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Racine Contract #3341

PRODUCT PRICING DISCOUNT SCHEDULE

Revised 7-1-2022

PRODUCT CODE

TRANE

Refrigeration

Centrifugal

T-347

T-560

T-0047

T-747

Rotary

T-153

T-1530

T-154

T-895

T-1254

T-1307

T-1320

T-703

Scroll & Reciprocating

T-664

Air Cooled Condensers

T-385

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T-386

T-447

T-286

Other

Monitors

T-201

SCBA

T-208

Trane AFD

T-206

CH531 Conversion

T-185

Adaptaview

T-185

T-190

T-114

Engineered Conversions

T-196

Unitary

Rooftops

Packaged Cooling

T-161

T-390

T-390

T-425

T-161

T-390

T-382

T-383

T-393

T-504

T-1413 (T-

CONFIDENTIAL

T-517

T-1613 (T-)

T-719

T-231

T-232

T-237

T-238

T-726

T-513

T-1613 (T-)

T-1613 (T-)

T-1413 (T-)

T-390

T-351

T-390

T-415

CONFIDENTIAL

T-425

T-239

T-241

T-728

T-1613 (T-)

T-1413 (T-)

T-965

T-966

T-967

T-968

T-969

T-970

Accessorie T-160

T-161

T-161

T-1689 (T-)

T-1489 (T-)

T-391

T-413

T-415

T-416

T-418

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Split Systems

T-425

T-968

T-413

T-420

T-885

T-427

T-426

T-887

T-416

T-419

T-351

T-157

T-361

T-362

Split Heat Pumps

T-429

T-884

T-411

T-431

CONFIDENTIAL

T-886

Trane / Mitsubishi

T-1308

T-1309

T-1310

T-1316

T-1317

T-1318

T-1319

T-1336

T-1337

Vertical Self-Contained

T-248

T-437

T-267

Precision Cooling

T-1353

T-1354

Water Source Heat Pumps

T-331

T-326

T- 327

T-176

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T-331

T-332

T-078

T-075

Air Handling

Central Station Air Handlers

T-050

T-050

T-050

T-051

T-200

T-0958

T-0959

Custom Air Handlers

T-253

T-260

T-020

Makeup Air Handlers

T-134

T-137

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Coils - SureFit

T-081

T-082

Terminal Units

Variable Volume Units

T-073

T-283

T-073

T-283

T-373

T-293

T-373

T-293

T-373

T-293

T-373

T-293

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T-473

T-473

T-109

T-294

Diffusers

T-273

Fan Coils

T-278

T-223

T-290

T-292

Unit Ventilators

T-042

T-042

T-042

T-077

T-242

CONFIDENTIAL

Cabinet Unit Heater

T-277

T-223

Unit Heaters

T-135

T-136

T-236

Finned-Tube Radiation/Convactor

T-236

Building Automation Systems

T-100

T-103

T-104

T-107

T-115

T-119

T-131

T-179

T-182

T-183

T-187

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T-317
T-318
T-639
T-640
T-641
T-642
T-643
T-644
T-645
T-646
T-1009
T-1010

Equipment Rentals

TR-101

Intelligent Services

TR-201
TR-202
TR-203
TR-204
TR-204
TR-204

Packaged Central Plant

PCP-2
PCP-3
PCP-4

Specialty Refrigeration

T-1312
M-101

Cooling Towers

E-100
E-101

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E-102

E-103

E-104

E-105

E-106

E-107

E-108

E-109

E-110

E-111

E-112

E-113

E-114

E-115

E-116

E-117

Invertors

I-101

T-102

Pumps

P-101

P-102

P-103

P-104

P-105

P-106

P-107

P-108

Heat Recovery

A-101

CO-01

Boilers & Water Heaters

CA-01

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CA-02
CA-03
CA-04
CA-05
CA-06
CA-07
CA-08
CA-09
CA-10
CA-11
WH-100

PVI

PV-01
PV-02
PV-03
PV-04
PV-05
PV-06

Process Cool

Filtrene EV-01

Dust Collector

UA-01
UA-01
UA-02
UA-03
UA-04
UA-05
UA-06
UA-07
UA-08
UA-09
UA-10
UA-11

TEMSPEC

TE-01

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Indoor Air Quality

Dynamic D-01
G-01
G-02
S-001

Renewable Energy

Solar
S-01

Water Treatment

eH2O
HO-101

NOTES:

1. LIST PRICE ADJUSTED FOR PACKED STOCK
2. ALL QUOTES WILL INCLUDE WITH MULTIPLIER
3. ALL EQUIPMENT TO BE INSTALLED
4. ANY FREIGHT COSTS TO BE ADDED
5. ALL NON-TRANE EQUIPMENT TO BE EQUIVALENT
6. ALL EQUIPMENT TO BE NEW
7. PRODUCTS WILL BE PERMANENTLY MARKED OR PRODUCT OF

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**RFP
Contract**

	SIZE	Mult.
CVHE STD Delivery Cycle	170-500 Tons	0.4316
CVHE S Delivery Cycle(List Adj. 1.08)		0.4316
CVHF STD Delivery Cycle	325-2000 Tons	0.4316
CVHF S Delivery Cycle(List Adj. 1.08)		0.4316
CDHF STD Delivery Cycle	1500-3950 Tons	0.4252
CDHF S Delivery Cycle (List Adj. 1.08)		0.4316
CVHS STD Delivery Cycle	180-390 Tons	0.4316
HDWA STD Delivery Cycle	175-425 Tons	0.4316
RTHD STD Delivery Cycle	140-425 Tons	0.4017
RTHD Packed Stock		0.4179
RTHD Q Delivery Cycle(List Adj. 1.04)		0.4179
RTHD Made to order with AFD Delivery Cycle		0.4252
RTAC STD Delivery cycle	140-500 Tons	0.4161
RTAC Packed Stock		0.4305
RTAC Q Delivery Cycle (List Adj. 1.04)		0.4305
RTAE STD Delivery cycle	150-300 Tons	0.4179
RTAE Q Delivery Cycle (List Adj. 1.04)		0.4345
RTAF STD Delivery Cycle.	115 - 500 Tons	0.4305
ACS STD Delivery Cycle	140 - 230 Tons	0.4062
ACR STD Delivery Cycle	150 - 300 Tons	0.4062
RTWD STD Delivery Cycle	80-250	0.4092
RTWD Packed Stock		0.4179
RTWD Q Delivery Cycle (List Adj. 1.04)		0.4179
RTUD STD Delivery Cycle	80-250	0.4179
RTUD Q Delivery Cycle (List Adj. 1.04)		0.4179
CGAM STD Delivery Cycle	20-165 Tons	0.4046
CGAM Packed Stock		0.4179
CGAM Quick Del. Cycle (List Adj. 1.04)		0.4179
CAUJ R-410A STD Delivery Cycle	20-60 Tons	0.3778

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CAUJ R-410A QSQ Exp. Del. Cycle (List Adj. 1.10)		0.4337
CAUJ R-410A STD Delivery Cycle	80-120 Tons	0.3778
CAUJ R-410A QSQ Exp. Del. Cycle (List Adj. 1.10)		0.4337
CXRC STD Delivery Cycle		0.3638
CTA R-410A STD Delivery Cycle		0.3778
RMWE Refrigerant Monitor STD Delivery		0.4887
RMWG Refrigerant Monitor STD Delivery		0.4887
SCBA Breathing Device STD Delivery		0.4887
Trane Adjustable Frequency Drive		0.4887
CH531 Retrofit Controls STD Delivery		0.7640
AdaptiView Panel Upgrade		0.8204
Earthwise Purge STD Delivery		0.6445
Wye-Delta Starter STD Delivery		0.4645
Medium Voltage Starter STD Delivery		0.4645
Engineered Conversion Product Accessores (R'Newal)		0.6544
Engineered Conversion Retrofit Pkg F		0.6544
HCFC123 Engineered Conversion Pkg for CV		0.6544
HCFC123 Engineered Conversion Pkg for CVHA		0.6544
HCFC123 Engineered Conversion Pkg for CVHB		0.6544
HCFC123 Engineered Conversion Pkg for PCV		0.6544
HCFC134A Engineered Conversion Pkg for CVAC		0.6544
T_C (R-410A, 13 SEER, 3-PH) STD Delivery Cycle	3-10 Tons	0.3862
T_C (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.3862
T_C (R-410A 3-PH) STD Delivery Cycle	3-10 Tons	0.3999
T_C (R-410A 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.3999
13TC (R-410A, 13 SEER, 3-PH) STD Delivery Cycle	1.5-5 Tons	0.3999
13TC (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.3999
13TC (R-410A, 13 SEER, 3-PH) STD Delivery Cycle		0.3820
13TC (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.3820
TSD/TSH (R410A, 3PH) STD Delivery Cycle	12.5-25 Tons	0.3894
TSD/TSH (R410A, 3PH) 5-Day Delivery Cycle(List Adj. 1.05)		0.3894
TSD/TSH (R410A, 3PH) STD Delivery Cycle	12.5-25 Tons	0.4094
TSD/TSH (R410A, 3PH) 5-Day Delivery Cycle(List Adj. 1.05)		0.4094
TCD/TCH (R410A, 3PH) STD Delivery Cycle	27.5-50 Tons	0.4147
TCD/TCH (R410A, 3PH) QSQ Exp. Del. Cycle (List Adj. 1.10)		0.4221
S_HF (R410A, 3PH) STD Delivery Cycle	20-75 Tons	0.4200
S_HF (R410A, 3PH) Exp.Delivery Cycle (List Adj. 1.10)		0.4601
S_HG (R410A, 3PH) STD Delivery Cycle	90-130 Tons	0.4305
S_HG (R410A, 3PH) QSQ Exp. Del. Cycle (List Adj. 1.1	90-130 Tons	0.4305
INTELLIPAK II ROOFTOP	90-150 Tons	0.4326
TSD/TSH (R410A, 3PH) STD Delivery Cycle	12.5-25 Tons	0.4263

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TSD/TSH (R410A, 3PH) Exp. Del. Cycle (List Adj. 1.05)	0.4263
THC (R-410A, 15 SEER, 1-PH) STD Delivery Cycle 3-5 Tons	0.3936
THC (R-410A, 15 SEER, 1-PH) Exp. Del. Cycle (List Adj. 1.05)	0.3936
T_C (R-410A, 13 SEER, 3-PH) STD Delivery Cycle	0.3675
T_C (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.3675
THC (R-410A, 17 SEER, 3-PH) STD Delivery Cycle 3-5Tons	0.3675
THC (R-410A, 17 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.3675
T_C (R-410A, 13 SEER, 3-PH) STD Delivery Cycle 3-5 Tons	0.3404
T_C (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.3404
4TCY4 (R-410A, 14 SEER, 1-PH) STD Delivery Cycle	0.4221
4TCY4 (R-410A, 14 SEER, 1-PH) Exp. Del. Cycle (List Adj. 1.05)	0.4221
4TCC4 (R-410A, 14 SEER, 1-PH) STD Delivery Cycle	0.4221
4TCC4 (R-410A, 14 SEER, 1-PH) Exp. Del. Cycle (List Adj. 1.05)	0.4221
4TCY3 (R-410A, 14 SEER, 3-PH) STD Delivery Cycle	0.4221
4TCY3 (R-410A, 14 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.4221
4YCZ (1-PH) R-410A, 16 SEER Std Delivery Cycle 2-5 Tons	0.4221
4YCZ (1-PH) R-410A, 16 SEER Exp. Del. Cycle (List Adj. 1.05)	0.4221
4YCC4 (R-410A, 14 SEER, 1-PH) STD Delivery Cycle	0.4221
4YCC4 (R-410A, 14 SEER, 1-PH) Exp. Del. Cycle (List Adj. 1.05)	0.4221
4YCY4 (R-410A, 14 SEER, 3-PH) STD Delivery Cycle	0.4221
4YCY4 (R-410A, 14 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.4221
YCZ (3-PH) STD Delivery Cycle 3-5 Tons	0.4221
4YCZ (3-PH) R-410A, 16 SEER Std Delivery Cycle 2-5 Tons	0.4221
4YCZ (3-PH) R-410A, 16 SEER Exp. Del. Cycle (List Adj. 1.05)	0.4221
4YCC3 (R-410, 13 SEER, 3-PH) STD Delivery Cycle 3-5 Tons	0.3675
4YCC3 (R-410, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.3675
YHC (1-PH) R-410A 15 SEER STD Delivery Cycle 3-5 Tons	0.3675
YHC (1-PH) R-410A 15 SEER Exp. Del. Cycle (List Adj. 1.05)	0.3675
YHC (3-PH) R-410A 17 SEER STD Delivery Cycle 3-5 Tons	0.3675
YHC (3-PH) R-410A 17 SEER Exp. Del. Cycle (List Adj. 1.05)	0.3675
YHC (3-PH) R-410A 15 SEER STD Delivery Cycle 3-10 Tons	0.3675
YHC (3-PH) R-410A 15 SEER Exp. Del. Cycle (List Adj. 1.05)	0.3675
YSC (1-PH) R-410A 13 SEER STD Delivery Cycle	0.3675
YSC (1-PH) R-410A 13 SEER Exp. Del. Cycle (List Adj. 1.05)	0.3675
YSC (3-PH) R-410A 13 SEER STD Delivery Cycle	0.3675
YSC (3-PH) R-410A 13 SEER Exp. Del. Cycle (List Adj. 1.05)	0.3675
YSC (3-PH) R-410A 11 EER STD Delivery Cycle 6-10 Tons	0.3675
YSC (3-PH) R-410A 11 EER Exp. Del. Cycle (List Adj. 1.05)	0.3675
YSD/YSH (3-PH) R-410A STD Delivery Cycle 12 1/2-25 Tons	0.4263
YSD/YSH (3-PH) R-410A Exp Del. Cycle (List Adj.. 1.05)	0.4263
YCD/YCH (R410A, 3PH) STD Delivery Cycle 27.5-50 Tons	0.4147
YCD/YCH (R410A, 3PH) QSQ Exp. Del. Cycle (List Adj. 1.10)	0.4221
13WC (R-410A, 13 SEER, 3-PH) STD Delivery Cycle 1.5-5 Tons	0.3400
13WC (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.3400
13WC (R-410A, 13 SEER, 3-PH) STD Delivery Cycle 1.5-5 Tons	0.3999
13WC (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.3999
13WC (R-410A, 13 SEER, 3-PH) STD Delivery Cycle 1.5-5 Tons	0.4221

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13WC (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.4221
13WC (R-410A, 13 SEER, 3-PH) STD Delivery Cycle 1.5-5 Tons	0.4221
13WC (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.4221
4WCZ (1-PH) R-410A 16 SEER STD Delivery Cycle 3-5 Tons	0.4221
4WCZ (1-PH) R-410A 16 SEER Exp Del. Cycle (List Adj.. 1.05)	0.4221
4WCY4 (1-PH) R-410A 14 SEER STD Delivery Cycle	0.4221
4WCY4 (1-PH) R-410A 14 SEER Exp Del. Cycle (List Adj.. 1.05)	0.4221
4WCC4 (1-PH) R-410A 14 SEER STD Delivery Cycle	0.4221
4WCC4 (1-PH) R-410A 14 SEER Exp Del. Cycle (List Adj.. 1.05)	0.4221
4DCZ (1-PH) R-410A 16 SEER STD Delivery Cycle	0.4221
4DCZ (1-PH) R-410A 16 SEER Exp Del. Cycle (List Adj.. 1.05)	0.4221
4DCY4 (1-PH) R-410A 14 SEER STD Delivery Cycle	0.4221
4DCY4 (1-PH) R-410A 14 SEER Exp Del. Cycle (List Adj.. 1.05)	0.4221
4WCZ (3-PH) R-410A 16 EER STD Delivery Cycle	0.4221
4WCZ (3-PH) R-410A 16 EER Exp Del. Cycle (List Adj.. 1.05)	0.4221
4DCZ (3-PH) R-410A 16 EER STD Delivery Cycle	0.4221
4DCZ (3-PH) R-410A 16 EER Exp Del. Cycle (List Adj.. 1.05)	0.4221
4WCY (3-PH) R-410A 14 EER STD Delivery Cycle 3-5 Tons	0.4221
4WCY (3-PH) R-410A 14 EER Exp Del. Cycle (List Adj.. 1.05)	0.4221
4DCY (3-PH) R-410A 14 EER STD Delivery Cycle 3-5 Tons	0.4221
4DCY (3-PH) R-410A 14 EER Exp Del. Cycle (List Adj.. 1.05)	0.4221
4DCY (1-PH) R-410A 14 SEER STD Delivery Cycle	0.4221
4WCC3 (R-410, 13 SEER, 3-PH) STD Delivery Cycle 3-5 Tons	0.3492
4WCC3 (R-410, 13 SEER, 3-PH) Exp Del. Cycle (List Adj.. 1.05)	0.3492
WSC (R-410, 3-PH) STD Delivery Cycle 3-10 Tons	0.3675
WSC (R-410, 3-PH) Exp Del. Cycle (List Adj.. 1.05)	0.3675
WSD/WSH R-410A STD Delivery Cycle 12.5-20 Tons	0.4263
WSD/WSH R-410A Express Delivery Cycle(List Adj. 1.05)	0.4263
Valent Product	1.0499
TOA 100% Outside Air Unit (KCC Product)	1.0400
Foundation Units 3-5 Tons	0.4116
Foundation Units 3-5 Tons	0.4116
Foundation Units 3-5 Tons	0.4116
Foundation Units 3-5 Tons	0.4116
EAC Packaged Electric/Electric/Electric Rooftop-Foundation Series 15-25 Tons	0.4116
GAC Packaged Gas/Electric Rooftop-Foundation Series 15-25 Tons	0.4116
Accessories	0.3799
Heaters	0.3799
Accessories	0.3799
Accessories	0.3799
Accessories	0.4179
Accessories	0.3778
Trenton Coils	0.3957
Accessories	0.3778
Accessories	0.3957
Accessories	0.3400

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Accessories		0.4157
Accessories		0.4379
4TXA/TXC/TXC-CC/TFX R-410A Encased DX Coils STD Delivery		0.4284
GAF2 R-410A AHU STD Delivery Cycle	1.5-5 Tons	0.4221
GAF2 R-410A AHU Exp. Del. Cycle (list Adj. 1.05)		0.4221
GAT2 R-410A AHU STD Delivery Cycle	1.5-5 Tons	0.4221
GAT2 R-410A AHU Exp. Del. Cycle (list Adj. 1.05)		0.4221
TAM4 R-410A AHU STD Delivery Cycle	1.5-5 Tons	0.4221
TAM4 R-410A AHU Exp. Del. Cycle (list Adj. 1.05)		0.4221
GAM5 R-410A AHU STD Delivery Cycle	1.5-5 Tons	0.4221
GAM5 R-410A AHU Exp. Del. Cycle (list Adj. 1.05)		0.4221
TEM3 R-410A AHU STD Delivery Cycle		0.4221
TEM4 R-410A AHU STD Delivery Cycle		0.4221
TEM6 R-410A AHU STD Delivery Cycle		0.4221
TAM7 R-410A AHU STD Delivery Cycle	1.5-5 Tons	0.4221
TAM7 R-410A AHU Exp. Del. Cycle (list Adj. 1.05)		0.0000
4TTA R-410A STD Delivery	2.5-6 Tons	0.4242
4TTA R-401A Exp Del. Cycle (list adj. 1.05)		0.4242
4TTR3 R-410A STD Delivery		0.4242
4TTR3 R-410A Exp. Del. Cycle (list adj. 1.05)		0.4242
4TTR5 R-410A STD Delivery	1.5-5 Tons	0.4221
4TTR4 R-410A STD Delivery	1.5-5 Tons	0.4221
4TTR6 R-410A STD Delivery	1.5-5 Tons	0.4221
4TTR7 R-410A STD Delivery	1.5-5 Tons	0.4221
TWE R-410A STD Delivery(3 phase)	5-20 Tons	0.3904
TWE R-410A Exp. Del. Cycle (list Adj. 1.05)		0.3904
TTA R-410A STD Delivery	7.5-30 Tons	0.3999
TTA R-410A EXP Del. Cycle (list adj. 1.05)		0.3999
TXE R-410A STD Delivery Cycle	1-6 Tons	0.3400
TXE R-410A EXP Del. Cycle (list adj. 1.05)		0.3400
EVPX R-410A STD Delivery Cycle		0.3957
RAUJ R-410A STD Delivery Cycle	20-60 Tons	0.3841
RAUJ R-410A QSQ Exp. Del. Cycle (List Adj. 1.10)		0.3841
RAUJ R-410A STD Delivery Cycle	80-120 Tons	0.3841
RAUJ R-410A QSQ Exp. Del. Cycle (List Adj. 1.10)		0.3841
4TWA3 R-410A STD Delivery	2.5-5 Ton	0.4221
4TWA3 R-410A EXP Del. Cycle (list adj. 1.05)		0.4221
4TWR5 R-410A STD Delivery		0.4221
4TWR5 R-410A Exp. Del. Cycle (list adj. 1.05)		0.4221
4TWR40 R-410A STD Delivery		0.4221
4TWR60 R-410A STD Delivery		0.4221
4TWR70 R-410A STD Delivery		0.4221
TWA R-410A STD Delivery Cycle	7.5-30 Tons	0.3904
TWA R-410A EXP Del. Cycle (list adj. 1.05)		0.3904
Gas Furnaces		0.4221

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Variable Speed Gas Furnaces		0.4221
Mini-Split P Series		0.4004
Mini-Split M Series		0.4004
VRF Series		0.4264
VRF - QNE		0.5200
LEV Series		0.4264
LEV - QNE		0.5200
PUMY Series		0.4264
PUMY Series - QNE		0.5200
Lossney ERV Series		0.4264
Lossney ERV Series - QNE		0.5200
Premisys Series		0.4264
Premisys Series - QNE		0.5200
VRF Accessories		0.4264
VRF Controls		0.4264
SCRH/SCWH R-410A STD Delivery Cycle	3-15 Tons SCRH/7.5, 10, 12 Tons SCWH	0.3778
SCHI/J R-410A Self-contained STD Delivery	5-15 Ton	0.3723
SCXG R-410A STD Delivery Cycle	20-35 Tons	0.3862
SCR/WF R-410A STD Deliver Cycle	20-110 Tons	0.4358
CRAH - Computer Room Air Handlers	3-30 Tons	1.0500
CRAC - Computer Room Air Conditioners	3-30 Tons	1.0500
GEHV General WSHP MTO Delivery Cycle	0.5-25 Tons	0.3657
GEHV General WSHP QSE Delivery Cycle (List Adj. 1.15)		0.4432
GEHV General WSHP QSS Delivery Cycle(List Adj. 1.20)		0.5065
GEHV General WSHP QSX Delivery Cycle(List Adj. 1.25)		0.5065
GWS (Rooftop) MTO Delivery Cycle	0.5-25 Tons	0.3873
VSHV (Variable Speed) WSHP MTO Delivery Cycle	2, 2 1/2, 3 1/2 & 4	0.4748
VSHV (Variable Speed) WSHP QSE Delivery Cycle (List Adj. 1.15)		0.4748
VSHV (Variable Speed) WSHP QSS Delivery Cycle (List Adj. 1.20)		0.4748
VSHV (Variable Speed) WSHP QSX Delivery Cycle (List Adj. 1.25)		0.4748
EXHV-DXHV (High Efficiency) MTO Delivery Cycle	1.5-6 Tons	0.3694
EXHV-DXHV (High Efficiency) QSE Delivery Cycle (List Adj. 1.15)		0.4432
EXHV-DXHV (High Efficiency) QSS Delivery Cycle (List Adj. 1.20)		0.4432

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EXHV-DXHV (High Efficiency) QSX Delivery Cycle (List Adj. 1.25)		0.4432
GEC (Console) MTO Delivery Cycle	.5-1.5 Tons	0.3657
GEC (Console) QSE Delivery Cycle(List Adj. 1.15)		0.4432
EXW (water to water) MTO Delivery Cycle	4-20 Tons	0.3589
GET (Vertical Stack) MTO Delivery Cycle	.75-3 Tons	0.3589
GET (Vertical Stack) QSE Delivery Cycle (List Adj. 1.15)		0.4432
GET (Vertical Stack) QSS Delivery Cycle (List Adj. 1.20)		0.4432
GET (Vertical Stack) QSE Delivery Cycle (List Adj. 1.25)		0.4432
WSHP Hose Kits MTO deliverey Cycle		0.3693
WSHP Hose Kits QSE Delivery Cycle(List Adj. 1.15)		0.4432
WSHP Hose Kits QSS Delivery Cycle(List Adj. 1.20)		0.4432
WSHP Accessories MTO Delivery Cycle		0.4432
Performance CLCH STD Delivery Cycle	1500-60000 cfm	0.4391
Performance CLCH QS3(Q)Delivery Cycle(List Adj. 1.20)		0.4984
TCACS Catalytic Air Cleaning System STD Delievery Cycle		0.4959
Outdoor Performance CLCH STD Delivery Cycle	Sizes 3 thru 120	0.4326
Outdoor Performance CLCH QS3(C)Delivery Cycle(List Adj. 1.20)		0.4959
Performance CLCH Custom Units		0.4391
Performance CLCH STD Delivery Cycle Unit Ctrlrs		0.4391
Performance CLCH QS3(Q)Delivery Cycle Unit Ctrlrs (List Adj. 1.20)		0.5033
UCAA Air handler (Size 3-30) STD Delivery		0.4643
UCAA Air handler (Size 3-30) - E Delivery Cycle (List Adj. 1.20)		0.4643
UCAA Air handler (Size 3-30)-Super E Delivery Cycle (List Adj. 1.30)		0.4643
UCCA Air handler STD Delivery Cycle Unit Ctrlrs		0.4643
UCCA Air handler - E Delivery Cycle Unit Ctrlrs (List Adj. 1.20)		0.4643
UCCA Air handler - Super E Delivery Cycle Unit Ctrlrs (List Adj. 1.3)		0.4643
Ft. Smith STD Delivery Cycle		0.4062
Ft. Smith Controls STD Delivery Cycle		0.4062
Stand Alone Fans		0.3778
AHOA STD Delivery Cycle	1500-14000 cfm	0.3778
AHOA Expedited Delivery Cycle(List Adj. 1.15)		0.4221
GFAA STD Delivery Cycle		0.3778
GFAA Expedited Delivery Cycle(List Adj. 1.15)		0.4221
GRAA STD Delivery Cycle	100-800 MBH	0.3778
GRAA Expedited Delivery Cycle(List Adj. 1.15)		0.4221
GSAA STD Delivery Cycle		0.3778
GSAA Expedited Delivery Cycle(List Adj. 1.15)		0.4221
GXAA STD Delivery Cycle	100-800 MBH	0.3778
GXAA Expedited Delivery Cycle(List Adj. 1.15)		0.4221
DFOA STD Delivery Cycle	275-7975 MBH	0.3656
DFIA STD Delivery Cycle	275-9075 MBH	0.3904

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CLCL STD Delivery Cycle	0.3702
CLCL QSQ Delivery Cycle(List Adj. 1.10)	0.4558
CLCL QSE Delivery Cycle(List Adj. 1.15)	0.4558
CLCL QSS Delivery Cycle(List Adj. 1.20)	0.4558
HTCL STD Delivery Cycle	0.3702
HTCL QSQ Delivery Cycle(List Adj. 1.10)	0.4558
HTCL QSE Delivery Cycle(List Adj. 1.15)	0.4558
HTCL QSS Delivery Cycle(List Adj. 1.20)	0.4558
HRCL STD Delivery Cycle	0.3702
HRCL QSQ Delivery Cycle(List Adj. 1.10)	0.4558
VCCF/VCWF/VCEF STD Delivery Cycle	0.3904
VCCF/VCWF/VCEF QSQ Delivery Cycle(List Adj. 1.35)	0.5355
VCCF/VCWF/VCEF QSE Delivery Cycle(List Adj. 1.40)	0.5387
VCCF/VCWF/VCEF Controls STD Delivery	0.3166
VCCF/VCWF/VCEF Controls QSQ Delivery Cycle(List Adj. 1.35)	0.4723
VCCF/VCWF/VCEF Controls QSE Delivery Cycle(List Adj. 1.40)	0.4723
VDDF STD Delivery Cycle	0.3904
VDDF QSQ Delivery Cycle(List Adj. 1.35)	0.5354
VDDF QSE Delivery Cycle(List Adj. 1.40)	0.5387
VDDF Controls STD Delivery Cycle	0.3000
VDDF Controls QSQ Delivery Cycle(List Adj. 1.35)	0.4723
VDDF Controls QSE Delivery Cycle(List Adj. 1.40)	0.4723
VSCF/VSEF/VSWF STD Delivery Cycle	0.3820
VSCF/VSEF/VSWF QSQ Delivery Cycle(List Adj. 1.23)	0.4337
VSCF/VSEF/VSWF QSE Delivery Cycle(List Adj. 1.29)	0.4337
VSCF/VSEF/VSWF Controls STD Delivery	0.3615
VSCF/VSEF/VSWF Controls QSQ Delivery Cycle(List Adj. 1.23)	0.4723
VSCF/VSEF/VSWF Controls QSE Delivery Cycle(List Adj. 1.29)	0.4723
VPCF/VPEF/VPWF STD Delivery Cycle	0.3820
VPCF/VPEF/VPWF QSQ Delivery Cycle(List Adj. 1.23)	0.4337
VPCF/VPEF/VPWF QSE Delivery Cycle(List Adj. 1.29)	0.4337
VPCF/VPEF/VPWF Controls STD Delivery	0.3615
VPCF/VPEF/VPWF Controls QSQ Delivery Cycle(List Adj. 1.23)	0.4723
VPCF/VPEF/VPWF Controls QSE Delivery Cycle(List Adj. 1.29)	0.4723
LSCF/LSEF/LSWF STD Delivery Cycle	0.3820
LSCF/LSEF/LSWF QSQ Delivery Cycle(List Adj. 1.23)	0.4337
LSCF/LSEF/LSWF QSE Delivery Cycle(List Adj. 1.29)	0.4337
LSCF/LSEF/LSWF Controls STD Delivery	0.3615
LSCF/LSEF/LSWF Controls QSQ Delivery Cycle(List Adj. 1.23)	0.4391
LSCF/LSEF/LSWF Controls QSE Delivery Cycle(List Adj. 1.29)	0.4391
LPCF/LPEF/LPWF STD Delivery Cycle	0.3820
LPCF/LPEF/LPWF QSQ Delivery Cycle(List Adj. 1.23)	0.4337
LPCF/LPEF/LPWF QSE Delivery Cycle(List Adj. 1.29)	0.4337
LPCF/LPEF/LPWF Controls STD Delivery	0.3615
LPCF/LPEF/LPWF Controls QSQ Delivery Cycle(List Adj. 1.23)	0.4337

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LPCF/LPEF/LPWF Controls QSE Delivery Cycle(List Adj. 1.29)	0.4337
VADA STD Delivery Cycle	0.3400
VADA QSE Delivery Cycle(List Adj. 1.29)	0.6194
VARA STD Delivery Cycle	0.6194
VARA QSE Delivery Cycle(List Adj. 1.29)	0.6194
VADA / VARA Controls STD Delivery Cycle	0.4653
VADA / VARA Controls QSE Delivery Cycle(List Adj. 1.29)	0.4653
VAV DDC Retrofit Controller STD Delivery cycle	0.3778
VLSDA/VRDA LINR STD Delivery Cycle	0.3778
LINR QSQ Delivery Cycle(List Adj. 1.23)	0.5276
LINR QSE Delivery Cycle(List Adj. 1.29)	0.5276
VLSDA/VRDA INDUCT STD Delivery Cycle	0.3778
INDUCT QSQ Delivery Cycle(List Adj. 1.23)	0.5276
INDUCT QSE Delivery Cycle(List Adj. 1.29)	0.5276
VLSDA/VRDA LITE STD Delivery Cycle	0.3778
LITE QSQ Delivery Cycle(List Adj. 1.23)	0.5276
LITE QSE Delivery Cycle(List Adj. 1.29)	0.5276
VLSDA/VRDA PERF STD Delivery Cycle	0.3778
PERF QSQ Delivery Cycle(List Adj. 1.23)	0.5276
PERF QSE Delivery Cycle(List Adj. 1.29)	0.5276
VLSDA/VRDA ADJ. FLOW STD Delivery Cycle	0.3778
ADJ. FLOW QSQ Delivery Cycle(List Adj. 1.23)	0.5276
ADJ. FLOW QSE Delivery Cycle(List Adj. 1.29)	0.5276
UniTrane STD Delivery Cycle	0.4242
UniTrane E Delivery Cycle(List Adj. 1.20)	0.5090
UniTrane Super E Del. Cycle(List Adj.1.30)	0.5514
LOWBOY STD Delivery Cycle	0.4422
UniTrane Controls STD Delivery Cycle	0.4189
UniTrane Controls QSE Delivery Cycle(List Adj. 1.20)	0.5026
UniTrane Controls QSS Delivery Cycle(List Adj. 1.30)	0.5445
BCHD/BCVCDSTD Delivery Cycle	0.4242
BCHD/BCVD E Delivery Cycle(List Adj. 1.20)	0.5065
BCHD/BCVD Super E Delivery Cycle(List Adj. 1.30)	0.5487
BCHD/BCVD Control STD Delivery	0.4326
BCHD/BCVD Control E Delivery Cycle(List Adj. 1.20)	0.5217
BCHD/BCVD Control Super E Delivery Cycle(List Adj. 1.30)	0.5652
VUVE STD Delivery Cycle	0.4200
VUVE Q Delivery Cycle(List Adj. 1.20)	0.5040
HUVC STD Delivery Cycle	0.4200
HUVC Q Delivery Cycle(List Adj. 1.20)	0.5040
ERSA STD Delivery Cycle	0.4200
SW_A STD Delivery Cycle	0.4200
SHLA STD Delivery Cycle	0.4200
Unit Vent. Control HUVC STD Delivery	0.4115

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Unit Vent. Control VUVC STD Delivery	0.4115
FORCEFLO STD Delivery Cycle	0.4453
FORCEFLO E Delivery Cycle(List Adj. 1.20)	0.5343
FORCEFLO Super E Del. Cycle(List Adj. 1.30)	0.5789
FORCEFLO Controls STD Delivery Cycle	0.4189
FORCEFLO Controls E Delivery Cycle(List Adj. 1.20)	0.5002
FORCEFLO Controls Super E Del. Cycle(List Adj. 1.30)	0.5608
HBAC STD Delivery Cycle	0.4221
HBAC Q Delivery Cycle(List Adj. 1.15)	0.4854
GLPD/GLND STD Delivery Cycle	0.4221
GLPD/GLND Q Delivery Cycle(List Adj. 1.15)	0.4854
UHSP STD Delivery Cycle	0.4432
UHSP Q Delivery Cycle(List Adj. 1.15)	0.5097
UHAA STD Delivery Cycle	0.4347
UHAA Q Delivery Cycle(List Adj. 1.15)	0.4999
UHCA STD Delivery Cycle	0.4347
UHCA Q Delivery Cycle(List Adj. 1.15)	0.4999
UHWA STD Delivery Cycle	0.4347
UHWA Q Delivery Cycle(List Adj. 1.15)	0.4999
UHXA STD Delivery Cycle	0.4347
UHXA Q Delivery Cycle(List Adj. 1.15)	0.4999
UHEC STD Delivery Cycle	0.4347
UHEC Q Delivery Cycle(List Adj. 1.15)	0.4999
EWFB STD Delivery Cycle	0.4347
SINGLEBO STD Delivery Cycle	0.6229
SINGLEBO Quick Del. (List Adj. 1.05)	0.6229
MP501 PRODUCTS	0.6229
ROVER STD Delivery Cycle	0.6229
ENDDVIC STD Delivery Cycle	0.6229
ENDVIC Quick Del.(List Adj. 1.05)	0.6229
NEWSUMIT STD Delivery Cycle	0.6229
NEWSUMIT Quick Del.(List Adj. 1.05)	0.6229
SPECIAL STD Delivery Cycle	0.6229
SPECIAL Quick Del. (List Adj.1.20)	0.6229
TRACER SUMMIT SOFTWARE	0.6229
TRACER ES STD Delivery Cycle	0.6229
TRACER ES Quick DEL.(List Adj. 1.05)	0.6229
LEGACY CONTROLLERS	0.6229
LCP STD Delivery Cycle	0.6229
LCP Quick Del. Cycle(List Adj. 1.15)	0.6229
GENLCONT STD Delivery Cycle	0.6229
GENLCONT Quic Del. Cycle(List Adj. 1.05)	0.6229

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RMU STD Delivery Cycle	0.6229
WEB SERVER	0.6229
ZN517 PRODUCTS	0.6229
VV551 PRODUCTS	0.6229
MP503 Products	0.6229
EX2	0.6229
Enterprise Server	0.6229
AH541 Products	0.6229
ZN521 Products	0.6229
Tenant Services	0.6229
Tracer SC	0.6229
Tracer UC	0.6229
UC 400 BacNet Controller	0.6229
UC 600 Bacnet Controller	0.6229
Trane Rentals (All Products)	0.4146
Active monitoring-off-site critical alarm management & r 0-60 points (yearly	0.9300
Building Performance-intial & cont. HVAC system analy: 0-60 points (yearly	0.9300
Each additional point > 60 points	1 point adds (yearl
	0.9300
Tracer Ensemble (Price per panel)	0.9300
Tenant Services (per 5 count)	0.9300
Work order management	0.9300
TAS Packaged MCPA pumping package STD Delivery	0.9759
TAS MCPR plant with screw chillers STD delivery	0.9759
TAS MCPC plant with centrifugal chillers STD delivery	0.9759
Calmac Storage	0.4504
Multistack Modular Chiller STD Delivery	0.9495
Pool Pack Systems	0.9495
AT Cooling Tower	0.9495
CAT Cooling Tower	0.9495

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LPT Cooling Tower	0.9495
LSTB Cooling Tower	0.9495
USS Cooling Tower	0.9495
UT Cooling Tower	0.9495
PMT Cooling Tower	0.9495
ATWB Closed Circuit Coolers	0.9495
ESWA Closed Circuit Coolers	0.9495
LRWB Closed Circuit Coolers	0.9495
LSWE Closed Circuit Coolers	0.9495
PMWQ Closed Circuit Coolers	0.9495
WDW Closed Circuit Coolers	0.9495
NT Evaporators	0.9495
SCT Evaporators	0.9495
SST Evaporators	0.9495
SLT Evaporators	0.9495
TFC Evaporators	0.9495

Yaskawa STD Delivery	0.9284
Trane TR 200	0.5697

SERIES 4300	0.9495
IVS	0.9495
SERIES 4302/4382	0.9495
SERIES 4360/4380	0.9495
SERIES 4030/TD40SERIES 4280	0.9495
SERIES 4600	0.9495
SERIES 4700	0.9495
SERIES 4270	0.9495

AnnexAir & Custom AHUs	0.9495
ConServ-Energy Recovery Ventilator (Heat Exchanger)	0.9500

BLUEFLAME	0.9390
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CERAFLAME	0.9390
DFx SERIES	0.9390
DYNAFLAME	0.9390
DYNAFORCE	0.9390
DYNAMAX	0.9390
MICROFLAME	0.9390
MICROFLAME SERIES 2	0.9390
MIROFLAME MODULATING	0.9390
MICROFLAME SERIES GRANDE	0.9390
SUREFLAME SERIES	0.9390
Water Heaters	0.9390

AG	0.9390
Maxim	0.9390
Platinum	0.9390
Power VT	0.9390
PowrVT Nox	0.9390
Turbo	0.9390

Process Coolers	0.9495
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SFC	0.9390
BDC	0.9390
C	0.9390
DA,DB,DBM	0.9390
F	0.9390
MCB	0.9390
PCT	0.9390
SCA-SCB	0.9390
SDC	0.9390
SFC	0.9390
V	0.9390
VCC	0.9390

Unit Ventilators	0.9495
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V-8	0.9284
Stand-alone	0.9284
In-line	0.9284
Synexis	0.4167
Genesis	0.9284

Solar Hybrid Collector 0.9100

Water Treatment Systems 0.9500

**STATEMENT FACTORS ON "QUICK" CYCLE
DISCOUNTS ARE APPLIED BEFORE THE MULTIPLIER IS USED
ITEMS MUST HAVE PRODUCT CODE AND PRODUCT DESCRIPTION
AS LISTED IN THIS MATRIX
ITEMS TO BE F.O.B. JOBSITE-JBSITE COSTS ARE INCLUDED AS "NETS"
DISCOUNTS ARE TO BE INCLUDED AS "NETS"
EQUIPMENT LISTED REPRESENT A STANDARD OF QUALITY.
DISCOUNTS USE SIMILAR DISCOUNTS
ITEMS SHALL HAVE ONE YEAR LABOR WARRANTY INCLUDED AS "NETS"
DISCOUNTS WILL PERIODICALLY CHANGE BASED ON NEWLY DEVELOPED ITEMS
DISCOUNTS WILL BE DELETED FROM PRODUCTION.**

QNE Affected Zones:

Zone #

46 New York/\

12 Philadelphi

54 Boston

28 New york/t

31 Pennsylvan

