

SINGLE/SOLE SOURCE JUSTIFICATION FORM

Complete this form when requesting an exception to the county's competitive procurement policy where only one firm has a product that will meet the project's needs or product specifications, or only one firm can do the work requested. Completing this form does not guarantee that the proposed vendor will be selected. It is the requester's responsibility to provide all required information and documentation as indicated in this form.

Procurement Manager reserves the right to competitively bid, negotiate, or solicit additional information and remains the final authority on all procurement issues.

Type of Source
<p>Sole Source: The <i>ONLY</i> known supplier for unique products and services where no other options are available</p> <p>Single Source: Though there may be alternate sources for the product or service requested, circumstances dictate the use of the proposed vendor, i.e., availability, timeliness, location, etc.</p>

Part I: General Requester Information

Department Name: Alachua County BOCC	Division Name: Fire Rescue
Will the Annual Amount Exceed \$50,000.00? <input checked="" type="radio"/> Yes <input type="radio"/> No	

Part II: Vendor Information

Vendor Name: Tesco Specialty Vehicles	Vendor Contact Name: Ben Connors
Vendor Contact Phone: 419-720-7433	Vendor Contact Email: bconnors@tescobus.com

Part III: Single/Sole Source Justification (check one or more)
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DESCRIPTION OF PURPOSE: The Manufacturer, model number and / or generic description.

**Tesco Specialty Vehicles,
Group D
2024 Exam Room & Blood Draw
Mobile Clinic ADA with a 2024 Ford E450 (Engine 7.3L, Wheelbase 158, GVWR:14500)
1 Passenger & Driver**

1	Parts/Equipment can Only be Obtained from Original Manufacturer - Not Available through Distributors.
2	Only Authorized Area Distributor of The Original Manufacturer.
3	Proprietary Item/Service (Explain Below)
4	Parts/Equipment Not Interchangeable with Similar Parts of Another Manufacturer (Explain Below)
5	<input checked="" type="checkbox"/> This is the Only Known Item/Source that will Meet the Specialized Needs of this Department Or Perform the Intended Function. (Explain Below)
6	Parts/Equipment are Required from this Vendor to Provide Standardization (Explain Below)
7	Upgrade to Existing Software. Available Only from The Producer of this Software Who Sells on Direct Basis Only.
8	An Awarding Agency or Passthrough that Was Competitively Procured.
9	None of the Above Apply. Detailed Explanation for Source Request (Explain Below) <i>Describe the full scope of work contemplated including installation if required; items should include brand, model and part number if applicable;</i>

Non CDL - Mobile Health Clinic that is built around a bus style body / chasis with a steel cage body shell that is ADA Compliant and adheres to FMVSS (Federal Motor Vehicle Safety Standards).

The Mobile Health Clinic has a restroom kit (Toilet, Gray Tank, Fresh Water Tank, Sink, Mirror, Locking Door), Cummins Onan 7.0 GL7000 Generator, Medical Grade Refrigerator, and 15,000 BTU Roof A/C and other equipment necessary to fullfill mission.

Part IV: Confirmation of Documentation

Have you provided required documentation including vendors quote, for this request in support of the justification in Parts III of this form?



Yes



No

You may also attach any additional information not specifically requested on this form to support your single/sole source justification.

There are no other known manufacturers that build mobile clinics in the same manner.

Part V ESTABLISHMENT OF PRICE REASONABLENESS

Analysis of offer and/or offers has determined that the price proposed is determined to be fair, reasonable and in the best interests of the County based on the following:

- 1 Price obtained was from a catalog or standard price list regularly maintained by the vendor covering standard commercial products sold. (Attach copy of vendor's price list.)
- 2 Price obtained includes a discount from current list prices. (Attach copy of quote showing list price and net price paid.)
- 3 Other. (Explain Below.)

Price of unit is exceptionally lower than alternative (Ambulance) quoted at \$385,000.

This Specific vehicle has been approved by LSF for purchase with State Grant Money from CORE Funds.

Part VI: Department

David Lykens

Requester Name



Requester Signature

05/08/2024

Date of Signature

Claudia H Tuck

Director

Claudia H Tuck

Claudia H Tuck (May 10, 2024 00:55 EDT)

Director Signature

05/10/24

Date of Signature

Part VII: Procurement & BOCC



Single Source



Sole Source

TJ White

Procurement Manger



Procurement Manger Signature

05/10/24

Date of Signature

Chair

Chair Signature

Date of Signature

January 5, 2024

David Lykens
Rescue Lieutenant
Alachua County Fire Rescue
15040 NW US HWY 441
Alachua FL 32615

Mr Lykens:

Thank you for the opportunity to provide a mobile clinic to your organization. This letter is to provide a justification for sole source procurement.

Historically mobile clinics such as the vehicle you are considering have been custom built from the ground up. TESCO Specialty Vehicles (TSV) has revolutionized the industry by developing a standardized vehicle platform based on a bus body shell.

Our products are developed by building a steel cage body shell on a Ford E-Series cutaway chassis. This steel cage is built to FMVSS standards for bus bodies. There are no other known manufacturers that build mobile clinics in the same manner. All other known mobile clinic manufacturers start with either a cargo box body or a consumer based recreational vehicle body. Our vehicle, being built using a bus body, is in a completely different class than the cargo box or consumer based recreational vehicle body based mobile clinics. This is the primary reason that there is no other vehicle in the industry to compare with our proposed vehicle.

Attached to this letter is our body cage construction drawings which show the unique bus body shell design.

We appreciate the opportunity to work with you on this procurement. Should you have questions please feel free to reach out to Ben Connors at bconnors@tescobus.com , 419-720-7433 or myself at jpappas@tescobus.com or 419-720-7451.

Sincerely,



Jeff Pappas
TESCO Vice-President

4/12/2024

Ben Connors p 419-720-7433
 bconnors@tescobus.com f 419.836.8460

5434 Navarre Ave www.tescosv.com
 P.O. Box 167230 855.376.9797
 Oregon OH 43616

Alachua County Fire Rescue

15040 NW US HWY 441
 Alachua FL 32615

David Lykens
 407-257-9575
 dlykens@alachuacounty.us

Qty: 1

**2024 Exam Room & Blood Draw
 Mobile Clinic ADA
 with a 2024 Ford E450
 1 passenger & driver**

Engine: 7.3L
 Wheelbase: 158
 GVWR: 14500



Picture is from a similar vehicle

Standard Chassis Equipment

- Ford E-450 7.3L V8 Gas Engine
- 14,500 GVWR
- 6 Speed Automatic Transmission
- 225/75RX16E Tires
- 50 State Emissions
- Cruise Control
- Dual Batteries
- 55 Gallon Fuel Tank
- Daytime Running Lights
- AM/FM/USB Radio with 4 Speakers

Standard Body Equipment

- Welded Tubular Steel Cage
- Drive Shaft Guards
- Rear Mud Flaps
- Steel Cage Primered w/Rust Inhibitor
- Underbody Foam Sealed and Undercoated
- 3/4" Coosa Composite Subfloor
- Fiberglass Flat Vertical Sidewalls
- White Fiberglass Gel Coat Exterior
- 1' Polystyrene Foam Board Insulation
- Tinted A-Panel Window in Cab
- LED Interior and Exterior Lighting
- Heavy-Duty Steel Powder-Coated Rear Bumper
- Velvac Exterior Manual Mirrors (L & R) on Terra Transit

Body and Chassis Standard Equipment is subject to change without notice and may be replaced by Options Included on next page.

4/12/2024

Ben Connors p 419-720-7433
 bconnors@tescobus.com f 419.836.8460

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Options Included

Additional Chassis Equipment

Full Wheel Alignment - Castor & Camber

Additional Equipment

LED Light Strip for upper cabinets
 (2) Floor Wall Heater 1000W 120V
 (2) Smoke/Carbon Detector
 (2) Trash Can

Additional Installed Options

(2) Curtain Hold Back Strap
 Wheel Liners Stainless Steel E350/450 w/Valve Ext.
 (2) Storage Compartment Lock 1 3/8" Keyed
 Curtain Track
 Medical Gloves w/Disposable System
 First Aid Kit - 24 Unit
 Vent Fan Cover- For Header Comp.
 Gel Hand Sanitizer
 Ritter 281 Blood Draw Chair
 Vent Fan Header Compartment
 Girard 9' Power Awning with LED Lights
 Sewer Hose Carrier 26"
 (2) Coat Hook
 Accucold Medical Grade Refrigerator 5.5 cu ft
 Eye Wash Station
 Sewer Hose
 Ritter 204 Exam Table
 5 Lb. Extinguisher 3A 40 BC
 Triangle Reflectors
 Door Stopper-Dome
 (2) Cab Privacy Curtain 47X64

Climate Control

(2) (2) Roof Vent - Fantastic 4000 Series 14"
 Roof A/C 15,000 BTU with Thermostat

Doors/Windows/Mirrors

Entrance Door, Electric - Built In Cab, 29"
 Interior Door Switch (For Front Passenger Entrance Door)
 Kubota Key Switch - Exterior

Electrical

Pull 110v 12 Ga. SL Cable, Coiled Up to Front Bulkhead Area
 110V Electrical
 (2) Interior Switch for Dome Lights
 (6) 110v Outlet with Faceplate - 110v Duplex Outlet
 Replace Standard Dome Lights with 4" x 11" LED Lights
 Additional 4" x 11" LED Light
 Full Battery Disconnect Switch (Mounted in Drivers Stepwell)
 Terra Transit Pullout Battery Tray
 RVS Backup Camera - 7" Mirror Monitor
 (2) 12v Wire Circuit
 110V Transfer Switch
 25' 50 Amp Shore Power Cord w/ Inlet plug wired to transfer switch
 (2) Pull 110v 14/2 Ga. SL Wire Lead
 QG7000 Generator

90A All-in-one 240V 18 pos Converter w/ Resettable Breakers
 Wire One 110v Outlet To Be Hot At All Times
 110v Exterior GF Outlet
 Thor TH002 MFG Inverter Switch
 2000w Inverter Located in the B-Pillar

Exam Specific Electrical

Inlet on Side of Vehicle for Plug In
 110v Package Includes 5 Outlets - 10 Plugs
 Cummins Onan 7.0 Generator GL7000 w/Remote Starter Switch
 Breaker Box, Breakers and Transfer Switch
 50 Amp Shore Power with Cord, 28' Length

Exterior

Generator Prep Kit
 Generator Enclosure Kit
 Running Board - Wide Diamond Plate (Driver's Side)
 All Storage Areas Locked and Keyed the Same

Front Exam Room

Small Lab Area w/Medical Grade Refrig Under Counter Top & Custom Laminated Upper Locking Cabinets
 Custom Laminate Cabinet Locking Drawers
 LED Lighting Under Upper Cabinets
 Custom Laminate Locking Cabinets

Interior

Restroom Kit-Locking Door, Mirror, Sink, Toilet, Gray Tank, Fresh Water
 Stanchion Pole w/Assist R.H. Entry
 Flip Seat - Featherweight, Single Mid-Back 17" w/ Lap Belts
 Yellow Step Treads
 Altro Faux Wood Flooring Upgrade (Iron Bamboo)
 Exterior Skirt Storage (36" w x 16" h x 21" d)
 Storage Compartment - Over Driver
 Smooth White Interior Walls - Gray Vinyl Corner Boards Shipped Loose
 Additional Steel Strapping/Backer in Sidewall, Curbside for Cabinets
 Restroom Kit-Locking Door, Mirror, Sink, Toilet, Gray Tank, Fresh Water
 Additional Steel Backer - Behind Driver Seat
 White Fiberglass Wall with Door

Paratransit Equipment

Wheelchair Lift Belt
 Braun NCL1000LB3454 1000# Lift
 Double W/C Lift Door - Deluxe

Rear Exam Room

Custom Laminate Locking Cabinets
 Custom Laminate Locking Cabinet Drawers
 LED Lighting Under Upper Cabinets

Safety

LED Brake Light - Center High Mount
 Back Up Alarm
 Locking Fuel Door - Deluxe

Terms: Payment Before Delivery 50% Deposit Required
 Quote Valid For: 30 Days
 Delivery: Subject to Prior Sale

Terms and conditions of sale are expressly incorporated herein as stated on TESCO Specialty Vehicles's website at tescosv.com/terms/.

Unit Price	\$249,900.00
Mobility Rebate	(\$1,000.00)
Discount	(\$10,000.00)
Delivery	None

Unit Total \$238,900.00

Ext. Total	\$238,900.00
Trade-in(s)	None
Net Total	\$238,900.00

Sales Rep.

Purchaser

Fed Tax ID #

Date

4/12/2024

Ben Connors p 419-720-7433
 bconnors@tescobus.com f 419.836.8460

Alachua County Fire Rescue

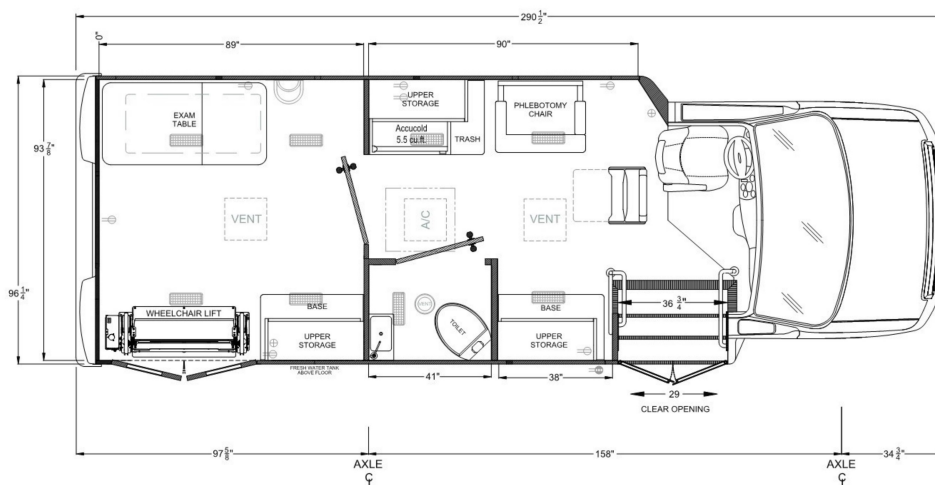
15040 NW US HWY 441
 Alachua FL 32615

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 P.O. Box 167230 855.376.9797
 Oregon OH 43616

Trades

Floorplan



CUSTOMER APPROVAL PRINT NAME _____ SIGNATURE _____ DATE _____		TESCO SPECIALTY VEHICLES 5434 NAVARRE AVE OREGON, OH 43616 USA 855.376.9797	REVISION HISTORY REV. DESCRIPTION ENGINEER DATE 0 PRELIMINARY LAYOUT A. PUGH 7/24/2023	PROPRIETARY AND CONFIDENTIAL VEHICLE DESIGN, DESCRIPTIONS AND SPECIFICATIONS ARE THE TRADE SECRETS AND PROPRIETARY RIGHTS OF TESCO SPECIALTY VEHICLES, INC. INTENT ONLY FOR THE USE OF THE CUSTOMER. ALL RIGHTS RESERVED. NOT TO BE REPRODUCED OR TRANSMITTED IN ANY FORM OR BY ANY MEANS, ELECTRONIC OR MECHANICAL, WITHOUT WRITTEN CONSENT.	Terra Transit - ADA PART NAME: TERRA TRANSIT PART NUMBER: AMP 0724/2023 13104-NS DIMENSIONING TOLERANCE: ±0.1"	FORD E450 PART NUMBER: B SALES DRAWING 5.0
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Quote #NQ59578-1

4/12/2024

Ben Connors p 419-720-7433
bconnors@tescobus.com f 419.836.8460

Alachua County Fire Rescue

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Oregon OH 43616

Additional Suggested Options

Spot Graphics	\$5,000.00
Welch/Allyn Diagnostic Board	\$2,900.00
Graphics Full Wrap	\$10,000.00
Delivery - \$2.15 Per Mile	\$2,104.00



Alachua County, Florida

Procurement

Theodore "TJ" White, Jr. CPPB, Procurement Manager
County Administration Building, Gainesville, FL 32601
(352) 374-5202

EXECUTIVE SUMMARY

SS- ITA No. SS- ITA 23-496-MM

Intended Single Source Purchases from Tesco Specialty Vehicles

RESPONSE DEADLINE: May 17, 2024 at 5:00 pm

Sunday, May 19, 2024

SOLICITATION OVERVIEW

Project Title	Intended Single Source Purchases from Tesco Specialty Vehicles
Project ID	SS- ITA 23-496-MM
Project Type	Single-Sole Source
Release Date	May 10, 2024
Due Date	May 17, 2024
Procurement Agent	Mandy Mullins
Project Description	<p>This is a Notice for a Single Source Source designation for Alachua County Board of County Commissioners.</p> <p><u>Commodity or Service Required:</u></p> <p>2024 Exam Room & Blood Draw Mobile Clinic ADA with a 2024 Ford E450 (Engine 7.3L, Wheelbase 158, GVWR:14500) 1 Passenger & Driver</p> <p><u>Justification for Single Source Acquisition:</u></p> <p>This Vehicle was approved by LSF for purchase with State Grant Money from CORE funds.</p> <p><u>Recommended Procurement Approach:</u></p> <p>For the reason stated above, Alachua County Procurement Division intends to utilize the Single Source Procurement method to contract with Tesco Specialty Vehicles, LLC for supplying the above.</p>

Summary

This is not a formal solicitation and there are no submissions required. The proposed action is for product or services for which the County intends to negotiate and award with only one source under the authority of and in accordance with Florida State Statute 287.057(3)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

EXECUTIVE SUMMARY

SS- ITA No. SS- ITA 23-496-MM

Intended Single Source Purchases from Tesco Specialty Vehicles

Summary

The description of services intended for purchase from a Single/Sole Source is posted in accordance with section 287.057(3)(c), Florida Statutes and will be posted for a minimum of 7 business days.

This is a Notice for a Single Source Source designation for Alachua County Board of County Commissioners.

Commodity or Service Required:

2024 Exam Room & Blood Draw Mobile Clinic ADA with a 2024 Ford E450 (Engine 7.3L, Wheelbase 158, GVWR:14500) 1 Passenger & Driver

Justification for Single Source Acquisition:

This Vehicle was approved by LSF for purchase with State Grant Money from CORE funds.

Recommended Procurement Approach:

For the reason stated above, Alachua County Procurement Division intends to utilize the Single Source Procurement method to contract with Tesco Specialty Vehicles, LLC for supplying the above.

Contact Information

Mandy Mullins

Procurement Agent I

Email: mmmullins@alachuacounty.us

Phone: [\(352\) 384-3090](tel:(352)384-3090)

Department:

Fleet Management Division

Timeline

OpenGov Project Release Date	May 10, 2024
OpenGov Submission Deadline	May 17, 2024, 5:00pm

SOLICITATION STATUS HISTORY

Date	Changed To	Changed By
May 10, 2024 9:36 AM	Draft	Mandy Mullins
May 10, 2024 9:49 AM	Review	Mandy Mullins
May 10, 2024 11:49 AM	Final	Mandy Mullins
May 10, 2024 11:49 AM	Post Pending	Mandy Mullins

EXECUTIVE SUMMARY

SS- ITA No. SS- ITA 23-496-MM

Intended Single Source Purchases from Tesco Specialty Vehicles

Date	Changed To	Changed By
May 10, 2024 11:55 AM	Open	Mandy Mullins
May 17, 2024 5:00 PM	Pending	OpenGov Bot

PROPOSALS RECEIVED

Status	Vendor	Contact Info	Submission Date
No Bid	Patterson Veterinary	Gregory Pounds pvs.orders.gov- institute@pattersonvet.com	May 10, 2024 12:09 PM

QUESTIONS AND ANSWERS

Approved, Unanswered Questions

Approved, Answers Provided

1. Sole Source

May 14, 2024 8:20 AM

Question: We came across your sole source solicitation for a mobile health clinic citing that Tesco is the only supplier of a non CDL, ADA compliant mobile medical unit on a bus style body with a steel cage construction, including the following: Toilet, Cummins Onan Generator, Medical Refrigerator, Etc Don Brown Bus Sales is a large dealer for High Level Enterprise (HLE) who provides the exact same product, at a higher level. HLE builds shuttle buses and specialty vehicles that are the highest quality in the industry. Don Brown Bus Sales has sold dozens of these HLE units and can provide a list of many happy customers. If it is not too late, we would like to participate in this solicitation.

May 14, 2024 8:20 AM

Answered by Mandy Mullins: This is a SINGLE Source posting. Alachua County is aware that multiple vendors are capable of supplying the type of specialty vehicle needed. Due to funding and time constraints Alachua County is choosing to purchase as a Single Source.

May 15, 2024 2:25 PM

ADDENDA & NOTICES

ADDENDA ISSUED:

Addendum #1

May 14, 2024 11:17 AM

EXECUTIVE SUMMARY

SS- ITA No. SS- ITA 23-496-MM

Intended Single Source Purchases from Tesco Specialty Vehicles

Uploaded Revised Single Source Form.

Please use the [See What Changed](#) link to view all the changes made by this addendum.

ADDENDA ACKNOWLEDGEMENTS:

Addendum #1

Proposal	Confirmed	Confirmed At	Confirmed By
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NOTICES ISSUED:

No Notices issued.