

# ACCHH, Inc. dba GRACE Marketplace Proposal

*Pricing is sealed*

## CONTACT INFORMATION

Company

ACCHH, Inc. dba GRACE Marketplace

Email

kslevin@gracemarketplace.org

Contact

Karen Slevin

Address

3055 NE 28th Drive  
Gainesville, FL 32609

Phone

(352) 792-0800 Ext: 117

Website

[gracemarketplace.org](http://gracemarketplace.org)

Submission Date

Jun 28, 2023 8:07 AM

## ADDENDA CONFIRMATION

Addendum #1

*Confirmed Jun 18, 2023 10:21 AM by Karen Slevin*

Addendum #2

*Confirmed Jun 18, 2023 10:21 AM by Karen Slevin*

Addendum #3

*Confirmed Jun 18, 2023 10:21 AM by Karen Slevin*

## QUESTIONNAIRE

**1. Provide your Employer Identification Number (EIN)\***

Pass  Fail

Do not include dashes

*Maximum response length: 9 characters*

431960048

**Please Note:** Responses to this question may be publicly displayed after the due date has passed.

**2. Provide physical address in Alachua County\***

Pass  Fail

3055 NE 28th Drive

**Please Note:** Responses to this question may be publicly displayed after the due date has passed.

**3. Provide a mailing address\***

Pass  Fail

Maximum response length: 200 characters

3055 NE 28th Drive

**Please Note:** Responses to this question may be publicly displayed after the due date has passed.

**4. Does your agency have a 501(c)(3) status?\***

Pass  Fail

If yes, provide your certification in the question below, Failure to provide required documentation may deem your proposal non-responsive.

Yes

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**5. Upload your agency's IRS 501(c)(3) designation\***

Pass  Fail

 [7\\_ACCHH\\_IRS\\_DETERMINATION\\_LETTER.PDF\\_\(3\).pdf](#)

**6. Responsible Agent Designation\***

Pass  Fail

The Consultant shall designate a responsible agent and alternate as necessary, for all dealings, communications, or notices or contracts between the County and the Consultant by completing and returning this Responsible Agent Form. Any notice or communication to or from the responsible agent shall be deemed to be a communication to the Consultant.

RESPONSIBLE AGENT: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

PHONE NO.: \_\_\_\_\_

EMAIL ADDRESS: \_\_\_\_\_

ALTERNATE RESPONSIBLE AGENT: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

PHONE NO: \_\_\_\_\_

EMAIL ADDRESS: \_\_\_\_\_

Responsible Agent - Jon DeCarmine, 3055 NE 28th Drive, Gainesville, FL 32609 352-792-0800 x 106

[jdecarmine@gracemarketplace.org](mailto:jdecarmine@gracemarketplace.org)

Alternate Responsible Agent - Karen Slevin, 3055 NE 28th Drive, Gainesville, FL 32609 352-792-0800 x 117

[kslevin@gracemarketplace.org](mailto:kslevin@gracemarketplace.org)

**Please Note:** Responses to this question may be publicly displayed after the due date has passed.

**7. Project Name:\***

Pass  Fail

Internal Communications system for GRACE Marketplace.

**8. Amount of funds being requested\***

Pass  Fail

Maximum of \$50,000

Maximum response length: 7 characters

\$32,675

*Please Note: Responses to this question may be publicly displayed after the due date has passed.*

**9. Does your proposed project benefit residents of Alachua County living at or below 150% Federal Poverty Level?\***

Yes

Pass  Fail

*Please Note: Responses to this question may be publicly displayed after the due date has passed.*

**10. Does your proposed project fit into one of the BoCC's approved funding category?\***

Safe, Affordable Housing

Pass  Fail

*Please Note: Responses to this question may be publicly displayed after the due date has passed.*

**11. Has your agency been operational, providing proposed program service(s) in the funding category at least one full year prior to the date of application?\***

Yes

Pass  Fail

*Please Note: Responses to this question may be publicly displayed after the due date has passed.*

**12. Please describe the proposed project, and quantify the anticipated benefits to residents of Alachua County living at or below 150% Federal Poverty Level:\***

*Maximum response length: 2500 characters*

Pass  Fail

GRACE Marketplace is the largest homeless shelter in Alachua County. It is the largest in both the number of guests it serves and the acreage it occupies. The GRACE campus spans 23 acres and hosts more than a dozen service providers to ensure people in crisis can get the help they need when needed. In addition to our 129-bed emergency shelter, 150-200 additional unsheltered guests access meals, physical and mental health care, veteran services, veterinary services, and assistance with social security, food stamps, and victim services. During extreme weather, the number of overnight guests increases.

Our guests are homeless and fall under the 150% Federal Poverty Level. GRACE is open 24 hours a day. The campus is open to the public from 7 am to 7 pm. After 7p, only shelter guests are allowed on the campus.

The logistics of managing a 23-acre, 24-hour-a-day campus is challenging. Being homeless is traumatizing; most of our guests experience health issues, and living in a congregate shelter is stressful. Our limited staff is charged daily with keeping our guests safe, deescalating conflicts, and connecting guests with emergency medical services. Every employee carries a radio as their primary means of communication, but our current radio system does not work over the entire campus. We request \$32,675 to secure a professional radio system to address this issue.

Currently, our team uses low-quality radios from Amazon. These work well intermittently, but staff on opposite sides of campus cannot reach each other. During the evening and overnight shifts, we have limited staff members providing coverage at the front gate, in the VA shelter, stationed in the dorm, and patrolling the campus. If a situation arises in any of those locations being able to secure help as quickly as possible can indeed be a matter of life and death.

Strong clear internal communications will help us to provide quick assistance in any situation on campus. It will also help us communicate clearly so that when EMS or police arrive, we can direct them directly to the area with the emergency.

Our staff receives training in First Aid, CPR, and using AED and Narcan. They use trauma-informed care and de-escalation techniques in every situation. Even with all the training, when someone is having a medical emergency or experiencing mental distress, the staff needs an effective communications system to notify others that they need help.

*Please Note: Responses to this question may be publicly displayed after the due date has passed.*

**13. Please describe how your project will enhance effectiveness and/or efficiency of your agency's service delivery:\***

*Maximum response length: 2500 characters*

Pass  Fail

All GRACE programs are low-barrier, housing-focused, and evidence-based. Our programs use a Housing First philosophy, combining low-barrier affordable housing with flexible, voluntary supportive services. Our one-year housing retention rate is 90% - that is, 90 of every 100 people housed today will not return to homelessness within one year.

Housing ends homelessness. Housing First focuses on moving guests into housing as quickly as possible. Once guests move into housing, our case managers work with them to resolve any issues they might be experiencing. Case Management is an essential part of Housing First. It begins with the first contact at the shelter. Every employee at GRACE focuses on helping guests move forward with their housing plans. The more time our staff can spend with individual guests, the stronger their relationship becomes and the quicker we can get them into housing.

Effective campus management helps us meet several goals, including guest safety and security and staff/guest interaction on their housing plan. Having a professional two-way communication system will help us control any situation that may arise, but it also helps our team have the time to work with guests individually. On average, emergency personnel (police, fire, EMS, etc.) respond to the GRACE campus about 50 times a week. The vast majority of these calls are for medical support. In terms of general police response, the vast majority of calls are for support helping remove trespassed individuals from the campus. Each contact with law enforcement requires communication between multiple staff members, in far-reaching areas of campus. A new radio system will allow our front-gate staff to communicate with shelter staff to guide paramedics to the appropriate area quickly. Further, the system will allow staff across campus to call for assistance with their colleagues in all areas of campus.

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**14. List all the budget items for which grant funds will be used and the dollar amount anticipated for each:\***  Pass  Fail

If your budget has more than five line items, you have the option to download and fill the SPACE Budget Template provided, and upload in the next question.

*Maximum response length: 2500 characters*

100	BC500DU BEARCOM UHF 450-520MHZ 5W 64CH Radios at \$310 each-	\$31,000
1	FCC LICENSE FILING FEE	\$ 675
	Set up and shipping	<u>\$ 1,000</u>
<b>Total Request</b>		<b>\$32,675</b>

**Please Note:** Responses to this question may be publicly displayed after the due date has passed.

**15. Upload SPACE Budget Template**

*No response submitted*

**16. Describe the timeline and anticipated milestone dates for the project:\***  Pass  Fail

*Maximum response length: 2500 characters*

GRACE can spend the grant funds as soon as they are available. We have included materials about the radio system we will purchase.

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**17. Describe measurable outcomes for the project:\***  Pass  Fail

*Maximum response length: 2500 characters*

This project is challenging to provide measurable outcomes for. We can't measure quicker response times or the impact of additional staff on the scene during a crisis. We can tell you that GRACE will provide services to 3,500 guests over the next year. We will house at least 150 individuals and provide comprehensive training to our staff to ensure they are prepared to handle any situations that might arise.

*Please Note: Responses to this question may be publicly displayed after the due date has passed.*

**18. Upload any supplemental documentation that is relevant to your project.**

Pass  Fail

 [BC500\\_radio\\_quote\\_06192023.pdf](#)

 [BC500DU\\_Spec\\_Sheet\\_US.pdf](#)

**19. Acknowledge that you have reviewed all Addendum(s) issued with this solicitation.\***

Pass  Fail

Confirmed

*Please Note: Responses to this question may be publicly displayed after the due date has passed.*

**20. Conflict of Interest\***

Pass  Fail

The bidder certifies that to the best of his knowledge or belief, no elected/appointed official or employee of the County is financially interested, directly or indirectly, in the purchase of the goods or services specified on this order. ( Select yes, if there is no conflict of interest)

Confirmed

*Please Note: Responses to this question may be publicly displayed after the due date has passed.*

**21. Drug Free Workplace\***

Pass  Fail

In accordance with §287.087, Florida Statute

Do you certify that you meet the following:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 1893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Yes

*Please Note: Responses to this question may be publicly displayed after the due date has passed.*

**22. Corporate Resolution Granting Signature\***

Pass  Fail

The response must be submitted by an officer of the business who is legally authorized to enter into a contractual relationship in the name of the bidder. An authorized representative who is not an officer may sign the proposal, but must attach or upon request provide a corporate resolution granting authorization to the representative to execute on behalf of the business. Are you authorized to submit this RFA?

Confirmed

*Please Note: Responses to this question may be publicly displayed after the due date has passed.*

**23. By submitting this application, we acknowledge that we are aware that the information contained in this funding application is public record. We further certify that this Request for Funding is consistent with our organization's mission, Articles of Incorporation and Bylaws, and that this application for funding was authorized by the agency's Board of Directors.\***

Confirmed

Pass  Fail

*Please Note: Responses to this question may be publicly displayed after the due date has passed.*