Overview

I offer several different options and levels of services to assist your Fire Company, EMS Agency, or Police Department in obtaining much needed funding. This allows you to concentrate on training and job performance rather than fundraising or budgeting for the items you need to do your job.



Fortunately, there are several

programs out there that offer funds, training, and equipment to emergency services providers. Allow me to advise you when grant opportunities arise that may be beneficial to your organization, counsel you on what types of applications stand the best opportunity of being funded, file grant applications on behalf of your organization, and complete all of the follow up paperwork necessary to maintain the scope of performance during the grant period.

As a Past Fire Chief, Past EMS Chief, Fire Marshal, and Emergency Management Coordinator, I know the demands of the job and the frustrations in obtaining funds to keep operating. I also understand the difficulty in justifying the expense of a grant writer when most grants are competitive programs that may or may not be funded. I have reviewed the costs of many professional grant-writing services and have been astonished at some of the fees that are charged to assist a volunteer or mostly volunteer non-profit organization. As a firefighter, I aim to be different; charging minimal fees in comparison simply to cover the costs of administration, travel expenses, and time in assisting an agency file a successful application.

The 2020 Federal Assistance to Firefighters Grant Program has just completed award recommendations and notifications. In Fiscal Year 2020, I am pleased to report that over 94% of the applications I filed which passed the preliminary screening were funded! In fact, 24% of <u>all funding</u> awarded to Pennsylvania were clients of my services.

At the request of many clients, I have provided a highlight of previous grant awards in recent years on the following pages.

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2009-2017 Grant Success References:



2009 Federal Assistance to Firefighters Grant Program:

Aerial Ladder Truck – Round 1	(\$475,000)
Exhaust Extraction – Round 1	(\$41,900)
Washer/Extractor – Round 1	(\$12,000)
Exhaust Extraction - Round 2	(\$57,500)
SCBA Compressor/Fill Station – Round 2	(\$40,000)
SCBA Compressor/Fill Station – Round 3	(\$40,000)
SCBA – Round 3	(\$80,000)
Hose Project – Round 3	(\$35,140)
PPE – Round 4	(\$23,100)
PPE – Round 4	(\$21,500)
SCBA/Thermal Imager – Round 5	(\$40,500)
Hose Project - Round 7	(\$28,400)
Exhaust Extraction – Round 13	(\$72,500)
PPE – Round 14	(\$22,400)
Exhaust Extraction – Round 15	(\$92,500)

TOTAL OVER \$1 MILLION! (88% Overall Success Rate)



2009 Federal ARRA Fire Station Construction Grant:

Fire Station Construction Grant - Round 1

(\$1,076,845)

ONLY APPLICATION FILED – 100% SUCCESS

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2010 Federal Assistance to Firefighters Grant Program:

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PPE – Round 1	(\$64,600)
SCBA Compressor/Fill Station – Round 1	(\$40,000)
Rescue Tools – Round 1	(\$35,600)
Hose Project – Round 1	(\$23,800)
PPE – Round 4	(\$58,500)
SCBA – Round 5	(\$26,250)
SCBA – Round 9	(\$184,000)
Sprinkler System – Round 9	(\$64,000)
Lighting Upgrades – Round 9	(\$45,000)
SCBA Cascade/RIT Equipment – Round 9	(\$27,000)
Vehicle-Pumper – Round 11	(\$248,000)
Wellness & Fitness Program – Round 14	(\$37,800)

TOTAL \$854,550! (81% Overall Success Rate)



2010 Federal Staffing for Adequate Fire & Emergency Response Grant Program:

Volunteer Recruitment and Retention Program

(\$18,000)

TOTAL \$18,000

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2010 Department of Conservation and Natural Resources Fire Assistance Program:



Wildland Firefighting PPE and Equipment Firefighting Skid Unit with Foam Cell

(\$15,000) (\$11,500)

TOTAL \$26,500 (100% Success Rate!)

2011 Federal Assistance to Firefighters Grant Program:

Exhaust Extraction – <i>Round 1</i>	(\$56,400)
Oxygen Generation System – Round 1	(\$19,070)
Rescue Tools – Round 2	(\$40,500)
Exhaust Extraction – Round 2	(\$57,400)
Exhaust Extraction – Round 3	(\$117,800)
Exhaust Extraction – Round 3	(\$54,000)
Hose Project – Round 6	(\$21,000)
Regional Communication Project – Round 8	(\$163,800)
Rescue Tools – Round 8	(\$67,000)
SCBA Compressor/Fill Station – Round 8	(\$40,000)
Hose Project – Round 8	(\$34,100)
Hose Project – Round 8	(\$27,695)
SCBA Fill Station – <i>Round 8</i>	(\$22,000)
Aerial Ladder Truck – Round 9	(\$498,000)
Vehicle-Tanker – Round 9	(\$250,000)
Vehicle-Tanker – Round 9	(\$250,000)
PPE/Turnout Gear – <i>Round 15</i>	(\$49,500)
PPE/SCBA – Round 16	(\$84,000)

TOTAL \$1,852,265



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2011 Federal Staffing for Adequate Fire & Emergency Response Grant Program:

Volunteer Recruitment and Retention Program

(\$127,540)

TOTAL \$127,540

2012 Department of Conservation and Natural Resources Fire Assistance Program:



Wildland Firefighting PPE and Equipment

(\$15.000)

TOTAL \$15,000 (100% Success Rate!)

Other successful grants:

Pennsylvania Department of Community and Economic Development Grant (Numerous)
Pennsylvania State Fire Commissioner's Office Grant Program (Numerous)
Pennsylvania Emergency Medical Services Operating Fund Grants (Numerous)
Local Municipal Water Grants

TOTAL OVER \$250,000 IN THESE PROGRAMS





TOTAL FUNDING AVAILABLE: \$345,746,980
TOTAL APPLICATIONS: 16,494
TOTAL COMPUTER DENIAL: 11,012
TOTAL APPLICATIONS SENT TO PEER REVIEW: 5,482
TOTAL AWARDS: 1,783
TOTAL PEER DENIAL: 3,699
OVERALL DENIALS: 14,711 (89.1%)



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2012 Federal Assistance to Firefighters Grant Program:

Wellness & Fitness Program	(\$51,200)
Exhaust Extraction	(\$237,500)
Turnout Gear/PPE	(\$85,000)
Exhaust Extraction	(\$47,500)
SCBA Compressor	(\$44,000)
Turnout Gear/PPE	(\$27,000)
Exhaust Extraction	(\$111,000)
Portable Radios	(\$44,000)
Exhaust Extraction	(\$52,500)
Station Alarm System	(\$35,000)
Rescue Systems Equipment	(\$19,500)
Regional Communications Equipment	(\$292,500)
Regional SCBA	(\$400,000)
Regional Communications Equipment	(\$430,000)
SCBA Compressor	(\$40,000)
Exhaust Extraction	(\$57,500)
Regional Training Simulator	(\$165,250)
SCBA	(\$102,900)
Hose	(\$23,894)
Vehicle – Brush Truck	(\$134,000)
Exhaust Extraction	(\$43,500)
EMS Equipment	(\$44,500)
SCBA Compressor	(\$38,000)
Ventilation Equipment	(\$16,020)
Rescue Tools	(\$42,305)
Regional Communications Equipment	(\$130,000)
Regional Communications Equipment	(\$187,000)
SCBA	(\$67,600)
Hose	(\$39,855)

TOTAL \$3,009,024! (MORE THAN 1/10TH OF ALL PENNSYLVANIA FUNDING!!!)

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2012 Federal Staffing for Adequate Fire & Emergency Response Grant Program:

Volunteer Recruitment and Retention Program
(\$23,698)

TOTAL \$286,804



2013 Federal Staffing for Adequate Fire & Emergency Response Grant Program:

Volunteer Recruitment and Retention Program
(\$198,000)
(\$57,500)

TOTAL \$293,380

2013 Department of Conservation and Natural Resources Fire Assistance Program:



Wildland Firefighting Equipment & Radios Wildland Firefighting Equipment

(\$8,000) (\$6,180)

TOTAL \$14,180 (100% Success Rate!)

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2013 Federal Assistance to Firefighters Grant Program:

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2014 Federal Assistance to Firefighters Grant Program:

SCBA – Round 10 (\$265,200) SCBA – Round 10 (\$130,800) Training Funds and Salaries – Round 10 (\$122,000)
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Exhaust Extraction System - Round 10	(\$79,500)
Rescue Tools – Round 10	
Hose & Nozzles – Round 10	(\$62,750)
	(\$40,645)
SCBA Compressor – Round 10	(\$39,000)
Hose – <i>Round 11</i>	(\$20,800)
Exhaust Extraction System – Round 12	(\$47,900)
Hose – <i>Round 12</i>	(\$42,000)
Exhaust Extraction System - Round 13	(\$83,825)
Exhaust Extraction System – Round 13	(\$58,500)
Rescue Tools – Round 13	(\$26,200)
Cascade System – Round 13	(\$24,000)
Hose & Nozzles – Round 13	(\$16,825)
Regional Communications Equipment – Round 14	(\$135,000)
PPE – Round 14	(\$82,150)
Heart Monitors – Round 15	(\$120,000)
Training Props – Round 15	(\$49,850)
PPE – Round 15	(\$45,000)
AEDs/TIC – Round 15	(\$18,750)
Hose – Round 15	(\$16,100)



2014 Federal Staffing for Adequate Fire & Emergency Response Grant Program:

Hiring of Firefighters	(\$783,904)
Volunteer Recruitment and Retention Program	(\$495,900)
Volunteer Recruitment and Retention Program	(\$152,000)
Volunteer Recruitment and Retention Program	(\$93,100)
Volunteer Recruitment and Retention Program	(\$63,000)
Volunteer Recruitment and Retention Program	(\$24,000)

SIX APPLICATIONS FILED, SIX AWARDED - 100% SUCCESS

2014 Department of Conservation and Natural Resources Fire Assistance Program:



Wildland Firefighting Equipment & PPE

(\$15,000)

TOTAL \$15,000 (100% Success Rate!)



2014 Federal Fire Prevention & Safety Grant Program:

Smoke Alarm and Presentation Equipment – Round 1

(\$131,000)

ONLY APPLICATION FILED – 100% SUCCESS

2015 Department of Conservation and Natural Resources Fire Assistance Program:



Wildland Firefighting Equipment & PPE

(\$15,000) (\$14,322)

TOTAL \$29,322 (100% Success Rate!)



2015 Federal Assistance to Firefighters Grant Program:

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2015 Federal Assistance to Firefighters Grant Program (Continued):

Hoses & Nozzles – Round 10	(\$38,410)
Rapid Intervention Equipment – Round 11	(\$16,867)
Regional Communications Equipment – Round 12	(\$365,000)
Vehicle – Tanker – Round 12	(\$295,000)
Regional SCBA – Round 12	(\$259,600)
Regional SCBA – Round 12	(\$258,000)
Exhaust Extraction System - Round 12	(\$92,500)
Wellness & Fitness Programs – Round 12	(\$48,900)
Regional Communications Equipment – Round 13	(\$290,000)
Regional Communications Equipment – Round 13	(\$210,000)
SCBA – Round 13	(\$78,000)
PPE – Round 13	(\$55,000)
PPE - Round 13	(\$47,500)
PPE Washer/Extractor and Drying System - Round 13	(\$25,000)
Hose - Round 13	(\$17,880)

2015 TOTAL \$5,540,812



2015 Federal Staffing for Adequate Fire & Emergency Response Grant Program:

Volunteer Recruitment and Retention Program Volunteer Recruitment and Retention Program

(\$367,400) (\$79,000)

TOTAL \$446,400 (100% Success Rate!)

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2016 Department of Conservation and Natural Resources Fire Assistance Program:



Wildland Firefighting Equipment Wildland Firefighting Equipment

(\$13,700) (\$9.578)

TOTAL \$23,278 (100% Success Rate!)



2016 Federal Assistance to Firefighters Grant Program: (As of 9/22/17)

Regional SCBA – Round 3 Regional SCBA – Round 3 SCBA – Round 3 Regional Training Props – Round 3 EMS Equipment – Round 3 PPE Washer/Extractor and Drying System – Round 3 AEDs & Thermal Imaging Camera – Round 3 AEDs – Round 3 Vehicle – Brush Truck – Round 4 Regional SCBA – Round 4 SCBA – Round 4 SCBA – Round 4 Thermal Imaging Cameras – Round 4 Hose – Round 5 EMS Equipment – Round 5 SCBA – Round 6 SCBA Compressor – Round 6 Rescue Tools – Round 6 Exhaust Extraction System – Round 7	(\$440,200) (\$248,000) (\$173,600) (\$99,200) (\$91,300) (\$48,000) (\$18,900) (\$12,500) (\$195,000) (\$108,000) (\$108,000) (\$99,200) (\$99,200) (\$99,200) (\$313,050) (\$313,050) (\$80,000) (\$25,800) (\$25,800) (\$25,000) (\$25,000)
SCBA Compressor – Round 6 Exhaust Extraction System – Round 7 SCBA – Round 8 SCBA – Round 8	(\$25,000)
Regional SCBA – <i>Round 8</i> SCBA – <i>Round 8</i>	(\$144,000) (\$108,000)

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2016 Federal Assistance to Firefighters Grant Pr	ogram (Continued):
Exhaust Extraction Systems – Round 8	(\$95,670)
SCBA – Round 8	(\$86,800)
Rescue Tools – Round 8	(\$56,290)
Exhaust Extraction System – Round 8	(\$52,000)
Rescue Tools – Round 8	(\$45,500)
EMS Equipment – Round 8	(\$44,400)
SCBA Compressor – Round 8	(\$40,000)
Rescue Tools – Round 8	(\$39,000)
Hose – Round 8	(\$26,210)
Regional SCBA – Round 9	(\$543,950)
Vehicle – Tanker – <i>Round 9</i>	(\$295,000)
EMS Equipment - Round 9	(\$140,000)
SCBA – Round 9	(\$102,000)
Exhaust Extraction System - Round 9	(\$76,800)
Exhaust Extraction System – Round 9	(\$48,900)
Rescue Tools – Round 9	(\$48,700)
SCBA Compressor – Round 9	(\$45,250)
Thermal Imaging Cameras – Round 9	(\$25,800)
Hose – Round 9	(\$21,425)
Regional SCBA – Round 10	(\$252,000)
Regional SCBA – Round 10	(\$186,000)
Rescue Tools – Round 10	(\$49,700)
Rescue Tools – Round 10	(\$25,760)
Vehicle – Brush Truck – Round 11	(\$195,000)
SCBA – <i>Round 11</i>	(\$104,000)
SCBA – Round 11	(\$101,915)
Wellness & Fitness Programs – Round 11	(\$44,370)
Regional SCBA – <i>Round 12</i>	(\$296,100)
SCBA – Round 12	(\$204,000)
SCBA – Round 12	(\$123,500)
SCBA Compressor – Round 12	(\$45,000)
PPE Washer/Extractor and Drying System – Round 12	(\$24,500)
Rescue Tools – Round 13	(\$22,500)
SCBA – Round 14	(\$104,400)
SCBA Compressor – Round 15	(\$35,500)
EMS/ALS Equipment – Round 16	(\$200,000)
SCBA – Round 16	(\$150,000)
Fire Alarm System – Round 16	(\$86,000)
Rescue Tools – Round 16	(\$68,780)
SCBA Compressor – Round 16	(\$39,500)
Hose – Round 16	(\$21,300)
Rescue Tools – Round 16	(\$18,700) (\$16,150)
PPE – Round 16 Reilout Systems – Round 17	(\$96,000)
Bailout Systems – Round 17 Rescue Tools – Round 17	
Rescue Tools – Round 17	(\$41,500)

2016 TOTAL: \$7,817,690 - 87% SUCCESS!!!

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2016 Federal Staffing for Adequate Fire & Emergency Response Grant Program:

Hiring of Firefighters (\$422,742)
Volunteer Recruitment and Retention Program (\$116,200)
Volunteer Recruitment and Retention Program (\$89,000)
Volunteer Recruitment and Retention Program (\$381,000)

TOTAL \$1,008,942 (100% Success Rate!)

2017 US Department of Justice COPS Hiring Grant Program:

Hiring of Police Officer

(\$125,000)

ONLY APPLICATION FILED - 100% SUCCESS

2017 Edward Byrne Memorial Justice Assistance Grant (JAG) Program:

Law Enforcement Equipment

(\$12,430)

ONLY APPLICATION FILED - 100% SUCCESS



2017 Federal Assistance to Firefighters Grant Program: (As of 8/24/18)

 Exhaust Extraction Systems – Round 1
 (\$630,500)

 Exhaust Extraction Systems – Round 1
 (\$336,800)

 SCBA – Round 1
 (\$156,000)

 EMS Training – Round 1
 (\$100,000)

 Sprinkler System – Round 1
 (\$89,760)

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2017 Federal Assistance to Firefighters Grant Program (Continued): (As of 8/24/18)

Rescue Tools – Round 1 Exhaust Extraction System – Round 1 Exhaust Extraction System – Round 1 SCBA – Round 2 Regional SCBA – Round 2 Exhaust Extraction System – Round 2 Exhaust Extraction System – Round 2 Exhaust Extraction System – Round 3 SCBA Compressor & Fill System – Round 3 SCBA Compressor – Round 3 SCBA Compressor – Round 3 PE Washer/Extractor and Drying System – Round 3 Ventilation Equipment – Round 3 Thermal Imaging Cameras – Round 3 Regional SCBA – Round 4 Regional SCBA – Round 4 Rescue Tools – Round 4 Thermal Imaging Cameras – Round 4 PPE Washer/Extractor and Drying System – Round 4 SCBA – Round 5 SCBA – Round 5 SCBA – Round 6 SCBA Compressor – Round 6 Rose – Round 6 Gas Meters – Round 6 Regional Communications – Round 7 SCBA – Round 7	(\$85,000) (\$65,890) (\$57,900) (\$377,280) (\$227,500) (\$223,200) (\$136,500) (\$136,500) (\$117,000) (\$112,500) (\$117,500) (\$15,350) (\$45,000) (\$15,350) (\$15,350) (\$16,500) (\$182,000) (\$182,000) (\$182,000) (\$16,500) (\$16,500) (\$104,975) (\$49,800) (\$104,975) (\$49,800) (\$104,975) (\$104,975) (\$104,975) (\$104,975) (\$104,000)
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2017 Federal Assistance to Firefighters Grant Program (Continued): (As of 8/24/18)

Thermal Imaging Cameras – *Round* 7
PPE Washer/Extractor and Drying System – *Round* 7
Thermal Imaging Camera & AEDs – *Round* 7

(\$18,000) (\$17,000) (\$15,500)

TOTAL FEDERAL FUNDING SINCE THE INCEPTION OF THE ASSISTANCE TO FIREFIGHTERS GRANT PROGRAM: \$41,700,757



MUCH MORE TO COME!!!