Hamilton Medical, Inc. 4655 Aircenter Circle Reno, NV 89502 Phone:(775)858-3200 Fax:(775)856-5621 www.hamilton-medical.com



Quote Date:

8/2/2023

Alachua County Fire Rescue

5900 NW 13th Street Gainesville, Florida 32653 **Emergency Medical Services** 

ACFR.3T1.080223.JJCR

Attention: Misty Woods (352) 384-3101

	mwoods@	Palachuacounty.us				
Qty	PART #	DESCRIPTION	UNIT LIST PRICE	QUOTED PRICE	EXTENDED DISCOUNT	EXTENDED PRICE
3	11001R	HAMILTON-T1 EMS Package	\$21,925.68	\$16,500.00	\$16,277.04	\$49,500.00
3	355198	HAMILTON-C3/C2/C1/T1 POWER CORD	\$26.65			Included
3	10102122	HAMILTON-T1 Adult/Pediatric Configuration	\$0.00			Included
3	10102127	HAMILTON-T1 USA Customization	\$0.00			Included
3	10102150	HAMILTON-T1 Li-Ion Batteries (Qty 2)- Initial Order	\$617.97			Included
3	10102336	HAMILTON-T1 English (USA) Language Kit	\$0.00			Included
3	160470	DISS CONNECTOR O2 - PLATFORM C	\$107.72			Included
1	59600	Clinical Training	\$2,163.20			Included
3	10102137	HAMILTON-T1 Universal Mount Handle	\$0.00			Included
3	161066	HAMILTON-T1 NIV, NIV S/T Application	\$2,143.22			Included
3	161758	HAMILTON-T1 Connect App	\$0.00			\$0.00
3	10105900	HAMILTON-T1 O2 Cell- Initial Order	\$141.94			Included
1	3691040	HAMILTON-C3/C2/C1/T1/MR1 Battery Calibrator w/ Cord	\$534.97	\$437.24	\$97.73	\$437.24
1	161065	HAMILTON-T1 Trends / Loops Application	\$1,071.61	\$893.01	\$178.60	\$893.01
3	161757	HAMILTON-T1 Connect Module License	\$630.74	\$539.22	\$274.56	\$1,617.66
3	161635	HAMILTON-T1 Comm Board (CO2,SPO2,COM1)	\$696.02	\$566.14	\$389.64	\$1,698.42
1	161064	HAMILTON-T1 DuoPAP / APRV Application	\$2,143.22	\$1,786.02	\$357.20	\$1,786.02
3	161088	HAMILTON-T1 High Flow O2 Therapy Application	\$3,121.19	\$2,203.20	\$2,753.97	\$6,609.60
Sub Tot	tal					\$62,541.95
Addit	ional Items					
1	313-9010w	BiTrac NIV BLUE Elbow Full Face Mask, single-use for ventilators w/ standard elbow 22mmID, Medium, Omni w silicone head pad and head strap (box/10)	\$365.75	\$269.50	\$96.25	\$269.50
1	260128	HAMILTON-C1/T1/MR1 Breathing Circuit, w/ E-Valve & Flow Sensor, Adult/Ped (20/BX) 180cm	\$1,681.63	\$1,013.07	\$668.56	\$1,013.07
3	10161088	Premium EMS HAMILTON-T1 Onsite One Year All-inclusive Service Contract	\$1,750.00	\$1,750.00		\$5,250.00
Sub Tot	tal					\$6,532.57
Trade-i	n	QTY: 3 HT70 ventilatores @ \$500/unit				(\$1,500.00)
Sub To	tal					\$67,574.52
	Sales Tax 0			<b>c</b> 0.000%	\$0.00	
				Shipping	Charges	\$0.00
				Quantity	_	\$0.00
Quote	Total					\$67,574.52
Finance	Option	No. of Periods (Months) 60		Monthly Payment		\$1,386.39

# Comments:

Hamilton Medical Inc. Emergency Medical Services Terms and Conditions of Sale

1. Prices

Prices are in US Dollars.

2. Payment terms

NET 30 days after invoice date. Payment terms are not extended while waiting for the issuance of a credit.

3. Freight terms

FOB Origin Pre-paid and added

4. Warranty

Two year parts & One year labor on new equipment. Ninety (90) day warranty on any upgrade parts. Extended warranties are available. The CO2 Capnostat 5 sensor and Aerogen cable have a One year manufacturer's warranty. All turbines installed in Hamilton-C1/T1/MR1/C6/C3 ventilators shipped from Hamilton Medical AG on or after July 1st, 2014 are warrantied for five (5) years against defects in design, material and workmanship under normal use for which it is intended. During the warranty period, Hamilton Medical will repair or replace, at its discretion, defective components or assemblies.

# 5. Validity:

The prices quoted are valid through November 30th, 2023.

## 6. Technical Support

Twenty four-hour/seven days per week / three hundred sixty five days per year telephone technical support is provided at no charge for the life of the Hamilton Medical, Inc. equipment.

#### 7. Special Conditions

Hamilton Medical, Inc. does not supply; the cables, hardware, software or middle ware needed to integrate Hamilton Medical equipment with any facilities current Hospital Information or Electronic Medical Record systems.

# 8. Trade-In Equipment

Quotations that include trade-in equipment; Hamilton Medical will offer a trade-in credit, per competitive ventilator, on a one-to-one basis. A mutual agreement for the arrangement of the disposal/transfer of the trade-in ventilators needs to be made within 30 days after the delivery of the new equipment. All trade-in equipment must either be destroyed or released to an authorized Hamilton Medical representative within 60 days after the delivery of the new equipment. Failure to meet the stated dates will result in forfeiture of the total trade-in credit. Trade-in values may fluctuate based on market demand.

# 9. Delivery

Expected delivery within 60 days of receipt & acceptance of purchase order.

# 10. Advertising & Promotion

Hamilton Medical may include information about the use of Hamilton Medical products at through Hamilton Medical's distribution channels; including but not limited to, web sites, press releases and reference lists, in the form of text and/or photographic images. Prior to use and publication, all copy shall be forwarded for its approval, which approval shall not be unreasonably withheld or delayed.

## 11. Purchase Orders

Purchase orders can be placed via an e-mail to customer.service@hamiltonmedical.com or via a fax to (775)856-5621 or (775)420-3102.

#### 12. Service Training Tuition

If applicable, service training tuition credits are valid for three years from the date of invoice. If the tuition is not used within three years, it will be forfeited and cancelled.

## 13. Financing

Monthly payment is based on credit approval. All submitted documentation must be satisfactory to Hamilton Medical Financial. Should you have any questions, please contact Ben Hardy at (952)516-7192 or BHardy@vendorservicesgroup.com

#### 14. Sales Tax

Sales tax will be included on quotations for facilities that do not have a tax exemption certificate on file with Hamilton Medical, Inc. If applicable, provide Hamilton Medical, Inc. with a current tax exemption certificate to receive a quotation without sales tax. Once a current tax exemption certificate is provided, Hamilton Medical, Inc. will update your account to reflect the tax exempt status.

All information and pricing contained in this agreement is legally privileged and/or CONFIDENTIAL information to be shared only between Hamilton Medical Inc. and the direct recipient of this quote. You are hereby notified that any dissemination, distribution or copying of this agreement and/or Exhibits outside of Hamilton Medical Inc. and employees is strictly prohibited.

Quote Date Wednesday, August 2, 2023

Account Manager Jesse James Carroll, RRT

Account Manager Phone: (561) 764-5505

Account Manager Email jesse.carroll@hamiltonmedical.com

Phone:(775)858-3200 Fax:(775)856-5621 www.hamilton-medical.com

Version 17.4

# HAMILTON MEDICAL Quote ACFR.3T1.080223.JJCR Additional Item Break-down Information

## QTY 2: HAMILTON-T1 PACKAGE

11001R HAMILTON-T1 EMS Package - \$16,500.00
355198 HAMILTON-C3/C2/C1/T1 POWER CORD
10102122 HAMILTON-T1 Adult/Pediatric Configuration
10102127 HAMILTON-T1 USA Customization
10102150 HAMILTON-T1 Li-Ion Batteries (Qty 2)- Initial Order
10102336 HAMILTON-T1 English (USA) Language Kit
160470 DISS CONNECTOR O2 - PLATFORM C
59600 Clinical Training
10102137 HAMILTON-T1 Universal Mount Handle
161066 HAMILTON-T1 NIV, NIV S/T Application
161758 HAMILTON-T1 Connect App
10105900 HAMILTON-T1 Connect Module License - \$539.22

161/57 HAMILTON-T1 Connect Module License - \$539.22 161635 HAMILTON-T1 Comm Board (CO2,SPO2,COM1) - \$566.14 161088 HAMILTON-T1 High Flow O2 Therapy Application - \$2,203.20

TRADE-IN CREDIT: (\$500) UNIT

UNIT TOTAL = \$19,308.56 (X2)

# QTY 1: HAMILTON-T1 PACKAGE

11001R HAMILTON-T1 EMS Package - \$16,500.00
355198 HAMILTON-C3/C2/C1/T1 POWER CORD
10102122 HAMILTON-T1 Adult/Pediatric Configuration
10102127 HAMILTON-T1 USA Customization
10102150 HAMILTON-T1 Li-Ion Batteries (Qty 2)- Initial Order
10102336 HAMILTON-T1 English (USA) Language Kit
160470 DISS CONNECTOR O2 - PLATFORM C
59600 Clinical Training
10102137 HAMILTON-T1 Universal Mount Handle
161066 HAMILTON-T1 NIV, NIV S/T Application
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161757 HAMILTON-T1 Connect Module License - \$539.22 161635 HAMILTON-T1 Comm Board (CO2,SPO2,COM1) - \$566.14 161088 HAMILTON-T1 High Flow O2 Therapy Application - \$2,203.20

3691040 HAMILTON-C3/C2/C1/T1/MR1 Battery Calibrator w/ Cord - \$437.24 161065 HAMILTON-T1 Trends / Loops Application - \$893.01 161064 HAMILTON-T1 DuoPAP / APRV Application - \$1,786.02 313-9010W BiTrac NIV BLUE Elbow Full Face Mask, single-use for ventilators v

313-9010W BiTrac NIV BLUE Elbow Full Face Mask, single-use for ventilators w/ standard elbow 22mmID, Medium, Omni w silicone head pad and head strap (box/10) - \$269.50

 $260128\ HAMILTON-C1/T1/MR1\ Breathing\ Circuit,\ w/\ E-Valve\ \&\ Flow\ Sensor,\ Adult/Ped\ (20/BX)\ 180cm-\$1013.07$ 

TRADE-IN CREDIT: (\$500) UNIT

UNIT TOTAL = \$23,707.40

# QTY 3: On-Site All-inclusive Services

10161088 Premium EMS HAMILTON-T1 Onsite One Year All-inclusive Service 3 units - 1 years of service

UNIT TOTAL = \$1750.00/ea (X3)