



Alachua County, Florida

## Procurement

Theodore "TJ" White, Jr. CPPB, Procurement Manager  
County Administration Building, Gainesville, FL 32601  
(352) 374-5202

### EXECUTIVE SUMMARY

#### ITB No. ITB 25-506-MM

#### Self Contained Breathing Apparatus System

RESPONSE DEADLINE: August 28, 2024 at 2:00 pm

Thursday, September 19, 2024

### SOLICITATION OVERVIEW

<b>Project Title</b>	Self Contained Breathing Apparatus System
<b>Project ID</b>	ITB 25-506-MM
<b>Project Type</b>	Invitation To Bid
<b>Release Date</b>	July 24, 2024
<b>Due Date</b>	August 28, 2024
<b>Procurement Agent</b>	Mandy Mullins
<b>Project Description</b>	The intent of the solicitation is to purchase a self-contained breathing apparatus (SCBA) system. Each submittal must be made on the basis of and must meet or exceed each of the requirements contained in this solicitation.

### Introduction

#### Summary

Alachua County Board of County Commissioners are requesting the submission of Bids for ITB 25-506-MM Self Contained Breathing Apparatus System.

The following apply to this Invitation to Bid (ITB): [Introduction](#), [Instruction to Bidders](#), [Terms and Conditions](#), [Insurance](#), [Scope of Services](#), [Attachments](#), [Sample Agreement](#), [Submittals](#), and [ITB Pricing Form](#). Specifications and supplementary documents are essential parts of the ITB and requirements occurring in one are as binding as though occurring in all.

Services, as defined herein, are to include all labor, materials, supplies and equipment in accordance with the terms, conditions, and specifications set forth within this solicitation.

Bidder must be qualified and fully capable of performing the required Services while adhering to all laws, specifications, procedures, protocols, applicable guidance, and industry best practices.

The intent of the solicitation is to purchase a self-contained breathing apparatus (SCBA) system. Each submittal must be made on the basis of and must meet or exceed each of the requirements contained in this solicitation.

### Background

**Location:** Alachua County is located in North Central Florida. The County government seat is situated in Gainesville. Gainesville is located 70 miles southwest of Jacksonville, 129 miles southeast of Tallahassee, 140 miles northeast of Tampa - St. Petersburg and 109 miles northwest of Orlando. Alachua County has a population of over 250,000 and a regional airport. The County itself consists of a total area of 969 square miles.

**Form of Government:** Alachua County is governed by a Board of five (5) elected County Commissioners and operates under the established County Manager Charter form of government. In addition to the five County Commissioners, there are five elected Constitutional Officers: Supervisor of Elections, Sheriff, Clerk of the Court, Tax Collector, and the Property Appraiser. The Alachua County Attorney also reports to the Board.

### Contact Information

**Mandy Mullins**

Procurement Agent I

Email: [mmmullins@alachuacounty.us](mailto:mmmullins@alachuacounty.us)

Phone: [\(352\) 384-3090](tel:(352)384-3090)

**Department:**

Fire Rescue

### Timeline

<b>Solicitation Release Date</b>	July 24, 2024
<b>Question Submission Deadline</b>	August 11, 2024, 12:00am
<b>Solicitation Submission Deadline</b>	August 28, 2024, 2:00pm

<p><b>Solicitation Opening – Teams Meeting</b></p>	<p>August 28, 2024, 2:00pm          The scheduled solicitation opening will occur via Teams Meeting; the information to join is provided below. Attendance (live viewing) of the bid opening is not required.</p> <p>Join Microsoft Teams meeting          Join on your computer, mobile app or room device:</p> <p><a href="https://teams.microsoft.com/l/meetup-join/19%3ameeting_ZTQyYzk5YzMtZDc4ZS00N2lxLTljMWUtMjAwNTQwN2NjNTNi%40thread.v2/0?context=%7b%22Tid%22%3a%2290fc851d-766d-4d7b-a09c-bfbf1d2dac94%22%2c%22Oid%22%3a%22c82ab8e7-6ee1-4cd5-9191-4aa322a1828f%22%7d">https://teams.microsoft.com/l/meetup-join/19%3ameeting_ZTQyYzk5YzMtZDc4ZS00N2lxLTljMWUtMjAwNTQwN2NjNTNi%40thread.v2/0?context=%7b%22Tid%22%3a%2290fc851d-766d-4d7b-a09c-bfbf1d2dac94%22%2c%22Oid%22%3a%22c82ab8e7-6ee1-4cd5-9191-4aa322a1828f%22%7d</a></p> <p>Meeting ID: 259 625 692 241          Passcode: yX9G3Q          Or call in (audio only)          +1 469-998-7938,,366862554# United States, Dallas          Phone Conference ID: 366 862 554#</p> <p>If you have a disability and need an accommodation in order to participate, please contact the Alachua County ADA Coordinator at <a href="mailto:ADA@alachuacounty.us">ADA@alachuacounty.us</a> or Equal Opportunity Office at 352-374-5275 at least 7 business days prior to the event. If you are unable to notify the Office prior to the event, please inform an Alachua County employee that you need assistance. TDD/TTY users, please call 711 (Florida Relay Service)</p>
--	--

**SOLICITATION STATUS HISTORY**

Date	Changed To	Changed By
Jul 11, 2024 8:10 AM	Draft	Mandy Mullins
Jul 11, 2024 12:05 PM	Review	Mandy Mullins

Date	Changed To	Changed By
Jul 24, 2024 12:30 PM	Final	Mandy Mullins
Jul 24, 2024 12:30 PM	Post Pending	Mandy Mullins
Jul 24, 2024 12:33 PM	Open	Mandy Mullins
Aug 28, 2024 2:00 PM	Pending	OpenGov Bot
Aug 29, 2024 6:57 AM	Evaluation	Mandy Mullins
Aug 29, 2024 6:58 AM	Pending	Mandy Mullins
Aug 29, 2024 6:58 AM	Evaluation	Mandy Mullins
Sep 16, 2024 9:37 AM	Award Pending	Mandy Mullins

## SELECTED VENDOR

### VENDOR RECOMMENDED BY THE EVALUATION PROCESS

Vendor	Location
Ten-8 Fire & Safety, LLC	Bradenton, FL

## PROPOSALS RECEIVED

Status	Vendor	Contact Info	Submission Date
No Bid	BREATHING AIR SYSTEMS	Jason Reese jreese@breathingair.com	Jul 24, 2024 1:00 PM
No Bid	North America Fire Equipment Company, Inc.	Sondra Barnes sondra.barnes@nafeco.com (256) 353-7100	Jul 25, 2024 2:38 PM
No Bid	Patterson Veterinary	Gregory Pounds pvs.orders.gov- institute@pattersonvet.com	Jul 24, 2024 12:39 PM
Submitted	Ten-8 Fire & Safety, LLC	Cory Pike cpike@ten8fire.com (877) 989-7660	Aug 13, 2024 8:42 AM
No Bid	Unipak Corp.	Brian Marcus customercare@unipakcorp.net (888) 808-5120	Jul 24, 2024 12:40 PM
Disqualified	MES	Kevin Mock kmock@mesfire.com (850) 879-3048	Aug 28, 2024 11:45 AM

## VENDOR QUESTIONNAIRE PASS/FAIL

EXECUTIVE SUMMARY  
 ITB No. ITB 25-506-MM  
 Self Contained Breathing Apparatus System

Question Title	Ten-8 Fire & Safety, LLC
Submittal Confirmation	Pass
Corporate Resolution	Pass
State Compliance	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response
Option 4: SBE Good Faith Effort.	Pass
Alachua County Government Minimum Wage (GMW)	Pass
DRUG FREE WORKPLACE	Pass
Vendor Eligibility	Pass
Responsible Agent	Pass
Number of years in this type of service?	Pass
Number of years licensed in Alachua County?	Pass
How many employees "ON THE JOB" each week?	Pass
Number of employees "ON CALL" each week?	Pass
Major Equipment	Pass
Do you currently hold any municipality contracts?	Pass
If you indicated yes to holding municipality contracts please list them below:	Pass
References	Pass
Are your employees screened by:	Pass
Cancelled or Termination	Pass
Cancellation and Termination	Pass
What constitutes your normal business days and working hours?	Pass
Describe below, the Bidder's operational plan for providing the Services to Alachua County.	Pass
Conflict of Interest	Pass
Product Data Sheets	Pass
Acknowledgement of Requirements	Pass

## QUESTIONS AND ANSWERS

No Questions Received.

## ADDENDA & NOTICES

ADDENDA ISSUED:

**Addendum #1**

Aug 20, 2024 9:13 AM

ITB Opening Date extended to August 28, 2024.

Please use the [See What Changed](#) link to view all the changes made by this addendum.

Solicitation Submission Deadline: August 28, 2024, 2:00pm

Solicitation Opening – Teams Meeting: August 28, 2024, 2:00pm

ADDENDA ACKNOWLEDGEMENTS:

Addendum #1

Proposal	Confirmed	Confirmed At	Confirmed By
Ten-8 Fire & Safety, LLC	X	Aug 23, 2024 9:07 AM	Cory Pike

NOTICES ISSUED:

**Notice #1**

Sep 16, 2024 9:32 AM

**RECOMMENDATION:**

The Board to approve the bid award to Ten-8 Fire & Safety, LLC, as the lowest, most responsive, and responsible Vendor.

The actual bid award is subject to the appropriate signature authority identified in the Procurement Code.

Attachments:

· [ITA 25-506-MM Self Contained Breathing Apparatus System](#)

## EVALUATION

**SELECTED VENDOR TOTALS**

Vendor	Total
Ten-8 Fire & Safety, LLC	\$2,088,123.92

TABLE 1

EXECUTIVE SUMMARY  
ITB No. ITB 25-506-MM  
Self Contained Breathing Apparatus System

---

Vendor	Total
Ten-8 Fire & Safety, LLC	\$2,088,123.92

**TABLE 2**

Vendor	Total
Ten-8 Fire & Safety, LLC	\$0.00