

SINGLE/SOLE SOURCE JUSTIFICATION FORM

Complete this form when requesting an exception to the county's competitive procurement policy where only one firm has a product that will meet the project's needs or product specifications, or only one firm can do the work requested. Completing this form does not guarantee that the proposed vendor will be selected. It is the requester's responsibility to provide all required information and documentation as indicated in this form.

Procurement Manager reserves the right to competitively bid, negotiate, or solicit additional information and remains the final authority on all procurement issues.

Type of Source

Sole Source: The **ONLY** known supplier for unique products and services where no other options are available

Single Source: Though there may be alternate sources for the product or service requested, circumstances dictate the use of the proposed vendor, i.e., availability, timeliness, location, etc.

Part I: General Requester Information

Department Name: Alachua County Fire Rescue	Division Name: Operations
Purchase Order Request# (POR) If available: 2024-317	Total Amount of Purchase: \$90,000.00

Part II: Vendor Information

Vendor Name: Teleflex	Vendor Contact Name: Joey Alm
Vendor Contact Phone: 702-239-4352	Vendor Contact Email: joseph.alm@teleflex.com

Part III: Single/Sole Source Justification (check one or more)

DESCRIPTION OF PURPOSE: The Manufacturer, model number and / or generic description.

Arrow EZ-IO Systems

1	<input type="checkbox"/>	Parts/Equipment Can Only be Obtained from Original Manufacturer - Not Available Through Distributors.
2	<input checked="" type="checkbox"/>	Only Authorized Area Distributor of the Original Manufacturer.
3	<input type="checkbox"/>	Proprietary Item/Service (Explain Below)
4	<input checked="" type="checkbox"/>	Parts/Equipment not Interchangeable with Similar Parts of Another Manufacturer (Explain Below)
5	<input checked="" type="checkbox"/>	This is the Only Known Item/Source that will meet the Specialized need of this Department or Perform the intended function. (Explain Below)
6	<input checked="" type="checkbox"/>	Parts/Equipment are Required from this Vendor to Provide Standardization (Explain Below)
7	<input type="checkbox"/>	Upgrade to existing software. Available only from the Producer of this Software Who Sells on a Direct Basis Only.
8	<input type="checkbox"/>	An Awarding Agency or Pass-through that was competitively Procured.
9	<input type="checkbox"/>	Non of the Above Apply. Detailed Explanation for Source Request (Explain Below) <i>Describe the full scope of work contemplated including installation if required; items should include brand, model and part number if applicable;</i>

The EZ IO product utilizes proprietary technology that requires all components be supplied by Teleflex (AKA Arrow International).

Part IV: Confirmation of Documentation

Have you provided required documentation including vendors quote, for this request in support of the justification in Parts III of this form?

☒ Yes

☐ No

You may also attach any additional information not specifically requested on this form to support your single/sole source justification.

Part V ESTABLISHMENT OF PRICE REASONABLENESS

Analysis of offer and/or offers has determined that the price proposed is determined to be fair, reasonable and in the best interests of the County based on the following:

- 1 ☐ Price obtained was from a catalog or standard price list regularly maintained by the vendor covering standard commercial products sold. (Attach copy of vendor's price list.)
- 2 ☒ Price obtained includes a discount from current list prices. (Attach copy of quote showing list price and net price paid.)
- 3 ☐ Other. (Explain Below.)

Part VI: DEPARTMENT

Mark Shelton

Requester Name

Mark Shelton

Requester Signature

Digitally signed by Mark Shelton
Date: 2023.08.31 14:48:42 -04'00'

08/31/2023

Date of Signature

Cheryl Ellis

Director

Cheryl Ellis

Director Signature

9/7/2023

Date of Signature

Part VII: PROCUREMENT & BOCC

☐ Single Source

☒ Sole Source

TJ White

Procurement Manger

Ellis

Procurement Manger Signature



Digitally signed by Cheryl Ellis
Date: 2023.09.13 10:30:00 -04'00'

Sep 13, 2023

Date of Signature

Chair

Chair Signature

Date of Signature

August 29, 2023

Teleflex

3015 Carrington Mill Blvd.
Morrisville, NC 27560
USA
Phone: 866-246-6990
Fax: 866-804-9881
teleflex.com

RE: Teleflex LLC—Sole Source for the Arrow®EZ-IO® Intraosseous Vascular Access System

Dear Valued Customer:

Thank you for your interest in the Arrow®EZ-IO® System, which uses a proprietary patented needle and power driver technology. Teleflex is the sole manufacturer of these components. The EZ-IO® System is currently the only battery-operated intraosseous vascular access device that may be extended for up to 48-hour dwell time.*

Through our direct sales team, Teleflex LLC, a wholly owned subsidiary of Teleflex Incorporated, markets, sells and/or services all non-federal Arrow®EZ-IO® Device customers within the continental United States.

Please call our customer service to assist you with any questions or concerns: 1-866-246-6990.

Sincerely,



Morgan Rankin
Vice President, Sales
Emergency Medicine

*The Arrow EZ-IO® System is indicated anytime in which vascular access is difficult to obtain in emergent, urgent or medically necessary cases for up to 24 hours. For patients ≥12 years old, the device may be extended for up to 48 hours when alternate intravenous access is not available or reliably established.

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ARROW
BIOLOGICS
HUDSON RCI
LMA
Pilling
RUSCH
URCLIFT
WEICK

Special Price Agreement

Contract No. 50236757

Account No. 1244321

Alachua County Department

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Alachua County Department
Of Public
PO Box 5038
GAINESVILLE FL 32627-5038
USA

Contract Type	Notification Type	Replacement for	Printed on	Contract Dates
Direct	Renewed	50147515	07/20/2023	10/01/2023-09/30/2024

Teleflex LLC is pleased to offer this pricing for purchases made directly through Teleflex LLC. This pricing is offered only for the account(s) listed herein. Teleflex LLC reserves the right to adjust this pricing at any time. Typographical errors are subject to correction. All purchases are subject to Teleflex LLC's Standard Terms and Conditions of Sale - Products (<https://www.teleflex.com/usa/en/legal/terms-and-conditions-of-sale/index.html>), which are incorporated herein by reference and shall take precedence over any different, additional or conflicting terms set forth in any customer purchase order or other document presented in connection with the purchase of products hereunder.

Additional Comments

Material	Brand	Material Description	Units	SUoM	Qty/SUoM	Price USD	Valid From	Valid To
9001-VC-005	Arrow	EZ-IO 25MM NEEDLE (BOX OF 5)	1	BX	5EA/BX	550.00	10/01/2023	09/30/2024
9001P-VC-005	Arrow	EZ IO 25MM NEEDLE SET + STABILIZER	1	BX	5EA/BX	665.00	10/01/2023	09/30/2024
9018-VC-005	Arrow	EZ-IO 15MM NEEDLE (BOX OF 5)	1	BX	5EA/BX	550.00	10/01/2023	09/30/2024
9018P-VC-005	Arrow	EZ IO 15MM NEEDLE SET + STABILIZER	1	BX	5EA/BX	665.00	10/01/2023	09/30/2024
9058	Arrow	EZ-IO POWER DRIVER	1	EA		299.00	10/01/2023	09/30/2024
9065	Arrow	EZ-IO POWER DRIVER VASCULAR ACCESS PACK	1	EA		39.95	10/01/2023	09/30/2024
9066-VC-005	Arrow	EZ-STABILIZER(BOX OF 5)	1	BX	5EA/BX	50.00	10/01/2023	09/30/2024
9079-VC-005	Arrow	EZ-IO 45MM NEEDLE (BOX OF 5)	1	BX	5EA/BX	550.00	10/01/2023	09/30/2024
9079P-VC-005	Arrow	EZ IO 45MM NEEDLE SET + STABILIZER	1	BX	5EA/BX	665.00	10/01/2023	09/30/2024

Teleflex LLC

3015 Carrington Mill Blvd Morrisville, NC 27560

Tel: (919) 544-8000 Fax: (919) 433-4995 Email: contractservices@teleflex.com www.teleflex.com



AKRON
BORG
HUDSON RCI
IMA
Pilling
RUSCH
URCLIFT
WEICK

Special Price Agreement

Contract No. 50236757

Account No. 1244321

Alachua County Department

Page

2 of 2

Alachua County Department
Of Public
PO Box 5038
GAINESVILLE FL 32627-5038
USA

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<p>Teleflex LLC is pleased to offer this pricing for purchases made directly through Teleflex LLC. This pricing is offered only for the account(s) listed herein. Teleflex LLC reserves the right to adjust this pricing at any time. Typographical errors are subject to correction. All purchases are subject to Teleflex LLC's Standard Terms and Conditions of Sale - Products (https://www.teleflex.com/usa/en/legal/terms-and-conditions-of-sale/index.html), which are incorporated herein by reference and shall take precedence over any different, additional or conflicting terms set forth in any customer purchase order or other document presented in connection with the purchase of products hereunder.</p>				
Additional Comments				
Customer No.	Customer Name	Customer Address	Valid From	Valid To
1244321	Alachua County Department	PO Box 5038 / Gainesville FL 32627-5038	10/01/2023	09/30/2024

Teleflex LLC
3015 Carrington Mill Blvd Morrisville, NC 27560
Tel: (919) 544-8000 Fax: (919) 433-4995 Email: contractservices@teleflex.com www.teleflex.com

Donna Guirate

From: Harold Theus
Sent: Monday, October 18, 2021 3:15 PM
To: Larry M. Sapp; Darryl R. Kight; Mandy Mullins
Cc: Cheryl Ellis; Jacqueline Hines; Donna Guirate
Subject: Designation of Authority (Sole Source & Bid Awards)

I am designating signature authority to Assistant Director Cheryl Ellis for the purposes of approving single/sole source and department recommendations for bid awards. This action will assist Fire Rescue in streamlining our purchasing projects and needs.

Please contact me if you have any questions.



Harold Theus

Chief
Fire Rescue
911 SE 5th ST • Gainesville • FL • 32601
352-384-3101 (office) • 352-327-2166 (mobile)



PLEASE NOTE: Florida has a very broad public records law (F.S.119).
All e-mails to and from County Officials and County Staff are kept as public records. Your e-mail communications, including your e-mail address, may be disclosed to the public and media at any time.

Teleflex -Sole Source_Signed by Dept

Final Audit Report

2023-09-14

Created:	2023-09-07
By:	Mandy Mullins (mmmullins@alachuacounty.us)
Status:	Signed
Transaction ID:	CBJCHBCAABAA0ISnsWyp4yIOSNo8rB4spagzusOgyEOS

"Teleflex -Sole Source_Signed by Dept" History

-  Document created by Mandy Mullins (mmmullins@alachuacounty.us)
2023-09-07 - 2:03:05 PM GMT- IP address: 163.120.80.69
-  Document emailed to Darryl Kight (dkight@AlachuaCounty.US) for signature
2023-09-07 - 2:06:04 PM GMT
-  Email viewed by Darryl Kight (dkight@AlachuaCounty.US)
2023-09-07 - 2:28:26 PM GMT- IP address: 163.120.80.69
-  Document e-signed by Darryl Kight (dkight@AlachuaCounty.US)
Signature Date: 2023-09-07 - 2:30:03 PM GMT - Time Source: server- IP address: 163.120.80.69
-  Document emailed to TJ White (twhite@alachuacounty.us) for signature
2023-09-07 - 2:30:05 PM GMT
-  Email viewed by TJ White (twhite@alachuacounty.us)
2023-09-08 - 5:23:55 PM GMT- IP address: 163.120.80.69
-  Document e-signed by TJ White (twhite@alachuacounty.us)
Signature Date: 2023-09-14 - 3:53:49 AM GMT - Time Source: server- IP address: 163.120.80.11
-  Agreement completed.
2023-09-14 - 3:53:49 AM GMT



EXECUTIVE SUMMARY
SS- ITA No. SS- ITA 23-463-MM
Intended Sole Source Purchase of Arrow EZ-IO Systems

RESPONSE DEADLINE: September 26, 2023 at 10:30 am

Tuesday, September 26, 2023

SOLICITATION OVERVIEW

Project Title	Intended Sole Source Purchase of Arrow EZ-IO Systems
Project ID	SS- ITA 23-463-MM
Project Type	Single-Sole Source
Release Date	September 14, 2023
Due Date	September 26, 2023
Procurement Agent	Mandy Mullins
Project Description	<p>This is a Notice for a Sole Source Source designation for Alachua County Board of County Commissioners.</p> <p><u>Commodity or Service Required:</u></p> <p>Arrow EZ-IO Systems</p> <p><u>Justification for Single Source Acquisition:</u></p> <p>The EZ IO product utilizes proprietary technology that requires all components be supplied by Teleflex (AKA Arrow International).</p> <p><u>Recommended Procurement Approach:</u></p> <p>For the reason stated above, Alachua County Procurement Division intends to utilize the Sole Source Procurement method to contract with Teleflex for supplying the above.</p>

SUMMARY

This is not a formal solicitation and there are no submissions required. The proposed action is for product or services for which the County intends to negotiate and award with only one source under the authority of and in accordance with Florida State Statute 287.057(3)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

Summary

The description of services intended for purchase from a Single/Sole Source is posted in accordance with section 287.057(3)(c), Florida Statutes and will be posted for a minimum of 7 business days.

This is a Notice for a Sole Source Source designation for Alachua County Board of County Commissioners.

Commodity or Service Required:

Arrow EZ-IO Systems

Justification for Single Source Acquisition:

The EZ IO product utilizes proprietary technology that requires all components be supplied by Teleflex (AKA Arrow International).

Recommended Procurement Approach:

For the reason stated above, Alachua County Procurement Division intends to utilize the Sole Source Procurement method to contract with Teleflex for supplying the above.

Contact Information

Mandy Mullins

Procurement Agent I

Email: mmmullins@alachuacounty.us

Phone: [\(352\) 384-3090](tel:(352)384-3090)

Department:

Fire Rescue

Timeline

OpenGov Project Release Date	September 14, 2023
OpenGov Submission Deadline	September 26, 2023, 10:30am

SOLICITATION STATUS HISTORY

Date	Changed To	Changed By
Sep 14, 2023 10:11 AM	Draft	Mandy Mullins
Sep 14, 2023 10:32 AM	Review	Mandy Mullins
Sep 14, 2023 10:33 AM	Final	Mandy Mullins
Sep 14, 2023 10:33 AM	Review	Mandy Mullins

EXECUTIVE SUMMARY

SS- ITA No. SS- ITA 23-463-MM

Intended Sole Source Purchase of Arrow EZ-IO Systems

Date	Changed To	Changed By
Sep 14, 2023 11:18 AM	Final	Mandy Mullins
Sep 14, 2023 11:18 AM	Post Pending	Mandy Mullins
Sep 14, 2023 11:19 AM	Open	Mandy Mullins
Sep 26, 2023 10:30 AM	Pending	OpenGov Bot
Sep 26, 2023 10:34 AM	Closed	Mandy Mullins

PROPOSALS RECEIVED

Status	Vendor	Contact Info	Submission Date
No Bid	Network Craze	Michael Featherstone mfeatherstone@networkcraze.com	Sep 14, 2023 11:52 AM
No Bid	Unipak Corp.	Brian Marcus customercare@unipakcorp.net (888) 808-5120	Sep 14, 2023 11:27 AM

QUESTIONS AND ANSWERS

No Questions Received.

ADDENDA & NOTICES

ADDENDA ISSUED:

No Addenda issued.

NOTICES ISSUED:

No Notices issued.