



ALACHUA COUNTY

Budget and Fiscal Services

Procurement

Theodore "TJ" White, Jr. CPPB
Procurement Manager

Thomas J. Rouse
Contracts Supervisor

Darryl R. Kight, CPPB
Procurement Supervisor

June 9, 2023

MEMORANDUM

TO: Theodore "TJ" White, Jr. CPPB, Procurement Manager

VIA: Darryl R. Kight, CPPB, Procurement Supervisor [4](#)
Darryl Kight (Jun 9, 2023 08:19 EDT)

FROM: Mandy Mullins, Procurement Agent I

SUBJECT: INTENT TO AWARD
ITB 23-419-MM Purchase, Delivery and Set-up of Digital X-Ray Machine and Equipment

<u>Solicitation Opening Date:</u>	2:00 PM, Wednesday, June 7, 2023
<u>Solicitation Notifications View Count:</u>	184 Vendors
<u>Solicitations Downloaded by:</u>	8 Vendors
<u>Solicitations Submissions:</u>	1 Vendor

Firms:

Sound Technologies, Inc.
Carlsbad, CA 92010

RECOMMENDATION:

The above solicitation be awarded to Sound Technologies, Inc., as the only responsible and responsive bidder.

The actual bid award is subject to the appropriate signature authority identified in the Procurement Code.

Jun 9, 2023

Approved
Theodore "TJ" White, Jr. CPPB
Procurement Manager

Date

Disapproved
Theodore "TJ" White, Jr. CPPB
Procurement Manager

MM

Vendor Complaints or Grievances; Right to Protest

Unless otherwise governed by state or Federal law, this part shall govern the protest and appeal of Procurement decisions by the County. As used in Part A of Article 9 of the Procurement Code, the term "Bidder" includes anyone that submits a response to an invitation to bid or one who makes an offer in response to a solicitation (e.g., ITB, RFP, ITN), and is not limited solely to one that submits a bid in response to an Invitation to Bid (ITB).

- (1) *Notice of Solicitations and Awards.* The County shall provide notice of all solicitations and awards by electronic posting in accordance with the procedures and Florida law.
- (2) *Solicitation Protest.* Any prospective Bidder may file a solicitation protest concerning a solicitation.
 - (a) *Basis of the Solicitation Protest:* The alleged basis for a solicitation protest shall be limited to the following:
 - i. The terms, conditions or specifications of the solicitation are in violation of, or are inconsistent with this Code, Florida Statutes, County procedures and policies, or the terms of the solicitation at issue, including but not limited to the method of evaluating, ranking or awarding of the solicitation, reserving rights of further negotiations, or modifying or amending any resulting contract; or
 - ii. The solicitation instructions are unclear or contradictory.
 - (b) *Timing and Content of the Solicitation Protest:* The solicitation protest must be in writing and must be received by the Procurement Manager, twhite@alachuacounty.us by no later than the solicitation's question submission deadline. Failure to timely file a solicitation protest shall constitute a total and complete waiver of the Bidder's right to protest or appeal any solicitation defects, and shall bar the Bidder from subsequently raising such solicitation defects in any subsequent Award Protest, if any, or any other administrative or legal proceeding. In the event a solicitation protest is timely filed, the protesting party shall be deemed to have waived any and all solicitation defects that were not timely alleged in the protesting party's solicitation protest, and the protesting party shall be forever barred from subsequently raising or appealing said solicitation defects in a subsequent award protest, if any, or any other administrative or legal proceeding. The solicitation protest must include, at a minimum, the following information:
 - i. The name, address, e-mail and telephone number of the protesting party;
 - ii. The solicitation number and title;
 - iii. Information sufficient to establish that the protesting party has legal standing to file the solicitation Protest because:
 1. It has a substantial interest in and is aggrieved in connection with the solicitation; and
 2. That the protesting party is responsive, in accordance with the criteria set forth in the solicitation, unless the basis for the Solicitation Protest alleges that the criteria set forth in the solicitation is defective, in which case the protesting party must demonstrate that it is responsible in accordance with the criteria that the protesting party alleges should be used;
 - iv. A detailed statement of the basis for the protest.
 - v. References to section of the Code, Florida Statutes, County policies or procedure or solicitation term that the protesting party alleges have been violated by the County or that entitles the protesting party to the relief requested;
 - vi. All supporting evidence or documents that substantiate the protesting party's alleged basis for the protest; and
 - vii. The form of the relief requested.
 - (c) *Review and Determination of Protest:* If the Solicitation Protest is not timely, the Procurement Manager shall notify the protesting party that the Solicitation Protest is untimely and, therefore, rejected. The Procurement Manager shall consider all timely Solicitation Protests and may conduct any inquiry that the Procurement Manager deems necessary to make a determination regarding a protest. The Procurement Manager shall issue

a written determination granting or denying the protest. The written determination shall contain a concise statement of the basis for the determination.

- (d) *Appeal*: If the protesting party is not satisfied with the Procurement Manager's determination, the protesting party may appeal the determination to the County Manager by filing a written appeal, which sets forth the basis upon which the appeal is based, including all supporting documentation. The scope of the appeal shall be limited to the basis alleged in the Solicitation Protest. The appeal must be filed with the Procurement Manager within five business days of the date on which the Procurement Manager's written determination was sent to the protesting party. Failure to timely file an appeal shall constitute a waiver of the protesting party's rights to an appeal of the Procurement Manager's determination, and the protesting party shall be forever barred from subsequently raising or appealing said Solicitation defects in a subsequent award protest, if any, or any other administrative or legal proceeding. After considering the appeal, the County Manager must determine whether the solicitation should stand, be revised, or be cancelled, and issue a written determination and provide copies of the determination to the protesting party. The determination of the County Manager shall be final and not subject to further appeal under this code.

- (3) *Award Protest*. Any Bidder who is not the intended awardee and who claims to be the rightful awardee may file an award protest. However, an award protest is not valid and shall be rejected for lack of standing if it does not demonstrate that the protesting party would be awarded the Solicitation if its protest is upheld.

- (a) *Basis of the Award Protest*: The alleged basis for an Award Protest shall be limited to the following:

- i. The protesting party was incorrectly deemed non-responsive due to an incorrect assessment of fact or law;
- ii. The County failed to substantively follow the procedures or requirements specified in the solicitation documents, except for minor irregularities that were waived by the County in accordance with this Code, which resulted in a competitive disadvantage to the protesting party; and
- iii. The County made a mathematical error in evaluating the responses to the solicitation, resulting in an incorrect score and not protesting party not being selected for award.

- (b) *Timing and Content of the Award Protest*: The Award Protest must be in writing and must be received by the Procurement Manager, twhite@alachuacounty.us by no later than 3:00 PM on the third business day after the County's proposed Award decision was posted by the County. Failure to timely file an Award Protest shall constitute a total and complete waiver of the Bidder's right to protest or appeal the County's proposed Award decision in any administrative or legal proceeding. In the event an Award Protest is timely filed, the protesting party shall be deemed to have waived any and all proposed Award defects that were not timely alleged in the protesting party's Award Protest, and the protesting party shall be forever barred from subsequently raising or appealing said Award defects in any administrative or legal proceeding. The Award Protest must include, at a minimum, the following information:

- i. The name, address, e-mail and telephone number of the protesting party;
- ii. The Solicitation number and title;
- iii. Information sufficient to establish that the protesting party's response was responsive to the Solicitation;
- iv. Information sufficient to establish that the protesting party has legal standing to file the Solicitation Protest because:
 1. The protesting party submitted a response to the Solicitation or other basis for establishing legal standing;
 2. The protesting party has a substantial interest in and is aggrieved in connection with the proposed Award decision; and
 3. The protesting party, and not any other bidder, should be awarded the Solicitation if the protesting party's Award Protest is upheld.
- v. A detailed statement of the basis for the protest;

- vi. References to section of the Code, Florida Statutes, County policies or procedure or solicitation term that the protesting party alleges have been violated by the County or that entitles the protesting party to the relief requested;
 - vii. All supporting evidence or documents that substantiate the protesting party's alleged basis for the protest; and
 - viii. The form of the relief requested.
- (c) *Review and Determination of Protest:* If the Award Protest is not timely, the Procurement Manager shall notify the protesting party that the Award Protests is untimely and, therefore, rejected. The Procurement Manager shall consider all timely Award Protests and may conduct any inquiry that the county Procurement Manager deems necessary to resolve the protest by mutual agreement or to make a determination regarding the protests. The Procurement Manager shall issue a written determination granting or denying each protest. The written determination shall contain a concise statement of the basis for the determination.
- (d) *Appeal:*
- i. If the protesting party is not satisfied with the Procurement Manager's determination, the protesting party may appeal the determination to the County Manager by filing a written appeal, which sets forth the basis upon which the appeal is based. The scope of the appeal shall be limited to the basis alleged in the award protest. The appeal must be filed with the Procurement Manager within five business days of the date on which the Procurement Manager's written determination was mailed to the protesting party. Failure to timely file an appeal shall constitute a waiver of the protesting party's rights to an appeal of the Procurement Manager's determination, and the protesting party shall be forever barred from subsequently raising or appealing said award defects in any administrative or legal proceeding.
 - ii. After reviewing the appeal, the County Manager will issue a written final determination and provide copies of the determination to the protesting party. Prior to issuing a final determination, the County Manager, in his or her discretion, may direct a hearing officer, or magistrate, to conduct an administrative hearing in connection with the protest and issue findings and recommendations to the County Manager. Prior to a hearing, if held, the Procurement Manager must file with the hearing officer the protest, any background information, and his or her written determination. The protesting party and the County shall equally share the cost of conducting any hearing, including the services of the hearing officer. If applicable, the County Manager may wait to issue a written final determination until after receipt of the findings and recommendations of the hearing officer. The determination of the County Manager shall be final and not subject to further appeal under this code.
- (4) *Burden of Proof:* Unless otherwise provide by Florida law, the burden of proof shall rest with the protesting party.
- (5) *Stay of Procurements during Protests.* In the event of a timely protest, the County shall not proceed further with the solicitation or with the award of the contract until the Procurement Manager, after consultation with the head of the using department, makes a written determination that the award of the solicitation without delay is:
- (a) Necessary to avoid an immediate and serious danger to the public health, safety, or welfare;
 - (b) Necessary to avoid or substantial reduce significant damage to County property;
 - (c) Necessary to *avoid or substantially reduce interruption of essential County Services; or;*
 - (d) Otherwise in the best interest of the public.



Alachua County Animal Resources

Julie Johnson, Animal Resources Director

Faye Gould, Field Services Supervisor

Samantha Stephenson, Shelter Veterinarian

MEMORANDUM

TO: Theodore "TJ" White, Jr. CPPB, Procurement Manager

FROM: Julie Johnson, Animal Resources Director *Julie Johnson*

CC: Mandy Mullins, Procurement Agent
Carl Smart, Deputy County Manager
Samantha Stephenson, Shelter Veterinarian

DATE: June 8, 2023

RE: **Recommendation to award Bid ITB 23-419-MM** Purchase, Delivery and Set-up of Digital X-Ray & Ultrasound Machine and Equipment

Upon review of the bid submittals, we recommend the bid(s) be awarded to the following:

Sound Vet

as the lowest responsive and responsible bidder.

DR 23-419-MM Purchase, Delivery and Set-up of Digital X-Ray Machine and Equipment

Final Audit Report

2023-06-09

Created:	2023-06-09
By:	Mandy Mullins (mmmullins@alachuacounty.us)
Status:	Signed
Transaction ID:	CBJCHBCAABAAFQSQYhHYMwI6E2tsgSb-Yc_pfQbaQLv

"DR 23-419-MM Purchase, Delivery and Set-up of Digital X-Ray Machine and Equipment" History

-  Document created by Mandy Mullins (mmmullins@alachuacounty.us)
2023-06-09 - 11:33:17 AM GMT- IP address: 149.19.43.13
-  Document emailed to Julie Johnson (jjohnson@alachuacounty.us) for signature
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-  Email viewed by Julie Johnson (jjohnson@alachuacounty.us)
2023-06-09 - 11:39:28 AM GMT- IP address: 163.120.80.11
-  Document e-signed by Julie Johnson (jjohnson@alachuacounty.us)
Signature Date: 2023-06-09 - 11:39:44 AM GMT - Time Source: server- IP address: 163.120.80.11
-  Agreement completed.
2023-06-09 - 11:39:44 AM GMT



Alachua County, Florida

Procurement

Theodore "TJ" White, Jr. CPPB, Procurement Manager
County Administration Building, Gainesville, FL 32601
(352) 374-5202

EVALUATION TABULATION

ITB No. ITB 23-419-MM

Purchase, Delivery and Set-up of Digital X-Ray Machine and Equipment

RESPONSE DEADLINE: June 7, 2023 at 2:00 pm

Friday, June 9, 2023

SELECTED VENDOR TOTALS

Vendor	Total
Sound	\$73,160.69

X-RAY & ULTRASOUND PACKAGE

X-Ray & Ultrasound Package					Sound	
Selected	Line Item	Description	Quantity	Unit of Measure	Lump Sum	Total
X	1	Sound SmartDR Icon Summit HF4, Versana Essential Vet Console with battery and charger, 8C-RS probe bundle	1	Lump Sum	\$72,160.69	\$72,160.69
X	2	Table/Generator removal and disposal (trade-in)	1	Lump Sum	\$1,000.00	\$1,000.00
Total						\$73,160.69



Alachua County, Florida
Procurement
Theodore "TJ" White, Jr. CPPB, Procurement Manager
County Administration Building, Gainesville, FL 32601
(352) 374-5202

EXECUTIVE SUMMARY
ITB No. ITB 23-419-MM
Purchase, Delivery and Set-up of Digital X-Ray Machine and Equipment

RESPONSE DEADLINE: June 7, 2023 at 2:00 pm

Friday, June 9, 2023

SOLICITATION OVERVIEW

Project Title	Purchase, Delivery and Set-up of Digital X-Ray Machine and Equipment
Project ID	ITB 23-419-MM
Project Type	Invitation To Bid
Release Date	May 17, 2023
Due Date	June 7, 2023
Procurement Agent	Mandy Mullins
Project Description	<p>Animal Resources uses X-Ray technology almost daily for animals that come into the shelter. Animals may have been hit by a car, or suffered other injuries or cruelty which requires the use of this technology to complete forensics and/or provide additional care for the animals. The current X-Ray machine no longer has parts available to due necessary repairs.</p> <p>Purpose: Alachua County seeks a qualified vendor to supply, deliver, set-up, install, provide training, and warranty for a Digital X-Ray System for Animal Resources and Care. Equivalents to the system specified will also be considered with all specifications listed and literature included on the equivalent unit.</p>

INTRODUCTION

Summary

Alachua County Board of County Commissioners are requesting the submission of Bids for ITB 23-419-MM Purchase, Delivery and Set-up of Digital X-Ray Machine and Equipment.

The following apply to this Invitation to Bid (ITB): [Introduction](#), [Instruction to Bidders](#), [Terms and Conditions](#), [Insurance](#), [Scope of Services](#), [Sample Agreement](#), [Attachments](#), [Submittals](#), and [ITB Pricing](#)

EXECUTIVE SUMMARY

ITB No. ITB 23-419-MM

Purchase, Delivery and Set-up of Digital X-Ray Machine and Equipment

Form. Specifications and supplementary documents are essential parts of the ITB and requirements occurring in one are as binding as though occurring in all.

Services, as defined herein, are to include all labor, materials, supplies and equipment in accordance with the terms, conditions, and specifications set forth within this solicitation.

Bidder must be qualified and fully capable of performing the required Services while adhering to all laws, specifications, procedures, protocols, applicable guidance, and industry best practices.

Animal Resources uses X-Ray technology almost daily for animals that come into the shelter. Animals may have been hit by a car, or suffered other injuries or cruelty which requires the use of this technology to complete forensics and/or provide additional care for the animals. The current X-Ray machine no longer has parts available to due necessary repairs.

Purpose: Alachua County seeks a qualified vendor to supply, deliver, set-up, install, provide training, and warranty for a Digital X-Ray System for Animal Resources and Care. Equivalents to the system specified will also be considered with all specifications listed and literature included on the equivalent unit.

Background

Location: Alachua County is located in North Central Florida. The County government seat is situated in Gainesville. Gainesville is located 70 miles southwest of Jacksonville, 129 miles southeast of Tallahassee, 140 miles northeast of Tampa - St. Petersburg and 109 miles northwest of Orlando. Alachua County has a population of over 250,000 and a regional airport. The County itself consists of a total area of 969 square miles.

Form of Government: Alachua County is governed by a Board of five (5) elected County Commissioners and operates under the established County Manager Charter form of government. In addition to the five County Commissioners, there are five elected Constitutional Officers: Supervisor of Elections, Sheriff, Clerk of the Court, Tax Collector, and the Property Appraiser. The Alachua County Attorney also reports to the Board.

Contact Information

Mandy Mullins

Procurement Agent I

Email: mmmullins@alachuacounty.us

Phone: [\(352\) 384-3090](tel:(352)384-3090)

Department:

Animal Resources & Care

Timeline

OpenGov Project Release Date	May 17, 2023
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EXECUTIVE SUMMARY

ITB No. ITB 23-419-MM

Purchase, Delivery and Set-up of Digital X-Ray Machine and Equipment

Question Submission Deadline	May 28, 2023, 12:01am
Solicitation Submission Deadline	June 7, 2023, 2:00pm
Solicitation Opening – Zoom Meeting	<p>June 7, 2023, 2:00pm</p> <p>The scheduled solicitation opening will occur via Teams Meeting; the information to join is provided below. Attendance (live viewing) of the bid opening is not required.</p> <p>Join Microsoft Teams meeting Join on your computer, mobile app or room device:</p> <p>https://teams.microsoft.com/l/meetup-join/19%3ameeting_ZTQyYzk5YzMtZDc4ZS00N2IxLTljMWUtMjAwNTQwN2NjNTNi%40thread.v2/O?context=%7b%22Tid%22%3a%2290fc851d-766d-4d7b-a09c-bfbf1d2dac94%22%2c%22Oid%22%3a%22c82ab8e7-6ee1-4cd5-9191-4aa322a1828f%22%7d</p> <p>Meeting ID: 259 625 692 241 Passcode: yX9G3Q Or call in (audio only) +1 469-998-7938,,366862554# United States, Dallas Phone Conference ID: 366 862 554#</p> <p>If you have a disability and need an accommodation in order to participate, please contact the Alachua County ADA Coordinator at ADA@alachuacounty.us or Equal Opportunity Office at 352-374-5275 at least 7 business days prior to the event. If you are unable to notify the Office prior to the event, please inform an Alachua County employee that you need assistance. TDD/TTY users, please call 711 (Florida Relay Service)</p>

EXECUTIVE SUMMARY

ITB No. ITB 23-419-MM

Purchase, Delivery and Set-up of Digital X-Ray Machine and Equipment

SOLICITATION STATUS HISTORY

Date	Changed To	Changed By
May 4, 2023 12:11 AM	Draft	Mandy Mullins
May 4, 2023 12:20 AM	Review	Mandy Mullins
May 16, 2023 12:57 PM	Final	Mandy Mullins
May 16, 2023 12:57 PM	Post Pending	Mandy Mullins
May 17, 2023 6:00 AM	Open	OpenGov Bot
Jun 7, 2023 2:00 PM	Pending	OpenGov Bot
Jun 7, 2023 2:13 PM	Evaluation	Mandy Mullins

PROPOSALS RECEIVED

Status	Vendor	Contact Info	Submission Date
No Bid	Network Craze	Michael Featherstone mfeatherstone@networkcraze.com	May 17, 2023 7:41 AM
Submitted	Sound	Dan Stack dan.stack@soundvet.com (561) 402-9863	May 31, 2023 1:22 PM

QUESTIONS AND ANSWERS

No Questions Received.

ADDENDA & NOTICES

ADDENDA ISSUED:

No Addenda issued.

NOTICES ISSUED:

No Notices issued.

EVALUATION

SELECTED VENDOR TOTALS

Vendor	Total
Sound	\$73,160.69

X-RAY & ULTRASOUND PACKAGE

X-Ray & Ultrasound Package					Sound	
Selected	Line Item	Description	Quantity	Unit of Measure	Lump Sum	Total
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X	2	Table/Generator removal and disposal (trade-in)	1	Lump Sum	\$1,000.00	\$1,000.00
Total						\$73,160.69









ITA 23-419-MM Purchase, Delivery and Set-up of Digital X-Ray Machine and Equipment

Final Audit Report

2023-06-09

Created:	2023-06-09
By:	Mandy Mullins (mmmullins@alachuacounty.us)
Status:	Signed
Transaction ID:	CBJCHBCAABAALvIwzYz50Y4oig1sdoln0bheUZuPtJ-6

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