

SINGLE/SOLE SOURCE JUSTIFICATION FORM

Complete this form when requesting an exception to the county's competitive procurement policy where only one firm has a product that will meet the project's needs or product specifications, or only one firm can do the work requested. Completing this form does not guarantee that the proposed vendor will be selected. It is the requester's responsibility to provide all required information and documentation as indicated in this form.

Procurement Manager reserves the right to competitively bid, negotiate, or solicit additional information and remains the final authority on all procurement issues.

Type of Source
<p>Sole Source: The <i>ONLY</i> known supplier for unique products and services where no other options are available</p> <p>Single Source: Though there may be alternate sources for the product or service requested, circumstances dictate the use of the proposed vendor, i.e., availability, timeliness, location, etc.</p>

Part I: General Requester Information

Department Name: Court Services	Division Name: Treatment Court
Will the Annual Amount Exceed \$50,000.00? <input checked="" type="radio"/> Yes <input type="radio"/> No	

Part II: Vendor Information

Vendor Name: Siemens Healthcare Diagnostics	Vendor Contact Name: Amy Adkins
Vendor Contact Phone: 336-255-9097	Vendor Contact Email: amy.k.adkins@siemens-healthineers.com

Part III: Single/Sole Source Justification (check one or more)
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DESCRIPTION OF PURPOSE: The Manufacturer, model number and / or generic description.

Parts and Supplies sold by Siemens are specific to the Siemens AU480 machine.

1	<input checked="" type="checkbox"/>	Parts/Equipment can Only be Obtained from Original Manufacturer - Not Available through Distributors.
2	<input type="checkbox"/>	Only Authorized Area Distributor of The Original Manufacturer.
3	<input type="checkbox"/>	Proprietary Item/Service (Explain Below)
4	<input checked="" type="checkbox"/>	Parts/Equipment Not Interchangeable with Similar Parts of Another Manufacturer (Explain Below)
5	<input type="checkbox"/>	This is the Only Known Item/Source that will Meet the Specialized Needs of this Department Or Perform the Intended Function. (Explain Below)
6	<input type="checkbox"/>	Parts/Equipment are Required from this Vendor to Provide Standardization (Explain Below)
7	<input type="checkbox"/>	Upgrade to Existing Software. Available Only from The Producer of this Software Who Sells on Direct Basis Only.
8	<input type="checkbox"/>	An Awarding Agency or Passthrough that Was Competitively Procured.
9	<input type="checkbox"/>	None of the Above Apply. Detailed Explanation for Source Request (Explain Below) <i>Describe the full scope of work contemplated including installation if required; items should include brand, model and part number if applicable;</i>

Part IV: Confirmation of Documentation

Have you provided required documentation including vendors quote, for this request in support of the justification in Parts III of this form?

Yes

No

You may also attach any additional information not specifically requested on this form to support your single/sole source justification.

Lease Agreement signed by PO

Part V ESTABLISHMENT OF PRICE REASONABLENESS

Analysis of offer and/or offers has determined that the price proposed is determined to be fair, reasonable and in the best interests of the County based on the following:

- 1 Price obtained was from a catalog or standard price list regularly maintained by the vendor covering standard commercial products sold. (Attach copy of vendor's price list.)
- 2 Price obtained includes a discount from current list prices. (Attach copy of quote showing list price and net price paid.)
- 3 Other. (Explain Below.)

Discounted list of reagents purchased that is compatible with the AU480 machine, with each item contributing to the payment of the lease of the machine.

Part VI: Department

Ronald L. Akins

Ronald L. Akins

7/10/2024

Requester Name

Requester Signature

Date of Signature

Carl P. Smart, Deputy County Manager

Carl P. Smart

7/10/2024

Director

Director Signature

Date of Signature

Part VII: Procurement & BOCC

Single Source

Sole Source

TJ White

TJ White

Jul 17, 2024

Procurement Manger

Procurement Manger Signature

Date of Signature

Chair

Chair Signature

Date of Signature

Alachua County Drug Lab
35 North Main Street
Gainesville, FL 32601



July 9, 2024

Dear Valued Customer:

Siemens Healthcare Diagnostics offers comprehensive and reliable drug-testing solutions for clinical and non-clinical laboratories with numerous analyzers and reagent packaging configurations to meet your testing volume, menu, and frequency needs.

We understand the importance of finding a reliable source for your needs of goods and services. That is why as a long-standing partner we strive to be that source, offering you quality products and services at competitive prices. Our highly trained professionals work hard to ensure that you are getting support when you need it the most. With us, you can trust that you are getting only the best available service and prices in the market today. With more than 55 years of experience, Syva Drug Testing, a division of Siemens Healthineers, is the pioneer of urine drug screening. Our solutions offer screening that's fast, reliable, and defensible in court. In fact, our reagents are one of the most widely used and extensively validated reagents in the industry.

Syva EMIT reagents utilize homogeneous enzyme immunoassay technology. Siemens is the sole manufacturer of Syva EMIT reagents. From the ranch, where we make our own antibodies, to the plant where our production scientists guarantee the highest amount of quality goes into each product - to that final kit that ships to our customer, Syva is committed to providing the highest quality products, while ensuring reliability of supply - and always striving for continuous improvements to allow us to meet the ever-changing needs of our customers.

Additionally, Siemens Healthineers, Syva division is the only vendor that can sell the Viva-ProE[®] and the Beckman Coulter line of AU systems. See the attached Siemens Beckman Coulter Letter as documentation of Siemens Healthineers being the only company that has distribution rights to these analyzers in the Toxicology space.

Our market research is conducted with great care and diligence in order to support the sole source conclusion. We look at competitors' prices and customers feedback, as well as internal manufacturing costs and overhead expenses associated with supplying the goods and services needed. All of this data was used to create a comprehensive assessment of the marketplace.

Using the Barbiturates Instructions for Use (IFU) as an example, document attached, you can see studies/trials and proof results required to validate our assays as FDA approved. All Siemens assays IFUs can be accessed as desired in this location: <https://doclib.siemens-healthineers.com/home>

Additionally, the applications for each assay have been extensively validated on each of our drug testing systems. All of assays run on the Viva-ProE[®] and Beckman systems are considered CLIA certified. this is completed via research that is then submitted to the FDA, reviewed, and then approved. You can check any companies assays and if they have been authorized with an application to run on a specific analyzer here: <https://www.accessdata.fda.gov/scripts/cdrh/cfdocs/cfCLIA/search.cfm> "This database contains the commercially marketed in vitro test systems categorized by the FDA since January 31, 2000, and tests categorized by the Centers for Disease Control and Prevention (CDC) prior to that date."

Our Prices are fair and reasonable. We have taken into account factors such as manufacturing costs, competitive prices in the market, overhead expenses, taxes and other. We are confident that our price is competitive in addition to providing the quality and value you deserve.

Thank you for doing business with Siemens Healthineers.

Sincerely,
Austin Rosser
SIEMENS Healthineers



Alachua County, Florida

Procurement

Theodore "TJ" White, Jr. CPPB, Procurement Manager
 County Administration Building, Gainesville, FL 32601
 (352) 374-5202

EXECUTIVE SUMMARY

SS- ITA No. SS- ITA 25-511-PM

Sole Source Purchase of Parts and Supplies for Siemens AU480 Machine

RESPONSE DEADLINE: August 7, 2024 at 5:00 pm

Friday, August 9, 2024

SOLICITATION OVERVIEW

Project Title	Sole Source Purchase of Parts and Supplies for Siemens AU480 Machine
Project ID	SS- ITA 25-511-PM
Project Type	Single-Sole Source
Release Date	July 18, 2024
Due Date	August 7, 2024
Procurement Agent	Precious Merriweather
Evaluators	
Project Description	<p>This is a Notice for a Sole Source designation for Alachua County Board of County Commissioners.</p> <p><u>Commodity or Service Required:</u></p> <p>Parts and Supplies for Siemens AU480 Machine</p> <p><u>Justification for Single Source Acquisition:</u></p> <p>Siemens Healthineers, Syva division is the only vendor that can sell the Viva-Prom and the Beckman Coulter line of AU systems</p> <p><u>Recommended Procurement Approach:</u></p> <p>For the reason stated above, Alachua County Procurement Division intends to utilize the Sole Source Procurement method to contract with Siemens Healthcare Diagnostics, Inc. for supplying the above.</p>

Summary

This is not a formal solicitation and there are no submissions required. The proposed action is for product or services for which the County intends to negotiate and award with only one source under the authority of and in accordance with Florida State Statute 287.057(3)(c). Any responses received as a

EXECUTIVE SUMMARY

SS- ITA No. SS- ITA 25-511-PM

Sole Source Purchase of Parts and Supplies for Siemens AU480 Machine

result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

Summary

The description of services intended for purchase from a Single/Sole Source is posted in accordance with section 287.057(3)(c), Florida Statutes and will be posted for a minimum of 15 business days.

This is a Notice for a Sole Source designation for Alachua County Board of County Commissioners.

Commodity or Service Required:

Parts and Supplies for Siemens AU480 Machine

Justification for Single Source Acquisition:

Siemens Healthineers, Syva division is the only vendor that can sell the Viva-Prom and the Beckman Coulter line of AU systems

Recommended Procurement Approach:

For the reason stated above, Alachua County Procurement Division intends to utilize the Sole Source Procurement method to contract with Siemens Healthcare Diagnostics, Inc. for supplying the above.

Contact Information

Precious Merriweather

Procurement Agent I

Email: pmerriweather@alachuacounty.us

Phone: [\(352\) 337-6269](tel:(352)337-6269)

Department:

Court Services

Timeline

OpenGov Project Release Date	July 18, 2024
OpenGov Submission Deadline	August 7, 2024, 5:00pm

SOLICITATION STATUS HISTORY

Date	Changed To	Changed By
Jul 17, 2024 2:41 PM	Draft	Mandy Mullins
Jul 17, 2024 2:56 PM	Review	Mandy Mullins
Jul 18, 2024 9:17 AM	Final	Precious Merriweather

EXECUTIVE SUMMARY

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Sole Source Purchase of Parts and Supplies for Siemens AU480 Machine

Date	Changed To	Changed By
Jul 18, 2024 9:19 AM	Post Pending	Mandy Mullins
Jul 18, 2024 9:20 AM	Open	Mandy Mullins
Aug 7, 2024 5:00 PM	Pending	OpenGov Bot
Aug 9, 2024 6:38 AM	Evaluation	Mandy Mullins
Aug 9, 2024 6:39 AM	Closed	Mandy Mullins

PROPOSALS RECEIVED

Status	Vendor	Contact Info	Submission Date
No Bid	Patterson Veterinary	Gregory Pounds pvs.orders.gov- institute@pattersonvet.com	Jul 18, 2024 9:37 AM
No Bid	Synergy Telcom Inc.	Lisa Gemmer lisa.gemmer@synergy-tel.com (800) 201-7590 Ext: 201	Jul 22, 2024 11:39 AM
No Bid	Unipak Corp.	Brian Marcus customercare@unipakcorp.net (888) 808-5120	Jul 18, 2024 10:54 AM

PRICING RESPONSES

QUESTIONS AND ANSWERS

No Questions Received.

ADDENDA & NOTICES

ADDENDA ISSUED:

No Addenda issued.

NOTICES ISSUED:

No Notices issued.

EVALUATION

PHASE 1

EVALUATORS

EXECUTIVE SUMMARY

SS- ITA No. SS- ITA 25-511-PM

Sole Source Purchase of Parts and Supplies for Siemens AU480 Machine

Name	Title	Agreement Accepted On
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EVALUATION CRITERIA

AGGREGATE SCORES SUMMARY

Vendor	Total Score (Max Score 100)
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VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Total Score (Max Score 100)
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INDIVIDUAL PROPOSAL SCORES