

## Florida Sheriff's Association Contract Options - FSA23-VEH21.0

**Bidder:** Bachrodt FT, LLC. dba Palmetto Ford of Miami

**Item Make & Model:** Ford F550 Crew 4x4 W5H

**Item number:** 32

| Order Code | Description  | Price   | Factory / Vendor Installed | Factory Installed - Discount % off MSRP | Vendor Installed Cost Plus % Markup |
|------------|--|---------|----------------------------|---|-------------------------------------|
| 153        | Front license plate bracket  | N/C     | Factory                    | 0%                                      |                                     |
| 473        | Snow Plow Package  | \$233   | Factory                    | 7%                                      |                                     |
| 512        | Spare Tire, Jack and Wheel   | \$326   | Factory                    | 7%                                      |                                     |
| 535        | High Capacity Trailer Tow Package  | \$539   | Factory                    | 7%                                      |                                     |
| 927        | Customizable Speed Limit (75 mph)  | \$74    | Factory                    | 7%                                      |                                     |
| 945        | Stainless Steel Wheel Covers. Req 64Z  | \$465   | Factory                    | 7%                                      |                                     |
| 18B        | Cab Steps  | \$414   | Factory                    | 7%                                      |                                     |
| 3K         | Third key  | \$330   | Vendor                     | 0%                                      | 10%                                 |
| 41A        | Rapid-Heat Supplemental Cab Heater. Req 99T 6.7L Engine                                  | \$233   | Factory                    | 7%                                      |                                     |
| 41H        | Heater, Engine Block   | \$93    | Factory                    | 7%                                      |                                     |
| 41P        | Skid Plate Package   | \$93    | Factory                    | 7%                                      |                                     |
| 43C        | 110V/400W Outlet   | \$163   | Factory                    | 7%                                      |                                     |
| 43K        | 2kW Pro Power  | \$916   | Factory                    | 7%                                      |                                     |
| 52S        | Interior Work Surface  | \$130   | Factory                    | 7%                                      |                                     |
| 59H        | Center High Mount Stop Lamp (CHMSL)  | N/C     | Factory                    | 0%                                      |                                     |
| 61J        | Tire Jack  | \$51    | Factory                    | 7%                                      |                                     |
| 61L        | Front Wheel Well Liners  | \$167   | Factory                    | 7%                                      |                                     |
| 65C        | Fuel Tank, Dual Diesel (26.5 Gal.& 40 Gal.) Confirm body compatibility with dealer       | \$581   | Factory                    | 7%                                      |                                     |
| 65M        | Fuel Tank, 26.5 Gal. Midship   | \$116   | Factory                    | 7%                                      |                                     |
| 67B        | Dual Extra Heavy Duty Alternator   | \$107   | Factory                    | 7%                                      |                                     |
| 67H        | Suspension Package, Heavy Service  | \$116   | Factory                    | 7%                                      |                                     |
| 67P        | Extra HD Front End Suspension - GAWR 7,500   | \$265   | Factory                    | 7%                                      |                                     |
| 67X        | Suspension Package, Extra Heavy Service  | \$116   | Factory                    | 7%                                      |                                     |
| 68M        | 19,500 GVWR Package. Req. 535 Factory Trailer Tow Package                                | \$1,074 | Factory                    | 7%                                      |                                     |
| 76C        | Exterior Back-up Chime   | \$163   | Factory                    | 7%                                      |                                     |
| 86S        | Low Deflections Package  | \$102   | Factory                    | 7%                                      |                                     |
| 86M        | Dual Batteries (78 Amp.)   | \$195   | Factory                    | 7%                                      |                                     |
| 872I       | Factory Back-Up Camera Kit and Installation  | \$646   | Factory                    | 7%                                      |                                     |
| 91G        | LED Warning Strobes - White, 360 degree dual beacon                                      | \$605   | Factory                    | 7%                                      |                                     |
| 91S        | LED Warning Strobes - Amber, 360 degree dual beacon                                      | \$605   | Factory                    | 7%                                      |                                     |
| 96V        | XL Value Package   | \$209   | Factory                    | 7%                                      |                                     |
| 98G        | CNG/LPG Fuel Capable Engine (w/7.3) Contact Palmetto Ford for CNG/LPG conversion options | \$293   | Factory                    | 7%                                      |                                     |
| 99N        | Credit - 7.3L V8 Gas Engine  | \$7,996 | Factory                    | 20%                                     |                                     |

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|-------------------|---|-----------|--------|--|-----|
| AERIAL-ATR-41-I   | Signalier ATR-41 Articulated Telescopic Insulated 41' Working Height 36"x60" Aluminum Working Platform with Walk in Door, 9' Utility Body with Tailshelf. Deduct \$4,500 for Non Insulated Unit. Add \$8,250 for Manual Jib, Hydraulic Winch with up to 1,000lb Capacity and Rear H-Frame Outriggers. Inc. PTO, Req. 84CA and 68M 19,500 GVWR options   | \$135,004 | Vendor |  | 10% |
| AERIAL-ATR-45-I   | Signalier ATR-45 Articulated Telescopic Insulated 45' Working Height 36"x60" Aluminum Working Platform with Walk in Door, 11' Utility Body with Tailshelf. Deduct \$4,500 for Non Insulated Unit. Add \$8,250 for Manual Jib, Hydraulic Winch with up to 1,000lb Capacity and Rear H-Frame Outriggers. Inc. PTO, Req. 84CA and 68M 19,500 GVWR options  | \$136,104 | Vendor |  | 10% |
| AERIAL-ATR-52-I   | Signalier ATR-52 Articulated Telescopic Insulated 52' Working Height 36"x60" Aluminum Working Platform with Walk in Door, 11' Utility Body with Tailshelf. Add \$7,250 for Manual Jib, Hydraulic Winch with up to 1,000lb Capacity and Rear H-Frame Outriggers, Deduct \$4,500 for Non Insulated Unit. Inc. PTO, Req. CA84 and 68M 19,500 GVWR options  | \$146,245 | Vendor |  | 10% |
| AERIAL-SL-4321    | Signalier 4321 Articulating 43' Working Height Aerial Device, 30"x30" Aluminum Platform or 24"x30" Fiberglass Bucket (please specify), 22' Horizontal Reach, 10' x 54" Lamp Body with Full Roll Up Rear and Side Doors. Add \$4,200 for 1,800 watt Dimensions Pure Sine Wave Inverter with isolator and aux. battery. Inc. PTO, Deduct \$2,000 for Flatbed with Toolboxes in lieu of Lamp Body. Req. CA84 option  | \$89,540  | Vendor |  | 10% |
| AERIAL-SLT-21-12  | Signalier SLT-21 21' Working Height Aerial Scissor Lift, 3'x8' Aluminum Platform with Aluminum Tubing and Swing Door, Traverses 12' to Passenger Side, Mounted on 12' Flatbed, Two Tool Boxes, Hydraulic Outriggers (One on Front and Rear of Passenger Side), Add \$ 5,100 for 4' Traverse to Driver Side, Add \$30,675 for Hydraulic Sign Post Auger Crane with 14' Reach, 1,500lb capacity, 6" Radius. Inc. PTO, Req. CA84   | \$110,072 | Vendor |  | 10% |
| AERIAL-SLT-29     | Signalier SLT-29 29' Working Height Aerial Scissor Lift, 5'x8' Aluminum Platform with Aluminum Tubing and Door on side or rear (please specify), Traverses 5' Driver and Passenger Side, 11' Utility Body, Hydraulic Outriggers (One on Each Side), Inc. PTO, Req. CA84   | \$125,109 | Vendor |  | 10% |
| AERIAL-SST-37-ENH | Versalift SST-37-ENH 42' Working Height Non-Insulated Single Man Aerial Bucket, Torsion Bars, 12V DC Power Back-up, GFCI Outlet in Platform, 9' or 11' Utility Body with Tailshelf. Add \$4,620 for 1,800 watt inverter on unit with battery and isolator, Add \$7,400 for Hydraulic Outriggers in lieu of Torsion Bars, Add \$8,000 for SST-37-EIH Insulated Unit, Add \$2,200 for SST-40-ENH 45' Working Height Non-Insulated Unit, Add \$10,000 for SST-40-EIH Insulated Unit. Inc. PTO. Req. CA84 | \$92,950  | Vendor |  | 10% |
| AERIAL-TEL-29 EIH | Versalift TEL-29 EIH Telescopic 34' Working Height Insulated Aerial Bucket, Torsion Bars, 12V DC Power Back-up, GFCI Outlet in Platform, 9' or 11' Utility Body. Add \$6,800 for Hydraulic Outriggers in lieu of Torsion Bars, Subtract \$8,000 for TEL29-N Non-Insulated or TEL29-NE Non-Insulated Unit. Inc. PTO, Req. CA84 with 11' body   | \$86,350  | Vendor |  | 10% |

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|-----------------|---|-----------|---------|----|-----|
| AERIAL-T-529    | Signalier T-529 Articulating Traversing Platform, 29' Working Height, 29' Lateral Movement, 5'x8' Aluminum Platform, 9' Utility Body. Add \$1,900 for Traffic Direction Arrow Stick, Add \$4,400 for Dimensions Pure Sine Wave Inverter with isolator and aux. battery. Inc. PTO, Req. CA84 option  | \$109,882 | Vendor  |    | 10% |
| AERIAL-VST-36-I | Versalift VST-36-I Articulated Telescopic 41' Working Height Insulated Two Man Aerial Bucket, 9' Utility Body with Tailshelf. Deduct \$4,500 for Non-Insulated Unit, Add \$8,250 for Manual Jib, Hydraulic Winch with up to 1,000lb Capacity and Rear H-Frame Outriggers. Inc. PTO. Req. 68M 19,500 GVWR options  | \$129,504 | Vendor  |    | 10% |
| AERIAL-VST-40-I | Versalift VST-40-I Articulated Telescopic 45' Working Height Insulated Two Man Aerial Bucket, 9' Utility Body with Tailshelf. Deduct \$4,500 for Non-Insulated Unit, Add \$8,250 for Manual Jib, Hydraulic Winch with up to 1,000lb Capacity and Rear H-Frame Outriggers. Inc. PTO. Req. 68M 19,500 GVWR options  | \$130,604 | Vendor  |    | 10% |
| AERIAL-VST-47-I | Versalift VST-47-I Articulated Telescopic 51' Working Height Insulated Two Man Aerial Bucket, 11' Utility Body with Tailshelf. Deduct \$4,500 for Non-Insulated Unit, Add \$7,250 for Manual Jib, Hydraulic Winch with up to 1,000lb Capacity and Rear H-Frame Outriggers. Inc. PTO, Req. CA84 and 68M 19,500 GVWR options  | \$140,745 | Vendor  |    | 10% |
| BOX-12VB        | 12'x 96"x 84" Aluminum Van Body, Dry Freight, Roll Up Rear Door, Hardwood Floor, 24" Threshold Plate, Dome Light, ICC Rear Bumper, Add \$887 for Full Width Step Bumper, Add \$327 for 1 Row of E-Track on 2 Walls, Add \$545 for Compsite Kickplate on 3 Walls, Add \$3,611 for 12' x 30" roller ramp, Add \$265 for 90" high body, Add \$442 for 96" high body. Req. CA84 | \$12,845  | Vendor  |    | 33% |
| BUCD            | Aftermarket Back Up Camera with Dash Mounted Display  | \$748     | Vendor  |    | 15% |
| BUCM            | Aftermarket Back Up Camera with Rear View Mirror Display  | \$748     | Vendor  |    | 15% |
| CA84            | 84" Cab to Axle / 169" Wheelbase  | \$167     | Factory | 7% |     |
| COMP-1          | Boss 36CFM hydraulic compressor, Reelcraft 50'x1/2" hose reel, roller farilead through right rear compartment, FLR system, underbody air tank   | \$15,958  | Vendor  |    | 5%  |
| COMP-2          | Boss 10221 underdeck PTO driven air compressor, Reelcraft 50'x1/2" hose reel, roller farilead through right rear compartment, FLR system.   | \$28,863  | Vendor  |    | 5%  |
| COMP-3          | Vanair 14hp Kohler 5Kw Peak AC Gernerator 4.2Kw Contiuous, 20 CFM Compressor, 30 Gallon Air Tank, 1.9 Fuel Tank. Add \$1,267 for 50'x1/2" hose reel   | \$7,548   | Vendor  |    | 5%  |
| COMP-4          | Vanair Viper 40/100 Kohler 5.2Kw Generator, 120 Volt, 40 ICFM @ 100 PSIG @3,200 RPM 120 Volt, Operation Only, 20 Amp & 30 Amp Outlets. Add \$1.845 for Auxillary Control Panel (specify mounting location), Add \$1,267 for 50'x1/2" hose reel  | \$16,706  | Vendor  |    | 5%  |
| COMP-5          | VMAC DTM70 PTO Driven Compressor System No Pump or Air Tank. Add \$1,267 for 50'x1/2" hose reel   | \$18,724  | Vendor  |    | 5%  |
| COMP-6          | VMAC DTM H70 PTO Driven Compressor System with Hydraulic Pump, No Air Receiver Tank. Add \$1,267 for 50'x1/2" hose reel   | \$21,615  | Vendor  |    | 5%  |
| CRANE-1         | Electric/Hydraulic - 3,200lb. - Stellar EC3200 or Venturo ET8KX. Req. Body with crane reinforcement or crane body   | \$18,570  | Vendor  |    | 6%  |
| CRANE-2         | Electric/Hydraulic - 3,500lb. - Venturo ET12KX. Req. Body with crane reinforcement or crane body  | \$18,416  | Vendor  |    | 6%  |

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| CRANE-3    | Electric/Hydraulic - 4,000lb. - Venturo ET16KX, Add \$3,126 for Stellar EC4000, Add \$5,661 for Autocrane 4004EH. Req. Body with crane reinforcement or crane body   | \$20,899 | Vendor |  | 6%  |
| CRANE-4    | Electric/Hydraulic - 4,500lb. - Venturo ET18KX. Req. Body with crane reinforcement or crane body   | \$21,540 | Vendor |  | 6%  |
| CRANE-5    | Electric/Hydraulic - 5,000lb. - Stellar EC5000, Add \$1,933 for Venturo ET25KX, Add \$5,942 for Autocrane 5005EH. Req. 30J crane   | \$26,535 | Vendor |  | 6%  |
| CRANE-6    | Electric/Hydraulic - 6,000lb. - Stellar EC6000 or Venturo ET36KX, Add \$6,187 for Autocrane. Req. 38J crane body   | \$29,734 | Vendor |  | 6%  |
| CRANE-7    | Hydraulic - 7,500lb. Stellar 7621 38K ft.lb. crane, wireless remote with back up pendant control. Req. CRANE-BOD7  | \$31,926 | Vendor |  | 6%  |
| CRANE-8    | Hydraulic - 7,500lb. Stellar 7630 44K ft.lb. crane, wireless remote with back up pendant control. Req. CRANE-BOD7  | \$34,638 | Vendor |  | 6%  |
| CRANE-9    | Hydraulic - 9,000 Lb. Stellar 9621 55K crane, wireless remote with back up pendant control. Req CRANE-BOD8   | \$36,566 | Vendor |  | 6%  |
| CRANE-10   | Hydraulic - 10,000lb Stellar 10621 55K ft.lb. crane, wireless remote with back up pendant control. Req. CRANE-BOD8   | \$36,566 | Vendor |  | 6%  |
| CRANE-BOD1 | Knapheide 6108D54-CRK 9' Crane Body for up to 4,000lb crane, Inc. crane bumper, standard shelves, manual outriggers and integrated hitch receiver. Add \$2,900 for Reading body  | \$23,501 | Vendor |  | 15% |
| CRANE-BOD2 | Knapheide 6132D54-CRK 11' Crane Body for up to 4,000lb crane, Inc. crane bumper, standard shelves, manual outriggers and integrated hitch receiver. Add \$3,300 for Reading body   | \$26,112 | Vendor |  | 15% |
| CRANE-BOD3 | Knapheide 6108DL30 9' Crane Body for up to 6,000lb. crane, Inc. crane bumper, standard shelves, manual outriggers and integrated hitch receiver. Add \$1,017 for 6108DLR-30 with raised curbside compartment. Req. crane selection   | \$36,525 | Vendor |  | 15% |
| CRANE-BOD6 | Knapheide 6132DL30 11 Crane Body for up to 6,000lb. crane, Inc. crane bumper, standard shelves, manual outriggers and integrated hitch receiver. Add \$841 for 6108DLR-30 with raised curbside compartment. Req. crane selection   | \$36,061 | Vendor |  | 15% |
| CRANE-BOD7 | Knapheide KMT1 6132DLR-44K 11' crane body with torq-isolator crane support system, (6) resessed cargo tie downs in floor - 6,000lb capacity, LED light package, 21" work surface rear bumper with thru compartment, vise plate, 2" receiver tube, hydraulic pump for crane, hydraulic reservoir guard, master locking system, cab protector, (4) work lights, hydraulic outriggers, 44" high side packs, 60" high right front vertical compartment with T-handles, seven drawer unit in first virticle compartment, gas bottle retainer, vented top and bottom. Req. CA84, Crane Selection and 68M 19,500 GVWR options | \$58,167 | Vendor |  | 10% |
| CRANE-BOD8 | Knapheide KMT2 6132DLHH-60K 11' crane body with torq-isolator crane support system, (6) resessed cargo tie downs in floor - 6,000lb capacity, LED light package, 24" work surface rear bumper with thru compartment, vise plate, 2" receiver tube, hydraulic pump for crane, hydraulic reservoir guard, master locking system, cab protector, (4) work lights, hydraulic outriggers, 60" high side packs with T-handles, seven drawer unit in first virticle compartment, gas bottle retainer, vented top and bottom. Req. CA84, Crane Selection and 68M 19,500 GVWR options   | \$64,963 | Vendor |  | 10% |

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| CRANE TRUCK<br>PKG1 | Reading MM225 Master Mechanic 11' Crane Body, Palfinger 5,000lb EH crane. crane, 4 corner LED work lights, 4 tie-downs in cargo area, standard shelves   | \$68,778 | Vendor |  | 8%  |
| CRANE TRUCK<br>PKG2 | Reading RM45HD 11' Crane Body, Palfinger 8,000lb Hydraulic crane. Radio remote, proportional control, hydraulic outriggers, PTO, pump, tank, front strobes, standard shelves   | \$99,033 | Vendor |  | 7%  |
| CS                  | Cab Shield - Back of Cab Aluminum with Mesh Window   | \$1,265  | Vendor |  | 15% |
| DSIP                | Dealer stock inventory purchase - Specs to be determined, Inc. floorplan, insurance costswill vary and impact cost   | \$3,000  | Vendor |  | 0%  |
| DUMP-<br>TRASH12    | 12' Blue Ridge Steel Trash Dump, 42" sides and barn doors, tarp system. Req. CA84  | \$19,313 | Vendor |  | 25% |
| DUMP-9/2YD          | T1, Knapheide or Reading 9' 2-3YD dump. 12" sides, 6" board, electric hoist. Add \$1,200 for drop down sides, Add \$994 for Manual Tarp, Add \$1,590 for Ground Level Controled Tarp, Add \$2,844 for Electric Tarp                        | \$19,719 | Vendor |  | 25% |
| DUMP-9/3YD          | T1 or Knapheide or Reading 9' 3-4YD dump with 16" sides, 6" board, electric hoist. Add \$1,200 for drop down sides, Add \$994 for Manual Tarp, Add \$1,590 for Ground Level Controled Tarp, Add \$2,844 for Electric Tarp.                 | \$20,063 | Vendor |  | 25% |
| DUMP-<br>11/2YD     | T1, Knapheide or Reading 11' 2-3YD dump. 12" sides, 6" board, electric hoist. Add \$1,200 for drop down sides, Add \$994 for Manual Tarp, Add \$1,590 for Ground Level Controled Tarp, Add \$2,844 for Electric Tarp. Req 84CA option      | \$20,331 | Vendor |  | 25% |
| DUMP-<br>11/3YD     | T1, Knapheide or Reading 11' 3-4YD dump with 16" sides, 6" board, electric hoist. Add \$1,200 for drop down sides. Add \$994 for Manual Tarp, Add \$1,590 for Ground Level Controled Tarp, Add \$2,844 for Electric Tarp. Req. CA84 option | \$20,719 | Vendor |  | 25% |
| DUMP-12CD           | T1, Knapheide or Reading 12' Contractors Dump, 14" Sides, Barn Doors ICC Rear Bumper, Electric Hoist. Add \$994 for Manual Tarp, Add \$1,590 for Ground Level Controled Tarp, Add \$2,844 for Electric Tarp. Req. CA84 option              | \$17,963 | Vendor |  | 25% |
| FCS                 | Four Corner LED Strobes (Specify White or Amber). Add \$150 for Whelen   | \$633    | Vendor |  | 15% |
| FCSS                | Four Corner LED Split White/Amber Stobes. Add \$150 for Whelen   | \$690    | Vendor |  | 15% |
| FLATBED-9           | T1 or Knapheide 9' smooth steel flatbed, Add \$2,771 for 40" removable stake sides, Add \$4,767 for electric hoist, Add \$3,381 for Blue Ridge Workhorse flatbed   | \$6,322  | Vendor |  | 28% |
| FLATBED-10          | T1 or Knapheide 10' smooth steel flatbed, Add \$2,816 for 40" removable stake sides, Add \$4,767 for electric hoist, Add \$5,969 for Blue Ridge Workhorse flatbed  | \$6,528  | Vendor |  | 28% |
| FLATBED-12          | T1 or Knapheide 12' smooth steel flatbed, Add \$3,282 for 40" removable stake sides, Add \$5,051 for electric hoist, Add \$3,574 for Blue Ridge Workhorse flatbed  | \$6,971  | Vendor |  | 28% |
| FSPKG1              | 51" Federal Signal Valor Amber Lightbar with Front and Rear Full Flood Feature, Six Button Controller, Federal Signal White LED Corner Storbes with 19 Patterns, 100AMP Circuit Breaker  | \$3,471  | Vendor |  | 10% |
| FSPKG2              | 51" Federal Signal Valor Amber Lightbar with Front and Rear Full Flood Feature, Six Button Controller, Federal Signal White LED Corner Storbes with 19 Patterns, HID Stryker Wired Dash Remote, 100AMP Circuit Breaker                     | \$4,395  | Vendor |  | 10% |

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| FSPKG3   | 51" Federal Signal Valor Amber Lightbar with Front and Rear Full Flood Feature, Six Button Controller, Federal Signal White LED Corner Storbes with 19 Patterns, HID Stryker Wired Dash Remote, 800 Watt Inverter, 100AMP Circuit Breaker  | \$4,670  | Vendor |  | 10% |
| FSPKG4   | 51" Federal Signal Valor Amber Lightbar with Front and Rear Full Flood Feature, Six Button Controller, Federal Signal White LED Corner Storbes with 19 Patterns, HID Stryker Wired Dash Remote, 1,000 Watt Inverter, 100AMP Circuit Breaker  | \$5,165  | Vendor |  | 10% |
| GATE-1   | Maxon 1342 Liftgate for Utility Body - 1,300lb TP27. Add \$345 for 1,600lb TP27, Add \$313 for 1,300lb TP38, Add \$560 for 1,600lb TP38  | \$4,425  | Vendor |  | 15% |
| GATE-2   | Thieman 15ET 1,500lb 26+5 Liftgate for Utility Body, Add \$757 for 1,500lb 42+5  | \$5,158  | Vendor |  | 15% |
| GATE-3   | Tommy Gate 1342 Liftgate for Utility Body - 1,300lb TP27. Add \$370 for 1,600lb TP27. Inc. light kit.  | \$5,084  | Vendor |  | 15% |
| GATE-4   | Maxon 1650 Liftgate for Flatbed - 1,600lb TP35, Add \$422 for TP41, Add \$929 for EA37 Aluminum Platform, Add \$1,328 for EA41 Aluminum Platform.  | \$5,847  | Vendor |  | 15% |
| GATE-5   | Theiman TVL-16 Railgate for Flatbed - 1,600lb 90" X 36". Add \$799 for 2,000lb, Add \$1,068 for 2,000 42", Add \$1,866 for 3,000lb 36", Add \$2,125 for 3,000lb 42"  | \$6,907  | Vendor |  | 15% |
| GATE-6   | Anthony ASTL20 2,000lb liftgate for Van Body   | \$7,767  | Vendor |  | 15% |
| GATE-7   | Tommygate 89-16TP42 1,600 lb Railgate for Van Body   | \$7,767  | Vendor |  | 15% |
| GATE-8   | Tommygate 89-20EA55 2,000 lb Railgate for Van Body   | \$9,017  | Vendor |  | 15% |
| GOOSE-B  | Knapheide PGTB-96 9' Gooseneck body. Stake pockets, turn over ball, class V receiver hitch, safety chains and 7-way plug at two locations, rub rails, integrated LED lights on bulkhead and rear skirt. Add \$800 for PGNB-116 11' body and requires CA84, Inc. Gooseneck attachment.  | \$10,040 | Vendor |  | 29% |
| GOOSE-C  | Knapheide PGTC-96 9' Gooseneck body. Stake pockets, turn over ball, class V receiver hitch, safety chains and 7-way plug at two locations, rub rails, integrated LED lights on bulkhead and rear skirt, full skirting with side front and side rear toolboxes. Add \$620 for PGNC-116 11' body and requires CA84, Inc. Gooseneck attachment.   | \$15,168 | Vendor |  | 29% |
| GOOSE-D  | Knapheide PGTD-96 9' Gooseneck body. Class V receiver hitch, safety chains and 7-way plug at two locations, integrated LED lights on bulkhead and rear skirt, three-quarter length flip top tool compartments, 36" high front compartments, 8" deep rear step. Add \$1,100 for PGND-116 11' body and requires CA84, Inc. Gooseneck attachment. | \$20,623 | Vendor |  | 29% |
| INVERTER | 800 watt inverter (no remote). Add \$248 for 1,500 watt, Add \$400 for 2,500 watt, Add \$490 for 3,000 watt, Add \$199 for remote. Add \$1,200 for 1,500 watt pure sine wave with remote, Add \$ 1,690 for 3,000 watt pure sine wave with remote.  | \$748    | Vendor |  | 15% |
| LABOR    | Hourly Labor Rate  | \$201    | Vendor |  |     |
| LR       | Ladder Rack - Service body side ladder rack  | \$1,728  | Vendor |  | 15% |
| MLB      | 20" to 23" Mini Light Bar. Add \$498 for Whelen  | \$689    | Vendor |  |     |
| NLBR     | Non-Listed Body Request - Contact Palmetto Ford with details   | \$0      | Vendor |  |     |
| NLER     | Non-Listed Equipment Request - Contact Palmetto Ford with details  | \$0      | Vendor |  |     |

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|----------------|--|-----------|---------|----|-----|
| PROTECT-MAINT  | Ford Protect Maintenance Plan - Contact Dealer   | \$0       | Vendor  |    | 0%  |
| PROTECT-EXTEND | Ford Protect Extended Coverage Plan - Contact Dealer   | \$0       | Vendor  |    | 0%  |
| PTO            | Power Take Off and Pump  | \$8,012   | Vendor  |    | 15% |
| RACK-1         | Aluminum single side pipe rack for 9' utility body from top of windshield to rear bumper, expanded metal on bottom. Add \$874 for full length from bumper to bumper, Add \$238 for 11' body single side, Add \$1,228 for 11' body bumper to bumper.  | \$2,398   | Vendor  |    | 15% |
| RACK-2         | Aluminum full width pipe rack for 9' utility body from top of windshield to rear bumper, expanded metal on bottom. Add \$1,7543 for full length from bumper to bumper, Add \$382 for 11' body single side, Add \$1,825 for 11' body bumper to bumper.  | \$2,812   | Vendor  |    | 15% |
| SLINER         | Spray Liner for 9' Utility Body (Compartment Tops, Cargo Area and Top of Rear Bumper). Add \$255 for 11' Utility Body, Deduct \$100 for Flatbed (floor) up to 16'  | \$1,883   | Vendor  |    | 15% |
| SPOT           | Back of cab high mounted remote operated GoLight spot light  | \$957     | Vendor  |    | 15% |
| TAG-NEW        | New Yellow Tag - Includes Registration and Administrative Fees   | \$403     | Vendor  |    | 15% |
| TAG-TEMP       | Temporary Tag - Includes Registration and Administrative Fees  | \$58      | Vendor  |    | 15% |
| TAG-TRANS      | Transfer Existing Tag - Includes Transfer of Non-Expired Tag and Administrative Fees   | \$288     | Vendor  |    | 15% |
| TB             | Buyers 24"x18"x18 Steel Underbody Tool Box, Add \$50 for 30", Add \$100 for 36", Add \$240 for 48". Add \$327 for 36" aluminum, Add \$460 for 48" aluminum, Add \$288 for frame brackets for dump body selection   | \$559     | Vendor  |    | 15% |
| TGM            | LT225/70R19.5G BSW A/T (4) Rear  | \$177     | Factory | 7% |     |
| TINTS          | Tinted Glass - Aftermarket   | \$270     | Vendor  |    | 15% |
| TOWPKG         | Towing Package. Inc. 7-way flat trailer plug, hitch, 2" or 2-5/16" ball. Add \$158 for pintle / ball combo.  | \$1,440   | Vendor  |    | 15% |
| UTILITY-9      | 9' Utility Body - Knapheide or Reading. Add \$1,494 for Flip Top, Add \$1,258 for Compartment Lighting, Add \$708 for Master Lock System, Add \$1,575 for Remote Keyless Entry, Add \$1,238 for 46" Side Packs, Add \$7,773 for 50.5" IH Enclosed Body, Add \$8,210 for 60.5" IH Enclosed Body, Add \$8,546 for 72.5" IH Enclosed Body                       | \$13,793  | Vendor  |    | 28% |
| UTILITY-11     | 11' Utility Body - Knapheide or Reading. Add \$1,767 for Flip Top, Add \$1,447 for Compartment Lighting, Add \$792 for Master Lock System, Add \$2,146 for Remote Keyless Entry, Add \$1,343 for 46" Side Packs. Add \$7,590 for 50.5" IH Enclosed Body, Add \$8,026 for 60.5" IH Enclosed Body, Add \$8,463 for 72.5" IH Enclosed BodyReq. CA84 option      | \$16,657  | Vendor  |    | 28% |
| WATER-VALE-EX  | 14' paltform, spray liner, rear street side access step, WACHS TM-7 HD automated valve excerciser, TC-100 tablet controller, KnapPack cross body tool box, 66"x48"x18" vertical compartment, 24" toolbox (2), 48" toolbox, crane pedestal, specialized front bumper with hydraulic and electrical ports, 3,000lb. hydraulic lift platform system. Req. CA108 | \$125,063 | Vendor  |    | 15% |
| X4L            | Axle, Limited Slip Ratio 4.30 (6.7L)   | \$367     | Factory | 7% |     |
| X4N            | Axle, Limited Slip Ratio 4.10 (6.7L)   | \$367     | Factory | 7% |     |
| X8L            | Axle, Limited Slip Ratio 4.88 (6.7L or 7.3L)   | \$367     | Factory | 7% |     |