**SECTION 10** 

### **00318 AMD 4 ATTACHMENTS**

Motorola Solutions has provided the following information in this section:

- 00318 AMD 4 Exhibit B3-Experience, Qualification and Services: Project Managers Project Managers (Resumes)
- 00318 AMD 4 Exhibit B3-Experience, Qualification and Services Exhibit B3-Training (Course Catalog)
- 00318 AMD 4 Exhibit B3-Experience, Qualification and Services Exhibit B3-Other Mission-Critical Operations (White Paper)

### 10.1 00318 AMD 4 EXHIBIT B3-EXPERIENCE, QUALIFICATION AND SERVICES: PROJECT MANAGERS (RESUMES)

#### Michael Daversa, Project Manager - Backup

**PROJECT** Day Wireless

MANAGER 2415 South 200th Street

SeaTac, WA 98188 Phone: 206-400-6111

Email: mdaversa@daywireless.com

Date of Hire: 2005

**Biography:** As a member of the Day Wireless project team, Mike is assigned to various projects as

needed and provides the capabilities for managing small and large projects. Mike holds a variety of industry certifications and training awards include Project Management Professional (PMP). Per the Electronic Technicians Association, International (ETA) he is a Certified Service Manager (CSM) and he is a Microsoft

Certified Professional (MCP).

His unique mix of wireless communication experience and IT communications technical expertise adds extra value to his role as project manager. This allows him to be especially effective in leading advanced telecommunication system implementations. Mike has led numerous projects involving sophisticated digital RF and IP integrated solutions. Recent examples include deployments for:

Washington State Patrol 800 MHz Migration, WA State Department of Corrections Rebanding, VA Hospital BDA Installation and WA State DOC Digital Dispatch Console

Deployments.

**Expertise:** • Program Management

Project Management

• Land Mobile Radio Technologies

Information Technology

Site Safety/OSHA Compliance

**Education:** Bridgewater State College, BA History

US Army School of Information Technology

US Army Primary Leadership Development Course

Awards, Affiliations and Certifications: Project Management Professional (PMP)

Microsoft Certified Professional (MCP)

Certified Service Manager (CSM per ETA)

	Chris Lelli
Program Manager	Motorola Solutions, Inc. 7915 207 <sup>th</sup> St. Ct E Spanaway, WA 98387 (253) 302-2667
Year of Hire:	2016
Motorola Solutions Professional Experience:	Program Manager, generally responsible for: Ensuring that all aspects of technology, architecture, and human resources are coordinated to support the initiation, planning, execution and services phases of the project. Experienced in the integration of various Motorola radio and data system projects in the public safety markets, including; site development; microwave, dispatch console and logging systems; subscriber installation, and functional acceptance testing.
	Recent Project Experience:
	<ul> <li>State of Montana System Upgrade. State-wide upgrade of 11 Dispatch Centers and 48 RF sites.</li> </ul>
	Butte – Silver Bow 800 MHz Upgrade. Implementation of a 2-site 800 MHz system integrated with the new Edge subsystem.
	<ul> <li>Ada County Sheriff's Office, Idaho. County-wide migration from circuit based Simulcast to 6-site IP Simulcast system</li> </ul>
	<ul> <li>Montana Highway Patrol, Montana. Upgrade of 12 consoles from Gold Elite to MCC 7500 dispatch console system</li> </ul>
	<ul> <li>Idaho State Police, Idaho. Upgrade of (25) MCC 7500 and (6) MCC 7100 consoles at 4 different sites from existing Gold Elite consoles</li> </ul>
	<ul> <li>Kootenai County Sheriff's Office, Idaho. Integration of Spillman Integration Services on the customers' existing CAD mapping application by addition of 3 enhanced data channels at 3 different sites</li> </ul>
	<ul> <li>Ada County Sheriff's Office, Idaho. Upgrade of backup dispatch center from Gold Elite Consoles to MCC 7500 consoles</li> </ul>
Other Professional Experience:	Training and Operations Officer/Security Manager – U.S. Navy, NOSC Kitsap, Bremerton, WA. 2015-2016
	Security Manager for the largest reserve center in the Northwest, serving over 800 reservists, was responsible for the highest compliance percentage versus the lowest error rate. Managed more than 800 reservist's security clearances and personally initiated more than 200 investigations/reinvestigations for Top Secret/Secret clearances
	<ul> <li>Operations/Chief Staff Officer – U.S. Navy, CTF-152/CDS-50, Manama, Bahrain. 2014-2015</li> <li>Served as the Chief Staff Officer for CTF-152, a position normally assigned to an individual 3 ranks higher</li> <li>Responsible for the daily operations of CTF-152 and CDS-50 with zero errors despite the reduction of staff members of 23 to 4 to support the implementation of the Joint Coalition Planning Cell (JCPC) to manage instability in Yemen</li> <li>Trained more than 320 gulf cooperation council officers and enlisted as Battle Watch Officers ensuring standardized protocols and procedures were developed and used amongst 40 coalition countries</li> </ul>
Education, Training and Certificates	<ul> <li>MBA, Pacific Lutheran University, 2011</li> <li>BS, Workforce Education and Development, Southern Illinois University, 2002</li> <li>AS, Vincennes University, 2002</li> <li>AAS, Pierce College, 2003</li> <li>AT, Pierce College, 2003</li> <li>Certificate in Project Management, University of Washington, 2017</li> </ul>
	Continuate in Frequent management, offiverously of vivasilington, 2017

#### SEAN GRIER - PMP

#### Senior Project Manager

### SENIOR TECHNOLOGY PROGRAM / PROJECT MANAGEMENT SUMMARY OF QUALIFICATIONS

- PMP Certified Project Manager in good standing with PMI since 2005
- Able to lead large project teams
- Experienced in project scheduling and planning
- Highly skilled at job costing and subcontractor/client negotiations
- Accomplished at building strong customer relationships
- Capable of meeting and exceeding demanding time and performance requirements
- Skilled at containing and reducing costs without degrading performance
- Can communicate effectively at all management and client levels
- Comfortable with developing strong and effective cross-functional teams
- Excellent "outside-the-box" problem solving skills
- Take complete ownership of projects and tasks assigned to me
- Understand and use standard Project Management methodologies

#### **ACHIEVEMENTS**

**Factory Implementation Lead Project Manager for Boeing Commercial Aircraft** - Lead the implementation and testing in the Everett Factory for 777X Low-Rate Initial Production (LRIP).

**Factory Implementation Lead Project Manager for Boeing Commercial Aircraft -** Lead the planning and scheduling for production implementation for the 1.3M ft2 Composite Wing Center in Everett for the 777X wing build.

**Factory Reconfiguration Project Manager for Boeing Commercial Aircraft –** Supported the development of long-range Master Phasing Plan and schedule for reconfiguration of the Everett Factory in support of the new 777X derivative. Led the development of the Integrated Master Schedule for the Fixed Automated Upright Build project (FAUB) for 777 and 777X fuselage build.

**Automation Project Manager for Boeing Commercial Aircraft** – Led multi-disciplined team through completion of complex Planning Directive and Business Case for of cleaning, sanding and painting of twin-aisle aircraft in Everett Paint Hangars using Robotic Automation. Project showed savings of 25% of flow and 40% reduction in touch-time labor.

777 Helium-Test Project Manager for Boeing Commercial Aircraft – Successfully implemented new leak-detection methods in the factory using Helium. This project reduced factory flow by 4 hours and touch-time labor by 8 hours (~50%) as well as reducing flow in the fuel docks by 4 hours. Improved overall delivery quality by identifying leaks upstream in the value-stream, reducing rework costs substantially.

**LEMS Project Manager for Boeing Commercial Aircraft –** Provided project management support and leadership to bring state-of-the-art laser technology to the painting process for the Everett twin-aisle paint hangars. Through the LEMS project, laser projectors have replaced the need for Mylar tools for lay-up and masking of complex liveries on the 777 and 787 aircraft lines.

**CDMA** and **GSM** Overlay Manager for Wireless Facilities – Developed and managed a team of 25 direct-reports, and 10 contracting crews to implement a CDMA and GSM overlay for Western Wireless throughout 8 western states. Deployed over 200 sites in 12 months, including design, construction, installation, optimization and drive testing.

**Program Manager and Bid and Quote Manager for Motorola** - Managed team of 5 senior PMs. Developed goals and objectives for all team members. Mentored and recruited new project managers. Responsible for financial results and growth within the area with projects throughout Washington, Oregon, Alaska, Idaho, Wyoming and Montana.

Managed B&Q activities for all major wireless projects within Western US. Created job-costing templates that shaved 75% of time required to complete the Bid and Proposal cycle. Average yearly projects value \$250M. Developed project timelines using Primavera, SureTrak and MS Project. Conducted initial contractor selection and negotiation and set project budgets.

Developed a system for qualifying and mentoring Women-owned / Minority-owned businesses (WBE, MBE) to be utilized by Motorola on required projects throughout the US.

#### WORK EXPERIENCE

#### Motorola – Senior Project Manager 2019 – Present

Lead Project Team on a County-wide trunked Astro 25 radio system, including site construction, microwave design and implementation. Full contract, finance, subcontracting, and client satisfaction responsibilities.

Boeing Commercial Aircraft – Project Manager September 2007 – 2019

Boeing Commercial Aircraft – Contract Project Manager (Volt Technical Services) November 2005 – September 2007

**Alltel Communications – Contract Project Manager April 2005 – November 2005** 

**TeleCommunication Systems – Manager E-911 July 2004 – April 2005** 

Wireless Facilities - Overlay Project Manager April 2003 - July 2004 Wireless Werks -

Contract Project Manager October 2002 - December 2002 AT&T Wireless - Manager

Fixed Base Deployment Dec. 1999 - Sep. 2001 Birch Telecom - Manager of Project

Management

June 1999 – Nov. 1999 Project

**Management Consultant** 

December, 1998 - June, 1999

Motorola - Senior Project Manager & Group Leader July 1995 - Dec. 1998 Motorola -

Outsourcing & Bid and Quote Manager April 1991 – June 1995 Motorola – Project

Supervisor September 1986 - March 1991

#### OTHER CAREERS

Senior Field Technician, Motorola – Repair, installation and optimization of 2-way fixed, mobile and portable communications equipment, paging terminals and Computer Aided Dispatch systems.

Electronic Technician 1st Class, US Coast Guard – Repair of various communications, navigation and cryptographic equipment. Fisheries, drug interdiction and law enforcement at sea. Supervision of maintenance and repair personnel.

#### **EDUCATION**

Masters of Project Management (PMI) - George Washington University 1999

PMP Certification – PMI 2005 (current through 2021)

#### **AWARDS AND CERTIFICATES**

Federal Communications Commission License (General Class w/ Radar Endorsement)

#### **TECHNICAL KNOWLEDGE**

**Operating Systems** Windows (3.11 through Current) IBM OS/2

UNIX

**<u>Desktop Applications</u>** Primavera P3 – P6 and SureTrak Microsoft Word

Microsoft Excel
Microsoft Outlook/Exchange Microsoft Project
Microsoft PowerPoint Microsoft Visio

#### JONATH AN SIMIRICA

19102 20 th DR SE G 101 BOTHELL, WA 98012 | 630.991.0378 | SIMIRICAJONATHAN@GMAIL

#### PROFESSIONAL EXPERIENCE

#### NOKIA - BELLEVUE, WA

04/2019 - 12/2019

#### NATIONAL PROJECT MANAGER

Tasked with overseeing carrier small cell & FirstNet DAS deployments within 15+ national markets. Developed & owned full-scale project plans defining project scope, milestones, resource allocation, performance expectations and product delivery.

- o Consulted customers on viable end to end model small cell solutions for data center, commercial, industrial, & medical facilities.
- o Established end to end project workflow between sales, engineering, mobilization & commissioning
- o Vendor management such as qualifying, SLA term negotiations, pricing, RFP generations, bid award & operations.
- o Supported new market contracts utilizing local presence or 3rd party support.

#### E2 OPTICS - BELLEVUE, WA

06/2016 - 04/2019

#### PROJECT MANAGER IV

Managed multiple projects for Carrier DAS, Small Cell, Wi-Fi, structured cabling for data center (greenfield & brownfield), medical, commercial, and industrial facilities nationwide.

- o Key leader for all project phases including bidding, design, construction, commissioning, testing and close out.
- o Created workflow processes of local and satellite branches between engineering, construction and commissioning.
- o Managed vendor coordination including invitation to bid, vendor qualifying, RFP generation, pricing negotiations and award
- o Financial control of projects such as estimating, budgeting, permitting, invoicing, change orders, and P&L reports

#### CCS INC - WILLOWBROOK, IL

09/2014 - 06/2016

#### **OPERATIONS MANAGER**

Responsible for end to end project & operations management for underground utilities (fiber, power, water, gas) engineering drawings for permitting submittals.

- o Managed end to end models for cell tower site acquisitions, engineering & permitting submittals.
- o Led operational direction of project coordinators, permitting specialists, engineers, & field survey crew to complete deliverables.
- o Attended sales calls, gathered customer requirements and provided recommended construction approaches.
- o Developed & submitted progress reports, proposals, change orders, invoices, and other related submittals.

#### SAC WIRELESS - SCHAUMBURG, IL

06/2012 - 09/2014

#### **A&E PROJECT MANAGER**

A&E designer for in building DAS deployment for AT&T, Verizon, Sprint, and T-Mobile for facilities nationwide including. Began as a project coordinator and within one year was promoted to A&E with a set goal to create new standards for low voltage construction drawings. Received mentorship & training from Sr. Architect on industry disciplines of drafting and design. Collaborated with project managers, engineers and sub-contractors on successfully completion of project tasks.

- o Gathered requirements for small cell/DAS site acquisitions, permitting & engineering drawing furnishing
- $\circ\quad \text{Extensive knowledge of leading wireless telecommunications equipment such as; Alcatel-Lucent, CommScope, Ericsson, \& Cisco CommScope, Ericsson, & Cisco CommScope, & Cisco CommS$
- o In-depth experience with PIM/Sweep, fiber OTDR, fiber optic splicing, CW testing, and spectrum analyzing procedures

#### S-BUILDING SERVICES, INC. – CHICAGO, IL

04/2007 - 06/2012

#### PROJECT MANAGER

Managed multiple construction projects of residential and commercial properties. Experienced in multiple fields of construction, city building code requirements, interpreting and executing Architect's plans according to industry standards.

- o Daily construction tasks would include electrical, plumbing, HVAC, framing, tiling, concrete, and more.
- $\circ \quad \text{Purchase \& coordinate delivery of construction materials requested by construction managers to job site} \\$
- o Collaborated with Architects for construction drawing revisions and city building code requirements
- o Assess permit needs and zoning conflicts in project developments

#### Cameron W. Burford

Kirkland, WA 98034 · Cell: (954) 297-5299 · Cwburford@gmail.com

#### **EDUCATION**

Purdue University, West Lafayette, IN

Major: Electrical and Computer Engineering-Technology

Minor: Technology Leadership Innovation (TLI)

#### Certifications

MIT - Certificate in Additive Manufacturing

Udemy - Code in Python3: Programming beginning to advanced

#### **KEY SKILLS**

C, Python (Backend Flask, GraphQL), Embedded C, SQL, Matlab, LabVIEW, X Code, Visual Studio Code, Atmel, 8-Bit Microcontroller (Arduino Uno, STK 600, & Mega 2560), 16-Bit Microcontroller (TMS320C5515 eZdsp), 32-Bit Microcontroller (Beaglebone Green Wireless & ARM Cortex-M0+ SAM D20 & SAM D21), Ni Multisim, PLC programming (Allen Bradley), Studio 5000, Studio 500, Visual Basic, Microsoft Office, Simulink, AutoCAD Electrical, Project Management, Program Management

#### **WORK EXPERIENCE**

BLK Space (Start Up)

Kirkland, WA

#### Co - Founder (Full Stack Engineer/Social Media Marketing Specialist)

June 2020 - Present

Graduated: August 2018

Concentration: Digital Systems

- Web scrape large amount of data from websites and use GraphQL to query the data to the front end, to let the client specify exactly what data it needs.
- Create social media marketing plans that reinforce and support the company's marketing efforts in other channels.
- Provide reporting and analytics on campaigns; present strategic recommendations to team based on analysis of the data.
- Provide social media publishing and coverage (live tweeting) during key promotion, including some evenings and weekends.

#### The Boeing Company

Seattle, WA

Equipment Engineering Project Manager - 737/777 Program (BCA)

November 2018 – August 2020

- Lead process improvement efforts to improve production rate by 36% for the 737 program which made the company over \$1,000,000 in sales a month and reduced operating cost by \$10,000 in wing production.
- Manage equipment used in maintenance training for equipment service personnel and engineers on the operation and maintenance of automated tools and equipment that support production.
- Present weekly reports to management outlining project deliverables, critical factors, and any variances to project.
- Lead supplier engagements to analyze technical proposals, negotiate bids, and monitor performance through project completion.
- Collect and analyze machine data using SQL for process improvement, root cause analysis, and preventative maintenance.
- Diagnose and correct equipment for system malfunctions to decrease down time and develop new maintenance plan.
- Modify, test, calibrate, and document system configuration to meet compliance requirements.
- Collaborate with cross-functional teams to implement innovative solutions for defective equipment and improve production flow.

#### Equipment Engineering IT (Temporary Assignment) - 737 Program (BCA)

- Managed software data that allows technicians to pre-load line replacement units prior to installing them on a plane, so the aircraft can be ready for delivery.
- Provided documentation of software and how to upload/download it to the system for The Boeing Company and the FAA.
- Performed security analysis of operational and development environments, threats, vulnerabilities and internal interfaces to define and assess compliance with accepted industry and government standards.

#### **ENGINEERING PROJECTS**

**Random Guessing Color Game** 

May 2020

Created a program in Python that ask the users to pick a color from a predetermined list of colors. If the user guesses right the game is over. If the user guesses wrong, they are prompted to keep playing until the right color was guessed.

#### LEADERSHIP EXPERIENCE

National Society of Black Engineers - Purdue University

August 2013 - Present

Member/Conference Planning Chair/Region 4 Hospitality & Special Project Coordinator

Responsible for coordinating all entertainment-related events for the Conference, including spiritual enrichment, study rooms and physical fitness activities for over 630 members.

#### ROBIN MCNETT

5636 44TH AVE SW SEATTLE, WA 98136 253-632-6149

ROBIN.MCNETT@MOTOROLASOLUTIONS.COM

#### **Profile:**

Talented and driven project manager with an extraordinary ability to foster and manage relationships between clientele and project staff while staying focused on details.

I have a broad range of experience in client-facing roles which I draw on to build customer, vendor, and employee relations. I believe whole-heartedly that a positive work environment is key to a successful project and team management.

#### **EMPLOYMENT HISTORY:**

Motorola Solutions, Inc Project Manager Sept 2016 – Present Seattle, WA

### ArenaNet, LLC Recruiting Coordinator May 2015 – Sept 2016 Bellevue, WA

- Support 2 Recruiters with Full Cycle Recruiting which involves scheduling and managing candidates.
- Maintained Recruiting and provided training of the system to over 25 hiring managers.
- Built relationships with candidates for a positive interview process, honest communication, and an enjoyable hiring experience.
- Coordinating and scheduling travel for all candidates.
- Assist HR Manager and Director on 90 onboarding processes for up to 10 new employees monthly.

Day Wireless Systems Junior Project Manager June 2011 – May 2015 SeaTac, WA

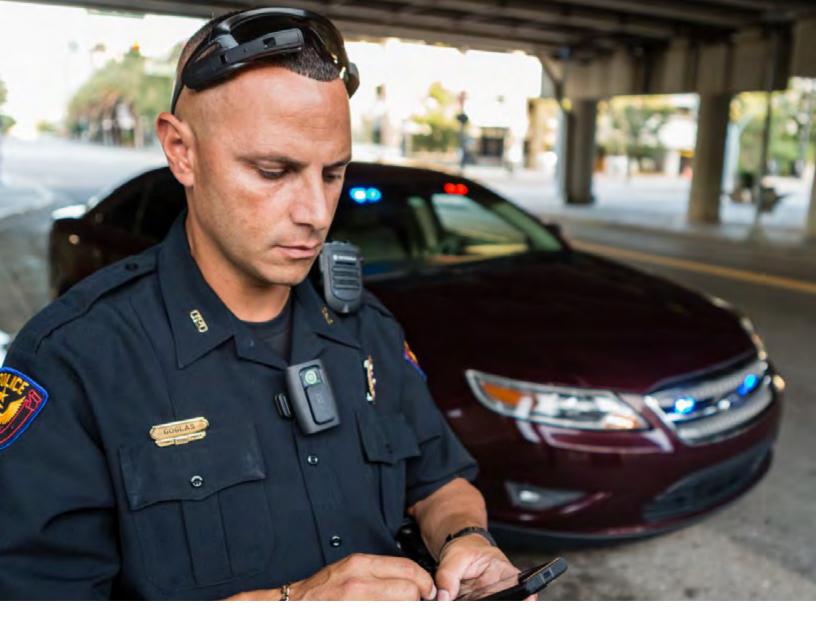
Day Wireless provides innovative wireless communication technology solutions to Fortune 100

Companies in various sectors including healthcare, public safety, government agencies and academic institutions. In my current role I am lead Project Manager on projects up to \$350,000 and support Senior Project Managers in projects up to \$4 million dollars.

#### Core responsibilities include:

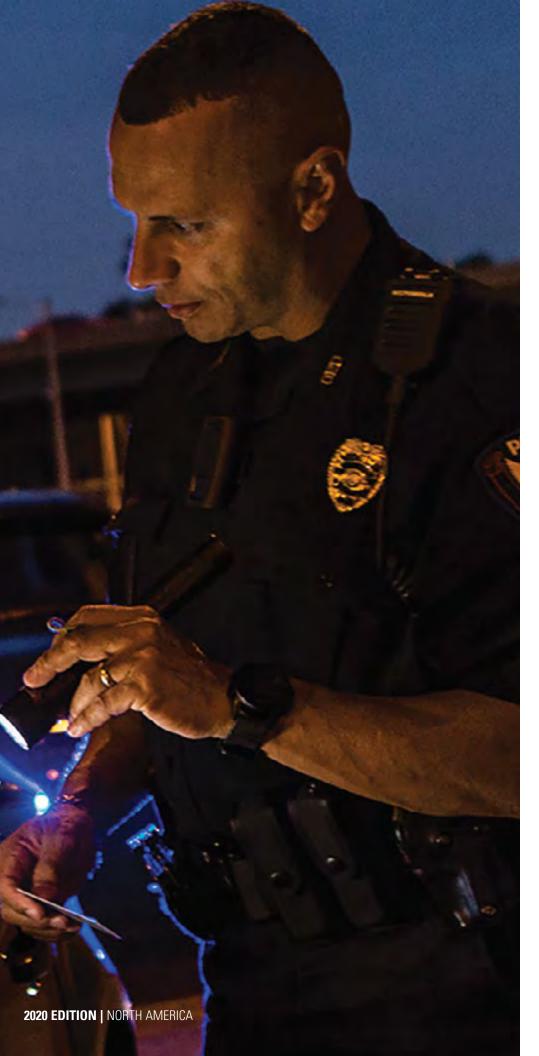
- Support Project Management Team with invoicing, time tracking, customer relations, scheduling, building, and maintaining project modules within the AS400 software environment.
- Responsible for reviewing and interpreting RFP's RFQ's, and bid packets with the goal of drafting and finalizing bid proposals.
- Pre-sale and post-sale project development strategy.
- Coordinating and scheduling travel for up to 10 Team Members.
- Maintaining project specific inventory working with vendors, purchasing and warehouse personnel to resolve all discrepancies or find suitable substitutes in time critical situations.
- Creating and maintaining project related reports including Gantt charts, Schedule of Values, Stakeholder roster, and Profit/Loss Report.
- Front line field PM responsible for interacting daily with customers and vendors to make real time, on the spot corrections and adjustments to ensure both project schedule and budget stay intact.
- Processing complex change order requests between end-customer, vendors, and additional project stakeholders throughout project lifecycle.
- Making real time, on the spot corrections and adjustments to ensure both project schedule and budget stay intact.

# 10.2 00318 AMD 4 EXHIBIT B3-EXPERIENCE, QUALIFICATION AND SERVICES: EXHIBIT B-3-TRAINING (COURSE CATALOG)



# PRODUCT AND SYSTEM TECHNICAL TRAINING COURSE CATALOG

**MOTOROLA SOLUTIONS - WORLDWIDE EDUCATION** 



### **WELCOME**

Day in, and day out, governments and businesses around the world rely on effortless and reliable communication. Our customers call it their lifeline. To help businesses operate without interruption and to safeguard communities, workplaces, and ultimately, each one of us, we are determined to help keep the lifeline unbreakable.

With Motorola Solutions, Inc. Education Services, we help your two biggest lifeline investments - your personnel and your technology infrastructure - work together efficiently to maximize the value of your communication technologies.

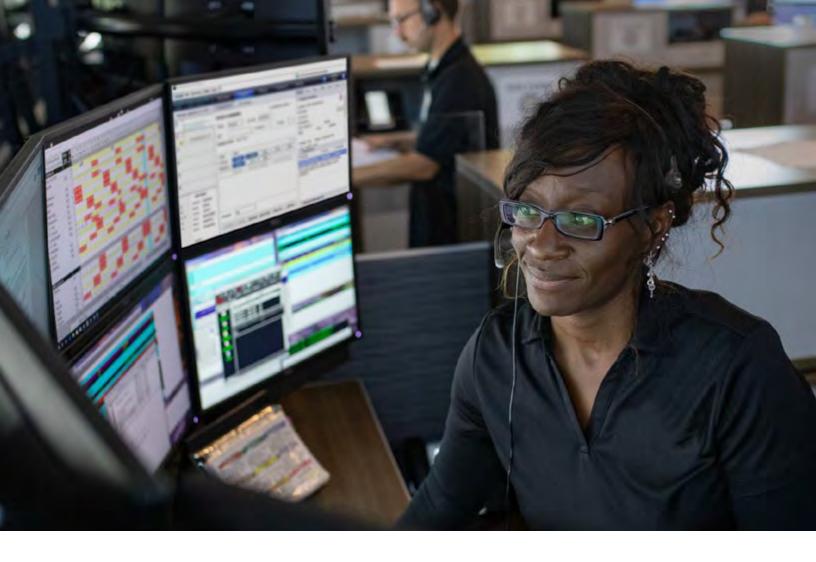
Whether your organization is new to our latest innovations or has years of experience with us, our Education Services team helps expand your personnel's skills and knowledge for the full application of your technology investment.

Starting with professionally developed, real-world application and content, we always design your training with the learner in mind. Our experienced instructors average 20+ years in the communications industry and specialize in Motorola Solutions technologies and services. Immersive, hands-on experiences, expert lab environments, or online learning ensure we meet your learners with the right kind of learning at the right times.

Whether training is delivered virtually, at your location or in our state-of the-art facilities, we can help ensure that your personnel know how to amplify your investment, maximize operational efficiency, and ensure an unbreakable lifeline.

We look forward to working with you.





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### **GENERAL INFORMATION**

#### **OUR LEARNING EXPERIENCE PORTAL**

AN INTERACTIVE PLATFORM... DESIGNED FOR YOU! THE LXP IS YOUR VALUABLE RESOURCE TO SEE THE LATEST COURSES, DESCRIPTIONS, REQUIREMENTS, DATES AND LOCATIONS.

Use the search box and filters feature to quickly and easily search for training or documentation.

View your history and upcoming training on your personalized dashboard.

Receive reminder notifications of upcoming training or changes to your training.

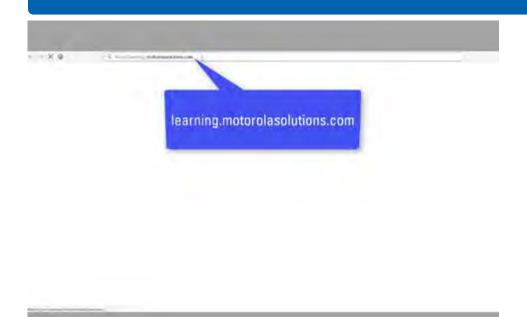
Easily locate and download documents plus stay up-to-date with training news and announcements.



#### HOW TO ACCESS THE LEARNING EXPERIENCE PORTAL

If you are a Motorola Solutions Customer who already has a Motorola Solutions Login ID, you can go to the "Enrol in a course" section for further instructions.

#### SET UP A NEW USER ACCOUNT AND PASSWORD



- Visit: <a href="https://learning.motorolasolutions.com">https://learning.motorolasolutions.com</a>
- Click "Register"
- Fill Out all the required information on the form (if you are a MSI Customer with an established 10-digit Motorola Customer Account Number, please enter your Company Name in the form)
- Click "Submit"
- You will receive a confirmation of your submission
- You will next receive further information to activate your account (Up to 5 business days)\*

### TO ENROLL IN A COURSE (ONCE YOU HAVE AN LXP ACCOUNT)



- Log in to the LXP: <a href="https://">https://</a>
  <a href="learning.motorolasolutions.com">learning.motorolasolutions.com</a>
- Click on "LOG IN"
- Enter your Log In ID and Password and Click "LOG IN"
- If you have forgotten your Log In or Password click on "Forgot Log In ID" or "Forgot Password"
- Find a training course by clicking "Browse Training" at the top of the screen Or use "Search Catalog" at the top of the screen

<sup>\*</sup> If you are looking for FCC Narrowband training and you do not have an established 10-digit Motorola Customer Account Number with us, please visit businessonline.motorolasolutions.com for account set up and training access.

### TRAINING OPTIONS

In this catalog you will find a wide range of learning initiatives; some of them have been developed to be completed at your own pace, and others are led by our Technical Instructors:

#### **LIVE TRAINING**

It consists of scheduled live sessions, delivered either in class or in a virtual environment by our Technical instructors. Participants can immerse themselves in the subject; they receive substantial time for hands-on training that enables them to develop creating solutions for

unique problems. In both classes, the number of seats available is limited and advanced registration is required.

On the job training is also available, for those who prefer a more direct instruction.

#### **ONLINE TRAINING**

Online self-paced learning allows your team to gain foundational knowledge on a variety of topics using their computer, at their own schedule.

Where to start? Our training roadmaps will let you know the starting point and milestones of your development, so you can make sure you acquire the right knowledge to make the most of each step of your learning process.



#### **UNDERSTANDING THE ICONS**



LIVE TRAINING



**ONLINE TRAINING** 



**FXAM** 

#### **POLICIES AND REQUIREMENTS**

### CANCELLATION AND RESCHEDULING BY THE STUDENT

Customer cancellation or rescheduling made less than 30 days prior to the class start date will be subject to the full course tuition.

### CANCELLATION AND RESCHEDULING BY MOTOROLA SOLUTIONS

Motorola Solutions reserves the right to change or cancel classes up to 10 business days prior to the class start date. You will be notified at that time of such change or cancellation.

#### **PROFESSIONALISM**

Students are expected to maintain professional conduct and dress at all times. Class dress is casual, but smart. For safety and security reasons, we cannot permit shorts, thong type sandals, or tank tops in the classroom.

#### **LAPTOP REQUIREMENTS**

All our classes require students to bring their laptops to the classroom so that they may utilize an electronic copy of the class material. Please review your enrollment confirmation email for specific requirements for your class.

### TRAINING CONTENT AND STRATEGY DISCLAIMER

All of Motorola Solutions training classes are designed to support and align with the Motorola Solutions Service strategy for each product. This strategy may include a combination of (but not limited to) processes, procedures, recommendations, and instructor experiential advice which may involve repair, replacement, and or recovery of hardware, software, or firmware of Motorola Solutions products. The repair, replacement, or recovery of these products may vary from product to product. Motorola Solutions reserves the right to change the structure and content of all courses at any time.

#### **EDUCATION BUNDLES: ACCELERATE YOUR LEARNING JOURNEY**

Worldwide Education understands your challenging needs during uncertain times. Travel limitations, the continued safety of your first responders that serve and protect your citizens, and assurance there is zero training downtime is critical. To meet these challenges, we offer course bundles that combine a virtual learning experience with traditional, hands-on learning.

Watch the video to learn more about how you can accelerate your training today.



#### THE TWO COMPONENTS OF OUR EDUCATION BUNDLES

The virtual component will focus on live discussions, application-based demonstrations, and various online activities using our virtual training hosted solutions and our lab environment.

The practical component will take place at either one of our facilities or, in case of buy-out sessions, at your location. This part of the training will focus on performing the tasks discussed in the virtual sessions. Once you have complete the two components, you will receive credit for the bundle and the equivalent traditional course.

Compared to our traditional full in-class offerings, you may be able to combine multiple practical components into one week or less. This will not only allow you to complete multiple courses (bundles) during that time, it will also help to reduce your overall travel costs and time investment.

#### **BENEFITS FOR YOU**

- Live training sessions led by our subject-matter expert certified instructors accessible from your computer
- Practice through demos and guided virtual lab environment
- Active participation and interaction assured, by limiting the number of participants per group
- Reduction of travel expenses and time away from home

#### **READY TO GET STARTED?**

Find your courses or email us at training.na@motorolasolutions.com

### QUALITY ASSURANCE: THE TPMA FRAMEWORK

## MOTOROLA SOLUTIONS WORLDWIDE EDUCATION COMMITS TO EXCELLENCE IN INSTRUCTOR-LED TRAINING

For 45+ years, our instructors continue to be laser-focused on your two lifeline investments - your personnel and your technology infrastructure. Our mission is to work together efficiently to maximize the value of your communication technologies.

Motorola Solutions is aware of the impact training experiences have on your team and your organization. When it comes to supporting the success of your employees and your technology infrastructure, we seek to continually deliver exceptional training to you.

For over 10 years, we have built and implemented the Training Performance

Monitoring & Assessment (TPMA) framework in our organization. Our internal instructors are held to the highest level of training standards outlined within the Learning & Performance Institute (LPI). The TPMA certificate is widely-recognized and accepted as the premiere institute for learning, assessing and benchmarking trainer progress.

Anywhere in the world, those who hold a TPMA certificate demonstrate that they have reached or exceeded the highest standards demanded within the industry.

### WHY DO TPMA CERTIFICATIONS MATTER?

Adopting TPMA standards is essential to meet industry trends and leading industry best practices to meet user needs, enhance

instructor development and ultimately leads to a happy customer experience.

LPI ensures the quality of the instructors' training delivery is maintained and meets the highest quality standards, provides expert feedback on their performance and promotes the development of their facilitator skills.

Visit us at <u>learning.motorolasolutions.com</u> to register for our training courses.

### ACHIEVING OPTIMAL PERFORMANCE MATTERS TO US

- We focus on the needs of the learner, not the trainer
- The personalized approach and structured consistency of standardized-requirements help win business

"The instructor did an outstanding job. Truly a professional and extremely knowledgeable. Never rushed and always listened. Provided feedback to all questions and allowed students to participate at their own level of expertise and speed."

"The Instructor was extremely helpful during the training. He has an excellent way of teaching and was very attentive to the students when asked questions. I liked that he went over each and every field of CPS. Excellent Instructor! I would recommend to anyone!"

"The instructor showed outstanding skills to combine theory, practice, actual cases and hands-on training. Great training."

"Exceptional course, no words to explain the instructor's commitment and professionalism. Vast experience, humbleness, patience and amazing teaching skills. A different and positive class."

"Excellent coach. Direct, precise, detailed. Explain everything in the right way. Honestly, the best coach I have ever had. They do not skip anything, explain everything in detail. My knowledge after this training is much better. During the entire training, he was fully committed to us."

"The best teacher I have ever had in any previous training courses. Very challenging and interactive teaching helping me to understand the system from the bottom to top with a lot of additional slides from the teacher with extremely good and clear explanations in the system networking for deeper understanding."

99

"One of the best instructors I had. Speaks clearly, responsive to the students; actions and very good at making the students stay alert and attentive."

"Amazing training, very glad to join it. Amazing trainer, very vibrant, very knowledgeable trainer. Looking forward to more training with him. Good trainer from a good company."

### **EDUCATION PACKAGES**

Motorola Solutions Education Packages have been built by our technical education experts, to provide you a simpler way to select the right learning activities from our extensive training portfolio. These packages are all designed considering four vital aspects:

- Your Motorola Solutions Infrastructure & Devices
- The Level of Support provided by Motorola Solutions
- The tasks undertaken by your team, and
- The roles of the professionals in charge of those tasks

Behind these packages there are Education Services professionals whose aim is to fully prepare your team to achieve desired organizational efficiency and outcomes by ensuring that they have the knowledge, skill and competency needed to effectively interact with your Motorola Solutions technology investment.

If you wish to customize your Motorola Solutions training strategy, ask our Professional Education Services team to analyze your specific technical and end user training needs and gaps. Please work with your Motorola Solutions account representative to request this professional service.

Let Motorola Solutions Education Services help you ensure that your organization provides effortless and reliable communications, and keep your lifeline stronger than ever!

#### **ASTRO® INFRASTRUCTURE EDUCATION PACKAGES**



#### **COMPLEMENT EDUCATION PACKAGE**

Prepare your team to operate your ASTRO® Solution, achieving optimal organizational efficiency.

#### **TOPICS**

System Overview, Upgrade Differences, My View Portal, Device End User Best Practices, Dispatch End User Best Practices

#### **SUPPLEMENT EDUCATION PACKAGE**

Prepare your team to operate and administer your ASTRO® Solution, achieving optimal organizational efficiency.

#### **TOPICS**

System Overview, Administration, Secure Communications, Upgrade Differences, My View Portal, Device End Secure Communications, Security Patch User Best Practices, Dispatch End User **Best Practices** 

#### **SUPPORT EDUCATION**

#### **PACKAGE**

Prepare your team to operate, administer, and maintain your ASTRO® Solution, achieving optimal organizational efficiency.

#### **TOPICS**

System Overview, Core, RF-Subsystems, Transport, Administration, Dispatch, Management, Device End User Best Practices, Dispatch End User Best **Practices** 

#### ASTRO® DEVICES **EDUCATION PACKAGES**



#### **COMPLEMENT EDUCATION PACKAGE**

Prepare your team to operate your APX™ devices.

#### **TOPICS**

Device Overview, My View Portal, **Device End User Best Practices** 

#### SUPPLEMENT EDUCATION **PACKAGE**

Prepare your team to operate and administer your APX™ devices.

#### **TOPICS**

Device Overview, Programming and Radio Management, Device End User **Best Practices** 

#### SUPPORT EDUCATION

**PACKAGE** 

Prepare your team to operate, administer, and maintain your APX™ devices.

#### **TOPICS**

Device Overview, Programming and Radio Management, Radio Maintenance, Device End User Best **Practices** 

Talk with your Motorola Solutions contact for a quote, or email us at training.na@motorolasolutions.com for more information on how to sign your team up for one of our Education Services Packages.

### **SAMPLE PACKAGES**



### ASTRO® INFRASTRUCTURE SUPPLEMENT EDUCATION PACKAGE

This Education Package aligns with the Infrastructure ADVANCED Services Package

ASTRO® 25 SYSTEM OVERVIEW

MY VIEW PORTAL OVERVIEW

ASTRO® FEATURES AND FUNCTIONALITY

ASTRO® 25 SYSTEM FLEETMAPPING

ASTRO® 25 IV&D RADIO SYSTEM ADMINISTRATOR

MCC 7000 SERIES MANAGEMENT

CONSOLE ADMINISTRATOR & DISPATCH END USER TRAINING

RADIO END USER TRAIN-THE-TRAINER

WAVE™ ADMINISTRATION & END USER

IMW OPERATIONS AND ADMINISTRATION

RADIO AUTHENTICATION

**EXECUTIVE OVERVIEW** 

ASTRO® 25 IV&D SECURE COMMUNICATIONS

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### APX DEVICE SUPPORT EDUCATION PACKAGE

This Education Package aligns with the APX Device ESSENTIAL Services Package

**APX QUICK START** 

APX RADIO MANAGEMENT OVERVIEW

APX CPS PROGRAMMING & TEMPLATE BUILDING

APX RADIO MANAGEMENT WORKSHOP

APX TECHNICAL SUBSCRIBER ACADEMY

RADIO END USER TRAIN-THE-TRAINER

LEGEND:

— Foundation

– Administration– Maintenance

Device & Console Best Practices

— Optional

Talk with your Motorola Solutions contact for a quote, or email us at <u>training.na@motorolasolutions.com</u> for more information on how to sign your team up for one of our Education Services Packages.

### PRICING AND HELPFUL INFORMATION

#### **HOW TO MAKE PAYMENTS WHEN ENROLLING IN A COURSE**

### HOW TO MAKE PAYMENTS WHEN REGISTERING

For your convenience we accept the following methods of payment:

- Credit Card
- Purchase Order
- Company Check
- Training Banks

If prepayment is required to secure your registration, it must be received by Motorola Solutions 30 days prior to your attendance.

Contact the help desk above for assistance with payments and P.O. specifications.
All pricing listed is US dollars.

### FOR QUESTIONS AND ASSISTANCE

**Call the Education help desk at: 800-247-2346** Monday – Friday,

8:00 a.m. — 5:00 p.m. Central Time

or email us at:

training.na@motorolasolutions.com

### TRAINING BANKS

Whether you're a technician, system manager or radio user, you rely on Motorola Solutions Education Services to obtain the necessary knowledge to get the full potential out of your Motorola Solutions equipment. The Motorola Solutions Training Bank is a discounted, pre-paid, non-expiring debit account that allows you to budget up front for your training needs. Training Banks can be applied towards all training options including, Instructor-Led Tailored Field Courses.

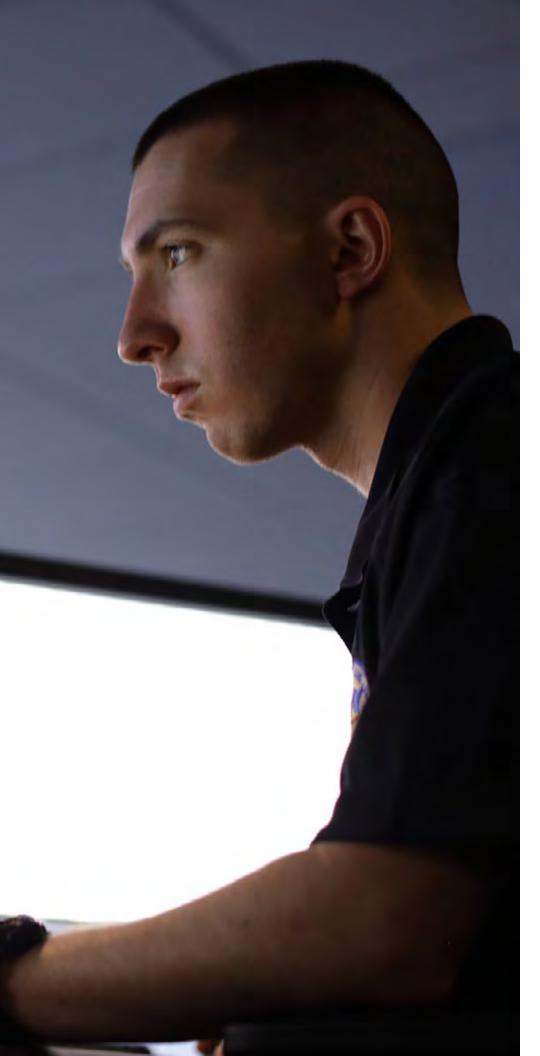
There are several benefits to Training Banks including:

- Allows you to budget up front for training needs
- Provides cost savings through discounted pricing tiers to maximize your training investment
- Does not require multiple POs, thus reducing internal approval cycle time and paperwork
- · Training Banks do not expire



For more information on Training Banks, please visit us on the web at <a href="https://www.motorolasolutions.com/en\_us/products/training/training-bank.html">https://www.motorolasolutions.com/en\_us/products/training/training-bank.html</a> or email us at <a href="mailto:training.na@motorolasolutions.com">training.na@motorolasolutions.com</a>.

**Note:** Training Banks are only applicable to non-federal government customers.

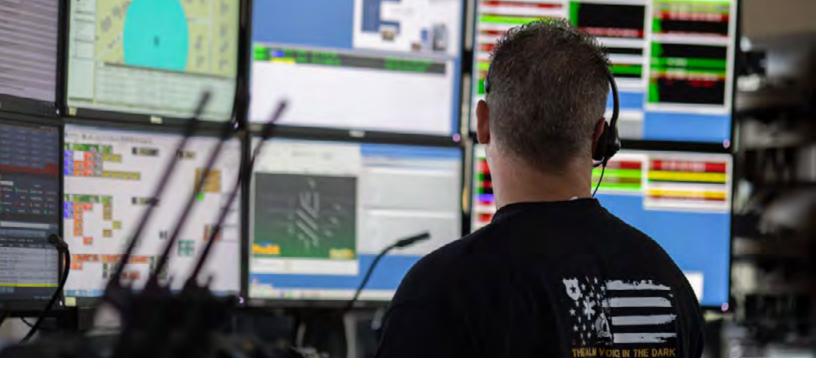


# **OPERATOR TRAINING**

THE SUCCESSFUL IMPLEMENTATION OF YOUR COMMUNICATIONS SYSTEM DEPENDS ON ITS CONFIDENT USERS.

Users of your mobile and portable radios require training on their units to understand its basic operation, features and functions.

Dispatchers of your consoles require training to understand basic operation, features and functions; management personnel require training on the Motorola Solutions applications.



#### TRAIN THE TRAINER

With this option, Motorola Solutions trains people you have identified as qualified instructors so that they in turn can train each individual user in your organization. These classes are done on site using your equipment. The interactive End-User Toolkit (iEUTK) and/or tailored end user materials can be utilized.

#### **AUDIENCE**

This course is geared for customers who have an experienced, dedicated training staff in their organization. This course concentrates on specific product features and how it relates to the training process.

#### **COURSE OVERVIEW**

This course provides the customer's identified training personnel knowledge and practice applying training techniques that will enable them to successfully train their students. Trainers will use simulation, facilitation and hands-on activities to facilitate learning events supported by tailored training materials and job aides. Students will become proficient in discussing common tasks associated with the operation of the customer's radios and consoles as identified by the customer's needs analysis. Note: This course is presented as customer specific and will cover pertinent information on customer equipment.

#### **REQUISITE KNOWLEDGE**

Previous training experience and radio system knowledge is a must.

#### **OPERATOR TRAINING**

With this option, the users within your organization are trained by a Motorola Solutions instructor. These classes are done on site using your equipment. The interactive End-User Toolkit (iEUTK) and/or tailored end user materials support this training option.

#### **CONSOLES TRAINING**

These courses provide operators and supervisors with an introduction to the basic operation, administration and feature functionality of the Console Systems. Through facilitation and hands-on practice, users learn to perform tasks that are associated with their organization's particular system.

- Overview of console configuration
- Console dispatcher and supervisor operation
- Alias Management
- Messaging

#### **SUBSCRIBER TRAINING**

These courses provide radio users with an introduction to their radios, a review of their radio's basic functionality by means of job aides tailored to exactly how they use their radios. Through facilitation and hands-on practice, users learn to perform common tasks associated with their radio configuration.

- Overview of radio configuration
- General radio operations

#### **COURSES FOR CONSOLE PRODUCTS**

- MCC 7000 Series Dispatch Console Administrator Training
- MCC 7000 Series Dispatch Console Operator Training
- MKM 7000 Console Alias Manager
- MOTOBRIDGE IP Interoperable Solution Dispatch Console Operator
- MOTOBRIDGE Administration Control Panel (ACP)
- MCD 5000 Operator

#### **COURSES FOR MOBILES & PORTABLES**

- APX<sup>™</sup> Series
- MOTOTRBO™ Series
- XTL™/XTS Series

#### TO REQUEST FIELD TRAINING, PLEASE CONTACT YOUR ACCOUNT MANAGER.

Note: The interactive End-User Toolkit (iEUTK) is not sold as a standalone product but included with our instructor-led, Train-The-Trainer or Operator Training.

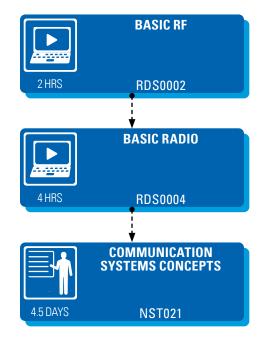
# FOUNDATIONAL COURSES

BASIC RF (RDS0002)	17
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BASIC NETWORKING (RDS0003)	17
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#### **RF FUNDAMENTALS**

#### **RF BASICS / RADIO SYSTEM BASICS**

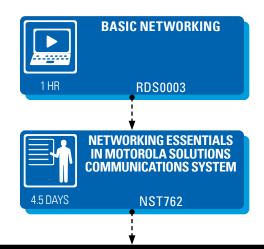


#### **CURRICULUM COMPLETE**

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PARTICIPANT HAS RF KNOWLEDGE REQUIRED FOR ADVANCING TO MORE COMPLEX TECHNICAL TRAINING COURSES.

#### IP/NETWORKING FUNDAMENTALS



CHOOSE ONE OF THE FOLLOWING COURSES BELOW ACCORDING TO YOUR SOLUTION SYSTEM



#### **ASTRO® 25 SYSTEM**







#### **CURRICULUM COMPLETE**



**CLICK HERE TO GO TO PAGE 20 FOR MORE DETAILS ON ASTRO® 25**  **CLICK HERE TO GO TO PAGE 43 FOR MORE** DETAILS ON MOTOTRBO™





#### **COURSE OVERVIEW**

This course emphasizes the concepts behind RF Systems theory and operation. Topics include basic radio transmitters and receivers, RF propagation, modulation, antenna systems, transmission lines and data-communications.

#### **TARGET AUDIENCE**

Technical staff who need to understand communication systems concepts.

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to

- Describe electrical principles, including direct and alternating current.
- Describe the basic structure of radio transmitters and receivers.
- Describe the operation of the antenna system.
- Identify different types of transmission media.
- Describe RF propagation and understand system gains in a link budget.

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

The purpose of this course is to provide the student with the basic, foundational land mobile two-way radio knowledge required when working with Motorola Solutions. This course is ideal for all people who sell or service land mobile two-way radios.

#### **TARGET AUDIENCE**

Individuals who need a foundational overview of twoway radios.

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Define what a two-way radio is.
- Describe two-way radio components.
- Describe communication types.
- List and describe ways of expanding coverage.
- Describe analog and digital solutions.
- Describe how transmit and receive processes work in conventional and trunked two-way radio.
- · Define system scalability.
- · Identify the considerations to implementing a twoway radio.
- List the characteristics of single-site, single-zone and multi-zone systems.
- Explain the concept of two-way radio security.
- Describe the open standards for the following technologies: APCO P25, TETRA and DMR.

#### REQUISITE KNOWLEDGE

Completion of the following course(s) or equivalent experience:

RDS0002 Basic RF

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

This course provides a detailed description of the fundamentals of system networking. Topics include the OSI seven layer model, bridges and switches, IP and routing, applications and security.

#### **TARGET AUDIENCE**

Engineers who need to understand the essentials of system networking.

#### **COURSE OBJECTIVES**

After completing this course, the student will be able

- · Identify the elements and interconnectivity of a hasic network
- Define the OSI and TCP/IP Models
- Define the advantages of different Network Layout
- List the Physical and Data-Link Layers of the OSI and TCP/IP Models
- Define the Network and Transport Layers of the OSI and TCP/IP Models
- Identify the Service Layers within the OSI and TCP/
- Define the concept of Network Security.
- · Identify standards organizations

#### REQUISITE KNOWLEDGE

None

#### **PREREQUISITES**



#### **COURSE OVERVIEW**

The purpose of this course is to present a high level overview of the RF site design and construction process, in line with the guidelines listed in Motorola Solutions' Standards and Guidelines for Communication Sites (R56) manual.

#### **TARGET AUDIENCE**

Technicians who need an introduction to the R56 processes.

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Describe the site design and development tasks needed to meet R56 requirements.
- Describe the building and shelter design and installation tasks needed to meet R56 requirements.
- Identify the proper external and internal grounding tasks needed to meet R56 requirements.
- Identify transient voltage surge suppression needs that meet R56 requirements.
- Minimize the impact of RF Site Interference, in line with R56 requirements.
- Identify the equipment installation tasks needed to meet R56 requirements.

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**

None

# SITE INSTALLATION PRACTICES WORKSHOP R56 3.5 DAYS NST925

#### **COURSE OVERVIEW**

The Site Installation Practices Workshop R56 course is designed to present the standards and guidelines for installing a Motorola Solutions communication system. Participants will understand how a properly installed system can help to ensure a safe and efficient communications system, reducing system down time. All students are encouraged to download the Preparation Guide.

#### **TARGET AUDIENCE**

Technical System Managers and Technicians

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- List the purposes of grounding and evaluate their importance in terms of personal safety and effective system installation and protection
- Apply principles of basic electronics to the installation standards found in the R56 manual
- Determine how an effectively installed ground system provides protection for a communication system from a lightning strike or electrical anomalies
- List the minimum requirements and specifications for the external and internal ground system
- List the minimum requirements and specifications for installation equipment, cables and documentation for a reliable communication system installation
- Investigate sources for possible solutions to various installation scenarios

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

Graduate of a basic electronics course

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

This course will cover all updates to the R56 Standards and Guidelines for Communication Sites and is intended for individuals who have recently completed, or need to re-certify their R56 certification. It will provide insight and understanding on the changes and their impact on the documented standard. This course is offered as Virtual Instructor sessions. Please ensure you have a computer with video enabled to participate in the course session and ask questions.

#### **TARGET AUDIENCE**

Electronics Equipment Technicians who are responsible for the installation or inspection of communications equipment. Communication Site Installers (R56) and Communication Site Inspectors/Auditor (CSIA)

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Be familiar with a current glossary of terms
- Understand changes and their relationship to the manual and certification
- Be aware of high level R56 Standards manual updates by chapter

#### **REQUISITE KNOWLEDGE**

Individuals must hold a valid R56 or CSIA certification of have completed all necessary coursework prior to attending this course.

#### **PREREQUISITES**



#### **COURSE OVERVIEW**

This course will prepare students to install a server and understand the basics of supported virtualization application. The course covers BIOS configuration, installing supported virtualization applications, installing a client and server OS and verifying operations. The course includes hands-on lab exercises.

#### **TARGET AUDIENCE**

Technical Support Staff who need to understand virtual servers or install servers that utilize Virtual Machines (VM).

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Configure BIOS parameters for server hardware
- Demonstrate basic knowledge of supported virtualization application, including capacity
- Install supported virtualization application on a server platform
- Configure supported virtualization application parameters of supported server hardware
- Install a Client OS and Server OS in a virtual environment
- Verify Server/Client operations in a virtual environment

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

· Comp-TIA Server+ Certification or equivalent

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

This course emphasizes the concepts behind RF Systems theory and operation. Major topics covered include:

- RF System Operation, including talkaround, repeater operation, and types of signaling used in RF Systems
- A basic walkthrough of building a communication system from Simplex, to Half Duplex, Voting Systems, and Simulcast is done, emphasizing the improvements in communication obtained with each step.
- Trunking Operation, including Smartzone operation
- Types of modulation used in RF System operation, including ASTRO®
- Radio frequency path including the antenna and transmission line
- · Decibels and their uses on the job
- RF Propagation/RF Interference
- Basic Troubleshooting practices from the system perspective

#### **TARGET AUDIENCE**

Individuals who are interested in the operational concepts driving modern communication systems.

#### **COURSE OBJECTIVES**

Upon completing this course, the student will be able to:

- Define terms commonly used in two--way communication systems
- Effectively use two--way radio communication systems knowledge to troubleshoot typical twoway communication radio systems
- Develop requirements for a two--way radio system by establishing programming and protocol requirements as requested
- Improve skills in the interpretation of typical twoway radio checks of the receiver, transmitter and the antenna system to troubleshoot a two-way radio communication system
- Use decibels to interpret the radio frequency path and antenna system to describe expected radio communication system performance and troubleshooting

#### **REQUISITE KNOWLEDGE**

- Knowledge of basic electronics
- Experience using standard communication test equipment

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

The Networking Essentials in Motorola Solutions Communications Equipment course provides the technician with the essential elements of networking required for the installation and maintenance of most Motorola Solutions communications systems. The course includes ample hands-on and basic troubleshooting on network elements.

#### **TARGET AUDIENCE**

System Technicians

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Recall basic network terminology
- Compare basic configuration types, both logical and physical
- Describe the basic OSI (Open System Interconnect) model compared with the TCP/IP model
- Construct a basic LAN with a Windows Server Domain Controller and workstations
- Examine the interaction between the routers through their configurations
- Use common network commands to simulate traffic and validate connectivity and routing

#### **REQUISITE KNOWLEDGE**

Completion of the following courses or equivalent experience is highly recommended:

- An understanding of basic Motorola Communications Systems
- Basic familiarization with computer operating systems
- Basic knowledge of networking (RDS0003 Basic Networking)

#### **PREREQUISITES**



### COURSE OVERVIEW

This course is designed to bring Technicians from different technical backgrounds and experience levels to a common starting point for the ASTRO® 25 curriculum. This course provides seven modules from the basic concepts of radio communication systems and computer networking features, through the evolution that led to the ASTRO® 25 trunking system's architecture.

#### **TARGET AUDIENCE**

This course is intended for System Technicians, and other ASTRO® 25 system users who are new to trunked radio systems. Also those with experience in non-IP-based radio systems like SmartNet and SmartZone.

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Explain the different radio system concepts as applied to conventional and trunked systems
- Compare analog radio communication signaling to ASTRO® 25 radio communications signaling
- Identify different communication concepts using representative block diagrams of the respective systems
- Compare radio system communication concepts using representative block diagrams of the respective systems
- Compare how voice and data, information flow through different radio communication system types and how the signaling information controls that flow of information
- Describe the features of each radio communication system in terms of advantages and disadvantages

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

This course is designed to bring Administrators from different technical backgrounds and experience levels to a common starting point for the ASTRO® 25 curriculum. This course provides five modules from the basic concepts of radio communication systems and computer networking features, through the evolution that led to the ASTRO® 25 trunking system's architecture.

#### **TARGET AUDIENCE**

This is targeted for System Administrators and other ASTRO@ 25 system users who are new to trunked radio systems. Also those with experience in non-IP-based radio systems like SmartNet and SmartZone.

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Identify different communication concepts using representative block diagrams of the respective systems
- Compare radio system communication concepts using representative block diagrams of the respective systems
- Compare how voice and data information flows through different radio communication system types, and how the signaling information controls that flow of information
- Describe the features of each radio communication system in terms of advantages and disadvantages
- Explain the Trunked Radio System Concepts

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

The ASTRO® 25 Systems Applied Networking course provides technicians with the necessary networking information required for understanding the network components installed in modern Motorola communications systems. The course includes familiarization with basic networking concepts, and the networking components deployed in the ASTRO® 25 System.

#### **TARGET AUDIENCE**

Technical System Managers and Technicians

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Define basic IP network concepts, hardware and protocols.
- Describe the LAN topologies for the ASTRO® 25 system.
- Describe the WAN topologies for the ASTRO® 25 system
- Identify the current and legacy network components such as switches and routers.
- Perform backup, restore, and recovery procedures of routers and LAN switches.
- Analyze basic IP network connectivity and addressing.
- Define ASTRO® 25 Master Site VLAN/VRRP operation.
- Define ASTRO® 25 Network Transport Subsystem.
- Describe the various ASTRO® 25 Network Management applications.
- Identify network security components and concepts in an ASTRO® 25 system.
- Diagram SNMP deployment throughout the system.

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

 NST762 Networking Essentials in Motorola Communications Systems

#### **PREREQUISITES**



#### **COURSE OVERVIEW**

The MOTOTRBO™ Systems Applied Networking provides technicians with the necessary information required for understanding the typical networking requirements for implementing a variety or MOTOTRBO™ solutions. The course includes familiarization/review of basic networking concepts and MOTOTRBO™-specific networking requirements. This course will focus on specific configurations for IP Site Connect, Linked Capacity Plus, and Connect Plus trunking systems.

#### **TARGET AUDIENCE**

Technical System Managers and Technicians

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Recall Basic Networking Concepts
- Indentify recommended network components for MOTOTRBO™ systems
- Define LAN/WAN topologies for MOTOTRBO™ systems
- Perform backup, restore and recovery of recommended network components
- Identify network security concepts for MOTOTRBO™ systems

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

 NST762 Networking Essentials in Motorola Solutions Communications Equipment

#### **PREREQUISITES**

### ASTRO® 25 IV&D SYSTEM COURSES

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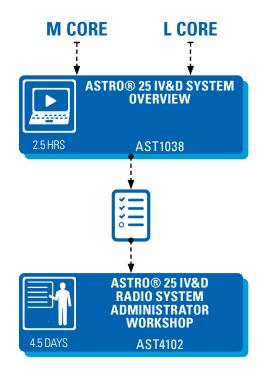




### ASTRO® 25 IV&D SYSTEM COURSES CONT

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ASTRO® 25 CUSTOMER ENTERPRISE NETWORK WORKSHOP (AST0072)	36
MOSCAD NFM/SDM MAINTENANCE AND PROGRAMMING (FXD010)	37

#### **ASTRO® 25 IV&D RADIO SYSTEM ADMINISTRATOR**



#### **RECOMMENDED CURRICULUM IS COMPLETE**



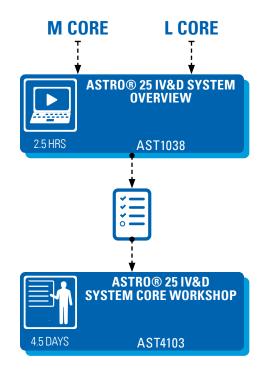
PARTICIPANT SHOULD BE ABLE TO CARRY OUT ADMINISTRATIVE TASKS IN THE ASTRO® 25 IV&D SYSTEM SUCH AS: PROVISIONING SUBSCRIBERS AND TALL GROUPS, GENERATING HISTORICAL REPORTS, CONTROLLING DEPLOYED SUBSCRIBERS AND MANAGING NETWORK ELEMENT CONFIGURATIONS.

PARTICIPANT UNDERSTANDS FACTORS OF SYSTEM CONFIGURATION THAT IMPACT ASTRO® 25 SYSTEM MANAGEMENT.

#### **OPTIONAL TRAINING ROADMAP**

OPTIONAL TRAINING ROADMAP AVAILABLE. CLICK ON THIS LINK TO GO TO PAGE 29 FOR ADDITIONAL DETAILS.

#### **ASTRO® 25 IV&D M/L CORE TECHNICIAN**



#### **RECOMMENDED CURRICULUM IS COMPLETE**

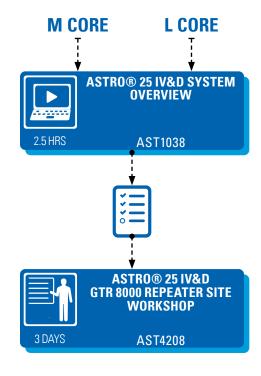


PARTICIPANT SHOULD UNDERSTAND ASTRO® 25 M CORE COMPONENTS, VIRTUAL SERVERS AND SERVICE STRATEGY. PARTICIPANT CAN INTERPRET SYSTEM ALARMS, PROPOSE SOLUTIONS FOR SYSTEM FAILURES, AND AS WELL AS RESTORING EQUIPMENT TO PROPER FUNCTIONALITY.

#### **OPTIONAL TRAINING ROADMAP**

OPTIONAL TRAINING ROADMAP AVAILABLE. CLICK ON THIS LINK TO GO TO PAGE 29 FOR ADDITIONAL DETAILS.

#### **ASTRO® 25 IV&D REPEATER SITE TECHNICIAN (GTR)**



#### **RECOMMENDED CURRICULUM IS COMPLETE**

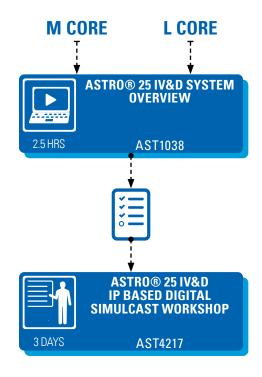


PARTICIPANT CAN MAINTAIN AN ASTRO® 25 REPEATER SITE INCLUDING: GTR 8000 BASE STATION, GCP8000 SITE CONTROLLER AND OTHER SITE EQUIPMENT \*PARTICIPANT PERFORMS ALIGNMENTS TROUBLESHOOTING AND FIELD REPLACEMENT OF SITE DEVICES DURING COURSE.

#### **OPTIONAL TRAINING ROADMAP**

OPTIONAL TRAINING ROADMAP AVAILABLE. CLICK ON THIS LINK TO GO TO PAGE 29 FOR ADDITIONAL DETAILS.

#### **ASTRO® 25 IV&D IP SIMULCAST SITE TECHNICIAN**



#### **RECOMMENDED CURRICULUM IS COMPLETE**

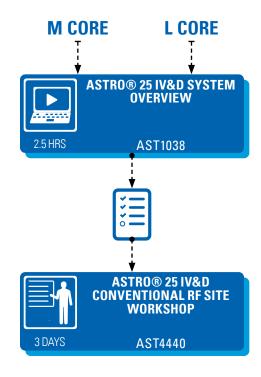


PARTICIPANT SHOULD BE ABLE TO MAINTAIN AN ASTRO® 25 REPEATER SITE INCLUDING THE GTR 8000 BASE STATION, GCP8000 SITE CONTROLLER, SITE COMPARATOR AND OTHER SITE EQUIPMENT.

#### **OPTIONAL TRAINING ROADMAP**

OPTIONAL TRAINING ROADMAP AVAILABLE. CLICK ON THIS LINK TO GO TO PAGE 29 FOR ADDITIONAL DETAILS.

#### **ASTRO® 25 IV&D CONVENTIONAL RF SITE TECHNICIAN**



#### **RECOMMENDED CURRICULUM IS COMPLETE**



PARTICIPANT SHOULD BE ABLE TO MAINTAIN AN ASTRO® 25 REPEATER SITE INCLUDING THE GTR 8000 BASE STATION, GCP8000 SITE CONTROLLER, SITE COMPARATOR AND OTHER SITE EQUIPMENT.

#### **OPTIONAL TRAINING ROADMAP**

OPTIONAL TRAINING ROADMAP AVAILABLE. CLICK ON THIS LINK TO GO TO PAGE 29 FOR ADDITIONAL DETAILS.

#### **ASTRO® IV&D OPTIONAL TRAINING CURRICULUM**

Motorola Solutions offers optional training for those participants who have completed their ASTRO® 25 curriculum and want to learn more about their system's infrastructure and/or features.

#### Select the training course below applicable to your system.















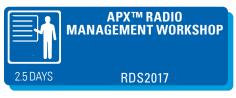


#### SUBSCRIBER OPTIONAL TRAINING CURRICULUM











#### **COURSE OVERVIEW**

The ASTRO® 25 IV&D System Overview course will provide participants with knowledge and understanding of the ASTRO® 25 IV&D system. This course will address M, L and K Core systems. System architecture, components and features will be explained. In addition, RF and console sites and their architecture, features and components will be discussed. Finally, call processing for voice and mobile data applications will be covered, and an introduction to applications available in the ASTRO® 25 system will be provided.

#### **TARGET AUDIENCE**

Core Technicians, Site Technicians, Console Technicians, Core Managers.

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Understand the general architecture of an ASTRO® 25 IV&D Radio System
- Understand key features of available in the ASTRO® 25 IV&D Radio System
- Understand the components of the ASTRO® 25
   Zone Core
- Understand site components in the ASTRO® 25 system
- Understand the features, capabilities and components of the MCC7000 series dispatch consoles
- Understand concepts of Mobility and Call Processing in the ASTRO® 25
- Understand the applications for managing the ASTRO® 25 system

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

The ASTRO® 25 IV&D with ASTRO® 25 System Core course teaches advanced troubleshooting skills and best practices for the Trunked Large Systems. The course also focuses on gathering and analyzing system information to implement appropriate action(s) that return a system to full operational status.

#### **TARGET AUDIENCE**

ASTRO® 25 System Core Master Site Technicians

#### **COURSE OBJECTIVES**

After completing this course, the participant will be able to:

- Describe the ASTRO® 25 System architecture.
- Identify the functional and radio subsystems that comprise the ASTRO® 25 System.
- Explain and discuss call flow and data flow through Large System Core devices and their subsystems.
- Perform recommended routine maintenance procedures for the ASTRO® 25 Large System Core.
- Utilize the troubleshooting tools to diagnose a fault and restore the Large System Core to the level of the Motorola-supported service strategy.

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

- Bridging the Knowledge Gap (ACT100E or ACT101E)
- Networking Essentials in Communication Equipment (NST762)
- ASTRO® 25 Systems Applied Networking (NWT003)
- ASTRO® 25 IV&D System Overview (AST1038)

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

The ASTRO® 25 IV&D Conventional RF Site workshop describes the components in the different ASTRO® 25 IV&D Conventional RF Sites topologies. This course also presents how the different ASTRO® 25 IV&D Conventional RF Sites topologies operate and explains the tools and methods available for troubleshooting components within the different ASTRO® 25 IV&D Conventional RF Sites topologies.

#### **TARGET AUDIENCE**

System Technicians

#### **COURSE OBJECTIVES**

After completing this course, the participant will be able to:

- Understand key physical and functional characteristics of conventional site.
- Perform tasks necessary to install conventional site components.
- Perform configuration steps for conventional site components.
- Understand available maintenance tools and indicators in conventional site.

#### **REQUISITE KNOWLEDGE**

Completion of the following courses or equivalent experience:

- Bridging the Knowledge Gap System Administrators (ACT101E)
- Networking Essentials in Motorola Communications Equipment (NST762)
- ASTRO® 25 System Applied Networking (NWT003)
- ASTRO® 25 IV&D System Overview (AST1038)

#### **PREREQUISITES**



#### **COURSE OVERVIEW**

The ASTRO® 25 IV&D Conventional Core with Configuration Manager course teaches advanced troubleshooting skills and best practices for the ASTRO® 25 IV&D Conventional Core with Configuration Manager. It also focuses on administrator functions and how to use the ASTRO® 25 IV&D Configuration Manager applications. A technical introduction to the MCC 7500 as used within the ASTRO® 25 IV&D Conventional Core with Configuration Manager, including some administrator functions, is also provided. Learning activities focus on gathering and analyzing system information to implement the appropriate actions that return a system to full operational status.

#### **TARGET AUDIENCE**

Master Site Technicians, System Administrators, Technical System Administrators, System Technicians, and other Application Users

#### **COURSE OBJECTIVES**

After completing this course, the participant will be able to:

- Understand the key physical and functional characteristics of the ASTRO® 25 Conventional Core with Configuration Manager system.
- Perform tasks necessary to install the ASTRO® 25 Conventional Core with Configuration Manager system components.
- Perform configuration steps for the ASTRO® 25 Conventional Core with Configuration Manager system components.
- Understand the available maintenance tools and indicators in the ASTRO® 25 Conventional Core with Configuration Manager system.

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

- Bridging the Knowledge Gap System Administrators (ACT101E)
- Networking Essentials in Motorola Communications Equipment (NST762)
- ASTRO® 25 System Applied Networking (NWT003)
- ASTRO® 25 IV&D System Overview (AST1038)

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

This workshop covers administrator functions for an ASTRO® 25 Integrated Voice and Data (IV&D) System. Learning activities in this course focus on how to use the different ASTRO® 25 IV&D System Management applications. Participants will be provided with an opportunity to discuss how to structure their organization and personnel for optimal ASTRO® 25 IV&D system use.

#### **TARGET AUDIENCE**

System Administrators, Technical System Administrators, System Technicians, and other Application Users.

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Describe the relationship between radio programming, console administration and system management, and the impact of this relationship on system planning.
- List the network management tools applicable at each phase of the system life cycle.
- Identify the advantages and disadvantages of options available for the configuration of system infrastructure and user parameters.
- Use the report and real-time data to monitor performance and make adjustments necessary to maintain acceptable system performance levels.

#### **REQUISITE KNOWLEDGE**

Completion of the following courses or equivalent experience:

- AST1038 ASTRO® 25 IV&D System Overview
- ACT101E Bridging the Knowledge Gap System Administrators
- NST762 Networking Essentials in Communication Equipment
- NWT003 ASTRO® 25 Applied Networking

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

This virtual classroom training addresses topics necessary for the effective planning and mapping of an ASTRO® 25 IV&D radio system. During this course, the participants will learn about ASTRO® 25 features, capabilities, and restrictions in order to effectively plan and prepare for a new or upgraded ASTRO® 25 system.

#### **TARGET AUDIENCE**

Pre-sale customers, new system managers, system planning personnel

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Discuss what a fleetmap is and why one is needed.
- Discuss the methodologies used to configure radio users and groups with the goal of optimizing the system resources.
- Describe the content to assist with fleetmapping decisions
- Discuss frequency band plan organization and management.
- Describe basic planning requirements and complete a simple Fleetmap information template.
- Complete worksheets required to create a Fleetmap based on sample operational requirement information.

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**



#### **COURSE OVERVIEW**

This virtual classroom training will provide Motorola ASTRO® 25 Land Mobile Radio (LMR) system administrators the information needed to access and patch their Radio Network Infrastructure, update Anti-Malware definitions and collect log files.

#### **TARGET AUDIENCE**

Zone Core Master Site Technicians

#### **COURSE OBJECTIVES**

After completing this course, the student will be able

- Inventory LMR assets (Asset Inventory)
- Successfully access servers in the Zone Core.
- Successfully patch Radio Network Infrastructure.
- Update Anti-Malware Definitions for their Radio Network Infrastructure.
- Collect critical MS Windows and RHEL log files.

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**

AST4103 ASTRO® 25 IV&D System Core Workshop



#### **COURSE OVERVIEW**

This course describes the Radio Authentication feature and defines the HW/SW components in the Radio Authentication system. In addition the course describes the Radio Authentication process, discusses the various Keys uses in Radio Authentication. The students will understand how to provision and distribute relevant Keys using the AuC Client GUI to access the AuC Server. Students will understand how to enable Radio Authentication in the System via the AuC Client and how to configure the KVL 4000 for Radio Authentication and manage subscribers from the AuC Client.

#### **TARGET AUDIENCE**

Customer Administrators or Technicians

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Describe Radio Authentication features and HW/ SW components
- · Describe the Radio Authentication process. Discuss the Keys used in Radio Authentication
- Provision and Distribute relevant Keys. Describe the AuC Client GUI
- Enable Radio Authentication in the System. Configure the KVL 4000 for Radio Authentication
- Manage Subscribers from the AuC Client. Discuss Radio Authentication functionality in a DSR system

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

- AAE1400 Radio Authentication e-learning course.
- Radio System Administration or equivalent knowledge of the Provisioning Manager, ZoneWatch, Historical Reports, ATIA Log Viewer, Unified Event Manager (UEM), Unified Network Configurator (UNC).

#### **PREREQUISITES**

Access to customer ASTRO® 25 Radio System, AuC Server/Client is required. Customer to provide working Motorola Solutions' portable radio(s) capable of placing calls on the System, access to working AuC client/server along with admin login credentials, access to a working KVL4000 key loader that can upload keys to the AuC server.



#### **COURSE OVERVIEW**

This workshop describes planning, installation, configuration, operations, and troubleshooting of Secure Communications within the ASTRO® 25 IV&D System.

#### **TARGET AUDIENCE**

System Technicians, System Administrators, Technical System Managers

#### **COURSE OBJECTIVES**

After completing this course, the student will be able

- · Plan, organize, and implement Secure Communications in an ASTRO® 25 IV&D system.
- Install and configure a Key Management Facility (KMF) system and related components.
- Demonstrate centralized key management using Over-the-Air-Rekeying (OTAR).
- · Perform System Administrator functions using the KMF server and KMF client.
- Troubleshoot installation and configuration problems for the KMF server, KMF client, and KMF database.

#### **REQUISITE KNOWLEDGE**

Completion of the following courses or equivalent experience:

- ACT100E Bridging the Knowledge Gap -**Technicians**
- NST762 Networking Essentials in Communication Equipment

#### **PREREQUISITES**



#### **COURSE OVERVIEW**

The ASTRO® 25 IV&D IP Based Digital Simulcast workshop provides an understanding of the components that comprise the ASTRO® 25 IV&D IP Simulcast subsystem, and how they operate in conjunction with each other. The workshop also explains the tools and methods available for troubleshooting components within the IP Based Simulcast subsystem.

#### **TARGET AUDIENCE**

Simulcast Site Technicians

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Recognize the flow of message and control data within an ASTRO® 25 IV&D
   IP Digital Simulcast subsystem
- Identify the major components and connections within an ASTRO® 25 IV&D IP Digital Simulcast subsystem prime and remote sites
- Recognize how calls are processed within an ASTRO® 25 IV&D IP Digital Simulcast subsystem
- Perform maintenance and troubleshooting of select components in an ASTRO® 25 IV&D IP Digital Simulcast subsystem

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

- AST1038 ASTRO® 25 IV&D System Overview
- ACT100E Bridging the Knowledge Gap for ASTRO® 25 – Technician
- NST762 Networking Essentials in Communication Equipment
- NWT003 ASTRO® 25 Systems Applied Networking

#### **PREREQUISITES**

None



#### ASTRO® 25 IV&D GTR 8000 REPEATER SITE WORKSHOP

AST4208

#### **COURSE OVERVIEW**

This workshop describes the components in the ASTRO® 25 IV&D System Repeater Site with GTR 8000 expandable site subsystem. This course also presents how the GTR 8000 expandable site subsystem operates and explains the tools and methods available for troubleshooting components within the subsystem.

#### **TARGET AUDIENCE**

GTR 8000 Site Technicians

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Describe the ASTRO® 25 IV&D Repeater Site with GTR 8000 Expandable Site Subsystem configurations and components.
- Identify the GCP 8000 Site Controller functions and configuration requirements.
- Describe the connections and interfaces to the GCP 8000
- Diagnose and troubleshoot the GCP 8000.
- Describe the functionality of the GTR 8000 Expandable Site Subsystem.
- Configure and troubleshoot the ASTRO® 25
  Repeater Site with GTR 8000 Expandable Site
  Subsystem.
- Configure and troubleshoot the Network Transport subsystem.

#### **REQUISITE KNOWLEDGE**

Completion of the following courses or equivalent experience:

- AST1038 ASTRO® 25 IV&D System Overview
- ACT101E Bridging the Knowledge Gap -Technicians
- NST762 Networking Essentials in Communication Equipment
- NWT003 ASTRO®25 Applied Networking

#### **PREREQUISITES**

None



#### STANDALONE GTR 8000 CONVENTIONAL BASE RADIO

2 DAYS

AST2006

#### **COURSE OVERVIEW**

This course is designed to give the participants the ability to align, troubleshoot and repair the Standalone GTR 8000 Base Station/Repeater to Motorola Solutions recommended service levels. Emphasis is placed on the use of Configuration Service Software (CSS) and its role in configuration, maintenance, diagnostics, alignments, and optimization of the Standalone GTR 8000 Base Radio/Repeater.

#### **TARGET AUDIENCE**

Maintenance Technicians

#### **COURSE OBJECTIVES**

Upon completing this course, the participant will be able to:

- Understand basic concepts of the various radio systems supported by the GTR 8000 Conventional Base Radio
- Identify the equipment modules of the GTR 8000 Conventional Base Radio
- Operate and perform routine maintenance on the GTR 8000 Conventional Base Radio
- Understand basic operational theory of GTR 8000 Conventional Base Radio components
- Configure the GTR 8000 Conventional Base Radio using Configuration Service Software (CSS)
- Identify the different backplane connections on the GTR 8000 Conventional Base Radio
- Perform calibration and alignment adjustments for the GTR 8000 Conventional Base Radio
- Troubleshoot problems and identify/replace faulty modules in the GTR 8000 Conventional Base Radio

#### **REQUISITE KNOWLEDGE**

General RF Knowledge and Skills Basic Knowledge of Two-Way Radio systems

#### **PREREQUISITES**



#### **COURSE OVERVIEW**

This workshop covers the administrator and management functions in the ASTRO® 25 Domain Controller and how these functions affect both users and computers in the ASTRO® 25 system. Learning activities in this course focus on how to use the Domain Controllers to authenticate, administer, and authorize users and devices in the ASTRO® 25 System. Group Policies and Organizational Units, RADIUS, and DNS structure will be addressed during this course.

#### **TARGET AUDIENCE**

System Administrators, Technical System Administrators and System Technicians

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Understand the Domain Controller server platform
- Understand the DNS Hierarchy in the ASTRO® 25 system
- Implement RADIUS authentication in applicable devices in an ASTRO® 25 system.
- Use Active Directory to control users in the ASTRO® 25 system.
- Understand Group Policy objects and how they impact users in the ASTRO® 25 Domain.

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

AST1038 ASTRO® 25 IV&D System Overview

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

The purpose of this course is to provide the steps to operate and maintain a customer's IMW system within their Motorola system (ASTRO®, DIMETRA, LTE).

#### **TARGET AUDIENCE**

Professionals responsible for the operation and maintenance of a customer's IMW system within their Motorola systems (ASTRO®, DIMETRA, LTE).

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Describe IMW features.
- Perform installation of IMW.
- Configure an IMW system.
- · Identify the IMW tools to administer the system.
- · Perform routine administration.
- Perform troubleshooting.
- Understand system-specific considerations.

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

The ISSI 8000 / CSSI 8000 Feature Overview self-paced course describes the optional Inter-RF Subsystem Interface available in an ASTRO® 25 IV&D System. It presents a description of the feature, its benefits and components, call processing scenarios, and an overview of the installation process.

#### **TARGET AUDIENCE**

System Managers, Technical System Managers, System Technicians, Application Users

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Describe the ISSI 8000 / CSSI 8000 feature
- Describe the components of the ISSI 8000 / CSSI 8000 feature
- Describe the communication scenarios if this feature is enabled
- Follow the installation and configuration process if this feature is added to an ASTRO® system

#### **REQUISITE KNOWLEDGE**

Completion of the following courses:

- ACT100E Bridging the Knowledge Gap -Technicians
- AST1038 ASTRO® 25 IV&D System Overview

#### **PREREQUISITES**



#### **COURSE OVERVIEW**

The ASTRO® 25 IV&D Dynamic System Resilience (DSR) Overview is a self-study training course intended to provide a technical overview of DSR. The course describes how DSR adds a geographically separate backup for the Master Site to protect against a catastrophic failure.

#### **TARGET AUDIENCE**

System Administrators, System Technicians, Field Technicians

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Differentiate between a non-DSR Master Site and a DSR Master Site
- Describe the DSR components, operation and functionality of each of the following services:
  - Voice
  - Data
  - Network Management
  - Network Transport
  - IP Services

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

AST1038 ASTRO® 25 IV&D System Overview

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

This web based course describes the functionality and the hardware and software associated with the Enhanced Telephone Interconnect feature in the ASTRO® 25 IV&D System.

#### **TARGET AUDIENCE**

System Technicians, System Administrators

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Identify the function and major components for the Enhanced Telephone Interconnect feature
- Define the operation of the Enhanced Telephone Interconnect feature within the system
- Configure the Enhanced Telephone Interconnect equipment
- Troubleshoot the Enhanced Telephone Interconnect equipment

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

- ACT100E or ACT101E Bridging the Knowledge Gap for ASTRO® 25
- NST762 Networking Essentials in Communication Equipment

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

This web based course describes the functionality and the hardware and software associated CNI Network Security in the ASTRO® 25 IV&D System.

#### **TARGET AUDIENCE**

System Administrators, System Technicians, Field Technicians

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Define network security and its functions
- List the network security components of an ASTRO® 25 IV&D system
- Define the functions, components and operation of the Core Server Management Server (CSMS)
- Identify the functions, components and operation of the Interface Barrier (NIB)
- Identify the functions, components and operation of the border router and the peripheral network router

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

- ACT100E or ACT101E Bridging the Knowledge Gap for ASTRO® 25
- NST762 Networking Essentials in Communication Fouriment
- NWT003 ASTRO® 25 Systems Applied Networking

#### **PREREQUISITES**



#### **COURSE OVERVIEW**

Information Assurance (IA) refers to securing radio network access, protecting the privacy of network traffic using encryption, and assuring the integrity of data sent through the radio network or stored in the radio network. IA procedures and protocols offer FIPS-compliant techniques designed to harden the network. In this workshop, IA features are applied to network transport equipment by configuring switches, routers, and firewalls in the classroom. Site level, and zone core IA features are illustrated on the customer system or, by remotely accessing the Motorola Solutions ASTRO® 25 system.

#### **TARGET AUDIENCE**

This course is intended to those who need to learn the characteristics and capabilities of ASTRO® 25 Systems using Information Assurance Features - Technicians and Administrators who need to maintain or administer Information Assurance-enabled ASTRO® 25 Systems.

#### **COURSE OBJECTIVES**

After completing this course you should be able to:

- Identify and describe the various Information Assurance (IA) features available in the ASTRO® 25 IVD network.
- Identify the system locations and scope of protection offered by IA features.
- Harden ASTRO® 25 networks using Information Assurance (IA) features.
- Configure and restore IA features on ASTRO® switches and routers.
- Configure site level IA features using the CSS or LINC
- Manage zone core level IA features.
- Manage and check the configuration of firewalls in the ASTRO® 25 network.

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

- NWT003 ASTRO® 25 Applied Networking
- AST4103 ASTRO® 25 IV&D System Core Workshop

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

The purpose of this training is to provide an introduction to the Key Variable Loader 5000. The course covers procedures which help participants familiarize themselves with the device and guide them through its configuration process. Participants will learn about features of KVL 5000, managing of encryption keys, loading keys into target device, configuring target devices using KVL 5000, sharing keys between KVLs, using KVL in an OTAR system, and managing log records.

#### **TARGET AUDIENCE**

Technical Support Staff responsible for managing secure devices.

#### **COURSE OBJECTIVES**

At the end of this course, you will be able to:

- Perform initial configuration of the KVL 5000
- Manage encryption keys in the KVL 5000
- · Load keys and key groups into target devices
- View or remove keys from target devices
- Share keys between KVLs
- Configure and use the KVL 5000 in an OTAR system
- Manage key records

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**

None

# ASTRO® 25 CUSTOMER ENTERPRISE NETWORK WORKSHOP 3 DAYS AST0072

#### **COURSE OVERVIEW**

This course describes the Customer Network Interface (CNI) between the Motorola ASTRO® 25 Radio Network Infrastructure (RNI) and certified Customer Enterprise Network (CEN) Architectures and discusses the protocols and infrastructure components that support the RNI-DMZ CEN and the Control Room CEN.

#### **TARGET AUDIENCE**

This course is intended to those who need to learn the characteristics and capabilities of ASTRO® 25 Customer Enterprise Networks - Technicians and Administrators who need to maintain or administer Customer Enterprise Networks within ASTRO® 25 Systems.

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Discuss ASTRO® 25 certified architectures used to support the interface between the Radio Network Infrastructure and the Customer Enterprise Network.
- Understand how to administer and configure FortiGate firewall objects and policies to support the CNI.
- Discuss NAT and how Network Address Translation is used to support the CNI.
- Understand Layer 2 and Layer 3 network protocols used to support the CNI.

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**



#### **COURSE OVERVIEW**

The MOSCAD Network Fault Management (NFM) course covers the programming, maintenance and operation of the:

- Site Device Manager Unit (SDM)3000 Remote Terminal Unit (RTU)
- SDM3000 Network Translator (SNT)
- IP Gateway
- Graphic Master Computer (GMC)

The course focuses on a detailed discussion of the different types of Network Fault Management systems, SDM3000 RTU hardware, hands-on activities with programming the RTUs, Attach Site Builder Applications for Tag Generation, Generating Tags and Files, navigating with the web browser features and the Graphic Master Computer.

#### **TARGET AUDIENCE**

System Managers, Service Technicians, Motorola Service Center, End Users

#### **COURSE OBJECTIVES**

After completing this course, the participant will be able to:

- Install NFM SDM3000 builder software on students laptops
- · Configure alarm points using SDM3000 builder
- Generate Tags and Files to import alarm tags
- Navigating and acknowledging alarms at the Graphic Master Computer
- Utilize the web browser features to view and configure the system
- Create Custom Tabs
- Create Custom Maps

#### **REQUISITE KNOWLEDGE**

- A basic understanding of Windows navigation
- Laptop computer with Windows XP
- Windows program files must be on the "C" directory

#### **PREREQUISITES**

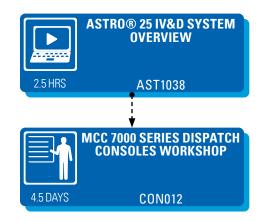
## **CONSOLE COURSES**

ASTRO® 25 IV&D SYSTEM OVERVIEW (AST1038)	40
ASTRO® 25 IV&D DOMAIN CONTROLLER ADMINISTRATION (AST2015)	40
MCC 7000 SERIES DISPATCH CONSOLES WORKSHOP (CON012)	40
MCD 5000 TECHNICAL WORKSHOP (RDS1022)	41



MCC 7000 SERIES DISPATCH CONSOLES WORKSHOP (CON012) FOCUSES ON THE CONSOLES APPLICATION IN AN M- OR L-CORE SYSTEM.

#### **CONSOLES TECHNICAL TRAINING CURRICULUM**



#### **CURRICULUM COMPLETE**

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PARTICIPANT CAN MAINTAIN A MCC 7000 DISPATCH CONSOLE SITE INCLUDING: CONSOLE PC, VPM, CC GW'S AND AUX I/O SERVERS

\*PARTICIPANT PERFORMS TROUBLESHOOTING AND REPLACEMENT OF SITE DEVICES DURING COURSE.

#### **OPTIONAL CONSOLE TRAINING**









#### MCC 7000 SERIES DISPATCH CONSOLES WORKSHOP 45 DAYS **CON012**

#### **COURSE OVERVIEW**

The ASTRO® 25 IV&D System Overview course will provide participants with knowledge and understanding of the ASTRO® 25 IV&D system. This course will address M, L and K Core systems. System architecture, components and features will be explained. In addition, RF and console sites and their architecture, features and components will be discussed. Finally, call processing for voice and mobile data applications will be covered, and an introduction to applications available in the ASTRO® 25 system will be provided.

#### **TARGET AUDIENCE**

Core Technicians, Site Technicians, Console Technicians, Core Managers.

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Understand the general architecture of an ASTRO® 25 IV&D Radio System
- Understand key features of available in the ASTRO® 25 IV&D Radio System
- Understand the components of the ASTRO® 25 Zone Core
- Understand site components in the ASTRO® 25 system
- Understand the features, capabilities and components of the MCC7000 series dispatch consoles
- Understand concepts of Mobility and Call Processing in the ASTRO® 25
- Understand the applications for managing the ASTRO® 25 system

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**

None

#### **COURSE OVERVIEW**

This workshop covers the administrator and management functions in the ASTRO® 25 Domain Controller and how these functions affect both users and computers in the ASTRO® 25 system. Learning activities in this course focus on how to use the Domain Controllers to authenticate, administer, and authorize users and devices in the ASTRO® 25 System. Group Policies and Organizational Units, RADIUS, and DNS structure will be addressed during this course.

#### **TARGET AUDIENCE**

System Administrators, Technical System Administrators and System Technicians

#### **COURSE OBJECTIVES**

After completing this course, the student will be able

- Understand the Domain Controller server platform
- Understand the DNS Hierarchy in the ASTRO® 25
- Implement RADIUS authentication in applicable devices in an ASTRO® 25 system.
- · Use Active Directory to control users in the ASTRO® 25 system.
- Understand Group Policy objects and how they impact users in the ASTRO® 25 Domain.

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

AST1038 ASTRO® 25 IV&D System Overview

#### **PREREQUISITES**

None

#### **COURSE OVERVIEW**

This course familiarizes participants in installation, configuration, management and repair of MCC 7000 Series Dispatch Consoles, Archiving Interface Servers, AUX I/O servers, and Conventional Channel Gateways. The focus is on a detailed discussion of console hardware and hands-on activities with the installation and configuration of the MCC 7000 Series Dispatch Consoles.

#### **TARGET AUDIENCE**

System Administrators, Console Technicians

#### **COURSE OBJECTIVES**

After completing this course, the participant will be able to:

- Understand key physical and functional characteristics of MCC 7000 Series Dispatch
- · Understand physical installation requirements of MCC 7000 Series Dispatch Consoles.
- Perform tasks necessary to install MCC 7000 Series Dispatch Consoles components.
- Perform configuration steps for MCC 7000 Series Dispatch Consoles components.
- Understand available maintenance tools and indicators in MCC 7000 Series Dispatch Consoles.
- Perform routine maintenance activities in MCC 7000 Series Dispatch Consoles components.
- Troubleshoot MCC 7000 Series Dispatch Consoles components to the Motorola Solutions recommended service level.
- Perform tasks necessary to provision users for MCC 7000 Series Dispatch Consoles.
- Configure the MCC 7000 Series Dispatch Consoles interface
- Perform required administrative activities for MCC 7000 Series Dispatch Consoles.

#### REQUISITE KNOWLEDGE

Completion of the following course(s) or equivalent experience:

- ACT100E or ACT101E Bridging the Knowledge Gap
- NST762 Networking Essentials in Communication
- NWT003 ASTRO® 25 Systems Applied Networking

#### **PREREQUISITES**

AST1038 ASTRO® 25 IV&D System Overview



#### **COURSE OVERVIEW**

This workshop supports those that install, configure, or support the MCD 5000 Deskset. This three day training course will cover installation procedures for the MCD5000 Deskset, Radio Gateway Unit (RGU), and connectivity to different station types. Configuration and programming of the MCD5000 and its supporting equipment will be covered through discussion and hands- on lab activities. Troubleshooting and maintenance techniques will be addressed to the Motorola Solutions recommended service level.

#### **TARGET AUDIENCE**

MCD 5000 Technicians

#### **COURSE OBJECTIVES**

By the end of the course, you will be able to:

- Identify the MCD 5000 System components and functions.
- Install MCD 5000 Deskset.
- Install Radio Gateway Units.
- Configure MCD 5000 subcomponents.
- Troubleshoot the MCD 5000 System to Motorola Solutions recommended service levels.

#### **REQUISITE KNOWLEDGE**

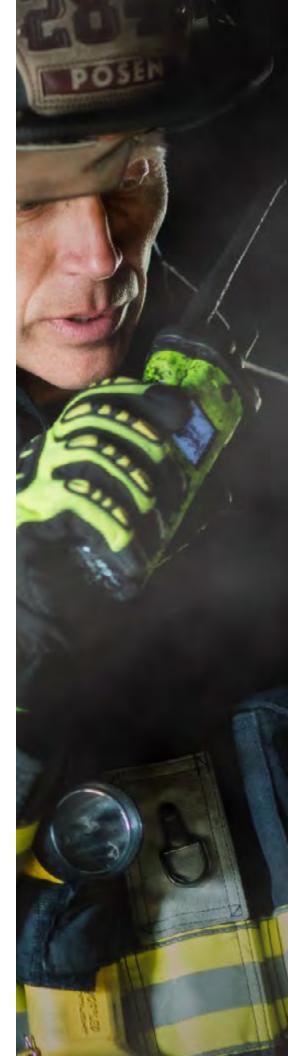
Completion of the following course(s) or equivalent experience:

NST021 Communication Systems Concepts

#### **PREREQUISITES**

# APX<sup>TM</sup> SUBSCRIBER COURSES

<b>APX™ CPS PROGRAMMING AND TEMPLATE BUILDING</b> (APX7001V)	43
APX™ TECHNICAL SUBSCRIBER ACADEMY (APX010)	43
APX™ RADIO MANAGEMENT WORKSHOP (RDS2017)	43
APX™ RADIO MANAGEMENT OVERVIEW (AST2003)	44





# APX™ TECHNICAL SUBSCRIBER ACADEMY 4.5 DAYS APX010



#### **COURSE OVERVIEW**

The APX CPS Programming and Template Building course provides communications management personnel and technicians with the knowledge and training necessary to build templates and program the APX family of radios in the most efficient way possible. Supplemental videos for this VILT course can be seen by enrolling in RDS1018 and RDS1019 in the LXP

#### **TARGET AUDIENCE**

Radio Technicians, System Managers

#### **COURSE OBJECTIVES**

By the end of the course, you will be able to:

- Build the APX family of programming templates using the APX CPS programming Software
- Program the specific parameters related to the various system types in which the subscriber unit will operate: Conventional, Single Site trunking, Simulcast, SmartZone or ASTRO® 25 IV&D TDMA and ASTRO® 25 IV&D x2.
- Demonstrate knowledge of the APX CPS navigation, tools, options and features that make efficient programming of the radio possible.
- Demonstrate a complete understanding of the various APX CPS programming efficiency tools, such as: Cloning, drag and drop, Codeplug Comparison tool, radio Flashing, Advance System Key Administrator, Codeplug Merging and many others.

#### **REQUISITE KNOWLEDGE**

Knowledge of the basic features and options of twoway radios and the basic concepts of trunking.

#### **PREREQUISITES**

None

#### **COURSE OVERVIEW**

Participants will learn the capabilities, features, and functions of the APX family of radios as well as how to correctly complete performance checks, radio alignments, disassembly/reassembly, maintenance, and troubleshooting. This Academy will also focus on a Level 2 (block-level) theory of operation for the APX family of radios and provide a review of APX CPS and Radio Management programming. In addition to the lecture, large amounts of hands on with scenario-based lab work will be used to reinforce knowledge transfer.

#### **TARGET AUDIENCE**

This course is intended for who would like to get familiar with the features, operation principles, troubleshooting steps and disassembly and reassembly of the APX family of radios.

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Distinguish between the features and specifications of APX Portable and Mobile radios
- Verify the correct operation of the various radios within the APX family of subscribers by completing Performance Checks and Alignment procedures
- Disassemble and reassemble APX radios using the documented procedures
- Maintain and troubleshoot radios within the APX family of subscribers

#### **REQUISITE KNOWLEDGE**

Completion of the following courses or equivalent experience:

- NST021 Communication Systems Concepts
- APX7001V APX CPS Programming and Template Building Overview

#### **PREREQUISITES**

None

#### **COURSE OVERVIEW**

Participants will learn the capabilities, features, and functions of the APX Radio Management Suite. This course covers an APX CPS overview, APX Radio Management Overview, Basic Networking Primer, ASTRO® 25/CEN Networking and UNS Overview, and APX Radio Management Installation, Configuration, and Operations.

In addition, the course contains labs that focus on installation, configuration, and operation using both wired and POP25 updates to APX Subscriber radios in both a LAN and WAN environment.

#### **TARGET AUDIENCE**

Radio Technicians, System Managers, Radio Programmers

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Describe the APX Radio Management Suite operations and required software and hardware components
- Describe all deployment options for APX Radio Management Suite
- Configure a basic APX Radio Management system using a single PC, multiple PCs on a LAN, and multiple PCs on a WAN.
- Troubleshoot common APX Radio Management installation, configuration, and operation issues
- Use Best Practices to implement and optimize Radio Management Performance.

#### **REQUISITE KNOWLEDGE**

Completion of the following courses or equivalent experience:

 APX7001V APX CPS Programming and Template Building Overview

#### **PREREQUISITES**



#### **COURSE OVERVIEW**

This course provides an overview of the features and functions of the APX TM series Radio Management software. Participants will learn what the Radio Management software is designed to do, and will also learn how to use it to program large and small groups of subscribers portfolio of systems.

#### **TARGET AUDIENCE**

Technicians and System Managers needing an understanding of the basics of the Radio Management application as well as database and fleet management.

#### **COURSE OBJECTIVES**

By the end of the course, you will be able to:

- Identify the solution that Radio Management provides
- Differentiate between All-in-One PC needs and Distributed Use needs regarding Radio Management
- Locate the APX Radio Management
- Navigate the APX Radio Management screens
- · Populate the database
- Schedule a Read job
- Manage multiple APX radios simultaneously
- Create, modify, and select programming templates
- · Schedule a Write job
- Conduct a search
- Search, sort, and group radios
- · Sort and manage information in the Table view
- · Identify the function of the Job view

#### **REQUISITE KNOWLEDGE**

None

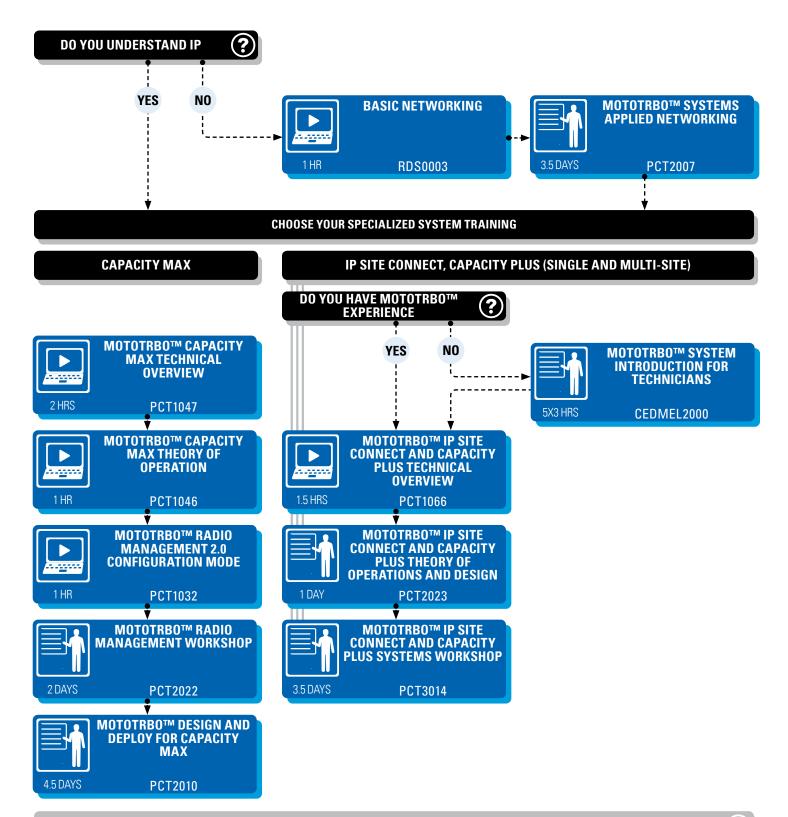
#### **PREREQUISITES**

# MOTOTRBO™ COURSES

MOTOTRBO™ SYSTEM INTRODUCTION FOR TECHNICIANS (CEDMEL2000)	48
MOTOTRBO™ SYSTEMS APPLIED NETWORKING (PCT2007)	48
MOTOTRBO™ RADIO MANAGEMENT 2.0 TEMPLATE MODE (PCT1026)	48
MOTOTRBO™ RADIO MANAGEMENT 2.0 CONFIGURATION MODE (PCT1032)	49
MOTOTRBO™ RADIO MANAGEMENT WORKSHOP (PCT2022)	49
MOTOTRBO™ CPS 2.0 PROGRAMMING (PCT0115)	49
MOTOTRBO™ NITRO SLN 1000 OVERVIEW (PCT0118)	50
MOTOTRBO™ SUBSCRIBER AND REPEATER TECHNICAL SERVICE ACADEMY (TBO300)	50
MOTOTRBO™ CAPACITY MAX TECHNICAL OVERVIEW (PCT1047)	50
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MOTOTRBO™ CAPACITY MAX DESIGN AND DEPLOY (PCT2010)	51
MOTOTRBO™ IP SITE CONNECT AND CAPACITY PLUS TECHNICAL OVERVIEW (PCT1066)	51
MOTOTRBO™ IP SITE CONNECT AND CAPACITY PLUS THEORY OF OPERATIONS AND DESIGN (PCT2023)	52
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#### MOTOTRBO™ TECHNICAL TRAINING CURRICULUM

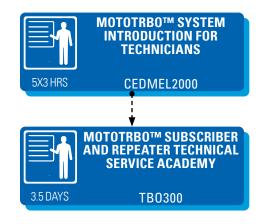


#### **CURRICULUM COMPLETE**

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PARTICIPANT SHOULD BE ABLE TO DESCRIBE THE KEY CHARACTERISTICS OF THE SYSTEM, DESCRIBE THE KEY CONFIGURATION ITEMS IN BOTH SUBSCRIBER AND REPEATERS, PROGRAM EFFECTIVE REPEATER AND SUBSCRIBER CODEPLUG TEMPLATES FOR THE SYSTEM, AND DESCRIBE THE APPLICABLE IP NETWORKING REQUIREMENTS WHEN DESIGNING A SYSTEM.

### MOTOTRBO™ TECHNICAL TRAINING CURRICULUM FOR SUBSCRIBER/REPEATER MAINTENANCE TECHNICIAN



#### **CURRICULUM COMPLETE**



PARTICIPANT WILL LEARN THE COMMON MOTOTRBO™ FEATURES AND CAPABILITIES TO DESIGN AND DEPLOY MOTOTRBO™ SYSTEMS. PARTICIPANT SHOULD BE ABLE TO COMPLETE PERFORMANCE CHECKS, RADIO ALIGNMENTS, DISASSEMBLY/REASSEMBLY, MAINTENANCE, AND TROUBLESHOOTING OF VARIOUS MOTOTRBO™ RADIO TYPES.



#### **COURSE OVERVIEW**

This is an introductory course to the MOTOTRBO system theory of operation, key components and topologies. MOTOTRBO System Introduction for Technicians provides all the basic information about common MOTOTRBO features and capabilities, along with system design and deploy principles. Upon successfully completing this course, individuals should be ready to take the more advanced Design and Deploy courses for IP Site Connect, Capacity Plus (Multi-Site and Single Site), Capacity Max and/ or Connect Plus.

#### **TARGET AUDIENCE**

Professionals responsible for selling, designing, configuring, deploying, or maintaining MOTOTRBO Digital Radio Systems.

#### **COURSE OBJECTIVES**

Upon completion of this course, you will be able to:

- Correctly categorize the different components available to build your MOTOTRBO system.
- Accurately explain the functional technology that MOTOTRBO systems employ
- Propose the MOTOTRBO topology that best fits the user requirements.
- Correctly describe MOTOTRBO's digital and analog features.
- Analyze the various data applications' capabilities and everyday uses within the MOTOTRBO systems.
- Refer to system and channel capacity considerations during system planning.
- Refer to MOTOTRBO IP network design considerations during system planning.
- Design a fleetmap in accordance with organizational requirements and resources.
- Select the right MOTOTRBO tool for your needs.
- Successfully purchase, register, and activate premium radio features.

#### **REQUISITE KNOWLEDGE**

Completion of the following optional courses or equivalent knowledge:

- RDS0003 Basic Networking
- RDS0002 Basic RF
- RDS0004 Basic Radio
- AAE1402 Professional and Commercial Radios (PCR) Portfolio Overview

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

The MOTOTRBO™ Systems Applied Networking provides technicians with the necessary information required for understanding the typical networking requirements for implementing a variety or MOTOTRBO™ solutions. The course includes familiarization/review of basic networking concepts and MOTOTRBO™-specific networking requirements. This course will focus on specific configurations for IP Site Connect, Linked Capacity Plus, and Connect Plus trunking systems.

#### **TARGET AUDIENCE**

Technical System Managers and Technicians

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Recall Basic Networking Concepts
- Identify recommended network components for MOTOTRBO™ systems
- Define LAN/WAN topologies for MOTOTRBO™ systems
- Perform backup, restore and recovery of recommended network components
- Identify network security concepts for MOTOTRBO™ systems

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

 NST762 Networking Essentials in Motorola Communication Systems

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

This course is an introduction to MOTOTRBO's Radio Management (RM) 2.0 Template Mode software. You will learn how to install and use the enhancements of RM 2.0 Template Mode to program your fleet of radios.

#### **TARGET AUDIENCE**

This training is intended for individuals who are interested in learning MOTOTRBO's Radio Management (RM) 2.0 Template Mode software.

#### **COURSE OBJECTIVES**

Upon completion of this training, you will be able to:

- Describe MOTOTRBO™ Radio Management, its capabilities and functions.
- Set up Radio Management Template Mode.
- Manage your fleet using RM Template Mode.
- Manage the following functions:
  - Firmware
  - Language Packs
  - Voice Announcements
  - Text To Speech Packs
  - OTAP, Symmetric, RAS, & Privacy Keys
- Purchase and enable radio features using License Management.
- · Create a group and assign radios.
- Sort groups.
- · Search records.

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**



#### **COURSE OVERVIEW**

This self-paced course is a basic tutorial of Radio Management (RM) 2.0 Configuration Mode. A set of short videos present installation and deployment of RM components, explain the concepts of sets and configurations, and demonstrate the user how to navigate through RM Client views and functionalities. The course also covers migration from template to configuration mode, backup and restores procedures, as well as user and machine authorization.

#### **TARGET AUDIENCE**

Professionals responsible for configuring, deploying, or maintaining MOTOTRBO™ radios and repeaters.

#### **COURSE OBJECTIVES**

By the end of the course, you will be able to:

- Explain the purpose of that Radio Management Configuration (RM) Mode.
- Explain the concept of sets and configurations.
- Set up Radio Management 2.0 for the first time.
- Name and navigate through major RM Client views
- Perform basic RM Configuration Client operations: populate and manage radio database, edit sets and configurations, etc.
- Perform Server Utility operations.

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

The MOTOTRBO™ Radio Management 2.0 Workshop course provides technicians with the necessary information and practice to use the MOTOTRBO™ Radio Management 2.0 programming tool effectively.

#### **TARGET AUDIENCE**

System Managers and Technicians

#### **COURSE OBJECTIVES**

By the end of the course, you will be able to:

- Deploy and use RM 2.0 in a variety of real-world scenarios.
- Create and maintain configurations for basic MOTOTRBO™ Configurations (Connect Plus and Capacity Max excluded).
- Utilize Wi-Fi programming within RM 2.0.
- Use the RM Import and Export feature for database population.
- Convert existing radio templates and codeplugs to RM 2.0 Configurations.
- License and activate Radio and Application features.
- · Use advanced features such as Data Mining.
- Use RM 2.0 to ease mass-deployments of subscribers.

#### **REQUISITE KNOWLEDGE**

Networking Essentials or Network + Certification.

 A high-level working knowledge of IP networking is important.

#### **PREREQUISITES**

PCT1032 MOTOTRBO™ Radio Management 2.0 Configuration Mode



#### **COURSE OVERVIEW**

This course is an introduction to MOTOTRBO™ Customer Programming Software (CPS) 2.0. You will learn how to install and use CPS 2.0 to program your equipment.

#### **TARGET AUDIENCE**

Communication System Technicians, Technical Support Personnel, Service Technicians and Radio Programmers.

#### **COURSE OBJECTIVES**

By the end of the course, you will be able to:

- Explain the purpose of CPS 2.0.
- · Describe the key workflows of CPS 2.0.
- Update a codeplug using CPS 2.0 for specific system types.
- Demonstrate a good level of knowledge for the processes of managing licenses in CPS 2.0.

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**



#### **COURSE OVERVIEW**

This course will provide information and an overview of the MOTOTRBO Nitro SLN 1000 Portable 2 way Radio. Basic Operations and warranty information will also be covered.

#### **TARGET AUDIENCE**

This course is intended for users that would like to learn about the MOTOTRBO Nitro SLN 1000 Portable 2 way Radio.

#### **COURSE OBJECTIVES**

After completing this training course you will be able to:

- Identify the SLN 1000 Radio
- Identify radio controls of the SLN1000 radio.
- Identify Status Indicators and what they represent
- Identify different types of call, which of them to use in a given situation, and how to make them quickly and easily.
- Identify the features of the radio and how to use them
- Understand the warranty of the radio

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**

#### MOTOTRBO™ SUBSCRIBER AND REPEATER TECHNICAL **SERVICE ACADEMY** 3.5 DAYS TB0300

#### **COURSE OVERVIEW**

Participants will learn the capabilities, features and functions of the MOTOTRBO™ family of radios and repeaters as well as how to correctly complete performance checks, radio alignments, disassembly/ reassembly, maintenance, and troubleshooting. This Academy will also focus on the detailed theory of operation. In addition to lecture, large amounts of hands on, scenario based lab work will be used to reinforce knowledge transfer. This Academy will cover in detail different models within the MOTOTRBO™ family of radios and repeaters.

#### **TARGET AUDIENCE**

Radio Technicians

#### **COURSE OBJECTIVES**

After completing this course, the student will be able

- · Distinguish between the features and specifications of the MOTOTRBO™ portable and mobile radios and repeaters
- Verify the correct operations of the MOTOTRBO™ radios and repeaters by completing Performance Checks and Alignment procedures
- Maintain and troubleshoot MOTOTRBO™ radios and repeaters
- Disassemble and reassemble the radios using the documented procedures

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

 CEDMEL2000 Introduction to MOTOTRBO™ Systems for Technicians

#### **PREREQUISITES**

None

#### MOTOTRBO™ CAPACITY **MAX TECHNICAL OVERVIEW** ...... 2 HRS PCT1047

#### **COURSE OVERVIEW**

This self-study course is designed to help you learn the fundamentals of Capacity Max.

Whether you have a sales or technical background, this training will give you the information that you need to gain a basic understanding of Capacity Max. Begin by exploring the DMR standard and Capacity Max's positioning within the MOTOTRBO™ portfolio of systems.

Learn about the different hardware and software components that make up a Capacity Max system and gain an understanding of its logical and physical topology. Features, redundancy, design tools and warranty will also be addressed.

#### TARGET AUDIENCE

Professionals responsible for selling, designing, configuring, deploying, or maintaining MOTOTRBO™ radio systems.

#### **COURSE OBJECTIVES**

By the end of the course, you will be able to:

- Explain Digital Mobile Radio (DMR)
- Describe a basic Capacity Max system and where it fits in the MOTOTRBO™ Portfolio
- Describe the Capacity Max's system physical and logical topologies
- · List the minimum hardware and software requirements for a Capacity Max system
- · Distinguish the three different types of Capacity Max Operating Modes
- Identify the different features and license types available for a Capacity Max system

#### **REQUISITE KNOWLEDGE**

Basic Radio knowledge

#### **PREREQUISITES**



#### **COURSE OVERVIEW**

This foundational self-study course is designed to help you understand the theory of how a Capacity Max system functions. It describes the life cycle of a call, which includes: call initiation, call queuing, call grant or rejection, call transmission(s), and call termination. This knowledge is important for system troubleshooting and maintenance purposes.

#### **TARGET AUDIENCE**

Professionals responsible for selling, designing, configuring, deploying, or maintaining MOTOTRBO™ radio systems.

#### **COURSE OBJECTIVES**

Upon completion of this course, you will be able to describe and explain the functions of:

- Control Channel
- Roaming
- Radio Registration
- Call Request
- Call Setup
- Busy Queue
- Channel Allocation
- Call Termination

#### **REQUISITE KNOWLEDGE**

Basic Radio knowledge

#### **PREREQUISITES**

PCT1047 MOTOTRBO™ Capacity Max Technical Overview



#### **COURSE OVERVIEW**

MOTOTRBO™ Capacity Max Design and Deploy begins by covering the design process for a Capacity Max Radio system. Participants will have the opportunity to practice designing and deploying a small scale, 2 Site/3 Channel, Capacity Max system in a safe classroom environment. This course will also cover how to configure Capacity Max using Radio Management 2.0 Configuration Mode.

#### **TARGET AUDIENCE**

This training is intended for professionals responsible for designing, configuring, or deploying MOTOTRBO™ radio systems.

#### **COURSE OBJECTIVES**

Upon completion of this course, you will be able to:

- Design a simple a 1-System 2 Site/3 Channel Capacity Max system
- Calculate Capacity Max capacity and bandwidth using a Case Scenario and System Design tools.
- Using Radio Management Configuration Mode, configure your radios and infrastructure.
- Deploy a 1-System 2 Site/3 Channel Capacity Max system.
- Using System Advisor, learn the fundamentals of troubleshooting and -maintaining a Capacity Max system.
- Execute Radio Management database backup and restore
- Describe how to optimize a Capacity Max system.

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

- Understanding IP Network Addressing.
- Knowledge of RF Propagation modeling tools

#### **PREREQUISITES**

- PCT1032 MOTOTRBO™ Radio Management 2.0 Configuration Mode
- PCT1046 MOTOTRBO<sup>™</sup> Capacity Max Theory of Operation
- PCT1047 MOTOTRBO™ Capacity Max Technical Overview



MOTOTRBO™ IP SITE CONNECT AND CAPACITY PLUS TECHNICAL OVERVIEW

1.5 HRS **PCT1066** 

#### **COURSE OVERVIEW**

This course is designed to help you understand the basics of a MOTOTRBO™ IP Site Connect and a MOTOTRBO™ Capacity Plus system. We'll begin by exploring their capabilities, features and positioning within the MOTOTRBO™ system solutions. You will also learn about the different system components and their general topology. The course will also review available MOTOTRBO™ services packages.

#### **TARGET AUDIENCE**

Professionals responsible for selling, designing, configuring, deploying, or maintaining MOTOTRBO™ radio systems.

#### **COURSE OBJECTIVES**

By the end of the course, you will be able to:

- Describe a MOTOTRBO™ IP Site Connect and Capacity Plus system.
- Explain the capabilities of the MOTOTRBO™ IP Site Connect and Capacity Plus system.
- Identify the MOTOTRBO™ IP Site Connect and Capacity Plus system components.
- Identify a MOTOTRBO™ IP Site Connect and Capacity Plus topology.
- Explain the difference in service plans between these systems.

#### **REQUISITE KNOWLEDGE**

Completion of the following course(s) or equivalent experience:

- Basic Radio knowledge
- CEDMEL2000 MOTOTRBO™ Systems Introduction for Technicians

#### **PREREQUISITES**





#### **COURSE OVERVIEW**

This course is designed to help you gain a solid foundation and understanding of the theory behind how an IPSC and Capacity Plus system functions. It describes the life cycle of a call, repeater arbitration and Motorola's proprietary Enhanced Channel Access (ECA) feature. In addition, you will learn about the different IPSC and Capacity Plus system design options, fleetmapping and the MOTORBO System Design Tool.

#### **TARGET AUDIENCE**

Professionals responsible for designing and deploying MOTOTRBO™ radio systems.

#### **COURSE OBJECTIVES**

After completing this course, the student will be able

- · Explain the call processing methods.
- Define repeater arbitration, Enhanced Channel Access (ECA) and All Start.
- List the considerations that must be taken into account when designing a MOTOTRBO™ IP Site Connect, Capacity Plus Single-Site or Capacity Plus Multi-Site system.
- Use the MOTOTRBO™ System Design Tool to size the system.
- Explain the purpose of Fleetmapping, how to conduct a fleetmap and its importance in system design.
- Illustrate possible system deployment topologies based on options selected.
- Describe the roaming process which helps to optimize User coverage.
- Describe Data capabilities.
- Understand the purpose and intent of voting repeaters and receivers.

#### **REQUISITE KNOWLEDGE**

- Basic Radio knowledge
- CEDMEL2000 MOTOTRBO™ Systems Introduction for Technicians
- PCT1066 MOTOTRBO™ IP Site Connect and Capacity Plus Technical Overview

#### **PREREQUISITES**

None

#### **COURSE OVERVIEW**

This course allows the participant to acquire in-depth hands-on experience in planning, configuring, and deploying the following MOTOTRBO™ systems: Digital Conventional, IP Site Connect, Capacity Plus Single and Multi-Site. Under the Instructor's guidance, participants will have the opportunity to practise designing and deploying the systems in a safe classroom environment. The course also provides information on the fleetmapping considerations together with exercises for each system type.

#### **TARGET AUDIENCE**

Professionals responsible for deploying MOTOTRBO™ radio systems.

#### **COURSE OBJECTIVES**

Upon completion of this course, the participant will be able to:

- Describe the MOTOTRBO™ IP Site Connect and Capacity Plus (Single and Multi-Site) systems, their capabilities, system components, and data application.
- Describe the MOTOTRBO™ IP Site Connect and Capacity Plus (Single and Multi-Site) theory of operation.
- Describe the available MOTOTRBO™ IP Site Connect and Capacity Plus (Single and Multi-Site) topologies.
- Take the steps needed to configure IP Site Connect and Capacity Plus (Single and Multi-Site) systems using MOTOTRBO™ CPS to program the subscribers and repeaters.

#### **REQUISITE KNOWLEDGE**

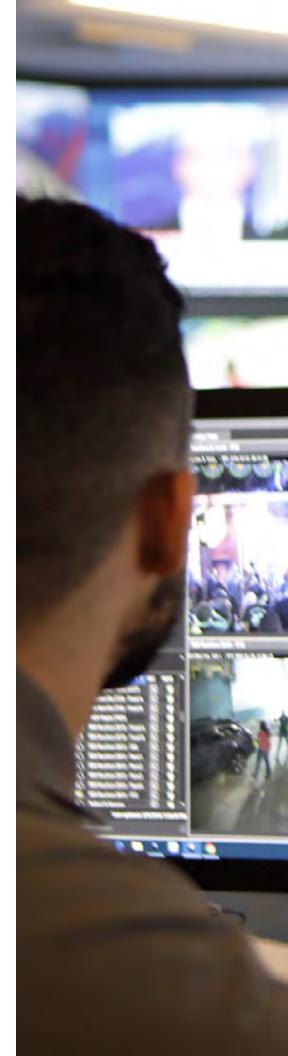
Basic Radio knowledge

#### **PREREQUISITES**

- CEDMEL2000 MOTOTRBO™ System Introduction for Technicians
- PCT1066 MOTOTRBO™ IP Site Connect and Capacity Plus Technical Overview
- PCT2023 MOTOTRBO™ IP Site Connect and Capacity Plus Theory of Operations and Design

# SOFTWARE & APPLICATIONS

WAVE™ CERTIFIED INTEGRATION ENGINEER (AST3001)	54
WAVE™ ASTRO® 25 INTEGRATION WORKSHOP (AST2039)	54
INTELLIGENT MIDDLEWARE 5.2 OPERATION AND ADMINISTRATION (RDS2025)	54





#### **COURSE OVERVIEW**

The WAVE™ Certified Integration Engineer course provides instruction in designing, integrating, and troubleshooting WAVE™ systems. It also provides the groundwork for a basic understanding of how WAVE™ delivers a Radio-over-IP solution. The training scope covers WAVE™ integration to MOTOTRBO™, ASTRO®, and DIMETRA systems.

#### **TARGET AUDIENCE**

Sales/Systems Engineers who will design and implement WAVE™ solutions.

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Understand and identify WAVE™ components.
- Install and configure the WAVE™ Management Server, Media Server, Proxy Server, Desktop Communicator, Advanced Desktop Communicator, and Mobile Communicators.
- Identify radio systems compatible with WAVE™ and list integration steps.
- Maintain and support a WAVE™ domain.

#### **REQUISITE KNOWLEDGE**

General knowledge of IP Networking, IP Telephony, Server-class Operating Systems.

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

This workshop describes the components and settings required to configure shared talkgroups between ASTRO® 25 and WAVE™ 5000 networks using ISSI 8000. Beginning with installed ASTRO® and WAVE™ networks, the course covers the specific information required to map ASTRO® talkgroups to WAVE™ standard channels. Shared talkgroup operation is verified using ASTRO® and WAVE™ applications and tools.

#### **TARGET AUDIENCE**

Technical Support staff who configure, maintain, and troubleshoot WAVE™-to-ASTRO® integrated networks.

#### **COURSE OBJECTIVES**

After completing this course, the student will be able to:

- Describe WAVE™ TM to ASTRO® 25 integration.
- Document IP address plans for ASTRO® 25, WAVE™, ISSI and Internet connections.
- List ASTRO® 25 components for integration.
- Configure and verify ASTRO® 25 settings for WAVE™ integration.
- Configure and verify ISGW and ISSI Firewall settings.
- Configure WAVE™ standard channels, Radio Svstem and WAVE™ Radio Gateway settings.
- · Verify and troubleshoot shared talkgroup operation.

#### **REQUISITE KNOWLEDGE**

Completion of the following courses or equivalent experience:

- AST3001 WAVE™ 5000 Certified Integration Engineer
- AST4103 ASTRO® 25 IV&D System Core Workshop

#### **PREREQUISITES**

None



#### **COURSE OVERVIEW**

The purpose of this course is to provide the steps to operate and maintain a customer's IMW system within their Motorola system (ASTRO®, DIMETRA, LTE).

#### **TARGET AUDIENCE**

Professionals responsible for the operation and maintenance of a customer's IMW system within their Motorola systems (ASTRO®, DIMETRA, LTE).

#### **COURSE OBJECTIVES**

By the end of the course, you will be able to:

- Describe IMW features.
- Configure an IMW system.
- Identify the IMW tools to administer the system.
- · Perform routine administration.
- Perform troubleshooting.
- Understand system-specific considerations.

#### **REQUISITE KNOWLEDGE**

None

#### **PREREQUISITES**



### **CONTACT US**

### VISIT OUR WORLDWIDE EDUCATION WEBSITE:

MOTOROLASOLUTIONS.COM/LEARNING

Our website is your portal to find help to meet your organizational training needs. Keep up to date with the latest version of this catalog, our training schedule, or simply use the Contact Us function for additional questions or assistance.



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# 10.3 00318 AMD 4 EXHIBIT B3-EXPERIENCE, QUALIFICATION AND SERVICES: EXHIBIT B-3-OTHER MISSION-CRITICAL OPERATIONS (WHITE PAPER)

# SERVICES FOR MISSION-CRITICAL OPERATIONS

MAXIMIZE THE VALUE OF YOUR TECHNOLOGY ECOSYSTEM

**WHITE PAPER** 

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# DEALING WITH COMPLEXITY IS A 24/7/365 MANDATE

Many traditional communications and mission-critical systems are transitioning from being hardware to software-centric, expanding the IT footprint far beyond where it was even a few years ago. In addition, public safety agencies have experienced a rapid infusion of new technologies such as body-worn cameras, new software platforms and video analytics.

Agencies are saddled with legacy, outdated systems and insufficient IT resources, including both staff and budget. 40% of an agency's computers may be over seven years old and running decades old software.<sup>1</sup>

Add it all up and agencies are struggling with increasing technology complexity, without the means to adequately manage it. The stakes for public safety organizations trying to keep up are only getting higher.

Natural disasters. Terrorism. Cyber attacks. In 2018 alone, there were 315 natural disasters globally that each caused billions of US dollars in damages.<sup>2</sup> In just one recent hurricane, Motorola Solutions tallied 500,000 system events in 48 hours from our customers' public safety systems that were in the path of the storm. In 2019, there were hundreds of mass shootings across the globe, with that number increasing at a rapid pace each year. Recent cyberattacks have held city governments' data hostage, costing them millions of dollars to get their systems up and running again. This is just a small sample of the threat environment public safety agencies must operate in.

When lives are at stake, you need to overcome these challenges and ensure the uninterrupted availability and peak effectiveness of mission-critical communication systems.

AGENCIES ARE SADDLED
WITH LEGACY, OUTDATED
SYSTEMS AND INSUFFICIENT
IT RESOURCES, INCLUDING
BOTH STAFF AND BUDGET.

# OVERCOME COMPLEXITY. ACCELERATE PERFORMANCE. MANAGE COSTS.

Complexity, performance, and cost. Any plan to ensure mission-critical performance must start with managing these three critical factors. To do so, you need a unified management platform across your entire public safety technology ecosystem including networks, radios, software applications and video intelligence.

#### **OVERCOME COMPLEXITY**

Today's mission-critical ecosystem is a set of sophisticated IT-interdependent technologies, including command center software, video cameras, two-way radios, site controllers, routers, LAN switches, servers, dispatch consoles and more. Each component has its own unique level of complexity and lifespan.

When this ecosystem is comprised of disjointed pieces with differing management needs, it creates inefficiencies, makes updating overly complex and introduces multiple points of failure. Gaining operational efficiency and increased visibility into an ever-evolving technology ecosystem requires an integrated approach to system management.

of complex technology implementations fail or are challenged.3

Disconnected systems and multiple touchpoints create inefficiencies and multiple points of failure.

#### **ACCELERATE PERFORMANCE**

For mission-critical public safety agencies tasked with saving lives, accelerating performance starts with ensuring system availability, resiliency and responsiveness. Any downtime is simply too great a risk to the public and agency personnel.

As public safety systems become more softwarecentric and IP-based, downtime can be caused by any number of issues, including cyberattacks, software bugs, manual configuration problems and outdated software. Add in the possibility of physical harm to systems from storms or attacks and an "always-on, always-secure system" becomes an increasingly difficult task.

of network outages are caused by natural disasters.4

Increasing number and intensity of natural disasters are putting stress on the network like never before.

#### **MANAGE COSTS**

Overcoming system complexity and availability are essential, requiring the right skill set and expertise. Developing the right capabilities also requires budget levels that many agencies are challenged to meet. Increasing cost pressure continues to put relentless pressure on existing resources.

The budget constraints are driving the need for a predictable cost model to support and sustain the technology ecosystem. Not to forget, that lowering the total cost of ownership continues to be one of the top priorities for agencies.

of city CIOs cite insufficient budgets and IT resources as a significant barrier to their objectives.<sup>5</sup>

Agencies are facing relentless pressure to do more with less.

Given these obstacles, what's the best path forward for you to ensure peak performance for your mission-critical technology ecosystem?

The answer is clear. Your agency needs access to end-to-end mission-critical capabilities and expertise, from technical support, to system monitoring and management services, to cybersecurity solutions that span the entire technology ecosystem including radios, software applications, video analytics and security. You may already have mission-critical bestin-class technologies. However, the real value of your investments can only be unlocked with the right combination of inhouse skills, managed and support services. Today, this combination of the right technology solution, paired with the right service delivery model, is the foundation of successful technology implementations.

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HIRING AN
EXTERNAL
SERVICE PROVIDER
CAN EMPOWER
YOUR TEAM
WITH HIGHLY
SPECIALIZED
TALENT,
INDUSTRYLEADING
PROCESSES,
ONGOING
TRAINING AND
CUTTING-EDGE
TOOLS

### PARTNER WITH A TRUSTED SERVICE PROVIDER

The potential benefits of pairing your mission-critical technology ecosystem with end-to-end services can only be achieved by selecting the right provider—one that can demonstrate the value of seamless orchestration of people, processes and tools to successfully deliver on these capabilities. While it's possible to institute the right processes, hire the right people and secure the right tools in-house at your agency, it can be highly challenging and costly.

Your agency is rightly focused on its core mission, not the detailed upkeep of IT and mission-critical systems. Hiring an external service provider can empower your team with highly specialized talent, industry-leading processes, ongoing training and cutting-edge tools. Plus, partnering with the right service provider can help reduce the total cost of ownership for your mission-critical systems. There are key factors to consider when selecting a service provider.

#### **DEEP MISSION-CRITICAL SKILLS AND EXPERIENCE**

Having domain expertise around traditional two-way radio systems is a baseline requirement for any service provider. That expertise should extend to managing change, cloud-based solutions, new machine-learning and artificial intelligence technologies, security, software and video solutions and most importantly successfully managing integration across all of these platforms. The service provider should be constantly investing in knowledge sharing, training and communication of best practices to ensure that their skill set stays sharp and is always relevant.

#### ALIGNMENT WITH INDUSTRY-LEADING ITIL FRAMEWORK

Like any other IT system, your mission-critical ecosystem requires adoption of an ITIL-based approach to service management that focuses on aligning mission-critical services with the needs of an organization and adopts an agile approach to change management. Leveraging the principles of the ITIL framework your service provider should follow detailed processes, procedures, tasks, and checklists that can be applied towards service design, service transition, service operations and continual service improvement.

#### **FLEXIBLE CONSUMPTION MODELS**

A one-size-fits-all approach simply doesn't work for today's agencies. A service provider must have deep expertise across all delivery models, including in-house, managed services, and cloud-based or hybrid as-a-service consumption models. They should structure that expertise to uniquely meet your specific business needs.

#### **VISIBILITY AND CONTROL**

Working with a service provider does not have to mean losing control or visibility. The right service provider will partner with you to define and execute service-level agreements (SLAs) that align with your business outcomes. These can range from response times to system availability and capacity. Any provider should always allow you to have granular visibility into your system health including networks, radios, software applications and security. Service providers can offer this access through a secure web-based portal, giving you an easy to access, end-to-end view of your system.

#### **AUTOMATION FOR SYSTEM MANAGEMENT**

A forward-looking service provider understands that it is important to transition from a break/fix methodology to a proactive approach that emphasizes problem prevention and continuous improvement. Investing in sophisticated automation and analytics technologies can make system and security management more predictive and prescriptive, driving faster and more efficient resolution of system issues.

#### CENTRALIZED DELIVERY COUPLED WITH LOCAL EXPERTISE

A service provider with global capabilities can learn from diverse customers across the globe, constantly improving service delivery governance, platforms and processes. At the same time, local expertise and community presence ensures compliance with specific regulatory and legal requirements. You are best serviced by providers offering a combination of both. Global coverage also lays the foundation of a rich data lake that constantly helps improve machine-learning models driving automation.

#### RESEARCH AND DEVELOPMENT DRIVING INNOVATION

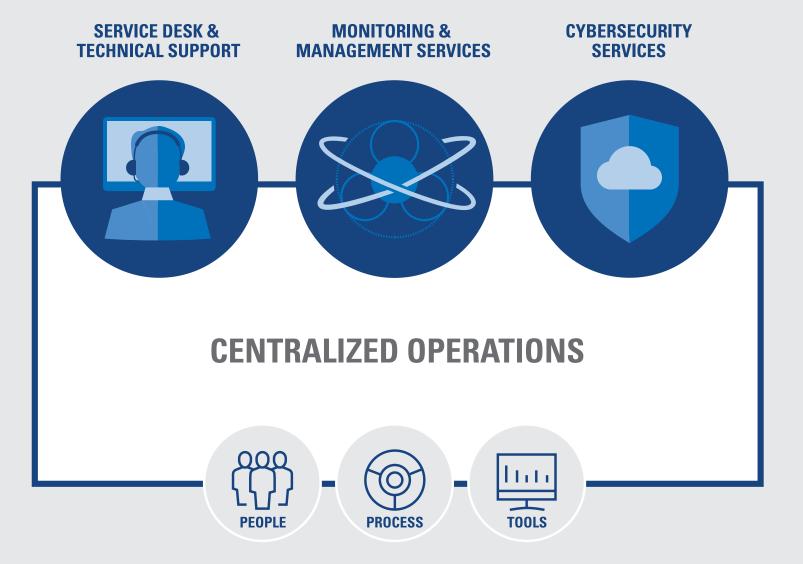
Working with a service provider should be a long-term strategic partnership. You need a forward looking partner that continuously makes informed investments in new technologies and transformative strategies. These investments are what allow them to deliver the most innovative solutions that align to your business needs.

PARTNERING
WITH THE RIGHT
SERVICE PROVIDER
CAN HELP REDUCE
THE TOTAL COST
OF OWNERSHIP
FOR YOUR
MISSION-CRITICAL
SYSTEMS.

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# TRUSTED MISSION-CRITICAL SERVICES FROM MOTOROLA SOLUTIONS

Motorola Solutions manages your entire mission-critical ecosystem, with technical support, monitoring and management, and cybersecurity services, centrally delivered with the right combination of people, process and tools.



#### SERVICE DESK AND TECHNICAL SUPPORT

Motorola Solutions Technical Support services provide onsite and remote support for technical issues arising from devices, infrastructure, applications and video cameras. Our specialists offer specific troubleshooting capabilities, leverage a rich knowledge base and are skilled in diagnosis and swift resolution of system performance and operational issues. We provide industry-leading tools and have well-defined processes to record, monitor, escalate and report technical service issues.

With state-of-the-art diagnostic equipment, repair tools and replacement parts, you can receive the peace of mind that all of your agency's radio and infrastructure components are protected in the event of an unexpected failure and are back in operation as soon as possible. When serviced, all system components

are returned to you with original factory specifications and updated with the latest firmware. Plus, our service centers are certified to comply with ISO9001, ensuring the highest quality repairs. We also offer accidental damage coverage, so damage from water, chemicals or physical abuse are never a concern and your repair and replacement costs are fixed and predictable.

Preventive maintenance on your system components, including two-way radios and network equipment, ensures you can extend the life of your systems. From physical inspection and cleaning of radios to component alignment of the network equipment, we ensure that the system components remain in top condition with the latest firmware and updates.

#### **MONITORING AND MANAGEMENT SERVICES**

Motorola Solutions Monitoring and Management services include a wide range of capabilities that help you ensure mission-critical availability, responsiveness and resiliency.

To prevent network outages, we offer robust and proactive network infrastructure monitoring and incident management services from our Network Operations Center. Our network management capabilities can automatically detect and identify network issues in minutes. Our automated network monitoring, coupled with a seasoned team of network engineers and technicians, ensure that complex network issues are resolved as quickly as possible. Advanced reporting services provide near real-time visibility into network performance and capacity while continuous data analysis improves ongoing system management, preventing issues by addressing their root causes before they impact network performance and end users. We are looking to adopt a similar approach for monitoring the health of video cameras and two-way radios.

Our Network Operations Center plays a critical role during an emergency or disaster-related major event, such as political conventions, natural disasters and catastrophes that have a direct or potential impact on customers' systems. In these instances, multiple teams within Motorola Solutions are activated for real-time, hands-on support and communication.

We also specialize in Lifecycle Management services that help you maintain and secure your systems. These services address technology refreshes, while enabling security and ongoing system availability and resilience. They include software maintenance, system upgrades and ongoing lifecycle management. Periodic technology updates are provided for base stations, site controllers, routers, LAN switches, servers,

dispatch consoles, operating system software and more, so your system stays current and future-proof.

In addition, our Device services ensure all your two-way radio communication needs are met, with a full range of device programming and provisioning services. These services include radio management software licensing, on-site set up and training, database hosting and access to a management portal that helps you maintain visibility into your devices. With constant technology, software and security feature updates, you maximize the performance of your radios.

Our expert teams of field service engineers are always ready for all on-site incident restoration efforts utilizing sophisticated service fault diagnostics and resource management tools to manage service restoration. Our technicians will ensure that the network performance sustains operational standards, with guaranteed restoration times adhering to established service level agreements.

OUR NETWORK
MONITORING
CAPABILITIES CAN
AUTOMATICALLY DETECT
AND IDENTIFY NETWORK
ISSUES IN MINUTES.

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#### **CYBERSECURITY SERVICES**

Our Cybersecurity services approach follows the National Institute of Standards and Technology (NIST) Cybersecurity Framework, to help you manage your cyber risk awareness, detection, response and recovery. We closely follow leading governance and oversight strategies throughout the product development, implementation and operational support lifecycle.

We help your agency assess risk by inventorying critical assets and systems, then providing a thorough risk analysis and vulnerability assessment. Next, we develop a roadmap and strategy to deploy new policies and procedures, introduce protective tools and implement appropriate access and auditing controls.

It is well known that security patching is the first and best defense against cyber attacks. We work with you to identify the gaps around your system patches. All hardware and software assets, network and communication flows and dependencies are identified, mapped, classified and managed according to criticality. As new patching needs arise, they are tested and deployed within the network.

WE CLOSELY
FOLLOW LEADING
GOVERNANCE AND
OVERSIGHT STRATEGIES
THROUGHOUT THE
PRODUCT DEVELOPMENT,
IMPLEMENTATION
AND OPERATIONAL
SUPPORT LIFECYCLE.

Our continuous 24x7x365 security monitoring capabilities can automatically detect system abnormalities, allowing you to take action faster. Our security experts assist in restoring functionality with recovery plans uniquely tailored to your organization and use lessons learned to inform the process from the start.

#### INDUSTRY-LEADING NIST CYBERSECURITY FRAMEWORK







**PROTECT** 



DETECT



RESPOND



**RECOVER** 

#### **Assess risks Develop safeguards** Make timely discoveries Take action **Restore functionality** Establish a robust Institute a Inventory critical assets Develop policies and procedures, Continuous monitoring introduce protective tools 24/7/365 response plan and systems recovery plan Provide a thorough Implement appropriate access **Enable auditing** Create, analyze, triage and Create improvements to prevent future attacks risk analysis and auditing controls capabilities respond to detected events

EXPERTS TO HELP BUILD IT RIGHT - TOOLS TO PROTECT THE MISSION - SERVICES TO SUPPORT THE LIFECYCLE

### **CENTRALIZED OPERATIONS**

Our service delivery model is enabled by seamless orchestration of people, process and tools.



We bring years of mission-critical expertise with personnel that stay sharp through comprehensive, ongoing training, knowledge sharing and communication of best practices. Project Managers, Service Delivery Managers, System Technologists, Network Engineers, Security Specialists, Data Analysts and Field Service Managers hold top industry certifications and work hand-in-hand to ensure system availability, performance and security.



We have unparalleled experience working with agencies around the globe to design service delivery strategies that successfully support mission-critical operations. We are aligned with the principles of industry recognized ITIL management practices, Service Design, Service Transition and Service Operations within our public safety service delivery framework. This methodology further brings a culture of continuous improvement to service delivery and performance.



We have invested in industry-leading tools that apply analytics, accelerate machine learning and drive automation. These tools, together with a rich data set, make the management system more predictive and proactive while augmenting decision making. From network operations, to system updates or security operations, automation and analytics accelerates service response and scales operations so they can manage the peak load of a catastrophic event such as a hurricane.

#### **INDUSTRY-DEFINING TALENT**

"Our job is to ensure that the first responders are able to respond and rescue to minimize any damage to life and property. We prepare our field teams with the right ammunition to face the next big thing during a crisis. And when the next big thing does not happen, is when we know that we were well-prepared."

#### **Kevin Sweet**

Motorola Solutions NOC Manager

With 15 years of experience developing and managing mission-critical systems, Sweet supported Hurricanes Katrina, Harvey, Barry, Irma and Sandy, California Wildfires, Las Vegas and San Bernadino Shootings.

#### INDUSTRY LEADING ITIL FRAMEWORK

- Fully managed operational risk and service performance
- High service availability meeting mission-critical requirements
- Centralized service management across the entire technology ecosystem
- Intelligent performance analytics for proactive troubleshooting
- Predictable, cost-effective methods of maintaining and evolving the system

#### **AUTOMATION AND ANALYTICS**

- Predictive and prescriptive analytics for system monitoring
- Machine learning to continuously optimize system performance
- Chatbot for self-service and enhanced end-user experience
- Sensor-based diagnostics to proactively monitor ecosystem health and resolve issues

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# **MISSION-CRITICAL ITIL FRAMEWORK** Motorola Solutions delivers high service availability with a well-defined framework. SECRETARIA DE LA CONTRACTOR DE LA CONTRA CONTINUOUS SERVICE IMPROVEMENT NETWORK OPERATIONS CENTER SERVICE BUSINESS PROCESS I STRATEGY COMMUNICATIONS S MANAGEMENT SECURITY RAMEWORK ARCHITECTURE SNOITUJOS BUSINESS ANALYTICS

ITIL process has various stages each focused on a specific phase of the service lifecycle.

#### **STRATEGY**

We develop a deep understanding of our customers' operating procedures that directly informs our service strategy. Our experienced team draws on intimate knowledge from our customers to develop the service delivery model, ensuring that the service architecture, policies and processes meet your needs. A robust governance model ensures secure data management and information flows.

#### **SERVICE DESIGN**

Motorola Solutions designs and implements a comprehensive solutions and services architecture with built-in security. Automation, analytics and other leading-edge technologies are included as a part of the service design.

#### **SERVICE OPERATIONS**

Well-defined procedures and processes ensure that all the day-to-day management and support activities are running smoothly, such as network and security operations and service desk. Escalation handling processes are also documented.

#### SERVICE TRANSITION

We help you with onboarding, documenting SLAs while ensuring you are comfortable with the processes, procedures and changes. All services are tested and validated before release. With change management, we control any changes to configurable assets or system activities, ensuring that they are implemented with minimal disruption and risk. Configuration management verifies that system change requests are expeditiously fulfilled while managing comprehensive records and accurate views of release information.

OUR EXPERIENCED
TEAM DRAWS
ON INTIMATE
KNOWLEDGE
FROM OUR
CUSTOMERS TO
DEVELOP THE
SERVICE DELIVERY
MODEL, ENSURING
THAT THE SERVICE
ARCHITECTURE,
POLICIES AND
PROCESSES MEET
YOUR NEEDS.

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### **SERVICE CONSUMPTION MODELS**

We provide flexible options in-line with your business and IT needs.

#### **SUPPORT SERVICES**

You maintain more substantial, in-house IT capability that we augment with specialized skills for break/fix resolution and system updates. You maintain easy access to escalation resources.

RISK

#### **MANAGED SERVICES**

You outsource the specialized IT functions in software, network, devices, video and security to us and we proactively manage the health of your entire ecosystem.

#### **AS-A-SERVICE**

You can access capabilities from a cloud-based service that provides agile delivery of new features, updates and security patches. Such a model has no upfront capital, is easily scalable and is easy to deploy.

AGENCY IN-HOUSE SERVICE PROVIDER

**SERVICE CONSUMPTION** 

### **SERVICE MANAGEMENT PORTAL**

Get visibility into your system with a web-based portal.

We understand that it is critical for you to have full visibility into the performance of your entire technology ecosystem. Our web-based management portal, MyView, provides actionable insights into your system status and health, allowing you to keep an eye on the health of your mission-critical ecosystem. MyView provides quick, easy insight into your network, devices, security, software and services delivery status.

MyView Portal provides technical support details on your open cases and repairs, available software updates, and recent orders. You can view proactive notifications on upcoming events, and secure messages between you and your Motorola Solutions contact.

WHITE PAPER | SERVICES

With a friendly user interface you can get access to graphical reports showing your current and historical data for network availability, coverage, capacity, security and network monitoring cases, average resolution time for all cases and more. Graphical case reports are also available for technical support, returned material authorizations and on-site dispatch.



### **GLOBAL SCALE AND EXPERIENCE**

20M SYSTEMS INSTALLED

**EVENTS PROACTIVELY** 

**MONITORED EACH DAY** 

100K

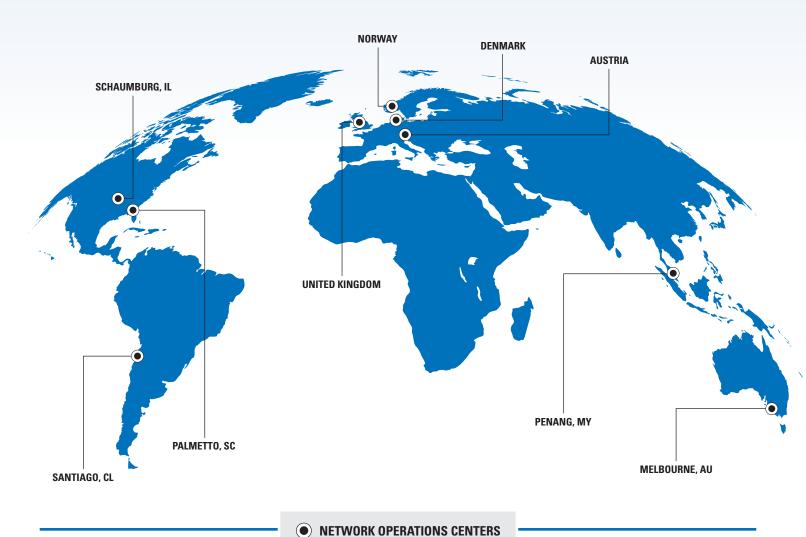
CUSTOMERS ACROSS 100 COUNTRIES

90+

USERS UNDER OUR MANAGED SERVICE

**4M** 

YEARS OF EXPERIENCE



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MISSION-CRITICAL ECOSYSTEM

Complexity managed. So your technology is 'always on'.

Whether managing everyday routines or major disasters, your technology must be ready. Our mission-critical rigor to people, process and tools centralizes operations so you can stay focused on your mission and not the technology.

From everyday technical support, to 24/7 monitoring and management, and cybersecurity, your technology ecosystem is assured for resiliency, availability and responsiveness, secure from threats and always current with technology advancements.

The complexity of managing networks, devices, software, video and security is unified, and your total cost of ownership is predictable. And in an environment of sophisticated threats, you can shield your operations to identify, prevent and respond to cyber attacks, and make sure your system is always on and never failing.



AT MOTOROLA SOLUTIONS, WE CONNECT AND CREATE A SAFER WORLD.

#### NOTES

1 Bloomberg Businessweek, 2-28-19

2 Reliefweb, 6-21-19

 $3\ https://pmiwdc.org/sites/default/files/presentations/201703/PMIW\_LocalCommunity\_Tysons\_presentation\_2017-02.pdf$ 

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5 2019 CIO Agenda: A Government Perspective, Gartne

For more information, visit www.motorolasolutions.com/services

