

ALACHUA COUNTY <u>Budget and Fiscal Services</u> Procurement

Theodore "TJ" White, Jr. CPPB Procurement Manager

Thomas J. Rouse Contracts Supervisor Darryl R. Kight, CPPB Procurement Supervisor

May 23, 2023

MEMORANDUM

TO: Theodore "TJ" White, Jr. CPPB, Procurement Manager

VIA: Darryl R. Kight, CPPB, Procurement Supervisor

FROM: Mandy Mullins, Procurement Agent I MM

SUBJECT: INTENT TO AWARD ITB 23-175 Rebid-MM Annual Lawn Maintenance for County Parks

<u>Solicitation Opening Date:</u> <u>Solicitation Notifications View Count:</u> <u>Solicitations Downloaded by:</u> Solicitations Submissions: 2:00 PM, Wednesday, February 1, 2023
386 Vendors
24 Vendors
8 Vendors

<u>Firms:</u>

Aero Groundtek LLC Ocoee, FL 34761

Boone Improvements, Inc High Springs, FL 32655

*Lawrence Lawn Service LLC Hawthorne, FL 32640

Start to Finish Lawn Care Archer, FL 32618

* Did not meet minimum requirements **Withdrew bid *Bethea's Manicure Lawncare LLC Alachua, FL 32616

Kelly Klean, LLC Macclenny, FL 32063

*SLC Ocala LLC Ocala, FL 34471

**T&N Lawn Masters LLC Crawfordville, FL 32327

RECOMMENDATION:

The above solicitation was awarded to **T&N Lawn Masters LLC**., as the lowest responsible and responsive bidder meeting specifications. On May 11, 2023 T&N Lawn Masters LLC, withdrew their bid.

The above solicitation be awarded to 2nd vendor Kelly Klean, LLC for quadrants #1 and #4 and to 3rd vendor Boone Improvements, Inc for quadrants #2 and #3 as the lowest responsible and responsive bidders meeting specifications.

The actual bid award is subject to the appropriate signature authority identified in the Procurement Code.

felib

May 26, 2023

Date

Approved Theodore "TJ" White, Jr. CPPB Procurement Manager Disapproved Theodore "TJ" White, Jr. CPPB Procurement Manager

MM

Vendor Complaints or Grievances; Right to Protest

Unless otherwise governed by state or Federal law, this part shall govern the protest and appeal of Procurement decisions by the County. As used in Part A of Article 9 of the Procurement Code, the term "Bidder" includes anyone that submits a response to an invitation to bid or one who makes an offer in response to a solicitation (e.g., ITB, RFP, ITN), and is not limited solely to one that submits a bid in response to an Invitation to Bid (ITB).

- (1) *Notice of Solicitations and Awards.* The County shall provide notice of all solicitations and awards by electronic posting in accordance with the procedures and Florida law.
- (2) *Solicitation Protest.* Any prospective Bidder may file a solicitation protest concerning a solicitation.
 - (a) *Basis of the Solicitation Protest:* The alleged basis for a solicitation protest shall be limited to the following:
 - i. The terms, conditions or specifications of the solicitation are in violation of, or are inconsistent with this Code, Florida Statutes, County procedures and policies, or the terms of the solicitation at issue, including but not limited to the method of evaluating, ranking or awarding of the solicitation, reserving rights of further negotiations, or modifying or amending any resulting contract; or
 - ii. The solicitation instructions are unclear or contradictory.
 - (b) Timing and Content of the Solicitation Protest: The solicitation protest must be in writing and must be received by the Procurement Manager, <u>dkight@alachuacounty.us</u> by no later than the solicitation's question submission deadline. Failure to timely file a solicitation protest shall constitute a total and complete waiver of the Bidder's right to protest or appeal any solicitation defects, and shall bar the Bidder from subsequently raising such solicitation defects in any subsequent Award Protest, if any, or any other administrative or legal proceeding. In the event a solicitation protest is timely filed, the protesting party shall be deemed to have waived any and all solicitation defects that were not timely alleged in the protesting party's solicitation protest, and the protesting party shall be forever barred from subsequently raising or appealing said solicitation defects in a subsequent award protest, if any, or any other administrative or legal proceeding. The solicitation protest must include, at a minimum, the following information:
 - i. The name, address, e-mail and telephone number of the protesting party;
 - ii. The solicitation number and title;
 - iii. Information sufficient to establish that the protesting party has legal standing to file the solicitation Protest because:
 - 1. It has a substantial interest in and is aggrieved in connection with the solicitation; and
 - 2. That the protesting party is responsive, in accordance with the criteria set forth in the solicitation, unless the basis for the Solicitation Protest alleges that the criteria set forth in the solicitation is defective, in which case the protesting party must demonstrate that it is responsible in accordance with the criteria that the protesting party alleges should be used;
 - iv. A detailed statement of the basis for the protest;
 - v. References to section of the Code, Florida Statutes, County policies or procedure or solicitation term that the protesting party alleges have been violated by the County or that entitles the protesting party to the relief requested;
 - vi. All supporting evidence or documents that substantiate the protesting party's alleged basis for the protest; and
 - vii. The form of the relief requested.
 - (c) Review and Determination of Protest: If the Solicitation Protest is not timely, the Procurement Manager shall notify the protesting party that the Solicitation Protest is untimely and, therefore, rejected. The Procurement Manager shall consider all timely Solicitation Protests and may conduct any inquiry that the Procurement Manager deems necessary to make a determination regarding a protest. The Procurement Manager shall issue a written determination granting or denying the protest. The written determination shall contain a concise statement of the basis for the determination.

- (d) Appeal: If the protesting party is not satisfied with the Procurement Manager's determination, the protesting party may appeal the determination to the County Manager by filing a written appeal, which sets forth the basis upon which the appeal is based, including all supporting documentation. The scope of the appeal shall be limited to the basis alleged in the Solicitation Protest. The appeal must be filed with the Procurement Manager within five business days of the date on which the Procurement Manager's written determination was sent to the protesting party. Failure to timely file an appeal shall constitute a waiver of the protesting party's rights to an appeal of the Procurement Manager's determination, and the protesting party shall be forever barred from subsequently raising or appealing said Solicitation defects in a subsequent award protest, if any, or any other administrative or legal proceeding. After considering the appeal, the County Manager must determine whether the solicitation should stand, be revised, or be cancelled, and issue a written determination and provide copies of the determination to the protesting party. The determination of the County Manager shall be final and not subject to further appeal under this code.
- (3) *Award Protest.* Any Bidder who is not the intended awardee and who claims to be the rightful awardee may file an award protest. However, an award protest is not valid and shall be rejected for lack of standing if it does not demonstrate that the protesting party would be awarded the Solicitation if its protest is upheld.
 - (a) *Basis of the Award Protest:* The alleged basis for an Award Protest shall be limited to the following:
 - i. The protesting party was incorrectly deemed non-responsive due to an incorrect assessment of fact or law;
 - ii. The County failed to substantively follow the procedures or requirements specified in the solicitation documents, except for minor irregularities that were waived by the County in accordance with this Code, which resulted in a competitive disadvantage to the protesting party; and
 - iii. The County made a mathematical error in evaluating the responses to the solicitation, resulting in an incorrect score and not protesting party not being selected for award.
 - (b) Timing and Content of the Award Protest: The Award Protest must be in writing and must be received by the Procurement Manager, <u>dkight@alachuacounty.us</u> by no later than 3:00 PM on the third business day after the County's proposed Award decision was posted by the County. Failure to timely file an Award Protest shall constitute a total and complete waiver of the Bidder's right to protest or appeal the County's proposed Award decision in any administrative or legal proceeding. In the event an Award Protest is timely filed, the protesting party shall be deemed to have waived any and all proposed Award defects that were not timely alleged in the protesting party's Award Protest, and the protesting party shall be forever barred from subsequently raising or appealing said Award defects in any administrative or legal proceeding. The Award Protest must include, at a minimum, the following information:
 - i. The name, address, e-mail and telephone number of the protesting party;
 - ii. The Solicitation number and title;
 - iii. Information sufficient to establish that the protesting party's response was responsive to the Solicitation;
 - iv. Information sufficient to establish that the protesting party has legal standing to file the Solicitation Protest because:
 - 1. The protesting party submitted a response to the Solicitation or other basis for establishing legal standing;
 - 2. The protesting party has a substantial interest in and is aggrieved in connection with the proposed Award decision; and
 - 3. The protesting party, and not any other bidder, should be awarded the Solicitation if the protesting party's Award Protest is upheld.
 - v. A detailed statement of the basis for the protest;
 - vi. References to section of the Code, Florida Statutes, County policies or procedure or solicitation term that the protesting party alleges have been violated by the County or that entitles the protesting party to the relief requested;

- vii. All supporting evidence or documents that substantiate the protesting party's alleged basis for the protest; and
- viii. The form of the relief requested.
- (c) Review and Determination of Protest: If the Award Protest is not timely, the Procurement Manager shall notify the protesting party that the Award Protests is untimely and, therefore, rejected. The Procurement Manager shall consider all timely Award Protests and may conduct any inquiry that the county Procurement Manager deems necessary to resolve the protest by mutual agreement or to make a determination regarding the protests. The Procurement Manager shall issue a written determination granting or denying each protest. The written determination shall contain a concise statement of the basis for the determination.
- (d) Appeal:
 - i. If the protesting party is not satisfied with the Procurement Manager's determination, the protesting party may appeal the determination to the County Manager by filing a written appeal, which sets forth the basis upon which the appeal is based. The scope of the appeal shall be limited to the basis alleged in the award protest. The appeal must be filed with the Procurement Manager within five business days of the date on which the Procurement Manager's written determination was mailed to the protesting party. Failure to timely file an appeal shall constitute a waiver of the protesting party's rights to an appeal of the Procurement Manager's determination, and the protesting party shall be forever barred from subsequently raising or appealing said award defects in any administrative or legal proceeding.
 - ii. After reviewing the appeal, the County Manager will issue a written final determination and provide copies of the determination to the protesting party. Prior to issuing a final determination, the County Manager, in his or her discretion, may direct a hearing officer, or magistrate, to conduct an administrative hearing in connection with the protest and issue findings and recommendations to the County Manager. Prior to a hearing, if held, the Procurement Manager must file with the hearing officer the protest, any background information, and his or her written determination. The protesting party and the County shall equally share the cost of conducting any hearing, including the services of the hearing officer. If applicable, the County Manager may wait to issue a written final determination until after receipt of the findings and recommendations of the hearing officer. The determination of the County Manager shall be final and not subject to further appeal under this code.
- (4) Burden of Proof: Unless otherwise provide by Florida law, the burden of proof shall rest with the protesting party.
- (5) *Stay of Procurements during Protests.* In the event of a timely protest, the County shall not proceed further with the solicitation or with the award of the contract until the Procurement Manager, after consultation with the head of the using department, makes a written determination that the award of the solicitation without delay is:
 - (a) Necessary to avoid an immediate and serious danger to the public health, safety, or welfare;
 - (b) Necessary to avoid or substantial reduce significant damage to County property;
 - (c) Necessary to avoid or substantially reduce interruption of essential County Services; or;
 - (d) Otherwise in the best interest of the public.



Alachua County Parks and Open Space Department

Jason Maurer

Jason Maurer, Director

Memorandum

Date: May 22, 2023

To: Mandy Mullins, Procurement Agent I

From: Jason Maurer, Parks and Open Space Director

Subject: ITB 23-175 Rebid-MM: Annual Lawn Maintenance for County Parks acceptance of low bidder.

An award and an agreement was executed April 6, 2023 with T&N Lawn Masters, Inc., for ITB 23-175 Rebid-MM: Annual Lawn Maintenance for County Parks. On May 11, 2023, T&N withdrew their bid advising they are unable to do the work.

I recommend that we move to the 2nd and 3rd lowest and most responsive bidders.

Kelly Klean, LLC will be awarded Quadrants #1 and #4 as the lowest, responsive bidder and Boone Improvements Inc., will be awarded Quadrants 2 and 3 as the lowest, responsive bidder.

The bid allows for add/deletion of additional mowing sites, attached is the spreadsheet with the original pricing and updated pricing for additional mowing sites.

The term of this contract will be good through September 2024 with 2 additional 2-year renewals periods.

Quadrant#	1			Aero Groundtek LL	Boone improveme	KELLY KLEAN, LLC	Start to Finish Law
Selected	LineItem	Description	Amount Per Mo	Unit Cost	Unit Cost	Unit Cost	Unit Cost
x	1	Quadrant #1 High Springs Boat Ramp	Cost Per Mow	\$75.00	\$43.45	\$50.00	\$115.18
x	2	Quadrant #1 Cellon Oak	Cost Per Mow	\$175.00	\$100.95	\$225.00	\$315.25
x	3	Quadrant #1 Monteocha	Cost Per Mow	\$215.00	\$215.95	\$300.00	\$394.0
x	4	Quadrant #1 Poe Springs Park	Cost Per Mow	\$1,420.00	\$1,365.95	\$775.00	\$2,182.50
		Total		\$1,885.00	\$1,726.30	\$1,350.00	\$3,006.9
Quadrant#	12			Aero Groundtek Ll	Boone improveme	KELLY KLEAN, LLC	Start to Finish Law
Selected	Line Item	Description	Amount Per Mo	Unit Cost	Unit Cost	Unit Cost	Unit Cost
x	5	Quadrant#2 Lake Alto	Cost Per Mow	\$555.00	\$158.45	No Bid	\$945.75
x	6	Quadrant #2 Santa Fe Lake	Cost Per Mow	\$295.00	\$158.45	No Bid	\$551.68
x	7	Quadrant #2 Melrose Boat Ramp	Cost Per Mow	\$75.00	\$43.45	No Bid	\$115.18
x	8	Quadrant #2 Owens-Illinois	Cost Per Mow	\$510.00	\$158.45	No Bid	\$873.00
x	Item Added/Per	Quadrant #2 Copeland	Cost Per Mow		\$243.45		
		Total		\$1,435.00	\$762.25	No Bid	\$2,485.6
Quadrant#	13			Aero Groundtek Ll	Boone improveme	KELLY KLEAN, LLC	Start to Finish Law
Selected	Line Item	Description	Amount Per Ma	Unit Cost	Unit Cost	Unit Cost	Unit Cost
x	9	Quadrant #3 Holden	Cost Per Mow	\$65.00	\$43.45	No Bid	\$127.33
x	10	Quadrant #3 Lochloosa	Cost Per Mow	\$65.00	\$43.45	No Bid	\$127.31
×	11	Quadrant #3 Kate Barnes Boat Ramp formally known as M.K. Rawlings	Cost Per Mow	\$560.00	\$375.56	No Bid	\$709.3
x		Ouadrant #3 Grove Park	Cost Per Mow	\$380.00			\$254.63
X		Ouadrant #3 Earl P. Powers	Cost Per Mow	5500.00	\$343.45		5254.04
x		Quadrant #3 Cynthia Moore Chestnut and Clark Bulter	Cost Per Mow		\$543.45		
	incrimited boy in G	Total	00001101111011	\$1,070,00			\$1,218,5
Ou adrant #	4				Boone improveme		
Selected	Line Item	Description	Amount Per Mo		Unit Cost	Unit Cost	Unit Cost
x		Quadrant #4 Squirrel Ridge	Cost Per Mow	\$645.00		\$400.00	
x		Quadrant #4 Veterans Park – Kanapaha	Cost Per Mow	\$1,015.00	\$905.95	\$600.00	and the second se
x		Quadrant #4 Watermelon Pond	Cost Per Mow	\$130.00	i de la companya de la	\$140.00	
x		Quadrant #4 Jonesville Park	Cost Per Mow	\$2,040,00		\$1,100,00	
10.0		Total	1	\$3,830,00		\$2,240.00	\$5.407.75



Alachua County, Florida **Procurement** Theodore "TJ" White, Jr. CPPB, Procurement Manager County Administration Building, Gainesville, FL 32601 (352) 374-5202

EVALUATION TABULATION ITB No. ITB 23-175 Rebid-MM Annual Lawn Maintenance for County Parks

RESPONSE DEADLINE: February 1, 2023 at 2:00 pm

Tuesday, May 23, 2023

SELECTED VENDOR TOTALS

Vendor	Total
KELLY KLEAN, LLC	\$3 <i>,</i> 590.00
Boone improvements inc	\$6,041.31
Aero Groundtek LLC	\$8,220.00
Start to Finish Lawn Care	\$12,118.90

QUADRANT #1

	Quadrant # 1					KELLY KLEAN, LLC	Start to Finish Lawn Care
Selected	Line Item	Description	Amount Per Mowing	Unit Cost	Unit Cost	Unit Cost	Unit Cost
X	1	Quadrant #1 High Springs Boat Ramp	Cost Per Mow	\$75.00	\$43.45	\$50.00	\$115.18
X	2	Quadrant #1 Cellon Oak	Cost Per Mow	\$175.00	\$100.95	\$225.00	\$315.25
X	3	Quadrant #1 Monteocha	Cost Per Mow	\$215.00	\$215.95	\$300.00	\$394.06
X	4	Quadrant #1 Poe Springs Park	Cost Per Mow	\$1,420.00	\$1,365.95	\$775.00	\$2,182.50
Total			,	\$1,885.00	\$1,726.30	\$1,350.00	\$3,006.99

QUADRANT # 2

	Quadrant # 2				Boone improvements inc	Kelly Klean, LLC	Start to Finish Lawn Care
Selected	Line Item	Description	Amount Per Mowing	Unit Cost	Unit Cost	Unit Cost	Unit Cost
X	5	Quadrant #2 Lake Alto	Cost Per Mow	\$555.00	\$158.45	No Bid	\$945.75
X	6	Quadrant #2 Santa Fe Lake	Cost Per Mow	\$295.00	\$158.45	No Bid	\$551.68
X	7	Quadrant #2 Melrose Boat Ramp	Cost Per Mow	\$75.00	\$43.45	No Bid	\$115.18
X	8	Quadrant #2 Owens-Illinois	Cost Per Mow	\$510.00	\$158.45	No Bid	\$873.00
Total		,	J	\$1,435.00	\$518.80	No Bid	\$2,485.61

QUADRANT # 3

		Quadrant # 3	Aero Groundtek LLC	Boone improvements inc	KELLY KLEAN, LLC	Start to Finish Lawn Care	
Selected	Line Item	Description	Amount Per Mow	Unit Cost	Unit Cost	Unit Cost	Unit Cost
X	9	Quadrant #3 Holden	Cost Per Mow	\$65.00	\$43.45	No Bid	\$127.31
Х	10	Quadrant #3 Lochloosa	Cost Per Mow	\$65.00	\$43.45	No Bid	\$127.31
Х	11	Quadrant #3 Kate Barnes Boat Ramp formally known as M.K. Rawlings	Cost Per Mow	\$560.00	\$375.56	No Bid	\$709.31
Х	12	Quadrant #3 Grove Park	Cost Per Mow	\$380.00	\$100.95	No Bid	\$254.62
Total	1		1	\$1,070.00	\$563.41	No Bid	\$1,218.55

QUADRANT # 4

	Quadrant # 4				Boone improvements inc	KELLY KLEAN, LLC	Start to Finish Lawn Care
Selected	Line Item	Description	Amount Per Mowing	Unit Cost	Unit Cost	Unit Cost	Unit Cost
X	13	Quadrant #4 Squirrel Ridge	Cost Per Mow	\$645.00	\$399.95	\$400.00	\$933.62

		Quadrant # 4	Aero Groundtek LLC	Boone improvements inc	Kelly Klean, Llc	Start to Finish Lawn Care	
Selected	Line Item	Description	Amount Per Mowing	Unit Cost	Unit Cost	Unit Cost	Unit Cost
X	14	Quadrant #4 Veterans Park – Kanapaha	Cost Per Mow	\$1,015.00	\$905.95	\$600.00	\$1,600.50
X	15	Quadrant #4 Watermelon Pond	Cost Per Mow	\$130.00	\$100.95	\$140.00	\$254.63
Х	16	Quadrant #4 Jonesville Park	Cost Per Mow	\$2,040.00	\$1,825.95	\$1,100.00	\$2,619.00
Total	1		1	\$3,830.00	\$3,232.80	\$2,240.00	\$5,407.75

CHANGES TO ACREAGE MOWED

		Changes to Acreage Mowed	Aero Groundtek LLC	Boone improvements inc	KELLY KLEAN, LLC	Start to Finish Lawn Care	
Selected	Selected Line Item Description Cost Per Acre				Unit Cost	Unit Cost	Unit Cost
	17 Changes to Acreage Mowed Cost Per Acre				\$86.25	\$40.00	\$65.00
Total	,		\$0.00	\$0.00	\$0.00	\$0.00	

VENDOR QUESTIONNAIRE PASS/FAIL

Question Title	Aero Groundtek LLC	Boone improvements inc	KELLY KLEAN, LLC	Network Craze	Start to Finish Lawn Care
Submittal Confirmation	Pass	Pass	Pass	No Response	Pass
State Compliance	Pass	Pass	Pass	No Response	Pass
State Complaince	Pass	Pass	Pass	No Response	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	No Response	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	No Response	Pass

Question Title	Aero Groundtek LLC	Boone improvements inc	KELLY KLEAN, LLC	Network Craze	Start to Finish Lawn Care
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response	No Response	No Response	No Response	No Response
Option 1: Company is an Alachua County Certified Small Business Enterprise.	Pass	Pass	Pass	No Response	Pass
Option 2: I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid.	Pass	Pass	Pass	No Response	Pass
Option 3: SBE Participation.	Pass	Pass	Pass	No Response	Pass
Option 4: SBE Good Faith Effort.	Pass	Pass	Pass	No Response	Pass
Alachua County Government Minimum Wage (GMW)	Pass	Pass	Pass	No Response	Pass
DRUG FREE WORKPLACE	Pass	Pass	Pass	No Response	Pass
State Compliance	Pass	Pass	Pass	No Response	Pass
Vendor Eligibility	Pass	Pass	Pass	No Response	Pass
List all subcontractor's being utilized on this BID, (NON-SBE) IF no sub contractor are being utilized respond N/A	Pass	Pass	Pass	No Response	Pass
Responsible Agent	Pass	Pass	Pass	No Response	Pass
Number of years in this type of service?	Pass	Pass	Pass	No Response	Pass
Number of years licensed in Alachua County?	Pass	Pass	Pass	No Response	Pass
How many employees "ON THE JOB" each week?	Pass	Pass	Pass	No Response	Pass
Number of employees "ON CALL" each week?	Pass	Pass	Pass	No Response	Pass
Major Equipment	Pass	Pass	Pass	No Response	Pass
Do you currently hold any municipality contracts?	Pass	Pass	Pass	No Response	Pass

Question Title	Aero Groundtek LLC	Boone improvements inc	KELLY KLEAN, LLC	Network Craze	Start to Finish Lawn Care
If you indicated yes to holding municipality contracts please list them below:	Fail	Pass	Pass	No Response	Pass
References	Pass	Pass	Pass	No Response	Pass
Are your employees screened by:	Pass	Pass	Pass	No Response	Pass
Cancelled or Termination	Pass	Pass	Pass	No Response	Pass
Cancellation and Termination	No Response	Pass	No Response	No Response	Pass
What constitutes your normal business days and working hours?	Pass	Pass	Pass	No Response	Pass
6.25. Describe below, the Bidder's operational plan for providing the Services to Alachua County.	Fail	Pass	Pass	No Response	Pass
Detailed Mowing Schedule	Fail	Pass	Pass	No Response	Pass
Did you review and complete all the required documents and attachments?	Fail	Pass	Pass	No Response	Pass
6.27. Do you acknowledge all Addenda's) issued with this solicitation?	Pass	Pass	Pass	No Response	Pass
Conflict of Interest	Pass	Pass	Pass	No Response	Pass

Question Title	Bethea's Manicure Lawncare LLC (Disqualified)	Lawrence Lawn Service LLC (Disqualified)	SLC Ocala LLC (Disqualified)	T&N Lawn Masters LLC. (Excluded) (Disqualified)
Submittal Confirmation	Pass	Pass	Pass	Pass
State Compliance	Pass	Pass	Pass	Pass
State Complaince	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	Pass

Question Title	Bethea's Manicure Lawncare LLC (Disqualified)	Lawrence Lawn Service LLC (Disqualified)	SLC Ocala LLC (Disqualified)	T&N Lawn Masters LLC. (Excluded) (Disqualified)
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response	No Response	Pass	No Response
Option 1: Company is an Alachua County Certified Small Business Enterprise.	Pass	Pass	Pass	Pass
Option 2: I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid.	Pass	Pass	Pass	Pass
Option 3: SBE Participation.	Pass	Pass	Pass	Pass
Option 4: SBE Good Faith Effort.	Fail	Pass	Pass	Pass
Alachua County Government Minimum Wage (GMW)	Pass	Pass	Pass	Pass
DRUG FREE WORKPLACE	Pass	Pass	Pass	Pass
State Compliance	Pass	Pass	Pass	Pass
Vendor Eligibility	Pass	Pass	Pass	Pass
List all subcontractor's being utilized on this BID, (NON-SBE) IF no sub contractor are being utilized respond N/A	Pass	Pass	Pass	Pass
Responsible Agent	Pass	Pass	Pass	Pass

Question Title	Bethea's Manicure Lawncare LLC (Disqualified)	Lawrence Lawn Service LLC (Disqualified)	SLC Ocala LLC (Disqualified)	T&N Lawn Masters LLC. (Excluded) (Disqualified)
Number of years in this type of service?	Pass	Fail	Pass	Pass
Number of years licensed in Alachua County?	Pass	Pass	Pass	Pass
How many employees "ON THE JOB" each week?	Pass	Fail	Pass	Pass
Number of employees "ON CALL" each week?	Pass	Fail	Pass	Pass
Major Equipment	Pass	Pass	Pass	Pass
Do you currently hold any municipality contracts?	Fail	Fail	Pass	Pass
If you indicated yes to holding municipality contracts please list them below:	Pass	Pass	Pass	Pass
References	Pass	Fail	Fail	Pass
Are your employees screened by:	Pass	Pass	Pass	Pass
Cancelled or Termination	Pass	Pass	Pass	Pass
Cancellation and Termination	Pass	Pass	Pass	Pass
What constitutes your normal business days and working hours?	Pass	Pass	Pass	Pass
6.25. Describe below, the Bidder's operational plan for providing the Services to Alachua County.	Pass	Pass	Pass	Pass
Detailed Mowing Schedule	Pass	Pass	Fail	Pass

Question Title	Bethea's Manicure Lawncare LLC (Disqualified)	Lawrence Lawn Service LLC (Disqualified)	SLC Ocala LLC (Disqualified)	T&N Lawn Masters LLC. (Excluded) (Disqualified)
Did you review and complete all the required documents and attachments?	Pass	Pass	Pass	Pass
6.27. Do you acknowledge all Addenda's) issued with this solicitation?	Pass	Pass	Pass	Pass
Conflict of Interest	Pass	Pass	Pass	Pass



Alachua County, Florida **Procurement** Theodore "TJ" White, Jr. CPPB, Procurement Manager County Administration Building, Gainesville, FL 32601 (352) 374-5202

EXECUTIVE SUMMARY ITB No. ITB 23-175 Rebid-MM Annual Lawn Maintenance for County Parks

RESPONSE DEADLINE: February 1, 2023 at 2:00 pm

Tuesday, May 23, 2023

SOLICITATION OVERVIEW

Project Title	Annual Lawn Maintenance for County Parks
Project ID	ITB 23-175 Rebid-MM
Project Type	Invitation To Bid
Release Date	January 4, 2023
Due Date	February 1, 2023
Procurement Agent	Mandy Mullins
Project Description	Firm Fixed Bid Prices for Annual Lawn Maintenance for County Parks for the benefit of the Parks & Open Space Department on an as needed basis.

INTRODUCTION

Summary

Alachua County Board of County Commissioners are requesting the submission of Bids for ITB 23-175 Rebid-MM Annual Lawn Maintenance for County Parks

The following apply to this Invitation to Bid (ITB): Introduction, Instruction to Bidders, Terms and Conditions, Insurance, Scope of Services, Sample Agreement, Attachments, Submittals, and ITB Pricing Form. Specifications and supplementary documents are essential parts of the ITB and requirements occurring in one are as binding as though occurring in all.

Services, as defined herein, are to include all labor, materials, supplies and equipment in accordance with the terms, conditions, and specifications set forth within this solicitation.

Bidder must be qualified and fully capable of performing the required Services while adhering to all laws, specifications, procedures, protocols, applicable guidance, and industry best practices.

Firm Fixed Bid Prices for Annual Lawn Maintenance for County Parks for the benefit of the Parks & Open Space Department on an as needed basis.

Background

Location: Alachua County is located in North Central Florida. The County government seat is situated in Gainesville. Gainesville is located 70 miles southwest of Jacksonville, 129 miles southeast of Tallahassee, 140 miles northeast of Tampa - St. Petersburg and 109 miles northwest of Orlando. Alachua County has a population of over 250,000 and a regional airport. The County itself consists of a total area of 969 square miles.

Form of Government: Alachua County is governed by a Board of five (5) elected County Commissioners and operates under the established County Manager Charter form of government. In addition to the five County Commissioners, there are five elected Constitutional Officers: Supervisor of Elections, Sheriff, Clerk of the Court, Tax Collector, and the Property Appraiser. The Alachua County Attorney also reports to the Board.

Contact Information

Mandy Mullins Procurement Agent I Email: <u>mmmullins@alachuacounty.us</u> Phone: <u>(352) 384-3090</u> Department: Parks & Open Space

<u>Timeline</u>

OpenGov Project Release Date	January 4, 2023
Question Submission Deadline	January 22, 2023, 12:00am
Solicitation Submission Deadline	February 1, 2023, 2:00pm

Solicitation Opening – Zoom Meeting	February 1, 2023, 2:00pm
	The scheduled solicitation opening will occur via Zoom; the information to join is provided
	below. Attendance (live viewing) of the bid
	opening is not required.
	Join Zoom Meeting
	https://zoom.us/j/93437702771?pwd=S2QxMV pUTG5xQUtBTEVMbkRxakNEZz09
	porgsządiereviviekazakinezzog
	Meeting ID: 934 3770 2771
	Passcode: 702897
	One tap mobile
	+13126266799,,93437702771# US (Chicago)
	+19292056099,,93437702771# US (New York)
	Dial by your location
	+1 312 626 6799 US (Chicago)
	+1 929 205 6099 US (New York)
	+1 301 715 8592 US (Germantown)
	+1 346 248 7799 US (Houston)
	+1 669 900 6833 US (San Jose) +1 253 215 8782 US (Tacoma)
	Meeting ID: 934 3770 2771
	Find your local number:
	https://zoom.us/u/adtsfJybhW
	If you have a disability and need an
	accommodation in order to participate, please
	contact the Alachua County ADA Coordinator at ADA@alachuacounty.us or Equal Opportunity
	Office at 352-374-5275 at least 7 business days
	prior to the event. If you are unable to notify
	the Office prior to the event, please inform an
	Alachua County employee that you need
	assistance. TDD/TTY users, please call 711
	(Florida Relay Service)

SOLICITATION STATUS HISTORY

Date	Changed To	Changed By
Dec 28, 2022 11:52 AM	Draft	Mandy Mullins
Dec 28, 2022 12:15 PM	Review	Mandy Mullins
Jan 3, 2023 11:50 AM	Final	Mandy Mullins
Jan 3, 2023 11:51 AM	Post Pending	Mandy Mullins
Jan 4, 2023 6:00 AM	Open	OpenGov Bot
Feb 1, 2023 2:00 PM	Pending	OpenGov Bot
Feb 1, 2023 2:12 PM	Evaluation	Mandy Mullins
Feb 27, 2023 10:26 AM	Award Pending	Mandy Mullins
Apr 28, 2023 11:28 AM	Closed	Mandy Mullins
May 17, 2023 5:17 AM	Evaluation	Mandy Mullins

PROPOSALS RECEIVED

Status	Vendor	Contact Info	Submission Date
Submitted	Aero Groundtek LLC	Luke Blackson Iblackson@groundtek.com (352) 286-3521	Feb 1, 2023 9:31 AM
Submitted	Boone improvements inc	Ryan Boone booneimprovement@aol.com	Feb 1, 2023 12:52 PM
Submitted	KELLY KLEAN, LLC	SHARON DOLBY kellykutklean1@gmail.com (904) 397-0760	Jan 24, 2023 9:07 AM
No Bid	Network Craze	Michael Featherstone mfeatherstone@networkcraze.com	Jan 4, 2023 7:53 AM
Submitted	Start to Finish Lawn Care	Eric Hamilton stflawn@gmail.com (352) 284-0975	Jan 31, 2023 10:35 AM
Disqualified	Bethea's Manicure Lawncare LLC	George Bethea biggeorgebethea@gmail.com (352) 642-2757	Feb 1, 2023 9:47 AM
Disqualified	Lawrence Lawn Service LLC	Demetrious Lawrence meats1law@gmail.com (352) 519-9996	Jan 21, 2023 5:55 PM
Disqualified	SLC Ocala LLC	Stacey Chandler staceyslc.inc@gmail.com (352) 484-7431	Feb 1, 2023 11:14 AM

Status	Vendor	Contact Info	Submission Date
Disqualified		Letrevis Robinson tandnlawnmaster@yahoo.com (850) 544-3590	Jan 30, 2023 8:14 PM

VENDOR QUESTIONNAIRE PASS/FAIL

	1 2112			.,	
Question Title	Aero Groundtek LLC	Boone improvements inc	KELLY KLEAN, LLC	Network Craze	Start to Finish Lawn Care
Submittal Confirmation	Pass	Pass	Pass	No Response	Pass
State Compliance	Pass	Pass	Pass	No Response	Pass
State Complaince	Pass	Pass	Pass	No Response	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	No Response	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	No Response	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response	No Response	No Response	No Response	No Response
Option 1: Company is an Alachua County Certified Small Business Enterprise.	Pass	Pass	Pass	No Response	Pass
Option 2: I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid.	Pass	Pass	Pass	No Response	Pass
Option 3: SBE Participation.	Pass	Pass	Pass	No Response	Pass
Option 4: SBE Good Faith Effort.	Pass	Pass	Pass	No Response	Pass
Alachua County Government Minimum Wage (GMW)	Pass	Pass	Pass	No Response	Pass
DRUG FREE WORKPLACE	Pass	Pass	Pass	No Response	Pass
State Compliance	Pass	Pass	Pass	No Response	Pass

Question Title	Aero Groundtek LLC	Boone improvements inc	KELLY KLEAN, LLC	Network Craze	Start to Finish Lawn Care
Vendor Eligibility	Pass	Pass	Pass	No Response	Pass
List all subcontractor's being utilized on this BID, (NON-SBE) IF no sub contractor are being utilized respond N/A	Pass	Pass	Pass	No Response	Pass
Responsible Agent	Pass	Pass	Pass	No Response	Pass
Number of years in this type of service?	Pass	Pass	Pass	No Response	Pass
Number of years licensed in Alachua County?	Pass	Pass	Pass	No Response	Pass
How many employees "ON THE JOB" each week?	Pass	Pass	Pass	No Response	Pass
Number of employees "ON CALL" each week?	Pass	Pass	Pass	No Response	Pass
Major Equipment	Pass	Pass	Pass	No Response	Pass
Do you currently hold any municipality contracts?	Pass	Pass	Pass	No Response	Pass
If you indicated yes to holding municipality contracts please list them below:	Fail	Pass	Pass	No Response	Pass
References	Pass	Pass	Pass	No Response	Pass
Are your employees screened by:	Pass	Pass	Pass	No Response	Pass
Cancelled or Termination	Pass	Pass	Pass	No Response	Pass
Cancellation and Termination	No Response	Pass	No Response	No Response	Pass
What constitutes your normal business days and working hours?	Pass	Pass	Pass	No Response	Pass
6.25. Describe below, the Bidder's operational plan for providing the Services to Alachua County.	Fail	Pass	Pass	No Response	Pass
Detailed Mowing Schedule	Fail	Pass	Pass	No Response	Pass
Did you review and complete all the required documents and attachments?	Fail	Pass	Pass	No Response	Pass

Question Title	Aero Groundtek LLC	Boone improvements inc	KELLY KLEAN, LLC	Network Craze	Start to Finish Lawn Care
6.27. Do you acknowledge all Addenda's) issued with this solicitation?	Pass	Pass	Pass	No Response	Pass
Conflict of Interest	Pass	Pass	Pass	No Response	Pass

Question Title	Question Title Bethea's Manicure Lawrence Lawn SLC Ocala LLC Lawncare LLC Service LLC (Disqualified) (Disqualified) (Disqualified)		T&N Lawn Masters LLC. (Excluded) (Disqualified)	
Submittal Confirmation	Pass	Pass	Pass	Pass
State Compliance	Pass	Pass	Pass	Pass
State Complaince	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	Pass	Pass	Pass	Pass
Public Record Trade Secret or Proprietary Confidential Business Information Exemption Request	No Response	No Response	Pass	No Response
Option 1: Company is an Alachua County Certified Small Business Enterprise.	Pass	Pass	Pass	Pass
Option 2: I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid.	Pass	Pass	Pass	Pass
Option 3: SBE Participation.	Pass	Pass	Pass	Pass

Question Title	uestion Title Bethea's Manicure Lawrence Lawn SLC Ocala LLC Lawncare LLC Service LLC (Disqualified) (Disqualified) (Disqualified)		T&N Lawn Masters LLC. (Excluded) (Disqualified)	
Option 4: SBE Good Faith Effort.	Fail	Pass	Pass	Pass
Alachua County Government Minimum Wage (GMW)	Pass	Pass	Pass	Pass
DRUG FREE WORKPLACE	Pass	Pass	Pass	Pass
State Compliance	Pass	Pass	Pass	Pass
Vendor Eligibility	Pass	Pass	Pass	Pass
List all subcontractor's being utilized on this BID, (NON-SBE) IF no sub contractor are being utilized respond N/A	Pass	Pass	Pass	Pass
Responsible Agent	Pass	Pass	Pass	Pass
Number of years in this type of service?	Pass	Fail	Pass	Pass
Number of years licensed in Alachua County?	Pass	Pass	Pass	Pass
How many employees "ON THE JOB" each week?	Pass	Fail	Pass	Pass
Number of employees "ON CALL" each week?	Pass	Fail	Pass	Pass
Major Equipment	Pass	Pass	Pass	Pass
Do you currently hold any municipality contracts?	Fail	Fail	Pass	Pass
If you indicated yes to holding municipality contracts please list them below:	Pass	Pass	Pass	Pass
References	Pass	Fail	Fail	Pass

Question Title	Bethea's Manicure Lawncare LLC (Disqualified)	Lawrence Lawn Service LLC (Disqualified)	SLC Ocala LLC (Disqualified)	T&N Lawn Masters LLC. (Excluded) (Disqualified)
Are your employees screened by:	Pass	Pass	Pass	Pass
Cancelled or Termination	Pass	Pass	Pass	Pass
Cancellation and Termination	Pass	Pass	Pass	Pass
What constitutes your normal business days and working hours?	Pass	Pass	Pass	Pass
6.25. Describe below, the Bidder's operational plan for providing the Services to Alachua County.	Pass	Pass	Pass	Pass
Detailed Mowing Schedule	Pass	Pass	Fail	Pass
Did you review and complete all the required documents and attachments?	Pass	Pass	Pass	Pass
6.27. Do you acknowledge all Addenda's) issued with this solicitation?	Pass	Pass	Pass	Pass
Conflict of Interest	Pass	Pass	Pass	Pass

QUESTIONS AND ANSWERS

Approved, Unanswered Questions

Approved, Answers Provided

1. Bid Tabulation

Jan 4, 2023 9:54 AM

Question: Would it be possible to receive a copy of the bid tabulation for the last time this project was open for bidding?

Jan 4, 2023 9:54 AM

Answered by Mandy Mullins: See addendum #1.

Jan 4, 2023 3:04 PM

2. Maps

Jan 4, 2023 12:03 PM

Question: Are there maps or something to show us the acreages of these sites?

Jan 4, 2023 12:03 PM

Answered by Mandy Mullins: See addendum #1

Jan 4, 2023 3:04 PM

3. Maps

Jan 4, 2023 12:07 PM

Question: I did find the acreage amounts at the end of the scope of work, however this does not show us the site conditions i.e., aerials?

Jan 4, 2023 12:07 PM

Answered by Mandy Mullins: See question #2

Jan 4, 2023 3:04 PM

ADDENDA & NOTICES

ADDENDA ISSUED:

Addendum #1 Jan 4, 2023 3:04 PM Added Section 6 Attachments. Maps of Mowing Parks Mowing Area. Attaching pricing from previous bid award Bid 22-175 Annaul Lawn Maintenance for County Parks.

ADDENDA ACKNOWLEDGEMENTS:

Addendum #1

Proposal	Confirmed	Confirmed At	Confirmed By
KELLY KLEAN, LLC	Х	Jan 19, 2023 11:05 AM	SHARON DOLBY

Start to Finish Lawn Care	Х	Jan 24, 2023 2:46 PM	Eric Hamilton
Aero Groundtek LLC	Х	Feb 1, 2023 9:10 AM	Luke Blackson
Boone improvements inc	Х	Feb 1, 2023 12:18 PM	Ryan Boone

NOTICES ISSUED:

Notice #1

Feb 8, 2023 10:49 AM

The above solicitation be awarded to T&N Lawn Masters LLC., as the lowest responsible and responsive bidder meeting specifications.

The actual bid award is subject to the appropriate signature authority identified in the Procurement Code.

Notice #2

Apr 28, 2023 11:26 AM Executed Contract

EVALUATION

SELECTED VENDOR TOTALS

Vendor	Total
KELLY KLEAN, LLC	\$3 <i>,</i> 590.00
Boone improvements inc	\$6,041.31
Aero Groundtek LLC	\$8,220.00
Start to Finish Lawn Care	\$12,118.90

QUADRANT #1

	Quadrant # 1			Aero Groundtek LLC	Boone improvements inc	KELLY KLEAN, LLC	Start to Finish Lawn Care
Selected	Line Item	Description	Amount Per Mowing	Unit Cost	Unit Cost	Unit Cost	Unit Cost
X	1	Quadrant #1 High Springs Boat Ramp	Cost Per Mow	\$75.00	\$43.45	\$50.00	\$115.18
X	2	Quadrant #1 Cellon Oak	Cost Per Mow	\$175.00	\$100.95	\$225.00	\$315.25

Quadrant # 1			Aero Groundtek LLC	Boone improvements inc	KELLY KLEAN, LLC	Start to Finish Lawn Care	
Selected	Line Item	Description	Amount Per Mowing	Unit Cost	Unit Cost	Unit Cost	Unit Cost
Х	3	Quadrant #1 Monteocha	Cost Per Mow	\$215.00	\$215.95	\$300.00	\$394.06
Х	4	Quadrant #1 Poe Springs Park	Cost Per Mow	\$1,420.00	\$1,365.95	\$775.00	\$2,182.50
Total			,	\$1,885.00	\$1,726.30	\$1,350.00	\$3,006.99

QUADRANT # 2

	Quadrant # 2			Aero Groundtek LLC	Boone improvements inc	Kelly Klean, Llc	Start to Finish Lawn Care
Selected	Line Item	Description	Amount Per Mowing	Unit Cost	Unit Cost	Unit Cost	Unit Cost
X	5	Quadrant #2 Lake Alto	Cost Per Mow	\$555.00	\$158.45	No Bid	\$945.75
X	6	Quadrant #2 Santa Fe Lake	Cost Per Mow	\$295.00	\$158.45	No Bid	\$551.68
X	7	Quadrant #2 Melrose Boat Ramp	Cost Per Mow	\$75.00	\$43.45	No Bid	\$115.18
X	8	Quadrant #2 Owens-Illinois	Cost Per Mow	\$510.00	\$158.45	No Bid	\$873.00
Total	I		I	\$1,435.00	\$518.80	No Bid	\$2,485.61

QUADRANT # 3

	Quadrant # 3			Aero Groundtek LLC	Boone improvements inc	Kelly Klean, LLC	Start to Finish Lawn Care
Selected	Line Item	Description	Amount Per Mow	Unit Cost	Unit Cost	Unit Cost	Unit Cost
X	9	Quadrant #3 Holden	Cost Per Mow	\$65.00	\$43.45	No Bid	\$127.31
X	10	Quadrant #3 Lochloosa	Cost Per Mow	\$65.00	\$43.45	No Bid	\$127.31
Х	11	Quadrant #3 Kate Barnes Boat Ramp formally known as M.K. Rawlings	Cost Per Mow	\$560.00	\$375.56	No Bid	\$709.31

	Quadrant # 3			Aero Groundtek LLC	Boone improvements inc	Kelly Klean, Llc	Start to Finish Lawn Care
Selected	Line Item	Description	Amount Per Mow	Unit Cost	Unit Cost	Unit Cost	Unit Cost
X	12	Quadrant #3 Grove Park	Cost Per Mow	\$380.00	\$100.95	No Bid	\$254.62
Total				\$1,070.00	\$563.41	No Bid	\$1,218.55

QUADRANT # 4

	Quadrant # 4			Aero Groundtek LLC	Boone improvements inc	KELLY KLEAN, LLC	Start to Finish Lawn Care
Selected	Line Item	Description	Amount Per Mowing	Unit Cost	Unit Cost	Unit Cost	Unit Cost
X	13	Quadrant #4 Squirrel Ridge	Cost Per Mow	\$645.00	\$399.95	\$400.00	\$933.62
X	14	Quadrant #4 Veterans Park – Kanapaha	Cost Per Mow	\$1,015.00	\$905.95	\$600.00	\$1,600.50
X	15	Quadrant #4 Watermelon Pond	Cost Per Mow	\$130.00	\$100.95	\$140.00	\$254.63
X	16	Quadrant #4 Jonesville Park	Cost Per Mow	\$2,040.00	\$1,825.95	\$1,100.00	\$2,619.00
Total	'		,	\$3,830.00	\$3,232.80	\$2,240.00	\$5,407.75

CHANGES TO ACREAGE MOWED

Changes to Acreage Mowed				Aero Groundtek LLC	Boone improvements inc	Kelly Klean, Llc	Start to Finish Lawn Care
Selected	Line Item	Description	Cost Per Acre	Unit Cost	Unit Cost	Unit Cost	Unit Cost
	17	Changes to Acreage Mowed	Cost Per Acre	\$100.00	\$86.25	\$40.00	\$65.00
Total	Total				\$0.00	\$0.00	\$0.00

ITA 23-175 Rebid Revised Annual Lawn Maintenance for County Parks

Final Audit Report

2023-05-26

Created:	2023-05-23
Ву:	Mandy Mullins (mmmullins@alachuacounty.us)
Status:	Signed
Transaction ID:	CBJCHBCAABAAUk_zD202d3JZxjzLWVrKKrugpsvJyF1C

"ITA 23-175 Rebid Revised Annual Lawn Maintenance for Count y Parks" History

- Document created by Mandy Mullins (mmmullins@alachuacounty.us) 2023-05-23 3:04:33 PM GMT- IP address: 163.120.80.11
- Document emailed to Darryl Kight (dkight@AlachuaCounty.US) for signature 2023-05-23 - 3:05:59 PM GMT
- Email viewed by Darryl Kight (dkight@AlachuaCounty.US) 2023-05-23 - 3:19:35 PM GMT- IP address: 163.120.80.69
- Email viewed by Darryl Kight (dkight@AlachuaCounty.US) 2023-05-26 - 11:44:58 AM GMT- IP address: 149.19.43.13
- Document e-signed by Darryl Kight (dkight@AlachuaCounty.US) Signature Date: 2023-05-26 - 12:35:07 PM GMT - Time Source: server- IP address: 66.231.154.232
- Document emailed to TJ White (twhite@alachuacounty.us) for signature 2023-05-26 - 12:35:08 PM GMT
- Email viewed by TJ White (twhite@alachuacounty.us) 2023-05-26 - 1:13:38 PM GMT- IP address: 163.120.80.69
- Document e-signed by TJ White (twhite@alachuacounty.us) Signature Date: 2023-05-26 - 1:14:41 PM GMT - Time Source: server- IP address: 163.120.80.69
- Agreement completed. 2023-05-26 - 1:14:41 PM GMT