



We have prepared a quote for you

**Add Two Guardian Positions for the Training Center,
Add Nine Backup Positions, & Penetration Testing**

Quote # 001441
Version 2

Prepared for:

Alachua County, FL

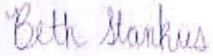
Keith Godwin
kgodwin@alachuacounty.us

Monday, June 03, 2024

Alachua County, FL
Keith Godwin
PO Box 5038
Gainesville, FL 32627-5038
kgodwin@alachuacounty.us

Dear Keith,

Thank you for giving us the opportunity to provide Alachua County, FL with a quote for Add Two Guardian Positions for the Training Center, Add Nine Backup Positions, & Penetration Testing. We are excited to work with you. Should you have any questions on this project please feel free to reach out to any member of the AK Associates team!

A handwritten signature in blue ink that reads 'Beth Stankus'.

Beth Stankus
Manager of Accounting
AK Associates

Add Two Guardian Positions for the Training Center

Description	Price	Qty	Ext. Price
Training Room			
P-SUP POS-5YS+ Superior Position PC Includes 5 year Support	\$2,785.30	2	\$5,570.60
SL- Guardian Backup Call Taker Pos License BUPGUARDPOS C	\$4,528.70	2	\$9,057.40
P-IRR Dual IRR Recording Software License IRR will only work if computer is on the Guardian local network.	\$655.50	2	\$1,311.00
P-PAC II Position Audio Controller II w/ Jack Box	\$2,106.80	2	\$4,213.60
P-DP Dual Prong Handset - 6 Wires HANDSET_6W	\$116.15	2	\$232.30
C2213341-1 SR1 Dell 24 Monitor Ultra sharp	\$443.90	4	\$1,775.60
AKINSTALLMAT Installation Materials Installation Materials	\$400.00	1	\$400.00
Section Subtotal			\$22,560.50
Professional Services			
SV-InstRemDaily Remote Install Services - Daily Rate	\$1,300.00	0.5	\$650.00
Section Subtotal			\$650.00
Managed Services			
SV-ARM- Act. Remote Monitoring/ BU Pos - 1 Year Guardian-BU	\$215.00	2	\$430.00
SV-AVMgr-1yr AntiVirus Management/ Positions - 1 Year	\$150.00	2	\$300.00
SV-OS MGTPos- Position windows Patch Management 1 year 1Y	\$210.00	2	\$420.00
Section Subtotal			\$1,150.00
Maintenance/Support			

Add Two Guardian Positions for the Training Center

Description	Price	Qty	Ext. Price
MT-Warranty Guardian First Year HW Warranty The Guardian first year warranty covers all Hardware for the first year.	\$0.00	1	\$0.00
MT-SSGUARDB-01 Guardian BU Position SW Licence - 1 Year	\$650.00	2	\$1,300.00
Section Subtotal			\$1,300.00
Shipping			
ShippingFee Shipping and Handling Shipping and Handling	\$150.00	1	\$150.00
Section Subtotal			\$150.00
Section Subtotal			\$0.00

Subtotal: \$25,810.50

Add Nine Backup Positions

Description	Price	Qty	Ext. Price
PSAP 2			
P-SUP POS-5YS+ Superior Position PC <i>Includes 5 year Support</i>	\$2,785.30	9	\$25,067.70
SL-BUPGUARDPOS LIC Guardian Backup Call Taker Pos License	\$4,528.70	9	\$40,758.30
P-IRR Dual IRR Recording Software License <i>IRR will only work if computer is on the Guardian local network.</i>	\$655.50	9	\$5,899.50
P-PAC II Position Audio Controller II w/ Jack Box	\$2,106.80	9	\$18,961.20
P-DP HANDSET_6W Dual Prong Handset - 6 Wires	\$116.15	9	\$1,045.35
C2213341-1 SR1 Dell 24 Monitor Ultra sharp	\$443.90	18	\$7,990.20
AKINSTALLMAT Installation Materials Installation Materials	\$5,000.00	1	\$5,000.00
P-ES-CS1G24 Cisco Catalyst 9200L Series 24Gb Ports	\$2,417.30	1	\$2,417.30



Add Nine Backup Positions

Description	Price	Qty	Ext. Price
Section Subtotal			\$107,139.55
Professional Services			
SV-InstRemDaily Remote Install Services - Daily Rate	\$1,300.00	2.25	\$2,925.00
Section Subtotal			\$2,925.00
Managed Services			
SV-ARM-Guardian-BU Act. Remote Monitoring/ BU Pos - 1 Year	\$215.00	9	\$1,935.00
SV-AVMgr-1yr AntiVirus Management/ Positions - 1 Year	\$150.00	9	\$1,350.00
SV-OS MGTPos-1Y Position windows Patch Management 1 year	\$210.00	9	\$1,890.00
Section Subtotal			\$5,175.00
Warranty/Maintenance			
MT-Warranty Guardian First Year HW Warranty <i>The Guardian first year warranty covers all Hardware for the first year.</i>	\$0.00	1	\$0.00
MT-SSGUARDB-01 Guardian BU Position SW Licence - 1 Year	\$650.00	9	\$5,850.00
Section Subtotal			\$5,850.00
Shipping			
ShippingFee Shipping and Handling Charges	\$500.00	1	\$500.00
Section Subtotal			\$500.00

Subtotal: \$121,589.55



Penetration Testing

Description	Price	Qty	Ext. Price
OV-APTaaSH1000 Continuous autonomous penetration testing service. Total of 4 scans. Includes complete set of reports and letter of attestation. - 4 <i>Inclusion of SecuLore continuous autonomous penetration testing services to the Solacom Guardian 911 Call Handling Solution.</i>	\$18,716.25	1	\$18,716.25

Subtotal: \$18,716.25

Payment Terms

Description	Qty
Terms of Sale: <ul style="list-style-type: none"> • Hardware and software will be invoiced upon shipment • Services will be invoiced upon completion • Payment Terms are Net 30 	

Add Two Guardian Positions for the Training Center, Add Nine Backup Positions, & Penetration Testing

Prepared by:

AK Associates

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Prepared for:

Alachua County, FL

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Keith Godwin
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Quote Information:

Quote #: 001441

Version: 2
Delivery Date: 06/03/2024
Expiration Date: 07/31/2024

Quote Summary

Description	Amount
Add Two Guardian Positions for the Training Center	\$25,810.50
Add Nine Backup Positions	\$121,589.55
Penetration Testing	\$18,716.25
Total:	\$166,116.30

Disclaimers: This quote is provided for the listed contact and is not to be shared or disseminated without written consent by AK Associates. This quote null and voids any previous version.

AK Associates

Alachua County, FL

Signature:
Name: Beth Stankus
Title: Manager of Accounting
Date: 06/03/2024

Signature: _____
Name: Keith Godwin
Date: _____

Appendix

Solacom Call Taker Computer Specifications.
Subject to Revision or Modification on all Expired Quotes.

Features	STANDARD	ENHANCED	SUPERIOR
PC Type	Yes	Yes	No
Workstation	No	No	Yes
Processor	i3	i3	Intel Xeon
RAM	8 GB	8 GB	8 GB
PCIe Slots	2	2	6
Sound Card	1	1	1
Graphic Card	On-board	1	2
Monitor Supported	2	2	6
Monitor Cables Provided	No	1 HDMI to HDMI	No
		1 DVI to DP	
Adapters Provided	No	No	6 mDP to DP
NIC Teaming	Optional	No	Optional
Guardian Map	No	Yes	Yes
3rd Party Software Cohabitation	No	Certified 3rd Party Map	Certified 3rd Party Map
			Certified CAD
Physical Size (HeightxLengthxDepth)	11.5 x 3.7 x 11.4"	11.5 x 3.7 x 11.4"	16.3 x 6.8 x 22"

When a Solacom solution configuration includes a FortiGate edge device, it has been included for the known interfaces at the time of implementation. If interface requirements change in the future, including but not limited to, the ESInet using IPv6, SIP over TLS (Secure SIP), SRTP (Secure RTP), deep packet inspection and manipulation, etc., an additional edge device(s) may be required. Additionally, if transcoding is required (i.e., from ARM or ARM-WB to G711uLaw), an additional edge device may also be required.