boykin, NIGP-CPP, CPPB

PROPOSALS RECEIVED

Status	Vendor	Contact Info	Submission Date
Submitted	ARCHANGEL INVESTIGATION SERVICES LLC	Angeline Pascal archangelbiometrics@gmail.com	Jul 22, 2024 9:47 PM
Submitted	Dynamic Integrated Security	Jhonelba Moreno admin@dynamicintegrated.net (954) 641-3444	Jul 30, 2024 12:23 PM
Submitted	Excelsior Defense, Inc.	Amanda Tassillo atassillo@excelsiordefense.com (727) 900-2355	Jul 31, 2024 8:54 AM
Submitted	Fortitude Security Inc	Dejeon Cain cdejeon@gmail.com (352) 665-3332	Jul 31, 2024 1:40 PM
Submitted	Kent Security Services	Ron Neuman ronneuman@kentsecurity.com	Jul 30, 2024 3:07 PM
Submitted	NINIS SECURITY "LLC"	WARDY LANDRAU wardy1973@ninissecurityllc.org (561) 897-2547	Jul 25, 2024 10:50 AM
Submitted	PalAmerican Security	Alexandra Lowe bids@palamerican.com	Jul 29, 2024 12:20 PM
No Bid	Patterson Veterinary	Gregory Pounds pvs.orders.gov- institute@pattersonvet.com	Jul 10, 2024 9:55 AM
Submitted	Shergroup USA LLC	John Johnson officers@shergroup.com (407) 242-7691	Jul 31, 2024 12:27 PM
Submitted	Spear Security Ops	Joseph Hirsch jhirsch@spearsecurityops.com (516) 578-6730	Jul 23, 2024 3:15 PM
Submitted	Universal Security Guard Association, Inc.	Gina Laguerre operations@universalsecuritygroups.com	Jul 31, 2024 11:04 AM

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Status	Vendor	Contact Info	Submission Date
Submitted	WORLD ELITE SECURITY SERVICES	DWAYNE RODGERS worldsec2@gmail.com (407) 800-1279	Jul 31, 2024 11:01 AM
Disqualified	Internation Global Security USA	eyal cohen info@igssecurityusa.com (561) 465-5911	Jul 18, 2024 11:53 AM

VENDOR QUESTIONNAIRE PASS/FAIL

Question Title	ARCHANGEL INVESTIGATION SERVICES LLC	Dynamic Integrated Security	Excelsior Defense, Inc.	Fortitude Security Inc
Submittal Confirmation	Pass	Pass	Pass	Pass
Corporate Resolution	Pass	Pass	Pass	Pass
State Compliance	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	No Response	Pass	No Response
Option 1: Company is an Alachua County Certified Small Business Enterprise.	Pass	Pass	Pass	Pass
SBE Certificate	No Response	No Response	No Response	
Option 2: I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid.	Pass	Pass	Pass	Pass

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Question Title	ARCHANGEL INVESTIGATION SERVICES LLC	Dynamic Integrated Security	Excelsior Defense, Inc.	Fortitude Security Inc
Option 3: SBE Participation.	Pass	Pass	Pass	Pass
Option 4: SBE Good Faith Effort.	Pass	Pass	Pass	Pass
Alachua County Government Minimum Wage (GMW)	Pass	Pass	Pass	Pass
DRUG FREE WORKPLACE	Pass	Pass	Pass	Pass
Vendor Eligibility	Pass	Pass	Pass	Pass
List all subcontractor's being utilized on this BID, (NON-SBE) IF no sub contractor are being utilized respond N/A	Pass	Pass	Pass	Pass
Responsible Agent	Pass	Pass	Pass	Pass
Number of years in this type of service?	Pass	Pass	Pass	Pass
Number of years licensed in Alachua County?	Pass	Pass	Pass	Pass
How many employees "ON THE JOB" each week?	Pass	Pass	Pass	Pass
Number of employees "ON CALL" each week?	Pass	Pass	Pass	Pass
Major Equipment	Pass	Pass	Pass	Pass
Do you currently hold any municipality contracts?	Pass	Pass	Pass	Pass
If you indicated yes to holding municipality contracts please list them below:	Pass	Pass	Pass	Pass
References	Pass	Pass	Pass	Pass

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Question Title	ARCHANGEL INVESTIGATION SERVICES LLC	Dynamic Integrated Security	Excelsior Defense, Inc.	Fortitude Security Inc
Are your employees screened by:	Pass	Pass	Pass	Pass
Cancelled or Termination	Pass	Pass	Pass	Pass
Cancellation and Termination	Pass	Pass	No Response	No Response
What constitutes your normal business days and working hours?	Pass	Pass	Pass	Pass
Describe below, the Bidder's operational plan for providing the Services to Alachua County.	Pass	Pass	Pass	Pass
Conflict of Interest	Pass	Pass	Pass	Pass
Acknowledgement of Requirements	Pass	Pass	Pass	Pass

Question Title	Kent Security Services	NINIS SECURITY "LLC"	PalAmerican Security	Shergroup USA LLC
Submittal Confirmation	Pass	Pass	Pass	Pass
Corporate Resolution	Pass	Pass	Pass	Pass
State Compliance	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response	No Response	No Response	Pass

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Question Title	Kent Security Services	NINIS SECURITY "LLC"	PalAmerican Security	Shergroup USA LLC
Option 1: Company is an Alachua County Certified Small Business Enterprise.	Pass	Pass	Pass	Pass
SBE Certificate	No Response	No Response	No Response	No Response
Option 2: I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid.	Pass	Pass	Pass	Pass
Option 3: SBE Participation.	Pass	Pass	Pass	Pass
Option 4: SBE Good Faith Effort.	Pass	Pass	Pass	Pass
Alachua County Government Minimum Wage (GMW)	Pass	Pass	Pass	Pass
DRUG FREE WORKPLACE	Pass	Pass	Pass	Pass
Vendor Eligibility	Pass	Pass	Pass	Pass
List all subcontractor's being utilized on this BID, (NON-SBE) IF no sub contractor are being utilized respond N/A	Pass	Pass	Pass	Pass
Responsible Agent	Pass	Pass	Pass	Pass
Number of years in this type of service?	Pass	Pass	Pass	Pass
Number of years licensed in Alachua County?	Pass	Pass	Pass	Pass
How many employees "ON THE JOB" each week?	Pass	Pass	Pass	Pass
Number of employees "ON CALL" each week?	Pass	Pass	Pass	Pass

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Question Title	Kent Security Services	NINIS SECURITY "LLC"	PalAmerican Security	Shergroup USA LLC
Major Equipment	Pass	Pass	Pass	Pass
Do you currently hold any municipality contracts?	Pass	Pass	Pass	Pass
If you indicated yes to holding municipality contracts please list them below:	Pass	Pass	Pass	Pass
References	Pass	Pass	Pass	Pass
Are your employees screened by:	Pass	Pass	Pass	Pass
Cancelled or Termination	Pass	Pass	Pass	Pass
Cancellation and Termination	Pass	Pass	Pass	Pass
What constitutes your normal business days and working hours?	Pass	Pass	Pass	Pass
Describe below, the Bidder's operational plan for providing the Services to Alachua County.	Pass	Pass	Pass	Pass
Conflict of Interest	Pass	Pass	Pass	Pass
Acknowledgement of Requirements	Pass	Pass	Pass	Pass

Question Title	Spear Security Ops	Universal Security Guard Association, Inc.	WORLD ELITE SECURITY SERVICES
Submittal Confirmation	Pass	Pass	Pass
Corporate Resolution	Pass	Pass	Pass
State Compliance	Pass	Pass	
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass

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Question Title	Spear Security Ops	Universal Security Guard Association, Inc.	WORLD ELITE SECURITY SERVICES
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	No Response	No Response
Option 1: Company is an Alachua County Certified Small Business Enterprise.	Pass	Fail	Pass
SBE Certificate	No Response	Fail	No Response
Option 2: I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid.	Pass	Pass	Pass
Option 3: SBE Participation.	Pass	Pass	Pass
Option 4: SBE Good Faith Effort.	Pass	Pass	Pass
Alachua County Government Minimum Wage (GMW)	Pass	Pass	Pass
DRUG FREE WORKPLACE	Pass	Pass	Pass
Vendor Eligibility	Pass	Pass	Pass
List all subcontractor's being utilized on this BID, (NON-SBE) IF no sub contractor are being utilized respond N/A	Pass	Pass	Pass
Responsible Agent	Pass	Pass	Pass
Number of years in this type of service?	Pass	Pass	Pass
Number of years licensed in Alachua County?	Pass	Pass	Pass
How many employees "ON THE JOB" each week?	Pass	Pass	Pass
Number of employees "ON CALL" each week?	Pass	Pass	Pass
Major Equipment	Pass	Pass	Pass

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Question Title	Spear Security Ops	Universal Security Guard Association, Inc.	WORLD ELITE SECURITY SERVICES
Do you currently hold any municipality contracts?	Pass	Pass	Pass
If you indicated yes to holding municipality contracts please list them below:	Pass	Pass	Pass
References	Pass	Pass	Pass
Are your employees screened by:	Pass	Pass	Pass
Cancelled or Termination	Pass	Pass	Pass
Cancellation and Termination	Pass	Pass	No Response
What constitutes your normal business days and working hours?	Pass	Pass	Pass
Describe below, the Bidder's operational plan for providing the Services to Alachua County.	Pass	Pass	Pass
Conflict of Interest	Pass	Pass	Pass
Acknowledgement of Requirements	Pass	Pass	Pass

QUESTIONS AND ANSWERS

Approved, Unanswered Questions

Approved, Answers Provided

1. No subject

Jul 12, 2024 6:48 AM

Question: are all locations needed service based alachua county

Jul 12, 2024 6:48 AM

Answered by Danny Moore: Yes

Jul 15, 2024 11:30 AM

2. No subject

Jul 12, 2024 6:49 AM

Question: what to do if I don't have another responsible agent other than myself

Jul 12, 2024 6:49 AM

Answered by Markisha Boykin, NIGP-CPP, CPPB: Are you referencing the bid section 2.23? If so, an alternate responsible agent is not a requirement.

Jul 15, 2024 11:30 AM

3. No subject

Jul 12, 2024 6:50 AM

Question: can the hours vary greatly? sometimes for days sometimes just a few hours?

Jul 12, 2024 6:50 AM

Answered by Danny Moore: Yes

Jul 15, 2024 11:30 AM

4. No subject

Jul 12, 2024 6:51 AM

Question: how many hours are you estimating on a monthly basis

Jul 12, 2024 6:51 AM

Answered by Danny Moore: 700 Hrs.

Jul 15, 2024 11:30 AM

5. No subject

Jul 12, 2024 6:58 AM

Question: does Alachua County Facilities Management need security service 24/7/365

Jul 12, 2024 6:58 AM

Answered by Danny Moore: yes, for possible dispersment within the County. Hours may be inconsistent

Jul 15, 2024 11:33 AM

6. weekly hours

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Jul 12, 2024 1:43 PM

Question: Can you identify how many security guards are needed per location? How many weekly hours total are needed for this bid?

Jul 12, 2024 1:43 PM

Answered by Markisha Boykin, NIGP-CPP, CPPB: It will vary.

Jul 15, 2024 11:34 AM

7. incumbent

Jul 12, 2024 1:43 PM

Question: Can you identify the current provider and their bill rates?

Jul 12, 2024 1:43 PM

Answered by Markisha Boykin, NIGP-CPP, CPPB: This is the first formal solicitation for this service. Barkley Security Agency is providing services based on a different scope at \$22.50.

Jul 15, 2024 1:41 PM

8. Budget

Jul 12, 2024 1:44 PM

Question: Can you identify how much the County has paid for these services in the past month and past year?

Jul 12, 2024 1:44 PM

Answered by Danny Moore: 17K in the past month

Jul 15, 2024 1:58 PM

9. Armed

Jul 16, 2024 10:19 AM

Question: You requested armed/non armed. Which is it?

Jul 16, 2024 10:19 AM

Answered by Markisha Boykin, NIGP-CPP, CPPB: Pricing is being requested for both services.

Jul 16, 2024 11:41 AM

10. No subject

Jul 17, 2024 3:14 PM

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Question: Can you tell us if the \$17,000 amount was for Armed or Non Armed or if it was a mix?

Jul 17, 2024 3:14 PM

Answered by Danny Moore: Armed.

Jul 18, 2024 9:31 AM

ADDENDA & NOTICES

ADDENDA ISSUED:

Addendum #1

Jul 15, 2024 11:55 AM

Please use the [See What Changed](#) link to view all the changes made by this addendum.

- The ITB number has been updated.

ADDENDA ACKNOWLEDGEMENTS:

Addendum #1

Proposal	Confirmed	Confirmed At	Confirmed By
ARCHANGEL INVESTIGATION SERVICES LLC	X	Jul 22, 2024 4:07 PM	Angeline Pascal
Spear Security Ops	X	Jul 23, 2024 1:25 PM	Joseph Hirsch
NINIS SECURITY "LLC"	X	Jul 25, 2024 8:46 AM	WARDY LANDRAU
PalAmerican Security	X	Jul 22, 2024 1:50 PM	Alexandra Lowe
Dynamic Integrated Security	X	Jul 19, 2024 11:32 AM	Jhonelba Moreno
Kent Security Services	X	Jul 30, 2024 11:40 AM	Ron Neuman
Excelsior Defense, Inc.	X	Jul 30, 2024 7:49 AM	Amanda Tassillo
WORLD ELITE SECURITY SERVICES	X	Jul 26, 2024 4:02 AM	DWAYNE RODGERS
Universal Security Guard Association, Inc.	X	Jul 30, 2024 9:50 PM	Gina Laguerre
Shergroup USA LLC	X	Jul 29, 2024 5:17 AM	Claire Sandbrook
Fortitude Security Inc	X	Jul 31, 2024 1:31 PM	Dejeon Cain

NOTICES ISSUED:

Notice #1

Jul 22, 2024 4:07 PM

Currently, there is one location. This can vary throughout the term of the contract.

Notice #2

Aug 21, 2024 3:59 PM

RECOMMENDATION:

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The Board approve the bid award to the primary WorldEliteSecurity, LLC, as the lowest, most responsive, and responsible Vendor and the secondary, Universal Security Guard Association, Inc. as the second most lowest, most responsive and responsible Vendor.

The actual bid award is subject to the appropriate signature authority identified in the Procurement Code.

Attachments:

· [ITA 24-48-](#)

[MB Annual Armed Unarmed Security Services for Alachua County Facilities Management - Final](#)

EVALUATION

SELECTED VENDOR TOTALS

Vendor	Total
WORLD ELITE SECURITY SERVICES	\$80.00
Universal Security Guard Association, Inc.	\$91.50
NINIS SECURITY "LLC"	\$96.00
Dynamic Integrated Security	\$97.50
Excelsior Defense, Inc.	\$98.70
Kent Security Services	\$118.12
PalAmerican Security	\$118.50
Shergroup USA LLC	\$121.80
Fortitude Security Inc	\$127.00
Spear Security Ops	\$143.66
ARCHANGEL INVESTIGATION SERVICES LLC	\$150.00

LABOR RATES

Vendor	Total
WORLD ELITE SECURITY SERVICES	\$80.00

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Vendor	Total
Universal Security Guard Association, Inc.	\$91.50
NINIS SECURITY "LLC"	\$96.00
Dynamic Integrated Security	\$97.50
Excelsior Defense, Inc.	\$98.70
Kent Security Services	\$118.12
PalAmerican Security	\$118.50
Shergroup USA LLC	\$121.80
Fortitude Security Inc	\$127.00
Spear Security Ops	\$143.66
ARCHANGEL INVESTIGATION SERVICES LLC	\$150.00