

**Gainesville-Alachua County Airport Authority**

**Applicant Package - Citizen at Large**

Gainesville-Alachua County Airport Authority - Citizen at Large

**Term:** 01 Aug 2023 - 31 Jul 2026

**Positions Available:** 1

**Number of applicants in this package:** 2

- Curtis, Jay
- Posner, Fred

**Name :** Curtis, Jay

**Address :** 10905 sw 27th ave, Gainesville FL, 32608

**Email :** yrsrman@gmail.com

**Board Name :** Gainesville-Alachua County Airport Authority

**Primary Phone :**

4073425387

**Please list any civic and professional accomplishments/honors, training or experience related to this appointment: :**

MBA in Aviation , Aerospace Engineer

**Please list any current/previous Advisory Board appointments :**

none

**What Contributions do you feel you could make if you were selected to this board? :**

I understand the needs of the airline users as well as the private aviation customers. I have a history of keeping companies financially healthy

**Please Agree with the following statements:**

**I understand this application is the property of Alachua County and subject to public records laws. I hereby certify that the statements made on this application are true and correct. I understand that Appointees to advisory board/committees are required to attend scheduled meetings as specified in the "Guidelines for Citizen Advisory Boards and Committees". I understand that some boards and committees require Financial Disclosure (Chapter 112, Florida Statutes) and I am willing to file if required. I affirm that my personal and business (if applicable) affairs within Alachua County are in substantial compliance with all county regulatory and taxing authorities rules and regulations? :**

Yes

**Time of Submission :** 07/27/23 10:57:03 PM

**Attachments:**

- Gacraa Resume.pdf

Jay Curtis

10905 SW 27<sup>th</sup> ave

Gainesville FL 32608

407-342-5387

Jay@gainesvilleaircraftsales.com

Objective: Dedicated and accomplished aviation professional with extensive experience in managing aviation companies and owning multiple aircraft businesses. Seeking to leverage my expertise and passion for the aviation industry to contribute effectively as a Board Member for the Gainesville Regional Airport Authority. My knowledge of both Commercial and Private aviation, finance, math, science and business make me an excellent candidate to help continue to grow the Gainesville Regional Airport in a positive direction for Gainesville and the surrounding communities.

Education:

- Master of Business Aviation, Embry Riddle Aeronautical University, 2000
- Bachelor of Science in Aerospace Engineering, Embry Riddle Aeronautical University, 1998

Professional Experience:

1. Gainesville Aircraft Sales, Gainesville, FL Owner and Operator 2004 - Present

- Successfully established and managed Gainesville Aircraft Sales, specializing in the sale, lease, and parting out of mid-size private jets.
- Demonstrated outstanding negotiation skills, resulting in the successful completion of numerous high-value aircraft sales and leases.
- Developed and maintained strong relationships with key clients, manufacturers, and service providers, contributing to enhanced business growth and reputation.

2. University Air Center, Gainesville, FL Manager 2000 - 2006

- Led the management and operations of University Air Center, a prominent aviation Company at Gainesville Regional Airport.
- Oversaw day-to-day operations, including hangar rentals, fuel services, and customer relations, ensuring a seamless and customer-centric experience for all clients.

- Implemented cost-effective strategies, resulting in improved efficiency and profitability of the company.

#### Key Skills and Achievements:

- In-depth knowledge of the aviation industry, aircraft sales, leasing, and frequent airline customer of GNV.
- Strong business acumen with a successful track record in managing aviation-related ventures.
- Exceptional interpersonal and communication skills, fostering positive relationships with clients, ownership, and team members.
- Proven ability to lead and motivate teams, promoting a collaborative work environment.
- Proficient in analyzing market trends, identifying opportunities, and making strategic business decisions.

#### Certifications:

- ATP rated Commercial Pilot with over 12,000 hours flying to almost every state in the USA

#### Professional Affiliations:

- AOPA
- NBAA

#### Volunteer Experience:

- Board member of the Gainesville Community Playhouse

References: Available upon request.

**Name :**Posner, Fred

**Address :**6922 NW 25th Ln, Gainesville FL, 32606

**Email :**trickle.takeoff0u@icloud.com

**Board Name :**Gainesville-Alachua County Airport Authority

**Primary Phone :**

3526643733

**Please list any civic and professional accomplishments/honors, training or experience related to this appointment: :**

Experienced as a frequent flier

**Please list any current/previous Advisory Board appointments :**

Data Advisory Board for Children's Trust

**What Contributions do you feel you could make if you were selected to this board? :**

As a past frequent flier for business I have used our airport often, as well as experience with airports throughout the globe. Also have traveled with a small child so understand additional perspective.

**Please Agree with the following statements:**

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Yes

**Time of Submission :**07/11/23 12:31:00 PM