



Trunked Radio System Final Purchase Agreement

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*Where Nature and
Culture Meet*

Elements of Agreement



- Four elements of agreement:
 - Purchase sale agreement
 - Co-Location Agreements
 - User Agreements
 - Estoppel Agreement

Purchase Sale Agreement



Purchase price of Eight Million Dollars:

- Phase 1, P25, 13-Channel, 800MHZ Radio System
- All Radio equipment located at 6-Tower sites across Alachua County
- Radio Dispatch Consoles at 4-separate locations across Alachua County
- All Radio frequencies associated with the system
- All Radio software associated with the system
- Complete software update completed on November 20th, 2023
- Assumption of hardware/software maintenance agreement with Motorola.

Closing by December 31st.

Co-Location Lease Agreements



Three separate locations:

- Annual lease expense, \$58,548 per site.
 - 2 sites owned by the City of Gainesville with lease costs fixed for 5 years (term of lease).
Third site is privately owned, escalator ½ of CPI
 - Shared ground space, owned by GRU.
 - Make ready costs of \$38,025 for all three sites.
- All other tower sites have lease agreements directly with the County
 - Annual lease cost is \$155,746

User Agreements



Ten Separate Partners
Five-year Term, effective January 1, 2024

	FY24	FY25	FY26	FY27	FY28
City of Gainesville	\$937,434	\$937,434	\$750,000	\$750,000	\$750,000
GRU	\$164,667	\$164,667	\$164,667	\$164,667	\$164,667
City of Alachua	\$84,084	\$84,084	\$84,084	\$84,084	\$84,084
City of High Springs	\$26,400	\$26,400	\$26,400	\$26,400	\$26,400
City of Newberry	\$808	\$808	\$808	\$808	\$808
Gainesville Regional Airport	\$1,190	\$1,190	\$1,190	\$1,190	\$1,190
Santa Fe College	\$24,787	\$24,787	\$24,787	\$24,787	\$24,787
Shands Teaching Hospital	\$16,181	\$16,181	\$16,181	\$16,181	\$16,181
University of Florida (UPD)	\$137,660	\$137,660	\$137,660	\$137,660	\$137,660
VA Med Center	\$1,247	\$1,247	\$1,247	\$1,247	\$1,247
Total	\$1,394,456	\$1,394,457	\$1,207,023	\$1,207,023	\$1,207,023

Estoppel Agreement



Provide some protection for the County

- Must be approved and executed by the City Commission as a condition precedent to the County's approval of the Purchase Agreement
- New GRU law authorizes the new GRU Authority Board to make certain GRU related decisions on behalf of the City
- The City Commission is not an approver or signatory of the Purchase Agreement, so the Estoppel Agreement is intended to prevent (*i.e.*, estop) a future City Commission from claiming that the transaction was unauthorized or that the terms approved by the new GRU Authority Board do not bind the City

Next Steps



Radio System Manager begins December 18th.

- Become familiar with current system
- Make recommendation to enhance current system
- Evaluate needs for expansion
- Market system to potential users

Execute User Agreements with all partners.

Staff Recommendations



- Contingent upon the City Commission's approval of the Estoppel Agreement, approve the Purchase Agreement, including all exhibits (*e.g.*, the Co-Location Agreements) and authorize Chair to sign all agreements, and approve and authorize the County Manager to sign all 10 user agreements listed in Slide 5 (the User Agreements slide).

Contact Information



<http://www.alachuacounty.us/Depts/PublicSafety/Pages/fr.aspx>

352-384-3101

Dial 911 in an emergency

<https://www.facebook.com/pages/Alachua-County-Fire-Rescue/121243407933955>