

## **Economic Development Advisory Committee**

### **Applicant Package - Actively engaged with economic development organizations**

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**Term** 28 May 2024 - 30 Oct 2025

**Positions Available** 2

**Number of applicants in this package** 1

- Xu, Ying

**Name:** Xu, Ying

**Address:** 11036 NW 20th Ave, Gainesville FL, 32606

**Email:** ying.xu@resilience.com

**Board Name:** Economic Development Advisory Committee

**Primary Phone:**

314-302-9408

**Please list any civic and professional accomplishments/honors, training or experience related to this appointment::**

Volunteer for swim team, schools and environmental causes

**Please list any current/previous Advisory Board appointments:**

Not available

**What Contributions do you feel you could make if you were selected to this board?:**

Provide resident feedback, economic perspective of options, collaborative and resilient work style

**Please Agree with the following statements:**

**I understand this application is the property of Alachua County and subject to public records laws. I hereby certify that the statements made on this application are true and correct. I understand that Appointees to advisory board/committees are required to attend scheduled meetings as specified in the "Guidelines for Citizen Advisory Boards and Committees". I understand that some boards and committees require Financial Disclosure (Chapter 112, Florida Statutes) and I am willing to file if required. I affirm that my personal and business (if applicable) affairs within Alachua County are in substantial compliance with all county regulatory and taxing authorities rules and regulations?:**

Yes

**Time of Submission:** 06/20/23 2:34:32 PM

**Attachments**

- Ying Xu Resume 2023 Resilience.pdf

## YING XU

Mobile Phone: 314-302-9408  
E-mail: ying.xu@resilience.com

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### *SUMMARY*

**Results driven finance leader with broad experience in general accounting, audit, financial planning and analysis, IPO readiness, SEC reporting, treasury, working capital management and process automation, information system implementation, government contract accounting, and sales and operations planning; passionate about building strong teams to successfully execute company strategy.**

### *EMPLOYMENT HISTORY*

**HEAD OF FINANCE AND DEVELOPMENT, RESILIENCE GOVERNMENT SERVICES INC. (Nov. 2021 – Now) (~\$200+MM)**

- Lead all finance and accounting related functions, including financial and management reporting, treasury, financial analysis and planning, budgeting, internal controls, external audits, credit and collection, accounts payable, technical accounting, cost accounting, government contract accounting;
- Supervise and develop staff (approximately 14) in AP, AR, financial reporting, FP&A
- Spearhead process improvement and automation projects such as AP automation, banking consolidation, ERP reporting automation and cross-functional collaboration such as inventory management and billability improvement
- Guide and help execute entity-wide strategies by providing accurate financial information, insightful analysis and timely feedback

**SR. DIRECTOR, GLOBAL CONTROLLER, TREASURER, FINANCIAL OPERATIONS, EXACTECH, GAINESVILLE FL (2017 – 2021) (\$300+MM)**

- Led all corporate accounting and finance functions, including domestic Financial and Management Reporting, Global Consolidation, Treasury, Credit and Collection, Accounts Payable, and Internal Controls;
- Supervised and developed staff (approximately 12); established internship programs with local colleges;
- Directed the Company towards positive cash flow via working capital improvement and strict cost control; partnered with financial institutions to raise capital for aggressive growth targets;
- Partnered with business units in Financial planning and analysis and Annual Budget process;
- Led cross-functional initiatives to upgrade ERP system and automate procure-to-pay process;
- Led changes in collaboration with procurement and HR to design and implement new corporate credit card program, new travel booking program, expense reporting system and incentive plans;
- Led the Company Facility Committee in capacity planning and capital allocation;
- Owned the annual external audit process conducted by PwC and participates in Due Diligence audits for potential acquisitions.

**CORPORATE CONTROLLER, EMERSON/CLOSETMAID, OCALA FL(2014–2017) (\$300+MM)**

- Led all corporate finance functions, including domestic Financial and Management Reporting, Global Consolidation, Credit and Collection, Accounts Payable, Payroll, Tax, Inventory and Cost Accounting, Financial planning and analysis, Annual Budget and Internal Controls;
- Oversaw the corporate Sales and Operations Planning function and successfully implemented upgrades and modifications to the Oracle Demantra forecast system;
- Supervised and developed staff (approximately 30) in Florida and Manila Shared Services;

- Partnered with CFO and Emerson Corporate functions such Treasury, Legal, Compliance, to meet all Emerson SEC reporting and strategic planning requirement;
- Partnered with Sales, Marketing and Procurement in profitability analysis, product rationalization, return on capital analysis and other strategic decision making process;
- Facilitates annual external audits conducted by KPMG and participates in Due Diligence audits for potential divestiture.

**AUDIT MANAGER, EMERSON CORPORATE, ST. LOUIS MO (2008 – 2014) (~\$24BN)**

- Audited more than 50 Emerson business units (BU) and HQ functions in 11 countries;
- Lead internal audits (financial, compliance and general computer controls) in North America and Europe and communicated results to BU and Corporate leaders; consistently exceeded department performance goals;
- Supervised and trained staff (approximately 30) on an annual basis from St. Louis, Miami and Hong Kong.

**MANAGER, ENTERPRISE RISK SERVICES, DELOITTE & TOUCHE LLP, ST. LOUIS MO (2004 – 2008)**

- Planned and led projects in the following areas:
  - Sarbanes-Oxley compliance readiness assist and audit (business processes and information systems);
  - General computer control and application control audit (such as SAP, Oracle and Hyperion);
  - Financial audit of public and private companies;
  - Audit of third-party service providers;
  - Various internal audit and business process improvement outsourcing projects.
- Served clients in a variety of industries, such as manufacturing, technology, healthcare and financial services.
- Supervised and developed staff in a global sourcing environment.

**INTERNAL AUDITOR, KELLWOOD COMPANY, CHESTERFIELD MO (2001 – 2004) (\$2BN)**

- Planned, executed and reported annual financial audits of Kellwood divisions;
- Conducted financial due diligence and acquisition audits;
- Performed internal control reviews of Kellwood divisions;
- Performed operational/compliance reviews of retail stores, distribution centers and manufacturing facilities;
- Assisted in preparation of audit committee reports and trained new staff.

**ACCOUNTING MANAGER, NOSTALGIA HOME FASHIONS, INC. VERNON HILL IL (1999 – 2001) (\$10MM)**

- Supervised daily cash flow, accounts payable and payroll operations;
- Prepared monthly financial statements and financial analysis;
- Assisted with treasury and budgeting functions and facilitated external audits;
- Led special projects related to compensation, business development and ERP system upgrades.

### *EDUCATION*

- 2013**            **Master of Business Administration (Beta Gamma Sigma Honor Society)**  
Washington University, St. Louis MO
- 1999**            **Master of Accountancy**  
Missouri State University, Springfield MO
- 1995**            **Bachelor of Arts, English Language and Literature**  
**Minor, International Business**  
Shanghai International Studies University, Shanghai China

### *HIGHLIGHTS OF PROFESSIONAL SKILLS AND NETWORK*

- **CPA** (Certified Public Accountant 2000), **CTP** (Certified Treasury Professional 2020)
- Strong verbal and written communication skills
- Proficient at MS Office Suite (Word, Excel, Access, Power Point) and ERP systems such as Hyperion, Oracle, AS400, QAD and SAP.
- Fluent in both English and Mandarin Chinese.
- Member of Florida CPA Society.
- Volunteer: environmental and educational causes