



Proposal Evaluation
RFP #062320 Equipment Rental with Related Services

	Possible Points	Acme Operations, LLC	Ahern Rentals Inc.	Altec Industries, Inc.	Betts Platinum Group LLC	Caterpillar Inc	Clark Equipment Company	Compactor Rentals of Amercia, LLC	Federal Signal Corporation	Hitrac 1974
Conformance to RFP Requirements	50	42	42	43	37	44	45	42	43	37
Pricing	400	319	319	338	264	336	309	338	324	305
Financial Viability and Marketplace Success	75	59	61	65	52	68	67	60	67	52
Ability to Sell and Deliver Service	100	68	78	85	61	87	88	77	86	57
Marketing Plan	50	38	45	45	38	44	44	41	39	36
Value Added Attributes	75	55	60	61	58	68	64	62	66	56
Warranty	50	42	43	42	24	43	42	45	45	38
Depth and Breadth of Offered Equipment, Products, or Services	200	161	178	157	128	176	158	144	154	157
Total Points	1,000	784	826	836	662	866	817	809	824	738
Rank Order		9	5	4	16	2	7	8	6	14

	Possible Points	HVAC Mechanical Services of Texas Ltd	JAPA Equipment Rentals Inc.	Nesco, LLC	Pacesetter Equipment Ltd.	PowerSecure Inc	Premier Truck Rental	Street Smart Rental LLC	Sunbelt Rentals	UNITED RENTALS (NORTH AMERICA), INC.
Conformance to RFP Requirements	50	32	40	41	35	39	27	40	42	45
Pricing	400	225	326	301	303	307	238	303	326	343
Financial Viability and Marketplace Success	75	51	53	61	48	64	43	58	66	69
Ability to Sell and Deliver Service	100	52	57	76	65	76	50	77	88	92
Marketing Plan	50	34	38	42	37	43	30	42	45	46
Value Added Attributes	75	43	56	57	48	56	39	61	63	62
Warranty	50	31	43	39	34	44	35	41	42	44
Depth and Breadth of Offered Equipment, Products, or Services	200	135	158	156	145	134	123	145	189	189
Total Points	1,000	603	771	773	715	763	585	767	861	890
Rank Order		17	11	10	15	13	18	12	9	1

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