



Agenda Item Summary

File #: 23-00767

Agenda Date: 12/12/2023

Agenda Item Name:

Purchase Order to Netsync Network Solutions, in the amount of \$60,264.00, for the purchase of Standard Cisco DUO Access, for Information & Telecomm Services.

Presenter:

Kevin Smith, Information & Telcom Director, 352.374.5242
Theodore White, Procurement Manager, 352.374.5202

Description:

Purchase Order to Netsync Network Solutions, in the amount of \$60,264.00, for the purchase of Standard Cisco DUO Access, for Information & Telecomm Services. Prices, terms and conditions are per NASPO (National Association of State Procurement Officials) ValuePoint Master Agreement number AR3227 and Participating Addendum/ACS (Alternate Contract Source) 43220000-NASPO - 19-ACS.

Recommended Action:

Approve the issuance of the purchase order to Netsync Network Solutions, in the amount of \$60,264.00.

Prior Board Motions:

N/A

Fiscal Note:

Netsync DUO Access agreement for \$60,264 is funded within the Computer Replacement Fund operating budget in account 500.04.0450.513.46.00

Strategic Guide:

All Other Mandatory and Discretionary Services

Background:

Multifactor authentication (MFA) is a two-step process that requires users to verify their identities through two different pieces of evidence (credentials) when logging in to an account. Credentials fall into three categories: Something you know (like a password or PIN), something you have (like a smart card) or something you are (like your fingerprint). To enhance security, credentials must come from two different categories. Entering two different passwords would not be considered multi-factor. An example of this is using an ATM, where both the physical card and a PIN are required for access. According to Verizon, "80% of security breaches involve compromised passwords". MFA is a defense against compromised passwords. MFA is now a requirement of cyber liability insurance providers.

Netsync is an established fulfillment partner for Cisco Systems, under the Cisco Prime Contract and are authorized by the State to participate as a Cisco subcontractor under that Agreement.

This purchase is exempt from the County's competitive bidding requirements pursuant to Section 22.3-302 (13) of the Alachua County Procurement Code, Procurement of Supplies or Services under Contract with cooperatives, including cooperatives that the County participates in accordance with Article 10, Section 22.10-201 (Cooperative Purchasing Authorized), providing the vendor extends the same terms and conditions of the Contract to the County; however, since the dollar amount of the purchase exceeds the purchasing authority of the Procurement Manager, this is being submitted for Board consideration and approval.