



Agenda Item Summary

File #: 24-00198

Agenda Date: 2/27/2024

Agenda Item Name:

First Amendment 11462 with Cenergistic LLC to provide a Customized Energy Conservation Program.

Presenter:

Tommy Crosby, Assistant County Manager, 352.337.6205
Theodore White, Procurement Manager, 352.374.5202

Description:

First Addendum to Contract with Cenergistic LLC to provide a Customized Energy Conservation Program. This Addendum extends the term of the Agreement to December 31, 2029 and provides other amendments.

Recommended Action:

Approve and authorize the Chair to execute the First Addendum to the Energy Savings Contract with Cenergistic LLC, No. 11462.

Prior Board Motions:

December 10, 2019, the Board approved the ranking, solicitation award and contract for RFP 19-915 Behavioral Energy Savings with Cenergistic. Item 19-0510

Fiscal Note:

The County will pay Cenergistic a set rate of \$26,700.00 per month, for the five-year term of this Amendment, for a total of \$1,602,000. The \$26,700.00 per month represents over a 25% reduction in fees to move from shared performance to a fixed amount.

Strategic Guide:

All Other Mandatory and Discretionary Services

Background:

On December 10, 2019, the Board approved the ranking, solicitation award and entry of a contract for RFP 19-915 Behavioral Energy Savings with Cenergistic by which professional provided comprehensive behavior energy conservation and management services that utilize energy specialist, engineers, and other energy experts to supply on-site and remote services. The services provided included, but were not limited to, organizational behavior change, staff training and technology to optimize existing systems, change the energy culture and substantially reduce energy consumption without requiring installation of new HVAC equipment, lighting energy management system (EMS) control or similar equipment.

The last reported period of November 2022 – October 2023 realized \$863,068 in cost avoidance (20% over baseline). This reflected a \$431,534 performance share to Cenergistic. The current term of the Contract is set to expire. The proposed Addendum to the contract with Cenergistic will, in part, extend the term until December 31, 2029, will modify provisions regarding software use, and update public records clause. If approved, the new fixed fee is \$318,000 annually which is over 25% fee reduction. The entire amount of cost avoidance for the program, January 2020 – December 2023 is over \$2.3 Million (>15%), and a use avoidance of 9.8 million KWH in electricity (13%) and 548,000 THERMS in Natural Gas (32%).