



Agenda Item Summary

BOARD APPROVED 12/10/19

Agenda Date: 12/10/2019

Agenda Item No.: 9.

Agenda Item Name:

RFP 19-915 Behavioral Energy Savings

Presenter:

Tommy Crosby, 337.6205/Larry Sapp, 374.5202

Description:

Ranking, solicitation award and contract for RFP 19-915 Behavioral Energy Savings.

Recommended Action:

Approve the ranking for RFP 19-915 Behavioral Energy Savings as follows:

1. Cenergistic

Approve the solicitation award and contract for RFP 19-915 Behavioral Energy Savings to: Cenergistic and authorize the chair to execute the awarded contract.

Prior Board Motions:

N/A

Fiscal Consideration:

The services will be paid from program savings. The County will pay 50% of the Gross savings for 5 years. Estimates are Gross Savings of \$3 Million with a net payment to Cenergistic of \$1.5 Million. One specific point to consider is a requirement of the contract for the Board to adopt a policy created in conjunction with Cenergistic and for the Manager to adopt Administrative Guidelines by March 1, 2020. There is another 60 day cure period, but in general this impacts substantial implementation of the program. If we do not substantially implement the program we will have to pay the vendor \$65,700 - \$110,000. A sample of an acceptable Board Policy is included with the Board packet, as well as, an acceptable School Sample of Administrative Guidelines. Management believes this concern to be a low risk issue, but it needs to be noted for the Board's consideration. The cost for terminating the contract early, including for lack of substantial implementation are on Page 9 of the contract, in Section 8.

Background:

The professional shall provide comprehensive behavior energy conservation and management services that utilize energy specialist, engineers and other energy experts to supply on-site and remote services. The services provided may include, but are not limited to, organizational behavior change, staff training and technology to optimize existing systems, change the energy culture and substantially reduce energy consumption without requiring installation of new HVAC equipment,

lighting energy management system (EMS) control or similar equipment. An overview of Cenergistic's plan is included with the agenda item. Representatives of the company will be available to review the program in depth and answer questions.

RFP 19-915 Behavioral Energy Savings was advertised on March 27, 2019 and April 3, 2019. The deadline for receipt of RFP 19-915 Behavioral Energy Savings was April 17, 2019; one (1) vendor responded.