

Name: Lesshafft, Chris

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Email: chris.lesshafft@gmail.com

Board Name: Health Care Advisory Board

Primary Phone:

(386) 295-3063

Please list any civic and professional accomplishments/honors, training or experience related to this appointment::

Master's degree in Health Administration (MHA); 12+ years of health care industry experience; member in the American College of Healthcare Executives (ACHE); active volunteer with Keep Alachua County Beautiful (SW 91st Street)

Please list any current/previous Advisory Board appointments:

n/a

What Contributions do you feel you could make if you were selected to this board?:

My professional experience has given me a broad exposure to the challenges in population health management. My background includes to health data analytics, resource allocation, project management, and team building. I believe these skills can be valuable to the Health Care Advisory Board.

Please Agree with the following statements:

I understand this application is the property of Alachua County and subject to public records laws. I hereby certify that the statements made on this application are true and correct. I understand that Appointees to advisory board/committees are required to attend scheduled meetings as specified in the "Guidelines for Citizen Advisory Boards and Committees". I understand that some boards and committees require Financial Disclosure (Chapter 112, Florida Statutes) and I am willing to file if required. I affirm that my personal and business (if applicable) affairs within Alachua County are in substantial compliance with all county regulatory and taxing authorities rules and regulations?:

Yes

Note: This question is for the Gainesville-Alachua County Airport Authority Board

Do you currently hold any publicly elected office in the State of Florida?:

No

Note: This question is for the Gainesville-Alachua County Airport Authority Board

Have you, as yourself or as an employee, agent or consultant for another person or legal entity, transacted business with the authority within the last 3 years?:

No

Note: This question is for the Gainesville-Alachua County Airport Authority Board

If so, please disclose the nature of the transaction.:

n/a

Employer :

Florida Blue

Occupation:

Senior Manager, Health Business Analytics

Are you currently serving, or have you ever served, on an Alachua County advisory board? :

No

Time of Submission: 11/04/23 6:06:02 PM

Attachments

- Chris_Lesshafft_2023 (2).pdf

Chris Lesshafft

Gainesville, FL ▫ (386) 295-3063 ▫ Chris.Lesshafft@gmail.com ▫ www.linkedin.com/in/chris-lesshafft

Professional Summary

Driven healthcare professional with 12+ years of progressive experience within regional and national hospital systems, medical groups, and commercial payers. Proven ability to identify, analyze, and implement business development, cost reduction, and performance improvement initiatives. **Areas of expertise include:**

- Financial Modeling
- Data Analytics (e.g., Excel, SQL, VBA)
- Physician Compensation
- Hospital & Ancillary Reimbursement
- Mergers & Acquisitions
- Strategic Planning

Work Experience

Sr. Manager – Health Business Analytics

November 2019 – Present

Florida Blue, Gainesville, FL

- Led analytics team to develop financial models in negotiations with ancillary providers; responsible for \$1.7B in annual medical spend
- Accountable for identifying and quantifying key drivers of cost; recommending contractual adjustments due to opportunity/risk

Sr. Health Business Analyst

August 2016 – October 2019

- Developed financial models to support statewide hospital and ancillary negotiations
- Provided subject matter expertise on provider profiles, including utilization shifts and contractual adjustments

Director of Physician Development

May 2015 – July 2016

Florida Hospital, Daytona Beach, FL

- Led physician development team responsible for contract negotiations, practice acquisitions, and physician recruitment activities for a 160-physician multispecialty medical group
 - Oversaw 14.5% growth of employed medical group over a 12-month period
 - Standardized provider compensation models for several specialties, including Primary Care, Neurosurgery, and Interventional Cardiology

Project Manager

May 2014 – April 2015

- Responsible for financial due diligence (e.g., proformas, fair market valuations), contract implementation, and onboarding for numerous medical group acquisitions

Financial Analyst

July 2012 – April 2014

- Produced monthly/quarterly/year-end financial and accounting dashboards to administrative and clinical leaders

Value Analysis Facilitator (Contract)

January 2012 – June 2012

WellStar Health System, Marietta, GA

- Managed administrative and clinical committees to review physician preference items in the ORs and Cath Lab; negotiated \$90K in savings

Administrative Resident

June 2010 – December 2011

Piedmont Healthcare, Atlanta, GA

- Project analysis and management for several initiatives, including new hospital transition planning and document storage consolidation

Education

Master of Health Administration (MHA)

University of North Florida

May 2011

Bachelor of Science, Business Administration (BSBA)

University of Central Florida

May 2007