



Proposal Evaluation
Fleet Management Technologies with Related Software Solutions RFP #020221

Possible Points	Agile Fleet, Inc	Calamp Wireless Networks Corporation	Carolina Software Technology	Chovin Fleet Solutions LLC	CRITech Systems, Inc.	Computerized Fleet Analysis, Inc.	Curacy, LLC	DataRemote, Inc.	Fleet Analytics LLC	Forward Thinking Systems	Free2Move	Geotab Inc.	GPS Insight, LLC	IVS, Inc.	LB Technology, Inc.	Lytx, Inc.	Mitac Digital Corporation	
Conformance to RFP Requirements	50	38	39	32	32	35	39	33	35	44	38	43	41	39	39	41	38	
Pricing	400	312	338	326	294	300	335	276	275	325	354	326	341	336	338	342	335	307
Financial Viability and Marketplace Success	75	59	61	52	56	54	56	33	51	60	63	57	68	62	62	58	63	61
Ability to Sell and Deliver Service	100	73	80	63	74	61	70	51	63	70	78	68	83	81	76	73	79	74
Marketing Plan	50	42	39	32	34	37	38	26	33	37	40	39	45	45	42	41	42	39
Value Added Attributes	75	59	59	52	55	53	56	49	46	56	61	58	67	62	60	63	61	58
Warranty	50	58	42	54	37	41	37	57	39	59	42	58	43	41	43	59	40	41
Depth and Breadth of Offered Equipment, Products, or Services	200	173	173	139	157	148	144	103	162	162	172	166	183	167	174	166	168	176
Total Points	1,000	834	835	730	746	749	775	578	702	784	854	790	873	835	854	821	829	794
Rank Order	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18

Possible Points	MRF Geosystems Corporation	NexTraq LLC	Noregon Systems Inc	Oakland Consulting Group	PeoplePlus Software LLC	RadioMobile, Inc.	Rarestep	Revo Technologies	RMJ Technologies TX, Inc.	Ron Turley Associates	RouteWare, Inc.	Rubicon Global, LLC	Safety Vision	Samsara Networks Inc	Skyhawk Telematics	Solutions into Motion Limited (CA), Ltd (US)	SYNNEX Corporation	
Conformance to RFP Requirements	50	38	38	35	34	36	39	37	37	39	42	40	43	41	41	42	37	39
Pricing	400	298	329	293	35	257	338	224	348	253	351	319	356	316	347	348	296	330
Financial Viability and Marketplace Success	75	57	58	54	43	50	59	57	49	58	58	61	61	61	58	61	57	64
Ability to Sell and Deliver Service	100	70	77	78	57	59	59	72	65	75	80	80	76	80	76	80	73	85
Marketing Plan	50	34	40	39	29	36	39	37	45	41	41	40	46	39	41	44	31	43
Value Added Attributes	75	56	55	55	35	57	58	51	53	59	56	60	67	54	62	66	56	62
Warranty	50	59	40	58	6	59	42	21	40	40	41	41	41	41	42	42	43	37
Depth and Breadth of Offered Equipment, Products, or Services	200	164	173	168	93	158	165	156	141	173	170	164	165	178	166	168	160	160
Total Points	1,000	756	810	760	511	762	803	755	770	814	840	811	855	797	850	845	763	798
Rank Order	4	5	3	6	18	16	11	14	12	8	10	13	7	9	17	15	19	20

Possible Points	Synovia Subsidiary of Calamp	Teletrak Navman US Ltd	TELLS Communications (U.S.) Inc.	The Arcam Group, Inc.	The Vestige Group, LLC	Thing Tech, Inc.	Toromont Material Handling, a division of Toromont	Track Star International, Inc.	Transfinder Corporation	Trapeze Software Group Inc.	TT FASTER LLC	Uptake	Utility Associates, Inc.	Verizon Connect NWF Inc.	WEX Bank	Zonar Systems	
Conformance to RFP Requirements	50	40	38	41	40	38	40	38	38	38	37	37	35	38	40	38	39
Pricing	400	341	249	323	323	344	345	313	313	261	310	273	335	320	334	324	313
Financial Viability and Marketplace Success	75	62	61	61	61	54	57	60	55	60	58	56	54	60	64	61	59
Ability to Sell and Deliver Service	100	73	76	76	70	64	74	78	65	74	76	67	76	83	83	71	80
Marketing Plan	50	39	36	45	31	38	40	43	35	35	37	36	37	34	41	37	36
Value Added Attributes	75	55	59	64	55	55	54	58	53	58	57	57	54	52	62	57	57
Warranty	50	41	40	41	39	38	40	41	37	35	39	41	33	35	39	41	40
Depth and Breadth of Offered Equipment, Products, or Services	200	165	173	168	158	168	165	137	170	141	170	176	160	161	175	162	167
Total Points	1,000	816	712	819	777	799	815	767	766	702	783	746	838	791	838	791	798
Rank Order	3	1	4	2	7	5	10	16	13	15	14	11	6	8	12	17	18


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