Grants & Contracts - Transmittal Memo

DATE:

April 18, 2017

FROM:

Purchasing Division, Contracts

TO:

Ramon Gavarrete Cedrica Daniels

CONTRACT #:

10259

VENDOR:

Azteca Systems, LC

DESCRIPTION:

#10259 Request the approval of the License and Maintenance Agreement for Cityworks as well as the purchase of the software

APPROVED BY:

Board of County Commissioners

APPROVAL DATE:

4/7/2017

RECEIVED ON:

4/18/2017

TERM START:

4/1/2017

TERM END:

3/31/2018

AMOUNT:

\$ 37,000.00

ACCOUNT:

ENCUMBRANCE #:

RFP/BID #:

Please forward a copy to the vendor & retain a copy for your files.

ACTIONS REQUIRED:

Please forward the originals to the vendor & return one fully executed

original to Purchasing/Contracts.

Finance and Accounting

COPY TO: Risk Division

Purchasing Division

File

Prepared: March 2017

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This signed Agreement includes (i) this License and Maintenance Agreement, (ii) Addendum #1 – Product Licensing, (iii) Addendum #2 – Standard Maintenance and Support and (iv) Addendum #3 – Third Party Contractor Acknowledgment.

This signed Agreement may be executed in duplicate by the Parties. An executed Agreement, modification, amendment, or separate signature page shall constitute a duplicate if it is transmitted through electronic means, such as fax or email, and reflects the signing of the document by any Party. Duplicates are valid and binding even if an original paper document bearing each Party's original signature is not delivered.

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- c. "Authorized User" or "User" shall mean: (i) a direct user of the Licensed Products, including but not limited to Licensee's employees; (ii) Licensee's consultants who have agreed to maintain the Licensed Property in confidence and use it only for the benefit of Licensee, or (iii) members of the public gaining access to, and only limited use of, the Licensed Products via the Software's public web portal (if applicable). Other than limited use of the Products through the software's web portal, the public is not considered an authorized user.
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- 5.4. In the event that either funding from Licensee or other sources is withdrawn, reduced, or limited, or the authority of Licensee to perform any of its duties is withdrawn, reduced, or limited in any way after the Effective Date of this Agreement and prior to normal completion, the parties shall have the authority to exercise the Termination for Convenience option to terminate this Agreement in whole or in part. If a party to this Agreement chooses to terminate for convenience that party may do so by thirty (30) days' written notice to the other party.
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- 5.6. If this Agreement is terminated for convenience, the Licensee is only liable for payment required by the terms of this Agreement for license, maintenance and support services rendered or products and software received and accepted prior to the effective date of termination.
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IN WITNESS WHEREOF, the parties hereto have caused this License Agreement to be executed and made effective by their respective authorized representatives.

By: Bush & Harlam	By: Dearblow
Name: Brian L. Haslam	Name: Dr. Lee A. Niblock, CM
Title: President - CEO Date: 03 21 2017	Date: 4 17 17
	APPROVED AS TO FORM ALACHUA COUNTY ATTORNEY

ADDENDUM #1

PRODUCT LICENSING

1. Licensed Software:

Server AMS Standard Cityworks Enterprise License Agreement (ELA), Includes Unlimited Quantities of the Identified Products::

Office

Field

Respond

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-Includes the following Add-ons:

Storeroom

Equipment Checkout

Contracts

Cityworks Analytics for AMS

Cityworks for Excel

eURL (Enterprise URL)

CCTV Interface for PACP

MicroPaver Interface

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	Attn: Larry Sapp
	E-mail: Isapp@alachuacounty.us
	Phone: 352.337.6269

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MM/DD/YYYY	
04/01/2017	

4. Schedule of Payments and Fees under License and Maintenance Agreement

Support Period	Date From/To (mm/dd/yyyy)	Amount
Period 1	04/01/2017 -03/31/2018	\$37,000.00
Period 2	04/01/2018 -03/31/2019	\$45,000.00
Period 3	04/01/2019 -03/31/2020	\$50,000.00

5. Additional

Updates to the above licensed software means a subsequent release of the program which Azteca generally makes available to its supported customers as part of the annual maintenance plan for which fees have been paid.

Occasionally, Azteca changes the name of its licensed software as part of its ongoing process to improve and increase the functionality of the software. In the event the software licensed or listed above changes in name, and/or improvements are made, Azteca will provide software with functionality that is similar to or with substantially the same or greater functionality of the originally licensed software, provided all current license fees have been paid.

Updates may not always include any release, option or future program that Azteca licenses separately. Updates are provided when available (as determined by Azteca). Azteca is under no obligation to develop any future programs or functionality. Any updates made available will be delivered to you, or made available to you for download. You shall be responsible for copying, downloading and installing the updates.

ADDENDUM #2

STANDARD MAINTENANCE AND SUPPORT

Standard Maintenance and Support Addendum provisions are between the Licensee and Azteca, Systems, LLC. Maintenance and Support are provided subject to the terms and conditions of the signed License Agreement and which is incorporated by reference.

- MAINTENANCE & SUPPORT: Azteca Systems will provide maintenance and support services to Licensee
 for qualifying Products during the applicable Term for such Products provided the applicable license fees have been paid
 for the times and periods and amounts specified in Addendum #1. Maintenance and Support Services consist of the
 following benefits: Technical support, new version software, service packs, software upgrades, and software updates.
 - 1.1. Azteca Systems will ensure upward compatibility for the Covered Software applications within a reasonable timeframe for minor Esri® ArcGIS and Cityworks supported database revisions. Azteca Systems will not ensure upward compatibility for Covered Software Applications when there are major Esri ArcGIS revisions (for example, from rev 10.x to rev 11.x), however Azteca Systems will make all reasonable efforts to provide upward compatibility.
 - 1.2. Azteca Systems shall, without additional charge (except as allowed for in paragraph 3.4), during the term of this Agreement provide the following:
 - (a) Software Updates. Software Updates includes Upgrades and service packs which are a collection of files that enhance or correct the Covered Software and which will be available for Licensee to download during the Maintenance Term/Period. Updates and Upgrades may also include new versions;
 - (b) Provide Telephone Support, Email Support, Web Support, during normal business hours, 8 AM to 5 PM Mountain Time, Monday through Friday (excepting Holidays) and after hour emergency support line, and other benefits deemed appropriate by Azteca Systems (as set forth in Section 2 below); and
 - (c) Implement and maintain a means of secure, remote direct network access (VPN, Web-access, etc.) to the Licensee's systems in order to perform thorough remote diagnostics.
 - 1.3 The following items, among others, however, are specifically excluded as support services under this section of this Maintenance and Support:
 - (a) Support for applying or installing upgrades and service packs;
 - Assistance with questions related to third party software, computer hardware, networking, and other similar items that are not provided by Azteca;
 - Assistance with computer operating system questions not directly pertinent to the Covered Software or Program Modifications;
 - (d) Licensee Data debugging and/or correcting;
 - (e) Services necessitated as a result of any cause other than authorized ordinary and proper use by the Licensee of the Covered Software, including but not limited to neglect, abuse, unauthorized modifications and/or unauthorized updates;
 - Consulting regarding customizations created to function with the Covered Software unless the customization is identified and listed as Covered Software in Addendum 1;
 - (g) Assistance with applications which are not part of a standard life cycle, such as preview, beta, or candidate releases; and
 - (h) Questions such as configuration, implementation and walk-throughs.
 - 1.4 Support Periods are renewable unless terminated as provided in Section 4 below. The Maintenance Services consists of software and documentation updates and access to technical support via telephone, email, web-based (www.MyCityworks.com) and after hours support as set forth in Section 1 of this Addendum.

- 1.5. Technical support provided pursuant these maintenance provisions shall be performed in a professional and workmanlike manner. Azieca Systems will use commercially reasonable efforts to provide corrections to a technical issue or provide a workaround, but Azteca Systems cannot guarantee that all technical issues can be fixed or resolved.
- 1.6. Authorized Callers. Licensee may designate a limited number of authorized callers per software product listed in Addendum 1. Licensee may replace Authorized Callers at any time by notifying Azteca Systems Support services. Authorized callers may be designated in this Addendum #2 or by email. Azteca may limit the total number of authorized callers as may be reasonably necessary and may request an updated list of authorized callers.
- 1.7. Cityworks Online Support and Customer Portal. Azteca has created a self-help support website center for Authorized Callers to submit technical issues, chat with technical specialists, track technical support incidents through the 'MyCityworks' portal, and view technical articles, updated product documentation, blogs, links to forums, and technology announcements. The support and care website can be found at http://www.mycityworks.com.

2. PROCEDURES FOR ACCESSING SUPPORT:

- 2.1. All problem categories from routine, non-critical and critical that occur during normal business hours shall procedurally occur as follows: 1) Licensee's system administration staff as first line of support, and then 2) Azteca Systems staff as the second line of support. Azteca Systems will make all reasonable efforts to acknowledge all requests for support during normal business hours within 4 hours.
- 2.2. Prior to calling Azteca Systems for support services, the Licensee will first attempt to isolate any problems that occur within the Licensee's System. The Licensee will try to reduce the problem down to a specific software or system component. If it is determined that the problem is The Cityworks Software component, Licensee will first try and resolve the problem without Azteca Systems' involvement. If Licensee cannot resolve the problem or isolate the problem, Licensee may contact Azteca Systems via telephone, chat, or self-service portal. In each case, Cityworks technical support will log the information and provide, an answer to the guestion, a resolution to the problem, or submit a verified bug to the development group. Any support request that is not quickly resolved will be assigned to a technical support representative. Phone calls and chat requests are accepted during normal business hours as outlined on the Contact Support page of MyCityworks.com. Voicemails and requests submitted via the self-service portal outside of the posted business hours will be responded to on a first come, first served basis the next business day.
- 2.3. For critical problems that occur outside of Azteca Systems' normal business hours (8 AM to 5 PM, Mountain Time) and cannot be isolated and resolved by the Licensee, Azteca Systems will provide an after-hours phone number or pager number that will forward the call to the currently assigned Azteca Systems support representative. Azteca Systems will make all reasonable efforts to acknowledge and respond to the request for support for critical problems that occur outside of normal business hours within 4 hours of receipt of the call from a designated and authorized Licensee representative. Critical problems are defined as problems that cause several users to be unable to perform their duties. For routine and non-critical problems Licensee will submit support requests during normal business hours as outline in 2.2 above.
- 2.4. After a Technical Support Incident is logged, Azteca Systems will use commercially reasonable efforts to provide corrections to a technical issue or provide a work around. While it is Azteca's goal to provide an acceptable solution to technical issues, Azteca cannot guarantee that all technical issues can be fixed or resolved.
- 2.5. Azteca will use all reasonable efforts to utilize remote support-type services. However, in the event Licensee and Azteca Systems agree it becomes necessary for Azteca Systems to be on-site to provide support for the Covered Software, the parties by mutual negotiation, shall develop a separate agreement that will govern the terms and conditions for any on-site work or services.

3. CHARGES/FEES

- 3.1. License, Maintenance and Support Services herein are included in the payment of annual fees as set forth in Addendum #1, and shall be paid by Licensee. The annual fee for each twelve (12) month period is set forth in Addendum #1, and shall be paid prior to the start for each License and Maintenance Period unless otherwise specified. The annual fee for successive Terms/Periods (twelve-month periods) commencing upon the anniversary of the first maintenance period, shall become due prior to the end of the preceding paid-up Maintenance Period.
- 3.2. Upon sixty (60) days written notice, the fee for the License and Maintenance Periods listed in Addendum 1 subsequent to year three (3) of the Maintenance Period, may be adjusted by Azteca Systems to reflect increases in costs of providing the services; provided, however, that the fee shall not increase by more than the CPI from the previous annual fee. Azteca Systems will notify Licensee of the new pricing no later than ninety (90) days prior to the annual renewal date of the year preceding the year for which such adjusted pricing applies.
- 3.3. Maintenance Expiration. Azteca Systems will send Licensee a notice of expiration approximately sixty (60) days before the Maintenance term expires. If Azteca Systems does not receive a purchase order prior to the expiration date, Azteca will send the notification to Licensee upon expiration of the Maintenance term. Azteca Systems will continue to provide technical support for an additional thirty (30) days, but Licensee will no longer receive Software updates released after the Maintenance term's expiration. If Licensee does not reinstate Maintenance within thirty (30) days of the expiration date, Licensee will no longer receive technical support. All other Maintenance benefits and Support services will end with the expiration of the Maintenance term.
- 3.4. Reinstatement Fee for Lapsed Maintenance. Azteca Systems will reinstate Maintenance if Licensee sends a purchase order or payment within thirty (30) days of the expiration date. If Licensee does not renew Maintenance within thirty (30) days of the expiration date but at a later date wants to reinstate Maintenance, Maintenance fees will include the Maintenance fees that Licensee would have paid since the expiration date.

4. MISCELLANEOUS

- 4.1. Data Confidentiality Statement: Azteca Systems will take reasonable measures to ensure that any Licensee data and/or confidential information provided to Azteca Systems is not inappropriately accessed or distributed to any third-party. Data provided to Azteca Systems by the Licensee may be loaded onto Azteca Systems servers or employee computers for the purpose of testing The Cityworks Software, database structure, or database values, and related Esri® software to resolve database or software performance issues, software enhancements and software defects. At no time will the data be distributed to individuals or organizations who are not Azteca Systems employees without first receiving written approval from Licensee. If requested by the Licensee, and once the testing has been completed, Azteca Systems will delete all data provided by the Licensee.
- 4.2. No Implied Waivers: No failure or delay by Azteca Systems or Licensee in enforcing any right or remedy under this Agreement shall be construed as a waiver of any future or other exercise of such right or remedy by Azteca Systems.

ADDENDUM #3

THIRD PARTY CONSULTANT/CONTRACTOR ACKNOWLEDGMENT

If Licensee engages any Third Party Contractor and desires to grant access to or permission to use the licensed software, the access may be granted subject to the following terms conditions and provisions:

- 1. Access and use of the Licensed Products by any third party is solely for Licensee's benefit;
- 2. The Third Party Contractor (or, if applicable, its employee) shall be considered, as applicable, the Authorized User for purposes of the applicable license type, and all use by such contractor shall be in accordance with the terms and conditions of the License and Maintenance Agreement;
- Before accessing the Licensed Products, the Third Party Contractor agrees in writing that (a) the software shall be used solely in accordance with the terms of this Agreement and solely for Licensee's benefit and (b) said contractor shall be liable to Azteca Systems for any breach by it of this Agreement;
- Licensee hereby agrees and acknowledges that Licensee will be liable for any and all actions or omissions of the Third Party Contractor with respect to the use of the Licensed Products, as if such actions or omissions were the Licensee's;
- 5. Upon expiration or termination of this License Agreement, the rights of usage to any Third Party Contractor shall immediately terminate;
- Use of the Software by such Third Party Contractors on Licensee's behalf will be governed by the terms of this Agreement, and will require that Licensee purchase the appropriate license for each user utilized by such contractor;
- 7. Any breach of this Agreement by any Third Party Contractor(s) will be deemed to be a breach by Licensee:
- 8. Licensee will ensure that Third Party Contractor agrees to comply with and does comply with the terms of this Agreement on the same basis as the terms apply to Licensee; and
- Any Third Party Contractor must sign a copy of this Addendum acknowledging that it has a copy of the License Agreement and agrees to the terms herein, further Licensee shall provide a signed copy of this Addendum for every Third Party contractor to which it has granted permission to access and/or use the licensed software:

The rights granted under Third-Party Contractor Addendum, do not modify the license or increase the number of licenses granted under this Agreement. Third-Party Contractor acknowledges acceptance by signing below, and providing a copy to Azteca Systems at contracts@cityworks.com.

Third Party Contractor Name (Print)	
By:Authorized Signature	
Date:	

Cityworks⁻

Azieca Systems, I.I.C 11075 South State Street, Suite 24 Sandy, UT 84070 Corporate Main 801-523-2751 Corporate Fax 801-523-3734

Pricing Quotation

Quote Number

00001933

Created Date

1/31/2017

Expiration Date

4/17/2017

Contact Info

Contact Name

Larry Sapp

Prepared By

Dave Bramwell

Company Name

Alachua County, Florida

Phone

801-617-8313

Phone

(352) 337-6269

Email

dbramwell@cityworks.com

Email

Isapp@alachuacounty.us

Product Code	Product	Quantity	Sales Price	Total Price
CW,ELAAMS,Custom	ELA - Server AMS Custom	1.00	\$37,000.00	\$37,000.00

Total Price

\$37,000.00

Grand Total

\$37,000.00

Support Period Notes and Amounts

Support Notes #1 Year 1 Maintenance

Support Amount

\$37,000

Support Notes #2 Year 2 Maintenance

Support Amount

\$45,000

Support Notes #3 Year 3 Maintenance

Support Amount

\$50,000

Notes

Quote Notes

Server AMS Standard Cityworks Enterprise License Agreement (ELA), includes Unlimited Quantities of the Identified

Products:

Office

Field

Respond

Mobile Native Apps (for iOS/Android)

--Includes the following Add-ons:

Storeroom

Equipment Checkout

Contracts

Cityworks Analytics for AMS

Cityworks for Excel

eURL (Enterprise URL)

CCTV Interface for PACP

MicroPaver Interface

Local Government Templates (LGT)

Use of Cityworks AMS Application Programming Interfaces (APIs) with commercially available Cityworks-centric applications that are licensed and maintained by authorized Cityworks partners

Annual fee is based on 250,001 to 300,000 population range

AZTECA SYSTEMS QUOTATION TERMS AND CONDITIONS COPYRIGHT 1995 - 2016

All quotations are valid for ninety-days (90) from the date above, unless otherwise stated in this quotation form. All prices quoted are in USD, unless specifically provided otherwise, above. These prices and terms are valid only for items purchased for use and delivery within the United States.



Azieca Systems, LLC 11075 South State Street, Suite 24 Sandy, UT 84070 Corporate Main 801-523-2751 Corporate Fax 801-523-3734

Unless otherwise referenced, this quotation is for the Cityworks software referenced above only. Pricing for implementation services (installation, configuration, training, etc.), or other software applications is provided separately and upon request.

The procurement, installation and administration of the Esri software utilized in conjunction with Cityworks will be the responsibility of the customer.

The procurement, installation and administration of the RDBMS utilized in conjunction with Cityworks will be the responsibility of the customer. Currently, Cityworks supports Oracle and SQL Server.

The procurement, installation and administration of the infrastructure (hardware and networking) utilized in conjunction with Cityworks will be the responsibility of the customer.

This quotation information is confidential and proprietary and may not be copied or released other than for the express purpose of the current system selection and purchase. This information may not be given to outside parties or used for any other purpose without written consent from Azleca Systems, LLC.

Order Process

The order process is initiated when Azteca Systems receives either a Purchase Order with invoicing instructions or some form of advance payment. Additional documents will be required including, the Cityworks Software License Agreement, Addendums to the software license agreement, and Cityworks Site Profile to complete your order. The need for these documents may vary by the type of software ordered or generally accepted industry practices. Please consult your Account Representative for assistance. If delivery must be expedited, please notify your Account Representative.

To expedite your order, please reference this quotation number.

Software Licensing

All Azteca Systems software offered in this quotation are commercial off-the-shelf (COTS) software developed at private expense, and is subject to the terms and conditions of the "Cityworks Software License Agreement" and any and all addendums or amendments thereto. A fully executed copy of the Software License Agreement and any addendum(s) is required before delivery and installation.

Delivery

FOB Sandy, UT 84070, USA.

Allow thirty-days (30) from Azteca System's receipt of the Purchase Order, signed Software License Agreement, Maintenance Addendum, and other documents, as required.

Delivery method is by way of download through Azteca Systems, Inc. customer support web portal.

Payment Terms

Net thirty (30) days.

Taxes

Prices quoted do not include any applicable state, sales, local, or use taxes unless so stated. In preparing your budget and/or Purchase Order, please allow for any applicable taxes, including, sales, state, local or use taxes as necessary. Azteca Systems reserves the right to collect any applicable sales, use or other taxes tax assessed by or as required by law. Azteca Systems reserves the right to add any applicable tax to the invoice, unless proof with the order is shown that your organization or entity is tax exempt or if it pays any applicable tax directly.

Dr. Lee A. Niblock, CM

Title

County Manager

Date

A CHUA COUNTY ATTORNEY

APPROVED AS TO FORM



Agenda

ALACHUA COUNTY BOARD OF COUNTY COMMISSIONERS

FY17 Manager's Signature for Contracts & Agreements

Agenda Item #3.

Agenda Item Name:

Request the approval of the License and Maintenance Agreement for Cityworks as well as the purchase of the software

Item Description:

On February 28, 2017, the Board of County Commissioners (BoCC) approved an agreement with Jones, Edmunds, and Associates, Inc., for consulting service to implement Cityworks Server Asset Management System (AMS). The proprietary AMS software is only available through a fully executed Software License and Maintenance Agreement with Azteca Systems, LLC.

The licensed AMS software will provide staff with a mechanism to create, read, and update work request/orders and its associated work, materials, and equipment utilizing desktop or mobile devices both on and offline. This license agreement includes add-ons for material, warehouse inventory, and equipment scheduling.

Azteca System, LLC will provide maintenance and support services consisting of technical support, new version software, service packs, software upgrades, and software updates. Additionally, will provide access to "MyCityworks" web portal to submit technical issues, chat with technical specialists, track support incidents and view articles, updated product documentation, blogs, forums, and announcements.

The schedule of annual payments and fees under this License Maintenance Agreement for Period 1 (04/01/2017 - 03/31/2018) is \$37,000, Period 2 (04/01/2018 - 03/31/2019) \$45,000, and Period 3 (04/01/2019 - 03/31/2020) \$50,000. The total for the three-year period (04/01/2017 - 03/31/2020) is \$132,000.

Recommended Action:

It is recommended that the purchase of and maintenance agreement for the software are approved.

Prior Board Motions

Fiscal Consideration:

Fees under this License Maintenance Agreement for Period 1 (04/01/2017 - 03/31/2018) is \$37,000, Period 2 (04/01/2018 - 03/31/2019) \$45,000, and Period 3 (04/01/2019 - 03/31/2020) \$50,000. The total for the three-year period (04/01/2017 - 03/31/2020) is \$132,000.

Background:

The Public Works Department is in need of a more complete asset and work management software system to manage the County's infrastructure. The current work management system is deficient, lacking the ability to track resources, such as, personnel, equipment usage, and material used to complete assigned or routine maintenance tasks.

The current work management software, originally authored by Graduate students from the University of Florida, has under gone multiple development cycles to correct the deficiencies. During the last development cycle with the Alachua County Information and Telecommunications Services Department, staff determined it would be more beneficial to purchase an industry proven software product.

A representative from Cartegraph software has been petitioning against the Department's acceptance of the Cityworks agreement. The representative has been directed to the Purchasing Department regarding the matter.

