



ALACHUA COUNTY

Budget and Fiscal Services

Procurement

Theodore "TJ" White, Jr. CPPB
Procurement Manager

Thomas J. Rouse
Contracts Supervisor

June 24, 2024

MEMORANDUM

To: Theodore "TJ" White, Jr. CPPB, Procurement Manager

From: Mandy Mullins, Procurement Agent I *Mandy Mullins*

SUBJECT: INTENT TO AWARD
RFP 25-172-MM Annual Vegetation Management

<u>Solicitation Deadline:</u>	2:00 PM, Wednesday, May 29, 2024
<u>Solicitation Notifications View Count:</u>	658 Vendors
<u>Solicitation Downloads:</u>	30 Vendors
<u>Solicitation Submissions:</u>	5 Vendors

Vendors:

Barge Design Solutions, Inc.
Nashville, TN 37210

DeAngelo Contracting Services, LLC
Jacksonville, FL 32216

Yewtree Environmental Services, LLC
Atlantic Beach, FL 32233

Bio-Tech Consulting LLC
Orlando, FL 32803

EarthBalance Corporation
North Port, FL 34289

RECOMMENDATION:

The board approves the Evaluation Committee’s award ranking below for RFP 25-172-MM Annual Vegetation Management.

1. EarthBalance Corporation
2. Barge Design Solutions, Inc.
3. Bio-Tech Consulting LLC
4. Yewtree Environmental Services, LLC
5. DeAngelo Contracting Services, LLC

Approve the above ranking and authorize staff to negotiate agreements with the top three (3) ranked firms.

The actual RFP award is subject to the appropriate signature authority identified in the Procurement Code.



Theodore “TJ” White, Jr., CPPB
Procurement Manager

Jun 26, 2024

Date

TW/mm

Vendor Complaints or Grievances; Right to Protest

Unless otherwise governed by state or Federal law, this part shall govern the protest and appeal of Procurement decisions by the County. As used in Part A of Article 9 of the Procurement Code, the term "Bidder" includes anyone that submits a response to an invitation to bid or one who makes an offer in response to a solicitation (e.g., ITB, RFP, ITN), and is not limited solely to one that submits a bid in response to an Invitation to Bid (ITB).

- (1) *Notice of Solicitations and Awards.* The County shall provide notice of all solicitations and awards by electronic posting in accordance with the procedures and Florida law.
- (2) *Solicitation Protest.* Any prospective Bidder may file a solicitation protest concerning a solicitation.
 - (a) *Basis of the Solicitation Protest:* The alleged basis for a solicitation protest shall be limited to the following:
 - i. The terms, conditions or specifications of the solicitation are in violation of, or are inconsistent with this Code, Florida Statutes, County procedures and policies, or the terms of the solicitation at issue, including but not limited to the method of evaluating, ranking or awarding of the solicitation, reserving rights of further negotiations, or modifying or amending any resulting contract; or
 - ii. The solicitation instructions are unclear or contradictory.
 - (b) *Timing and Content of the Solicitation Protest:* The solicitation protest must be in writing and must be received by the Procurement Manager, twhite@alachuacounty.us by no later than the solicitation's question submission deadline. Failure to timely file a solicitation protest shall constitute a total and complete waiver of the Bidder's right to protest or appeal any solicitation defects, and shall bar the Bidder from subsequently raising such solicitation defects in any subsequent Award Protest, if any, or any other administrative or legal proceeding. In the event a solicitation protest is timely filed, the protesting party shall be deemed to have waived any and all solicitation defects that were not timely alleged in the protesting party's solicitation protest, and the protesting party shall be forever barred from subsequently raising or appealing said solicitation defects in a subsequent award protest, if any, or any other administrative or legal proceeding. The solicitation protest must include, at a minimum, the following information:
 - i. The name, address, e-mail and telephone number of the protesting party;
 - ii. The solicitation number and title;
 - iii. Information sufficient to establish that the protesting party has legal standing to file the solicitation Protest because:
 1. It has a substantial interest in and is aggrieved in connection with the solicitation; and
 2. That the protesting party is responsive, in accordance with the criteria set forth in the solicitation, unless the basis for the Solicitation Protest alleges that the criteria set forth in the solicitation is defective, in which case the protesting party must demonstrate that it is responsible in accordance with the criteria that the protesting party alleges should be used;
 - iv. A detailed statement of the basis for the protest;
 - v. References to section of the Code, Florida Statutes, County policies or procedure or solicitation term that the protesting party alleges have been violated by the County or that entitles the protesting party to the relief requested;
 - vi. All supporting evidence or documents that substantiate the protesting party's alleged basis for the protest; and
 - vii. The form of the relief requested.
 - (c) *Review and Determination of Protest:* If the Solicitation Protest is not timely, the Procurement Manager shall notify the protesting party that the Solicitation Protest is untimely and, therefore, rejected. The Procurement Manager shall consider all timely Solicitation Protests and may conduct any inquiry that the Procurement Manager deems necessary to make a determination regarding a protest. The Procurement Manager shall issue a written determination granting or denying the protest. The written determination shall contain a concise statement of the basis for the determination.

- (d) *Appeal*: If the protesting party is not satisfied with the Procurement Manager's determination, the protesting party may appeal the determination to the County Manager by filing a written appeal, which sets forth the basis upon which the appeal is based, including all supporting documentation. The scope of the appeal shall be limited to the basis alleged in the Solicitation Protest. The appeal must be filed with the Procurement Manager within five business days of the date on which the Procurement Manager's written determination was sent to the protesting party. Failure to timely file an appeal shall constitute a waiver of the protesting party's rights to an appeal of the Procurement Manager's determination, and the protesting party shall be forever barred from subsequently raising or appealing said Solicitation defects in a subsequent award protest, if any, or any other administrative or legal proceeding. After considering the appeal, the County Manager must determine whether the solicitation should stand, be revised, or be cancelled, and issue a written determination and provide copies of the determination to the protesting party. The determination of the County Manager shall be final and not subject to further appeal under this code.
- (3) *Award Protest*. Any Bidder who is not the intended awardee and who claims to be the rightful awardee may file an award protest. However, an award protest is not valid and shall be rejected for lack of standing if it does not demonstrate that the protesting party would be awarded the Solicitation if its protest is upheld.
- (a) *Basis of the Award Protest*: The alleged basis for an Award Protest shall be limited to the following:
- i. The protesting party was incorrectly deemed non-responsive due to an incorrect assessment of fact or law;
 - ii. The County failed to substantively follow the procedures or requirements specified in the solicitation documents, except for minor irregularities that were waived by the County in accordance with this Code, which resulted in a competitive disadvantage to the protesting party; and
 - iii. The County made a mathematical error in evaluating the responses to the solicitation, resulting in an incorrect score and not *protesting party not being selected for award*.
- (b) *Timing and Content of the Award Protest*: The Award Protest must be in writing and must be received by the Procurement Manager, twhite@alachuacounty.us by no later than 3:00 PM on the third business day after the County's proposed Award decision was posted by the County. Failure to timely file an Award Protest shall constitute a total and complete waiver of the Bidder's right to protest or appeal the County's proposed Award decision in any administrative or legal proceeding. In the event an Award Protest is timely filed, the protesting party shall be deemed to have waived any and all proposed Award defects that were not timely alleged in the protesting party's Award Protest, and the protesting party shall be forever barred from subsequently raising or appealing said Award defects in any administrative or legal proceeding. The Award Protest must include, at a minimum, the following information:
- i. The name, address, e-mail and telephone number of the protesting party;
 - ii. The Solicitation number and title;
 - iii. Information sufficient to establish that the protesting party's response was responsive to the Solicitation;
 - iv. Information sufficient to establish that the protesting party has legal standing to file the Solicitation Protest because:
 1. The protesting party submitted a response to the Solicitation or other basis for establishing legal standing;
 2. The protesting party has a substantial interest in and is aggrieved in connection with the proposed Award decision; and
 3. The protesting party, and not any other bidder, should be awarded the Solicitation if the protesting party's Award Protest is upheld.
 - v. A detailed statement of the basis for the protest;
 - vi. References to section of the Code, Florida Statutes, County policies or procedure or solicitation term that the protesting party alleges have been violated by the County or that entitles the protesting party to the relief requested;

- vii. All supporting evidence or documents that substantiate the protesting party's alleged basis for the protest; and
 - viii. The form of the relief requested.
- (c) *Review and Determination of Protest:* If the Award Protest is not timely, the Procurement Manager shall notify the protesting party that the Award Protests is untimely and, therefore, rejected. The Procurement Manager shall consider all timely Award Protests and may conduct any inquiry that the county Procurement Manager deems necessary to resolve the protest by mutual agreement or to make a determination regarding the protests. The Procurement Manager shall issue a written determination granting or denying each protest. The written determination shall contain a concise statement of the basis for the determination.
- (d) Appeal:
- i. If the protesting party is not satisfied with the Procurement Manager's determination, the protesting party may appeal the determination to the County Manager by filing a written appeal, which sets forth the basis upon which the appeal is based. The scope of the appeal shall be limited to the basis alleged in the award protest. The appeal must be filed with the Procurement Manager within five business days of the date on which the Procurement Manager's written determination was mailed to the protesting party. Failure to timely file an appeal shall constitute a waiver of the protesting party's rights to an appeal of the Procurement Manager's determination, and the protesting party shall be forever barred from subsequently raising or appealing said award defects in any administrative or legal proceeding.
 - ii. After reviewing the appeal, the County Manager will issue a written final determination and provide copies of the determination to the protesting party. Prior to issuing a final determination, the County Manager, in his or her discretion, may direct a hearing officer, or magistrate, to conduct an administrative hearing in connection with the protest and issue findings and recommendations to the County Manager. Prior to a hearing, if held, the Procurement Manager must file with the hearing officer the protest, any background information, and his or her written determination. The protesting party and the County shall equally share the cost of conducting any hearing, including the services of the hearing officer. If applicable, the County Manager may wait to issue a written final determination until after receipt of the findings and recommendations of the hearing officer. The determination of the County Manager shall be final and not subject to further appeal under this code.
- (4) *Burden of Proof:* Unless otherwise provide by Florida law, the burden of proof shall rest with the protesting party.
- (5) *Stay of Procurements during Protests.* In the event of a timely protest, the County shall not proceed further with the solicitation or with the award of the contract until the Procurement Manager, after consultation with the head of the using department, makes a written determination that the award of the solicitation without delay is:
- (a) Necessary to avoid an immediate and serious danger to the public health, safety, or welfare;
 - (b) Necessary to avoid or substantial reduce significant damage to County property;
 - (c) Necessary to *avoid or substantially reduce interruption of essential County Services; or;*
 - (d) Otherwise in the best interest of the public.

Public Meeting Minutes (Record)

Ranking for RFP 25-172-MM Annual Vegetation Management

Date: Friday, June 21, 2024

Start Time: 9:01 am

Location: 12 SE 1st Street, 3rd Floor Conference Room

1. Call Meeting to Order

2. RFP Process Overview for Today's Meeting

- 2.1. Good morning, I am Leira Cruz Cáliz with Mandy Mullins from Procurement, and I will be administrating this meeting as the Committee Chair (non-voting member), introduce committee, Michael Nelson (Leader), Ryan Kennelly, Andy Natwick, Wesley Wells.
- 2.2. Thank you, committee, for taking the time out of your busy schedule to evaluate these proposals. Welcome to the citizens attending this Public Meeting; this meeting is open to the public, and you will have an announced time (3 minutes; no response required) for public comments. Please review the agenda that is on the screen.
- 2.3. The RFP team will be evaluating vendors' proposals, discussing their scores, and approving the Team's Ranking. This Team's final ranking will be submitted to the BoCC for their approval and authorization to negotiate a contract.

3. RFP Committee Members Process Instructions

- 3.1. **First**, I have collected all signed Disclosure Forms (Conflict of Interest), and I will show them on screen, discuss if necessary.
- 3.2. **Second**, provide procurement points to members for Volume of Work (VOW), Location and Small Business Enterprise Participation (SBE).
- 3.3. Due to the cone-of-silence imposed on the committee members, this is the first occasion members have been able to talk and work together as a committee.
- 3.4. *As committee members you have broad latitude in your discussions, deliberations and ranking provided you are not arbitrary and capricious.*
- 3.5. **Second**, Record and Discuss the preliminary scores on the screen. Call for validation of scores to ensure they have been recorded correctly and that they match the scores on your individual score sheets.

Vendor	Ryan Kennelly	Andy Natwick	Michael Nelson	Wesley Wells	Total Score (Max Score 200)
EarthBalance	159	151	147	153	152.5
Barge Design Solutions, Inc.	122	138	154	157	142.75
Bio-Tech Consulting LLC	143	137	129	151	140
Yewtree Environmental Service...	69	143	101	147	115
DeAngelo Contracting Services...	74	118	75	88	88.75

- 3.6. The team will discuss, evaluate, and rank all vendor submittals. You have your proposal evaluation forms so now we can start discussions with the first vendor. (**Encourage dialog**)
 - 3.6.1. Discuss scores and make Changes if pertinent.
 - 3.6.2. Discussion record and Update: **Proposal Score Evaluation**
 - 3.6.2.1. Encourage discussion on the proposals, scoring and until all members are satisfied.
 - 3.6.2.2. NOTE: Agents will monitor the discussion, keep it on track; keep it on topic.
 - 3.6.3. Call for validation of RFP team **Proposal Scores** for the Team's Final Ranking.
 - 3.6.4. Discussion choose to **have/not** have Oral Presentation

4. Motion: Michael Nelson motioned to not have Oral Presentations, seconded by Ryan Kennelly.
Vote 4-0 in favor.

Motion to Approve Ranking: Ryan Kennelly motioned to recommend the ranking to the board and authorize staff to negotiate an agreement with the top three ranked firms, seconded by Andy Natwick.
Vote 4-0 in favor.

5. Public Comments (3 minutes): none
6. Motion to Approve the Meeting Minutes: Wesley Wells moved to approve the Minutes; Michael Nelson seconded the motion.
Vote 4-0 in favor.
7. Meeting Adjourn at 9:20 am



Alachua County, Florida

Procurement

Theodore "TJ" White, Jr. CPPB, Procurement Manager
County Administration Building, Gainesville, FL 32601
(352) 374-5202

EXECUTIVE SUMMARY

RFP No. RFP 25-172-MM

Annual Vegetation Management

RESPONSE DEADLINE: May 29, 2024 at 2:00 pm

Monday, June 24, 2024

SOLICITATION OVERVIEW

Project Title	Annual Vegetation Management
Project ID	RFP 25-172-MM
Project Type	Request For Proposal
Release Date	April 24, 2024
Due Date	May 29, 2024
Procurement Agent	Mandy Mullins
Evaluators	Ryan Kennelly, Andy Natwick, Michael Nelson, Wesley Wells
Project Description	The intent of this Request for Proposal (RFP) is to choose professional contractors based on their qualifications and competitive pricing for all aspects of the control of terrestrial and aquatic invasive exotic plants on County conservation lands, or other applicable land, within the County of Alachua, Florida, per the specifications contained herein. Upland and/or aquatic invasive exotic, or nuisance plant control services, and surveying with personnel and equipment will be provided by the selected contractor(s) on a Contractual basis. <u>No minimum amount of work is guaranteed under this RFP.</u>

Introduction

The intent of this Request for Proposal (RFP) is to choose professional contractors based on their qualifications and competitive pricing for all aspects of the control of terrestrial and aquatic invasive exotic plants on County conservation lands, or other applicable land, within the County of Alachua, Florida, per the specifications contained herein. Upland and/or aquatic invasive exotic, or nuisance plant control services, and surveying with personnel and equipment will be provided by the selected contractor(s) on a Contractual basis. No minimum amount of work is guaranteed under this RFP.

Summary

Alachua County Board of County Commissioners (hereinafter, the “County” or “Alachua County”) is seeking proposals from qualified individuals or entities (hereinafter, referred to as "Contractor" or the “proposer”) for the provision of RFP 25-172-MM Annual Vegetation Management.

The following apply to this request for proposal: [Instruction to Proposers](#), [Terms and Conditions](#), [Insurance](#), [Scope of Work](#), [Proposal Requirements and Organization](#), [Request for Proposal Selection Procedures](#), [Evaluation Phases](#), [Attachments](#), [Submittals](#) and [Sample Agreement](#).

The intent of this Request for Proposal (RFP) is to choose professional contractors based on their qualifications and competitive pricing for all aspects of the control of terrestrial and aquatic invasive exotic plants on County conservation lands, or other applicable land, within the County of Alachua, Florida, per the specifications contained herein. Upland and/or aquatic invasive exotic, or nuisance plant control services, and surveying with personnel and equipment will be provided by the selected contractor(s) on a Contractual basis. No minimum amount of work is guaranteed under this RFP.

Background

Location: Alachua County is located in North Central Florida. The County government seat is situated in Gainesville. Gainesville is located 70 miles southwest of Jacksonville, 129 miles southeast of Tallahassee, 140 miles northeast of Tampa - St. Petersburg and 109 miles northwest of Orlando. Alachua County has a population of over 250,000 and a regional airport. The County itself consists of a total area of 969 square miles.

Form of Government: Alachua County is governed by a Board of five (5) elected County Commissioners and operates under the established County Manager Charter form of government. In addition to the five County Commissioners, there are five elected Constitutional Officers: Supervisor of Elections, Sheriff, Clerk of the Court, Tax Collector, and the Property Appraiser. The Alachua County Attorney also reports to the Board.

Contact Information

Mandy Mullins

Procurement Agent I

Email: mmmullins@alachuacounty.us

Phone: [\(352\) 384-3090](tel:(352)384-3090)

Department:

Land Conservation Program

Timeline

Solicitation Release Date	April 24, 2024
Question Submission Deadline	May 19, 2024, 12:01am

Solicitation Submission Deadline	May 29, 2024, 2:00pm
Solicitation Opening – Teams Meeting	<p>May 29, 2024, 2:00pm The scheduled solicitation opening will occur via Teams Meeting; the information to join is provided below. Attendance (live viewing) of the proposals opening is not required.</p> <p>Join Microsoft Teams meeting Join on your computer, mobile app or room device Click here to join the meeting</p> <p>Meeting ID: 259 625 692 241 Passcode: yX9G3Q Download Teams Join on the web Or call in (audio only) +1 469-998-7938,,366862554# United States, Dallas Phone Conference ID: 366 862 554#</p> <p>If you have a disability and need an accommodation in order to participate, please contact the Alachua County ADA Coordinator at ADA@alachuacounty.us or Equal Opportunity Office at 352-374-5275 at least 7 business days prior to the event. If you are unable to notify the Office prior to the event, please inform an Alachua County employee that you need assistance. TDD/TTY users, please call 711 (Florida Relay Service).</p>

SOLICITATION STATUS HISTORY

Date	Changed To	Changed By
Dec 4, 2023 12:52 PM	Draft	Mandy Mullins
Dec 4, 2023 1:02 PM	Review	Mandy Mullins
Apr 24, 2024 2:18 PM	Final	Mandy Mullins
Apr 24, 2024 2:18 PM	Post Pending	Mandy Mullins
Apr 24, 2024 2:20 PM	Open	Mandy Mullins

Date	Changed To	Changed By
May 29, 2024 2:00 PM	Pending	OpenGov Bot
May 30, 2024 5:33 AM	Evaluation	Mandy Mullins

PROPOSALS RECEIVED

Status	Vendor	Contact Info	Submission Date
Submitted	Barge Design Solutions, Inc.	Katherine Broom katherine.broom@bargedesign.com	May 29, 2024 10:41 AM
Submitted	Bio-Tech Consulting LLC	David Sieg dsieg@bio-techconsulting.com	May 29, 2024 12:07 PM
Submitted	DeAngelo Contracting Services, LLC	Joshua Lundy jlundy@deangelocs.com (904) 571-9118	May 29, 2024 1:14 PM
Submitted	EarthBalance	Tanya Lukowiak bids@earthbalance.com (941) 426-7878	May 29, 2024 1:25 PM
No Bid	McCall Service NW, LLC	Jerry Hall jhall@mccallservice.com (904) 451-0537	May 9, 2024 2:31 PM
Submitted	Yewtree Environmental Services, LLC	Matthew Butterworth m.butterworth@yewtreesvc.com	May 28, 2024 5:42 PM

VENDOR QUESTIONNAIRE PASS/FAIL

Question Title	Barge Design Solutions, Inc.	Bio-Tech Consulting LLC	DeAngelo Contracting Services, LLC	EarthBalance
Corporate Resolution Granting Signature	Pass	Pass	Pass	Pass
State Compliance	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	Pass

EXECUTIVE SUMMARY
RFP No. RFP 25-172-MM
Annual Vegetation Management

Question Title	Barge Design Solutions, Inc.	Bio-Tech Consulting LLC	DeAngelo Contracting Services, LLC	EarthBalance
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	No Response	No Response	Pass
Small Business Enterprise Option 1: SBE Proposer	Pass	Pass	Pass	Pass
Alachua County Small Business Enterprise Certificate	No Response	No Response	No Response	No Response
Small Business Enterprise Option 2: 30% SBE Proposer Participation	Pass	Pass	Pass	Pass
Alachua County Small Business Enterprise Certificate	No Response	No Response	No Response	No Response
Small Business Enterprise Option 3: 15% - 29% SBE Prosper Participation	Pass	Pass	Pass	Pass
Alachua County Small Business Enterprise Certificate	No Response	No Response	No Response	No Response
Small Business Enterprise Option 4: No Subcontractors	Pass	Pass	Pass	Pass
Contractor Small Business Enterprise Good Faith Effort Option 5.	Pass	Pass	Pass	Pass
Alachua County Government Minimum Wage	Pass	Pass	Pass	Pass
Alachua County Location Preference	Pass	Pass	Pass	Pass
Drug Free Workplace	Pass	Pass	Pass	Pass
Vendor Eligibility	Pass	Pass	Pass	Pass
NON-SBE Subcontractors	Pass	Pass	Pass	Pass

EXECUTIVE SUMMARY
RFP No. RFP 25-172-MM
Annual Vegetation Management

Question Title	Barge Design Solutions, Inc.	Bio-Tech Consulting LLC	DeAngelo Contracting Services, LLC	EarthBalance
Responsible Agent Designation	Pass	Pass	Pass	Pass
Conflict of Interest	Pass	Pass	Pass	Pass
Equipment, Materials and Requirement Specifications	Pass	Pass	Pass	Pass
Request for Proposal Submittal Documentation	Pass	Pass	Pass	Pass
Acknowledgement of Requirements	Pass	Pass	Pass	Pass

Question Title	Yewtree Environmental Services, LLC
Corporate Resolution Granting Signature	Pass
State Compliance	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass
Small Business Enterprise Option 1: SBE Proposer	Pass
Alachua County Small Business Enterprise Certificate	No Response
Small Business Enterprise Option 2: 30% SBE Proposer Participation	Pass
Alachua County Small Business Enterprise Certificate	Pass
Small Business Enterprise Option 3: 15% - 29% SBE Prosper Participation	Pass
Alachua County Small Business Enterprise Certificate	No Response
Small Business Enterprise Option 4: No Subcontractors	Pass
Contractor Small Business Enterprise Good Faith Effort Option 5.	
Alachua County Government Minimum Wage	Pass
Alachua County Location Preference	Pass
Drug Free Workplace	Pass
Vendor Eligibility	Pass

Question Title	Yewtree Environmental Services, LLC
NON-SBE Subcontractors	Pass
Responsible Agent Designation	Pass
Conflict of Interest	Pass
Equipment, Materials and Requirement Specifications	Pass
Request for Proposal Submittal Documentation	Pass
Acknowledgement of Requirements	Pass

PRICING RESPONSES

COST FORM

Subsequent to awarding the RFP, a Request for Quotes (RFQ) will be initiated for each of ??? unique project sites. Awarded contractors will submit a fixed unit rate quote for each project. Subsequent project quotes shall not exceed the ceiling (loaded) rate per acre established in this RFP. No minimum amount of work is guaranteed under this RFP.

COST FORM			Barge Design Solutions, Inc.	Bio-Tech Consulting LLC	DeAngelo Contracting Services, LLC	EarthBalance	Yewtree Environmental Services, LLC
Line Item	Description	Unit of Measure	Unit Cost	Unit Cost	Unit Cost	Unit Cost	Unit Cost
Two (2) Loaded Ceiling Rates shall be provided for each Region that the Contractor responds to. One shall be effective for the complete 5-year term of the Contract. The second shall be effective for all 5 possible renewal years.							
1	LOADED* PRICE PER ACRE (5-Year Contract Term)	5 year term	NaN	NaN	NaN	NaN	NaN
2	LOADED* PRICE PER ACRE (5 Possible Renewal Years)	5 Possible Renewal Years	NaN	NaN	NaN	NaN	NaN
*Price per acre shall include, but not be limited to: highest estimated rate for employee pay, benefit costs, insurance, fuel, vehicles (transport truck, airboat, buggy, ATV, etc.), climbing gear, spray equipment (mobile or backpack), herbicide, communication equipment, GPS units, chainsaws, machetes, PPE, and any other costs necessary for the Contractor to meet project specifications. Contractor should take into account potential price increases and market fluctuations that could affect Contractor's costs over the term of Contract. Mowing grasses prior to herbicide treatment is included.							
Total			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

QUESTIONS AND ANSWERS

Approved, Unanswered Questions

Approved, Answers Provided

1. Upland And/Or Aquatic

May 6, 2024 2:57 PM

Question: The Scope of Services refers to control of both “upland and aquatic invasive exotic plants” and “upland and/or aquatic plants”. Will bidders with limited open-water aquatic experience be accepted for upland invasive projects?

May 6, 2024 2:57 PM

Answered by Michael Nelson: Yes.

May 9, 2024 8:45 AM

2. Scope of Services

May 6, 2024 2:59 PM

Question: Section 5.2; Scope/Deliverables; E. Deliverables requires treatment of “100% of the FISC listed or EDRR invasive plants within the designated acres of the County Preserve, minimum of 95% of target plants being killed.” Section 5.6; Treatment; A. states that “target vegetation is site and work order specific and is primarily determined by the individual project’s Scope of Work.” Will the County provide a list of specific target plants when issuing each Work Order?

May 6, 2024 2:59 PM

Answered by Michael Nelson: Yes. A list of target plants will be provided.

May 9, 2024 8:45 AM

3. Scope of Services Equipment Materials and Requirement Specifications - Contractor

May 6, 2024 3:00 PM

Question: Section 5.4; Equipment Materials and Requirement Specifications; B requires that the “Contractor shall have and maintain” a list of equipment. Will the County accept a list of equipment that is held and maintained by both the Contractor and subcontractors?

May 6, 2024 3:00 PM

Answered by Michael Nelson: Yes, we will accept a list of equipment that is held by both the Contractor and subcontractor.

May 9, 2024 8:45 AM

4. Scope of Services Equipment, Materials and Requirement Specifications - Aquatic

May 6, 2024 3:01 PM

Question: Section 5.4; Equipment, Materials and Requirement Specifications; B; 3 requests information on watercraft. Is this information required from bidders that do not intend to bid on aquatic work?

May 6, 2024 3:01 PM

Answered by Michael Nelson: No, it is not required if you are not intending to bid on the aquatic work.

May 9, 2024 8:45 AM

5. Contractor or Consultant

May 6, 2024 2:57 PM

Question: Section 1.1 states “qualified individuals or entities (hereinafter, referred to as “Contractor” or the “proposer”)”. However, the term “Consultant” is used in various sections of the RFP. Does the County anticipate using both Contractors and Consultants?

May 6, 2024 2:57 PM

Answered by Michael Nelson: For the purposes of this contract, contractors and consultants can be interchangeable terms.

May 9, 2024 8:45 AM

6. Section 4 Insurance Cyber Liability Insurance

May 6, 2024 2:59 PM

Question: Section 4.2; Insurance Requirements states that Cyber Liability coverage is required when applicable. Can the County confirm that Cyber Liability insurance coverage is required for this contract?

May 6, 2024 2:59 PM

Answered by John Carnell: Not required

May 9, 2024 8:45 AM

7. Section 5 Responsibilities of Contractor - Start Date/End Date

May 6, 2024 3:02 PM

Question: Section 5.5; Responsibilities of the Contractor; A; 1; c states that Contractors shall “Record start and end work dates, if dates change by more than one week, they must update the Project Manager.” Should this say “Inform County Project Manager of intended start and end dates, if dates change by more than one week, they must update the Project Manager.”?

May 6, 2024 3:02 PM

Answered by Michael Nelson: Yes, it could be stated either way

May 9, 2024 8:45 AM

8. Section 5 Responsibilities of Contractor - License Categories

May 6, 2024 3:03 PM

Question: Section 5.5; Responsibilities of the Contractor; A; 2; g states “Ground Crew Supervisors shall be licensed pesticide applicators possessing current Certification in the Natural Areas Weed Management and/or Aquatic Weed Control categories.” Will the County require certification in the Aquatic Weed Control category if no open-water aquatic work is performed?

May 6, 2024 3:03 PM

Answered by Michael Nelson: No we will not require aquatic weed control category if not aquatic work is being done

May 9, 2024 8:45 AM

9. Section 5 Responsibilities of Contractor - Kill Rate

May 6, 2024 3:04 PM

Question: Section 5.5; Responsibilities of Contractor; 17 discusses treatment percentage and kill rate and states “If 100% of the area is not treated and/or 95% kill rate is not achieved for any area of the project after one to six months post treatment, one additional thorough treatment will be the responsibility of the Contractor at no cost to the County or contracting entities.” If a post-treatment inspection is performed 6 months after treatment, how will the County distinguish between plants that are re-sprouting from the original root/rhizome system and plants that have sprouted from the seed bank? What consideration will the County give to invasives such as sword fern (*Nephrolepis cordifolia*), cogongrass (*Imperata cylindrica*) and coral ardisia (*Ardisia crenata*) that are known to require repeat treatments for eradication? Will the County allow the use of long-term broad-spectrum herbicides, which will provide a higher kill rate but also damage desirable vegetation? Has the County considered including retreatment phases in each Work Order?

May 6, 2024 3:04 PM

Answered by Michael Nelson: What consideration will the County give to invasives such as sword fern (*Nephrolepis cordifolia*), cogongrass (*Imperata cylindrica*) and coral ardisia (*Ardisia crenata*) that are known to require repeat treatments for eradication? - This will be outlined in the scope of work that is provided for each project. Will the County allow the use of long-term broad-spectrum herbicides, which will provide a higher kill rate but also damage desirable vegetation? - Probably not but it could be considered on a case-by-case basis Has the County considered including retreatment phases in each Work Order? - Yes. If necessary, re-treatment will be outlined in the scope of services.

May 9, 2024 8:45 AM

10. Section 6 Requirements and Organization

May 6, 2024 3:13 PM

Question: Section 6.5; Ability to meet Project Schedule and Budget Requirements states that “Contractors should provide proof of insurability and other measures of financial stability.” What measures of financial stability will the County accept, particularly for small business enterprises that have been in business for less than a year?

May 6, 2024 3:13 PM

Answered by Mandy Mullins: Notarized Balance Sheet (Assets, Liabilities and Equity) that states the figures contained in the report are true and accurate for the past year. If in business for less than six (6) months and not based on acquisition of an existing business, a current bank statement of the business is acceptable.

May 9, 2024 8:45 AM

11. Section 6 Ability to meet Project Schedule and Budget Requirements - Aquatic Equipment

May 6, 2024 3:14 PM

Question: Section 6.5; Ability to meet Project Schedule and Budget Requirements; A and C requests that bidders “Specifically identify types and quantity of equipment owned by the company for use in this contract. Address both upland and aquatic plant management needs.” Is aquatic equipment needed if a bidder does not intend to bid on open-water aquatic work?

May 6, 2024 3:14 PM

Answered by Michael Nelson: No, it is not needed if you are not intending on bidding on aquatic work.

May 9, 2024 8:45 AM

12. Section 5 Inspection and Compliance - Infraction Table

May 6, 2024 3:05 PM

Question: Section 5.7; Inspection and Compliance. The Infraction Table is fully visible on the County website, but not on the downloaded pdf. Can the County re-issue the pdf version of the table?

May 6, 2024 3:05 PM

Answered by Mandy Mullins: If you download the word version of the document you can adjust the table to be readable.

May 9, 2024 8:45 AM

13. Section 2.9 Instruction to Bidders Business Licenses

May 6, 2024 2:58 PM

Question: Section 2.9; Alachua County Location Preference states that a business entity will be considered local if it holds “all business license required by the State, County or a City within Alachua County” Can the County provide a list of business licenses required to meet this requirement?

May 6, 2024 2:58 PM

Answered by Mandy Mullins: There are no county or city Licenses’ required, but include any licenses that are appropriate for your industry or your state.

May 9, 2024 8:45 AM

14. Section 6.1 Ability and Competency of the Contractor - Scope and Budget

May 8, 2024 2:31 PM

Question: Section 6.1 Ability and Competency of the Contractor; “Contractor should also provide examples of past work of similar scope and budget” What is the anticipated scope and budget of the work under this contract?

May 8, 2024 2:31 PM

Answered by Michael Nelson: Scopes of work will vary drastically by County Preserve. Current conservation land acreage exceeds 33,000 acres across 22 preserves, and continually expanding with new acquisitions. Typical scopes of work will vary from treating 5 acres of lygodium to 100+ acres containing a mix and density of exotic plants. Based on current need we anticipate issuing 3 to 5 Preserve project scopes per year, on average.

May 9, 2024 8:45 AM

ADDENDA & NOTICES

ADDENDA ISSUED:

No Addenda issued.

NOTICES ISSUED:

Notice #1

May 29, 2024 2:34 PM

Bid Tab (Receive Only) RFP 25-172-MM Annual Vegetation Management

Attachments:

· [BT Receive Only Annual Vegetation Management](#)

Notice #2

May 31, 2024 2:33 PM

Alachua County Procurement announces a public meeting to which all persons are invited to attend an Evaluation Committee Meeting on **Friday, June 21, 2024, at 9:00 am**, to discuss and update of the

proposals for competitive solicitation for RFP 25-172-MM Annual Vegetation Management. The final recommendations will be sent to the Alachua County Board of County Commissioners.

Topic: Public Notice of Evaluation Committee Meeting for RFP 25-172-MM Annual Vegetation Management
Time: Friday, June 21, 2024, at 9:00 am Eastern Time (US and Canada)
Location: Alachua County Administration Building
3rd Floor Conference Room
12 SE 1st Street, Gainesville, FL 32601

Join Virtually Microsoft Teams

https://teams.microsoft.com/l/meetup-join/19%3ameeting_MzUwZWQ2YzctNzBINS00N2IxLTk4OTQtYzE5MjAxOTRkZmEy%40thread.v2/0?context=%7b%22Tid%22%3a%2290fc851d-766d-4d7b-a09c-bfbf1d2dac94%22%2c%22Oid%22%3a%22c82ab8e7-6ee1-4cd5-9191-4aa322a1828f%22%7d

Meeting ID: 242 623 762 724
Passcode: iHZNRB

Dial in by phone.
+1 469-998-7938,,803913850# United States, Dallas
Find a local number
Phone conference ID: 803 913 850#

These meetings are subject to change and/or cancellation. If you have any questions regarding these meetings, please call 352.384.3090. All persons are advised that, if they decide to contest any decision made at any of these meetings, they will need a record of the proceedings and, for such purpose, they may need to ensure that verbatim record of the proceedings is made which record includes the testimony and evidence upon which the appeal is to be based. If any accommodations are needed for persons with disabilities, please contact the County’s Equal Opportunity Office at (352)374-5275 or (TTD) (352)-374-5284.

Attachments:

· [PM Notice RFP 25-172-MM Annual Vegetation Management](#)

EVALUATION

PHASE 1

EVALUATORS

Name	Title	Agreement Accepted On
Ryan Kennelly	Senior Environmental Services	Jun 12, 2024 9:45 AM

Name	Title	Agreement Accepted On
Andy Natwick	Environmental Specialist	May 31, 2024 3:31 PM
Michael Nelson	Senior Environmental Specialist	May 31, 2024 3:29 PM
Wesley Wells	Environmental specialist	May 31, 2024 3:43 PM

EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Ability and Competency of the Contractor	Points Based	50 (25% of Total)

Description:

- A. Did the Contractor provide a brief statement of background, organization, and size?
- B. Does the Contractor have experience with past work of similar scope and budget?
Has the Contractor recently done this type of work for a state, or local government in the past?
- C. Does the Contractor’s workload and ability satisfy County requirements for this project?
- D. Is any of this work to be subcontracted? If so, what are the abilities of the firm(s) to be subcontracted?

Based on questions above, award points as follows:

- A. 40-50 points - Exceptional Experience
- B. 25-39 points - Good Experience
- C. 11 -24 points - Low to Average Experience
- D. 1-10 points - Poor or Minimal Experience
- E. If the firm has not done this type of work, award zero (0) points.
- F. If the work was unacceptable, deduct up to ten (10) points and note why.

Criteria	Scoring Method	Weight (Points)
Project Manager and Project Team's Competency and Qualifications	Points Based	40 (20% of Total)

Description:

- A. Was a project team identified?
- B. Do the Project Manager, Project Team and Key Staff have experience with projects comparable in size and scope?
- C. Do the Project Manager, Project Team and Key Staff have experience with state or local government?

- D. Does the Project Manager have a stable job history?
- E. Is the team makeup appropriate for the project?
- F. Are there factors, such as unique abilities, which would make a noticeable (positive) impact on the project?
- G. Was a point of contact identified?
- H. Was there an alternate to the point of contact identified?
- I. Are the subcontractors, if any, identified?
- J. Does the subcontractor have experience with projects comparable in size and scope?

Based on questions above, award points as follows:

- A. If the team experience, competency, and qualifications are: Exceptional- award 31 to 40 points,
- B. If the team experience, competency, and qualifications are: Good- award 21 to 30 points,
- C. If the team experience, competency, and qualifications are: Acceptable, award 11 to 20 points,
- D. If the team experience, competency, and qualifications are: Below Average-award 1 to 10 points.
- E. If the firm has not done this type of work, award zero (0) points.
- F. If the work was unacceptable, deduct up to ten (10) points and note why.

Criteria	Scoring Method	Weight (Points)
Project Understanding and Approach	Points Based	40 (20% of Total)

Description:

- A. Did the proposal indicate a thorough understanding of the project, the scope, and objectives through a concise narrative?
- B. Did the Contractor describe the approach to the provision of services as required and the specific work plan to be employed to implement it?
- C. Is the appropriate emphasis placed on the various work tasks?
- D. Did the firm develop a workable approach to the project?
- E. Does the proposal specifically address the County's needs or is it "generic" in content?
- F. Does the proposal indicate how this project fits into the total workload of the Contractor during the project period?

Based on questions above, award points as follows:

- A. If the understanding and approach was exceptional, award up to forty (40) points.
- B. If the understanding and approach was Good to Very good, award up to thirty (30) points.

- C. If the understanding and approach was acceptable, award up to twenty (20) points.
- D. If the firm has not done this type of work, award zero (0) points.
- E. If the understanding and approach was unacceptable, deduct up to ten (10) points and note why.

Criteria	Scoring Method	Weight (Points)
Ability to meet Project Schedule and Budget Requirements	Points Based	30 (15% of Total)

Description:

- A. Did Contractor provide a draft project schedule that includes: milestones, individual tasks and major deliverable deadlines?
- B. Is the draft project schedule reasonable based on quantity of personnel assigned to the project?
- C. Did the Contractor provide the Project Manager, Project Team, and Key Staff’s percentage of involvement, tasks and/or hours assigned?
- D. Are the hours assigned to the various team members for each task appropriate?
- E. Does the information contained in the proposal indicate that the firm will, or will not, meet time and budget requirement?

Based on questions above, award points as follows:

- A. If the ability to meet schedule and budget requirements was exceptional, award up to thirty (30) points.
- B. If the ability to meet schedule and budget requirements was Good to Very good, award up to twenty (20) points.
- C. If the understanding and approach was Acceptable, award up to ten (10) points.
- D. If the firm has not done this type of work, award zero (0) points.
- E. If the understanding and approach was unacceptable, deduct up to ten (10) points and note why.

Criteria	Scoring Method	Weight (Points)
Proposal Organization	Points Based	10 (5% of Total)

Description:

- A. Was proposal organization per the RFP? Did Contractor include a letter of interest?
- B. Was all required paperwork submitted and completed appropriately?

C. Did the proposal contain an excessive amount of generic boilerplate, resumes, pages per resume, photographs, etc.?

Criteria	Scoring Method	Weight (Points)
Volume of Previous Work (VOW) awarded by the County	Points Based	5 (2.5% of Total)

Description:
Points Provided by Procurement.

Criteria	Scoring Method	Weight (Points)
Location	Points Based	10 (5% of Total)

Description:
Points Provided by Procurement.

Criteria	Scoring Method	Weight (Points)
Small Business Enterprise Participation (SBE)	Points Based	15 (7.5% of Total)

Description:
Points Provided by Procurement.

AGGREGATE SCORES SUMMARY

Vendor	Ryan Kennelly	Andy Natwick	Michael Nelson	Wesley Wells
EarthBalance	159	151	147	153
Barge Design Solutions, Inc.	122	138	154	157
Bio-Tech Consulting LLC	143	137	129	151
Yewtree Environmental Services, LLC	69	143	101	147
DeAngelo Contracting Services, LLC	74	118	75	88

EXECUTIVE SUMMARY
RFP No. RFP 25-172-MM
Annual Vegetation Management

Vendor	Total Score (Max Score 200)
EarthBalance	152.5
Barge Design Solutions, Inc.	142.75
Bio-Tech Consulting LLC	140
Yewtree Environmental Services, LLC	115
DeAngelo Contracting Services, LLC	88.75

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Ability and Competency of the Contractor Points Based 50 Points (25%)	Project Manager and Project Team's Competency and Qualifications Points Based 40 Points (20%)	Project Understanding and Approach Points Based 40 Points (20%)	Ability to meet Project Schedule and Budget Requirements Points Based 30 Points (15%)
EarthBalance	44.5	35.3	34	25.8
Barge Design Solutions, Inc.	41.3	32	32	24.5
Bio-Tech Consulting LLC	39.3	32.3	31.3	24.3
Yewtree Environmental Services, LLC	31.5	25.5	23	22.5
DeAngelo Contracting Services, LLC	28.5	21.3	18.8	10

Vendor	Proposal Organization Points Based 10 Points (5%)	Volume of Previous Work (VOW) awarded by the County Points Based 5 Points (2.5%)	Location Points Based 10 Points (5%)	Small Business Enterprise Participation (SBE) Points Based 15 Points (7.5%)
EarthBalance	9	4	0	0
Barge Design Solutions, Inc.	8	5	0	0
Bio-Tech Consulting LLC	8	5	0	0
Yewtree Environmental Services, LLC	7.5	5	0	0

Vendor	Proposal Organization Points Based 10 Points (5%)	Volume of Previous Work (VOW) awarded by the County Points Based 5 Points (2.5%)	Location Points Based 10 Points (5%)	Small Business Enterprise Participation (SBE) Points Based 15 Points (7.5%)
DeAngelo Contracting Services, LLC	5.3	5	0	0

Vendor	Total Score (Max Score 200)
EarthBalance	152.5
Barge Design Solutions, Inc.	142.75
Bio-Tech Consulting LLC	140
Yewtree Environmental Services, LLC	115
DeAngelo Contracting Services, LLC	88.75

INDIVIDUAL PROPOSAL SCORES

Barge Design Solutions, Inc.

Ability and Competency of the Contractor | Points Based | 50 Points (25%)

Ryan Kennelly: 35

They seem mention invasive management in places, but lots of focus on other land management activities in all their non-Barr Hammock examples

Andy Natwick: 40

Michael Nelson: 45

Brief statement provided, Contractor has experience and recently done this work for several Counties, workload and ability satisfies requirements, no subcontractors but if needed can use subs to supplement their team

Wesley Wells: 45

Project Manager and Project Team's Competency and Qualifications | Points Based | 40 Points (20%)

Ryan Kennelly: 30

Most of the boxes checked for scoring criteria, but: Bobby, Jerry, Zac, Allyson, Josh - main land managers for field work - lots of mitigation bank monitoring, hydric monitoring, vegetation monitoring, report writing, but only a sprinkling of invasives treatment mentioned

Andy Natwick: 28

Michael Nelson: 35

Team identified, experience with similar projects for several Counties, Barge has the in-house expertise to handle all project requirements without the need for subconsultants. Our staff covers all necessary disciplines, ensuring we can manage the entire project internally. If the need for additional expertise arises, we are committed to utilizing Small Business Enterprise (SBE) contractors to supplement our team.

Wesley Wells: 35

Project Understanding and Approach | Points Based | 40 Points (20%)

Ryan Kennelly: 25

Did a good job describing approach, but conciseness not so much (repeated several pages), and emphasized a lot of work they do not relevant to this contract.

Andy Natwick: 32

Michael Nelson: 36

Wesley Wells: 35

Ability to meet Project Schedule and Budget Requirements | Points Based | 30 Points (15%)

Ryan Kennelly: 20

Seem to have local resources and ability to pull from elsewhere, scheduling seemed generic, non-specific equipment list

Andy Natwick: 25

Michael Nelson: 25

2-person team but can support up to a six-person crew based on project size and needs

Wesley Wells: 28

Proposal Organization | Points Based | 10 Points (5%)

Ryan Kennelly: 7

All appeared to be there, but some seemed boiler-plate (or not relevant to our contract), and had at least one section fully repeated (work examples)

Andy Natwick: 8

Michael Nelson: 8

Wesley Wells: 9

Volume of Previous Work (VOW) awarded by the County | Points Based | 5 Points (2.5%)

Ryan Kennelly: 5

\$0.00

Andy Natwick: 5

\$0.00

Michael Nelson: 5

\$0.00

Wesley Wells: 5

\$0.00

Location | Points Based | 10 Points (5%)

Ryan Kennelly: 0

established company acquired by Barge Design 11/2023 not eligible for Location Points. Barge would need to own 12 months before RFP released.

Andy Natwick: 0

established company acquired by Barge Design 11/2023 not eligible for Location Points. Barge would need to own 12 months before RFP released.

Michael Nelson: 0

established company acquired by Barge Design 11/2023 not eligible for Location Points. Barge would need to own 12 months before RFP released.

Wesley Wells: 0

established company acquired by Barge Design 11/2023 not eligible for Location Points. Barge would need to own 12 months before RFP released.

Small Business Enterprise Participation (SBE) | Points Based | 15 Points (7.5%)

Ryan Kennelly: 0

The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

Andy Natwick: 0

The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

Michael Nelson: 0

The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

Wesley Wells: 0

The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

Bio-Tech Consulting LLC

Ability and Competency of the Contractor | Points Based | 50 Points (25%)

Ryan Kennelly: 40

Very similar clients, but pretty wetland focused it seemed (less, if any, uplands mentioned)

Andy Natwick: 40

Michael Nelson: 35

Wesley Wells: 42

Project Manager and Project Team's Competency and Qualifications | Points Based | 40 Points (20%)

Ryan Kennelly: 35

Definitely seemed competent, at least two teams within 2 hours to pull from if needed

Andy Natwick: 32

Michael Nelson: 30

Wesley Wells: 32

Project Understanding and Approach | Points Based | 40 Points (20%)

Ryan Kennelly: 30

I appreciated the thought of using less chemical, but question the efficacy of that in practice

Andy Natwick: 30

Michael Nelson: 30

Wesley Wells: 35

Ability to meet Project Schedule and Budget Requirements | Points Based | 30 Points (15%)

Ryan Kennelly: 25

Aiming for Aug-Oct treatments

Andy Natwick: 22

Michael Nelson: 22

Wesley Wells: 28

Proposal Organization | Points Based | 10 Points (5%)

Ryan Kennelly: 8

Repetitive in a couple places, but overall well put together document, concise and clear, technically no letter of interest though

Andy Natwick: 8

Michael Nelson: 7

Wesley Wells: 9

Volume of Previous Work (VOW) awarded by the County | Points Based | 5 Points (2.5%)

Ryan Kennelly: 5

\$31,816.96

Andy Natwick: 5

\$31,816.96

Michael Nelson: 5

\$31,816.96

Wesley Wells: 5

\$31,816.96

Location | Points Based | 10 Points (5%)

Ryan Kennelly: 0

No per submittal

Andy Natwick: 0

No per submittal

Michael Nelson: 0

No per submittal

Wesley Wells: 0

No per submittal

Small Business Enterprise Participation (SBE) | Points Based | 15 Points (7.5%)

Ryan Kennelly: 0

The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

Andy Natwick: 0

The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

Michael Nelson: 0

The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

Wesley Wells: 0

The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

DeAngelo Contracting Services, LLC

Ability and Competency of the Contractor | Points Based | 50 Points (25%)

Ryan Kennelly: 25

Didn't elaborate much on experience, but did have similar sized projects to what we often have

Andy Natwick: 40

Michael Nelson: 24

C and D are missing

Wesley Wells: 25

Project Manager and Project Team's Competency and Qualifications | Points Based | 40 Points (20%)

Ryan Kennelly: 15

Seems like an acceptable amount of team competency, but didn't elaborate much and unclear if they have extra crew besides the 3 people mentioned in the report

Andy Natwick: 28

Michael Nelson: 20

Missing F,G,H,I

Wesley Wells: 22

no POC or alt POC

Project Understanding and Approach | Points Based | 40 Points (20%)

Ryan Kennelly: 15

Didn't elaborate on their approach, techniques, scheduling, etc.

Andy Natwick: 25

Michael Nelson: 15

Wesley Wells: 20

Ability to meet Project Schedule and Budget Requirements | Points Based | 30 Points (15%)

Ryan Kennelly: 8

Didn't elaborate on their approach, techniques, scheduling, etc.

Andy Natwick: 15

Michael Nelson: 7

Missing all of these

Wesley Wells: 10

Proposal Organization | Points Based | 10 Points (5%)

Ryan Kennelly: 6

Andy Natwick: 5

Michael Nelson: 4

Wesley Wells: 6

Volume of Previous Work (VOW) awarded by the County | Points Based | 5 Points (2.5%)

Ryan Kennelly: 5

\$0.00

Andy Natwick: 5

\$0.00

Michael Nelson: 5

\$0.00

Wesley Wells: 5

\$0.00

Location | Points Based | 10 Points (5%)

Ryan Kennelly: 0

No per submittal

Andy Natwick: 0

No per submittal

Michael Nelson: 0

No per submittal

Wesley Wells: 0

No per submittal

Small Business Enterprise Participation (SBE) | Points Based | 15 Points (7.5%)

Ryan Kennelly: 0

Email follow up with vendor - The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

Andy Natwick: 0

Email follow up with vendor - The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

Michael Nelson: 0

Email follow up with vendor - The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

Wesley Wells: 0

Email follow up with vendor - The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

EarthBalance

Ability and Competency of the Contractor | Points Based | 50 Points (25%)

Ryan Kennelly: 45

Andy Natwick: 45

Michael Nelson: 43

Wesley Wells: 45

Project Manager and Project Team's Competency and Qualifications | Points Based | 40 Points (20%)

Ryan Kennelly: 40

Andy Natwick: 35

Michael Nelson: 34

No subcontractors being used

Wesley Wells: 32

Project Understanding and Approach | Points Based | 40 Points (20%)

Ryan Kennelly: 35

Understood our specifications, claim to be able to meet our workload, listed their treatment methods in alignment with our asks, weekly report form, quality control, safety, crew supervision

Andy Natwick: 33

Michael Nelson: 33

How this project fits into the total workload???

Wesley Wells: 35

Ability to meet Project Schedule and Budget Requirements | Points Based | 30 Points (15%)

Ryan Kennelly: 25

Has scheduling coordinator to ensure projects are in compliance with deadlines, complete projects within 2 weeks of commencement, share schedule 1 week prior to starting, reminder 1 day prior

Andy Natwick: 25

Michael Nelson: 25

Wesley Wells: 28

Proposal Organization | Points Based | 10 Points (5%)

Ryan Kennelly: 10

Well put together/professional document, definitely seemed like some boilerplate, but not excessive

Andy Natwick: 9

Michael Nelson: 8

Wesley Wells: 9

Volume of Previous Work (VOW) awarded by the County | Points Based | 5 Points (2.5%)

Ryan Kennelly: 4

\$56,596.00

Andy Natwick: 4
\$56,596.00

Michael Nelson: 4
\$56,596.00

Wesley Wells: 4
\$56,596.00

Location | Points Based | 10 Points (5%)

Ryan Kennelly: 0
No per submittal

Andy Natwick: 0
No per submittal

Michael Nelson: 0
No per submittal

Wesley Wells: 0
No per submittal

Small Business Enterprise Participation (SBE) | Points Based | 15 Points (7.5%)

Ryan Kennelly: 0
The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

Andy Natwick: 0
The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

Michael Nelson: 0
The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

Wesley Wells: 0
The Consultant will perform ALL work and that no subcontractors will be utilized for this proposal.

Yewtree Environmental Services, LLC

Ability and Competency of the Contractor | Points Based | 50 Points (25%)

Ryan Kennelly: 11
Seems to be reliant on subcontractors, although subcontractors don't appear to bring much relevant work experience to what we are seeking. Some similar work, but seems limited compared to full experience listed.

Andy Natwick: 40

Michael Nelson: 30

contractors workload and ability????

Wesley Wells: 45

Project Manager and Project Team's Competency and Qualifications | Points Based | 40 Points (20%)

Ryan Kennelly: 10

Subcontractors identified, as are key team members, but still unclear who the majority workforce on the ground will be. Seems heavily reliant on subcontractors for workforce, but subcontractors appear to not have relevant experiences we're looking for in this contract

Andy Natwick: 32

Michael Nelson: 25

Wesley Wells: 35

Project Understanding and Approach | Points Based | 40 Points (20%)

Ryan Kennelly: 15

Seemed to understand the point of the project contract at times, yet still listed lots of irrelevant work for main company and subcontractors, fairly limited explanations on that was relevant

Andy Natwick: 33

Michael Nelson: 15

missing B,C,D,F

Wesley Wells: 29

Ability to meet Project Schedule and Budget Requirements | Points Based | 30 Points (15%)

Ryan Kennelly: 20

Very clear schedule laid out for responding to work orders and starting the work, assuming they have the workers to do I'll give it a 20

Andy Natwick: 25

Michael Nelson: 20

Wesley Wells: 25

Proposal Organization | Points Based | 10 Points (5%)

Ryan Kennelly: 8

Andy Natwick: 8

Michael Nelson: 6

Wesley Wells: 8

Volume of Previous Work (VOW) awarded by the County | Points Based | 5 Points (2.5%)

Ryan Kennelly: 5
\$0.00

Andy Natwick: 5
\$0.00

Michael Nelson: 5
\$0.00

Wesley Wells: 5
\$0.00

Location | Points Based | 10 Points (5%)

Ryan Kennelly: 0
No per submittal

Andy Natwick: 0
No per submittal

Michael Nelson: 0
No per submittal

Wesley Wells: 0
No per submittal

Small Business Enterprise Participation (SBE) | Points Based | 15 Points (7.5%)

Ryan Kennelly: 0
Email follow up with vendor. The Consultant will perform ALL work and that no SBE subcontractors will be utilized for this proposal. (BUT could use Sub-contractors.

Andy Natwick: 0
Email follow up with vendor. The Consultant will perform ALL work and that no SBE subcontractors will be utilized for this proposal. (BUT could use Sub-contractors.

Michael Nelson: 0
Email follow up with vendor. The Consultant will perform ALL work and that no SBE subcontractors will be utilized for this proposal. (BUT could use Sub-contractors.

Wesley Wells: 0
Email follow up with vendor. The Consultant will perform ALL work and that no SBE subcontractors will be utilized for this proposal. (BUT could use Sub-contractors.